

What Agents Should Know

Centers for Medicare & Medicaid Services (CMS) Verification Rules

- Illness must be verified by consumer's physician office within the required timeframe: 21 calendar days of notice of receipt of application or the end of the month received (whichever is longer) or application must be denied
- Claims information cannot be used to verify chronic illness

UnitedHealthcare Chronic Illness SNP Verification Process

- The Authorization for Use or Disclosure of Health Information form :
 - o Must be submitted with all Chronic Illness SNP applications.
 - o If not submitted initially, Enrollment will mail a form to the consumer to be completed and faxed or mailed to UnitedHealthcare
 - o Required by many provider offices to release personal health information
- Agents have three options to ensure applicant's chronic illness is verified

Options for Obtaining Verification

Option A: UnitedHealthcare verification unit verifies illness

Option B: Agent delivers forms to physician office after application submission

Option C: Agent verifies illness with physician office at point of application with consumer

Chronic Illness Verification Tools

- Agent Verification Job Aid
- Authorization for Use or Disclosure of Health Information form
- Physician Verification Fax form



Application and Verification Process

Sales Agent Meeting with Consumer Complete Enrollment Request Form for UnitedHealthcare Chronic Illness SNP Complete paper "Authorization for Use or Disclosure of Health Information" form Submit Enrollment Request Form and "Authorization for Use or Disclosure of Health Information" form Information form 1

Verification Process

| Option A | |
|----------|--|
|----------|--|

Option B

Option C

UnitedHealthcare Verification Unit verifies illness with Physician Office Agent delivers forms to Physician Office after application submission² Agent verifies illness with Physician Office at Point of Application with Consumer²

No agent action

Contact the consumer's
Physician Office via phone to
identify the appropriate
representative to deliver the
forms to

Contact the consumer's Physician Office via phone to verify the illness

Complete page 1 of the Physician Verification Fax form Complete the two page Physician Verification Fax form

Deliver copies of the
"Authorization for Use or
Disclosure of Health
Information" form and the
Physician Verification Fax
form to the Physician Office

Fax the completed Physician Verification Fax form to UnitedHealthcare (704-719-2703)

¹ Submit via iEnroll, eModel or paper. Paper forms can be faxed to 704-719-2703. If done by telephone, online or offline, a paper copy will be sent to the consumer approximately 1 week after submission.

² Use Agent Talking Points for contacting Provider Office.



Guidance and Talking Points

Option A: UnitedHealthcare Verification Unit verifies illness with Physician Office

- Ensure application and Authorization for Use or Disclosure of Health Information are properly submitted
- The status of the verification can be viewed on the **Agent Portal** following this path:
 - Applications & Enrollments → Locate the Application → Click the Applicants
 Name for details → Locate the Application Notes for verification status

Option B: Agent delivers forms to Physician Office after application submission

- Place the following in a single envelope for delivery to the Physician Office
 - Authorization for Use or Disclosure of Health Information form (Completed and signed by member)
 - Physician Verification Fax Form (Page 1 (Physician Verification Fax form) completed)
- Deliver envelope to Physician Office by mail, fax, or hand delivery
 - o Contact the physician office if the point of contact for verification is not known.
 - Physician not required. Can be physician's assistant or other staff with access to patient's chart.
- When contacting the Physician Office in person, indicate:
 - o This is NOT a request for Medical Records
 - o Completion is requested within 3 business days
 - o Provider can verify illness by calling 877-685-2385 OR
 - Verification can be faxed to UnitedHealthcare using Physician Fax Verification form (704-719-2703)
 - o For questions on the verification process they may contact UnitedHealthcare at 1-877-685-2385.

Option C: Agent Verifies Illness with Physician Office

- Calls to the Physician Office should only be made at the point of application with the consumer present.
- If you receive no answer or voicemail proceed to Option B or C.
- Ask to speak with the physician's assistant OR staff that can access a patient's chart. Physician is not required.



Option C: Agent Verifies Illness with Physician Office (continued)

- Identify yourself as an agent representing UnitedHealthcare and are with their patient [Consumer Name].
- Indicate that [Consumer Name] is applying for a Chronic Illness special needs plan that requires verification of condition [LIST CONDITIONS(s)] to be enrolled in the plan.
 - CMS requires verification from the Physician office of diagnoses of qualifying condition.
 - Need verbal confirmation of you patient's illness diagnosis. Medical records are not required.
 - o Patient will be denied enrollment if their illness is not verified.
 - o [Consumer Name] can provide consent needed to disclose the illness verification.
- Ask the representative to verify that [Consumer Name] has been diagnosed with [LIST CONDITIONS(s)]:
 - o If Physician Office provides verification:
 - Request the information required on the Physician Verification Fax form:
 - Verified illness, person verifying illness, clinic name, clinic tax ID, clinic phone #, clinic fax #, physician name
 - Document details on the Physician Verification Fax form, sign the Agent attestation, and submit via fax to UnitedHealthcare using Physician Fax Verification form (704-719-2703)
 - If Physician Office requires written authorization from consumer, proceed to Option B.
 - o If Physician Office refuses to verify, proceed to Option B.
- Advise consumer of the call outcome.