

Leads: Network Marketing Business Journal Jan. 2015

Hi _____, How are you doing today?

My name is _____ from _____ and the reason I'm calling you today is because you requested some interest in having a home business and recently you were sent this month's issue of the network marketing business journal. Have you received it yet?

No-ok, you will be receiving a copy in a few days.

IF THEY SAY NO AND NO INTEREST IN HOME BASED BIZ, THEN I WILL SAY

_____ JUST CURIOUS, WOULD U AGREE NOTHING IS MORE IMPORTANT TO OUR HEALTH?

I REPRESENT A WELLNESS COMPANY AND WE EDUCATE PEOPLE ON SHORTCUTS TO BETTER HEALTH AND LIVING LONGER WITH QUALITY.

WOULD IT BE OK TO SEND U A LINK WHERE A DOCTOR EXPLAINS IN JUST A FEW MINUTES, PRODUCTS THAT ARE LIFE CHANGING?

IF THEY SAY NO INTEREST,

JUST CURIOUS _____, WOULD YOU BE OPEN TO LEARNING HOW YOU COULD SAVE \$300-500 EVERY MONTH IN TAX SAVINGS STARTING TODAY?

(TALK about CPA, tax attorney, former trainer for IRS...and send link to view)

Yes- great. Have you read the article about XANGO, the company on the front cover?

_____ Would it be all right is I asked you a few questions?

How long have you been looking for a home business?

Are you currently working from home or what are you currently doing for income?

How long have you been doing that?

What do you like the most of what you do?

Is there anything you don't like about it? How does that make you feel?

_____, if you could change anything, if you could have anything different, what would you want?

What are you currently doing to get (repeat what they told you they want)? How is that working for you? What would be the impact of achieving this vision on your life?

On a scale of 1-10 how important is it for you to achieve this vision in you life, with 10 being the highest?

If I can show you a way to get _____, and there was a duplicable system with training and a team of people to support and help ensure your success, would you be ready to move forward to achieve it?

I am a professional network marketer and/I work together with a team of highly successful professional network marketers that have developed a duplicable system to help ensure your success. As a matter of fact, our company XANGO is the featured company on the cover of this month's Network Marketing Business Journal.

_____ The next step is to view some information that I am going to send you over the Internet.

What is your email address you would like me to send it to?
(Repeat email to make sure you have it correct)

_____ Will you be able to view this information tonight, or will you need till tomorrow?

Set a time and date by giving 2 choices.

Great, I am going to put you down in my appointment book.

Do you have a calendar or day timer or Smart device that you can put the appointment in?

Great, it's really important that we set out appointment together.

_____, I know life happens and if anything happens where I can't make that appointment, I will let you know ahead of time because I want to value your time.

If anything happens on your end would you be able let me know also and then we can just reschedule.

Fair enough?

Great, _____ it was great to meet you today and I look forward to our next call on _____ at _____.

XANGO University

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