

CODING & BILLING FOR THERAPY & REHAB

Please select a date & location: MANCHESTER - Oct 14 PORTLAND - Oct 16 WAKEFIELD - Oct 28 PROVIDENCE - Oct 30

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SELF-STUDY/AUDIO PRODUCTS

- Self-Study DVD #5452 \$199 + \$8 S&H
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 Audio CD #5250 \$199 + \$8 S&H
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PAYMENT INFORMATION

of Registrants

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PLEASE INCLUDE ALL REGISTRATION FORMS WITH PAYMENT



- ◆ The Affordable Care Act and how it impacts therapy and rehab
- ◆ New CMS 1500 Claim Form: new payer implementation schedule
- ◆ HCPCS and ICD-10-CM Coding Updates
- ◆ Effective Billing and Documentation Practices
- ◆ Prevent Denials, Delays, and Rejections
- ◆ Strategies for optimal reimbursement from Medicare, managed care, and insurance companies

Manchester, NH - Oct 14
Portland, ME - Oct 16
Wakefield, MA - Oct 28
Providence, RI - Oct 30

Coding & Billing for Therapy & Rehab

Most current information will be covered

Coding & Billing for Therapy & Rehab

Most current information will be covered

Complete & Accurate Coding & Billing for Optimal Reimbursement

Denials, delays, and “more information required” are increasingly common responses for therapy and rehab insurance and Medicare claims. New codes and reimbursement policy changes have further complicated the claims process for physical and occupational therapists and facility-based rehabilitation providers. Effective Medicare and insurance billing require a thorough understanding of coding, documentation, and billing procedures. Consolidating all of the new requirements with existing coding rules and implementing proven billing techniques are the objectives of this seminar. Participants will learn the most current and accurate coding procedure coupled with documentation tips and new definitions to ensure prompt and optimal reimbursement on future claims.

Course Director

SHERRY MARCHAND, CPMA, is a reimbursement analyst and a billing, collections, and chart-auditing consultant with more than 25 years of experience in the industry, including hospital and physician group billing and collection management. Her vast knowledge of the practice management process has come from working in various levels of accounting, including the management of international hospital billing. As a certified, self-employed practice management consultant and chart auditor, Ms. Marchand has helped numerous medical offices take control of their cash flow through implementation of billing and documentation processes. Her specialties include internal medicine, obstetrics, mental health, physical therapy, cardiology, ENT, and surgical specialties. Ms. Marchand is skilled in installation training and implementation of hardware and software systems that are right for the arena. Ms. Marchand has many tips and tools to assist your office on the road to healthy patients and insurance collections.

Disclosure:

Financial - Receives a speaking honorarium from Cross Country Education

Nonfinancial - No relevant nonfinancial relationship exists

What You Will Learn

Major changes are coming in the areas of ICD-10-CM. Discover what must be done to prepare for these changes and protect your cash flow.

- ◆ Examine why the Affordable Care Act will bring an increase in therapy and rehab encounters
- ◆ Discover Medicare therapy cap, manual review process
- ◆ Identify procedure codes for rehabilitation services
- ◆ Determine the correct usage of procedures and documentation requirements
- ◆ Discuss CPT and ICD-10 coding for optimal reimbursement
- ◆ Identify upcoming changes to billing and coding
- ◆ Explain effective use of modifiers and coding combinations
- ◆ Discover how place of service affects reimbursement
- ◆ Illustrate tips and techniques for medical record requirements
- ◆ Outline what you must know about physician certification requirements



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SEMINAR SCHEDULE

Registration: 7:30 a.m. (coffee & tea provided)
Seminar Begins: 8:00 a.m.
Lunch Break: 1 hour (on your own)
Seminar Ends: 3:30 p.m.

Arriving late or leaving early?

Please see "Amended Certificate" information under CONTINUING EDUCATION CREDIT section of this brochure.

Dates & Locations

MANCHESTER - Oct 14, 2015

Crowne Plaza
2 Somerset Pkwy, Nashua, NH 03063 603-886-1200

PORTLAND - Oct 16, 2015

Best Western Merry Manor Inn
700 Main St, South Portland, ME 04106 207-774-6151

WAKEFIELD - Oct 28, 2015

Four Points by Sheraton Wakefield Boston Hotel
One Audubon Rd, Wakefield, MA 01880 781-245-9300

PROVIDENCE - Oct 30, 2015

Crowne Plaza at the Crossings
801 Greenwich Ave, Warwick, RI 02886 401-732-6000

Who Should Attend

- ◆ Physical Therapists
- ◆ Occupational Therapists
- ◆ Speech-Language Pathologists
- ◆ Athletic Trainers
- ◆ Billing, Coding, and Reimbursement Staff
- ◆ Administrative Staff
- ◆ Nurses
- ◆ Any of the above professions in the following settings:
 - Sports Medicine
 - Hospitals
 - Physical Medicine
 - Home Health
 - Rehab Facilities
 - Nursing Homes
 - Independent Practice



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COURSE CONTENT

CPT/HCPCS PROCEDURE CODES

- ◆ New charts by discipline PT, OT, and Speech to maximizing reimbursement
- ◆ G-codes for functional limitations and severity modifiers – required for outpatient claims filed to Medicare
- ◆ Evaluations, re-evaluations, and assessments
- ◆ Supervised modalities
- ◆ Guidelines for billing therapy minutes
- ◆ Constant attendance modalities
- ◆ Therapeutic procedures
- ◆ New 2014 Speech evaluation CPT codes
- ◆ Neuromuscular procedures
- ◆ Debridement, application of strapping, splints, casts
- ◆ Using HCPCS Level II codes for DME
- ◆ Orthotics billed by hospitals and other providers
- ◆ Lymphedema service codes
- ◆ Which modifiers are useful
- ◆ When to use modifiers

DIAGNOSTIC CODING

- ◆ New tools to prepare for ICD-10-CM
- ◆ Discuss chapters that affect therapy and rehab
- ◆ Learn code structure
- ◆ New laterality documentation requirements
- ◆ Use of placeholders

FEDERAL REGULATIONS & MEDICARE'S BILLING RULES

- ◆ Discuss Authority and NDCs and LCDs for Federal Regulations
- ◆ Guidelines for facilities, hospitals (inpatient and outpatient), SNF, CORF, home health agencies

- ◆ Guidelines for private practice and outpatient services
- ◆ PT, OT, and SLP Therapy Caps for Medicare Beneficiaries
- ◆ Understand Medicare therapy cap, manual review process

MEDICARE'S REQUIREMENTS FOR THERAPY DOCUMENTATION

- ◆ Gain systematic steps for implementation for new functional limitation criteria for medical necessity
- ◆ The time has come for re-engineering the evaluation formats
- ◆ How functional testing and skilled documentation is becoming a must in geriatric therapy to support severity modifiers
- ◆ New checklist for therapy documentation
- ◆ Physician certification
- ◆ Re-certification
- ◆ Documentation required to meet medical necessity
- ◆ Importance of thorough documentation of the treatment plan
- ◆ Content of daily treatment documentation
- ◆ Common forms of fraud and abuse
- ◆ Strategies for developing a compliance plan

COMPLIANCE

- ◆ Why compliance is necessary
- ◆ Components of an effective compliance plan
- ◆ Audit tool for rehabilitation services
- ◆ Understanding recent reports from CMS MAC, RAC, OIG, and GAO to reduce error rates in documentation

- ◆ Current information on therapy for maintenance vs. restoration (Jimmo vs. Sebelius settlement)
- ◆ Learn the process for corrective action for overpaid claims
 - Includes sample refund form

UNDERSTANDING THE REIMBURSEMENT PROCESS

- ◆ MPRR - how commercial payers are seeking retroactive retractions
- ◆ Coding for maximum reimbursement by payer type
- ◆ Links to major payer websites: Medicare, Medicaid, Blue Cross/Blue Shield, and other payers
- ◆ Payment methodologies, PPS, fee schedules, capitation plans, Workers Compensation, and participating and non-participating providers
- ◆ Why you must avoid routine waiver of co-payments

THE APPEAL PROCESS

- ◆ How to avoid claim rejections
 - Systematic steps of the appeal
 - Understanding reasons for denials
 - Sample appeal letters

ADDITIONAL RESOURCES

- ◆ Practice management library
 - Claims processing
 - o New CMS 1500
 - o UB-04
 - o Modifiers
- ◆ Sample forms
- ◆ Sample letters

This seminar is also available as a
SELF-STUDY PACKAGE with CE!

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Within the first 30 minutes of this course, I learned enough to pay for my being away from the clinic for the day! I appreciate all of the additional resource material provided by the instructor. Her slow and clear speaking and explanations were a plus!

Sheila Farr, Coder/Educator/Human Resources/Administrator

Confirmations & Cancellations

Confirmations of registration are sent via email within three days of receipt in our office. Add customerservice@crosscountryeducation.com to your email address book to ensure delivery. **If you have not received a confirmation, you may call our office at 800-397-0180 or 615-331-4422 to verify registration.** Cancellations received at least five working days before the event are refundable less a \$20 administrative charge per registrant. There is no refund for cancellations received later; however, a credit will be issued toward a future event or product order. Please note that if you register and do not attend, you are still liable for full payment. Substitutions may be made at any time. A refund or voucher will be issued to any participant who is registered to attend a seminar that is cancelled by Cross Country Education, LLC. If payment is not received 10 days prior to the seminar, the certificate may not be present at the seminar. If your payment is returned marked NSF it will be re-presented electronically and a processing fee will be charged as allowed by law. Any buyer may cancel this transaction any time prior to midnight of the third business day after the date of this transaction.

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If you do not see your respective state listed, please review your rules/regulations as many states have reciprocal agreements with other state boards/associations.

Athletic Trainers: Cross Country Education is recognized by the Board of Certification, Inc. to offer continuing education for Certified Athletic Trainers. BOC Approved Provider # P3097 6 CEUs will be awarded.



Coders: This program has the prior approval of the American Academy of Professional Coders (AAPC) for 6 continuing education hours. Granting of prior approval in no way constitutes endorsement by the AAPC of the program content or the program sponsor. AAPC approval good thru 11/30/2015.



Nurses: Cross Country Education, LLC is accredited as a provider of continuing nursing education by the American Nurses Credentialing Center's Commission on Accreditation.



This course is offered for 6 contact hours.

California: Cross Country Education is approved by the California Board of Registered Nursing, Provider #CEP 13345, for 7.2 contact hours.

Florida: Cross Country Education is an approved provider by the Florida Board of Nursing, provider #50-466. This course is offered for 6.0 contact hours.

Iowa: Cross Country Education is an approved provider with the Iowa Board Of Nursing, approved provider #328. This course is offered for 7.2 contact hours.

Occupational Therapists, Occupational Therapy Assistants:

Cross Country Education is an AOTA Approved Provider of continuing education. This course is offered for .6 AOTA CEUs. The assignment of AOTA CEUs does not imply endorsement of specific course content, products, or clinical procedures by AOTA. AOTA Educational level (Introductory, Intermediate or Advanced), Category 1: Domain of OT, 2: Occupational Therapy Process, 3: Professional Issues).



Physical Therapists, Physical Therapist Assistants: This educational offering qualifies for 6 continuing education hours as required by many national, state and local licensing boards and professional organizations. Save your course outline and certificate of completion, and contact your own board or organization for specific filing requirements.

Speech-Language Pathologists, Audiologists:



Cross Country Education, LLC is approved by the Continuing Education Board of the American Speech-Language-Hearing Association (ASHA) to provide continuing education activities in speech-language pathology and audiology. See course information for number of ASHA CEUs, instructional level and content area. ASHA CE Provider approval does not imply endorsement of course content, specific products or clinical procedures.


This course is offered for .6 ASHA CEUs (Intermediate level; Related area).

Other Professions: This educational offering qualifies for 6 continuing education hours as required by many national, state and local licensing boards and professional organizations. Save your course outline and certificate of completion, and contact your own board or organization for specific filing requirements.

All Professionals: In order to process continuing education, please bring the appropriate license/certification number to the seminar.

Amended Certificates: Please note that the credit hours listed above are offered by Cross Country Education and/or boards/associations for a full day's attendance. In the event of late arrival and/or early departure, amended certificates indicating the actual number of credit hours earned will be provided upon calling Cross Country Education.

ADA: If you require ADA accommodations, please contact Cross Country Education at least two weeks before the seminar date or prior to purchasing any online or distance learning products so that arrangements can be made.



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