

# Distribution Agreement

## Commitment Check List

DISTRIBUTOR:	TYPE: (Distributor / Dealer)	
TERRITORIES:	PRODUCTS:	
ACCOUNT NAME:	PASSWORD:	DATE:

Distributor will receive the following commitments from Allwood:

- Exclusivity in the defined territory for the products agreed
- Firm pricing
- A complete set of sales aides (strap samples, small sample box, Distributor Reference Guide, and Brochures . . .)
- Listing of the distributor on Allwood website “where to buy” as the exclusive local Distributor/Dealer
- Secure Customer account on Allwood website to access Distributor specific information including stock levels, order status, product info, policies, etc.
- Reward program for cash back, spiff, sponsored travel, or Allwood gifts.

Allwood will receive the following commitments from the Distributor:

- Purchase of at least one set of sales tools (display tower or rack, display samples)
- Arrange initial product training session for Distributor’s sales staff with follow ups as required.
- Agree to be listed on Allwood website “where to buy” as the exclusive local Distributor/Dealer
- Annual minimum purchase as agreed to keep the exclusive distributor/dealer status

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DISTRIBUTOR SIGNATURE

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ALLWOOD SIGNATURE

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PRINT NAME

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PRINT NAME

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TITLE

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