

Evaluation Form - Armored Car Services

Date July 10, 2012

Solicitation # RFP1205119

Solicitation Name Armored Car Services

Evaluation Criteria	Possible Points	Maximum Weight Value	DUNBAR		Comments
			Points	Value	
Qualifications	100	30%	100.00	30.00	Dunbar Armored, Inc. is a national company doing business since 1956. Committee members were impressed with the company's ability to bring fleet and staff members if necessary from other states. Familiar with OCPS process, procedures, and policies. Electronic scanner is a huge asset to the district due to the safety and internal control. A value added enhancement to Dunbar transport services is Dunbar D-Track, which is a proprietary mobile barcode scanning system used to track bank deposits in-transit. Company offers 24-7 service to OCPS. Large customer base exceeding 10,000 customers. ALL RISK Insurance policy with no exception and no conditions of \$6,000,000 million per occurrence. Dunbar has a local vault located in Orlando. Strong internal resources, Dunbar operates three departments that are focused on security: Security Department, Compliance & Training Department, and Firearms Security. Dunbar Armored Inc. cash handling procedures requires dual control which is a great quality assurance and quality control. Extensive organization chart. Two individuals are assigned to OCPS 24-7 (Jennifer Wolfman and John Denham). Dnbar has a vigorous employee hiring process including polygraph, random background check. Drivers must obtain a D.O.T certification by passing a D.O.T physical and drug screen test. Dunbar operates as non-unionized workforce, therefore their services will never be disrupted by strike activities.
Scope of Services	100	15%	100.00	15.00	Dunbar understand OCPS needs. Currently providing armored car services to the district, familiar with OCPS process and procedure, no down time or planning required. No staff changes. Annual firearm recertification.
Experience, reference, and submittal presentation	100	20%	95.00	19.00	National firm, experienced since 1956, approaching 1,000,000 stops per month. 30 day claim window. Dunbar will reimburse OCPS any loss of funds during the transit. Dunbar will not use excessive force to protect property. Provides services to some of the largest school district in Florida. Submittal was not bounded.
MWBE/LDB Participation	100	10%	0.00	0.00	No plan mentioned for minority participation
Price proposal	100	25%	93	23.25	Pending negotiation
	500	100%	388.00	87.25	

MID FLORIDA ARMORED Comments

Evaluation Criteria	Possible Points	Maximum Weight Value	Points	Value	Comments
Qualifications	100	30%	70.00	21.00	MidFlorida Armored currently serves Tampa, Clearwater, St. Petersburg, Orlando, Daytona, Sarasota, Bradenton, and Ocala. The proposal mentioned been in business since 2001, however the Florida Department of Corporation mentions registered since 2002. Vault is located in Tampa. Inability to track deposit electronically. Committee had concerned with the org chart. Hiring process lack of fingerprinting and polygraph. Lack of attention to detail (i.e. typo and misspelling)
Scope of Services	100	15%	70.00	10.50	Committee had concerned regarding the manifest form versus the current method (currently using logbook). Committee had concerned regarding protection of deposit. MidFlorida Armored shall not be liable for any loss caused by or resulting from: shortages claimed in the contents of the sealed or locked. MidFlorida is not liable for strike. No mention of back up plan in case of strike or labor trouble. conflict in termination clause with OCPs. Lack of vendor liability throughout the submittal.
Experience, reference, and submittal presentation	100	20%	75.00	15.00	Per state record company has been in business since 2002. Provided adequate references. Numerous spelling and grammar error.
MWBE/LDB Participation	100	10%	100.00	10.00	
Price proposal	100	25%	93	23.25	price is good but concerned about protection of the deposit.
	500	100%	408.00	79.75	



**Ranking
ARMORED CAR SERVICES**

Date 07/10/12

Solicitation # RFP 1205119

Solicitation Name Armored Car Services

Firm	Ranking
DUNBAR	87.25
MID FLORIDA ARMORED	79.75

Comments

The Committee agreed by consensus to award the contract to DUNBAR

"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes. " The 72 hour posting requirement will elapse on July 23, 2012, 12:00 pm E.S.T.

"The Orange County Public School Board is an equal opportunity agency"