

# Credit Application

HAWTHORNE



## YOUR COMPANY CONTACT INFORMATION

Equipment Buyer Contact: \_\_\_\_\_

Parts Buyer Contact: \_\_\_\_\_

Service Contact: \_\_\_\_\_

Rental Contact: \_\_\_\_\_

**Primary Hawthorne Division:** \*Approved credit will apply to all divisions.

Machinery Co.     Power Systems     Rent-It Service     Pacific Corp.     CARQUEST     Ness Turf Equipment     SITECH Solutions Hawaii, LLC

**Hawthorne Sales Professional:** \_\_\_\_\_

Name

**Industry Codes – Required (check all that apply):**

### AGRICULTURE

- AG05...NURSERIES
- AG15...CROP PRODUCERS
- AG30...LIVESTOCK PRODUCERS
- AG35...MIXED FARMING
- AG50...AQUACULTURE AND FISHERIES
- AG90...AGRICULTURE SERVICES
- AG95...AGRICULTURE EQUIPMENT OEM

### COMMERCIAL SERVICES

- CS47...RADIO & TELEVISION BROADCASTING
- CS48...COMMUNICATIONS
- CS50...WATER DISTRIBUTION & SANITARY SRVCS
- CS57...BUSINESS AND PERSONAL SERVICES
- CS60...FINANCE, INSURANCE AND LEGAL SRVCS
- CS61...COMMERCIAL FACILITY MANAGERS
- CS62...CEMETERY AND GROUND CARE SERVICES
- CS70...HOTELS AND OTHER LODGING PLACES
- CS79...AMUSEMENT AND RECREATION SERVICES
- CS80...HEALTH AND SOCIAL SERVICES
- CS81...RESCUE AND SAFETY SERVICES
- CS82...EDUCATIONAL SERVICES
- CS86...MEMBERSHIP ORGANIZATIONS
- CS87...ENGINEERING SERVICES
- CS88...PRIVATE HOUSEHOLDS
- CS89...MISCELLANEOUS SERVICES

### EQUIPMENT SERVICES

- EQ10...CAT DLRS - MACH, EQUIP & SUPPLIES
- EQ15...CAT SUB-DLRS - MACH, EQUIP, SUPPLIES
- EQ20...OEM DLRS - MACH, EQUIP & SUPPLIES
- EQ30...BROKERS, AUCTIONS, RESELLERS, IND DLRS
- EQ40...EQUIP AND ENGINE SALVAGE COMPANIES
- EQ50...CAT RENTAL COMPANIES
- EQ51...OEM RENTAL COMPANIES
- EQ52...RENTAL COMPANY - INDEPENDENT / LOCAL
- EQ53...RENTAL COMPANY - NATL / REGIONAL
- EQ54...RENTAL COMPANY - WITH OPERATORS
- EQ99...EQUIPMENT REPAIR PARTS SERVICES

### FORESTRY

- FY10...LOGGING / TIMBER HARVESTING CNTRCTRS
- FY20...FOREST ROAD CONSTRUCTION
- FY30...PAPER PULP MILLS
- FY40...LUMBER MILLS
- FY50...TIMBER LOADING & PROCESSING CNTRCTRS
- FY70...FOREST BIOMASS
- FY80...FOREST SERVICES
- FY90...FOREST MANAGERS

### GOVERNMENT

- GV86...NOT-FOR-PROFIT/CHARITY ORGANIZATION
- GV87...EDUCATION AND TRAINING
- GV88...SPECIAL AUTHORITIES
- GV90...NATIONAL GOVERNMENT
- GV91...STATE GOVERNMENT
- GV92...COUNTY GOVERNMENT
- GV93...LOCAL GOVERNMENT
- GV94...DEPARTMENT OF DEFENSE/MILITARY
- GV95...WATERWAY MANAGEMENT

### INDUSTRIAL PROCESSING AND MFG.

- IM10...INDUSTRIAL PROCESSING
- IM15...GAS AND ELECTRIC UTILITY SERVICE

- IM20...FOOD PRODUCTS PROCESSORS
- IM25...WHOLESALE AND RETAIL TRADE
- IM30...WATERWAY AND TRANSPORTATION MGMT
- IM35...SCRAP
- IM36...ELECTRONIC & ELECTRICAL EQUIP MFRS
- IM37...DEMOLITION
- IM95...INDUSTRIAL EQUIPMENT OEM

### LARGE CONTRACTOR

- LG10...LARGE SITE DEVELOPMENT
- LG15...LARGE LANDSCAPING
- LG20...LARGE ROAD CONSTRUCTION
- LG24...LARGE RESIDENTIAL CONSTRUCTION
- LG25...LARGE CIVIL
- LG26...LARGE WATERWAY, MARINE & DREDGING
- LG30...LARGE EXCAVATION AND EARTHMOVING
- LG35...LARGE COMMERCIAL BUILDING
- LG40...LARGE ASPHALT PRODUCTION
- LG45...LARGE PAVING CONTRACTORS
- LG50...LARGE EXPLORATION AND DRILLING
- LG70...LARGE UTILITIES
- LG75...LARGE SPECIALTY TRADES
- LG90...LARGE SERVICES
- LG95...LARGE CONTRACTOR OEM

### LOCAL CONTRACTOR

- LL10...LOCAL SITE DEVELOPMENT
- LL11...LOCAL LAND IMPROVEMENT CONTRACTORS
- LL15...LOCAL LANDSCAPING
- LL20...LOCAL ROAD CONSTRUCTION
- LL24...LOCAL RESIDENTIAL CONSTRUCTION
- LL25...LOCAL CIVIL
- LL30...LOCAL EXCAVATION & EARTHMOVING
- LL35...LOCAL COMMERCIAL BUILDING
- LL40...LOCAL ASPHALT PRODUCTION
- LL45...LOCAL PAVING CONTRACTOR
- LL70...LOCAL UTILITIES
- LL71...LOCAL ELECTRICAL CONTRACTORS
- LL72...LOCAL PLUMBING, HEATING & A/C
- LL73...LOCAL CONCRETE, MASONRY & TILE
- LL74...LOCAL CARPENTRY & FINISH TRADE
- LL75...LOCAL MISC SPECIALTY TRADES
- LL90...LOCAL SERVICES
- LL95...LOCAL CONTRACTOR OEM

### MARINE

- MA09...COMMERCIAL FISHING
- MA40...WORKBOAT OPERATORS
- MA44...FERRIES, WATERWAY PASSENGER CARRIERS
- MA45...MARINE INLAND CARGO
- MA46...MARINE OCEAN CARGO
- MA47...PORTS, STEVEDORES, MARINE BULK TERMS
- MA48...CRUISE LINES
- MA49...MARINE LEISURE SERVICES
- MA90...MARINE CONSULTING ENGINEERS
- MA95...SHIPBUILDING OEM
- MA96...PLEASURE CRAFT OEM

### MINING

- MN10...COAL MINING - SURFACE
- MN11...COAL MINING - UNDERGROUND
- MN20...OIL SANDS & SHALE - SURFACE
- MN21...OIL SHALE - UNDERGROUND

- MN30...BUAXITE, LEAD, TIN, ZN, NI - SURFACE
- MN31...BUAXITE, LEAD, TIN, ZN, NI - UNDRGRD
- MN32...IRON ORE MINING - SURFACE
- MN33...IRON ORE MINING - UNDERGROUND
- MN34...FERROUS ALLOY MINING - SURFACE
- MN35...FERROUS ALLOY MINING - UNDERGROUND
- MN40...COPPER MINING - SURFACE
- MN41...COPPER MINING - UNDERGROUND
- MN50...PRECIOUS METALS MINING - SURFACE
- MN51...PRECIOUS METALS MINING - UNDERGROUND
- MN52...DIAMOND MINING - SURFACE
- MN53...DIAMOND MINING - UNDERGROUND
- MN60...OTHER MINERALS - SURFACE
- MN61...OTHER MINERALS - UNDERGROUND
- MN80...CONTRACT MINERS - SURFACE
- MN81...CONTRACT MINERS - UNDERGROUND
- MN95...MINING EQUIPMENT OEM

### OIL AND GAS

- PE11...DRILLING CONTRACTORS - OFFSHORE
- PE12...DRILLING CONTRACTORS - ON-SHORE
- PE30...OIL & GAS PRODUCERS
- PE31...OIL FLD SRVC, SUPPLY & MAINT OFFSHORE
- PE40...PIPELINE OPERATION & COMPRESSION CO
- PE90...OIL & GAS ENGINEERING / CONSTRUCTION
- PE95...OIL & GAS EQUIPMENT OEM

### PIPELINE

- PL10...PIPELINE

### QUARRY AND AGGREGATES

- QA10...CEMENT, CONCRETE & LIME PRODUCERS
- QA30...CUT/DIMENSIONAL OR DECORATIVE STONE
- QA40...CRUSHED ROCK PRODUCERS - SURFACE
- QA41...CRUSHED ROCK PRODUCERS - UNDERGROUND
- QA50...SAND & GRAVEL PRODUCERS
- QA60...AGGREGATE RECYCLING
- QA80...SPECIALTY AGGREGATES
- QA95...QUARRY & AGGREGATE EQUIPMENT OEM

### SURFACE TRANSPORTATION

- ST10...TRUCKING & COURIER SRVCS, EXCP LOCAL
- ST12...TRUCKING LONG-HAUL INDEP OPERATORS
- ST13...TRUCKING MOTOR FREIGHT CARRIERS
- ST15...TRANSPORT OF HAZARDOUS MTRLS, WASTE
- ST20...MASS TRANSIT OPERATORS
- ST21...SCHOOL BUS SERVICE
- ST22...BUS SHUTTLE SERVICE
- ST40...RAILROAD TRANSPORTATION
- ST41...RAILROAD SERVICES & TERMINALS
- ST42...WAREHOUSING & STORAGE
- ST43...POSTAL SERVICES
- ST45...AIRPORT GROUND SUPPORT OPERATORS
- ST95...TRUCK MANUFACTURERS OEM
- ST96...BUS MANUFACTURERS OEM
- ST97...RAILROAD MANUFACTURERS OEM
- ST98...RAILROAD MAINT, REPAIR & SUPPLIES

### WASTE

- WA20...LANDFILL OPERATIONS
- WA30...SPECIAL & HAZARDOUS WASTE CONTRACTRS
- WA40...WASTE HANDLING
- WA49...RECYCLED MATERIAL PROCESSING OPS
- WA95...WASTE OEM

**Hawthorne (San Diego) Operations**

16945 Camino San Bernardo, San Diego, CA 92127

(858) 674-7000 • Fax (858) 244-5106

credit@hawthornecat.com

**Hawthorne Pacific Corp.**

94-025 Farrington Hwy, Waipahu, HI 96797

(808) 677-9111 • Fax (808) 676-0261

credit@hawthornecat.com

**CREDIT APPLICATION AND AGREEMENT** Machinery Co.    Power Systems    Rent-It Service    Pacific Corp.    CARQUEST    Ness Turf Equipment    SITECH Solutions Hawaii, LLCDATE \_\_\_\_\_ Amount of Credit Requested \$ \_\_\_\_\_  Existing Customer  
BUSINESS NAME \_\_\_\_\_ ("CUSTOMER")

DBA \_\_\_\_\_

STREET ADDRESS \_\_\_\_\_ PHONE \_\_\_\_\_  
(Street) (City) (State) (Zip)BILLING ADDRESS \_\_\_\_\_ PHONE \_\_\_\_\_  
(Street) (City) (State) (Zip)

MOBILE / PAGER PHONE \_\_\_\_\_ FACSIMILE \_\_\_\_\_ E-MAIL \_\_\_\_\_

 INDIVIDUAL    PARTNERSHIP   DESCRIPTION OF BUSINESS \_\_\_\_\_ DATE STARTED \_\_\_\_\_ CORPORATION    L.L.C.    OTHER \_\_\_\_\_

CORPORATE FILE NO. \_\_\_\_\_ CONTRACTORS LICENSE NO. \_\_\_\_\_ TAX RESALE NO. \_\_\_\_\_

FEDERAL TAX # (For Corp.) \_\_\_\_\_ STATE TAX # \_\_\_\_\_ NO. OF EMPLOYEES \_\_\_\_\_ PURCHASE ORDERS REQUIRED?  YES  NO

FULL NAME OF OWNER(S) / OFFICERS OF CORPORATION \_\_\_\_\_

HAS BUSINESS OR ANY PRINCIPAL EVER DECLARED BANKRUPTCY?  YES  NO IF YES, DATE FILED: \_\_\_\_\_

BONDING COMPANY \_\_\_\_\_ CONTACT NAME \_\_\_\_\_ PHONE \_\_\_\_\_

INSURANCE COMPANY \_\_\_\_\_ CONTACT NAME \_\_\_\_\_ PHONE \_\_\_\_\_

DOES THE BUSINESS OR ANY PRINCIPAL HAVE ANY OUTSTANDING LIENS OR JUDGMENTS AGAINST IT / THEM?  YES  NO

IF YES, LIST IN DETAIL \_\_\_\_\_

PLEASE ATTACH A CURRENT FINANCIAL STATEMENT TO THIS APPLICATION. ALL FINANCIAL INFORMATION WILL BE KEPT CONFIDENTIAL, SUBJECT TO THE TERM STATED IN THIS AGREEMENT. (continued on next page)

**CONTINUING PERSONAL GUARANTY**

In consideration of the extension of credit to the Customer by Dealer, and as an inducement to Dealer to continue to extend credit to Customer, the undersigned, jointly and severally, unconditionally guarantee(s) the prompt payment of any and all sums of money now due or at any time hereafter due and owing to Dealer by Customer. The undersigned personally guarantee(s) payment for all goods, equipment and/or services purchased and/or leased by Customer, and, should Customer's account become past due, for all costs, including but not limited to attorney's fees and costs of collection resulting therefrom. Any undersigned guarantor who is married expressly represents that he/she has been duly authorized by the nonsigning spouse to act in a representative capacity and execute this Guarantee on behalf of the nonsigning spouse, for the purposes described herein, so as to bind their marital community property.

Dealer may proceed against the undersigned without being required to first proceed against the Customer and may proceed against any one of the undersigned without waiving its right to proceed against any of the remaining Guarantors. The undersigned waives notice of extension of time or modification of terms, settlements, or resolutions of disputes, modification of credit line, or default of Customer.

This Guaranty is intended to be and is a Continuing and Cumulative Guaranty. This Guaranty may only be revoked by written notice to Dealer at the above address. Such notice shall be sent by certified mail, return receipt requested and shall be effective only with respect to orders for sale or lease transactions which are accepted by Dealer after the expiration of 15 days following Dealer's receipt of such notice. Any revocation of this Guaranty shall not affect any liability incurred by Customer prior to the expiration of said 15-day period.

If the Authorization to Release Information and Election to Participate in CAT Credit Exchange Program ("Authorization") on the last page of this Agreement is signed by Customer, the term "Dealer" as used in foregoing Continuing Personal Guaranty shall include and apply to any Caterpillar dealer who extends credit to Customer based upon this Application, or information obtained pursuant thereto. If the Authorization is not signed by Customer, the term "Dealer" shall be deemed to refer to and apply to Hawthorne Machinery Co. and its affiliated and subsidiaries ("Hawthorne").

The undersigned, and each of them, agree(s) to be bound by all terms and conditions contained in this Credit Agreement.

**SIGNATURES — Physical Signatures Required**

Signature \_\_\_\_\_ Name \_\_\_\_\_ S.S.# \_\_\_\_\_

Signature \_\_\_\_\_ Name \_\_\_\_\_ S.S.# \_\_\_\_\_

Witness \_\_\_\_\_

Signature Required

Print Name

(continued from previous page)

**Trade References** (Complete in Full):

1. \_\_\_\_\_ (Name) \_\_\_\_\_ (Address) \_\_\_\_\_ (Phone)

2. \_\_\_\_\_ (Name) \_\_\_\_\_ (Address) \_\_\_\_\_ (Phone)

3. \_\_\_\_\_ (Name) \_\_\_\_\_ (Address) \_\_\_\_\_ (Phone)

**Bank(s):**

1. \_\_\_\_\_ (Name) \_\_\_\_\_ (Address) \_\_\_\_\_ (Phone)

2. \_\_\_\_\_ (Name) \_\_\_\_\_ (Address) \_\_\_\_\_ (Phone)

CHECKING ACCOUNT NO. \_\_\_\_\_ LOAN ACCOUNT NO. \_\_\_\_\_ SAVINGS ACCOUNT NO. \_\_\_\_\_

BALANCE \_\_\_\_\_ BALANCE \_\_\_\_\_ BALANCE \_\_\_\_\_

PERSONAL INFORMATION ON OWNER / PRINCIPALS / GUARANTORS: (attach additional sheets, if necessary)

NAME / TITLE \_\_\_\_\_ BIRTH DATE \_\_\_\_\_ S.S.# \_\_\_\_\_

HOME ADDRESS \_\_\_\_\_ PHONE \_\_\_\_\_ % OWNERSHIP \_\_\_\_\_

NET WORTH \$ \_\_\_\_\_ ANNUAL INCOME \$ \_\_\_\_\_ MONTHLY HOUSING PAYMENT \$ \_\_\_\_\_

NAME / TITLE \_\_\_\_\_ BIRTH DATE \_\_\_\_\_ S.S.# \_\_\_\_\_

HOME ADDRESS \_\_\_\_\_ PHONE \_\_\_\_\_ % OWNERSHIP \_\_\_\_\_

NET WORTH \$ \_\_\_\_\_ ANNUAL INCOME \$ \_\_\_\_\_ MONTHLY HOUSING PAYMENT \$ \_\_\_\_\_

SPOUSE'S NAME (Individuals Only) \_\_\_\_\_

**AGREEMENT FOR EXTENSION OF CREDIT AND RELEASE OF INFORMATION TO CAT FINANCIAL**

By signing below, Customer agrees to all of the following terms: (1) Payment is due Net 10th prox. of the month following invoice date; (2) All sums not paid within 30 days shall be considered past due and shall bear a service charge of 1½ % per month; (3) Customer agrees to pay actual attorney's fee and costs as well as the cost of investigators and collection agencies, if any part of this account is past due, whether or not court action is taken or a judgment is rendered; (4) This agreement shall be construed under the laws of the State of Hawaii for transactions occurring in Hawaii, or the State of California for all other transactions; (5) If legal action is brought to enforce this agreement, Hawaii shall be the exclusive jurisdiction and legal venue for said action for transactions occurring in Hawaii; San Diego, California shall be the exclusive jurisdiction and legal venue for said action for all other transactions; (6) Customer agrees to pay Dealer a \$25.00 service charge on each dishonored check; (7) To the extent the right and/ or requirement a Preliminary Notice is provided by law, Dealer has the right to file a Preliminary Notice on any project to which equipment has been supplied, and Customer agrees to and shall provide complete Preliminary Notice information when requested by Dealer; (8) Dealer's acceptance of this credit application constitutes acceptance by the Customer of the terms and conditions of this agreement; and (9) All transactions made hereunder shall be governed by the foregoing terms and conditions as well as any terms or conditions on Dealer's quotation, agreements, rental agreements and/or invoices.

Any and all written notices required to be provided by Customer pursuant to this agreement or any requirement of law shall be delivered to the "Correspondence Mailing Address" listed at the top of this Credit Application and Agreement, including but not limited to, any notifications of disputes and any notices of notice of completion. **No notices or correspondence shall be sent to the "Payment Only Mailing Address" listed at the top of this Credit Application and Agreement.** Dealer hereby designates the Correspondence Mailing Address listed at the top of this Credit application and Agreement as the address for delivery of all correspondence to Dealer.

Customer further agrees that Dealer may, at Dealer's sole discretion, accept, utilize and rely upon a facsimile copy or photocopy of this agreement and the foregoing Continuing Personal Guaranty, in lieu of an original document. Customer acknowledges that, by transmitting a facsimile copy, electronic copy or photocopy of this document to Dealer, Customer, and the Guarantor (if applicable) agree to be bound by the terms and conditions contained in this document to the same extent as if an original were transmitted to Dealer, Customer, and Guarantor (if applicable), consent to Dealer's use of this document and waive any right to object to the use of a copy in place of the original and any right to require Dealer to subsequently produce an original document. This Credit Application and Agreement cannot be altered, amended, revised or otherwise modified unless an officer or the Corporate Credit Department of Dealer provides prior written consent thereto.

The above information is furnished for the purpose of obtaining credit. I/We hereby authorize Hawthorne to verify information from whatever source it deems appropriate to determine my/our credit and financial responsibility. Customer and each person signing below, and on the Continuing Personal Guaranty if applicable, warrants that the information provided herein or in connection with this application is true and correct and authorizes the release of such information to CAT Financial®, Caterpillar® Dealers and/or any party which may provide credit to Customer. Customer further authorizes said entities to request and obtain information pertaining to Customer's creditworthiness, as Dealer may deem appropriate, from, including but not limited to, banks, credit bureaus, credit reporting agencies, and other creditors of Customer.

FIRM / CUSTOMER NAME \_\_\_\_\_

BY \_\_\_\_\_ TITLE \_\_\_\_\_

(Signature of Owner or Authorized Agent — Physical Signare Required)

**NOTICE:** If your application for business credit is denied, you have the right to a written statement of specific reasons for the denial. To obtain the statement, please contact the CAT Corporate Credit Manager, 2120 West End Avenue, Nashville, TN 37203 or the Credit Department at the above address within 60 days from the date you are notified of our decision. We will send you a written statement of the reasons for the denial within 30 days from receiving your request. The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this Lender in the FTC Regional Office for the region in which the Lender operates or the Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580.



# ADDENDUM (SUBMIT WITH EACH DEALER APPLICATION)

Caterpillar Financial Services Corporation  
Caterpillar Financial Commercial  
Account Corporation  
Phone: 800.651.0567 • Fax: 615.341.5925  
Email: CreditDepartment@cat.com

**CHECK ALL THAT APPLY, I am Financing:**  
 Equipment from a Cat Dealer  
 Equipment from another party or refinance  
 Parts, service, attachments or renting equipment from a Cat Dealer with Commerical Account

**I have previously applied with cat financial for:**  
 Equipment Financing  
 Commerical Account to pay for parts, service attachments or to rent equipment from a Cat Dealer  
 N/A

## COMPLETE if you are financing PARTS, SERVICE, ATTACHMENTS or RENTING equipment from a Cat Dealer with Commercial Account

Requesting a revolving credit limit range of (select ONE):  \$ \_\_\_\_\_  \$25,000 or less  \$25,000-\$75,000  \$75,000 or more (see FINANCIAL section below)

Billing preference (select ONE or statement billing will apply):

**STATEMENT BILLING:** Receive one statement monthly that covers all transactions made during that period. A minimum payment of 10% (revolving) of the account balance plus interest is due each payment cycle, or pay in full without interest charges. Rental charges are due in full by the due date. As with all statement billing methods payments are applied to the oldest outstanding balance.

**INVOICE BILLING:** Immediately receive a separate Invoice Bill that mirrors the dealer invoice for each transaction you make, plus receive a monthly summary of all paid and open invoices. The full payment of the invoice is due on the stated terms.

Name(s) of individual(s) authorized to charge on account: 1) Name \_\_\_\_\_ 2) Name \_\_\_\_\_

Contact Credit.Department@cat.com to request additional authorized users.

## FINANCIAL: Attach the following if financing exceeds \$350,000 for equipment purchases or is over \$75,000 for a Commercial Account

Financial statements for the last 2 fiscal year-ends, latest interim statements and comparable interims from prior year (if fiscal year-end is over 120 days), and a detailed list of work on hand. Additional financial information may be required.

## INDUSTRY SPECIFICS

### FORESTRY - Attach a list of equipment owned with make, model, year, s/n, lender and balance owing.

1. Number of crews \_\_\_\_\_ 2. Avg. monthly revenues \$ \_\_\_\_\_ 3. Avg. monthly expenses \$ \_\_\_\_\_  
4. Do you own the timber you normally harvest?  Yes  No  
5. Primary Customer Names \_\_\_\_\_ Length of Relationship \_\_\_\_\_ Is there a contract?  
a. \_\_\_\_\_  Yes  No  
b. \_\_\_\_\_  Yes  No

### ENGINE / GENERATOR SET (select ONE):

Mobile and mounted on vehicle or trailer. Assignment of title to Cat Financial will be required. (Attach copy of title if you own trailer.)  
 Fixed and fastened to land/building. (- Attach a completed engine utilization form.)  
 Pallet/skid/pad mounted (not fixed to the property)

### VOCATIONAL TRUCKS

1. Products Hauled \_\_\_\_\_ 2. Fleet size? \_\_\_\_\_  
3. Years Operating \_\_\_\_\_ Years Owning \_\_\_\_\_  
4. Primary Customer Names \_\_\_\_\_ Length of Relationship \_\_\_\_\_ Is there a contract?  
a. \_\_\_\_\_  Yes  No  
b. \_\_\_\_\_  Yes  No

### HAZMAT

COMPLETE this section and sign below for EVERY truck transaction.

Do you haul HAZMAT?  Yes\*  No

\*If hauling HAZMAT, attach a completed HAZMAT questionnaire and proof of insurance. Minimum environmental liability coverage required from an acceptable insurer.

## NOTICES

**Definitions:** The terms "you" and "your" will refer to the person applying for financing, each Guarantor and each Signatory signing this credit application. The terms "we", "us" or "our" will refer to Caterpillar Financial Services Corporation ("CFSC") and/or Caterpillar Financial Commercial Account Corporation ("CFCAC" and, together with CFSC, the "Cat Financial Companies"), either individually or collectively, as applicable. Collectively, the Cat Financial Companies, Caterpillar Inc. and their affiliates and subsidiaries are referred to herein as the "Caterpillar Companies". You agree that the completed credit application you most recently delivered to \_\_\_\_\_ ("Dealer") is hereby incorporated herein and all the information set forth therein and all the agreements made by you therein are deemed to have been provided to or made with us. We may use such information and rely upon such agreements in evaluating this credit application.

**Representations and warranties:** You represent that the information provided by you in this credit application (i) is true, correct and complete and (ii) is provided for the purpose of you obtaining credit from us.

**Privacy Notice:** You authorize us, or our designee, to investigate or obtain from other Caterpillar Companies, sellers of Caterpillar products (each a "Dealer"), banks, consumer reporting agencies, financial institutions, merchants, customers or any other person or entity any personal or business information related to you that we may deem appropriate, including but not limited to consumer reports and credit histories, for the use described herein. You authorize and instruct each such person or entity to furnish, share or otherwise make accessible to us any such information in their possession. We may use and rely upon such information, and any information provided in this credit application, (a) to make a credit decision to extend credit now or in the future pursuant to a subsequent application or request, (b) to continue any previously provided credit, (c) to review your account, (d) to assist in any collection activity, (e) to otherwise investigate your credit, (f) to improve or market Caterpillar products and services, and (g) to share such information with any other person or entity, including but not limited to the Caterpillar Companies, Dealers, consumer reporting agencies, financial institutions, and merchants.

This application for credit is solely from us. A decision to grant or deny business credit by CFSC will be made by CFSC, and a decision to grant or deny credit by CFCAC will be made by CFCAC. We may, in our sole discretion, refuse to extend business credit, goods, or services to you and may terminate any such credit extended at any time. Any references to a requested amount of credit in this credit application will not be deemed a limitation of liability by you. You understand and agree that any credit granted by us to you will be governed by the provisions and conditions set forth in CFCAC's Customer Agreement (or similarly titled) between us where granted by CFCAC or the applicable agreements between us where granted by CFSC.

**You acknowledge that this credit application is for business customers only (including sole proprietorships) and credit provided by us in connection with this credit application may not be used to acquire equipment or services for personal, household or family purposes. You acknowledge that you have read and fully understand the terms and conditions contained in this credit application.**

**The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning these creditors is the FTC Regional Office for the region in which the Cat Financial Companies operate or the Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580.**

**If your application for business credit is denied, you have the right to a written statement of the specific reasons for the denial. To obtain the statement, contact us at the applicable address below within 60 days from the date you are notified of our decision. We will send you a written statement of the reasons for the denial within 30 days from receiving your request for the statement.**

Caterpillar Financial Services Corporation, Attn: Credit Manager, 2120 West End Ave., P.O. Box 340001, Nashville, TN 37203

## SIGNATURES — Physical Signatures Required

Required signatures: If you are a legal entity (e.g., corporation, limited liability company or limited liability partnership), an authorized person must sign below on your behalf in addition to each owner listed in this credit application. If you are a partnership or a sole proprietorship, each owner must sign below.

**Authorized Signature** \_\_\_\_\_ Date \_\_\_\_\_  
Printed Name \_\_\_\_\_ Title \_\_\_\_\_

**Ownership** (To be completed by every owner identified in the OWNERSHIP Section of this Application; ID required)

**1) Signature** \_\_\_\_\_ Printed Name \_\_\_\_\_ Date \_\_\_\_\_  
**2) Signature** \_\_\_\_\_ Printed Name \_\_\_\_\_ Date \_\_\_\_\_

## TO BE COMPLETED BY A CATERPILLAR REPRESENTATIVE OR CAT DEALER

Identity verified for all signatories listed above  Yes  No Identification attached, if applying with Cat Financial Commercial Account  Yes  No

VOCATIONAL TRUCK / ENGINE / GEN SET: application number required for every transaction \_\_\_\_\_ Attach truck and body build sheets for vocational trucks.

**HAWTHORNE**



**HAWTHORNE**  
RENT-IT SERVICE



**T H E**  
**Rental**  
**S T O R E**

**HAWTHORNE**  
POWER SYSTEMS



**CALIFORNIA**

**SAN DIEGO**

**Machinery | Corporate Office**

16945 Camino San Bernardo  
San Diego, CA 92127  
(858) 674-7000 | (800) 437-4228

**Power Systems**

8050 Othello Ave., San Diego, CA 92111  
(858) 974-6800 | (800) 872-4228

**Rent-It Service**

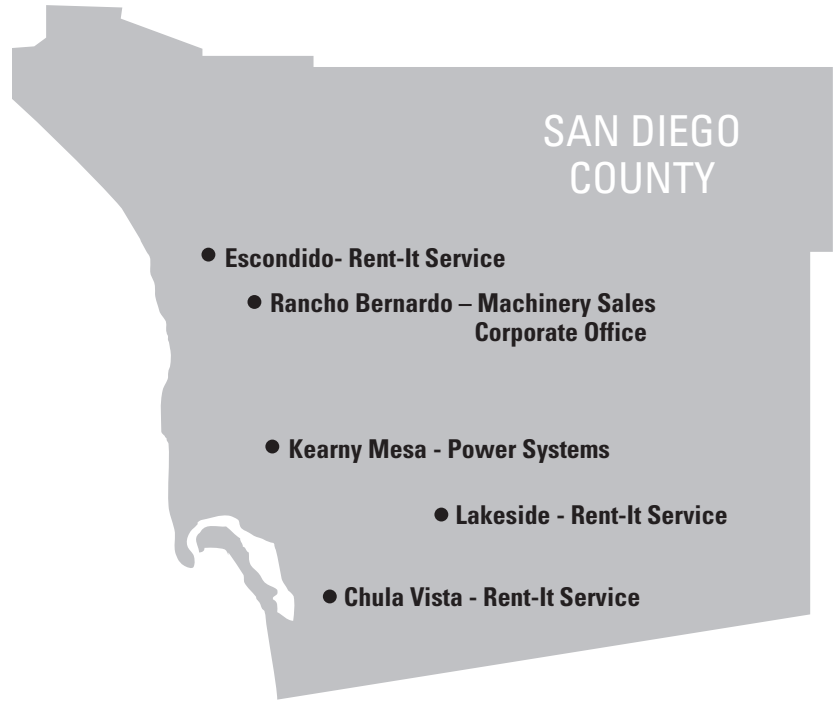
1620 Mission Rd., Escondido, CA 92029  
(760) 740-2900 | (800) 750-4228

**Rent-It Service**

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**GUAM**

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Tamuning, GU 96913  
(671) 649-4228

**SAIPAN**

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PMB 1486, Box 10000 Saipan, MP 96950  
(670) 288-6900

