

## **Documentation of procurement**

Pilot project		
Facility (project title)	Landesbildungszentrum für Blinde (LBZB)	
Country, City, Region (site)	Germany, Hannover, Lower Saxony	
Type of customer	Municipality	
	Regional office	
	State organization	
	Other public: Educational institution of the federal state	
	Private	
Sector	Schools	
	Hospitals	
	Other public organisations (culture, sport, etc.): <u>Boarding</u>	
	school for people with disabilities	
	Industry:	
	Tertiary sector (trade, services):	
	Residential housing sector	
Goals of the project	<ul> <li>Saving heat via installation of a building services</li> </ul>	
	management system mostly	
	Saving electricity via replacement of outdated luminous	
	elements and heating pumps mostly	
Number of buildings of each type	4 administrative buildings	
	<ul> <li>11 school / job training facilities / dormitories</li> </ul>	
.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2 sports facilities	
	• 1 tenement	

Timing of the project	From	Till
Project identification	2014-03	2014-04
Procurement procedure	2015-07	
Installation of energy efficiency measures		
Contract duration (guarantee duration)		
Period of repayment (if the same, do not fill in)		
Contract duration [years]		





## Description of the procurement procedure

- 1. Project Preparation
- 2. Publication of contract notice (EU publication) on June 23, 2015, with submission deadline July 30, 2015.
- 3. Pre-Qualification process to find a defined number of bidders,
- 4. Invitation to tender for the selected bidders, provision of tender documents
- 5. The bidders perform a rough analysis based on tender documents and site inspection in order to provide an offer
- 6. The bidders are invited to present their offers in negotiation meetings
- 7. The best bidder is identified during several meeting repetitions
- 8. The contract award notice is published and the contract between client and ESCO is signed
- 9. A detailed analysis is performed by the best bidder, leading to the implementation of measures.

List of the annexes documenting procurement in the national language (attached as separate files to this document)

The publication of contract notice was on June 23, 2015:

• 150623\_Vergabebekanntmachung\_LBZB.pdf