

Incoterms® 2010,
or International Commercial
Terms, are international
conventions on international
freight transport.
These conventions form the
basis for terms of delivery
governing international trade
and contain the rights and
duties of both the buyer and
the seller.

Before signing a contract, you must know what costs and risks are imposed upon you by the Incoterms® 2010 in use and what the consequences are for your accounting, logistics, liability and profit margin.

The new Incoterms®2010 were drawn up and published by the International Chamber of Commerce (ICC) and came into effect on 1 January 2011.

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Telephone:
VAT number:
FOR ORDER
Mr/Mrs.
Signature:

Postal Code/City:

Contact person: Mr/Mrs.

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