Decision 2012-255



Town of Hinton

New Franchise Agreement Template and Franchise Agreement with FortisAlberta Inc.

September 28, 2012



The Alberta Utilities Commission

Decision 2012-255: Town of Hinton New Franchise Agreement Template and Franchise Agreement with FortisAlberta Inc. Application No. 1608547 Proceeding ID No. 1946

September 28, 2012

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1 Introduction

1. On June 14, 2012, the Alberta Utilities Commission (the AUC or the Commission) received an application from the Town of Hinton (Hinton) and FortisAlberta Inc. (FortisAlberta) requesting approval to renew their electric distribution franchise agreement (franchise agreement) for a period of ten years. FortisAlberta noted that this was the first submission using the new franchise agreement template that had been recently negotiated between FortisAlberta, ATCO Electric Ltd. (ATCO) and the Alberta Urban Municipalities Association (AUMA). The franchise agreement, which is based on the new franchise agreement template, is attached as Appendix 1 to this decision.

2. The AUC published the notice of application on the AUC website on June 19, 2012, in The Hinton Parklander on June 25, 2012, and The Hinton Voice on June 28, 2012. Anyone with concerns or objections was directed to file a submission with the AUC by July 16, 2012. The AUC did not receive any objections.

3. Given that FortisAlberta requested approval of the new franchise agreement template, and that future franchise agreement renewals from FortisAlberta and ATCO will be based on the new franchise agreement template, the Commission issued information requests to both parties to review the new franchise agreement template and other details associated with a franchise application.

4. Based on the information responses received, the Commission considered that no further testing was required with respect to the new franchise agreement template and the franchise renewal between Hinton and FortisAlberta. The Commission considers that the record closed for this proceeding on August 22, 2012.

5. In reaching the determinations set out within this decision, the Commission has considered all relevant materials comprising the record of the proceeding. Accordingly, references in this decision to specific parts of the record are intended to assist the reader in understanding the Commission's reasoning relating to a particular matter and should not be taken as an indication that the Commission did not consider all relevant portions of the record with respect to that matter.

2 New franchise agreement template

2.1 History of franchise template

6. In Decision 2001-052¹ the Alberta Energy and Utilities Board (AEUB), predecessor to the AUC, issued its findings with respect to the standard electric distribution franchise agreement that had been negotiated by the AUMA, ATCO and UtiliCorp Networks Canada. Previous to this, utility companies developed their own agreements, which were used in negotiations with municipalities.

7. The AEUB indicated the following with respect to the standard electric distribution franchise agreement:

Overall, the Board supports the use of a standard franchise agreement. The Board considers that the use of a standard franchise agreement throughout the province could help clarify and standardize the rights and responsibilities of both utilities and municipalities with respect to the provision of utility services. Such an agreement would also make it easier for both utilities and municipalities to negotiate their franchise agreements at the time of renewals. A standard franchise agreement could be of particular assistance to smaller municipalities, which may not have the same level of resources available to review franchise agreements as larger municipalities.²

8. In Decision 2001-106,³ the AEUB approved the franchise agreement between the Town of Hinton and UtiliCorp Networks Canada. The franchise agreement was based on the standard electric distribution franchise agreement, and incorporated the recommendations made by the AEUB in Decision 2001-52.

2.2 Negotiation process

9. The negotiations to change the 2001 AUC-approved franchise agreement template, took place between legal counsel and business teams of the three proposing parties (FortisAlberta, ATCO and AUMA). Collecting data from the municipalities and utilities, the new template sought to better meet business needs and legislation respecting franchise agreements.

10. The AUMA board, consisting of 15 urban municipalities, approved the development process for the new franchise agreement template. The consultation process included the parties negotiating teams engaging various stakeholders to provide key highlights and changes.

11. With one-on-one consultations and various workshops, representatives from 56 different municipalities participated in the new franchise template development process. The parties agreed on the content after extensive evaluation and revision.

12. Each of FortisAlberta, ATCO and AUMA and considers the changes that have resulted from these negotiations to be improvements that are intended to enhance both the clarity and functionality of the franchise agreement. As a result, the parties submit that while the new

¹ Decision 2001-52: Alberta Urban Municipalities Association, Standard Electric Franchise Agreement With Atco Electric Ltd. And Utilicorp Networks Canada, Application No. 2000361, File No. 6650-1-1, June 19, 2001.

² Decision 2001-052.

³ Decision 2001-106: Town Of Hinton, Application To Renew Its Electric Franchise Agreement With Utilicorp Networks Canada (Alberta) Ltd., Application No. 1237381, File No. 6650-H13, December 11, 2001.

franchise agreement has been refined and updated, it has not changed substantially. The new franchise agreement template will continue to benefit consumers, municipalities, distribution utilities and the AUC.

2.3 Terms in the new franchise agreement

2.3.1 Franchise fees

13. Franchise fees will continue to be recovered from consumers in a municipality through a local rate rider (which rider, for the purposes of clarity, does not include fees from retail service providers). Franchise fees will be calculated based on a percentage of revenue of each utility's transmission and distribution tariff. Under the new franchise agreement, FortisAlberta and ATCO will continue to pay to a municipality both a franchise fee and linear taxes.

2.3.2 Franchise fee cap

14. The parties proposed to maintain the franchise fee cap at 20 per cent which may only be changed with AUC approval. This requirement has become an express provision in the new franchise agreement template

2.3.3 Franchise fee adjustments

15. Under the terms of the new franchise agreement, and subject to the approval process outlined in the *Municipal Government Act*, RSA 2000, c. M-26, municipalities will continue to have the ability to annually adjust the franchise fee charged to distribution utilities, subject to AUC approval. There have been minor changes that relate to the timing of providing notice to each utility to adjust the fee annually in order to reflect the business practices that are currently followed.

2.3.4 Franchise term and renewal

16. The initial term and renewal term in the new franchise agreement template continue to be 10 years and five years respectively. In addition, the renewal provisions have been modified to include a second subsequent five-year term that is subject to acceptance by both parties.

2.4 Changes in the new franchise agreement

2.4.1 Street lighting

17. Due to recent industry trends and developments in the provision of street lighting, the parties have introduced changes that: (i) improve the reporting and communication processes (for example, through the introduction of a street light catalogue) relating to street lighting inventory levels over the term of the agreement, and (ii) update certain references to reflect industry trends and developments. These changes also increase the ability to serve municipalities by improving clarification of processes and information exchanges related to street lighting. This should result in improved communication between the parties regarding ownership and location of facilities.

2.4.2 Municipal boundaries

18. The parties have provided greater clarity in the new franchise agreement template regarding the parties' rights and obligations in the event of a change in the municipality's boundaries, where, for example, an annexation has taken place. These changes clarify service provision and rates within the affected geographic areas.

2.4.3 Maintenance of the distribution system

19. The new franchise agreement template provides greater flexibility regarding the permissible uses of utility work plans and specifications by the municipality, and ensures that liability protection under the agreement corresponds with the *Electric Utilities Act*, SA, 2003, c.E-5.1.

2.4.4 Increased safety with relocation of facilities

20. The new franchise agreement template specifies that FortisAlberta, rather than the municipality, will be responsible for any remedial action when safety concerns arise due to the location of electric distribution facilities.

2.4.5 Core services and company reporting

21. Under the new franchise agreement template, FortisAlberta and ATCO are obligated to provide the municipality with an increased level of specific data relating to rates, site ownership, number of sites, environmental impacts, and consumption within the service area.

2.5 Commission findings

22. Section 45 of the *Municipal Government Act* requires that municipalities receive Commission approval prior to entering into, renewing or amending an individual electric franchise agreement with a person to provide a utility service in the municipality. In granting approval, the Commission must determine whether the proposed agreement is necessary and proper for the public convenience, and properly serves the public interest, as set out in Section 139 of the *Electric Utilities Act*.

23. In considering the new franchise agreement template, the Commission finds that the utilities will continue to pay franchise fees and linear taxes to the municipality. A municipality's ability to charge both a franchise fee and impose linear taxes was approved in Decision 2001-052. The Commission continues to hold these views in this regard and finds that maintaining this ability will provide consistency and a stable financial and operating environment for both utilities and municipalities. On this basis the Commission accepts the continued ability for municipalities to charge both franchise fees and linear taxes.

24. The Commission questioned both FortisAlberta and ATCO with respect to maintaining the franchise fee cap at 20 per cent. Both parties indicated that the 20 per cent cap was not an issue for parties, and that no change to this term of the agreement was required. The new franchise agreement included provisions to increase the franchise fee cap if necessary. Should a municipality wish to exceed the 20 per cent cap, FortisAlberta stated that the process to determine whether the cap should be exceeded was set out in Decision 2001-052:

Should a municipality wish to exceed the level of the cap approved by the Board, or to assess different levels of franchise fees to different customers or customer classes, an application to the Board would be required. The Board would then issue a Notice to interested parties, and would base its final decision on the evidence presented.

The Commission agrees with this process whereby increasing the franchise fee cap will require an application to the Commission.

25. In addition to changing the franchise fee cap, the new franchise agreement template continues to allow municipalities the ability to adjust the franchise fee on an annual basis subject to Commission approval. The Commission approves these provisions and the associated filing deadlines that are incorporated into the new franchise agreement template.

26. With respect to the term of franchise agreements, the new franchise agreement template contemplates an initial 10 year term with two five year extensions. Given that the term will not exceed the 20 year maximum as set out in Section 45 of the *Municipal Government Act*, the Commission approves the associated expiry and renewal provisions contained in the new franchise agreement template.

27. The Commission has also reviewed the other changes and modifications in the new franchise agreement template, and considers that these changes support the continued operations and provision of utility service within a municipality. Based on the comprehensive negotiation process and support for the new franchise template agreement, the Commission accepts and approves the use of the new franchise agreement template.

3 Hinton franchise agreement

28. The municipality determines the level of the franchise fee, which is the consideration paid by the utility for the exclusive right to provide service to the residents of the municipality. The municipality may also opt for the collection of linear property taxes from the utility for the use of municipal lands to provide utility service. Franchise fees and linear property taxes are considered to be a cost of FortisAlberta doing business in the municipality, and therefore, these costs are recovered from electric utility customers in the municipality.

29. Hinton completed first and second reading of Bylaw No.1071, which authorized the municipality to execute a new franchise agreement with FortisAlberta to provide distribution service within Hinton.

30. In the franchise agreement, Hinton proposed to maintain the franchise fee at 10.7 per cent of the delivery revenue received by FortisAlberta. In addition to the collection of the franchise fee, Hinton has also opted to continue the receipt of linear property taxes from FortisAlberta. With the franchise fee and linear property taxes combined, the monthly cost for an average residential customer will increase by \$0.14 to \$4.97 from \$4.83.

31. The term of the franchise agreement is 10 years with the option for two five year renewals. In accordance with Section 45 of the *Municipal Government Act*, a council may grant exclusive right to provide a utility service in all or part of the municipality with a term not exceeding 20 years. The Commission finds that the term of this agreement is in accordance with the legislated time frame.

32. During the term of the franchise agreement, the level of the franchise fee can be changed once annually at the sole discretion of Hinton to a maximum of 20 per cent in accordance with Article 5(b) of the new franchise agreement. This term was approved as part of the new franchise agreement template in this Decision.

33. Therefore, pursuant to Section 45 of the *Municipal Government Act*, Section 106 of the *Public Utilities Act*, RSA 2000, c. P-45 and Section 139 of the *Electric Utilities Act*, the Commission approves the franchise agreement and finds the right granted by Hinton to FortisAlberta to be necessary and proper for the public convenience and properly serves the public interest.

34. The Commission also approves the continued collection of linear property taxes as part of the franchise agreement pursuant to Section 353 of the *Municipal Government Act*. The linear property tax rate for Hinton is 0.67 per cent.

4 Riders

35. Franchise fees and linear property taxes are collected through FortisAlberta's Municipal Franchise Fee Rider and Rider A-1 respectively. FortisAlberta submitted a new Municipal Franchise Fee Rider schedule with the continued franchise fee of 10.7 per cent and an effective date that was to be determined once Commission approval and third reading of Bylaw No. 1071 were received.

36. The Commission previously acknowledged the linear property tax rate and associated Rider A-1 schedule by letter dated May 11, 2012 in Application No. 1608426.

37. In accordance with Section 125 of the *Electric Utilities Act*, and based on the approval of the franchise agreement in this decision, the Commission approves FortisAlberta' Municipal Franchise Fee Rider and Rider A-1 and finds the amounts to be just and reasonable.

5 Order

- 38. It is hereby ordered that:
 - (1) A copy of Bylaw No. 1071 shall be filed with the AUC after third reading along with a copy of the executed franchise agreement. In addition, a final Municipal Franchise Fee Rider schedule with the effective date shall also be filed with the AUC.
 - (2) The continuing franchise rate for Hinton as indicated on the Municipal Franchise Fee Rider schedule attached as Appendix 2 to this decision becomes effective after the execution of the franchise agreement.
 - (3) Any changes in the level of the franchise fee pursuant to the provisions in Article 5(b) of the franchise agreement are required to be filed with the AUC for acknowledgement on or before the date that the rate comes into effect, including an updated Municipal Franchise Fee Rider schedule.
 - (4) Prior to implementing any change in the franchise fee, customers shall be notified of the change in the franchise fee through the publication of a notice in the newspaper having the widest circulation in Hinton at least 45 days prior to the implementation of the revised franchise fee. A copy of the notice shall be filed with the AUC.

Dated on September 28, 2012.

The Alberta Utilities Commission

(original signed by)

Neil Jamieson Commission Member

Appendix 1 – Town of Hinton franchise agreement with FortisAlberta Inc.

(return to text)



(consists of 36 pages)

Appendix 2 – Franchise fee riders with respect to the Town of Hinton

(return to text)



(consists of 3 pages)

ELECTRIC DISTRIBUTION SYSTEM FRANCHISE AGREEMENT

BETWEEN

Town of Hinton

- AND -

FORTISALBERTA INC.

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ELECTRIC DISTRIBUTION SYSTEM FRANCHISE AGREEMENT

THIS AGREEMENT made effective the _____ day of ______, 2012.

BETWEEN:

TOWN OF HINTON, a Municipal Corporation located in the Province of Alberta (the "**Municipality**")

OF THE FIRST PART

- and -

FortisAlberta Inc., a body corporate and public utility with its head office in the Calgary, in the Province of Alberta (the "**Company**")

OF THE SECOND PART

WHEREAS:

The Municipality desires to grant and the Company desires to obtain an exclusive franchise to provide Electric Distribution Service within the Municipal Service Area on the terms and conditions herein contained;

NOW THEREFORE:

In consideration of the mutual covenants and promises herein contained, the Parties hereby agree as follows:

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1) DEFINITIONS AND INTERPRETATION

Unless otherwise expressly provided in this Agreement, the words, phrases and expressions in this Agreement shall have the meanings attributed to them as follows:

- a) "**Commission**" means the Alberta Utilities Commission, as established under the Alberta Utilities Commission Act (Alberta);
- b) "Company" means the Party of the second part to this Agreement and includes its successors and assigns;
- "Construct" means constructing, reconstructing, upgrading, extending, relocating or removing any part of the existing Distribution System or proposed Distribution System;
- d) "**Consumer**" means any individual, group of individuals, firm or body corporate, including the Municipality, with premises or facilities located within the Municipal Service Area from time to time that are provided with Electric Distribution Service by the Company pursuant to the Company's Distribution Tariff;
- e) "Core Services" means all those services set forth in Schedule "A";
- f) "Detailed Street Light Patrol" means a detailed street light patrol of Companyowned street lights conducted by the Company on a schedule reasonably determined by the Company from time to time, currently a seven to nine year cycle as at the date of this Agreement;
- g) "Distribution System" means any facilities owned by the Company which are used to provide Electric Distribution Service within the Municipal Service Area, and, without limiting the generality of the foregoing, shall include street lighting, where applicable, and poles, fixtures, luminaires, guys, hardware, insulators, wires, conductors, cables, ducts, meters, transformers, fences, vaults and connection pedestals, excluding any transmission facilities as defined in the EUA;
- h) "Distribution Tariff" means the Distribution Tariff prepared by the Company and approved by the Commission on an interim or final basis, as the case may be;
- i) **"Electric Distribution Service**" means electric distribution service as defined in the EUA;
- j) "Electronic Format" means any document or other means of communication that is created, recorded, transmitted or stored in digital form or in any other intangible form by electronic, magnetic or optical means or by any other computer-related means that have similar capabilities for creation, recording, transmission or storage;
- k) "EUA" means the *Electric Utilities Act* (Alberta);

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- "Extra Services" means those services set forth in Schedule "B" that are requested by the Municipality for itself or on behalf of a Consumer and provided by the Company in accordance with Article 7;
- m) "First Subsequent Term" means the Term of this Agreement as set out in Article 3;
- n) "HEEA" means the Hydro and Electric Energy Act (Alberta);
- o) "Initial Term" means the Term of this Agreement as set out in Article 2;
- p) "Maintain" means to maintain, keep in good repair or overhaul any part of the Distribution System;
- q) **"Major Work**" means any work to Construct or Maintain the Distribution System that costs more than One Hundred Thousand (\$100,000.00) Dollars;
- r) "MGA" means the *Municipal Government Act* (Alberta);
- s) "Municipal Property" means all property, including lands and buildings, owned, controlled or managed by the Municipality within the Municipal Service Area;
- t) **"Municipal Service Area**" means the geographical area within the legal boundaries of the Municipality as altered from time to time;
- u) "Municipality" means the Party of the first part to this Agreement;
- v) "**Operate**" means to operate, interrupt or restore any part of the Distribution System in a safe and reliable manner;
- w) "Party" means any party to this Agreement and "Parties" means all of the parties to this Agreement;
- x) "Plans and Specifications" means the plans, drawings and specifications reasonably necessary to properly assess and review proposed Work prior to issuing any approval that may be required under this Agreement;
- y) "Second Subsequent Term" means the Term of this Agreement as set out in Article 3;
- z) "Term" means, as the context requires, the Initial Term, First Subsequent Term or the Second Subsequent Term, and "Terms" means all of them;
- aa) "Terms and Conditions" means the terms and conditions contained within the Distribution Tariff in effect from time to time for the Company as approved by the Commission; and
- bb) "Work" means any work to Construct or Maintain the Distribution System.

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The words "hereof", "herein", "hereunder" and other words of similar import refer to this Agreement as a whole, including any attachments hereto, as the same may from time to time be amended or supplemented and not to any subdivision contained in this Agreement. Unless the context otherwise requires, words importing the singular include the plural and vice versa and words importing gender include all genders. References to provisions of statutes, rules or regulations shall be deemed to include references to such provisions as amended, modified or re-enacted from time to time. The word "including" when used herein is not intended to be exclusive and in all cases means "including without limitation". References herein to a section, paragraph, clause, Article or provision shall refer to the appropriate Article in this Agreement. The descriptive headings of this Agreement are inserted for convenience of reference only and do not constitute a part of and shall not be utilized in interpreting this Agreement.

2) TERM

This Agreement shall be for an initial term (the "Initial Term") of ten (10) years, commencing on the later of:

- a) _____ day of _____, 2012, or
- b) the first day after both of the following have occurred:
 - i) Commission approval of this Agreement; and
 - ii) the Municipality having passed third reading of the applicable adopting bylaw

3) EXPIRY AND RENEWAL OF AGREEMENT

Following the expiration of the Initial Term, this Agreement shall be renewed for a further period of five (5) years (the "First Subsequent Term"), provided the Company gives written notice to the Municipality not less than twelve (12) months prior to the expiration of the Initial Term of its intention to renew this Agreement and the Municipality agrees in writing to the renewal not less than six (6) months prior to the expiration of the Initial Term.

a) During the first (1st) year following the expiration of the Initial Term all the rights and obligations of the parties under this Agreement shall continue to be in effect.
Following the expiration of the First Subsequent Term, the Parties agree that this Agreement may be extended for an additional five (5) year term (the "Second Subsequent Term") commencing at the end of the First Subsequent Term, provided that one of the Parties shall provide notice to the other Party of its wish to extend this Agreement for the Second Subsequent Term and the other Party confirms, no later than one (1) year prior to the end of the First Subsequent Term, that it also wishes to extend the Term of this Agreement for the Second Subsequent Term.

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- b) If the Municipality has not provided notice to the Company to exercise its right under Article 10 to require the Company to sell the Distribution System within the Municipal Service Area to the Municipality, either Party may submit any items in dispute pertaining to the entering into of a new agreement to binding arbitration before the Commission who shall determine the terms of the new agreement;
- c) Unless either Party has provided notice to the other Party of its intent to terminate or to extend this Agreement, following any expiration of any Term, the respective rights and obligations of the Parties under this Agreement shall continue to be in effect for a period of one (1) year following the expiration of the applicable Term in order to provide the Parties with a reasonable opportunity to negotiate a subsequent agreement;
- d) Commencing one (1) year following the expiration or termination of any Term of this Agreement, unless either Party has invoked the right to arbitration referred to in subparagraph b), this Agreement shall continue to be in effect but shall be amended to provide for the following:
 - the franchise fee percentage used to calculate the franchise fee payable by the Company under Article 5 shall be reduced to fifty percent (50%) of the average annual franchise fee percentage used to calculate the franchise fee paid by the Company to the Municipality for the previous five (5) calendar years; and
 - ii) the costs of any relocation requested by the Municipality pursuant to Article 15 shall be paid by the Municipality.

4) **GRANT OF FRANCHISE**

- a) Subject to subparagraph b) below, and to the terms and conditions hereof, the Municipality hereby grants to the Company the exclusive right within the Municipal Service Area:
 - i) to provide Electric Distribution Service;
 - ii) to Construct, Operate, and Maintain the electric distribution system, as defined in the EUA, within the Municipal Service Area; and
 - iii) to use designated portions of roads, rights-of-way, and other lands owned, controlled or managed by the Municipality necessary to provide Electric Distribution Service or to Construct, Operate and Maintain the Distribution System, including the necessary removal, trimming of trees, shrubs or bushes or any parts thereof.

This grant shall not preclude the Municipality from providing wire services to municipally owned facilities where standalone generation is provided on site or immediately adjacent sites excepting road allowances. Such services are to be

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provided by the Municipality directly and not by any other third party wire services provider.

Subject to Article 12 of this Agreement, in the event that a third party (including a Rural Electrification Association (REA)) owns, operates or controls any electrical distribution facilities or lighting within the Municipal Service Area at any time during the Term of this Agreement, the Municipality agrees that it will support the Company's efforts, as is reasonable, to purchase such electrical distribution facilities or, to the extent that it has the authority to do so, the Municipality shall otherwise require such third party to sell such facilities to the Company. Where the Municipality supports the Company's efforts to purchase such electrical distribution facilities or, to the extent that it has the authority to do so, otherwise requires a third party to sell its facilities to the Company shall be responsible for all reasonable fees, costs and disbursements of external legal counsel incurred by the Municipality in expending such good faith efforts.

- b) The Company agrees to:
 - bear the full responsibility of an owner of an electric distribution system within the Municipal Service Area and to ensure all services provided pursuant to this Agreement are provided in accordance with the Distribution Tariff, insofar as applicable;
 - ii) Construct, Operate and Maintain the Distribution System within the Municipal Service Area;
 - iii) use designated portions of roads, rights-of-way, and other lands including other lands owned, controlled or managed by the Municipality necessary to Construct, Operate and Maintain the Distribution System, including the necessary removal, trimming of trees, shrubs or bushes or any parts thereof; and
 - iv) use the Municipality's roads, rights-of-way and other Municipal Property granted hereunder solely for the purpose of providing Electric Distribution Service and any other service contemplated by this Agreement.

5) FRANCHISE FEE

a) Calculation of Franchise Fee

In consideration of the provisions of Article 4 and the mutual covenants herein, the Company agrees to pay to the Municipality a franchise fee. For each calendar year, the franchise fee will be calculated as a percentage of the Company's actual revenue in that year from the Distribution Tariff rates charged for Electric Distribution Service within the Municipal Service Area, excluding any amounts refunded or collected pursuant to riders.

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For the first (1st) calendar year of the Term of this Agreement, the franchise fee percentage shall be 10.7 percent (10.7%).

By no later than September first (1st) of each year, the Company shall:

- i) advise the Municipality in writing of the revenues that were derived from the Distribution Tariff within the Municipal Service Area for the prior calendar year (excluding any amounts refunded or collected pursuant to riders); and
- ii) with the Municipality's assistance, provide in writing an estimate of revenues to be derived from the Distribution Tariff (excluding any amounts refunded or collected pursuant to riders) within the Municipal Service Area for the next calendar year.

b) Adjustment to Franchise Fee

At the option of the Municipality, the franchise fee percentage may be changed annually by providing written notice to the Company.

If the Municipality wishes to amend the franchise fee percentage so that the amended franchise fee percentage is effective January first (1st) of the following calendar year, then the Municipality shall, no later than November first (1st) of the immediately preceding year, advise the Company in writing of the franchise fee percentage to be charged for the following calendar year.

If the Municipality provides such notice after November first (1st) of the immediately preceding year for a January first (1st) implementation, or at any other time with respect to a franchise fee change that will be implemented after January first (1st) of the following year, the Company will implement the new franchise fee percentage as soon as reasonably possible.

c) Franchise Fee Cap

The municipal franchise fee cap is 20 percent (20%) and shall not at any time exceed twenty percent (20%), unless there has been prior Commission approval and provided that the Municipality has complied with Article 5d) below.

d) Adjustment to Franchise Fee Cap

At the option of the Municipality, the franchise fee cap may be changed annually by providing written notice to the Company, subject to Commission approval. If the Municipality wishes to amend the franchise fee cap so that the amended franchise fee cap is effective January first (1st) of the following calendar year, then the Municipality shall, no later than November first (1st) of the immediately preceding year, advise the Company in writing of the franchise fee cap to be in effect for the following calendar year.

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If the Municipality provides such notice after November first (1st) of the immediately preceding year for a January first (1st) implementation, or at any other time with respect to a franchise fee cap change that will be implemented for January first (1st) of the following year, the Company will recognize the new franchise fee cap as soon as reasonably possible, subject to Commission approval.

e) Payment of Franchise Fee

The Company shall pay the franchise fee amount, billed to each Consumer, to the Municipality on a monthly basis, within forty-five (45) days after billing each retailer.

f) Reporting Considerations

Upon request, the Company shall provide to the Municipality along with payment of the franchise fee amount, the financial information used by the Company to verify the franchise fee amount as calculated under this Article.

6) CORE SERVICES

The Company agrees to provide those Core Services to the Municipality as set forth in Schedule "A" and further agrees to the process contained in Schedule "A". The Company and the Municipality may amend Schedule "A" from time to time upon mutual agreement.

7) PROVISION OF EXTRA SERVICES

Subject to an agreement being reached on cost and other terms, the Company agrees to provide to the Municipality those Extra Services, if any, as set forth in Schedule "B", as requested by the Municipality from time to time.

The Company is entitled to receive from the Municipality a reasonable amount for the provision of those Extra Services in accordance with Schedule "B". The Company and the Municipality may amend Schedule "B" from time to time upon mutual agreement.

8) MUNICIPAL TAXES

Amounts payable to the Municipality pursuant to the terms and conditions hereof shall be in addition to the municipal taxes and other levies or charges made by the Municipality against the Company, its land and buildings, linear property, machinery and equipment, and the Distribution System.

9) RIGHT TO TERMINATE ON DEFAULT

In the event either Party breaches any material provision of this Agreement, the other Party may, at its option, provide written notice to the Party in breach to remedy such breach.

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If the said breach is not remedied within two (2) weeks after receipt of the written notice or such further time as may be reasonably required by the Party in breach using best efforts on a commercially reasonable basis to remedy the breach, the Party not in breach may give six (6) months notice in writing to the other Party of its intent to terminate this Agreement, and unless such breach is remedied to the satisfaction of the Party not in breach, acting reasonably, this Agreement shall terminate six (6) months from the date such written notice is given, subject to prior Commission approval.

10) SALE OF DISTRIBUTION SYSTEM

Upon the expiration of the Term of this Agreement, or the termination of this Agreement pursuant to the terms and conditions hereof or by operation of law or order of a governmental authority or court of law having jurisdiction, the Municipality may, subject to the approval of the Commission under Section 47 of the MGA, exercise its right to require the Company to sell to it the Distribution System within the Municipal Service Area pursuant to the provisions of the MGA or HEEA, as applicable. If the Parties are unable to agree on price or terms and conditions of the purchase, the unresolved matters shall be referred to the Commission for determination.

The Parties acknowledge that the Distribution System may be comprised of component parts that are not transferable by the Company to the Municipality including technologies that have been licensed by third Parties to the Company, and therefore the Company may not be able to transfer such component parts to the Municipality on any such sale. However, the Company shall acting reasonably assist the Municipality in obtaining the necessary approval or consent to such transfer.

11) STREET LIGHTING

a) Investment Option Rate

The Company agrees to provide and maintain an investment option rate for street lighting within the Municipal Service Area to the level of service and standards specified in the appropriate rate for investment option street lighting. This Commission approved rate includes an allowance for the replacement of street lighting.

The Company will provide Company standard and non-standard street lighting under the investment option rate for street lighting. The Company will maintain an inventory of its standard street lighting as listed in its street lighting catalogue. The Company will use reasonable commercial efforts, based on prudent electrical utility practices, to carry stock of such inventory for a reasonable period of time.

- i) In the event that:
 - A. the Company, in its sole discretion, reasonably exercised, decides to change its classifications of what constitutes standard street lighting in its inventory and such change has relevance to the classes of street lights

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used by the Municipality, then the Company shall provide one (1) year's prior written notice to the Municipality of its intention to effect such a change and will use its commercially reasonable good faith efforts to determine appropriate alternative sources of such equipment, and arrangements for the associated maintenance, for the Municipality; and

- B. a change in the classifications of what constitutes standard street lighting in the Company's inventory arises as a result of the actions of any third party and such change has relevance to the classes of street lights used by the Municipality, then forthwith upon becoming aware that such a change is forthcoming, the Company shall provide notice to the Municipality of the forthcoming change and will use its commercially reasonable good faith efforts to determine reasonable alternatives for such equipment, and arrangements for the associated maintenance, for the Municipality.
- ii) If:
 - A. the Municipality requests street lighting that is not part of the standard offering of the Company at the time;
 - B. the Municipality requests street lighting that was previously part of the standard street lighting inventory but, at the time of the applicable request, has ceased to be part of the standard street lighting offering of the Company; or
 - C. the Municipality converts nonstandard street lighting that is not part of the standard offering of the Company at the time to investment option rate street lighting under Article 11c) below;

then the Municipality will be required to enter into a non-standard lighting agreement with the Company, which form of agreement is referenced on the Company's website or in the Company's street lighting catalogue. For such non-standard lighting, the Company will not be responsible for paying a credit under Article 1b) of Schedule "C" to the Municipality to the extent that a delay in replacing the burnt out light is outside of the reasonable control of the Company, including any delay resulting from the failure by the Municipality to carry replacement parts for non-standard lighting.

The Company shall not be required to install any non-standard street lighting that does not meet the Company's minimum specifications for street lighting, and such street lighting must be metered and owned, installed and operated by the Municipality.

The time periods and deadlines contained in Schedule "C" shall be extended for investment-rate, non-standard street lighting for the period of time, if any, the

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Company is waiting for receipt of non-standard equipment, supplies and materials from the Municipality.

b) No-Investment Option Rate

The Company and Municipality agree that all new street lighting provided, and any Municipality-requested relocation of any no-investment option rate street lighting, after the date of this Agreement will be provided or relocated, as the case may be, on the basis of the investment option rate. For no-investment option rate street lighting, the Company agrees to maintain street lighting within the Municipal Service Area to the level of service and standards specified in the appropriate rate for no-investment option rate street lighting. This Commission-approved rate does not include an allowance for the replacement of no-investment option rate street lighting.

c) Conversion of No-Investment Rate to Investment Option Rate

The Municipality has the option to convert all street lighting on the Company noinvestment option street light rate to the Company investment option rate upon providing sixty (60) days written notice to the Company. Where such option is exercised, the Municipality has the right to obtain the Company investment for such street lighting up to the maximum Commission-approved Company investment levels for such street lighting. For the purpose of clarity, any calculation of "Commission-approved Company investment level" for street lighting in this Agreement shall be determined at the time of conversion of the applicable street lighting. The investment for street lighting shall be calculated according to the following formula:

Where:

A = the maximum allowable Commission-approved Company investment level per street light; and

N = the age of the street light in years.

The Company will invest in all, but, unless otherwise decided by the Company in its sole discretion, not less than all, no-investment option street lighting within the Municipal Service Area that is converted to the investment option rate. The Company, in consultation with the Municipality, may use the average age of street lights and the average contributions made by the Municipality in calculating refunds.

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d) Street Light Rates

The distribution rates charged by the Company to the Municipality for street lighting shall include only those costs and expenses that pertain to street lighting facilities all at rates approved by the Commission. Other terms and conditions for non-standard street lighting are outlined in the non-standard street lighting agreement between the Company and the Municipality.

e) Municipality Owned Street Lighting

Notwithstanding any other provision of this Article, it is understood and agreed that the Municipality shall have the right to own street lighting and to pay the applicable rate, recognizing the Municipality's ownership.

In such cases where the Municipality owns its street lighting, the Municipality agrees that:

- i) it will bear sole and full responsibility for any liability resulting therefrom and for properly operating, servicing, maintaining, insuring and replacing such street lighting in accordance with good and safe electrical operating practices;
- ii) such street lighting is not to form part of the Distribution System and shall be capable of being isolated from the Distribution System; and
- iii) such street lighting will be separately metered, provided that this provision will not necessarily require individual street lights to be separately metered.

f) Street Light Inventory

The Company and the Municipality agree to meet annually to discuss and exchange information relating to street light facilities owned by each Party. The Company shall have the right, but not the obligation, to mark street lighting facilities owned by the Municipality. The form and place of marking used by the Company to mark street light facilities owned by the Municipality shall first be approved in writing by the Municipality, who shall act reasonably in granting or denying such approval.

Within twelve (12) months of any request by the Municipality, the Company shall provide to the Municipality an inventory of all street lighting facilities within the Municipal Service Area detailing those that:

- i) form part of the Distribution System owned by the Company, and upon request, indicate whether they are jointly used by the Company and a third party, or otherwise; and
- ii) are a dedicated street light facility, and upon request, indicate whether they are jointly used by the Company and a third party, or otherwise.

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The inventory shall indicate which street lights are at the investment option rate or the no-investment option rate. Any changes to inventory will be updated on an annual basis. The Company will also conduct a Detailed Street Light Patrol and will update the inventory of street lighting facilities within the Municipality after completion of the patrol.

g) Detailed Street Light Patrol

Detailed Street Light Patrols shall include an inspection of each Company-owned street light as well as audit services to verify the quantity, wattage, rate, and ownership of such street lights. Any changes identified during the inspection or audit, in comparison to the then most recently completed previous audit, will be noted and the street light records will be updated after completion of the patrol. It should be noted that a Municipality with multiple street light circuits may not all be audited within the same calendar year, however, all street light circuits will be inspected and audited within the street light patrol cycle. Metered street lights owned by the Municipality will not be part of the Detailed Street Light Patrol and the Municipality is responsible for inspecting its own street lights. Upon request, the Company shall provide to the Municipality a list of the standard street light offerings of the Company at the time of the request.

As of the date of this Agreement, Detailed Street Light Patrols will be conducted by the Company on a seven to nine year cycle. In the event that the Company wishes to change the scheduling of this cycle, no such change in schedule will be effective without:

- i) the Company having provided the Municipality with prior notice of its intention to effect any such change; and
- ii) the Municipality having a reasonable amount of time to challenge such change before the Commission, if the Municipality wishes to do so.

12) INCREASE IN MUNICIPAL BOUNDARIES

Where the Municipal Service Area is increased through annexation or otherwise by:

- a) 640 acres or more; or
- b) less than 640 acres, but where such annexation or other increase constitutes at least 25% of the then current area;

the Municipality shall have the right to:

 i) purchase the portion of the Distribution System within the increased area provided that the Municipality gives notice in writing to the Company of its intention to purchase within ninety (90) days of the effective date of the increase in area. If the Parties are unable to agree on price or terms and

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conditions of the purchase, the unresolved matters shall be referred to the Commission for determination;

- add the increased area to the Municipal Service Area already served by the Company so that the rights and obligations contained in this Agreement will apply in respect of the whole Municipal Service Area, including the increased area, except that, and subject to Commission approval, the Municipality may require the Company to charge the Consumers within the increased area a different franchise fee percentage; or
- iii) add the increased area to the Municipal Service Area already served by the Company so that the rights and obligations contained in this Agreement will apply in respect of the whole Municipal Service Area, including the increased area.

For all other increases to the Municipal Service Area through annexation or otherwise, the rights and obligations contained in this Agreement will apply in respect of the whole Municipal Service Area, including the increased area. In the event that the Municipality increases its area and the result is that a third party (including an REA) owns, operates or controls any existing electrical distribution facilities or lighting within the newly increased area, the Municipality agrees that it will support the Company's efforts to purchase the electrical distribution facilities or, to the extent that it has the authority to do so, otherwise require such third party to sell such facilities to the Company, unless the Municipality otherwise exercises its rights under this Article, however, nothing in this Article will require the Municipality to take any action which will directly prevent the annexation from being approved.

Where the Municipality increases its area through annexation or otherwise, the Company shall be responsible for all reasonable external legal costs, fees and disbursements incurred by a Municipality in its efforts to have any electrical distribution facilities sold to the Company by any third party owner.

13) RIGHT OF FIRST REFUSAL TO PURCHASE

- a) If during the Term of this Agreement, the Company receives a bona fide arm's length offer to operate, take control of or purchase the Distribution System which the Company is willing to accept, then the Company shall promptly give written notice to the Municipality of the terms and conditions of such offer and the Municipality shall during the next ninety (90) days, have the right of first refusal to operate, take control of or purchase the Distribution System, as the case may be, for the same price and upon the terms and conditions contained in the said offer.
- b) This right of first refusal only applies where the offer pertains to the Distribution System and the right of first refusal does not apply to offers that include any other distribution systems or distribution facilities of the Company located outside of the Municipal Service Area. If such offer includes other distribution systems of the

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Company, the aforesaid right of first refusal shall be of no force and effect and shall not apply.

14) CONSTRUCTION AND MAINTENANCE OF DISTRIBUTION SYSTEM

a) Municipal Approval

Before undertaking any Major Work or in any case in which the Municipality specifically requests any Major Work, the Company will submit to and obtain the approval from the Municipality, or its authorized officers, of the Plans and Specifications for the proposed Major Work and its location. Approval by the Municipality shall not signify approval of the structural design or the ability of the Work to perform the function for which it was intended. The Company agrees that the Municipality may use such Plans and Specifications for any other proper municipal purpose provided that it shall not use such Plans and Specifications for any purpose or in any manner that may reasonably have an adverse effect on the Company without first obtaining the prior written consent of the Company, such consent not to be unreasonably withheld.

In the event that the Municipality uses such Plans and Specifications for any purposes whatsoever other than for the granting of an approval under this Article, the Municipality acknowledges and agrees that the Company shall not be liable for any liability, actions, demands, claims, damages, losses and expenses (including all legal fees, costs and disbursements) whatsoever as a result of the Municipality's use of or reliance upon such Plans and Specifications.

For greater clarity, the Municipality acknowledges that the Company does not represent, warrant or guarantee the accuracy of the Plans and Specifications provided to the Municipality under this Article for any purpose other than enabling the Municipality to conduct its approval process in accordance with this Article. Prior to commencing any Work, the Company shall obtain such other permits as are required by the Municipality.

The Company shall obtain approval from the Municipality for any traffic lane or sidewalk closures required to be made at least forty-eight (48) hours prior to the commencement of the proposed Work.

For the purposes of obtaining the approval of the Municipality for Major Work under this Agreement, the Company will provide the Municipality with the Plans and Specifications for the proposed Major Work in Electronic Format (or upon request, the Company will provide the Municipality with a hard copy of the materials). The Plans and Specifications will include a description of the project and drawings of a type and format generally used by the Company for obtaining approvals from Municipalities, and will illustrate the proposed changes to the Distribution System. Notwithstanding anything to the contrary that may be contained in any approvals granted under this Agreement, as liability and indemnification are dealt with under the EUA (and the regulations promulgated thereunder) and in Article 19 of this

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Agreement, the Company and the Municipality agree that any approval granted under this Agreement that incorporates an indemnity provision different than the indemnification provisions set out in the EUA (and the regulations promulgated thereunder) and in Article 19 of this Agreement, shall, to the extent necessary to eliminate such difference, be deemed to be rejected and shall form no part of the agreement between the Company and the Municipality regarding the subject matter of this Agreement unless such approval:

- i) explicitly amends the liability and indemnification provisions of this Agreement, wherein this Agreement is specifically referenced as being superseded; and
- ii) is accepted in writing by both Parties. In addition, for the purpose of clarity, any approval granted under this Agreement shall be subject to the indemnification provisions set out in the EUA (and the regulations promulgated thereunder) and in Article 19 of this Agreement.

b) Restoration of Municipal Property

The Company agrees that when it or any agent employed by it undertakes any Work on any Municipal Property, the Company shall complete the said Work promptly and in a good and workmanlike manner and, where applicable, in accordance with the approved Plans and Specifications. Further, the Company shall forthwith restore the Municipal Property to the same state and condition, as nearly as reasonably possible, in which it existed prior to the commencement of such Work, subject to reasonable wear and tear and to the satisfaction of the Municipality acting reasonably. The Company shall, where reasonable and prudent, locate its poles, wires, conduits and cables down, through and along lanes in preference to streets.

The Company further covenants that it will not unduly interfere with the works of others or the works of the Municipality. Where reasonable and in the best interests of both the Municipality and the Consumer, the Company will cooperate with the Municipality and coordinate the installation of the Distribution System along the designated rights-of-way pursuant to the direction of the Municipality. During the performance of the Work, the Company shall use commercially reasonable efforts to not interfere with existing Municipal Property. If the Company causes damage to any existing Municipal Property during the performance of any Work, it shall cause such damage to be repaired at its own cost to the same state and condition, as nearly as reasonably possible, in which it existed prior to the commencement of such Work, subject to reasonable wear and tear.

Upon default by the Company or its agent to repair damage caused to Municipal Property as set out above, the Municipality may provide written notice to the Company to remedy the default. If the default is not remedied within two (2) weeks after receipt of the written notice or such further time as may be reasonably required and requested by the Company using best efforts on a commercially

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reasonable basis to remedy the default, the Municipality may undertake such repair work and the Company shall be liable for the reasonable costs thereof.

c) Urgent Repairs and Notification to Municipality

If any repairs or maintenance required to be made to the Distribution System are of an urgent nature because of safety concerns or because reliability is materially compromised or potentially materially compromised, the Company shall be entitled to conduct such repairs or maintenance as are commercially reasonable, without prior notice to the Municipality, on the understanding and agreement that the Company will provide written or verbal notice to the Municipality as soon as practicable, and in any event no later than seventy-two (72) hours after the repairs are commenced.

For the purposes of providing notice under this Agreement to the Municipality of the Work, the Company will provide the Municipality with the Plans and Specifications for the proposed Work to be completed in Electronic Format (or upon request, the Company will provide the Municipality with a hard copy of the materials). The Plans and Specifications will include a description of the project and drawings of a type and format generally used by the Company for obtaining approvals from Municipalities, and will illustrate the proposed changes to the Distribution System.

d) Company to Obtain Approvals from Other Utilities

The Company shall be solely responsible for locating, or causing to be located, all existing utilities or utility lines on or adjacent to the work site. The Company shall notify all other utility asset operators and ensure that utilities and utility lines are staked prior to commencement of construction. Unless the Municipality has staked such utility assets and lines, staking shall not be deemed to be a representation or warranty by the Municipality that the utility assets or lines are located as staked. The Municipality shall not be responsible for any damage caused by the Company to any utility assets or any third party as a result of the Company's Work, unless the Municipality has improperly staked the utility assets or lines. Approval must be obtained by the Company from the owner of any third party utility prior to relocation of any facility owned by such third party utility.

e) Revised Plans and Specifications

Following completion of the Major Work, the Company shall provide the Municipality with the revised Plans and Specifications, updated after construction, in Electronic Format (or upon request, the Company will provide the Municipality with a hard copy of the materials) within three (3) months of the request. The Company shall provide the Municipality with copies of any other revised Plans and Specifications as reasonably requested by the Municipality. For the purposes of this paragraph, the Company may satisfy its obligations to provide revised Plans and Specifications in Electronic Format by:

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- i) advising the Municipality that the revised Plans and Specifications are posted to a web-based forum that contains such information; and
- ii) allowing the Municipality access to such web-based forum.

f) Approvals

Where any approvals are required to be obtained from either Party under this Article, such approvals shall not be unreasonably withheld. Where an approval is requested from a Party under this Article, an approval, or a disapproval along with a reasonable explanation of the disapproval, or, at a minimum, the reasons for the delay shall be communicated to the other Party within ten (10) business days of receipt of the request for an approval.

15) RESPONSIBILITIES FOR COST OF RELOCATIONS

- a) Subject to Article 15b), upon receipt of one (1) year's notice from the Municipality, the Company shall, at its own expense, relocate to, on, above or below Municipal Property such part of the Distribution System that is located on Municipal Property as may be required by the Municipality due to planned Municipal construction.
- b) The cost of any relocations referred to in Article 15a) shall be recovered on a specific municipal based rider or any other method approved by the Commission, or if such a rider or other method is not approved by the Commission, the Municipality shall be responsible for such costs. In order to encourage the orderly development of Municipal facilities and the Distribution System, the Municipality and the Company agree that they will meet regularly to:
 - i) review the long-term facility plans of the Municipality and the Company;
 - ii) determine the time requirements for final design specifications for each relocation; and
 - iii) determine the increased notice period that may be required beyond one (1) year for major relocations.

In cases of emergency, the Company shall take measures that are commercially reasonable and necessary for the public safety with respect to relocating any part of the Distribution System that may be required in the circumstances.

If the Company fails to complete the relocation of the Distribution System in accordance with the preceding paragraph, or fails to repair or do anything else required by the Company pursuant to this clause in a timely and expeditious manner to the satisfaction of the Municipality, acting reasonably, the Municipality, in addition to and not in limitation of any other rights, remedies or damages available to it at law or in equity, shall be entitled to, but is not obligated to, seek an order of specific performance to require the Company to complete the work.

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In the event the relocation, or any part thereof, requires the approval of the Municipality or a third party, the Municipality will assist the Company in obtaining municipal approvals and the Municipality will use reasonable efforts to assist the Company in any negotiation with such third party to obtain the necessary approval(s).

In the event the relocation results from the demand or order of an authority having jurisdiction, other than the Municipality, the Municipality shall not be responsible for any of the costs of such relocation.

16) DISTRIBUTION SYSTEM EXPANSION AND UPGRADE

At no cost to the Municipality, with the exception of customer contributions, the Company shall, at its sole cost and expense, on a timely basis and pursuant to its Terms and Conditions, use its best efforts on a commercially reasonable basis to meet the Distribution System expansion requests of the Municipality or a Consumer, and provide the requisite facilities for connections for new Consumers to the Distribution System.

For the purposes of this Agreement, and subject to Schedules "B" and "C", it is understood and agreed that the Municipality cannot insist on relocating or upgrading any overhead lines to an underground service, if there is a less expensive or more practical solution. If there is not a less expensive or more practical solution, the Municipality and the Company will meet to negotiate suitable arrangements.

17) JOINT USE OF DISTRIBUTION SYSTEM

a) Municipal Use

The Municipality may, upon notice to the Company and upon confirmation from the Company that the intended use of the Distribution System by the Municipality complies with good and safe electrical operating practices, applicable legislation, and does not unreasonably interfere with the Company's use thereof, make use of the Distribution System of the Company for any reasonable municipal purpose (that is not commercial in nature or that could reasonably adversely affect the Company's exclusive franchise, as granted by the Municipality under this Agreement), at no charge by the Company to the Municipality, provided at all times that such use complies with the intended use.

The Municipality is responsible for its own costs, for the costs of removing any signage or repairing any of the facilities of the Company, and any necessary and reasonable costs incurred by the Company, including the costs of any alterations that may be required in using the poles and conduits of the Company.

The Municipality may, upon notice to the Company and upon confirmation from the Company that the intended use of the rights of way by the Municipality complies with good and safe electrical operating practices, applicable legislation, and does not unreasonably interfere with the Company's use thereof, make use of the rights of

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way of the Municipality, at no charge by the Company to the Municipality, provided at all times that such use of the rights of way complies with the intended use.

The Company agrees to act reasonably and in a timely manner in making its determination above. Where a request is made by a Municipality to the Company under this Article 17a), the confirmation, the inability to provide a confirmation along with a reasonable explanation of the reasons why a confirmation cannot be provided, or the reasons for the delay shall, at a minimum, be communicated to the Municipality within five (5) business days of receipt of the request.

b) Third Party Use and Notice

The Company agrees that should any third party, including other utilities, desire to jointly use the Company's poles, conduits or trenches or related parts of the Distribution System, the Company shall not grant the third party joint use except in accordance with this Article, unless otherwise directed by any governmental authority or court of law having jurisdiction.

The Company agrees that the following procedure shall be used in granting permission to third parties desiring joint use of the Distribution System:

- i) first, the third party shall be directed to approach the Company to initially request conditional approval from the Company to use that part of the Distribution System it seeks to use;
- second, upon receiving written conditional approval from the Company, the third party shall be directed to approach the Municipality to obtain its written approval to jointly use that part of the Distribution System on any Municipal Property or right-of-way; and
- iii) third, upon receiving written conditional approval from the Municipality, the third party shall be directed to obtain final written approval from the Company to jointly use that part of the Distribution System.

Providing the Company has not precluded the Municipality's ability to obtain compensation or has entered restrictive agreements with any third parties using any Municipal Property, the Municipality agrees that the procedure outlined above shall apply only to agreements made after January 1, 2011.

c) Cooperation

The Company and the Municipality agree they will use reasonable efforts to cooperate with each other in any negotiations with third parties desiring joint use of any part of the Distribution System located on Municipal Property.

d) Payment

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The compensation paid or to be paid by such third party to the Municipality for the use of the Municipal Property including its rights-of-way, shall be determined between the Municipality and the third party.

The compensation paid or to be paid by such third party to the Company for the joint use of its poles, conduits or related parts of the Distribution System shall be determined between the Company and the third party, subject to the jurisdiction of any governmental authority over the matter and the Municipality's right to intervene in any related regulatory proceeding.

e) Provision of Agreements

Upon request by the Municipality, the Company shall provide to the Municipality a copy of all agreements between the Company and any third parties involved in the joint use of any part of the Distribution System. The Company shall be entitled to redact:

- i) any confidential or proprietary information of the Company or the third party; and
- ii) such information that it reasonably determines to be of a commercially or competitively sensitive nature, from any such copy provided.

An inventory listing of these agreements shall be updated by the Company and provided to the Municipality upon request and at no cost to the Municipality. The Municipality agrees that the requirement to provide the Municipality with a copy of all agreements between the Company and any third parties involved in the joint use of any part of the Distribution System outlined above shall apply only to agreements made after January 1, 2001.

The Company acknowledges that it does not have the authority to allow nor to grant to any third party the right to use any right-of-way that the Municipality authorized the Company to-use.

f) Compensation for Costs

Subject to Article 17c), in the event that either Party to this Agreement is required by law to appear before any applicable regulatory authority, including the Canadian Radio-television and Telecommunications Commission ("CRTC"), the Commission, or a court of law, as a direct result of the actions of the other Party (the "Denying Party") relating to the denial of use to a third party of any part of the Distribution System, then the Denying Party shall pay all reasonable and necessary legal costs incurred by the other Party that are directly related to any such regulatory or judicial proceeding.

18) MUNICIPALITY AS RETAILER

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The provisions of this Agreement shall not in any way restrict the right of the Municipality to become a retailer within the meaning of the EUA.

19) RECIPROCAL INDEMNIFICATION AND LIABILITY

- a) It is intended that this provision create reciprocal rights and obligations between the Company and the Municipality.
- b) The Company, as an owner of the Distribution System, is provided liability protections under the EUA, and nothing in this Agreement is intended to abrogate, alter or diminish the liability protections granted to the Company under the EUA. The Company further acknowledges and agrees that the liability protection provisions, if any, under the EUA shall apply, with the necessary changes, to the Municipality with reciprocal rights thereunder.
- c) The Company will indemnify and save the Municipality, its servants, agents, employees, licensees, contractors and invitees, harmless from and against any and all liability, actions, demands, claims, damages, losses and expenses (including all legal costs and disbursements) which may be brought against or suffered, sustained, paid or incurred by the Municipality, its servants, agents, employees, contractors, licensees and invitees, arising from, or otherwise caused by:
 - i) any breach by the Company of any of the provisions of this Agreement; or
 - ii) the negligence or wilful misconduct of the Company, or any of its servants, agents, employees, licensees, contractors or invitees in carrying on its business within the Municipal Service Area.
- d) The Municipality shall indemnify and save the Company, its servants, agents, employees, licensees, contractors and invitees, harmless from and against any and all liability, actions, demands, claims, damages, losses and expenses (including all legal costs and disbursements) which may be brought against or suffered, sustained, paid or incurred by the Company, its servants, agents, employees, licenses, contractors and invitees, arising from, or otherwise caused by:
 - i) any breach by the Municipality of any of the provisions of this Agreement; or
 - ii) the negligence or wilful misconduct of the Municipality, or any of its servants, agents, employees, licensees, contractors or invitees, that has a direct adverse effect on the Electric Distribution Service of the Company.
- e) In accordance with the liability protections under the EUA, notwithstanding anything to the contrary herein contained, in no event shall the Municipality or the Company be liable under this Agreement, in any way, for any reason, for any loss or damage other than direct loss or damage, howsoever caused or contributed to. For the purpose of this Article, "direct loss or damage" does not include loss of profits, loss of revenue, loss of production, loss of earnings, loss of contract or any other indirect,

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special or consequential loss or damage whatsoever, arising out of or in any way connected with this Agreement or the actions or omissions of the Company or the Municipality.

20) ASSIGNMENT

In the event that the Company agrees to sell the Distribution System to a third party purchaser, the Company will request that the third party purchaser confirm in writing that it will agree to all the terms and conditions of this Agreement between the Company and the Municipality. The Company agrees that it will provide to the Municipality a copy of the third party purchaser's confirmation letter.

The Company agrees to provide the Municipality with reasonable prior written notice of a sale of the Distribution System to a third party purchaser. The Parties shall thereafter meet to discuss the technical and financial capabilities of the third party purchaser to perform and satisfy all terms and conditions of this Agreement.

The Municipality has thirty (30) days from the meeting date with the Company to provide written notice to the Company of its intention to consent or withhold its consent to the assignment of this Agreement to the third party purchaser. The Municipality agrees that it may provide notice of its intention to withhold its consent to the assignment of this Agreement to the third party purchaser solely on the basis of reasonable and material concerns regarding the technical capability or financial wherewithal of the third party purchaser to perform and satisfy all terms and conditions of this Agreement. In this case, such notice to the Company must specify in detail the Municipality's concern. Should the Municipality not reply within the thirty (30) day period, it is agreed that the Municipality will be deemed to have consented to the assignment. The Company further agrees that, when it applies to the Commission for approval of the sale, it will include in the application any notice received from the Municipality, including the reasons given by the Municipality for withholding its consent. The Municipality shall have the right to make its own submissions to the Commission.

Subject to the Company having fulfilled the obligations outlined in the preceding three paragraphs, the Company shall be entitled to assign this Agreement to an arm's length third party purchaser of the Distribution System without the consent of the Municipality, subject to having obtained the Commission's approval for the sale of the Distribution System and, the third party purchaser's confirmation in writing that it agrees to all the terms and conditions of this Agreement.

Where the Commission approves such sale of the Distribution System to a third party and the third party provides written confirmation to assume all liabilities and obligations of the Company under this Agreement, then upon the assignment of this Agreement, the Company shall be released from all its liabilities and obligations hereunder.

The Company shall be entitled to assign this Agreement to a subsidiary or affiliate of the Company without the Municipality's consent. Where the Company assigns this Agreement to a subsidiary or affiliate, the Company will remain jointly and severally liable.

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Further, it is a condition of any assignment that the subsidiary, affiliate or third party purchaser, as the case may be, shall provide written notice to the Municipality indicating that it will assume all liabilities and obligations of the Company under this Agreement. Any disputes arising under the operation of this Article shall be submitted to the Commission for determination.

21) NOTICES

All notices, demands, requests, consents, or approvals required or permitted to be given pursuant to the terms of this Agreement shall be in writing and shall be deemed to have been properly given if personally served or sent by registered mail or sent by fax to the Municipality or to the Company, as the case may be, at the addresses set forth below:

a) To the Company:

FortisAlberta Inc. Address: 100 Chippewa Road, Sherwood Park, Alberta, T8A 4H4 Facsimile: 780-464-8398 Attention: Customer Relations

With a copy to:

FortisAlberta Inc. Address: 310 – 17 Street SW, Calgary, Alberta, T2S 2V1 Facsimile: 403-514-5378 Attention: Legal Department

b) To the Municipality:

Municipality: Town of Hinton Address: 2nd Floor, 131 Civic Centre Rd, Hinton, Alberta, T7V 2E5 Facsimile: 780-865-5706 Attention: Bernie Kreiner, CAO

- c) The date of receipt of any such notice as given above shall be deemed to be as follows:
 - i) in the case of personal service, the date of service;
 - ii) in the case of registered mail, the seventh (7th) business day following the date of delivery to the Post Office, provided, however, that in the event of an interruption of normal mail service, receipt shall be deemed to be the seventh (7th) day following the date on which normal service is restored; or
 - iii) in the case of a fax, the date the fax was actually received by the recipient.

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22) **DISPUTE SETTLEMENT**

a) If any dispute or controversy of any kind or nature arises relating to this Agreement or the Parties' rights or obligations hereunder, the Parties agree that such dispute or controversy will be resolved by negotiation, and where such negotiation does not result in the settlement of the matter within thirty (30) days of notice of such dispute being provided by one Party to the other Party, and to the extent permitted by law, the Company and Municipality agree that unresolved disputes pertaining to this Agreement, other than those contemplated in Articles 3 and 20 and Section 3 of Schedule "A", or those related to the sale of the Distribution System as contemplated in Article 10 and 12 hereof, or any other matter that is within the exclusive jurisdiction of a governmental authority having jurisdiction, shall be submitted to arbitration for determination and may be commenced by either Party providing written notice to the other Party stating the dispute to be submitted to arbitration.

The Parties shall attempt to appoint a mutually satisfactory arbitrator within ten (10) business days of the said notice. In the event the Parties cannot agree on a single arbitrator within the ten (10) business days, the dispute shall be forwarded to the Commission for resolution or determination.

In the event the Commission declines to assist in resolving the dispute or declines to exercise or claim jurisdiction respecting the dispute, both Parties agree to have the dispute resolved by an arbitration panel in accordance with the following procedure. Each Party shall appoint an arbitrator within the ten (10) business days thereafter by written notice, and the two arbitrators shall together appoint a third arbitrator within twenty-five (25) business days of written notice for arbitration. The dispute shall be heard by the arbitration panel within forty-five (45) business days of the written notice for arbitration panel shall render a decision within twenty (20) business days of the last day of the hearing.

Save as otherwise expressly provided in this Agreement, the provisions of the Arbitration Act (Alberta) (as amended from time to time) shall apply to any arbitration undertaken under this Agreement subject always to the Commission's jurisdiction over any matter submitted to arbitration. Pending resolution of any dispute, the Municipality and the Company shall continue to perform their respective obligations hereunder.

b) The Company shall advise the Commission of any dispute submitted to arbitration within ten (10) business days of it being submitted and shall advise the Commission of the results of arbitration within ten (10) business days following receipt of the decision of the arbitrator(s).

23) INTERRUPTIONS OR DISCONTINUANCE OF ELECTRIC SERVICE

Subject to its Distribution Tariff, the Company shall use its best efforts on a commercially reasonable basis to avoid and minimize any interruption, reduction or discontinuance of Electric Distribution Service to any consumer. However, the Company reserves the right to do so for any one of the following reasons:

- a) Where the Company is required to effect necessary repairs or changes to the Distribution System;
- b) On account of or to prevent fraud or abuse of the Distribution System;
- c) On account of defective wiring or other similar condition which in the opinion of the Company, acting reasonably, may become dangerous to life or property;
- d) Where insufficient energy or power is available for distribution by the Company to a consumer; or
- e) Where required by a retailer, due to non-payment of power bills.

To the extent the Company has any planned major interruptions, reductions or discontinuances in Electric Distribution Service, it shall notify the Municipality as soon as practicable in the circumstances. For any other major interruption, reductions or discontinuances in Electric Distribution Service, the Company shall provide verbal notice to the Municipality as soon as is practicable in the circumstances.

24) APPLICATION OF WATER, GAS AND ELECTRIC COMPANIES ACT

This Agreement shall be deemed to operate as consent by the Municipality to the exercise by the Company of those powers which may be exercised by the Company with the consent of the Municipality under and pursuant to the provisions of the *Water, Gas and Electric Companies Act* (Alberta), as amended.

25) FORCE MAJEURE

If either Party shall fail to meet its obligations hereunder within the time prescribed, and such failure is caused or materially contributed by an event of "force majeure", such failure shall be deemed not to be a breach of the obligations of such Party hereunder, but such Party shall use best efforts on a commercially reasonable basis to put itself in a position to carry out its obligations hereunder. The term "force majeure" shall mean any acts of God, strikes, lock-outs, or other industrial disturbances, acts of the Queen's enemies, acts of terrorism (either foreign or domestic), sabotage, war, blockades, insurrections, riots, epidemics, lightening, earthquakes, storms, fires, wash-outs, nuclear and radiation activity or fall-out, restraints of rulers and people, orders of governmental authorities or courts of law having jurisdiction, the inability to obtain any necessary approval from a governmental authority having jurisdiction (excluding in the case of the Municipality that requires an approval from itself, the particular Municipality), civil disturbances, explosions, mechanical failure, and any other causes similar in nature not specifically enumerated or otherwise specified herein that are not within the control of such Party, and all of which by the exercise of due diligence of such Party could not have been prevented. Lack of finances shall be deemed not to be an event of "force majeure".

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26) TERMS AND CONDITIONS

The Terms and Conditions that apply to the Company and are approved by the Commission, as revised or amended from time to time by the Commission, shall apply to the Municipality.

27) NOT EXCLUSIVE AGAINST HER MAJESTY

Notwithstanding anything to the contrary herein contained, it is mutually understood and agreed that the rights, powers and privileges conferred and granted by this Agreement shall not be deemed to be exclusive against Her Majesty in the right of the Province of Alberta.

28) SEVERABILITY

If for any reason any covenant or agreement contained in this Agreement, or the application thereof to any Party, is to any extent held or rendered invalid, unenforceable or illegal, then such covenant or agreement will be deemed to be independent of the remainder of this Agreement and to be severable and divisible from this Agreement. The invalidity, unenforceability or illegality will not affect, impair or invalidate the remainder of this Agreement or any part thereof. The intention of the Municipality and the Company is that this Agreement would have been executed without reference to any portion which may, for any reason and extent, be declared or held invalid, unenforceable or illegal.

29) AMENDMENTS

This Agreement may only be amended by written agreement of the Parties, such amendments to be subject to regulatory approvals as required by law.

30) **DISSOLUTION**

In the event that the Municipality intends or resolves to dissolve:

- a) this Agreement shall be assigned to the successor governing authority to the Municipal Service Area;
- b) subject to an agreement to the contrary between the Company and the successor party, the Municipal Service Area of the Municipality as at the date of dissolution shall thereafter be the Municipal Service Area of the successor party for the purposes of this Agreement; and
- c) the rights and obligations contained herein shall otherwise continue and shall be binding upon the Company and the successor party.

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31) WAIVER

A waiver of any default, breach or non-compliance under this Agreement is not effective unless in writing and signed by the Party to be bound by the waiver. No waiver will be inferred from or implied by any failure to act or delay in acting by a Party in respect of any default, breach or non-observance or by anything done or omitted to be done by the other Party. The waiver by a party of any default, breach or non-compliance under this Agreement will not operate as a waiver of that Party's rights under this Agreement in respect of any continuing or subsequent default, breach or non-compliance under this Agreement (whether of the same nature or any other nature).

32) CONFIDENTIALITY

The Company acknowledges that the Municipality is governed by the provisions of the *Freedom of Information and Protection of Privacy Act* (Alberta).

IN WITNESS WHEREOF the Parties hereto have executed these presents as of the day and year first above written.

	CIPALITY		
PER:			
	«MAYOR»		
PER:			
	Name:		
	Title:		
		(Bylaw attached)	
FORTI	SALBERTA INC.		
-			
-	Name:		
-			
PER: _	Name: Title:		
PER: _	Name:		
PER: _	Name: Title:		

SCHEDULE "A"

Core Services

The Company shall provide to the Municipality the following basic services as Core Services:

- 1) The Electric Distribution Service required to be provided by the Company pursuant to the Company's Distribution Tariff, the EUA, any regulations thereto, and any Commission orders and decisions;
- 2) The Company shall provide to the Municipality, on request, copies of any and all Electric Distribution Service related written information or reports required to be filed with the Commission, with the exception of responses to questions from interveners or the Commission related to rate hearings. A list of service area wide distribution services related measures requested by the Commission could include:
 - a) The results of customer satisfaction surveys relating to the services provided by the Company;
 - b) The indices of system reliability;
 - c) The responses to notification of outages and hazards;
 - d) Call Centre targets and statistics as related to the services provided by the Company;
 - e) Consumer connect service and disconnect service statistics;
 - f) Meter reading frequency and accuracy statistics;
 - g) Consumer complaints related to the services provided by the Company; and
 - h) Employee safety statistics.

Notwithstanding the above, should the Company implement Commission approved Performance Based Regulation ("PBR"), it will provide the Municipality, on request, the results of the Performance Standards as set out in the PBR.

- 3) The Company shall provide to the Municipality, upon request, an annual report on the following standards specific to the Municipality:
 - a) Reliability measures, to the extent that distribution feeders are an appropriate indicator of the overall reliability for the Municipality. In some cases, the distribution feeder information will be an appropriate indicator of the overall reliability in a Municipal Service Area. In other cases, where the distribution feeder serves customers outside of the Municipal Service Area, it may not be appropriate indicator;

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- b) The total number of outages, by distribution feeder, for each of the preceding three (3) years;
- c) The average duration of the outages, by distribution feeder, for each of the preceding three (3) years;
- d) Street light performance, as discussed in Schedule "C";
- e) Subject to any applicable privacy legislation, the Code of Conduct Regulation under the EUA, or other rules prohibiting or restricting such disclosure, a spreadsheet listing:
 - i) The total number of sites within the Municipal Service Area, by Company rate class, per month, for each of the last three (3) years;
 - ii) The total number of Municipality owned sites within the Municipal Service Area, by Company rate class, per month, for each of the last three (3) years;
 - iii) The total kWh of electricity consumed by Consumers within the Municipal Service Area, by Company rate class, per month, for each of the last three (3) years;
 - iv) The total kWh of electricity consumed at Municipality owned sites within the Municipal Service Area, by Company rate class, per month, for each of the last three (3) years;
 - v) The franchise fee revenue collected from Consumers within the Municipal Service Area, by Company rate class, per month, for each of the last three (3) years;
 - vi) The franchise fee revenue collected from the Municipality from sites the Municipality owns within the Municipal Service Area, by Company rate class, per month, for each of the last three (3) years; and
 - vii) Such other information as may be agreed upon by the Parties from time to time, and
- f) A copy of the Annual Service Quality Report as provided by the Company to the Commission as per Rule 2 which provides overall company Service Reliability Measures and Customer Satisfaction Measures.

Where privacy legislation, the Code of Conduct Regulation under the EUA, or other rules under the EUA prohibiting such disclosure prevent the Company from providing the information above, the Company shall make reasonable attempts to aggregate the information by aggregating rate classes in order to comply with the applicable rules, but shall not be obligated to provide such aggregated information if

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the Company does not believe such aggregation will allow the Company to comply with the applicable rules.

In the event that the service levels indicated in the Annual Service Quality Report referred to in Section 3f) of this Schedule A show deterioration to the extent that the Municipality or Municipal Service Area is materially adversely impacted, the Municipality shall contact its appropriate Company representative in an effort to remedy any identified deficiencies. If such discussions are not successful in addressing the Municipality's concerns, the Municipality shall then contact senior management of the Company to determine appropriate solutions.

SCHEDULE "B"

Extra Services

- 1) Where the Municipality requests Extra Services, the Company will provide its applicable operations and maintenance standards for Distribution System field services.
- 2) If the Company and the Municipality agree that the Company will provide Extra Services requested by the Municipality, the Parties shall complete the information required in subparagraph 3), and subparagraph 4) shall apply in respect of such Extra Services.
- In consideration for the provision of the Extra Services, the Municipality shall pay to the Company the sum of ______ (\$_____.00) which may be deducted from the franchise fee.
- 4) Annually, the Company shall provide a written report to the Municipality, outlining the actual performance of the Extra Services provided and the related costs for each service for the Municipality to assess if the performance standards have been met.
- 5) Nothing in this Agreement precludes the Company from subcontracting with the Municipality to provide all or any part of the Extra Services to the Municipality.

SCHEDULE "C"

Street Lighting

- As set out in Article 11c) of this Agreement, once all street lighting within the Municipal Service Area has been converted to the applicable Company investment option rate, the Company agrees to provide the following services for street lighting within the Municipal Service Area as part of its Core Services:
 - a) <u>Lights-out Patrols</u>: On a monthly basis, during the time period of September 15th to May 15th, the Company will conduct a "lights-out" street light patrol to identify lights that are not working. Formal street light patrols will not be conducted during the summer months; however, normal reporting and replacement procedures will be maintained.
 - b) Lights-out: The Company will replace or repair a failed light identified in its patrol or reported by customers, within two (2) weeks. If the reported light is not replaced or repaired within two (2) weeks, the Company will provide a two (2) month credit to the Municipality based on the rate in the Distribution Tariff for the failed lights. Such two (2) month credit shall continue to apply for each subsequent two (2) week period during which the same failed light(s) have not been replaced. The Company agrees to use good faith commercially reasonable efforts to replace or repair:
 - i) failed street lights at critical locations; or
 - failed street lighting circuits at any location, as the case may be, as soon as possible. The location of the critical street lights will be agreed to by both Parties.
 - c) <u>Underground Breaks</u>: As a minimum, the Company will provide a temporary overhead repair within two (2) weeks of an identified or reported outage. Underground breaks identified during the summer months of April 15th to September 15th will be repaired (underground) by October 31st of the current summer construction period. A permanent repair will be made by October 31st of the next year if the outage is identified between the winter months of September 15th.
 - d) <u>Street light Painting:</u> The Company will provide a regular street light "painting" patrol as part of its Street light inspection program. The Municipality may request that it participates in select street light inspection patrols and may review the results of the street light inspection program. Street lights that are identified as requiring immediate work through the Street light inspection program will be re-painted by October 31st of the next maintenance season.

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- e) <u>Street light Pole Test Program</u>: Street lights will be tested at least every nine (9) years as part of the Company's Pole Test Program. This program will identify poles that need to be replaced and those that should be treated. This replacement and treatment work will be completed by October 31st of the next summer maintenance season.
- f) <u>Street light Patrols</u>: The Company will include regular street light inspection patrols as part of its inspection of equipment and lines, as specified in the Alberta Electrical Utility Code.
- 2) On an annual basis, the Company will provide the Municipality with:
 - i) the number of "lights-out" identified from the street light patrols;
 - ii) the number of temporary overhead repairs of street lights at year-end; and
 - iii) the number of permanent underground repairs of street lights made during the year.



Town of Hinton Appendix 2 Page 1 of 3

FortisAlberta Inc. 2012 DT Rates Filing Rider Schedules

Page 1

MUNICIPAL FRANCHISE FEE RIDERS

- *Availability* Effective for all consumption, estimated or actual, on and after the first of the month following Commission approval, the following franchise fee riders apply to all FortisAlberta distribution tariffs, except riders and rebates, in each municipality.
- PriceA percentage surcharge per the table below will be added to the gross distributionAdjustmenttariff, excluding any riders or charges that relate to pool price deferral account
amounts, calculated for each site within each municipality and will be billed to the
applicable retailer.

FortisAlberta will pay to each municipality each month, in accordance with the franchise agreements between FortisAlberta and the municipalities, the franchise fee revenue collected from the retailers.

Municipality	Percentage Surcharge	Effective
Acme	3%	2002/02/01
Airdrie	8%	2012/01/01
Alix	17%	2011/01/01
Amisk	0%	2002/11/01
Athabasca	4%	2012/01/01
Barnwell	0%	2002/03/01
Banff	4%	2012/01/01
Barons	0%	2002/03/01
Barrhead	5%	2003/02/01
Bashaw	3%	2011/01/01
Bassano	9.4%	2012/01/01
Bawlf	0%	2006/04/01
Beaumont	5%	2009/01/01
Beiseker	0%	2002/04/01
Bentley	0%	2002/09/01
Bittern Lake	5%	2003/05/01
Black Diamond	10%	2007/01/01
Blackfalds	20%	2010/03/01
Bon Accord	20%	2010/07/01
Bow Island	5%	2007/01/01
Bowden	12.55%	2007/01/01
Boyle	3%	2002/08/01
Breton	20%	2012/01/01
Brooks	12.63%	2004/01/01
Bruderheim	0%	2004/02/01

Municipality	Percentage Surcharge	Effective
Calmar	20%	2007/01/01
Camrose	6%	2012/01/01
Canmore	8%	2005/02/01
Carmangay	0%	2002/02/01
Caroline	3%	2003/02/01
Carstairs	5%	2008/01/01
Champion	15%	2011/03/01
Chauvin	6%	2012/01/01
Chestermere	0%	2006/06/01
Chipman	0%	2007/03/01
Claresholm	2%	2003/02/01
Clive	9%	2012/01/01
Clyde	9%	2011/01/01
Coaldale	9%	2008/01/01
Coalhurst	7%	2004/01/01
Cochrane	15%	2006/01/01
Coutts	3%	2004/01/01
Cowley	5%	2011/01/01
Cremona	10%	2009/01/01
Crossfield	0%	2002/04/01
Crowsnest Pass	14%	2012/01/01
Czar	5%	2003/07/01
Daysland	5%	2008/01/01
Devon	12%	2009/07/01
Didsbury	12.5%	2012/01/01

New Franchise Agreement Template and Franchise Agreement with FortisAlberta Inc.



MUNICIPAL FRANCHISE FEE RIDERS

Municipality	Percentage Surcharge	Effective
Drayton Valley	8%	2008/03/01
Duchess	12%	2010/01/01
Eckville	10%	2004/01/01
Edberg	6%	2010/01/01
Edgerton	12%	2012/01/01
Edson	5%	2006/01/01
Ferintosh	6%	2009/01/01
Foremost	3%	2002/02/01
Fort Saskatchewan	0%	2003/06/01
Gibbons	0%	2002/05/01
Glenwood	0%	2002/04/01
Granum	3.5%	2006/03/01
Hardisty	5%	2011/01/01
Hay Lakes	5%	2007/08/01
High River	20%	2005/10/01
Hill Spring	0%	2002/05/01
Hinton	10.7%	TBD
Hinton Holden	10.7% 3.5%	TBD 2008/01/01
Holden	3.5%	2008/01/01
Holden Hughenden	3.5% 0%	2008/01/01 2002/12/01
Holden Hughenden Hussar	3.5% 0% 3%	2008/01/01 2002/12/01 2003/05/01
Holden Hughenden Hussar Innisfail	3.5% 0% 3% 7%	2008/01/01 2002/12/01 2003/05/01 2011/01/01
Holden Hughenden Hussar Innisfail Irma	3.5% 0% 3% 7% 5%	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01
Holden Hughenden Hussar Innisfail Irma Irricana	3.5% 0% 3% 7% 5% 0%	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake	3.5% 0% 3% 7% 5% 0% 0%	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2006/05/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam	3.5% 0% 3% 7% 5% 0% 0% 0% 5%	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2006/05/01 2005/01/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam Lacombe	$\begin{array}{c c} 3.5\% \\ \hline 0\% \\ 3\% \\ 7\% \\ 5\% \\ 0\% \\ 0\% \\ 0\% \\ 5\% \\ 6.2\% \end{array}$	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2005/01/01 2004/01/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam Lacombe Lamont	$\begin{array}{c c} 3.5\% \\ 0\% \\ 3\% \\ 7\% \\ 5\% \\ 0\% \\ 0\% \\ 5\% \\ 6.2\% \\ 5\% \end{array}$	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2005/01/01 2004/01/01 2002/09/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam Lacombe Lamont Leduc	$\begin{array}{c c} 3.5\% \\ \hline 0\% \\ 3\% \\ 7\% \\ 5\% \\ 0\% \\ 0\% \\ 6.2\% \\ 6.2\% \\ 5\% \\ 16\% \end{array}$	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2005/01/01 2002/09/01 2002/09/01 2004/07/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam Lacombe Lamont Leduc Legal	$\begin{array}{c c} 3.5\% \\ \hline 0\% \\ \hline 3\% \\ \hline 7\% \\ \hline 5\% \\ \hline 0\% \\ \hline 0\% \\ \hline 5\% \\ \hline 6.2\% \\ \hline 5\% \\ \hline 16\% \\ \hline 0\% \\ \hline 0\% \\ \end{array}$	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2006/05/01 2005/01/01 2004/01/01 2002/09/01 2004/07/01 2002/10/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam Lacombe Lamont Leduc Legal Lomond	$\begin{array}{c c} 3.5\% \\ \hline 0\% \\ 3\% \\ 7\% \\ 5\% \\ 0\% \\ 0\% \\ 6.2\% \\ \hline 5\% \\ 6.2\% \\ 16\% \\ 0\% \\ 0\% \\ 0\% \\ 0\% \end{array}$	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2005/01/01 2002/09/01 2002/09/01 2002/10/01 2002/10/01
Holden Hughenden Hussar Innisfail Irma Irricana Island Lake Killam Lacombe Lamont Leduc Legal Lomond Longview	$\begin{array}{c c} 3.5\% \\ 0\% \\ 3\% \\ 7\% \\ 5\% \\ 0\% \\ 0\% \\ 6.2\% \\ 6.2\% \\ 6.2\% \\ 16\% \\ 0\% \\ 15\% \\ \end{array}$	2008/01/01 2002/12/01 2003/05/01 2011/01/01 2002/05/01 2002/01/01 2005/01/01 2004/07/01 2002/09/01 2002/10/01 2002/10/01 2002/05/01 2008/01/01

Town of Hinton Appendix 2 Page 2 of 3

FortisAlberta Inc. 2012 DT Rates Filing Rider Schedules

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Effective: the first of the month following Commission approval for consumption from the first of the month following Commission approval

Municipality	Percentage Surcharge	Effective
Milk River	5%	2008/01/01
Millet	8%	2011/01/01
Milo	10%	2010/04/01
Morinville	20%	2006/01/01
Nakamun Park	0%	2003/03/01
Nanton	3%	2003/02/01
New Norway	6%	2009/01/01
Nobleford	0%	2004/11/01
Okotoks	7%	2003/08/01
Olds	8.59%	2011/01/01
Onoway	5%	2008/01/01
Penhold	19%	2006/01/01
Picture Butte	8%	2009/01/01
Pincher Creek	8%	2009/01/01
Provost	20%	2012/01/01
Raymond	6%	2005/01/01
Redwater	0%	2003/05/01
Rimbey	7%	2004/01/01
Rocky Mtn House	6.5%	2012/01/01
Rosemary	6%	2011/01/01
Ryley	0%	2004/01/01
Seba Beach	0%	2003/07/01
Sedgewick	6%	2012/01/01
Silver Sands	3%	2008/02/01
South Baptiste	0%	2005/05/01
South View	0%	2008/02/01
Spruce Grove	14.25%	2006/01/01
St. Albert	0%	2002/05/01
Standard	0%	2002/12/01
Stavely	3%	2003/02/01
Stirling	5%	2008/01/01
Stony Plain	10%	2011/02/01
Strathmore	5%	2009/05/01
Strome	8%	2003/04/01

FortisAlberta's Retailer Terms and Conditions of Distribution Tariff Services provide for other charges, including an arrears charge of 1.5% per month.

New Franchise Agreement Template and Franchise Agreement with FortisAlberta Inc.



FortisAlberta Inc. 2012 DT Rates Filing Rider Schedules

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FORTIS ALBERTA

MUNICIPAL FRANCHISE FEE RIDERS

Effective: the first of the month following Commission approval for consumption from the first of the month following Commission approval

Municipality	Percentage Surcharge	Effective
Sundre	0%	2002/03/01
Sunrise Beach	0%	2008/08/01
Sunset Point	0%	2003/03/01
Sylvan Lake	10%	2004/01/01
Taber	20%	2004/01/01
Thorsby	10%	2010/01/01
Tilley	7.5%	2011/01/01
Tofield	5%	2002/10/01
Turner Valley	10%	2009/01/01
Vauxhall	0%	2004/09/04
Vulcan	20%	2011/01/01

Percentage Effective Municipality Surcharge Viking 7% 2012/01/01 2002/10/01 Wabamun 0% Wainwright 2002/04/01 3% 2009/01/01 Warburg 10% Warner 0% 2002/04/01 Westlock 6% 2003/02/01 Wetaskiwin 10% 2009/01/01 2012/01/01 Whitecourt 3%

FortisAlberta's Retailer Terms and Conditions of Distribution Tariff Services provide for other charges, including an arrears charge of 1.5% per month.