

CAIC

CANADIAN APARTMENT INVESTMENT CONFERENCE

2010



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APPLIANCE CANADA

Wednesday, September 15, 2010

Metro Toronto Convention Centre
North Building

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Operating and Investing Strategies for Today's Market

The **Canadian Apartment Investment Conference** brings together owners, managers, developers, investors and lenders to provide valuable insights into the multi-unit residential market; how to increase net asset values; and how this sector is performing. Last year's conference attracted some 450 attendees.

In 2010, this highly-focused, one-day conference will examine major trends, issues, opportunities, and strategies in Canada's multi-unit residential market.

The program will include sessions of specific interest to small, medium, large, and institutional owners, and will provide valuable insights in two major theme areas: the most effective operational and management programs to maximize net asset value; and investment, development, financing and other asset management strategies.

This year's conference will feature mini roundtable discussions for the closing session. This popular feature will provide attendees with two opportunities to interact one-on-one with leading practitioners and experts to benefit from their insights and experience.

Due to the very strong interest in the multi-unit residential sector from private buyers, pension funds and institutions, and publicly-traded real estate entities, more than 500 executives are expected to attend this year's event.

The **Canadian Apartment Investment Conference** is organized by MMPI Canada, the producers of The Real Estate Forums, in conjunction with a steering committee of apartment owners, lenders, brokers, and valuers.

In keeping with the strong reputation of the forums, the conference will present high-quality speakers on very topical issues at a relatively low registration fee.

Enhanced opportunities for networking will be available throughout this year's conference. Attendance at the Canadian Apartment Investment Conference will also qualify for RECO and REIC continuing education credits.

We hope you will take advantage of this very informative event.



Mark Kenney
COO
CAP REIT



Drew Koivu
Director
BMO Capital Markets Real Estate

Who Will Attend

- CEOs, CFOs and other senior executives of REITs and real estate corporations that own apartment buildings
- Families, individuals, and small investors who own apartment buildings
- Public and private equity investors and pension funds with an interest in the multi-unit residential asset class
- Senior property management executives of multi-unit residential buildings
- Financial institutions and lenders offering commercial mortgages and mezzanine financing
- Real estate brokers specializing in apartment investment sales
- Lawyers, accountants, appraisers, and other specialists in real estate finance and valuation

EDUCATION CREDITS

Attendance at CAIC may qualify for:

- **Mandatory Continuing Education credits from RECO.** Six credits are anticipated for the day provided that the necessary criteria are met. For specific criteria information visit www.realestateforums.com.
- **Continuing Professional Development credits from:**
 - **Certified General Accountants of Ontario**
 - **Institute of Chartered Accountants of Ontario**
 - **Appraisal Institute of Canada**
 - **Real Estate Institute of Canada (REIC)**

Key Supporting Association



Supporting Associations



ANY QUESTIONS?

Call (416) 512-3807 or visit
www.realestateforums.com
and select "Canadian Apartment Investment"

CUSTOMIZE YOUR ITINERARY FOR A BETTER CONFERENCE EXPERIENCE!

TWO MAJOR THEME AREAS WITH SIX SESSIONS EACH

The program for Canadian Apartment Investment Conference 2010 has been uniquely designed to offer the greatest possible value and flexibility to owners, managers, developers, investors and lenders.

A wide range of the most significant trends, issues, opportunities, and strategies were identified and then grouped into two theme areas with each one offering six sessions. Choose one topic from each time slot listed below.

OPERATIONS & MANAGEMENT

SESSION A2

Who Lives in Your Building?
The Effect of Tenant Demographics
on Your Bottom Line

SESSION A4

The Business Case for a Greener
Apartment Building: How Will It
Impact Your Investment & What
Will It Cost?

SESSION B1

Maximize your ROI by Managing
Your Energy Costs, Creating a
Strategy for Utility Purchasing,
and Improving your Building
Performance

SESSION B3

Improving Tenant Quality and
NOI: Reducing Tenant Defaults
and Bad Debt

SESSION C1

Regulations, Rules and Risk
Mitigation: Tactics for Canadian
Building Operators

SESSION C4

Marketing Strategies: What are
You Doing to Bring in the Best
Possible Tenant and How are
You Maximizing Revenues?

INVESTMENT, DEVELOPMENT & FINANCING

SESSION A1

Accessing Debt & Equity
Financing from Public & Private
Capital Sources: What are the
Best Options in Today's Market?

SESSION A3

Buying Beyond the Border: Is this
the Right Time to Move Into the
U.S.?

SESSION B2

Asset Pricing Strategies and
Yield Requirements Across
Investor Profiles

SESSION B4

Cross-Canada Investment:
Who's Buying, Building, or
Selling – and Where?

SESSION C2

Land Availability and Pricing:
How Can Rental Developers
Compete with Condo Builders?

SESSION C3

Deferred CapEx and the Acquisition
Process: The Effect of Required
Maintenance on the Viability and
Price of Investment

WEDNESDAY, SEPTEMBER 15

7:15 a.m.

REGISTRATION AND CONTINENTAL BREAKFAST

BMO  Capital Markets*

8:00 a.m.

WELCOME AND OPENING REMARKS

Conference Co-Chairs:

Mark Kenney, Chief Operating Officer, CAP REIT

Drew Koivu, Director, BMO Capital Markets Real Estate

8:05 a.m.

**ECONOMIC OUTLOOK & POPULATION TRENDS
FOR 2011 AND BEYOND**

 **Timbercreek**
ASSET MANAGEMENT

One of Canada's leading economists will offer insights and forecasts on the short and medium term outlook for the Canadian economy, including the direction of interest rates, commodity prices, bond yields, inflation and economic growth. How much immigration and population growth will there be in major cities across the country? What are employment rates likely to be in 2011? What are the projections for the GTA market versus western Canada, and which areas will out perform others going forward?

Benjamin Tai, Senior Economist, CIBC World Markets

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DIAN APARTMENT INVESTMENT CONFERENCE PROGRAM

8:35 a.m.

CROSS COUNTRY CHECK-UP: WHAT'S DRIVING THE MULTI-UNIT MARKETS ACROSS THE COUNTRY?



This presentation will provide a brief analysis of rental housing supply and demand across Canada, and where it is heading over the next few years, e.g. what households are renting, who is buying, and where are they locating? Using an analysis based on cyclical, economic, and demographic factors, the speaker will examine the current and emerging direction of rental availability and affordability in the major markets across Canada. What is driving these markets, and where will they go next?

Peter Norman, Senior Director & General Manager,
Altus Group Economic Consulting

9:05 a.m.

EXECUTIVE PANEL: RAISING CAPITAL, USING LEVERAGE, ISSUING IPOs, AND CREATING PARTNERSHIPS AND SYNDICATION IN THE CURRENT MARKET



There is a very broad range of owners and investors in the Canadian apartment market: from publicly traded companies, private REITs, pension funds and institutional investors, to private equity funds, families and high net worth individuals. Within the current credit and economic environment, what are the cross-section of owners and investors doing to raise funds to finance acquisitions, asset repositioning, and other activities? What is the right capital structure and appropriate level of debt and leverage? What are some of the most innovative and creative ways being used at this time in the market?

Moderator:

Mark Kenney, Chief Operating Officer, CAP REIT

Executive Panel:

Jason Castellano, Chief Executive Officer, Skyline Apartment REIT

Derek Dermott, Managing Director,
BMO Capital Markets Real Estate Inc.

Gregory Romundt, President & CEO, Centurion Property Associates

Tyler Seaman, Vice President, Investments, Oxford Properties Group

Blair Tamblin, President & CEO,
Timbercreek Asset Management Inc.

10:00 a.m.

MORNING REFRESHMENTS



10:25 a.m.

CONCURRENT SESSIONS (SELECT A1, A2, A3 OR A4)

SESSION A1

ACCESSING DEBT & EQUITY FINANCING FROM PUBLIC & PRIVATE CAPITAL SOURCES: WHAT ARE THE BEST OPTIONS IN TODAY'S MARKET?



Liquidity has returned to the marketplace, and the apartment sector is well positioned, having proven itself a viable and effective asset class throughout the recent turmoil. This panel will provide an update and overview on the debt and equity markets for 2011, and answer the most pressing issues of today:

- To what extent is a very positive credit environment back?
- Where are spreads at this time and where they are projected to be heading?
- How much mezzanine financing activity is there, what is the cost and who are the principal sources?
- How have the parameters on debt changed?
- Where are underwriting and lending practices heading at this time for apartments?
- What are the differences in the yield expectations of private or public REITs, institutional investors, underwriters, lenders?
- How is the spread between prime and lending affecting borrowing?
- How active are European and other foreign funds in the Canadian market?

Moderator:

Ugo Bizzarri, CFO and Vice President, Acquisitions,
Timbercreek Asset Management Inc.

Panel:

Michael Carragher, Vice President, Mortgage Investments,
Firm Capital Corporation

Paula Gasparro, Manager, Business Development – Ontario,
Canada Mortgage and Housing Corporation

Frank Malone, Vice President, Commercial Mortgage Group,
TD Business Banking

Joseph Mazzocco, Partner, Investments,
KingSett Capital

Jeremy Wedgbury, Managing Director,
Commercial Mortgages, First National Financial LP

SESSION A2

WHO LIVES IN YOUR BUILDING? THE EFFECT OF TENANT DEMOGRAPHICS ON YOUR BOTTOM LINE



Whether you operate an A, B, or C class building, the profile of your tenants is likely shifting. Are your residents aging? Has their income increased or decreased? How large is their household? Understanding the economic, age-range, cultural, religious, and family structure of your current and prospective tenant base is essential for offering the optimal amenities, unit layout, and pricing structure to maximize your revenue. What are the major differences between the amenities and features of new and older apartment buildings? This session will examine how the age, lifestyle and cultural practices of current tenant populations have shifted, and how building operators are modifying their amenities to suit the needs of their tenants.

Moderator:

Steve Ramphos, Co-Founder & President,
District Realty Corporation

Panel:

Kevin Green, Chief Executive Officer,
Greenwin Property Management

Robert Herman, President,
Robinwood Management Corporation Limited

Michele Sexsmith, Vice President & Practice Leader –
Retail, Real Estate & Restaurants, Environics Analytics

SESSION A3

BUYING BEYOND THE BORDER: IS THIS THE RIGHT TIME TO MOVE INTO THE U.S.?

The U.S. market continues to be strongly affected by one of the deepest recessions in its history with poor employment prospects, increased homeownership foreclosures, and varied levels of credits. The apartment market has been strongly affected by these severe trends. There is some thought among an increasing number of Canadians that, in light of the challenge of finding good investment opportunities in their home market, they should start exploring the prospects of buying multi-unit properties in some selected American cities. This session will examine these possibilities beginning with an overview of the U.S. housing and apartment market. Where the best opportunities are for Canadian investors and what are examples of potential strategies?

Moderator:

Craig Smith, President, Ashlar Urban Realty

Panel:

Hasan Al-Shawa, President & C.E.O.,
Shawa Enterprises Canada Corp.

Eddy Burello, Partner, Deloitte & Touche LLP (invited)

Kevan Gorrie, Director, Industrial & Residential REM,
Oxford Properties Group Inc.

Stephen Vecchitto, Principal, Advenir

WIRELESS SURVEY!

What is Different in 2010?

Using a wireless survey, the audience will be polled for their predictions on current and future business trends. You will have an opportunity to see how this year's responses compare with the prevailing views in 2008.

SESSION A4

THE BUSINESS CASE FOR A GREENER APARTMENT BUILDING: HOW WILL IT IMPACT YOUR INVESTMENT & WHAT WILL IT COST?



beinspired

How strong is the case in today's market for greening your apartment buildings, and what green strategies, sustainable enhancements and programs will most effectively reduce your operational costs and increase attractiveness to potential renters? What are the most cost-effective retrofits and programs for multi-family buildings? How competitive is a greener building in a market dominated by aging stock? Are tenants including sustainability factors in their decision-making process, and are they prepared to pay more for a greener building? Do they require a third-party label (such as LEED, BOMA BEST) to make this decision? Are there any risks in not pursuing a greener strategy? How do you achieve tenant buy-in, and how do you measure savings associated with sustainable retrofits in an on-going basis?

Moderator:

Christopher Potter, Partner - Tax Services, PricewaterhouseCoopers LLP

Panel:

Steven Gross, Vice President, Investment Management, Bentall LP

Carol Hrabi, Vice President, Development, Concert Properties

Adam Krehm, Principal, O'Shanter Development Company Ltd.

Andrew Pride, Vice President, Minto Green Team, Minto Group Inc.

Martin Zegray, Senior Vice President, Realstar Management Partnership

11:25 a.m.

CONCURRENT SESSIONS (SELECT B1, B2, B3 OR B4)

SESSION B1

MAXIMIZE YOUR ROI BY MANAGING YOUR ENERGY COSTS, CREATING A STRATEGY FOR UTILITY PURCHASING, AND IMPROVING YOUR BUILDING PERFORMANCE

With the cost of energy and the power needs of your occupants continuing to remain at higher levels, building operators must take a strategic approach to managing the costs that represent a major portion of operating and tenant expense. This session will examine the key steps you can take to significantly improve your building's energy requirements while providing a return on your investment and affecting your bottom line. The presentation will comment on the natural gas markets and other energy forecasting, environmental compliance, energy conservation measures, the effects of submetering, renewable technologies, energy procurement, and key performance indicators.

Moderator:

Jeff Hutchison, Chief Operating Officer and Vice President, Asset Management, Timbercreek Asset Management

Speakers:

Constantine Eliadis, Director, Program Services, GreenSaver

Ian MacLellan, Vice President, Marketing, The Energy Shop

SESSION B2

ASSET PRICING STRATEGIES AND YIELD REQUIREMENTS ACROSS INVESTOR PROFILES



As the strategies for continued operation and growth for public and private equities vary, tactics for valuation and management of assets will have key differences. This session will look at expectations from diverse types of buyers: how do requirements for return on investment differ for private investors, REITS, and institutions, and what are the driving factors? How do these valuations stack up against those ascribed by the banks and CMHC, and how can the different valuations be reconciled?

Moderator:

Colin Catherwood, Vice President, Brookfield Financial Real Estate Group

Panel will include:

Ken Ages, Vice President, Paramount Properties

Chris Milne, Vice President, Real Estate Lending, Scotiabank

An underwriter from Canada Mortgage and Housing Corporation

SESSION B3

IMPROVING TENANT QUALITY AND NOI: REDUCING TENANT DEFAULTS AND BAD DEBT

As the financial strength of many tenant groups has weakened, tenant quality has become a critical issue for owners of A, B, and C class buildings. Although vacancy rates are in check for most markets, bad debt is now accounting for up to five percent (if not higher) of revenues; a scenario not seen before by many managers. Learn the most effective – and legal – tactics for reducing bad debt, including tenant screening, termination of tenancies, and responding to tenant applications at Landlord and Tenant Board Hearings.

Moderator:

Brent Merrill, President & CEO, MetCap Living Management Inc.

Panel:

Dan Acre, Vice President, Ontario, COGIR Management Corporation

David Horwood, Assistant Vice President, The Effort Trust Company

Kristin Ley, Associate, Cohen Highley LLP

John Lago, President, Conundrum Residential Group

SESSION B4

CROSS-CANADA INVESTMENT: WHO'S BUYING, BUILDING, OR SELLING – AND WHERE?

An insightful discussion with leading brokers as they examine market activity over the next 12 to 18 months. Who will be buying, who will be selling, and where? Who has money, where is it coming from, and what will it take to bring private, public and institutional buyers off the sidelines? Which markets will here do they project cap rates will be heading over the next year? Is it time to hold, to buy, to build, or to sell?

Moderator:

Greg Speirs, Vice President, Acquisitions, Realstar Management Partnership

Panel:

Aik Aliferis, Principal, Primecorp Commercial Realty Inc.

Brian Bastable, Vice President, Brookfield Financial

Brett Miller, Executive Vice President & Regional Managing Director - Eastern Canada, CB Richard Ellis Québec Ltd.

Tim Sommer, Vice President, Investment Sales, Capital Market Group, Cushman & Wakefield Ltd.

12:30 p.m.

LUNCHEON



LUNCHEON REFRESHMENTS



CO-CHAIR REMARKS

Mark Kenney, Chief Operating Officer, CAP REIT

Drew Koivu, Director, BMO Capital Markets Real Estate

1:30 p.m.

CONCURRENT SESSIONS (SELECT C1, C2, C3 OR C4)

SESSION C1

REGULATIONS, RULES AND RISK MITIGATION: TACTICS FOR CANADIAN BUILDING OPERATORS

Regulations, tax changes, and across the country are becoming increasingly difficult to navigate. With each municipality adding to the by-law confusion, it is becoming impossible for building managers and owners to achieve total compliance or success. This session will examine some of the more common examples of these issues including:

- Preventing bedbug infestation (and evicting the bedbugs you have)
- Above guideline increases as a mechanism to offset the impact of the HST in Ontario and BC

- Waste management and recycling strategies
- Submetering and landlord requirements
- Rent control issues in BC vs. Ontario

Moderator:

Gloria Salomon, CEO, Preston Group / Gonte Construction Limited

Panel:

Mike Chopowick, Manager of Policy, FRPO
Dan McCabe, Vice President, Magical Pest Control Inc.
Ted Manziaris, President, Turtle Island Recycling (invited)
Heather Waese, President, SPAR Property Consultants Ltd.

SESSION C2

LAND AVAILABILITY AND PRICING: HOW CAN RENTAL DEVELOPERS COMPETE WITH CONDO BUILDERS?

The availability of attractive land is tightening, and with it, the need to compete with condo developers for viable land. Although intensification and infill projects are being promoted by provincial and municipal policies, affordability and development processes across Canada remain challenging for multi-unit development. What are the most effective strategies for navigating the development process? Who is building, and in what markets? Are new rental developers targeting specific niche markets, and where? What current market performance factors are impacting the decision to develop; strategies for infill development and niche projects?

Moderator:

Robert Doumani, Partner, Aird & Berlis LLP

Panel:

Alf Hendry, CEO, Homestead Land Holdings Limited (invited)
Derek Lobo, CEO, DALA Group of Companies/ROCK Apartment Advisors
Phil Milroy, President, Westcorp Properties Inc.
John Stang, Senior Vice President, Minto Apartments Limited (invited)

SESSION C3

DEFERRED CAPEX AND THE ACQUISITION PROCESS: THE EFFECT OF REQUIRED MAINTENANCE ON THE VIABILITY AND PRICE OF INVESTMENT



With aging stock comprising a major portion of the available product, deferred capital expenditures are becoming a major issue in the marketplace, affecting cap rates and even investment activity.

With maintenance and improvement necessities differing across parties, and engineers calculating the required improvements and calculating their lifecycle, how can the price and Cap Rate be calculated by the different stakeholders in the process? This panel brings together the buyer, the seller, the lender, the engineer, and the broker to comment on the critical balance of capital expenditures and return expectations.

Moderator:

Drew Koivu, Director, BMO Capital Markets Real Estate

Panel:

David Bloomstone, Vice President & Director Commercial Brokerage, Realty Group, TD Securities
Michael Mackenzie, Chief Operating Officer, Conundrum Capital Corporation
Richard Weldon, CDW Engineering
Bill Zigomanis, Vice President, Investments, Boardwalk REIT

SESSION C4

MARKETING STRATEGIES: WHAT ARE YOU DOING TO BRING IN THE BEST POSSIBLE TENANT AND HOW ARE YOU MAXIMIZING REVENUES?



Placing an ad on internet apartment search sites or in the paper is not enough these days. Smart building operators realize that you must speak the language of the renter, and today's marketing strategies require a strong knowledge of social media (such as Facebook and Twitter), website design, and search engine optimization. Learn how to improve your current site, your internet listings, and how to successfully create your brand and gain more renters in the process. Understand how to reach the each generation of renter through conventional and online advertising with little additional cost.

Speakers:

Bonnie Hoy, Marketing Consultant, Bonnie Hoy & Associates
Trish MacPherson, VP, Sales & Marketing, CAP REIT

3:45 p.m.

NETWORKING RECEPTION



2:45 p.m.

ROUNDTABLE DISCUSSIONS



Tap into the minds of leading industry members, gain insight into proven strategies and share experiences with other industry members in an informal discussion of the dynamics of key market trends. Participants will have the opportunity to spend 30 minutes each in two of the following interactive and informal discussion groups that will be held concurrently.

FINANCE & ACCOUNTING

TABLE 1: The Lender's View

Jeremy Wedgbury, Managing Director, Commercial Mortgages,
First National Financial LP

TABLE 2: The Borrower's View

Kevan Gorrie, Director, Industrial & Residential REM, Oxford Properties Group Inc.

TABLE 3: Current Accounting Issues: HST, SIFT, etc.

Christopher Potter, Partner, Tax Services, PriceWaterhouseCoopers LLP

OPPORTUNITIES IN SMALLER MARKETS

TABLE 4: Seniors Housing

Evan Kirsh, Executive Vice President, Real Estate, Revera Inc.

TABLE 5: Student Housing

Ronald Dick, President & Director, Canada Student Residence Corporation (invited)

STRATEGIES FOR INCREASING THE VALUE OF YOUR BUILDING

TABLE 6: Financial & Business Management Strategies for Property Managers

Margaret Herd, Vice President, Residential Property Management,
Park Property Management Inc. (invited)

TABLE 7: Is There Funding Available for Your Green Retrofits?

Constantine Eliadis, Director, Program Services, GreenSaver

Portfolio Sponsors



Biographies Sponsor



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Afternoon Refreshments Sponsor



REGISTRATION INFORMATION

FULL REGISTRATION:

Up to August 27 \$395 + \$51.35 HST
 After August 27 \$445 + \$57.85 HST
 13% HST as indicated above.

All registrations include a light breakfast, morning and afternoon refreshments, reception, and luncheon.

REGISTRATION MODIFICATION, SUBSTITUTION & CANCELLATION:

REGISTRATION MODIFICATION (including delegate substitution) made after Tuesday September 7 will be subjected to \$50 administrative fee.

CANCELLATION must be received in writing by Tuesday, September 7. Refunds, less \$75 administrative fee, will be made. We regret that refunds cannot be offered after that date.

HOTEL & AIRLINE:

Intercontinental Toronto Centre Hotel has a block of rooms set aside for out-of-town registrants at a special rate of \$199, single or double accommodation for a limited time only.

To book your accommodation call 416-597-1400 or 1-800-422-7969 (Canada and US) and ask for the Canadian Apartment Investment Conference (CAIC) special rate. To guarantee room availability at this special rate, reservations must be made no later than Thursday 19 August, 2010.

Porter Airlines is offering the Canadian Apartment Investment Conference attendees a 10% discount on all fare classes. Porter offers free in-flight snacks and beverages (including beer and wine). The discounted fares are available from September 12 – September 18, 2010. Please book online at www.flyporter.com or call 1-888-619-8622 using the promo code CAIC10.

HOW TO REGISTER:

Advance sales only. There will be no sales at the door.

DEADLINE TO REGISTER: Tuesday, September 7

1. REGISTER ON-LINE:

Easy On-line Registration! Use VISA, Mastercard or AMEX, and register on-line at www.realestateforums.com. Select "Canadian Apartment Investment" and proceed from there. It's quick and easy!

2. REGISTER BY FAX:

Use VISA, Mastercard or AMEX, and fax your completed registration form to (416) 512-1077.

3. REGISTER BY MAIL:

Send the completed registration form with payment to:

MMPC Expositions ULC
 10 Alcorn Avenue, Suite 100
 Toronto, ON M4V 3A9

PLEASE TYPE OR PRINT LEGIBLY

Registration form will not be processed unless completed in full. For additional registrations from the same organization, please photocopy this form. To receive confirmation by email, you must register by Tuesday, September 7. (Please note that our email privacy policy is to maintain all information as strictly confidential.)

First Name: _____

Surname: _____

E-mail Address: _____

Title: _____

Company/Organization: _____

Full Mailing Address: _____

City: _____ Province: _____ Postal Code: _____

Telephone: () _____ Fax: () _____

For those who wish to receive RECO credits, indicate your RECO registration number below:

Please check the most appropriate description of your responsibilities:

- | | |
|---|--|
| <input type="checkbox"/> 010 Property management | <input type="checkbox"/> 090 Asset manager / portfolio manager |
| <input type="checkbox"/> 020A Building owner / developer (0 - 500 Units) | <input type="checkbox"/> 100 Broker |
| <input type="checkbox"/> 020B Building owner / developer (501 - 5000 Units) | <input type="checkbox"/> 101 Investment broker |
| <input type="checkbox"/> 020C Building owner / developer (5001+ Units) | <input type="checkbox"/> 110 Financial service / real estate financing |
| <input type="checkbox"/> 024 REIT executive or trustee | <input type="checkbox"/> 120 Government |
| <input type="checkbox"/> 025 Institutional investor / pension fund | <input type="checkbox"/> 130 Lawyer / accountant |
| | <input type="checkbox"/> 272 Consultant |
| | <input type="checkbox"/> 05 Other (specify) _____ |

IMPORTANT: Please review the concurrent sessions within the program and **circle your choices** below. As space may be limited, seating will be on a "first come, first served" basis.

10:25 a.m. **A1** or **A2** or **A3** or **A4**

11:25 a.m. **B1** or **B2** or **B3** or **B4**

1:30 p.m. **C1** or **C2** or **C3** or **C4**

2:45 p.m. **CONCURRENT ROUNDTABLE DISCUSSIONS:**
 Please indicate the table number you wish to attend: Table # _____

Payment Information

Please **circle** your payment option below:

Up to Aug 27 After Aug 27

Full Registration: \$ 395.00 \$ 445.00

Add 13% HST (#125925289 RT0001): \$ 51.35 \$ 57.85

TOTAL: **\$ 446.35** **\$ 502.85**

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