#### Wharton Chamber of Commerce & Agriculture Board Agenda 8 a.m. Wednesday, Feb. 24, 2016 Chamber Office, 225 N. Richmond Road, Wharton, TX

Consider action on the following:

- 1. A. Call to order B. Pledge C. Invocation. D. Recognition of Guests
- 2. Minutes
- 3. Financial Report
- 4. Membership:
  - A. Membership Applications
  - B. Membership Aging Report
  - C. Referral Report
  - D. Dropped Report

#### 5. Banquet Planning

The 97<sup>th</sup> Annual Chamber banquet is scheduled for Thursday, March 10. As we prepare this agenda, we are just within reach of reaching our sponsorship goals. The deadline to sell tickets/tables is March 6. This is our last board meeting before the banquet.

#### 6. Casino Night contract

The Chamber Ambassadors are planning their Casino Night for Friday, May 6, at the Wharton Civic Center. We included this event in our 2016 fiscal-year operating budget. Vicki Hicks, the chair of the ambassadors, has been invited to this board meeting to make a presentation. She is asking you to approve a contract with Best Houston Casino Parties for a Grand Casino Package in the amount of \$3,900. The chamber's operating account gains all revenue and incurs all expenses.

#### 7. Golf Tournament

Recap, Debrief

#### 8. Next luncheon

Presentation and discussion of topic, speaker and the possibility of having El Campo Chamber participate.

#### 9. Committee Reports:

- A. Membership
- B. Tourism
- C. Operations

#### 10. Other reports:

- A. Executive Director
- B. Ambassadors
- C. Electric Coalition
- D. Website Analytics

#### 11. Other Matters

#### 12. Adjourn

#### Wharton Chamber of Commerce & Agriculture Board of Directors Minutes January 27, 2016 Meeting

<u>Board Members Present</u>:, Abby King, Landon McClain, Phil Stephenson, I.O. Coleman Jr., Carol Wootton, Zina Carter, Dr. David Tripulas, and Bill Wallace

**Board Members Absent:** Jessica Clemons, Marshall Francis, James Perez, and Debbie Folks

Advisory Board Member Present: Leroy Dettling

**Staff Members and Guests Present:** Makyla Monroe, Kim Peikert, and Ron Sanders

- **1.** Call to Order: Abby King called the meeting to order at 8:05 a.m., led the pledge of allegiance and recognized the guests in attendance. Landon McClain said the invocation.
- **2. Minutes:** Phil Stephenson made a motion to accept the December 16, 2015 minutes. Landon McClain seconded. The motion was approved unanimously.
- <u>3. Financial Report</u>: I.O. Coleman, Jr. made a motion to accept the financials for December 2015 and Bill Wallace seconded. The motion was approved unanimously.
- **4. Membership:** Membership Applications are: Dragonfly Café, and Logan Giesie. Carol Wootton made a motion to approve all new members. I.O. Coleman, Jr. seconded. The membership applications were unanimously approved.
- **5. Banquet:** The 97<sup>th</sup> Annual Chamber Banquet is scheduled for Thursday, March 10. The theme for this years banquet is Together for Tomorrow. The invitations will be mailed out late this week. The board went over the sponsorship list and signed up to ask different businesses for sponsorships.
- **6.)** Golf Tournament: The Chamber Golf Tournament will be Saturday, February 6. We need all the volunteers that we can get and will need board assistance. Dr. Tripulas has volunteered to bring his truck to the Chamber to help load everything up and get it to the County Club.

#### 7.) Committee Reports:

- A.) Membership Gave update during the Banquet Meeting recap.
- B.) Tourism None
- C.) Operations None
- **8.) Other Events:** Ron stated that he went to Destinations Galore with Kim and that it was a great turn out and they gave out lots of material on Wharton. The Fire Inspector came and inspected the building. The inspection went ok there are just a few things that have to be done. The exit doors have to be fixed and made to open. A capital campaign was discussed over the next 3 years to raise money to complete the renovation of this building. David Bucek Jr. will be consulted on this project. The Ambassador Casino night will be on May 6. The next Lunch and Learn will be in late March or early April and we are still looking for a topic.
- **9. Other Matters:** The Wharton County Job Fair will be on Tuesday, February 9 from 9:30-2:30. The East Wharton County Crime Stoppers Dance is on February 13 at the Crescent Hall. The Pilot Club Chili Supper is tonight at the Wharton Civic Center from 5:00-7:00.

#### **10.) Adjourn:** 8:53 a.m.

| Respectfully submitted,            | Approved:                          |
|------------------------------------|------------------------------------|
| Kim Peikert Secretary of the Board | Abby King<br>Chairman of the Board |
|                                    | Date                               |



#### P W STEPHENSON & CO., P.C.

Certified Public Accountants 1609 N. Richmond Road Wharton, Texas 77488

To the Board of Directors Wharton Chamber of Commerce Wharton, Texas 77488

Management is responsible for the accompanying financial statements of Wharton Chamber of Commerce (a not-for-profit organization), which comprise the statement of assets, liabilities, and net assets as of January 31, 2016, and the related statement of activities and changes in net assets and cash flow for the four months ended January 31, 2016, and in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We do not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position, results of operations, and cash flows. Accordingly, the financial statements are not designed for those who are not informed about such matters.

#### **Supplementary Information**

The supplementary information contained on pages 6, 7, and 8 are presented for purposes of additional analysis and is not a required part of the basic financial statements. This information is the representation of management. The information was subject to our compilation engagement, however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion, a conclusion, nor provide any form of assurance on such supplementary information.

We are not independent with respect to Wharton Chamber of Commerce.

PW Stephenson & Co., P.C.

P. W. Stephenson & Co., P.C. Wharton, Texas February 24, 2016

#### WHARTON CHAMBER OF COMMERCE

FINANCIAL STATEMENTS AND

SUPPLEMENTARY INFORMATION

FOR THE FOUR MONTHS ENDED JANUARY 31, 2016

with

ACCOUNTANT'S COMPILATION REPORT

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#### For the Four Months Ended January 31, 2016

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#### WHARTON CHAMBER OF COMMERCE STATEMENT OF ASSETS, LIABILITIES, AND NET ASSETS AS OF JANUARY 31, 2016

| ASSETS  |    |           | (N | IEMO 1)        |
|---|----|-----------|----|----------------|
| CURRENT ASSETS                                |    | /31/2016  | 1/ | 31/2015        |
| Petty Cash                                    | \$ |           | \$ | (50)           |
| Prosperity Bank - Operating                   |    | 26,503    |    | 11,654         |
| Prosperity Bank - City/Tourism                |    | 100       |    | 100            |
| Prosperity Bank - Building Fund               |    | 17,651    |    | 8,537          |
| NewFirst National Bank - CD                   |    |           |    | 17,126         |
| Capital One/MSM                               |    | 17,062    |    | 10,622         |
| First National Bank-Special projects          |    |           |    | 143            |
| Total cash and cash equivalents               |    | 61,316    |    | 48,132         |
|   |    |           |    |                |
| Accounts Receivable                           |    | 14,310    |    | 41,759         |
| Payroll Tax Deposits                          |    | 3,406     |    | 82,375         |
| Transfers                                     |    |           |    | (352)          |
| Undeposited Funds                             |    |           |    | 1,335          |
| TOTAL CURRENT ASSETS                          |    | 79,032    |    | 173,249        |
|   |    |           |    |                |
| PROPERTY AND EQUIPMENT                        |    |           |    |                |
| Land  |    | 4,885     |    | 4,885          |
| Building & Improvements                       |    | 64,385    |    | 64,385         |
| Furniture and Office Equipment                |    | 18,126    |    | 18,125         |
| Computer Equipment                            |    | 17,272    |    | 17,273         |
| Christmas Lights for Courthouse               |    | 62,452    |    | •              |
|   |    | 167,120   |    | 104,668        |
| Less: Accumulated Depreciation                |    | (110,660) |    | (76,827)       |
| NET PROPERTY AND EQUIPMENT                    |    | 56,460    |    | 27,841         |
| TOTAL ASSETS                                  | \$ | 135,492   | \$ | 201,090        |
| LIABILITIES AND NET ASSETS                    |    |           |    |                |
| CURRENT LIABILITIES                           |    |           |    |                |
| Accounts Payable                              |    | 1,235     |    | (362)          |
| •   |    | 2,004     |    | 32,370         |
| Federal Withholding Tax FICA Withheld         |    | 2,004     |    | 51,358         |
|   |    | 86        |    | 569            |
| FUTA Payable                                  |    | 0         |    | 1,071          |
| SUTA Payable                                  |    | 0         |    | •              |
| Payroll Liabilities TOTAL CURRENT LIABILITIES |    |           |    | (51)<br>84,955 |
| NET ASSETS                                    |    | 3,381     |    | 04,733         |
|   | ¢  | 75 651    | \$ | 116 125        |
| Unrestricted net assets                       | \$ | 75,651    | Φ  | 116,135        |
| Restricted net assets                         |    | 56,460    |    | 116 125        |
| TOTAL NET ASSETS                              |    | 132,111   |    | 116,135        |
| TOTAL LIABILITIES AND NET ASSETS \$           |    | 135,492   | \$ | 201,090        |

<sup>1</sup> Shown only for comparison with current year.

#### WHARTON CHAMBER OF COMMERCE STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE FOUR MONTHS ENDED JANUARY 31, 2016

|                                      | NET ASSETS |            |                      |            |
|--------------------------------------|------------|------------|----------------------|------------|
|                                      | Uni        | restricted | porarily<br>stricted | Total      |
| REVENUES AND OTHER SUPPORT           |            |            |                      |            |
| Dues                                 | \$         | 14,960     |                      | 14,960     |
| Membership Donations                 |            | -          |                      | -          |
| Banquet Revenue                      |            | 3,500      |                      | 3,500      |
| Golf Tournament Revenue              |            | 4,820      |                      | 4,820      |
| Lunch Donations                      |            | 42         |                      | 42         |
| Lunch and Learn Workshop             |            | 1,000      |                      | 1,000      |
| Market Days                          |            | 605        |                      | 605        |
| Holiday Parade Revenue               |            | 1,890      |                      | 1,890      |
| Web Page Sponsorships Revenue        |            | 1,250      |                      | 1,250      |
| Billboard Sponsorship Revenue        |            | 1,000      |                      | 1,000      |
| Garage Sale                          |            | -          |                      | -          |
| Royalties                            |            | 2,081      |                      | 2,081      |
| Electric Coalition Fees              |            | 1,902      |                      | 1,902      |
| City of Wharton Revenue              |            | 19,333     |                      | 19,333     |
| Monterey Square Contributions        |            | 17,708     |                      | 17,708     |
| WEDCO Tourism Grant                  |            |            | 20,000               | 20,000     |
| Grants                               |            |            | 9,973                | 9,973      |
| Misc./Other Income                   |            | 294        |                      | 294        |
| Interest Income                      |            | 5          |                      | 5          |
| TOTAL REVENUES AND OTHER SUPPORT     | ,          | 70,389     | <br>29,973           | 100,363    |
| EXPENSES                             |            |            |                      |            |
| Program Services                     |            |            |                      |            |
| Membership and Community Development |            | 5,081      |                      | 5,081      |
| Tourism Activities                   |            |            | 15,773               | 15,773     |
| Supporting Services                  |            |            |                      |            |
| Management and Administration        |            | 59,395     |                      | 59,395     |
| TOTAL EXPENSES                       |            | 64,476     | 15,773               | 80,249     |
| CHANGE IN NET ASSETS                 |            | 5,913      | <br>14,200           | 20,114     |
| NET ASSETS AT BEGINNING OF PERIOD    |            | 55,537     | 56,460               | 111,997    |
| NET ASSETS AT END OF PERIOD          | \$         | 61,450     | \$<br>70,660         | \$ 132,111 |
|                                      |            | ,          | <br>,                | ·          |

#### WHARTON CHAMBER of COMMERCE STATEMENT OF FUNCTIONAL EXPENSES FOR THE FOUR MONTHS ENDED JANUARY 31, 2016

SUPPORTING

|                                    | PROGRAM S   | PDVICES     | SUPPORTING<br>SERVICES |             |
|------------------------------------|-------------|-------------|------------------------|-------------|
|                                    |             | ERVICES     | Management             |             |
|                                    | Membership  |             | <del>-</del>           |             |
|                                    | and         | Tourism     | and                    | Tr. dall    |
|                                    | Development | Activities  | Administration         | Total       |
| PERSONNEL AND BENEFITS             |             |             | 16551                  | 16754       |
| Executive Director Salary          | -           | Ā           | 16,754                 | 16,754      |
| Office Mgr/Executive Assistant     | -           |             | 12,089                 | 12,089      |
| Part Time Admin Asst 1             | -           | •           | 9,098                  | 9,098       |
| Janitorial Salary                  | -           | -           | 480                    | 480         |
| Payroll Taxes                      | -           | -           | 8                      | 8           |
| Commissions                        | -           | -           | 115                    | 115         |
| Incentives                         | -           |             |                        |             |
| Total personnel and benefits       | -           | -           | 38,544                 | 38,544      |
| OFFICE EXPENSES                    |             |             |                        |             |
| Board/Committees                   | -           | -           | 471                    | <b>47</b> 1 |
| Office Supplies                    | -           | -           | 1,273                  | 1,273       |
| Payroll Expenses                   | -           | -           | 4,256                  | 4,256       |
| Postage                            | -           | _           | 535                    | 535         |
| Postage Machine Rental             | -           | -           | 150                    | 150         |
| Total office expenses              | •           | _           | 6,685                  | 6,685       |
| OTHER OPERATIONAL EXPENSES         |             |             | ,                      |             |
| Accounting Fees                    |             | -           | 1,750                  | 1,750       |
| Bank and Credit Card Fees          | _           | _           | 170                    | 170         |
|                                    | _           |             | 2,500                  | 2,500       |
| Building Fund                      | _           | _           | <b>2</b> ,500          | -,          |
| Conferences/Continuing Education   | -           | _           | _                      | -           |
| Depreciation                       | -           | -           | 2,387                  | 2,387       |
| Infrastructure                     | -           | -           | 2,367                  | 2,567       |
| Insurance                          | -           | -           | 124                    | 124         |
| Licensees and Permit Fees          | -           | -           | 124                    | 124         |
| Other Fees                         | -           | -           | 1.77.5                 | 175         |
| Prizes                             | -           | -           | 175                    | 175         |
| Professional Dues and Fees         | -           | -           | 555                    | 555         |
| Technology                         | -           | -           | 3,216                  | 3,216       |
| Travel and Entertainment           | -           | -           | 304                    | 304         |
| Utilities                          |             | -           | 2,985                  | 2,985       |
| Total other operational expenses   | •           | -           | 14,166                 | 14,166      |
| MEMBERSHIP AND COMMUNITY           |             |             |                        |             |
| Ambassadors Other                  | 75          | -           | ₩                      | 75          |
| Brown Bag                          | 41          | -           | -                      | 41          |
| Christmas Open House               | 291         |             | -                      | 291         |
| Club Dues                          | 247         | -           | -                      | 247         |
| Golf Tournament                    | 1,574       |             | -                      | 1,574       |
| Lighting Project                   | 442         | -           | -                      | 442         |
| Lunch and Learn                    | 121         | -           | -                      | 121         |
| Market Days                        | 1,023       | _           | -                      | 1,023       |
| Memberships                        | -,          | _           | -                      | ,<br>-      |
| Other Member Events                | 331         | _           | _                      | 331         |
|                                    | 936         | _           |                        | 936         |
| Membership Materials               | 5,081       |             |                        | 5,081       |
| Total membership and community     | 3,001       |             |                        | 3,001       |
| TOURISM                            |             | 12 722      | _                      | 12,723      |
| Monterey Square Marketing and Adv. | -           | 12,723      | -                      | 75          |
| Chamber City Wide Tourism          | -           | 75<br>2.075 | -                      | 2,975       |
| City Wide Tourism                  | -           | 2,975       | -                      | 4,713       |
| Non-Chamber City Wide Tour Event   |             | 15 ====     | -                      | 15 772      |
| Total tourism                      |             | 15,773      | 50.005                 | 15,773      |
| TOTAL FUNCTIONAL EXPENSES          | 5,081       | 15,773      | 59,395                 | 80,248      |
|                                    |             |             |                        |             |

#### WHARTON CHAMBER OF COMMERCE STATEMENT OF CASH FLOWS FOR THE FOUR MONTHS ENDED JANUARY 31, 2016

| CASH FLOW FROM OPERATING ACTIVITIES                       |              |
|---|--------------|
| Changes in Net Assets                                     | 20,114       |
|   |              |
| Adjustments to reconcile change in net assets to net cash |              |
| provided (used) by operating activities:                  |              |
| Account Receivable  | (1,020)      |
| Payroll Tax Deposits                                      | (3,406)      |
| Accounts Payable  | 1,235        |
| Federal Withholding Tax                                   | 2,004        |
| FICA Withheld   | 56           |
| FUTA Payable  | 86           |
| SUTA Payable  |              |
| NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES       | <br>19,069   |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS      | 19,069       |
| BEGINNING CASH AND CASH EQUIVALENTS                       | <br>42,247   |
| ENDING CASH AND CASH EQUIVALENTS                          | \$<br>61,316 |



# WHARTON CHAMBER OF COMMERCE STATEMENT OF ACTIVITIES ACTUAL VS. BUDGET FOR THE FOUR MONTHS ENDED JANUARY 31, 2016

|                                     | NET AS       | SSETS      |                                |                                  |  | <b>%</b>                  |
|-------------------------------------|--------------|------------|--------------------------------|----------------------------------|--|---------------------------|
|                                     | Unrestricted | Restricted | Four Months<br>Ended<br>Actual | Four Months<br>Ended<br>Budgeted | Difference<br>Favorable<br>(Unfavorable) | OVER<br>(UNDER)<br>BUDGET |
| REVENUES AND OTHER SUPPORT          |              |            |                                |                                  |  |                           |
| Dues                                | 14,960       |            | 14,960                         | 17,833                           | (2,873)                                  | 83.89%                    |
| Membership Donations                | •            |            | -                              | -                                | -  | 0.00%                     |
| Banquet Revenue                     | 3,500        |            | 3,500                          | 9,333                            | (5,833)                                  | 37.50%                    |
| Events - Other                      | -            |            | -                              | 3,450                            | (3,450)                                  | 0.00%                     |
| Golf Tournament Revenue             | 4,820        |            | 4,820                          | 8,000                            | (3,180)                                  | 60.25%                    |
| Lunch Donations                     | 42           |            | 42                             | -                                | 42                                       | 0.00%                     |
| Fish Fry                            | -            |            | -                              | 300                              | (300)                                    | 0.00%                     |
| Lunch and Learn Workshops           | 1,000        |            | 1,000                          | 2,467                            | (1,467)                                  | 40.54%                    |
| Holiday Parade Revenue              | 1,890        |            | 1,890                          | 700                              | 1,190                                    | 270.00%                   |
| Web Page Sponsorships Revenue       | 1,250        |            | 1,250                          | 1,100                            | 150                                      | 113.64%                   |
| Billboard Sponsorship Revenue       | 1,000        |            | 1,000                          | 1,333                            | (333)                                    | 75.02%                    |
| Garage Sale                         | -            |            | -                              | 472                              | (472)                                    | 0.00%                     |
| Royalties                           | 2,081        |            | 2,081                          | 500                              | 1,581                                    | 416.20%                   |
| Electric Coalition Fees             | 1,902        |            | 1,902                          | 2,667                            | (765)                                    | 71.32%                    |
| City of Wharton Revenue             | 19,333       |            | 19,333                         | 19,333                           | -  | 100.00%                   |
| Monterey Square Contributions       | 17,708       |            | 17,708                         | 6,333                            | 11,375                                   | 279.61%                   |
| WEDCO Tourism Grant                 |              | 20,000     | 20,000                         | 6,667                            | 13,333                                   | 299.99%                   |
| Grants                              |              | 9,973      | 9,973                          | -                                | 9,973                                    | 0.00%                     |
| Market Days                         | 605          |            | 605                            | -                                | 605                                      | 0.00%                     |
| Miscellaneous/Other Income          | 294          |            | 294                            | -                                | 294                                      | 0.00%                     |
| Interest Income                     | 5            |            | 5_                             |                                  |  | 0.00%                     |
| Total revenues and other            | 70,390       | 29,973     | 100,363                        | 80,488                           | 19,875                                   | 124.69%                   |
| EXPENDITURES                        |              |            |                                |                                  |  |                           |
| Program Services                    |              |            |                                |                                  |  |                           |
| Membership and Community Developmen | 5,081        |            | 5,081                          | 11,407                           | 6,326                                    | 44.54%                    |
| Tourism Activities                  | ŕ            | 15,773     | 15,773                         | 9,017                            | (6,756)                                  | 174.93%                   |
| Supporting Services                 |              | ·          |                                |                                  |  |                           |
| Management and Administration       | 59,395       | -          | 59,395                         | 60,074                           | 679                                      | 98.87%                    |
| Total expenditures                  | 64,476       | 15,773     | 80,249                         | 80,498                           | 249                                      | 99.69%                    |
| CHANGE IN NET ASSETS                | 5,914        | 14,200     | 20,114                         | (10)                             | 20,124                                   |                           |

#### WHARTON CHAMBER OF COMMERCE STATEMENT OF FUNCTIONAL EXPENSES ACTUAL VS. BUDGET

#### FOR THE FOUR MONTHS ENDED JANUARY 31, 2016

|  | PROGRAM             | SERVICES   | SUPPORTING<br>SERVICES |   |                 | Four Months                | %               |
|--|---------------------|------------|------------------------|---|-----------------|----------------------------|-----------------|
|  | Membership          | ·          | Management             | Four Months                                   | Four Months     | Difference                 | (Over)          |
|  | and<br>Davidsom ant | Tourism    | and<br>Administration  | Ended<br>Actual                               | Ended<br>Budget | Favorable<br>(Unfavorable) | Under<br>Budget |
| PERSONNEL AND BENEFITS                 | Development         | Activities | Administration         | Actual  | Duuget          | (Ciliavorable)             | Duuget          |
| Executive Director Salary              | \$ -                | \$ -       | 16,754                 | 16,754  | 16,287          | (467)                      | 102.87%         |
| Office Mgr./Executive Assistant        | Ψ -                 | _          | 12,089                 | 12,089  | 11,329          | (760)                      | 106.71%         |
| Part Time Admin Asst 1                 |                     | _          | 9,098                  | 9,098   | 7,697           | (1,401)                    | 118.20%         |
| Janitorial Salary                      |                     | _          | 480                    | 480   | 767             | 287                        | 62.58%          |
| Payroll Taxes                          | _                   |            | 8                      | 8   | 2,767           | 2,759                      | 0.29%           |
| Incentives                             |                     | _          |                        | -   | 217             | 217                        | 0.00%           |
| Commissions                            | _                   | _          | 115                    | 115   | -               | (115)                      | 0.00%           |
| Total personnel and benefits           |                     |            | 38,544                 | 38,544  | 39,064          | 520                        | 98.67%          |
| OFFICE EXPENSES                        |                     |            | 20,2 ( )               | ,   |                 |                            |                 |
| Board/Committees                       | _                   | _          | 471                    | 471   | 500             | 29                         | 94.20%          |
| Office Supplies                        | _                   | _          | 1,273                  | 1,273   | 800             | (473)                      | 159.13%         |
| Payroll Expenses                       | _                   | -          | 4,256                  | 4,256   |                 | (4,256)                    | 0.00%           |
| Postage                                | _                   |            | 535                    | 535   | 1,000           | 465                        | 53,50%          |
| Postage Machine Rental                 | _                   | _          | 150                    | 150   | 287             | 137                        | 52,26%          |
| Total office expenses                  |                     |            | 6,685                  | 6,685   | 2,587           | (4,098)                    | 258,41%         |
| OPERATIONS                             |                     |            | 0,005                  | 0,000   | _, ·            | (.,)                       |                 |
| Accounting Fees                        | _                   |            | 1,750                  | 1,750   | 2,343           | 593                        | 74,69%          |
| Bank and Credit Card Fees              | _                   | _          | 170                    | 170   | -,-,-           | (170)                      | 0.00%           |
| Building Funds                         |                     |            | 2,500                  | 2,500   | -               | (2,500)                    | 0.00%           |
| Conferences/Continuing Education       | _                   | _          | 2,500                  | 2,500   | 392             | 392                        | 0.00%           |
| Depreciation                           | _                   | _          | -                      | _   | •               | -                          | 0.00%           |
| Infrastructure                         | -                   | _          | 2,387                  | 2,387   | 5,500           | 3,113                      | 43,40%          |
| Insurance                              | _                   | _          | <i>#</i> ,507          | <i>x</i> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 2,467           | 2,467                      | 0.00%           |
| Licenses and Permit Fees               | _                   | _          | 124                    | 124   | _,              | (124)                      | 0.00%           |
| Prizes                                 | _                   | _          | 175                    | 175   | _               | (175)                      | 0.00%           |
| Professional Dues and Fees             | _                   | _          | 555                    | 555   | 567             | 12                         | 97,88%          |
| Sponsorships                           | -                   |            | 555                    | 555   | 110             | 110                        | 0,00%           |
| Technology                             |                     | _          | 3,216                  | 3,216   | 2,734           | (482)                      | 117,63%         |
| Travel and Entertainment               |                     | _          | 304                    | 304   | 1,710           | 1,406                      | 17,78%          |
| Utilities                              | -<br>-              |            | 2,985                  | 2,985   | 2,600           | (385)                      | 114.81%         |
| Total operations                       | ****                |            | 14,166                 | 14,166  | 18,423          | 4,257                      | 76.89%          |
| MEMBERSHIP AND COMMUNITY               | _                   | •          | 11,100                 | 11,.00  | 1-, 1           | -,,                        |                 |
| Ambassadors Other                      | 75                  | _          |                        | 75  | -               | (75)                       | 0.00%           |
| Brown Bag                              | 41                  |            | _                      | 41  | _               | (1-)                       | 0.00%           |
| Christmas Open House                   | 291                 | _          | _                      | 291   | 100             | (191)                      | 291.00%         |
| Club Dues                              | 247                 | _          | _                      | 247   | 400             | 153                        | 61.75%          |
| Golf Tournament                        | 1,574               | _          |                        | 1,574   | 3,000           | 1,426                      | 52,47%          |
| Fish Fry                               | 1,574               | _          | _                      | 1,5,1   | 400             | 400                        | 0.00%           |
| Lighting Project                       | 442                 | _          | _                      | 442   |                 | (442)                      | 0.00%           |
| Lunch and Learn                        | 121                 | _          | _                      | 121   | 1,240           | 1,119                      | 9.76%           |
| Market Days                            | 1,023               | _          | _                      | 1,023   | -,              | (1,023)                    | 0.00%           |
| Other Member Events                    | 331                 | -          | _                      | 331   | 5,600           | 5,269                      | 5,91%           |
|  | 936                 | -          | _                      | 936   | 667             | (269)                      | 140,33%         |
| Membership Materials                   | 5,081               |            | <del>-</del>           | 5,081   | 11,407          | 6,367                      | 44,54%          |
| Total membership and community TOURISM | 5,061               | -          | -                      | 5,001   |                 |                            |                 |
| Advertising Non Tour                   | -                   | -          | -                      | -   | 67              | 67                         | 0,00%           |
| Monterey Square Marketing and Adv.     | -                   | 12,723     | -                      | 12,723  | 4,667           | (8,056)                    | 272,62%         |
| Chamber City Wide Tourism              | -                   | 75         | -                      | 75  | -               | (75)                       | 0.00%           |
| City Wide Tourism                      | -                   | 2,975      | -                      | 2,975   | 4,283           | 1,308                      | 69.46%          |
| Non-Chamber City Wide Tour Events      |                     |            |                        | -   | 2017            | (/ // // /                 | 0,00%           |
| Total tourism                          | *                   | 15,773     |                        | 15,773  | 9,017           | (6,756)                    | 174.93%         |
| TOTAL FUNCTIONAL EXPENSES              | \$ 5,081            | \$ 15,773  | \$ 59,395              | \$ 80,249                                     | \$ 80,498       | 249                        | 99.69%          |

#### WHARTON CHAMBER OF COMMERCE

## ACTUAL VS. BUDGET FOR THE FOUR MONTHS OF JANUARY 31, 2016 AND FOR THE ONE MONTH ENDED JANUARY 31, 2016

|  | Month of January, 2016 |                 |                  | Four Months                             | 0/0            |                           |                  |
|--|------------------------|-----------------|------------------|---|----------------|---------------------------|------------------|
|  |                        | ¥               | Favorable        |   | (Over)         |                           |                  |
|  |                        |                 | (Unfavorable)    | A =4-=1                                 | Budget         | (Unfavorable) Differences | Under<br>Budget  |
| REVENUES AND OTHER SUPPORT                                 | Actual                 | Budget          | Differences      | Actual                                  | Duagei         | Differences               | Dauget           |
| 401.000 Dues   | 6,315                  | 4,458           | 1,857            | 14,960                                  | 17,833         | (2,873)                   | 83,89%           |
| 402.000 Membership Donations                               | -                      |                 | <u>-</u>         | -                                       | -              | (5.005)                   | 0,00%            |
| 403.000 Banquet Revenue                                    | 3,500                  | 2,333           | 1,167<br>(2,000) | 3,500,00<br>4,820                       | 9,333<br>8,000 | (5,833)<br>(3,180)        | 37.50%<br>60,25% |
| 404.000 Golf Tournament Revenue<br>406.000 Events, Other   |                        | 2,000<br>862    | (862)            | +,020                                   | 3,450          | (3,450)                   | 0.00%            |
| 406.100 Lunch Donations                                    | -                      | -               | ` -              | 42                                      | •              | 42                        | 0.00%            |
| 406,100 Membership Events Revenue                          | -                      | -               | -                | -                                       | -              | -                         | 0.00%            |
| 410,000 Non-membership Revenue                             | -                      | -               | (75)             | -                                       | 300            | (300)                     | 0.00%            |
| 407.100 Fish Fry<br>406.500 Lunch and Learn Workshops      | _                      | 75<br>617       | (75)<br>(617)    | 1,000                                   | 2,467          | (1,467)                   | 40,54%           |
| 412,000 Holiday Parade Revenue                             |                        | 175             | (175)            | 1,890                                   | 700            | 1,190                     | 270.00%          |
| 414,000 Web Page Sponsorships Revenue                      | -                      | 275             | (275)            | 1,250                                   | 1,100          | 150                       | 113.64%          |
| 415.000 Billboard Sponsorship Revenue                      | 500                    | 333             | 167              | 1,000                                   | 1,333          | (333)                     | 75.00%           |
| 416.000 Garage Sale  | 2                      | 118<br>125      | (118)<br>(123)   | 2,081                                   | 472<br>500     | (472)<br>1,581            | 0.00%<br>416.20% |
| 417.000 Royalties 419.000 Electric Coalition Fees          | 1,902                  | 667             | 1,235            | 1,902                                   | 2,667          | (765)                     | 71.32%           |
| 420.000 City of Wharton Revenue                            | 4,833                  | 4,833           | -,               | 19,333                                  | 19,333         | (0)                       | 100.00%          |
| 430,000 Monterey Square Merchants                          | 71                     | 1,583           | (1,512)          | 17,708                                  | 6,333          | 11,375                    | 279.60%          |
| 441.000 WEDCO Tourism Grant                                |                        | 1,667           | (1,667)          | 20,000                                  | 6,667          | 13,333                    | 300.00%          |
| 440.000 Grants   | 9,973                  | •               | 9,973            | 9,973<br>605                            | -              | 9,973<br>605              | 0.00%            |
| 421.000 Market Days<br>450,000/ Miscellaneous/Other Income | 35                     |                 | 35               | 294                                     | -              | 294                       | 0,00%            |
| 418.000  |                        |                 |                  |   |                | -                         | 0,00%            |
| 447.000 Interest Income                                    | 1                      |                 | 1                | 5                                       |                | 5                         | 0,00%            |
| TOTAL REVENUES AND OTHER SUPPORT                           | 27,133                 | 20,122          | 7,011            | 100,363                                 | 80,489         | 19,874                    |                  |
| EXPENSES 502.000 Executive Director Salary                 | 3,723                  | 4,072           | (349)            | 16,754                                  | 16,287         | 467                       | 102.87%          |
| 503,000 Office Mgr./Executive Assistant                    | 2,614                  | 2,832           | (218)            | 12,089                                  | 11,329         | 760                       | 106.71%          |
| 504.000 Part Time Admin Asst 1                             | 1,908                  | 1,924           | (16)             | 9,098                                   | 7,697          | 1,401                     | 118.21%          |
| 506.000 Janitorial Salary                                  | 60                     | 192             | (132)            | 480                                     | 767            | (287)                     | 62.60%<br>0,29%  |
| 508.000 Payroll Taxes                                      |                        | 692<br>54       | (692)<br>(54)    | 8                                       | 2,767<br>217   | (2,759)<br>(217)          | 0,00%            |
| 509,000 Incentives<br>510,000 Commissions                  |                        | J- <del>1</del> | (34)             | 115                                     | -              | 115                       | 0.00%            |
| 516.000 Board/Committees                                   | 236                    | 125             | 111              | 471                                     | 500            | (29)                      | 94,20%           |
| 511.000 Office Supplies                                    | 284                    | 200             | 84               | 1,273                                   | 800            | 473                       | 159,13%          |
| 508.000 Payroll Expenses                                   | 1,001                  | -               | 1,001            | 4,256                                   | 1.000          | 4,256                     | 0,00%<br>53,50%  |
| 513.000 Postage  | 364                    | 250<br>72       | 114<br>(72)      | 535<br>150                              | 1,000<br>287   | (465)<br>(137)            | 52.32%           |
| 514.000 Postage Machine Rental<br>580.100 Accounting Fees  | 675                    | 586             | 89               | 1,750                                   | 2,343          | (593)                     | 74.68%           |
| 532,000 Bank and Credit Card Fees                          | 55                     | -               | 55               | 170                                     |                | 170                       | 0.00%            |
| 610.000 Building Fund                                      | -                      | -               | -                | 2,500                                   |                | 2,500                     | 0.00%            |
| 534,000 Conferences/Continuing Education                   | -                      | 97              | (97)             | -                                       | 392            | (392)                     | 0,00%            |
| 579,000 Depreciation                                       | 495                    | 1,375           | (880)            | 2,387                                   | 5,500          | (3,113)                   | 43.40%           |
| 550.000 Infrastructure<br>536.000 Insurance                | 723                    | 617             | (617)            | *************************************** | 2,467          | (2,467)                   | 0.00%            |
| 591.605 Licenses and Permit Fees                           | -                      | -               | · · ·            | 124                                     | -              | 124                       | 0.00%            |
| 561,606 Prizes   | -                      |                 |                  | 175                                     | -              | 175                       | 0.00%            |
| 537,000 Professional Dues and Fees                         | 70                     | 142             | (72)             | 555                                     | 567            | (12)                      | 97.93%<br>0.00%  |
| 545,900 Marketing Services                                 |                        | 28              | (28)             |   | 110            | (110)                     | 0,00%            |
| 538.000 Sponsorships<br>572.100 Scholarships               |                        | 20              | (25)             | _                                       | -              | -                         | 0.00%            |
| 539,000 Technology   | 598                    | 681             | (83)             |   | 2,734          | 482                       | 117,64%          |
| 535,000 Travel and Entertainment                           | 94                     | 428             | (334)            |   | 1,710          | (1,406)                   | 17.78%           |
| 533.000 Utilities  | 760                    | 650             | 110              | 2,985                                   | 2,600<br>67    | 385<br>(67)               | 114,81%<br>0,00% |
| 531.000 Advertising Non Tour<br>526.200 Ambassador Other   |                        | 17              | (17)             | 75                                      | •              | 75                        | 0,00%            |
| 525.000 Banquet  | _                      | -               | -                | -                                       |                | -                         | 0.00%            |
| <b>524,600</b> Brown Bag                                   | 41                     |                 | 41               | 41                                      | •              | 41                        | 0,00%            |
| 522,000 Christmas Open House                               | 237                    | 25              | 212              | 291                                     | 100            | 191                       | 291,00%          |
| 535,400 Club Dues  | 70                     | 100             | (30)             | 247                                     | 400            | (153)                     | 61,75%<br>0,00%  |
| <b>524.200</b> Downtown Cleanup <b>526.100</b> Fish Fry    |                        | 100             | (100)            |   | 400            | (400)                     | 0.00%            |
| 523,000 Golf Tournament                                    |                        | 750             | (750)            |   | 3,000          | (1,426)                   | 52,47%           |
| 547.000 Lighting Project                                   | 200                    | -               | 200              | 442                                     | -              | 442                       | 0,00%            |
| 527,000 Lunch and Learn                                    | -                      | 310             | (310)            |   | 1,240          | (1,119)                   | 9.76%<br>0.00%   |
| 548,000 Market Days  | -                      | -               | -                | 1,023                                   | -              | 1,023                     | 0.00%            |
| 535.400 Memberships 521.000 Membership Materials           | 200                    | 167             | 33               | 936                                     | 667            | 269                       | 140.41%          |
| 560.000 Monterey Square Marketing                          | 175                    | 1,167           | (992)            |   | 4,667          | 8,056                     | 272,62%          |
| 524.000 Other Member Events                                | -                      | 1,400           | (1,400)          | 331                                     | 5,600          | (5,269)                   | 5,91%            |
| 544,100 Chamber City Wide Tourism                          | -                      | <u>-</u>        | -                | 75                                      | 4.000          | 75                        | 0,00%            |
| 540,000 City Wide Tourism                                  | 700                    | 1,071           | (371)            | 2,975                                   | 4,283          | (1,308)                   | 69,45%<br>0,00%  |
| 544,200 Non-Chamber City Wide Tour Events TOTAL EXPENSES   | 14,561                 | 20,121          | (5,560)          | 80,249                                  | 80,496         | (247)                     | 0,0070           |
| TOTAL BALDING  | 1,7,501                |                 |                  |   |                |                           |                  |
| CHANGE IN NET ASSETS                                       | \$ 12,572              | \$ 1            | \$ 12,571        | \$ 20,114                               | \$ (7)         | \$ 20,121                 | ļ                |
|  |                        |                 |                  |   |                |                           |                  |

Membership in the Wharton Chamber of Commerce & Agriculture is open to any individual, organization or business of good standing and character interested in the continued community and economic growth of the Wharton area. New memberships are to be paid one year in advance upon joining. Billing after one year's membership may be done on an annual or semiannual basis.

# Chamber of Commerce

#### Check which best describes your business?

| A Retail  | Professional   |   |
|---|--|---|
| B Consulting  | J Financial Institutions   | I hereby apply for member-                                      |
| C Construction  |  | ship in the Wharton Chamber of Commerce & Agriculture           |
| D Financial Advisor/Investments                                       | K Non-profits, charities, civic  | and agree to abide by the by-                                   |
| E Media/Printing  | Individuals  | laws of the Chamber. I under-                                   |
| F Amusement/Entertainment   | Mp Apartments/Lodging  | stand that my yearly dues investment will be \$\frac{150.00}{0} |
| G Transportation  | N Developers   | and will be due and payable                                     |
| Н Wholesale   | O Utilities  | with this application and each                                  |
|   | estment Schedule   | yearly anniversary thereafter.                                  |
| A to I:   | J to 0:  | Signed,   |
| 1-10 employees  |  |   |
| 11-25 employees   | and the control of th | 1 DAMMAIN JAMA  |
| 26-50 employees\$3  | 25 L (Individuals)\$85   | Carrina Line  |
| 51-100 employees\$4   |  |   |
| 101-199 employees\$5  |  | *Schedule A-I applies to not for profits compet-                |
| 200 plus employees\$1   | ,250 O (Utilities)\$1,500  | ing with private businesses.                                    |
| Mailing Address 911 M Physical Address 50M City, State, Zip Code Whor |  | don't publish) 10 10 10 10 10 10 10 10 10 10 10 10 10           |
| Email tammie ja   | nik@gmail.com Website_   |   |
| Invoice attention of:   |  |   |
| Number of Full-time Employees _                                       | Part-time Employees  |   |
| Description of Services   |  |   |
| Date Business Established   | Business Classification  | 5.  |
| Office Only   |  | 6-30-15   |
| ,   |  |   |
|   |  |   |
| Board chair signature   |  | Date board approval   |

Paid CC \$15000

Membership in the Wharton Chamber of Commerce & Agriculture is open to any individual, organization or business of good standing and character interested in the continued community and economic growth of the Wharton area. New memberships are to be paid one year in advance upon joining. Billing after one year's membership may be done on an annual or semiannual basis.



#### Check which best describes your business?

|   | ·  |  |
|---|--|--|
| A Retail  | Professional   | I hereby apply for member-   |
| B Consulting  | J Financial Institutions   | ship in the Wharton Chamber  |
| C Construction                                      | <br>к∥ Non-profits, charities, civic   | of Commerce & Agriculture  |
| D Financial Advisor/Investments                     |  | and agree to abide by the by-<br>laws of the Chamber. I under-                   |
| Media/Printing                                      | Individuals  | stand that my yearly dues in-  |
| F Amusement/Entertainment                           | M Apartments/Lodging   | vestment will be \$  |
| G Transportation                                    | N Developers   | and will be due and payable  |
| H Wholesale   | O Utilities  | with this application and each yearly anniversary thereafter.                    |
|   | nent Schedule  |  |
| A to I:   | J to 0:  | Signed,  |
| 1-10 employees                                      |  |  |
| 11-25 employees\$200                                | W Motitor bront ' cuarmos' civici 2100   |  |
| 26-50 employees\$325                                | L (Individuals)\$85  |  |
| 51-100 employees\$450                               | M (Apartments/Lodging)\$250 N (Developers)Negotiable                               |  |
| 101-199 employees\$550<br>200 plus employees\$1,250 | A1 PAA   | *Schedule A-I applies to not for profits compet-<br>ing with private businesses. |
|   |  | ing thin private vermous.  |
| Business or Organization Name                       | COMMERCE & AGRICULTURE - MEMB<br>N. F.S. S. TORAGE, Inc E<br>il Stytumon Pres, den | EAST BERNOOL, X  |
|   |  |  |
| Mailing Address 9031  Physical Address              | N. Richmond Rd.  108 DLD WHARTON RD.  E HWY 90 East Bernard                        | L,TX   |
| City, State, Zip Code                               | ton, 1x 77486  |  |
| •   | E-mail Website   |  |
| IIIVOIGO attornien en                               | Jerkins Date Part-time Employees 36 rage unit rental                               | V CONTINUES  |
| Number of Full-time Employees                       | Part-time Employees  | ON IRACI WURNERO )   |
|   | J  |  |
| Date Business Established                           | Business Classification  |  |
| Board Chair Signature                               | Date   |  |

### Aged Open A/R Invoice Listing

As of 02/22/2016

|                              |                                  | <del></del>          | Aged Open Amount - |                           |                           |                    |
|------------------------------|----------------------------------|----------------------|--------------------|---------------------------|---------------------------|--------------------|
|                              | <u>Feb. 2016</u>                 | <u>Jan. 2016</u>     | <u>Dec. 2015</u>   | Nov. 2015                 | Oct. 2015                 |                    |
| Denise's Alterati            | -                                | Status: Active       | Mem #: 1011        | Mrs. Denise Francoeur     |                           |                    |
| 12/01/2015                   | Invoice #3440, Members<br>\$0.00 | hip Dues<br>\$0.00   | \$75.00            | Invoice Amount:<br>\$0.00 | \$75.00<br>\$0.00         |                    |
| Fox Smolen & A               |                                  | Status: Active       | Mem #: 1015        | Jason O'Krent             | 04.50.00                  |                    |
| 12/01/2015                   | Invoice #3442, Members<br>\$0.00 | hip Dues<br>\$0.00   | \$150.00           | Invoice Amount:<br>\$0.00 | \$150.00<br>\$0.00        |                    |
| Gary Ward Appr<br>12/01/2015 |                                  | Status: Active       | Mem #: 1016        | Gary Ward Invoice Amount: | \$150.00                  |                    |
| 12/01/2013                   | Invoice #3443, Members<br>\$0.00 | \$0.00               | \$150.00           | \$0.00                    | \$0.00                    |                    |
| Grace Communi                | •                                | Status: Active       | Mem #: 1017        | Michael Limas             | <b>#100.00</b>            |                    |
| 12/01/2015                   | \$0.00                           | ,                    | \$0.00             | \$100.00                  | Invoice Amount:<br>\$0.00 | \$100.00<br>\$0.00 |
| Pilot Club of Wh             |                                  | Status: Active       | Mem #: 1020        | Jan Ondrias               | <b>#100.00</b>            |                    |
| 12/01/2015                   | Invoice #3446, Members<br>\$0.00 | \$0.00               | \$100.00           | Invoice Amount:<br>\$0.00 | \$100.00<br>\$0.00        |                    |
| Sonic Drive In-V             |                                  | Status: Active       | Mem #: 1026        | Jeff Rainer               | <b></b>                   |                    |
| 12/01/2015                   | Invoice #3449, Members<br>\$0.00 | \$0.00               | \$200.00           | Invoice Amount: \$0.00    | \$200.00<br>\$0.00        |                    |
| Little Caesar's P            |                                  | Status: Active       | Mem #: 1671        | Sam Narsi                 |                           |                    |
| 12/01/2015                   | Invoice #3456, Members<br>\$0.00 | \$0.00               | \$200.00           | Invoice Amount:<br>\$0.00 | \$200.00<br>\$0.00        |                    |
| OV 1                         | Enterprises, LLC                 | Status: Active       | Mem #: 1672        | Bud Northington           | <b>#1.50.00</b>           |                    |
| 12/01/2015                   | Invoice #3457, Members<br>\$0.00 | \$0.00               | \$150.00           | Invoice Amount:<br>\$0.00 | \$150.00<br>\$0.00        |                    |
| Tee Pee Motel &              |                                  | Status: Active       | Mem #: 1110        | Susie Dusek               | 40.50.00                  |                    |
| 01/01/2016                   | Invoice #3463, Members<br>\$0.00 | \$250.00             | \$0.00             | Invoice Amount:<br>\$0.00 | \$250.00<br>\$0.00        |                    |
| Halff Associates             |                                  | Status: Active       | Mem #: 1449        | Mike Moya                 | <b>44.50</b> 00           |                    |
| 01/01/2016                   | Invoice #3478, Members \$0.00    | hip Dues<br>\$150.00 | \$0.00             | Invoice Amount:<br>\$0.00 | \$150.00<br>\$0.00        |                    |
| Workforce Solut              |                                  | Status: Active       | Mem #: 1522        | Carolyn Thames            |                           |                    |
| 01/01/2016                   | Invoice #3479, Members \$0.00    | hip Dues<br>\$150.00 | \$0.00             | Invoice Amount:<br>\$0.00 | \$150.00<br>\$0.00        |                    |
| 02/22/2016 10:2              |                                  | ·                    |                    | •                         | , , , ,                   |                    |

|               |                       |                  | Aged Open Amount – |                      |           |
|---------------|-----------------------|------------------|--------------------|----------------------|-----------|
|               | Feb. 2016             | <u>Jan. 2016</u> | <u>Dec. 2015</u>   | Nov. 2015            | Oct. 2015 |
| Congressman   | Blake Farenthold      | Status: Active   | Mem #: 1523        | Congressman Blake Fa | arenthold |
| 01/01/2016    | Invoice #3480, Member | ship Dues        |                    | Invoice Amount:      | \$85.00   |
|               | \$0.00                | \$85.00          | \$0.00             | \$0.00               | \$0.00    |
| Andy Hollings | sworth                | Status: Active   | Mem #: 1628        | Andy Hollingsworth   |           |
| 01/01/2016    | Invoice #3481, Member | ship Dues        |                    | Invoice Amount:      | \$85.00   |
|               | \$0.00                | \$85.00          | \$0.00             | \$0.00               | \$0.00    |
| Dale Pinson F | arm Toy Store         | Status: Active   | Mem #: 1629        | Dale Pinson          |           |
| 01/01/2016    | Invoice #3482, Member | ship Dues        |                    | Invoice Amount:      | \$150.00  |
|               | \$0.00                | \$150.00         | \$0.00             | \$0.00               | \$0.00    |

#### Online Member Referrals

For the period from: 01/01/2016 thru 01/31/2016

Order: Ranked by number of referrals

| <u>Name</u>  | <u>Mem #</u> | <u>Status</u> | Online Referrals * |
|--|--------------|---------------|--------------------|
| Exelon Colorado Bend Power Plant                   | 1410         | A             | 51                 |
| Silver Star Helicopters LLC                        | 1389         | Α             | 26                 |
| Nonna's Emporium & Tea Room                        | 1698         | Α             | 20                 |
| Simply Divine Event Center                         | 1657         | Α             | 19                 |
| Burr Trading Company                               | 1480         | Α             | 14                 |
| Mary Louise Dobson Foundation                      | 1636         | Α             | 11                 |
| Bohemian Rhapsody II                               | 1437         | A             | 9                  |
| New Wave Communications                            | 1414         | A             | 9                  |
| Natural Horisun Family Nudist Park                 | 1019         | A             | 8                  |
| Polak Petals                                       | 1679         | Ā             | 8                  |
| Barbee Services                                    | 1120         | A             | 7                  |
| Capital One Bank                                   | 1329         | Ā             | 7                  |
| Gensco Kross Wholesale Tire Co., Inc.              | 1206         | Ā             | 7                  |
| Wharton Knights of Columbus                        | 1273         | Ä             | 7                  |
| CenterPoint Energy Houston                         | 1124         | Ā             | 6                  |
| Flower Shoppe                                      | 1390         | A             | 5                  |
| H&M Electrical Services                            | 1703         | A             | 5                  |
| James Simmons Jr. Juneteenth Committee             | 1420         | A             | 5                  |
| Montgomery Gallery & Frame                         | 1249         | A             | 5                  |
| Moonwalks-N-More, LLC                              | 1534         | A             | 5                  |
| Plaza Theatre                                      | 1280         | A             | 5                  |
| Team Wharton, Inc.                                 | 1483         | A             | 5                  |
| Carlson Development Company                        | 1201         | A             | . 4                |
| Cracker Barrel Partnership, LTD                    | 1440         | A             |                    |
| Dobbins & Sheek, CPAs, LLC                         | 1012         | A             | 4<br>4             |
| Edward Jones Investments                           | 1333         |               |                    |
|  |              | A             | 4                  |
| First United Methodist Church                      | 1337         | A             | 4                  |
| Fox Smolen & Associates                            | 1015         | A             | 4                  |
| Gulf Coast Medical Center                          | 1164         | A             | 4                  |
| Halff Associates                                   | 1449         | A             | 4                  |
| Hospice Support, Inc.                              | 1285         | A             | 4                  |
| Howard H. Singleton, P.C.                          | 1286         | A             | 4                  |
| Just Do It Now, Inc.                               | 1155         | A             | 4                  |
| Memorial Hermann                                   | 1218         | A             | 4                  |
| Morning Star Apartments                            | 1144         | A             | 4                  |
| Rosemary Rust                                      | 1217         | A             | 4                  |
| Sweetwater Apartments/SETH                         | 1651         | A             | 4                  |
| Tee Pee Motel & RV Park                            | 1110         | A             | 4                  |
| TEXANA Center                                      | 1027         | A             | 4                  |
| Von-Wil Ford                                       | 1150         | A             | 4                  |
| W.D. & Lannie McMillan                             | 1307         | A             | 4                  |
| Wadler, Perches, Hundl & Kerlick, Attorneys at Law | 1358         | A             | 4                  |
| Wakefield Development, LLC                         | 1269         | A             | 4                  |
| Wayne & Kathryn Adam                               | 1156         | A             | 4                  |
| Wharton County Generation                          | 1346         | A             | 4                  |
| Wharton County Interfaith Coalition Inc. dba SHARE | 1190         | A             | 4                  |
| Andy Hollingsworth                                 | 1628         | Α             | 3                  |
| Angels Care Home Health                            | 1276         | A             | 3                  |
| Avalon Place                                       | 1196         | A             | 3                  |
| Boehm Dental, PLLC                                 | 1518         | A             | 3                  |
| Brothers Custom Works                              | 1277         | Α             | 3                  |
| BUGABUG  | 1632         | Α             | 3                  |
| Crisis Center                                      | 1263         | $\mathbf{A}$  | 3                  |
| CUFN an Caring and Snow Cone Stand                 | 1710         | A             | 3                  |
| Denny's #8588                                      | 1427         | A             | 3                  |
|  |              |               |                    |

| <u>Name</u>   | <u> Mem #</u> | <u>Status</u> | Online Referrals * |
|---|---------------|---------------|--------------------|
| Egypt Plantation Enterprises, LLC                   | 1672          | A             | 3                  |
| El Campo Bowling Center                             | 1334          | A             | 3                  |
| El Campo Spraying Inc.                              | 1393          | Α             | 3                  |
| Exuma Construction & Development LLC                | 1692          | Α             | 3                  |
| First Call Roofing Systems                          | 1605          | A             | 3                  |
| Flowers It Is                                       | 1683          | Α             | 3                  |
| Fraternal Order of Eagles #4507                     | 1128          | Α             | 3                  |
| General Sales Company                               | 1283          | Α             | 3                  |
| Glory Bean Coffee Company                           | 1528          | Α             | 3                  |
| Hank Hall State Farm                                | 1238          | Α             | 3                  |
| Hinze's Bar-B-Que                                   | 1208          | Α             | 3                  |
| Holiday Inn Express Hotel & Suites                  | 1239          | Α             | 3                  |
| Hungerford Vol. Fire Dept.                          | 1509          | Α             | 3                  |
| Jr.'s Texas Best Smokehouse                         | 1242          | Α             | 3                  |
| K M Surveying, LLC                                  | 1431          | Α             | 3                  |
| Kate Holman   | 1647          | A             | 3                  |
| Koenig Welding Service, Inc.                        | 1244          | A             | 3                  |
| Miss Hattie's Place                                 | 1053          | Α             | 3                  |
| National Senior Care Home Health Services           | 1705          | A             | 3                  |
| Newfirst National Bank                              | 1409          | Α             | 3                  |
| Prosperity Bank - Wharton                           | 1255          | Α             | 3                  |
| Roberson Air Conditioning & Refrigeration, Inc.     | 1258          | A             | 3                  |
| Robert Kolacny & Assoc. LLC                         | 1633          | A             | 3                  |
| St. Christina's EMS                                 | 1726          | A             | 3                  |
| Starbrite Generator and Control Services, LLC       | 1666          | A             | 3                  |
| StraightWay, Inc.                                   | 1220          | A             | 3 '                |
| Total Outdoor Solutions, LLC                        | 1634          | Α             | 3                  |
| University Place Apartments - Pecan Village         | 1112          | A             | 3                  |
| Vincek's Smokehouse                                 | 1113          | A             | 3                  |
| Wharton County Freedom Fest, Inc.                   | 1189          | A             | 3                  |
| Wharton Garden Club                                 | 1700          | A             | 3                  |
| Woodforest National Bank                            | 1646          | A             | 3                  |
| 100 Club of Wharton County                          | 1723          | A             | 2                  |
| 20th Century Technology Museum                      | 1134          | A .           | 2                  |
| Abundant Life Wharton                               | 1722          | A             | 2                  |
| Anytime Fitness                                     | 1510          | A             | 2                  |
| Bagley Pecan House                                  | 1231          | A             | 2                  |
| Big G Auto  | 1233          | A             | $\frac{2}{2}$      |
| Caney Auto Service                                  | 1008          | A             | 2 2                |
| Caney Valley Cotton Company                         | 1158          | A             | 2                  |
| Child Development Center                            | 1010          | A             | 2                  |
| Coldwell Banker                                     | 1202<br>1236  | A<br>A        | 2 2                |
| Country Hearth Inn                                  | 1330          | A             | 2                  |
| Custom Creations                                    | 1629          | A             | $\overset{2}{2}$   |
| Dale Pinson Farm Toy Store                          | 1029          | A             | $\overset{2}{2}$   |
| Denise's Alterations & Things                       | 1126          | A             | 2                  |
| Don Davis Motor Company, Inc. Don Elliott Autoworld | 1367          | A             | 2                  |
| Don Emott Autoworld  Duraclean                      | 1519          | A             | 2                  |
| Elmcroft  | 1165          | A             | 2                  |
| Evelyn's Soulfood 59                                | 1699          | A             | 2                  |
| Franklin Furniture Company                          | 1368          | A             | 2                  |
| Glen Flora Emporium                                 | 1681          | A             | $\overline{2}$     |
| Grace Community Fellowship                          | 1017          | A             | $\stackrel{-}{2}$  |
| Grand Buffet  | 1207          | A             | 2                  |
| Great Western Dining                                | 1525          | A             | 2                  |
| Hinton's A&G Construction                           | 1684          | A             | 2                  |
| Holy Family Catholic Church                         | 1302          | A             | 2                  |
| Hudgins Groover Real Estate                         | 1166          | A             | 2                  |
| InsuranceNet, Inc.                                  | 1209          | A             | $\stackrel{-}{2}$  |
| J.T.'s This & That                                  | 1682          | A             | 2                  |
| J-M Manufacturing                                   | 1375          | Ā             | 2                  |
| - A.A   | •             |               |                    |

| <u>Name</u>  | <u>Mem #</u> | <u>Status</u> | Online Referrals * |
|--|--------------|---------------|--------------------|
| KGibson Photography                                  | 1643         | Α             | 2                  |
| LL & C Properties, Inc.                              | 1343         | Α             | 2                  |
| Marilyn Sebesta                                      | 1374         | A             | 2                  |
| Mund Moving  | 1293         | Α             | 2                  |
| P.W. Stephenson & Company PC                         | 1379         | A             | 2                  |
| Pat Balthrop   | 1423         | A             | 2                  |
| Paul Webb, Attorney at Law                           | 1348         | A             | 2                  |
| Pilot Club of Wharton                                | 1020         | A             | 2                  |
| Prasek's Hillje Smokehouse, Inc.                     | 1213         | A             | 2                  |
| Rath Plumbing  | 1024         | A             | 2                  |
| River Bend Apartments                                | 1216         | A             | 2                  |
| Sacred Care Transportation                           | 1725         | A             | 2 2                |
| Sandra Sanders                                       | 1033<br>1025 | A<br>A        | 2                  |
| Schulz Insurance Agency<br>Senator Lois W. Kolkhorst | 1675         | A             | 2                  |
| Showplace 3 Cinema, Inc.                             | 1148         | A             | 2                  |
| Small Blessings Child Care Center                    | 1435         | A             | 2                  |
| St. Thomas Episcopal Church                          | 1149         | A             | 2                  |
| Star Parts   | 1109         | A             | 2                  |
| Strouhal Tire Recapping Plant                        | 1313         | A             | 2                  |
| Taps & Mats Dance Studio                             | 1381         | Ā             | 2                  |
| Taste Woods Bar B-Q                                  | 1394         | A             | $\overline{2}$     |
| Tec-Tronic Systems                                   | 1147         | A             | 2                  |
| Terracon   | 1221         | A             | 2                  |
| The Screen Stop                                      | 1658         | Α             | 2                  |
| TNT Western Wear Inc.                                | 1612         | Α             | 2                  |
| Tyler's Jewelry & Pawn                               | 1222         | Α             | 2                  |
| United Way   | 1721         | Α             | 2                  |
| Wall 2 Wall Words Used Books/Milam Street Coffee     | 1320         | A             | 2                  |
| Wharton County Electric Cooperative                  | 1115         | A             | 2                  |
| Wharton County Farm Bureau                           | 1359         | A             | 2                  |
| Wharton County Historical Museum                     | 1152         | Α             | 2                  |
| Wharton Guns & Gear                                  | 1685         | A             | 2                  |
| Wharton Nursing & Rehabilitation                     | 1362         | A             | 2                  |
| Wharton Tractor Company                              | 1031         | A             | 2                  |
| Zachry Group   | 1718         | A             | 2                  |
| Zarsky Lumber Company, Inc.                          | 1154         | A             | 2                  |
| 9ers Grill   | 1533         | A             | 1                  |
| Alamo Concrete                                       | 1135<br>1364 | A             | 1                  |
| Alamont Veterinary Clinic ALLStar                    | 1304<br>1644 | A<br>A        | 1                  |
|  | 1642         | A             | 1                  |
| American Cancer Society Billie Jones                 | 1641         | A             | 1                  |
| Blakely, James "Doc"                                 | 1198         | A             | 1                  |
| Bricker Pest Control                                 | 1631         | A             | 1                  |
| Caney Medical Supply                                 | 1689         | A             | 1                  |
| Charles Chambers Insurance                           | 1279         | Ā             | 1                  |
| City Wide Storage                                    | 1670         | A             | 1                  |
| Coastal Warehouse                                    | 1125         | Α             | 1                  |
| Computer Center & Radio Shack                        | 1357         | Α             | 1                  |
| Congressman Blake Farenthold                         | 1523         | Α             | 1                  |
| David Tripulas, DDS                                  | 1188         | Α             | 1                  |
| Debbie Folks   | 1693         | A             | 1                  |
| Dental Clinic  | 1318         | Α             | 1                  |
| Dominos Pizza  | 1655         | Α             | 1                  |
| Dorian Tool International, Inc.                      | 1298         | A             | 1                  |
| Dr. & Mrs. David W. Samuelson                        | 1332         | A             | 1                  |
| DSG Nursery  | 1203         | A             | 1                  |
| East Wharton County Crime Stoppers                   | 1707         | A             | 1                  |
| El Campo Cycle Center                                | 1335         | A             | 1                  |
| Faith Christian Academy of Wharton                   | 1204         | A             | 1                  |
| Fancy Pants Boutique                                 | 1712         | A             | 1                  |

| <u>Name</u>                                     | Mem# | <u>Status</u> | Online Referrals * |
|---|------|---------------|--------------------|
| Faust Air Conditioning & Heating                | 1237 | Α             | 1                  |
| First Baptist Church                            | 1282 | Α             | 1                  |
| First Presbyterian Church                       | 1161 | A             | 1                  |
| Fun Town RV                                     | 1663 | A             | 1                  |
| Gary Ward Appraisal Services                    | 1016 | A             | 1                  |
| Girling Health Care, Inc., A Gentiva Company    | 1301 | A             | 1                  |
| Little Caesar's Pizza                           | 1671 | A             | 1                  |
| Gooden Hatton Funeral Home                      | 1141 | Ā             | 1                  |
| Great Oaks Recovery Center                      | 1652 | Ā             | 1                  |
| Habitat for Humanity East Wharton County        | 1340 | Ā             | 1                  |
| Iago Federated Church                           | 1130 | A             | 1                  |
| J & M Printing                                  | 1002 | A             | Î                  |
| Jeffrey & Pat Blair                             | 1676 | A             | 1                  |
| Jessica Hubenak                                 | 1720 | A             | 1                  |
|   | 1240 | A             | 1                  |
| John Roades, Attorney at Law                    | 1305 | A             | 1                  |
| Jones & Carter, Inc.                            | 1610 | A             | 1                  |
| K&D Design                                      | 1691 | A             | 1                  |
| Kapeesh   | 1341 | A             | 1                  |
| Kent & Georgeana Hill                           |      | A             | 1                  |
| Kerlick's Farmers Insurance                     | 1384 |               | 1<br>1             |
| Law Office of James Perez                       | 1530 | A             | 1                  |
| Lone Star Cleaners                              | 1131 | A             | 1                  |
| Los Cucos Mexican Restaurant                    | 1245 | A             | 1                  |
| Louie's Package Store                           | 1171 | A             | 1                  |
| Love's Travel Stops                             | 1717 | A             | l                  |
| Maxim Production Company, Inc.                  | 1175 | A             | 1                  |
| McDonald's                                      | 1345 | A             | 1                  |
| Moses Gin Inc.                                  | 1178 | A             | 1                  |
| Mrs. T's Kitchen                                | 1308 | Α             | 1                  |
| Ms. Betty Miori                                 | 1248 | Α             | 1                  |
| My Storehouse Mini Storage                      | 1309 | Α             | 1                  |
| Myrtis S. Outlar                                | 1250 | Α             | 1                  |
| Nan Ya Plastics Corporation.USA                 | 1606 | Α             | 1                  |
| Nephrology Leaders and Associates, PLLC         | 1701 | A             | 1                  |
| Northington Ranch Corp.                         | 1133 | A             | 1                  |
| Pierce Ranch                                    | 1104 | A             | 1                  |
| Pizza Hut                                       | 1311 | Α             | 1                  |
| Prime Eco Group, Inc.                           | 1254 | Α             | 1                  |
| Priority Roofing and Construction               | 1550 | Α             | 1                  |
| Richmond Road Truck & Auto Parts Company (NAPA) | 1709 | Α             | 1                  |
| Ron & Kandace Nasis                             | 1719 | Α             | 1                  |
| Savon Drugs                                     | 1108 | Α             | 1                  |
| Selections on the Square                        | 1259 | Α             | 1                  |
| Sharon Joines Photographs                       | 1312 | Α             | 1                  |
| Sonic Drive In-Wharton                          | 1026 | A             | 1                  |
| South Texas Oil & Distributing                  | 1107 | Α             | 1                  |
| St. John's Lutheran Church                      | 1260 | A             | 1                  |
| St. Paul Lutheran Church                        | 1261 | A             | 1                  |
| Texasgulf Federal Credit Union                  | 1317 | Ā             | 1                  |
| The First State Bank                            | 1336 | Ā             | 1                  |
| The Orchard at Caney Creek                      | 1353 | Ā             | 1                  |
| The Painted Poodle Art Studio                   | 1714 | Ä             | 1                  |
|   | 1488 | Ä             | 1                  |
| Therapy Solutions 4U, PLLC                      | 1711 | A             | 1                  |
| Top Price Recycle                               | 1690 | N             | 1                  |
| UJ Pharmacy                                     | 1114 | A             | 1                  |
| W.A. Harrison Rentals                           | 1618 | A<br>A        | 1                  |
| Weather Guard Roofing                           | 1151 | A<br>A        | 1                  |
| WebUnlimited                                    | 1271 | A<br>A        | 1                  |
| Wharton Country Club                            |      |               | 1                  |
| Wharton County Junior College                   | 1356 | A             | 1                  |
| Wharton County Youth Fair                       | 1225 | A             | 1                  |
| Wharton Feed & Supply                           | 1030 | A             | 1                  |

| <u>Name</u>                   | <u>Mem#</u> | <u>Status</u> | Online Referrals * |
|-------------------------------|-------------|---------------|--------------------|
| Wharton Industrial Foundation | 1360        | Α             | 1                  |
| Wharton Lions Club            | 1696        | Α             | 1                  |
| Wharton Ranch                 | 1665        | Α             | 1                  |
| Wharton Volunteer Fire Dept.  | 1424        | Α             | 1                  |
| Wharton-Journal Spectator     | 1118        | Α             | 1                  |
| Whataburger                   | 1119        | Α             | 1                  |
| Wittig Grass Sales, LLC       | 1274        | Α             | 1                  |
| Wolf Pak Radio                | 1619        | D             | 1                  |
| Workforce Solutions           | 1522        | A             | 1                  |
| - MANAGE                      |             |               |                    |

Total:

693

<sup>\*</sup> Web site visits (including Category Ads and Online Links), e-mails sent, phone calls placed, map views and/or profile views



#### **Best Houston Casino Parties**

6968 Howell-Sugarland Rd. - Houston, TX 77083 (713) 541 1000 Office (832) 645 7232 Fax

#### Contract

This contract (the "Contract") is between Best Houston Casino Parties (thereafter referred to as PLANNER) and Wharton Chamber Commerce (Hereto referred to as CLIENT)

| Client:  | Wharton Chamber of Commerce          | <b>Event Date:</b>  | Friday, May 06, 2016  |
|----------|--------------------------------------|---------------------|---|
| Contact: | Makyla Monroe                        | <b>Guest Count:</b> | 200   |
| Address: | 225 N. Richmond Road<br>979-532-1862 | Location:           | Wharton Civic Center<br>1924 N Fulton St, Wharton, TX 77488 |
| Cell     | 979-453-0990                         | Set Up Time:        | 2:30pm  |
|          |                                      | <b>Deal Time:</b>   | 5:30-8:30pm Be ready by 5:00pm                              |
| Email:   | finance@whartonchamber.com           | Acct. Mgr           | Katherine 02/10/2016  |

| Grand Casino Package (10) Blackjack Tables (2) Texas Holdem Poker (2) Roulette Tables (1) 3 card Poker and (1) Large Craps Tables with Dealers wiith dealer from 5:30-8:30pm With Accessories, chips, Raffle Tickets, Vouchers, And Raffle Box. Inclusive of delivery, setup, and tax. | \$3,900.00 |
|--|------------|
| Total Cost   | \$3,900.00 |

#### I. TERMS AND CONDITIONS

Renter liable for the equipment while the equipment is being leased on the premise that the event is being held at. Any missing or damage equipment may result in additional charges. Deposit is non-refundable if the date and time is changed. Any additional charges to the contract after it is signed may result in additional charges.

#### II. CLIENT agrees to provide

- o One Individual to serve as the decision maker for the PLANNER (Contact).
- o Decisions and items on a timely manner.

#### III. PAYMENT TERMS

The CLIENT agrees to provide payment for the services described. This payment shall be remitted to the PLANNER according to the following schedule: \*\*{Delinquent accounts - PLANNER reserves the right to assess finance charges on any amount unpaid when due at an interest rate of 5% per month or the maximum rate permitted by law, whichever is less.}\*\*

o Non-refundable deposit of 50% of total upon signing and Final Balance Due two week prior to the event.

#### IV. CANCELLATION

(a) Should the PLANNER cancel his or her services for any reason other than the Force Majeure as described in Paragraph V., the CLIENT shall receive a refund of all pre-paid fees, less any expenses incurred on behalf of the event. PLANNER reserves the rights to cancel this Contract within the first 72 hours after the execution of this Contract; in the event PLANNER cancel this Contract within the first 72 hours, then the CLIENT's deposit will be fully refunded. Should the CLIENT cancel the event, the following payments shall be due to the PLANNER:

- (b) CLIENT acknowledges that if he/she cancels or otherwise essentially abandons their planned use of the services PLANNER agrees to provide (a "Cancellation"), this action would constitute a breach of CLENT's obligation to PLANNER and PLANNER would be harmed. Because PLANNER contracts out services and subsequently must sign contracts on behalf of the CLIENT it is likely that any cancellation would result in fees incurred by PLANNER as a result of vendor's services for CLIENT's particular date and time. Because PLANNER's harm is likely to increase if there is a delay in notification of any cancellation, CLIENT agrees to notify Best Houston Casino Parties, in writing, within (5) business days of decision to cancel.
- (c) Should the time between the execution of this contract and the actual event date be within a 30 day time span, PLANNER is unlikely to resell the services of a contracted vendor in the event of a Cancellation. Therefore CLIENT agrees to pay damages in the amount of 90% of the total contract provided that CLIENT timely notifies PLANNER of the Cancellation and timely pays the above damages, PLANNER agrees not to seek additional damages from CLIENT relating to the Cancellation. Such amount is agreed not to constitute a penalty.
- (d) CLIENT acknowledges that any of conduct or activities which violates the governmental regulations, ordinance or law would threaten the potential liabilities of the PLANNER and therefore is grounds, within the sole and absolute discretion of the PLANNER, for terminating this Contract or its services immediately without notice and without a refund to the CLIENT.

#### V. FORCE MAJEURE

The performance of this Agreement is subject to acts of God, war, government regulations, terrorism, disaster, strikes (except those involving the employees of f agents of the party seeking the protection of this clause), civil disorder, or curtailment of transportation facilities, or any emergency beyond the parties' control, that would make it illegal or impossible to perform the obligations under this Agreement.

#### VI. ACCEPTANCE OF FULL AGREEMENT

This Contract constitutes the full agreement. Any changes to the agreement must be approved by PLANNER and CLIENT.

VII. CONTRACT AS OFFER The

execution of this Contract by the first party constitutes an offer to accept or provide the event planning services as described in the Contract. Unless the other party accepts the offer by 5:00 p.m., Houston Time on 2/27/2016 the offer will lapse and become null and void.

VIII. EFFECTIVE DATE The effective date of this Contract for the purpose of performance of all obligations is upon the date all parties execute this Contract.

\*\* PLANNER reserves the right to cancel this Contract at any time, with or without notice, in the event that any term, condition or promise in this Contract has been or is being violated. In such event, there will be NO reimbursement or credit towards any fee previously paid or any fee still owing.\*\* By signing below, CLIENT acknowledges and accepts all services proposed above, including terms and conditions. The Signature below is that of an authorized representative of CLIENT, which makes CLIENT solely responsible for all terms and conditions stated above.

| Client  | Date |
|---------|------|
|         |      |
| Planner | Date |

HUB Certified VID# 2450933236700 Vendor #32646



# nrg. SimplySmart



# Shopping for Electricity Contracts Turning You *Off?*

Our chamber purchasing group is the easiest way to get the lowest energy bids from competing providers

We have partnered with a reputable, experienced, energy broker, NRG SimplySmart Solutions, who can help you compare bids from multiple providers and ensure you have the best product on the market.

Complete and return the attached "Easyforms" along with your commercial electricity bills and SimplySmart Solutions will contact you with the results.

There is no cost or obligation to get a comparison to your current rate!



Have our exclusive electricity broker work for you!

Join the other 54 Wharton area members in the Electric Coalition

Brought to you by:



Contact NRG SimplySmart for no cost, no obligation quotes:

(888) 822-9090 SimplySmartBrokers@nrg.com



# SimplySmart





# Save money on your electricity bills! **EasyForms**

## Just Follow These 3 Steps...

- 1. Fill in the BOTTOM SECTION of the Letter of Authorization. We'll fill in the rest of the form.
  - 2. Complete the Customer Information Form.
  - 3. Locate 2 recent electricity bills for each account.

#### EMAIL or FAX both forms (and your bills) to:

SimplySmartBrokers@NRG.com

(512) 322-0884









## LETTER OF AUTHORIZATION FOR THE REQUEST OF HISTORICAL USAGE INFORMATION

| Date:  | ate: Expiration Date:  |  |  |  |
|--|--|--|--|--|
| LIST TDU (Check TDUs tha   | t apply to request)  |  |  |  |
| ☐ Oncor<br>☐ AEP   | <ul><li>☐ CenterPoint</li><li>☐ TNMP</li></ul>                 | <ul><li>☐ Sharyland</li><li>☐ Nueces Electric Co-Op</li></ul>  |  |  |
| Distribution Company (TDU) t (if applicable) at the followin         | o release energy usage data,                                   | uthorization for the above referenced including kWh, kVA or KW, and interval data Smart. This information request shall be of service. |  |  |
| •  | se use a separate attachment plus are submitted that are not a | per TDSP with ESI IDs that are specific to a associated with their territory.  |  |  |
| Service Address  | Ē  | ESI ID Number (found on bill)  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| Please forward usage and lo  | ad information in electronic (                                 | Microsoft Excel) format  |  |  |
| SimplySmartBrokers@NRG.c   | <u>com</u>   |  |  |  |
| AUTHORIZATION  |  |  |  |  |
| I affirm that I have the authority that are associated with this rec |  | on behalf of my company for all ESI IDs  |  |  |
| (Signature)  | (Compa   | any)   |  |  |
| (Name, printed)  | (Name, printed) (Billing Street)                               |  |  |  |
| (Title)  | (City, S   | tate, Zip)   |  |  |
| (Email Address)  | Email Address) (Telephone Number)                              |  |  |  |



#### **Customer Information Form**

| Legal Name of Your Company or Organization  |   |
|---|---|
|   |   |
| Name of Person Who Will Make the Decision and Sign the Con  | tract   |
| Telephone:  | Cell:   |
| Email Address:  | Fax:  |
| Do you prefer to receive printed information by email or fax?   | Email Fax   |
| Who is your current electricity provider?   |   |
| Are you currently under a contract?  (If you are not certain, please contact your current provider. The search of |   |
| If "yes", when does your current contract expire?   |   |
| Tax ID Number:  | Is your organization tax exempt? Yes No   |
| You are a current member in good standing of the Commerce.  | Chamber of  |
| "NRG SimplySmart will abide by all Public Utility Commission of Te contract is between the member and the Retail Electric Provider the SimplySmart assumes any liability as a result of the contract."  | exas rules and be paid by the chosen Retail Electric Provider. The ey choose as a result of this process. Neither the Chamber nor NRG |
| Representation  | n Agreement   |
| I authorize NRG SimplySmart to act as my exclus of competitive offers from multiple Retail Electric   |   |
| Ву:   |   |
| (Signature)   | (Printed Name)  |
| Title:  | Date:   |
|   |   |
| Company or Organization:  |   |



#### WHARTON CHAMBER OF COMMERCE

## Aggregation Report 12/31/2015

The Chamber Members listed below have accepted contracts.

Estimated Chamber income from signed contracts: \$ 111,183.13

Total paid to date: \$ 87,541.44

**List of Chamber Members:** 

**New Client** 

Contract expired; no renewal

Barbee Services Inc.

Boys & Girls Club of Wharton

Caney Creek Church

Caney Creek Lodge

Caney Valley Cotton Company

Charles Chambers Insurance

Coastal Title Company

Coastal Warehouse, Ltd.

Community Theatre of Wharton (Footeliters)

Deborah A. Cenko (dba) K & D Design

Dobbins & Sheek, CPA's, PLLC

Don Elliott Chevrolet, Inc. (dba) Don Elliott

Autoworld

**Dorian Tool International** 

Edward Jones Investments - Randy Michael

Faust Air Conditioning & Heating

Faust/Krueger

Fibber's Cafe

First Baptist Church of Wharton

First Presbyterian Church

**Grand Buffett** 

Holy Family Catholic Church

Hungerford CO-OP

lago Federated Church

Insurance Net

K-Mana, LLC

Lamberti USA, Inc.

Miss Hattie's Place

Mid-Coast Title Co. Inc.

Northington Ranch Corp.

Prudentia, Inc.

Quickfit Women's Fitness Center & Tanning

Roberson A/C & Refrigeration

Schulz Insurance Agency

South Texas Medical Clinic

State Farm - Hank Hall

St. John's Lutheran Church - Wharton

St. Thomas Episcopal Church

Stephen J. Ringel, MD, PA

Tec-Tronic Systems, Inc. (dba) Radio Shack

The Courtyard Brasserie, LLC

The Flower Shoppe

The Glen Flora Company, LLC

The Plaza Theatre, Inc.

Therapy Solutions 4 U, PLLC



Wadler Perches & Hundl

Weather Guard Roofing & Guttering Co.

Wharton Chamber of Commerce

Wharton Country Club

Wharton County Interfaith Coalition

Wharton County Stray Pet Outreach Team

Wharton Feed & Supply

Wharton Funeral Home

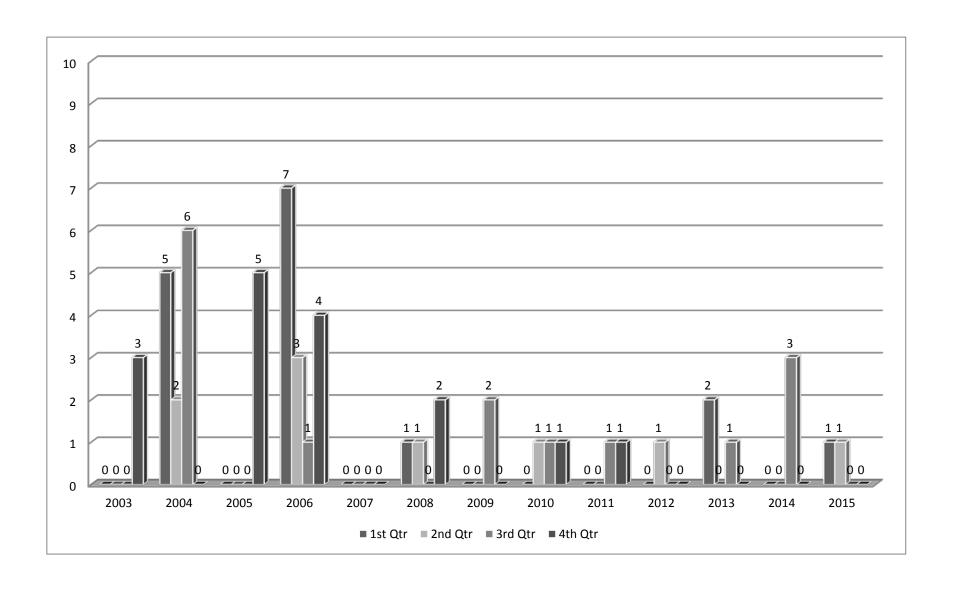
Wharton Journal Spectator

Wharton Knights of Columbus

Wharton Tractor Co.

Wharton Veterinary Clinic

#### **Your New Electric Coalition Members By Quarter**



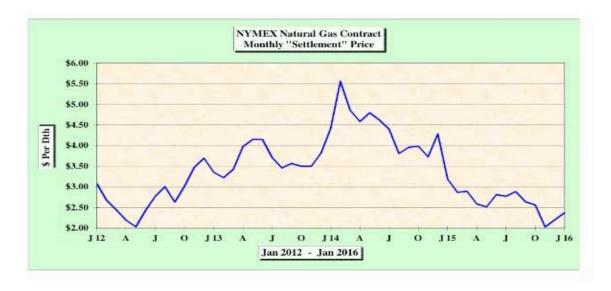
# MEMBERS CAN CAPTIALIZE ON LOW RATES. SAVE MONEY ON YOUR ELECTRICITY BILLS

#### What's going on with electricity prices?

You know that we have had huge increases in the production of natural gas. Electricity prices have been at their lowest levels in a long time because the majority of electricity in Texas is produced with natural gas.

#### Get a new contract now!

As you can see the natural gas prices are still extremely low. However, the prices may begin to move higher as we get closer to summer temperatures. Act now if your contract expires any time in the next 12 months!



#### How can the Chamber help?

The ELECTRIC COALITION brings our members the services of a professional energy consultant, without the usual obligations or upfront fees. It helps save time and allows members to get the most competitive electricity rates for their business, church or organization.

NRG SimplySmart Solutions, manages the Electric Coalition for our Chamber and many other chambers across the state. They are knowledgeable in the industry, consult with cities, utilities and regulatory bodies.

As a fellow Chamber member, NRG SimplySmart Solutions will take a look at your current electricity service, share their knowledge of current market conditions and trends, and offer their best advice for your particular situation. You are not obligated to accept any offer.

Please fill in below, and fax this page back to 512-322-0884 or email to simplysmartbrokers@nrg.com.

Please have our independent electricity experts contact me to explain how the Electric Coalition may help save money and answer any questions I may have.

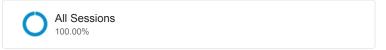
| Print Your Name                  | Phone number  |  |
|----------------------------------|---------------|--|
|                                  |               |  |
| Print Business/Organization Name | Email Address |  |



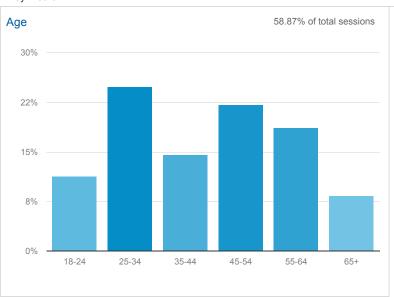
#### **Demographics: Overview**

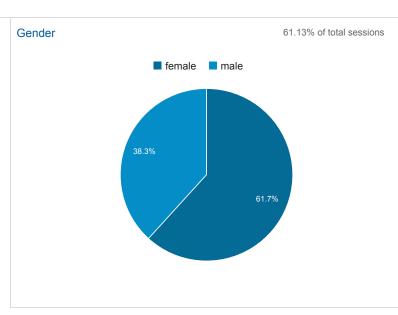
Jan 22, 2016 - Feb 21, 2016

Some data in this report may have been removed when a threshold was applied. Learn more



#### Key Metric:





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Jan 22, 2016 - Feb 21, 2016

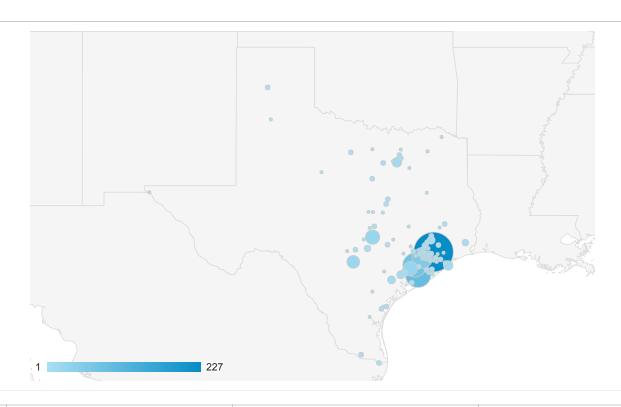
#### Location

ALL » COUNTRY: United States » REGION: Texas



Map Overlay

Summary



| City |                | Acquisition                         |  |                                    | Behavior                                   |                                       |  | Conversions                             |                               |   |
|------|----------------|-------------------------------------|--|------------------------------------|--|---------------------------------------|--|---|-------------------------------|---|
|      |                | Sessions                            | % New Sessions                             | New Users                          | Bounce Rate                                | Pages /<br>Session                    | Avg. Session<br>Duration                       | Goal<br>Conversion<br>Rate              | Goal<br>Completions           | Goal Value                              |
|      |                | <b>768</b> % of Total: 78.77% (975) | 69.66%<br>Avg for View:<br>73.13% (-4.74%) | 535<br>% of Total:<br>75.04% (713) | 61.85%<br>Avg for View:<br>63.90% (-3.21%) | 1.89<br>Avg for View:<br>1.85 (2.18%) | 00:01:27<br>Avg for View:<br>00:01:18 (11.04%) | 0.00%<br>Avg for View:<br>0.00% (0.00%) | 0<br>% of Total:<br>0.00% (0) | \$0.00<br>% of Total:<br>0.00% (\$0.00) |
| 1.   | Houston        | 227 (29.56%)                        | 78.85%                                     | 179 (33.46%)                       | 62.11%                                     | 1.91                                  | 00:01:13                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 2.   | Bay City       | 95 (12.37%)                         | 41.05%                                     | 39 (7.29%)                         | 61.05%                                     | 1.97                                  | 00:01:58                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 3.   | Wharton        | 79 (10.29%)                         | 44.30%                                     | 35 (6.54%)                         | 64.56%                                     | 1.71                                  | 00:01:19                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 4.   | Rosenberg      | 59 (7.68%)                          | 66.10%                                     | 39 (7.29%)                         | 67.80%                                     | 1.81                                  | 00:00:40                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 5.   | El Campo       | 29 (3.78%)                          | 72.41%                                     | 21 (3.93%)                         | 62.07%                                     | 1.66                                  | 00:00:45                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 6.   | Austin         | 26 (3.39%)                          | 92.31%                                     | 24 (4.49%)                         | 53.85%                                     | 2.15                                  | 00:01:22                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 7.   | San<br>Antonio | 23 (2.99%)                          | 82.61%                                     | 19 (3.55%)                         | 73.91%                                     | 1.91                                  | 00:02:08                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 8.   | Dallas         | 14 (1.82%)                          | 71.43%                                     | 10 (1.87%)                         | 71.43%                                     | 1.36                                  | 00:00:32                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 9.   | Sugar<br>Land  | 12 (1.56%)                          | 75.00%                                     | 9 (1.68%)                          | 41.67%                                     | 2.50                                  | 00:01:51                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |
| 10.  | Galveston      | 11 (1.43%)                          | 72.73%                                     | 8 (1.50%)                          | 45.45%                                     | 2.00                                  | 00:00:55                                       | 0.00%                                   | 0 (0.00%)                     | \$0.00 (0.00%)                          |

| Employer                            | No. of Job Seeker |  |  |  |  |  |  |
|-------------------------------------|-------------------|--|--|--|--|--|--|
| Avalon Place Wharton                | 31                |  |  |  |  |  |  |
| Bethany Home Health                 |                   |  |  |  |  |  |  |
| C S Nutrients                       |                   |  |  |  |  |  |  |
| Chemical Incorporated               | 70                |  |  |  |  |  |  |
| City Of Wharton                     | 28                |  |  |  |  |  |  |
| Dennys                              | 18                |  |  |  |  |  |  |
| El Campo Aquatic Center             | 12                |  |  |  |  |  |  |
| Fort Bend County                    | 79                |  |  |  |  |  |  |
| Great Oaks Recovery Ctr.            | 38                |  |  |  |  |  |  |
| Greenleaf Nursery Company           | 58                |  |  |  |  |  |  |
| H & M Electric                      | 50                |  |  |  |  |  |  |
| Hire Resources Staffing             | 29                |  |  |  |  |  |  |
| Hopewell Staffing                   | 59                |  |  |  |  |  |  |
| J-M Eagle                           | 36                |  |  |  |  |  |  |
| K-Mana LLC                          |                   |  |  |  |  |  |  |
| KULP Radio                          |                   |  |  |  |  |  |  |
| Leedo Cabentry                      |                   |  |  |  |  |  |  |
| Marines                             |                   |  |  |  |  |  |  |
| Memorial Herman Health Systems      | 38                |  |  |  |  |  |  |
| S.P.J.S.T. Senior Living            | 13                |  |  |  |  |  |  |
| Strouhal Tire                       | 10                |  |  |  |  |  |  |
| Tenaris Bay City                    | 82                |  |  |  |  |  |  |
| Texana center                       | 57                |  |  |  |  |  |  |
| Texas Agri-Life Extension           | 15                |  |  |  |  |  |  |
| Texas State Technical College       | 43                |  |  |  |  |  |  |
| Texasgulf FCU                       |                   |  |  |  |  |  |  |
| Tree Town USA                       | 43                |  |  |  |  |  |  |
| US Arny Recruiting Center           | 17                |  |  |  |  |  |  |
| US Dept. of Labor and Veterans Adm. | 13                |  |  |  |  |  |  |
| USDA Rural Development              | 37                |  |  |  |  |  |  |
| WCA America                         | 22                |  |  |  |  |  |  |
| WCJC HR Department                  | 43                |  |  |  |  |  |  |
| WGU Texas                           |                   |  |  |  |  |  |  |
| Wharton Chamber Of Commerce         |                   |  |  |  |  |  |  |
| Wharton Co. Sheriffs Office         |                   |  |  |  |  |  |  |
| Wharton Dialysis Care               | 21                |  |  |  |  |  |  |
| Wharton ISD                         | 19                |  |  |  |  |  |  |
| Workforce Solutions                 | 48                |  |  |  |  |  |  |
| Transaction Ready                   | 21                |  |  |  |  |  |  |
| STP-NOC                             | 40                |  |  |  |  |  |  |
| S.O.                                | 21                |  |  |  |  |  |  |
| DPS                                 | 53                |  |  |  |  |  |  |
| Phillips and Jordan                 | 44                |  |  |  |  |  |  |
| Boys and Girls                      | 16                |  |  |  |  |  |  |