

Business Profile



Company Name	
Nature of Business (Describe the type of business you are in and how / why you became involved.)	
Outlook (What is your outlook concerning the business activity in which you are engaged?)	
How will this loan benefit your company?	
Will funding this loan create new employment opportunities? If yes, how many?	
Customer Profile (What are the primary markets for your products?)	
List Key Customers	Geographic Sales Area
List Major Competitors	Major Suppliers
Future Plans (What is your growth strategy? Rapid growth, moderate or maintain market position? What are the impediments that may impact your success?)	
Major Accomplishments (How your business differs from the competition and what are your competitive advantages?)	
Marketing Analysis and Strategy (Explain your promotional pricing and distribution strategies.)	
Describe current business location and / or proposed location	

(continue on next page)

Primary Business Bank					
Financial Institution Name					
Bank Address					
Type of Deposit			Average Business Checking Balance		
Merchant Services			Cash Management / Sweep Accounts		
Number of Employees (Including subsidiaries and affiliates)					
At time of application					
If loan is approved					
Subsidiaries or affiliates (separate from A and B)					
Previous SBA or other Federal Government Debt					
Name of Agency	Original Amount of Loan	Date of Request	Approved or Declined	Current Balance	Current or Past Due
Have you or any officer of your company ever been involved in bankruptcy or insolvency proceedings?					<input type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please provide details.					
Are you or your business involved in any pending lawsuits?					<input type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please provide details.					
Do you or your spouse or any member of your household, or anyone who owns, manages or directs your business or their spouses or members of their households work for the Small Business Administration, Small Business Advisory Council, SCORE, ACE, any federal agency or the participating lender?					<input type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please provide the name and address of the person and the office where employed.					
Do you buy from, sell to, or use the services of any concern in which someone in your company has a significant financial interest?					<input type="checkbox"/> Yes <input type="checkbox"/> No
If yes, please provide details.					
Does your business presently engage in export trade?					<input type="checkbox"/> Yes <input type="checkbox"/> No
Do you have plans to begin exporting as a result of this loan?					<input type="checkbox"/> Yes <input type="checkbox"/> No
Would you like information on exporting?					<input type="checkbox"/> Yes <input type="checkbox"/> No
Signature			Date		