

All Work and No Play? No Way!

This last article in my Atlanta Conference Series includes activities for work and play.

First for the work! My business coach, and our Monday speaker, has clients fill out a form prior to a coaching session. Doing this activity helps to identify and own what it is that is bothering us, what we need to deal with and what our goals are. By filling it out, we focus on and prioritize our efforts.

This can be used as a pre-conference or half way through the year exercise to help you focus whether you are attending conference or plotting out your strategy for the second half of 2016, or both!

1. What do I want to get out of conference, or what do I need to address in my business? List three to four things that are on your mind, driving you crazy or need improvement.

2. What are my wins for the first half of 2016?

3. What did I not get done so far this year but intended to?

4. What challenges and opportunities are facing me now?

5. What do I want to be held accountable for the end of 2016?

6. Specific questions I want answered!

Bring this with you to conference and ask until you get the insight and information you need! Between networking and workshops, bus tour and free time, you will have many opportunities to ask your fellow resellers, both seasoned and new, for guidance, opinions, advice, and help. If you can't attend, take a hard look at what you wrote down and make plans to address each item. Read business books and magazines and reach out to people you respect and admire for advice.



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Now for play! Atlanta has much to offer in terms of fun so if you have time to stay and play, let me suggest a few things. For the thrill seekers, we have a Guinness World Record zip line experience that is second to none at www.historicbanningmills.com and just an hour's drive from our hotel. We have Six Flags over Georgia which is a great place to take kids ages six to sixty! A visit to the Georgia Aquarium, the World of Coca Cola, SkyView Atlanta, and Olympic Park are all just 8 miles from our hotel and offer a unique Atlanta experience. If you love CNN you can do a tour of the newsroom and if you haven't had a foot massage, you must visit Treat Your Feet Spa on Buford Hwy. If food is your passion, be sure to visit the Indigo Girl's restaurant, The Flying Biscuit or one of Kevin Rathbun's restaurants on the famous Atlanta Beltline, or The Varsity for a chili dog and frosted orange. Just google Atlanta's Best Restaurants and you'll find something for every palate!

I am honored and thrilled that NARTS: The Association of Resale Professionals is coming to my hometown—Atlanta, Georgia! My wish is that you enthusiastically enjoy your time here, learn a lot and make your business better because you came. We have been working hard to make sure it is a worthwhile and memorable experience and worth every cent.

There's still time to register! There's still time to volunteer with #NartsGivesBack. Don't miss a thing and take advantage of all conference has to offer, before, during and after. ♻️

Register Today! www.narts.org/conf

L I K E U S O N F A C E B O O K

We are proud of the NARTS page on Facebook. Through our Facebook page we will show others in our industry that while individually we are unique—as a group we are united and STRONG. It is a place for you to share your store pictures and achievements, as well as keeping up-to-date on what NARTS is involved in throughout the year.



<https://www.facebook.com/TheAssociationofResaleProfessionals>

Then we have the NARTS closed group... just for our members. The purpose of this closed group is to allow members to converse privately and network on a daily basis. This will allow you to grow and sustain long standing relationships with your peers. It also allows participants to engage, vent, share and speak with other members about sensitive issues without the prying eyes of the whole Facebook world.

<https://www.facebook.com/groups/481211621964821/>

(Submit a Request to Join)

We suggest you include the name and/or link to your store on your personal profile page so we can easily verify your membership. Additionally, it will provide much recognition for your business.

We are excited about how quickly responses are posted to the questions, interesting topics and variety of issues that you face. We look forward to engaging with you on a more day-to-day basis in between meetings.