INSTRUCTIONS FOR COMPLETING THE PERSONAL FINANCIAL STATEMENT

If you prefer to use the computer to fill out the form:

- 1) Fill in all the yellow-highlighted areas. Using the tab key will automatically move the cursor to those cells which require your input. Cells which aren't highlighted will automatically populate as necessary using the information you input into the schedules on the second page and third page if required of the form.
- 2) Print out the worksheet.
- 3) Sign and date the second page of the statement. (An e mail copy will not suffice; your signature is required.)
- 4) Mail it to your loan officer.

If you prefer to fill out the form by hand:

- 1) Print out the worksheet.
- 2) Fill out every area of the worksheet. (Ignore highlights)
- 3) Sign and date the second page of the statement.
- 4) Mail it to your loan officer.

Thank you!

Pinnacle Commercial Capital

PERSONAL FINANCIAL STATEMENT

IMPORTANT: Read these directions before completing this Statement.

| If you are applying for individual credit in your own r the credit requested, complete only Sections 1 and | | ncome or assets and no | ot the income or assets of another person as | s the basis for repayment of | | | | |
|---|--|--|---|------------------------------|--|--|--|--|
| If you are applying for individual credit, but are relying to the state of the sta | | ipport, or separate mair | ntenance or on the income or assets of anot | ther person as a basis for | | | | |
| repayment of the credit requested, complete all Sec | | | | | | | | |
| you are relying. | | | | | | | | |
| We intend to apply for joint credit. Complete all Sec Applicant | ctions, providing information in Sect | ion 2 about the joint app | olicant and initial here. Applicant | Joint | | | | |
| If this statement relates to your guaranty of the Inde | htedness of other nerson(s) firm(s | or corporation(s) com | nlete Sections 1 and 3 | | | | | |
| | | | | | | | | |
| SECTION 1 - INDIVIDUAL INFORMATION | (Type or Print) | SECTION 2 - 0 | THER PARTY INFORMATION | (Type or Print) | | | | |
| Name | | | | | | | | |
| Residence Address | | Residence Address | | | | | | |
| City, State & Zip | | City, State & Zip | | | | | | |
| Position or Occupation | Vo. There 4 | Position or Occupatio | n | V. The co | | | | |
| Business Name | Yrs. There 4 | Business Name | | Yrs. There | | | | |
| Business Address City, State & Zip | | Business Address City, State & Zip | | | | | | |
| Res. Phone Bus. Phor | 20 | | Pug Phone | | | | | |
| | | Res. Phone | Bus. Phone | | | | | |
| SECTION 3 - STATEMENT OF FINANCIAL | | 1 | LIABILITIES | In Dellara | | | | |
| ASSETS | In Dollars | | In Dollars | | | | | |
| (Do not include Assets of doubtful valu | ue) (Omit cents) | | | (Omit cents) | | | | |
| Cash on hand and in banks | Φ. | | Notes payable to banks - secured (see Schedule F) | | | | | |
| U S Gov't & Marketable Securities - see Schedule A | \$ - | 1 | ks - unsecured (see Schedule F) | \$ - | | | | |
| Non-Marketable Securities - see Schedule B | Φ. | Due to brokers | \$ - | | | | | |
| Securities held by broker in margin accounts | \$ - | Amounts payable to o | | | | | | |
| Restricted or control stocks | | Amounts payable to o | | | | | | |
| Partial interest in Real Estate Equities - | • | Accounts and bills du | ¢ | | | | | |
| see Schedule C | \$ - | Unpaid income tax | | \$ - | | | | |
| Real Estate Owned - see Schedule D | | Other unapid taxes ar | | \$ - | | | | |
| Loans Receivable | | | Real estate mortgages payable - | | | | | |
| Automobiles and other personal property | | see Schedule D | | | | | | |
| Cash value-life insurance - see Schedule E | | Other debts - itermize |) | | | | | |
| Other assets - itemize | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | TOTAL LIABILITIE | <u> </u> | \$ - | | | | |
| | | NET WORTH | <u></u> | \$ - | | | | |
| TOTAL ASSETS | \$ - | TOTAL LIABILITIES AND NET WORTH | | \$ - | | | | |
| SOURCES OF INCOME FOR YEAR ENDE | | | PERSONAL INFORMATIO | | | | | |
| Salary, bonuses & commissions | ים | Da ba aill2 | | IN | | | | |
| Dividends-Interest Income | | Do you have a will? | If so, name executor. | | | | | |
| Real estate income | | Are you a partner or o | officer in any other venture? If so, describe. | | | | | |
| Other income (Alimony, child support, or separate maintenance | | Are you a partner or c | micer in any other venture: it so, describe. | | | | | |
| income need not be revealed if you do not wish to have it | | Are you obligated to pay | alimony, child support or separate maintenance pa | nyments? If so, describe | | | | |
| considered as a basis for repaying this obligation) | | Are you obligated to pay | almony, office support of separate maintenance pa | ryments: if so, describe. | | | | |
| Farm Income | | Are any assets pledge | ed other than as described on schedules? If | f so, describe. | | | | |
| | | The state of the s | | | | | | |
| OTAL \$ - | | Income tax settled through (date) | | | | | | |
| CONTINGENT LIABIL | Are you a defendant in any suits or legal actions? | | | | | | | |
| Do you have any contingent liabilities? If so, describe. | | | | | | | | |
| | | Personal bank accoun | nts carried at | | | | | |
| As endorser, co-maker or guarantor? | | | | | | | | |
| On leases or contracts? | None | | | | | | | |
| Legal claims | None | Have you ever been o | declared bankrupt? If so, describe. | | | | | |
| Other special debt | None | | | | | | | |
| Amount of contested income tax liens | None | | | | | | | |

SCHEDULE A - U.S. GOVERNMENT & MARKETABLE SECURITIES Number of Shares Or Description In Name Of Are These Pledged? Market Value Face Value (Bonds) SCHEDULE B - NON-MARKETABLE SECURITIES Number of Shares Description In Name Of Are These Pledged? Source of Value Value SCHEDULE C - PARTIAL INTERESTS IN REAL ESTATE EQUITIES % Of Mortgage Address & Type Of Property Title In Name Of Date Acquired Cost Market Value Mortgage Holder Mortgage Balance Ownership Payment SCHEDULE D - REAL ESTATE OWNED Mortgage Address & Type Of Property Title In Name Of Date Acquired Cost Market Value Mortgage Holder Mortgage Balance Payment SCHEDULE E - LIFE INSURANCE CARRIED, INCLUDING N.S.L.I. AND GROUP INSURANCE Name Of Insurance Company Owner of Policy Beneficiary Face Amount Cash Surrender Value Policy Loans \$ \$ SCHEDULE F - ALL BANKS OR FINANCE COMPANIES WHERE CREDIT IS OUTSTANDING Payment Name & Address Of Lender Credit In The Name Of Collateral Original Date Current Balance Original Balance Amount The information contained in this statement is provided for the purpose of obtaining, or maintaining credit with you on behalf of the

undersigned, or persons, firms, or corporations in whose behalf the undersigned may either severally or jointly with others, execute a guaranty in your favor. Each undersigned understands that you are relying on the information provided herein (including the designation made as to ownership of property) in deciding to grant or continue credit. Each undersigned represents and warrants that the information provided is true and complete and that you may consider this statement as continuing to be true and correct until a written notice of change is given to you by the undersigned. You are authorized to make all inquiries you deem necessary and to obtain a consumer credit report from any credit reporting agency to verify the accuracy of the statements made herein, in connection with Bank's preliminary evaluation of undersigned, or during any periodic review of undersigned deemed necessary by Bank. You are authorized to answer questions about your credit experience with me/us.

| | Signature (Individual) | |
|-------------|------------------------|---------------|
| | S. S. No. | Date of Birth |
| | | |
| | Signature (Individual) | |
| Date Signed | S. S. No. | Date of Birth |

SCHEDULE A - U.S. GOVERNMENT & MARKETABLE SECURITIES (CONTINUED)

Description In Name Of Are These Pledged? Number of Shares Or

| Number of Shares Or Face Value (Bonds) | Description | | | In Name Of | | | А | re These P | ledged? | Market Value | | | |
|---|---|---------------|--------------------|------------|---------------|--------------------|------------------------|------------------|---------|-------------------------------|--------|---------------------|------------------|
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | SCHEDULE | B - NON- | MARKE | TAE | BLE SECU | IRIT | IES (CC | NTIN | UED) | | | |
| Number of Shares | Description | | In Name Of | | Ar | Are These Pledged? | | Source of Value | | e | Value | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Address & Type Of Brasset | | JLE C - PAF | RTIAL INTE % Of | | | | | | | | N/ | lortgage | Mortgage Palanes |
| Address & Type Of Property | ss & Type Of Property Title In Name Of | | Ownership | Date Acqui | | uired Cost | | Market Value | | Mortgage Holder | | Payment | Mortgage Balance |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | SCHE | DULE D - F | REAL E | STA | TE OWNE | D (| CONTIN | NUED) | | L | lortagas | |
| Address & Type Of Pro | Address & Type Of Property Title In Name Of | | me Of | Date Acqu | uired | Cost | Mar | ket Value | Morto | gage Holde | | fortgage Payment | Mortgage Balance |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| SCHEDULE | | | | | | | .I. A | | | | | | |
| Name Of Insurance Cor | Name Of Insurance Company Owner of Policy | | Policy | | Benef | iciary | | Face Amount Poli | | icy Loans Cash Surrender Valu | | ash Surrender Value | |
| | | | | | | | | | | | | | |
| | | BANKS OR I | FINANCE (| COMPA | NIE | S WHERE | CF | | 1 - | | ING (C | ONTIN | 1 |
| Name & Address Of Lender Credit In The Name C | | Of Collateral | | | Original Date | | Payment Amount Current | | Balance | Original Balance | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
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