

# AIRPORTREPORT

AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES

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## UPCOMING EVENTS

- AAAE Basic Airport Safety and Operations  
Specialist School ..... Aug. 19-22
- AAAE/ IAAE International Airport Security  
Technology Conference ..... Aug. 26-28
- Basics of Small Airport Management  
Workshop ..... Sept. 8-9
- AAAE/ IAGN National Airport Performance  
Measurement and Benchmarking  
Workshop ..... Sept. 8-9
- Professional Accreditation Seminar .. Sept. 9
- AAAE F. Russell Hoyt National Airports  
Conference ..... Sept. 9-11

## NOTES

Post your position open ad or resume today at [www.airportjobsonline.com](http://www.airportjobsonline.com)! **Employers:** Have resumes of qualified applicants delivered to your e-mail inbox! **Job seekers:** Receive e-mail notification of jobs that meet your qualifications!

## 9/11 Commission Bill Clears Congress

The House and Senate have approved legislation to implement the recommendations of the 9/11 Commission. The Senate approved the conference report accompanying the bill—H.R. 1—85 to 8, while the House approved it 371 to 40.

For airports, the legislation provides \$250 million annually in mandatory spending for in-line explosives detection systems (EDS) through 2028 for a total of \$5 billion, along with a reconstituted Letter of Intent (LOI) process as advocated by AAAE's Airport Legislative Alliance. Of the \$250 million, \$200 million is to be distributed annually through the LOI process. The remaining \$50 million annually would be used for discretionary grants with priority going to small hub and non-hub airports.

Separately, the Senate also approved the DHS spending bill—H.R. 2638—on a vote of 89 to 4. Next, the measure will move to a House/Senate conference to resolve differences between the two versions of the bill.

AAAE legislative members can find complete details on these bills and other legislative activity online at <http://www.aaae.org/government/>.

## Impact Of FAA Financing Plans Debated

The impact of a proposed \$25 per flight surcharge to pay for air traffic control modernization was the center of discussion at a July 19 Senate Finance subcommittee hearing.

Like several of the witnesses who testified at the hearing, subcommittee Chairman Sen. Jeff Bingaman (D-N.M.) emphasized the need to modernize the air traffic control system and to come up with a stable source of funding to pay for it. However, he and Sen. Ken Salazar (D-Colo.) voiced concerns about the impact that current financing proposals would have on small communities.

The FAA reauthorization bill approved by the Senate Commerce Committee in May includes a \$25 per flight surcharge to pay for air traffic control costs. Although piston-powered aircraft and turboprop aircraft operating under visual flight rules would be exempt from the new fee, general aviation groups strongly object to the proposed surcharge. Committee leaders also are recommending increasing the general aviation jet fuel tax from 21.8 cents to 49 cents per gallon.

Robert Olislagers, A.A.E., executive director of Colorado's Centennial Airport, testified that general aviation needs to pay its fair share to modernize the air traffic control system. But he warned lawmakers about the price sensitivity of general aviation. Olislagers stated that Centennial is "the third busiest general aviation airport in the United States and the 29th busiest airport overall in terms of operations." However, he attributed a 7.2 percent decline in operations in 2006 to the rise in general aviation fuel costs. He said that substantial increases in the excise tax "will have a detrimental and possibly disproportionate impact on the industry."

Vern Raburn, CEO and president of Eclipse Aviation Corp., said that general aviation and air carriers need to pay more to modernize the air traffic control system. However, he also expressed his strong opposition to the \$25 per flight fee, stating that it would unfairly penalize those who operate Eclipse 500 aircraft. Raburn said his company plans to deliver 1,200 of the Very Light Jets by the first half of 2009. Enactment of the \$25 fee would require these first Eclipse 500 operators to pay between \$17 and \$30 million annually in new fees, he said.

## Senators Back EAS, More Air Service

Members of the Senate aviation subcommittee on July 17 expressed support for efforts to improve

(continued on following page)



commercial air service to small communities and endorsed continuation of the Essential Air Service (EAS) program.

Sen. Byron Dorgan (D-N.D.) stated that airline deregulation has helped people who live near large cities. However, he added that deregulation has been an "unbelievable penalty" for those who live in rural areas. He emphasized that people living in small communities want "good service and decent prices."

Mark Courtney, A.A.E., director at Virginia's Lynchburg Regional Airport, described how a grant from DOT's Small Community Air Service Development Program helped to convince Delta to provide new jet service to his community. Courtney said his community used a \$500,000 grant to implement a revenue guarantee program and \$100,000 in local matching funds to market and promote air service in Lynchburg.

Sen. Olympia Snowe (R-Maine) said that EAS is vital to economic development in small communities. She criticized the administration's plan to cut funding for the program to \$50 million, noting that this would eliminate service to three communities in Maine. Snowe, Sen. Jeff Bingaman (D-N.M.) and other lawmakers have introduced legislation to increase the per passenger subsidy cap and adjust it for inflation. Snowe noted that the cap hasn't been adjusted since 1990 and fails to take into account the increase in fuel costs.

### Virgin America To Begin Service

Start-up carrier Virgin America has begun selling tickets and announced its initial routes.

The carrier will inaugurate service on Aug. 8 with two daily flights between San Francisco International and New York's Kennedy International, and five daily flights between San Francisco and Los Angeles International. A third San Francisco-New York flight will be added on Aug. 19 and a fourth on Sept. 9.

On Aug. 29, Virgin America will commence service between New York and Los Angeles with two daily roundtrip flights, adding a third on Sept. 16.

Twice-daily service between San Francisco and Washington Dulles International will commence on Sept. 26; be-

## TSA, FAA Roundtables Planned At NAC

TSA and FAA officials will hold roundtable discussions with delegates at the upcoming 2007 F. Russell Hoyt National Airports Conference (NAC), scheduled for Sept. 9-11 at Loews Ventana Canyon Resort in Tucson, Ariz.

Other special NAC presentations will include a session on the state of the general aviation industry with guest speakers representing Eclipse Aviation, DayJet, the Aircraft Owners and Pilots Association, the National Business Aviation Association and the General Aviation Manufacturers Association.

Featured guest speakers are Jim Ream, president and CEO of ExpressJet Airlines, who will outline the considerations that go into selecting a new airport to serve and discuss the competitive state of U.S. aviation, and Tom Murphy,

author of "Reclaiming The Sky—9/11 and the Untold Story of Men and Women Who Kept America Flying."

Another mainstay of the NAC, the mentor program, will be offered again, providing new members of the airport management community the opportunity to learn about the industry and the NAC through interaction with seasoned veterans.

Also consider attending one of the three meetings associated with the NAC: Basics of Small Airport Management Workshop (Sept. 8-9), National Airport Performance Measurement and Benchmarking Workshop (Sept. 8-9), and the Professional Accreditation Seminar (Sept. 9).

For online conference information and registration materials, go to [www.aaae.org/meetings](http://www.aaae.org/meetings)

tween San Francisco and Las Vegas on Oct. 10 with three daily flights, and between Los Angeles and Washington, D.C., on Oct. 24 with two daily flights.

Virgin America said it will serve as many as 10 cities within a year of operation and up to 30 cities within five years of service. The airline previously confirmed it will add San Diego to its route map. A service start-up date for that city will be announced at a later time.

The carrier said that additional cities under consideration for service are: Atlanta, Austin, Baltimore, Boston, Charlotte, Chicago, Cincinnati, Cleveland, Dallas, Denver, Detroit, Fort Lauderdale, Fort Myers, Hartford, Houston, Indianapolis, Jacksonville, Kansas City, Miami, Milwaukee, Minneapolis, Nashville, Newark, New Orleans, Orlando, Philadelphia, Phoenix, Pittsburgh, Providence, Portland (Ore.), Raleigh-Durham, Sacramento, Salt Lake City, San Antonio, San Jose, Seattle, St. Louis, Tampa and West Palm Beach.

### Panel Probes Status Of ATC Facilities

The House aviation subcommittee heard testimony on July 24 on the condition of existing FAA air traffic facilities as the agency begins the transition to the Next Generation Air Transportation System (NextGen).

Subcommittee Chairman Jerry Costello

(D-Ill.) expressed concern over what he described as FAA's inability to formulate accurate budgetary projections and request monies needed for extensive repairs. Costello pressed Bruce Johnson, FAA's vice president of terminal services, for an explanation of why the administration requested \$500 million less than the \$3 billion that Congress has appropriated each of the past three years. Johnson responded that FAA will continue to spend the money it has been allocated. He stated that the agency's shift to NextGen in-

## AIRPORTREPO RT

Editor ..... Holly R Ackerman

Charles M. Barclay, A.A.E.  
President

AIRPORTREPO RT is a twice-monthly publication of the American Association of Airport Executives, the largest professional organization for airport executives in the world, representing more than 2,400 airport management personnel.

Find out more about us on our home page at <http://www.aaae.net>

cludes maintaining and repairing current structures without compromising safety.

Transportation and Infrastructure Committee Chairman Rep. James Oberstar (D-Minn.) stated that, "By FAA's own admission, terminal radar approach control towers and en-route ATC facilities are relatively old and are overall in 'fair to poor' condition, using General Services Administration rating criteria. Data collected on facility conditions paint a picture of numerous buildings with severe maintenance problems, and FAA employee reports of health-related problems are becoming more numerous in various facilities throughout the system." Oberstar added, "We simply cannot afford to allow the current system to deteriorate for the next 10 or more years to unacceptable and unsafe conditions—conditions where workers are exposed to sometimes hazardous and uncomfortable working environments and expected to continue performing their extremely demanding jobs efficiently and safely."

### FAA Urges Incursion Prevention

FAA is encouraging airport managers to take all necessary steps to minimize the possibility of vehicle/pedestrian deviations (V/PD), noting that the number of these incursions is higher this year than the comparable period in fiscal year 2006.

D. Kirk Shaffer, associate administrator for airports, sent a letter to airports that emphasized the agency's goal is no more than 56 V/PDs for this fiscal year, a lower goal than for any previous year. However, he noted that so far this year the number of incidents is higher than expected, with incursions "especially high" in January and April. As of early July, the total of V/PDs for 2007 stands at 42, he said. "Unless V/PDs for July, August and September are lower than we project based on past experience, we will not meet the goal of 56 V/PDs or less," he said.

Shaffer urged airports to ensure that employees, tenants and contractors "fully understand the procedures and their individual responsibilities for operating in the airfield environment." He said the agency's goal is still achievable, "given the programs implemented by the FAA and the continuing efforts of individual airport operators to reduce runway incursions."

### Clear, AirTran Begin RT Partnership

Clear Registered Traveler (RT) and AirTran announced an RT partnership that includes the operation of fast lanes at LaGuardia's Central Terminal and nationwide co-marketing efforts.

The Clear-AirTran Airways co-marketing partnership includes large-scale e-mail efforts, advertising campaigns and on-board promotions to be rolled out nationwide, the two companies said.

The enrollment center at LaGuardia, where fingerprints and iris images will be recorded, will open in August, and the program will be fully operational in September, Clear said.

Clear currently has fast lanes in place at Orlando, New York Kennedy International, Newark Liberty, San Jose, Cincinnati and Indianapolis airports. Clear also opened an enrollment center at Albany (N.Y.) International, which will launch a Clear lane in early August. Additionally, Little Rock National and Westchester (N.Y.) County Airports also will open Clear lanes in August. The company further announced that it has been selected by the San Francisco Airport Commission to open Clear lanes at San Francisco International, subject to final approval of its contract.

### Airports To Allow Bin Advertising

TSA said it has entered into agreements with 12 airports to allow advertising in the bins used at security checkpoints.

Participating airports are: Nashville, Lafayette (La.), Los Angeles, Ontario (Calif.), John Wayne (Calif.), Seattle, Wichita, Tulsa, Knoxville, Jacksonville, Reno and Richmond (Va.). Several additional applications are pending. TSA said it will review the pilot tests after one year to determine whether to continue the program in the future.

### AAAE Foundation Awards Scholarships

The AAAE Foundation in July awarded a record \$155,800 in scholarships to 86 students, with individual grants ranging from \$1,000 to \$4,000.

The Accredited Airport Executive (A.A.E.) scholarships will be used by students to attend schools throughout the

### Stevens Earns A.A.E. Designation

Marshall Stevens, A.A.E., airport manager at Floyd Bennett Memorial Airport, Queensbury, N.Y., has successfully completed all three phases of the accreditation process and has earned the distinction of Accredited Airport Executive, A.A.E.

To qualify for this distinction, Stevens (1) passed a 180-item multiple-choice examination, (2) completed a management research paper entitled, "Airport Master Planning at Non-Hub and General Aviation Airports," and (3) demonstrated, in the final interview by a panel of A.A.E.s, knowledge of airport management, business administration and general transportation economics.

For information on how to begin the accreditation process, contact allyson.petty@aaae.org.

U.S. and are intended to serve the airport community by awarding scholarships to tomorrow's leaders. This is the first award cycle under the new budget recommended by the association's Accreditation Value Committee, chaired by Elaine Roberts, A.A.E.

As in the past, the scholarship award amounts are based on the financial need of the student's family, and whether the student will attend a community college or four-year institution.

This year, applicants who plan to attend four-year institutions and who demonstrated financial need, as determined by federal standards, received \$3,000 scholarships. Five applicants with the greatest financial need received the maximum \$4,000 award.

Scholarships for students without financial need under the federal standards received scholarships ranging from \$1,000 to \$1,800 each, depending upon their enrollment in two- or four-year institutions.

"This is an extraordinary program that has allowed AAAE to award over \$2 million to more than 1,000 students in the past two decades," said AAAE President Charles Barclay. "The new, higher levels of funding recommended by the  
(continued on page 18, middle column)

## POSITIONS OPEN

### ACCOUNT SPECIALIST II - AIRPORT

Palm Springs, Calif. Perform difficult and complex clerical accounting involving accounts payables/receivables, track airport revenue, expenses, credit card payments and airport agreements/contracts; perform assigned payroll time-keeping functions; research, compile, and maintain financial statistics via Excel. Job announcement/application may be obtained by visiting the city of Palm Springs website at [www.palmsprings-ca.gov](http://www.palmsprings-ca.gov). For additional information about Palm Springs International Airport, go to [www.palmspringsairport.com](http://www.palmspringsairport.com). Completed application and supplemental questionnaire must be received by city of Palm Springs human resources no later than 4 p.m. Aug. 10.

### AIRPORT CONSTRUCTION PROJECTS MANAGER

County of San Mateo, Calif. Up to \$7,087.60 monthly. Under general supervision from the airport manager, the projects manager coordinates the technical and administrative activities of construction improvement projects at the San Carlos and Half Moon Bay airports; and manages an assigned group of repair and/or renovation projects in the building crafts fields with a number of projects being performed simultaneously between the two airports. The ideal candidate will have three years of experience as a construction superintendent, project manager or estimator for commercial or industrial construction, or as a superintendent of buildings and grounds for large complexes, or as a construction contract administrator in a public agency. Apply online at [www.co.sanmateo.ca.us](http://www.co.sanmateo.ca.us) or call (650) 363-4343 to request an application. Deadline for applications is Aug. 22. EOE.

### AIRPORT DESIGN ENGINEER

Greensboro, N.C. The LPA Group Inc. is a full-service transportation design firm, ranked in the top 20 in airport design services in the U.S. by Engineering News-Record. Requires three to five years of experience in design of site development projects. AutoCAD and 3D modeling required. Hydrology software and experi-

ence a plus. Employee-oriented firm providing competitive salaries and excellent professional growth opportunities. Great benefits, including medical, vision and dental insurance, and 401(k) savings plan. Visit the firm's website at <http://www.lpagroup.com>. Reference job code #NC0506DE and e-mail resume to [HR@LPAGroup.com](mailto:HR@LPAGroup.com). EOE.

### AIRPORT DIRECTOR

The city of Monroe (N.C.) is seeking an airport director to oversee Monroe Regional Airport. The successful candidate will interface with community and state leaders; work with the airport commission to evaluate and implement policies; work with airport manager to oversee staff; oversee rules and regulations; promote the airport through public presentations and/or marketing plans; direct and manage projects, and ensure the airport is run efficiently. Should possess bachelor's degree in business, public or airport administration or related field and have five to seven years of aviation management experience and have a valid driver's license. Salary range \$62,754-\$95,514. Apply online at [www.monroenc.org](http://www.monroenc.org) and click on employment link. EOE/Drug Free.

### AIRPORT MANAGER

Plattsburgh International Airport, Clinton County, N.Y. Salary \$55,531-\$75,850. Highly responsible management work involving the operational and maintenance functions of the county's airports to ensure safe, efficient, legal and profitable airport operation. Work is performed under the general direction of the county administrator and the county legislature, with wide leeway permitted for independent planning and laying out of work details in accordance with established policies and procedures. Supervision is exercised over all persons assigned to operate the airports. Does related work as required. Visit [clintoncountygov.com](http://clintoncountygov.com) and click the personnel department link. Click the job postings link and download the application. Send it with transcripts, diplomas and all supporting documentation to Alan Gibson, Clinton County Government Personnel Department, 137 Margaret St., Plattsburgh, NY 12901, e-mail

[gibsona@co.clinton.ny.us](mailto:gibsona@co.clinton.ny.us), (518) 565-4554. Closes Aug. 31.

### AIRPORT OPERATIONS MANAGER

Amarillo, Texas. Assists in the daily operation of Rick Husband Amarillo International Airport. Involves supervisory responsibilities on an assigned shift, including nights, weekends and holidays as required. Performs daily inspections of airside, landside and terminal building at the airport to ensure compliance with regulations. Issues NOTAMs as required. Responds to and provides guidance and direction during crisis, medical, security and aircraft alerts. Coordinates construction and maintenance in, on or near the airport. Coordinates and, as needed, operates heavy snow removal equipment. Assures compliance with all airport policies and procedures; takes corrective and disciplinary actions. Updates and revises forms, letters of agreement, manuals and policies and procedures used by the airport to ensure compliance with regulations. Develops and maintains training curriculums and programs as required by regulations. Assists with studies and projects involving construction, contracts, maintenance and other facets of the airport. Acts as airport security coordinator as needed. Submit a cover letter and resume to [lori.james@ci.amarillo.tx.us](mailto:lori.james@ci.amarillo.tx.us). For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2613674>.

### AIRPORT OPERATIONS OFFICER

Roanoke, Va. Under general supervision of the operations manager and/or operations supervisor, monitors airfield, and airport facilities and personnel to ensure compliance with FAA, TSA and commission regulations and leases; develops and updates FAA-required and other manuals and plans; assists in research for and preparation of bid specifications; provides escorts; coordinates with construction contractors; conducts runway inspections; performs snow removal and related duties; issues NOTAMs; serves as representative of department in absence of senior operations personnel; works rotating shifts, including weekends and holidays; subject to recall and round-

*(continued on page 13)*





The American Association of Airport Executives, Federal Aviation Administration  
and Kaplan Kirsch Rockwell present the

# AAAE BASICS OF AIRPORT LAW WORKSHOP

September 23-25, 2007 • Falls Church, Virginia • Mtg. #070911

Register On-Line at:  
[www.aaae.org/meetings](http://www.aaae.org/meetings)

The American Association of Airport Executives, in cooperation with the Federal Aviation Administration and the law firm of Kaplan Kirsch Rockwell, is pleased to present the 23<sup>rd</sup> Annual Basics of Airport Law Workshop, September 23-25, 2007, at the Westin Hotel, in Tysons Corner, Virginia. The workshop returns to the Washington, D.C. metropolitan area and will take advantage of this location to feature a number of faculty members and speakers from the headquarters offices of the Federal Aviation Administration (FAA), Department of Transportation (DOT) and the Department of Homeland Security/Transportation Security Administration (DHS/TSA).

Based on feedback from past attendees, this year's workshop has been revised in format and scope, offering a variety of sessions for those new to airport law, as well as for the experienced practitioner. The workshop will begin on Sunday, September 23, with an introductory program for those new to airport law. This special session will cover the fundamentals of the organization and statutory framework for DOT and FAA, as well as TSA and DHS. The workshop will begin for all attendees on Monday, September 24, and conclude on Tuesday, September 25.

The Basics of Airport Law workshop is taught in plain English and is not limited to lawyers. If you are involved in any aspect of meeting DOT/FAA regulations for financing, capital projects, DBE programs, airport compliance issues, or aviation security regulations, this workshop is for you. Lawyers and non-lawyers alike will find the information beneficial—presented in an easy-to-understand format with a complete notebook of background and supporting materials—a great desk reference for when you return to your airport.

The format of the program will offer topics for those who are new to airport law issues, while at the same time offering more experienced attendees topic sessions that cover more of the complex issues that are emerging in airport management.

Speakers at the conference include practicing attorneys in both the private and public sector, attorneys from FAA's Office of Chief Counsel and the TSA Chief Counsel's office. This is a one-of-a-kind program that attempts to provide you with the necessary fundamental understanding of the laws and regulations that affect airport operations.

All sessions will take place at The Westin Tysons Corner. The workshop will begin with an "Introduction to Airport Law" for those who are new to airport law issues from 3-5 p.m. followed by the opening reception from 6-7:30 p.m., Sunday, September 23. The workshop will conclude at 5 p.m. on Tuesday, September 25.

The registration fee includes all handouts, coffee/refreshment breaks, two continental breakfasts, two lunches and the reception on September 23. The dress will be business casual. Confirmation of your registration will be e-mailed to you prior to the meeting. **For further program information, contact Tom Zoeller**, AAAE, at (703) 824-0504, Ext. 172, or e-mail [tom.zoeller@aaae.org](mailto:tom.zoeller@aaae.org). **For additional registration information, contact Christy Hicks**, AAAE, at (703) 824-0504 Ext. 174, or e-mail [christy.hicks@aaae.org](mailto:christy.hicks@aaae.org).

## AGENDA (subject to change)

### SUNDAY, SEPTEMBER 23

- 3-5 p.m. Introduction to Airport Law: A Session for Those New to Airport Law Issues
- 6-7:30 p.m. Registration and Opening Reception

### MONDAY, SEPTEMBER 24

- 8-8:30 a.m. Registration and Continental Breakfast
- 8:30-9 a.m. Welcome and Introductions
- 9-10:45 a.m. Airport Finance Breakouts
  - (1) *Basics of Airport Finance*
  - (2) *Advanced Airport Finance*
- 10:45-11 a.m. Morning Refreshment Break
- 11 am-Noon Structuring Agreements with Airport Users
  - (1) *Agreements at Commercial Service Airports*
  - (2) *Agreements at General Aviation Airports*
- Noon-1:15 p.m. Lunch
- 1:15-3 p.m. Airport Compliance
- 3-3:30 p.m. Afternoon Refreshment Break
- 3:30-4:30 p.m. Airport Compliance Breakouts
  - (1) *Disadvantaged Business Enterprise*
  - (2) *Airport Rules, Regulations and Minimum Standards*
- 4:30-5:45 p.m. Ethics – View from DOT's Office of the Inspector General

### TUESDAY, SEPTEMBER 25

- 8-8:30 a.m. Registration and Continental Breakfast
- 8:30-10 a.m. Update on Aviation Security and TSA
- 10-10:30 a.m. Morning Refreshment Break
- 10:30-Noon Airport Environmental Management Breakouts
  - (1) *Basics of Environmental Management*
  - (2) *Advanced Environmental Issues*
- Noon-1:15 p.m. Lunch
- 1:15-3:30 p.m. Airport Project Development Breakouts
  - (1) *Basics of Airport Project Development*
  - (2) *Advanced Airport Project Development*
- 3:30-3:45 p.m. Afternoon Refreshment Break
- 3:45-4:30 p.m. FAA Reauthorization and FAA Hot Topics
- 4:30-5 p.m. Wrap-Up and Workshop Conclusion



The American Association of Airport Executives is registered with the National Association of State Boards of Accountancy (NASBA), as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Ave. North, Nashville, TN 37219-2417. Website: [www.nasba.org](http://www.nasba.org).



The American Association of Airport Executives, Federal Aviation Administration and Kaplan Kirsch Rockwell present the **AAAE BASICS OF AIRPORT LAW WORKSHOP**

Register Online at: www.aaae.org/meetings

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**Hotel reservations**—Rooms are being held at the Westin Tysons Corner, 7801 Leesburg Pike, Falls Church, VA 22043, phone (703) 893-1340. All attendees will receive a special rate of \$199 single/double. **Reservations must be made by Friday, August 31, 2007, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (703) 893-1340 and identify yourself as part of the AAAE group.

**Airline reservations**—American Airlines has been selected as the official air carrier for this meeting. Attendees can receive 10% off American's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #A1317ST.

**Ground transportation**—Washington Dulles International Airport (IAD) is the most convenient airport to the hotel and the most convenient form of transportation is via taxi. A typical cab ride costs \$30-\$35 one way and the ride takes approximately 30-40 minutes during rush hour. Avis Budget Group, Inc. is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be e-mailed to attendees. If you have not received a confirmation at least two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund.

**I would like to be contacted about upcoming meetings/promotions by fax  e-mail . Future correspondence will be sent to the address, fax number and/or e-mail address below.  Check here if new contact information is being given.**

Nickname for Badge \_\_\_\_\_ E-Mail Address \_\_\_\_\_

Full Name \_\_\_\_\_

Title \_\_\_\_\_

Airport/Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

**Accredited Airport Executives®**



This course provides 18 hours of CPE credits and is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program. (The delivery method is group-live and the program level is intermediate. No prerequisites and/or preparation is required.)



Please indicate any special needs to participate and attach a description of your needs.

**REGISTRATION FEES (in U.S. funds drawn on a U.S. bank)**

(includes all handouts, all breaks, opening reception and two lunches)

**On or Before 09/01/07 After 09/01/07**

- 1.  AAAE/IMLA member \$575 \$625
- 2.  Non-member \$650 \$700

*Registrations and cancellations must be submitted in writing. Refund requests received before September 7, 2007, are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding complaints, cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.*

**PAYMENT METHOD**

Enclosed is my check payable to AAAE  Purchase Order # \_\_\_\_\_

Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name \_\_\_\_\_

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395.** Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.



# FUEL AND HAZARDOUS MATERIALS SAFETY WORKSHOP



October 4-5, 2007 • Pittsburgh, Pennsylvania • Mtg. #071004

The American Association of Airport Executives (AAAE), National Air Transportation Association (NATA) and Air BP Aviation Services are pleased to present a new seminar that specifically addresses 14 CFR Part 139.321 certification requirements and hazardous materials safety. This two-day workshop is designed for airport operations personnel, ARFF, FBO and airline personnel who are responsible for the safe fueling of aircraft and handling of hazardous materials.

## PURPOSE

The first day of this workshop is designed to define and explain the criteria for quarterly inspections. The program content addresses the importance of safety when fueling aircraft, as well as performing quarterly fuel truck inspections, focusing on the requirements for quarterly inspection sheet reporting. In addition, the workshop will give the attendee an understanding of the technical side, as it relates to fueling and the significance of NFPA 407 (Standard for Aircraft Fuel Servicing), 14 CFR Part 139.321, and AC 150/5230-4A (Aircraft Fuel Storage, Handling, and Dispensing on Airports).

The second day will provide attendees with the skills and information needed to safely handle hazardous materials incidents. A critical safety concern is how an individual working on the airfield handles the situation when he or she is in contact with hazardous materials on a regular basis. Understanding the proper handling of hazardous materials, as well as proper protocols for dealing with spills or other potential problems, can mean the difference between an incident and a catastrophic accident.

**REGISTER ON-LINE!**

[www.aaae.org/meetings](http://www.aaae.org/meetings)

## LOCATION

All sessions will take place at the Embassy Suites Pittsburgh International Airport. The workshop begins on Thursday, October 4 with early registration at 7:30 a.m. and sessions starting at 8 a.m. Sessions will conclude at approximately 4 p.m. on Friday, October 5. Registration fees include all handouts, reception, coffee breaks and two lunches. Dress for the workshop is casual.

## SESSION TOPICS (subject to change)

Topics include:

- ➔ FAR Part 139 Fire Safety Training
- ➔ Handling Fuel Spills
- ➔ Overview of Fuel Vehicle and Fuel Farm Inspections
- ➔ NFPA 407—Standard for Aircraft Fuel Servicing
- ➔ Proper Labeling of Hazardous Materials
- ➔ Material Safety Data Sheets
- ➔ Proper Hazmat Storage
- ➔ Protecting Yourself When Handling Hazmat

## CONTACT

**For further program information**, contact Jennifer Klass, C.M., AAAE, at (703) 824-0500, Ext. 225, or e-mail [jennifer.klass@aaae.org](mailto:jennifer.klass@aaae.org). **For further registration information**, contact Christy Hicks, AAAE, at (703) 824-0500, Ext. 174, or e-mail [christy.hicks@aaae.org](mailto:christy.hicks@aaae.org).

## AGENDA

*(subject to change)*

### THURSDAY, OCTOBER 4

- 7:30-8 a.m. Registration
- 8 a.m.-4 p.m. Sessions  
(includes luncheon and breaks)
- 5-6 p.m. Reception

### FRIDAY, OCTOBER 5

- 8 a.m.-4 p.m. Sessions (includes luncheon and breaks)





The American Association of Airport Executives and National Air Transportation Association present the

# FUEL AND HAZARDOUS MATERIALS SAFETY WORKSHOP



October 4-5, 2007 • Pittsburgh, Pennsylvania • Mtg. #071004

**Hotel reservations**—A block of rooms is being held at the Embassy Suites Pittsburgh International Airport, 550 Cherrington Parkway, Coraopolis, PA 15108, phone (412) 269-9070, fax (412) 262-4119. All attendees will receive a special rate of \$115 single and \$125 double occupancy. **Reservations must be made by Friday, September 14, 2007, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (972) 313-2800 and identify yourself as part of the AAAE group.

**Airline reservations**—American Airlines has been selected as the official air carrier for this meeting. Attendees can receive 10% off American's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #A1317ST.

**Ground transportation**—The most convenient form of transportation to the Embassy Suites Pittsburgh Hotel from Pittsburgh International Airport is the hotel's complimentary shuttle service, which runs daily, 5 a.m.-1 a.m. Please use the courtesy phones in baggage claim or call the hotel directly to schedule pick-up. The ride takes 10 minutes. Avis Budget Group, Inc. is the official rental car company for this meeting. To make reservations or for further information, please call Avis at (800) 331-1600 and reference J097316.

**NOTE:** AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund.

**I would like to be contacted about upcoming meetings/promotions by fax  e-mail . Future correspondence will be sent to the address, fax number and/or e-mail address below.  Check here if new contact information has been provided.**

Nickname for Badge \_\_\_\_\_ E-Mail Address \_\_\_\_\_

Full Name \_\_\_\_\_

Title \_\_\_\_\_

Airport/Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

Please indicate any special needs to participate and attach a description of your needs.

**REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)**  
(includes all handouts, one reception, two lunches and all breaks)

**By 9/14/07      After 9/14/07**

All Attendees ..... \$400      \$430

*Registrations and cancellations must be submitted in writing. Refund requests received before September 21, 2007, are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504 or email [aaaameetings@aaae.org](mailto:aaaameetings@aaae.org).*

**AAE Accredited Airport Executives**

This course is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

## PAYMENT METHOD

Enclosed is my check payable to AAAE       Purchase Order # \_\_\_\_\_

Upon receipt of this form, please charge my (circle one):      American Express      MasterCard      Visa

Cardholder Name \_\_\_\_\_

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395.** Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.





The American Association of Airport Executives presents the  
**SEVENTH ANNUAL  
 AIRPORT NOISE MITIGATION SYMPOSIUM**

October 8-10, 2007 • San Diego, California • Mtg. #071006

Join your colleagues and experts from around the world at the Seventh Annual Airport Noise Mitigation Symposium (formerly known as the Sound Insulation Symposium), October 8-10 at the Hilton San Diego Resort in Mission Bay. This symposium is presented by the ANMS Planning Committee and the American Association of Airport Executives (AAAE). At the same time we invite you to experience the beauty of Southern California and the charm of the enchanting city of San Diego.

Over the years, great progress has been made in the reduction of aircraft noise around airports. Two of the most effective methods for the mitigation of aircraft noise are sound insulation and land acquisition programs. Each year, hundreds of individuals living in communities that surround airports benefit from these programs. Every program is unique and often creates challenges for those responsible for implementation. Balancing reality with homeowner expectations, the level of federal funding, managing the construction process and the effectiveness of outreach programs are some of the common challenges.

Each strategy for noise mitigation—sound insulation, land acquisition, land use planning and re-zoning—needs to be carefully evaluated. The Airport Noise Mitigation Symposium brings together all of the key players—FAA, airports, community groups, consultants and manufacturers—to share their collective experiences and ideas on maximizing the benefits of noise mitigation.

This year, symposium attendees will gather on the water at the beautiful Hilton San Diego Resort in Mission Bay. The agenda has been structured to include focused general sessions, moderated discussions and ample time for networking opportunities. On Wednesday, airport authority representatives are scheduled to discuss San Diego International's proactive community outreach program called the Quieter Home Program. An informative tour of the airport and surrounding noise sensitive neighborhoods also will be conducted by the San Diego County Regional Airport Authority.

**REGISTER ON-LINE!**

<http://www.aaae.org/meetings>

**Sponsorship and Exhibit Opportunities**

Airports and industry suppliers are invited to support the symposium by purchasing a six-foot display table to showcase products, brochures and other printed materials. Located in the same area as the sessions and coffee breaks, these display tables provide an informal environment conducive to meeting with participants to discuss the many issues pertaining to noise mitigation programs. Display table registration includes one symposium registration. There are also sponsorship opportunities available. Organizations that purchase a display table and/or take advantage of a sponsorship opportunity will gain maximum exposure by receiving special recognition and a 25-word narrative description of their company in the symposium program. To reserve sponsorship of an event, please complete the registration form and mark the appropriate box. Please also provide a 25-word description of your company. **Sponsorship does not include a complimentary registration.**

All symposium sessions will take place at the Hilton San Diego Resort. The symposium sessions will begin on Monday, October 8, at 2 p.m. (registration begins at 1 p.m.) and are scheduled to adjourn at 5 p.m. on Wednesday, October 10. Dress will be business casual for all functions. The registration fee includes all handouts, two continental breakfasts, two lunches, opening reception, the Tuesday evening host event and all breaks. **For further program information, contact Jim Johnson, AAAE, at (813) 792-1711, or e-mail [jim.johnson@aaae.org](mailto:jim.johnson@aaae.org). For further registration information, contact Michelle Randall, AAAE, at (703) 824-0500, Ext. 185, or e-mail [michelle.randall@aaae.org](mailto:michelle.randall@aaae.org).**

**AGENDA TOPICS**

*(subject to change)*

- Noise Monitoring
- Land Acquisition
- Airport/Sponsors Roundtable
- Community Perspective
- Contractor/Construction Mgmt Roundtable
- FAA Perspective
- Program Life
- Tour of San Diego Quieter Home Program
- Changing Contours
- Wrap-up Talk Show



The American Association of Airport Executives presents the

# SEVENTH ANNUAL AIRPORT NOISE MITIGATION SYMPOSIUM

October 8-10, 2007 • San Diego, California • Mtg. #071006

Register On-Line at:  
www.aaae.org/meetings

**Hotel reservations**—A discounted room block is being held at the Hilton San Diego Resort, 1775 East Mission Bay Drive, San Diego, CA 92109, phone (619) 276-4010, fax (619) 275-8944. All attendees will receive a special rate of \$219 single/double occupancy. **Reservations must be made by Friday, September 14, 2007, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (619) 276-4010 or (800) 445-8667 and identify yourself as part of the AAAE group.

**Airline reservations**—American Airlines has been selected as the official air carrier for this meeting. Attendees can receive 10% off American's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #A1317ST.

**Ground transportation**—The most convenient transportation from San Diego International Airport to the Hilton San Diego Resort is via taxi. A one-way fare is approximately \$16 and the ride will take approximately 10-15 minutes. Super Shuttle service is also available for \$8.50 one-way and the ride will vary depending on the number of stops requested. Shuttle service is available at the transportation plazas across from Terminals 1 and 2, and curbside at the Commuter Terminal. Avis Budget Group, Inc. is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

**NOTE:** AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund.

**Future correspondence will be sent to the address, fax number and/or e-mail address below.  Check here if new contact information has been provided. I would like to be contacted about upcoming meetings/promotions by fax  e-mail .**

Nickname for Badge \_\_\_\_\_ E-Mail Address \_\_\_\_\_

Full Name \_\_\_\_\_

Title \_\_\_\_\_

Airport/Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_



Please indicate any special needs to participate and attach a description of your needs.

*Registrations and cancellations must be submitted in writing. Refund requests received before September 21, 2007 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504, or e-mail [aaameetings@aaae.org](mailto:aaameetings@aaae.org).*

## REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, two lunches, opening reception, the evening host event and all breaks)

	On/before 9/7	After 9/8
1. <input type="checkbox"/> AAAE member .....	\$535	\$590
2. <input type="checkbox"/> AAAE <i>Environmental Watch</i> member .....	\$510	\$565
3. <input type="checkbox"/> Non-member .....	\$590	\$645
4. <input type="checkbox"/> Display table (includes one registration) ....	\$1,325	\$1,500

**AAAE Accredited Airport Executive®**  
This course is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

## SPONSORSHIP

1S. <input type="checkbox"/> Opening Reception	\$3,500
2S. <input type="checkbox"/> Tuesday Continental Breakfast	\$1,000
3S. <input type="checkbox"/> Tuesday Mid-morning Break	\$750
4S. <input type="checkbox"/> Tuesday Lunch	\$2,500
5S. <input type="checkbox"/> Tuesday Afternoon Break	\$750
6S. <input type="checkbox"/> Wednesday Continental B'fast	\$1,000
7S. <input type="checkbox"/> Wednesday Mid-morning Break	\$750
9S. <input type="checkbox"/> Wednesday Afternoon Break	\$500

## PAYMENT METHOD

Enclosed is my check payable to AAAE  Purchase Order # \_\_\_\_\_

Upon receipt of this form, please charge my (circle one): American Express    MasterCard    Visa

Cardholder Name \_\_\_\_\_

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395.** Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.



The American Association of Airport Executives presents the  
**AIRPORT PAVEMENT MAINTENANCE  
 AND EVALUATION WORKSHOP AND  
 AIRFIELD CONSTRUCTION MANAGEMENT WORKSHOP**

October 22-24, 2007 • Austin, Texas • Mtgs. #071008 and #071009

**Airport Pavement Maintenance and Evaluation  
 Workshop, October 22-23, 2007 • Mtg. #071009**

To receive federal funds for pavement construction, rehabilitation or repair projects, airports must provide assurances or certifications that they have implemented an effective pavement maintenance management program. Airport executives, engineers, operations personnel, and maintenance staff face the challenge of establishing such a program in the face of budget constraints.

AAAE presents the Airport Pavement Maintenance and Evaluation Workshop to provide attendees with information that will assist them in establishing an effective pavement maintenance management program. This workshop will help airports maximize the benefits received from every dollar spent on pavement maintenance and evaluation. It will provide attendees with the information they need to make informed decisions about the maintenance, evaluation and repair techniques used to keep their pavement surfaces safe and operational. The techniques discussed will include those that result in minimal disruption to air and ground traffic.

Lectures and discussions will be used to accomplish these goals. The topics to be addressed include:

- ➔ Pavement Maintenance Management Program Requirements
- ➔ Pavement Defect and Maintenance Needs Identification
- ➔ Asphalt Concrete Repair Techniques
- ➔ Portland Cement Concrete Repair Techniques
- ➔ Pavement Evaluation Techniques
- ➔ Pavement Management Systems and MicroPAVER Demonstration

The workshop will allow attendees to network with industry colleagues about common pavement maintenance challenges. The agenda addresses issues appropriate to both general aviation and air carrier airports.

All sessions will be held at the Omni Austin Hotel Downtown. The workshop begins with registration and a continental breakfast at 7:45 a.m. on Monday, October 22, and concludes at 12 p.m. on Tuesday, October 23. The registration fee includes all handouts, two continental breakfasts, one lunch, breaks, and a welcome reception held October 22 in conjunction with the Airfield Construction Management Workshop.

**Airfield Construction Management Workshop,  
 October 23-24, 2007 • Mtg. #071008**

A large percentage of federal capital development funds spent at airports in the next decade will be earmarked for airfield capacity enhancement. The management of major airfield construction programs is generally conducted under a construction management (CM) agreement. Due to the size, complexity and operational importance of airfield projects, the construction manager's role remains significant.

The Airfield Construction Management Workshop, sponsored by the American Association of Airport Executives, will offer airport staff an excellent opportunity to learn more about construction management from the leading professionals in the industry. The workshop's primary subject matter will address:

- ➔ Risk Management
- ➔ Creative Project Development
- ➔ Contracting
- ➔ Project Controls
- ➔ Airside Construction: Safe, Secure and Successful

The workshop will provide specific case studies of numerous airfield projects across the country, including runway maintenance, extensions, and new runways at fully operational airports of all sizes. Each program will be designed to foster dialogue between panel participants and attendees. Bring specific questions concerning your project to the workshop!

All sessions will be held at the Omni Austin Hotel Downtown. The workshop begins with a welcome reception, held in conjunction with the Airport Pavement Maintenance and Evaluation Workshop, at 5:30 p.m. on Monday, October 22. Registration opens at 12 p.m. on Tuesday, October 23, and the workshop ends at 5 p.m. on Wednesday, October 24. The registration fee includes all handouts, one continental breakfast, one lunch, breaks, and the welcome reception.

The dress for both workshops is business casual. Confirmation letters will be faxed to attendees. **For program information, contact Jennifer Klass, C.M., AAEE, at (703) 824-0500, Ext. 225, or e-mail [jennifer.klass@aaee.org](mailto:jennifer.klass@aaee.org). For registration information, contact Michelle Randall, AAEE, at Ext. 185, or e-mail [michelle.randall@aaee.org](mailto:michelle.randall@aaee.org).**



The American Association of Airport Executives presents the
**AIRPORT PAVEMENT MAINTENANCE AND EVALUATION WORKSHOP AND AIRFIELD CONSTRUCTION MANAGEMENT WORKSHOP**

October 22-24, 2007 • Austin, Texas • Mtgs. #071008 and #071009

Register On-Line at: www.aaae.org/meetings

Hotel reservations—A discounted room block is being held at the Omni Austin Hotel Downtown, 700 San Jacinto Street, Austin, TX 78701, phone (512) 476-3700. All attendees will receive a special rate of \$159 single/double occupancy. Reservations must be made by Friday, September 28, 2007, in order to guarantee this rate.

Airline reservations—American Airlines has been selected as the official air carrier for this meeting. Attendees can receive 10% off American's full coach fares or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern time daily and refer to star file #A1317ST.

Ground transportation—There are several convenient methods of transportation from the airport to the Omni Austin Hotel Downtown. Super Shuttle costs approximately \$12 one-way and takes approximately 20 minutes. To make reservations, call (800) 258-3826. A taxi costs approximately \$25 one-way and takes 20 minutes. Avis Budget Group, Inc. is the official rental car company for this meeting. To make reservations or for further information from Avis, please call (800) 331-1600 and reference J097316.

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be faxed to attendees. If you have not received a confirmation letter via fax two business days prior to the meeting, and you enrolled at least 15 days prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund.

Future correspondence will be sent to the address, fax number and/or e-mail address below. Check here if new contact information has been provided. I would like to be contacted about upcoming meetings/promotions by fax e-mail

Nickname for Badge E-Mail Address

Full Name

Title

Airport/Company

Address

City/State/Zip

Telephone Number Fax Number

Please indicate any special needs to participate and attach a description of your needs.

REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(Both meetings include all handouts, breaks, the welcome reception and one lunch.)

Table with 3 columns: Category, On or before 9/28, After 9/28. Rows include Attending One Meeting and Attending Both Meetings for AAAE member and Non-member.

Registrations and cancellations must be submitted in writing. Refund requests received before Friday, October 5, 2007, are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.

- I will be attending the Airport Pavement Maintenance and Evaluation Workshop (#071109).
I will be attending the Airfield Construction Management Workshop (#071008).
I will be attending both meetings.

Accredited Airport Executive

Each workshop is worth 9 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

PAYMENT METHOD

Enclosed is my check payable to AAAE Purchase Order #
Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa
Cardholder Name
Account Number Exp. Date
Signature

RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395. Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.



**POSITIONS OPEN***(continued from page 4)*

the-clock operations when required. Performs other duties as directed. Visit [www.roanokeairport.com](http://www.roanokeairport.com) for an application, or e-mail [employment@roanokeairport.com](mailto:employment@roanokeairport.com).

**AIRPORT POLICE CHIEF**

Dayton, Ohio. Seeking dedicated, responsive and experienced individual for airport police chief position. Manages the division of airport police and directs the airport police programs in accordance with city, state and TSA policies. City residency is required upon appointment. Must maintain city residency as a condition of employment. Submit resume and cover letter specifically addressing how work experience relates to the qualifications and duties required for this position to Dayton International Airport, Attn: April Brown, 3600 Terminal Dr., Suite 300, Vandalia, OH 45377. A complete position description may be obtained from [www.cityofdayton.org/jobs](http://www.cityofdayton.org/jobs).

**AIRPORT PROJECT COORDINATOR**

Alhambra, Calif. Responsible for performing a combination of the following essential job functions: prepares requests for participation in federal and state airport aid programs; coordinates all activities related to airport construction projects; prepares capital project budget; develops and maintains a system of cost recording for eligible costs; identifies potential airport hazards and assures airport operational safety during construction projects; inspects airport facilities for environmental hazards; investigates claims against the county; documents inspections to verify the airport management contractor's performance; discusses operational deficiencies with airport management contractor, and attends offsite meetings. Applications must be submitted only to the Department of Public Works, Human Resources Division, 900 South Fremont Ave., Lobby Floor, Alhambra, CA 91803. For more information, call (626) 458-2141, or visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2617532>.

**AIRPORT WORKER 4**

Eugene, Ore. Performs a variety of experienced building maintenance and airport operations duties; functions as on-going lead-worker responsible for scheduling, coaching and/or performing advanced skilled craft maintenance and airport operations activities as required; provides a variety of administrative support duties to assist the airport supervisor. Apply online at [www.eugene-or.gov](http://www.eugene-or.gov), or obtain an application packet from Human Resource and Risk Services, 777 Pearl St., Room 101, Eugene OR 97401. Out-of-area applicants may call (541) 682-5061. Posting closes Aug. 3.

**ASSISTANT AIRPORT DIRECTOR**

Scottsdale, Ariz. Oversees daily airport operations and is responsible for the overall effectiveness of airfield operations and aviation business administration. Supervises airport staff and evaluates staff performance; ensures staff conformance to established procedures, goals and values. Oversees the creation of the annual operation and capital budgets. Directs staff overseeing on-airport capital construction. Negotiates complex operating, maintenance, revenue generating and capital infrastructure contracts, leases and licenses, including extensive interaction with the city attorney staff; at times works with federal and state governments, airlines and local businesses. Negotiates enforcement remedial actions related to airfield users and tenants. Oversees the airport environmental self-inspection and tenant education program to ensure compliance with environmental laws such as storm water runoff, dust control and noise emissions and coordinates with state and county environmental agencies and other city staff on airport environmental issues. Represents the division in the absence of the director. Applications, due by Aug. 10, can be downloaded at <http://www.scottsdaleaz.gov/HR/Jobs.asp>.

**ASSISTANT AIRPORT MANAGER**

Amarillo, Texas. Performs administrative and supervisory work in assisting in the management and operations of a municipal airport, assuming the duties of the airport manager in the absence of the airport manager. Responsible for airfield opera-

tions, personnel supervision, hiring and training, maintaining airport's compliance with FAA operational, safety and security regulations, budget preparation, snow removal, public relations, planning, purchasing, maintenance activities. Federal project administration, contract writing and enforcement and working with airport tenants. Send cover letters and resumes to [lori.james@ci.amarillo.tx.us](mailto:lori.james@ci.amarillo.tx.us). For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2613398>.

**ASSISTANT AVIATION DEPARTMENT MANAGER**

Atlanta, Ga. HNTB is a national transportation infrastructure firm that offers extensive design, engineering and planning services to federal, state and local public and private clients. Assists with supervision, assignment and guidance of professional and technical staff in the aviation department. As needed, provides senior-level technical expertise on projects and serves as senior department project engineer; coordinates activities of engineering department or section; assigns priorities and staff to jobs; coordinates time and budget on jobs; client contact; quality control. Equal Opportunity Employer-M/F/V/D. Want fast action? Although online applications are accepted, the preferred method for applying is to send resumes to Howie at [happel@hntb.com](mailto:happel@hntb.com), or call (800) 889-8237. For details, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2613504>.

**ASSISTANT DIRECTOR- CONSTRUCTION / ENGINEERING**

Las Vegas, Nev. McCarran is currently the only airport in the U.S. constructing a free-standing "unit terminal" as part of the department of aviation's five-year \$3.8 billion CIP budget. The county is seeking a motivated self-starter for its new assistant director of construction/engineering. Reporting to the director of aviation, is responsible for the oversight of three separate divisions: construction management, design engineering and contract management. Oversees and coordinates with project manager Bechtel Corp. The ideal candidate will be able to demonstrate a successful history in con-

*(continued on following page)*

**POSITIONS OPEN***(continued from previous page)*

struction management. The county offers a benefits package. Submit resumes to Jim Antonen, Bob Murray and Associates, 1677 Eureka Rd., Suite 202, Roseville, CA 95661, or e-mail [apply@bobmurrayassoc.com](mailto:apply@bobmurrayassoc.com). Deadline is Sept. 7. A brochure is available. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2614657>.

**AVIATION INTERN**

Phoenix, Ariz. Recruitment ends Aug. 3. The 18-month internship program provides real world experience in operating and maintaining one of the busiest airports in the world. The successful intern will receive extensive training and gain valuable aviation industry experience by completing administrative and operational projects in the numerous divisions involved in operating Sky Harbor International Airport. Currently there is one vacancy in the aviation department. Apply at <http://www.phoenix.gov/jobs>.

**AVIATION PLANNER (LANDSIDE)**

Hartsfield-Jackson Atlanta (Ga.) International Airport, Department of Aviation, is seeking a dynamic aviation planner to join its landside planning team. Requires strong communication skills and technical knowledge of the principles, practices and procedures of landside planning at commercial service airports to include roadways, parking, transit, terminal curbs and ground transportation center. Send resumes and cover letters to [applicants@atlanta-airport.com](mailto:applicants@atlanta-airport.com). For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2614582>.

**AVIATION PLANNER, SENIOR (SENIOR TERMINAL PLANNER)**

Hartsfield-Jackson Atlanta (Ga.) International Airport, Department of Aviation, is seeking a dynamic senior terminal planner to join its planning and development staff. Requires strong technical knowledge of the principles, practices and procedures of terminal and support facilities planning at large commercial service airports with an emphasis in internal func-

tional space planning, and experience coordinating projects and issues with federal agencies and airlines. Requires excellent interpersonal verbal and written skills, demonstrated ability to manage in-house and consultant staff simultaneously, and proficiency in CAD programs, preferably AutoCAD. Send resumes and cover letters to [applicants@atlanta-airport.com](mailto:applicants@atlanta-airport.com). Visit [www.atlanta-airport.com](http://www.atlanta-airport.com) for more information.

**AVIATION PLANNERS (LOGISTICS UNIT)**

Hartsfield-Jackson Atlanta (Ga.) International Airport, Department of Aviation, is seeking a dynamic aviation planner to join its planning and development staff. Positions require strong communication skills and technical knowledge of the principles, practices and procedures of airside and landside planning at commercial service airports to include runways, aprons, roadways, parking, transit, land use, terminal and support facilities. Additionally, a thorough understanding of standard construction practices is preferred. Send resumes and cover letters to [applicants@atlanta-airport.com](mailto:applicants@atlanta-airport.com). For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2615801>.

**BRANCH OFFICE MANAGER**

URS Corp., Linthicum, Md. Senior-level management position overseeing the day-to-day design activities of the aviation group at the BWI office located in Linthicum, Md. Responsible for ensuring that quality controls, financial and client needs are met within budgets. Business development skills are a plus. Supervises the aviation staff at the BWI project office and works closely with the Hunt Valley main office on a variety of aviation projects for MAA and other clients. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2614524>. Apply online at [www.urscorp.jobs](http://www.urscorp.jobs) to requisition number URS19756.

**CHIEF AVIATION DIVISION, PUBLIC WORKS**

Los Angeles, Calif. Directs the develop-

ment, operation and maintenance and fiscal management of the county airports system through the assistant chief and subordinate division staff; represents the department head on aviation and air transportation matters at meetings with members of the board of supervisors or their deputies, county managers, professional organizations, state and federal agencies, city councils, chambers of commerce and other civic groups; directs long-range planning studies for the county's general aviation airports; conceives and initiates new and additional revenue sources; solicits and implements marketing programs to enhance county airport revenues; serves as staff to the Los Angeles County Aviation Commission; directs airport management on operating procedures; solicits federal and state grants to enhance and develop the county airport system, and develops and analyzes legislation affecting aviation and airports in Los Angeles county.

For applications, call (626) 458-2141. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2570173>.

**ENVIRONMENTAL INVESTIGATOR III**

Houston, Texas. Implements and monitors programs pertaining to hazardous spills, hazardous material handling and disposal, petroleum storage tanks with emphasis on storm water issues to include record keeping and compliance inspections. Leads internal environmental audit process. Assists in the design and manages the delivery and implementation of environmental programs that ensure environmental compliance with appropriate regulations and internal policies and procedures. Directs planning, response and recovery operations for environmental-related emergency situations, and coordinates review of response and relevant plans. Assists in the implementation and improvement of the environmental management system. Participates in audits of the management system on a scheduled basis. For advanced consideration, apply online at [fly2houston.com](http://fly2houston.com).

**FACILITIES SUPERVISOR**

Reno, Nev. Supervises, plans, coordinates

and schedules the work of staff who provide building maintenance, repair, inspection, construction, alteration and janitorial services; participates in the selection of personnel; recommends and/or implements hiring, promotion, discipline, suspension and discharge; provides training to staff in the proper use and operation of equipment, proper work methods, techniques and safety requirements; evaluates the performance of staff, providing regular input regarding quality/quantity of work; provides employees with guidance/direction to correct deficiencies and improve productivity; prepares, approves and maintains manual and computerized records, including time sheets, computerized maintenance management system (CMMS) data, purchase requisitions, leave requests, etc.; ensures that assigned staff perform duties and responsibilities in a safe and prudent manner, which does not expose them or others to unnecessary harm or risk of on-the-job injury; inspects building facilities to identify cleanliness and building maintenance needs; participates in snow removal, and may be required to perform trade and craft duties. An official RTAA application form is required. A PDF version can be downloaded at [www.renoairport.com](http://www.renoairport.com), or call (775) 328-6450 to have an application mailed. Filing deadline is Aug. 10.

#### **LAND USE PLANNER (AVIATION PLANNER)**

Hartsfield-Jackson Atlanta (Ga.) International Airport, Department of Aviation, is seeking a dynamic aviation planner to join its planning and development staff. Requires strong communication skills and technical knowledge of the principles, practices and procedures of land-use planning and community development, especially as it relates to the environs of a commercial service airport. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2614561>.

#### **MANAGER, AIRSIDE/ LANDSIDE/ FLEET MAINTENANCE**

Boston, Mass. Manages the day-to-day operations and maintenance of Massport roadways, airfield, fleet vehicles and heavy equipment in accordance with the policies and procedures of Massport, state

and federal regulations. Manages and coordinates activities of personnel engaged in carrying out departmental objectives in the unit. Manages outside contractors servicing Massport property. Implements preventative maintenance and operating procedures and inspects areas for conformance to the authority and FAA standards. Manages and prepares department annual operating budget and maintains and controls inventory. Develops capital improvement project list for areas maintained by the unit. Reviews capital improvements and tenant alteration plans and specifications to assure MPA, FAA standards are met. Conducts employee briefings and safety meetings. Implements and enforces collective bargaining contracts that include the International Brotherhood of Teamsters, Local 25. Responds to emergency situations according to airport procedures and Airport Emergency Plan. Acts as a member of a first response team. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2614075>.

#### **MANAGER, DIVISION OF AIR- PORT TERMINAL PLANNING**

The Maryland Aviation Administration (MAA) is accepting applications for the executive service position of manager, division of airport terminal planning within the office of planning and environmental services (BWI Airport). Reports to the office director and has management-level responsibility for identifying, developing, coordinating, administering and managing advance passenger terminal planning studies and evaluation that support MAA's airport terminal planning functions. Responsible for performing air passenger forecasting; evaluating airline industry trends and airline/tenant facility needs, and identifying facility improvements needed for air passengers well in advance of the need for such improvements. Must be able to identify and evaluate facility and operational requirements for the various functional areas within the terminal complex, including airport passenger ticketing positions, security screening checkpoints, terminal concourses, hold-rooms, airline gates, airport concession planning, baggage claim and public cir-

ulation facilities. To apply, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2621223>.

#### **SENIOR AIRPORT ENGINEER**

The Port Authority of New York and New Jersey. Administers and manages noise services personnel and an aircraft noise mitigation program for LaGuardia, John F. Kennedy International, Newark Liberty International and Teterboro airports noise services personnel, and an aircraft noise mitigation program; implements and promotes environmental compliance programs for these airports, and manages greenhouse gas emission abatement efforts, sustainability programs and programs. E-mail resume and cover letter with salary history to [resumes@panynj.gov](mailto:resumes@panynj.gov). For more information, visit [www.panynj.gov](http://www.panynj.gov).

#### **SENIOR DIRECTOR OF FINANCE AND ACCOUNTING**

Tucson, Ariz. Seeking candidate strong in finance and accounting. Oversees and directs all aspects of airport accounting department, including general ledger, payroll, accounts payable/receivable and collections, capital spending and fixed asset accounting, annual and long-range budgeting and financial planning, forecasting and analysis, cash and investment management and debt management. Requires bachelor's degree in finance, accounting, business, or closely related field. CPA and/or MBA highly desired. Minimum of five years of stable, progressively responsible management and high-level supervisory experience. A.A.E. or C.M. is desired. Competitive salary structure and full benefit package. Send resume/salary history/cover letter to Tucson Airport Authority, 7005 S. Plumer, Tucson AZ 85706, or visit [www.tucsonairport.org](http://www.tucsonairport.org) for more information. EEO, drug free workplace.

#### **SENIOR AVIATION PLANNING MANAGER**

Hartsfield-Jackson Atlanta (Ga.) International Airport, Department of Aviation, Bureau of Planning and Development, is seeking a dynamic and innovative senior-level manager to oversee passenger and support facilities planning activi-

*(continued on following page)*

**POSITIONS OPEN***(continued from previous page)*

ties. Requires strong technical knowledge of the principles, practices and procedures associated with facilities planning at large commercial service airports. Job emphasis will include functional space programming for both international and domestic operations; conceptual development skills associated with site layout and interior space planning; familiarity with and application of LEED-based criteria; extensive experience coordinating large and small projects/issues with federal agencies, airlines and concessionaires; understanding of simulation modeling inputs and results, and a comprehensive knowledge of capital programming (including constructability analysis, phased implementation, funding and cost estimating). Send all resumes and cover letters to applicants@atlanta-airport.com. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2614612>.

**TELEPHONE OPERATOR**

Oakland, Calif. Under general supervision, telephone operators follow established procedures to operate a central multi-position, multifunctional computerized telephone answering system to provide a high level of telephone service. Send all resumes and cover letters for this position to Port of Oakland, 530 Water St., 3rd Floor, Oakland, CA 94607. For more information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=2617959>.

**BUSINESS OPPORTUNITIES**

**C&S Engineers Inc.** will receive sealed bids from general contractors at C&S Engineers Inc., QuieterHome Program, 3700 Airport Rd., Suite 302, Boca Raton, FL 33431, Attn: Construction Manager, until 2 p.m. local time, Sept. 12, for Boca Raton Airport task 16—phase 3—group 1 (pilot) residential sound insulation program. The scope of work includes providing acoustical treatments to residential structures located adjacent to the airport. Treatments include pro-

viding and installing windows, doors, insulation and air conditioning. The contract plans and specifications may be obtained from C&S Engineers for a non-refundable service charge of \$150 per set. Bidders are encouraged to attend a pre-bid conference to be held at 11 a.m., local time, Aug. 10 at the above address. All bids must be submitted in accordance with the instructions to bidders.

**The Capital Region Airport Authority** is seeking competitive sealed bids for a high-performance runway sweeper to be retro-fitted to an existing airport-owned chassis. For a bid package, contact (517) 321-6121, Ext. 9. For additional information, contact Tim Haizlip, director of maintenance, at (517) 886-3729. All bids are due no later than 2 p.m. Aug. 10.

**The Chennault International Airport Authority (CIAA)**, Lake Charles, La., is requesting statements of qualifications until 5 p.m. Aug. 20 for a general consultant capable of providing airport planning, design, A/E, environmental and program/project management services for a five-year term. The general consultant should have extensive experience in airport and aviation-related projects and studies. Statement of qualifications should be submitted to W. Robert Pruitt, Executive Director, CIAA, 3650 J. Bennett Johnston Ave., Lake Charles, LA 70615.

**The Contra Costa County (Calif.) Airports Division** is requesting proposals from aviation/aviation-related developers to construct a facility, provide fixed-base operator services, and consider acquisition of the county's 100LL fueling facility at Byron Airport. Requests for proposals must be received no later than 4:30 p.m., PST, Oct. 11 at Contra Costa County Airport, 550 Sally Ride Dr., Concord, CA 94520. For additional information, contact Beth Lee at (925) 646-5722, or e-mail [blee@airport.cccounty.us](mailto:blee@airport.cccounty.us).

**The Jackson Hole (Wyo.) Airport Board** is soliciting statements of interest and qualifications for financial advisory services. Specifically, the board is interested in investigating financing alterna-

tives for a number of capital projects at Jackson Hole Airport, including expansion of the passenger terminal building, construction of an aircraft deicing fluid (glycol) recovery system, acquisition of an airport fire truck, construction of a general aviation hangar and taxiway improvements. Cumulative costs for these projects may exceed \$25 million. The board's goal is to identify and retain a professional financial consultant to develop comprehensive options, recommendations and phased plans for funding these projects, through the source or sources most advantageous to the airport. For more information or a copy of the RFQ, contact Jeanne Kirkpatrick, Jackson Hole Airport, at (307) 733-7695, or e-mail [jmkpatrick@aol.com](mailto:jmkpatrick@aol.com).

**Maryland Aviation Administration**

(MAA) is seeking offerors with demonstrated experience and thorough knowledge of airport commercial concession and business planning for commercial facilities and business planning services, on behalf of Baltimore/Washington International Thurgood Marshall Airport. Offers for MAA-SV-08-001 are due no later than 4 p.m., local time, Sept. 4. A pre-proposal conference will be held at 11 a.m., local time, Aug. 1 at 991 Corporate Blvd., Linthicum, MD 21090. Copies of bid documents may be purchased at the MAA Office of Procurement for a \$50 fee. For additional information, contact Donna DiCerbo, CPPB, at (410) 859-7031, or e-mail [ddicerbo@bwiairport.com](mailto:ddicerbo@bwiairport.com). For a list of upcoming projects, visit [www.marylandaviation.com](http://www.marylandaviation.com).

**The city of McAllen (Texas), Department of Aviation**, is requesting statements of qualifications from firms/teams experienced in preparing comprehensive capacity studies for airport passenger terminals and recommendations for expanding current terminal facilities to accommodate current and future demand. The study will address the technical and business-related components of the project. The selected firm/team may be engaged to design and prepare construction documents to implement the approved alternative. A complete discussion of



terminal facilities and projected requirements can be found in the airport master plan on the airport website at [http://www.mcallenairport.com/airport\\_info.htm](http://www.mcallenairport.com/airport_info.htm). A pre-proposal meeting is scheduled for 10 a.m. Aug. 7 in the East Conference Room at the McAllen-Miller International Airport. Deadline to submit qualification statements is 4 p.m. Aug. 28. Direct questions to Philip Brown, director of aviation, by calling (956) 682-9101. Documents may be obtained from the City of McAllen website at <http://www.mcallen.net/bids/>. WebPage: [http://www.mcallenairport.com/airport\\_info.htm](http://www.mcallenairport.com/airport_info.htm).

**The Philadelphia Department of Commerce, Division of Aviation**, is requesting proposals from consultants capable of providing planning and design services

for Terminal F expansion at PHL for the Philadelphia Airport System (PHL No. 1399.11). All proposals are to be submitted to [www.phila.gov/contracts/](http://www.phila.gov/contracts/) by 5 p.m., Aug. 21 and also as directed in the RFP. Interested firms are directed to download the RFP directly from [www.phl.org/bids.html](http://www.phl.org/bids.html) or <http://www.phila.gov/contracts/> or request the RFP by e-mail to [rfp@phl.org](mailto:rfp@phl.org).

**City of San Antonio (Texas) Aviation Department** invites submission of proposals by qualified persons/businesses to operate one food/beverage and two specialty retail concessions at San Antonio International Airport. Copies of RFP packets available 8 a.m.-5 p.m. Monday-Friday at offices of Unison-Maximus Inc., airport concessions manager. For questions or to request a copy by mail, contact Unison-Maximus at (210) 828-0333, fax

(210) 821-3361, or e-mail [rperez@unisonmaximus.com](mailto:rperez@unisonmaximus.com). Electronic copies available at <http://www.sanantonio.gov/rfp>. Branded quick service food/beverage concession space #174, location in terminal 1 food court, for fast food/quick-service food/beverage, with emphasis on foods-to-go option. Specialty retail concession space #116 and #118, two locations in terminal 1 retail court for distinctive gift items. City seeks concepts to increase variety of offerings at the airport, especially popular, national brand concepts. Responses due by 2:30 p.m. Sept. 4 to the Office of City Clerk, P.O. Box 839966, San Antonio, TX, 78283-3966, or 2nd floor, City Hall, 100 Military Plaza.

**The State Enterprise for Civil Aviation of Iraq** anticipates constructing an inter-  
*(continued on following page)*



**Position:** Commercial Management Consultant  
**Company:** AirProjects, Inc.  
**Location:** Washington D.C. Metropolitan Area - Alexandria, Virginia

Nationally-recognized professional consulting firm located in Alexandria, Va., has an **immediate opening** for a consultant. Our firm has a distinctive niche in retail and food service analysis and planning for airports and other public-use facilities. We are looking for a proactive, self-motivated, dependable, and entrepreneurial individual to play a key role in growing our firm. Previous experience with commercial property analysis, planning, and/or management at an airport, shopping center, or other commercial development is required. Competitive salary based on experience.

Responsibilities will include retail and food service concept and space planning, data collection and analysis, market research, financial analysis, leasing and solicitation development, proforma analysis, proposal evaluation and analysis, project management, and report and proposal writing.

**Candidates must possess the following minimum requirements:**

- Bachelor's degree in business, finance, hospitality, economics, marketing, real estate, or aviation
- At least 5 years of practical experience
- Strong presentation skills
- Detail-oriented with good writing, communication, and research skills
- Proficiency in Word, Excel, and PowerPoint
- Willingness to multi-task to meet deadlines in small office environment
- Ability to travel

If you are interested in working in an exciting and dynamic work environment that is never dull, and where your work will truly make a difference in the outcome of projects, please send your resume, salary requirements, and cover letter to: [humanresources@airprojects.net](mailto:humanresources@airprojects.net).

**About AirProjects, Inc.**

AirProjects specializes in optimizing the value of commercial facilities within public spaces. We help clients maximize the value of their real estate. Our practice areas cover the spectrum from travel retail (with a specialty in airports) to campuses, focusing on retail, food service, advertising, consumer services and other commercial components. We provide vital market, financial, and operating analyses and planning services that maximize customer service and revenue, especially in high-use/high-traffic marketplaces, and those with challenging circumstances. We are known for our innovation and development of realistic and feasible programs. **Website:** [www.AirProjects.net](http://www.AirProjects.net)

## AIRPORT REPORT

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### POSITIONS OPEN

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national civil airport serving three provinces (Najaf, Kerbala and Babel) and invites consulting firms competent in design and construction of international airports to provide a company profile detailing their financial status and technical competency. In addition, submit a list of similar projects implemented so far, including brochures and catalogues. Send information to [asaadawi@gov-iq.net](mailto:asaadawi@gov-iq.net). Companies also may submit material to [ahmedmoh7@yahoo.com](mailto:ahmedmoh7@yahoo.com). If brochures cannot be sent by e-mail, they can be sent by FedEx to Mr. Ahmed Al-Saadawi, Advisor to the Prime Minister, Office of the Prime Minister, International Zone, Baghdad, Iraq.

**The city of Wichita, Kan.**, is requesting hard copy proposals until 10 a.m., CST, Aug. 17 to study the public parking at Mid-Continent Airport. The study should include analysis of a parking garage and surface parking, alternatives, expected impact and financial results and recommendations. The city will not open, read or consider late proposals. Airport staff is available for questions at

(316) 946-4715, or via e-mail at [airportengineer@wichita.gov](mailto:airportengineer@wichita.gov). Add "Parking Lot Study" in the e-mail subject line. Please monitor the city of Wichita website for changes to the request for proposals at <http://ep.wichita.gov/e-proc/default.asp>. Airport website is <http://www.flywichita.com>.

### Scholarships

*(Continued from page 3)*

Accreditation Value Committee and approved by the AAAE Board means that both education for our future leaders and professionalism in airport management are big winners. Thanks to the support of general AAAE programs by airport and corporate members, we look forward to many years of increasing support to the Foundation scholarship programs."

### Contract Tower Workshop Held

FAA's Contract Tower Program now has 235 participating locations, with the recent additions of Stennis International Airport (Miss.), and Rafael Hernandez Airport (Puerto Rico), Manager Ricky Atkins told delegates at the July 17-18

AAAE/U.S. Contract Tower Association (USCTA)/FAA Contract Tower Program Workshop in Washington, D.C.

In an update on the program, Atkins said FAA contract towers in fiscal year 2006 handled more than 16.6 million aircraft operations. The rate of operational errors/deviations (OED) at contract towers during that period was one OED for every 830,000 operations. This compares with one OED for every 280,000 operations at FAA-staffed visual flight rule towers, he said.

Other speakers included Erskine Wells, legislative assistant to Rep. Roger Wicker (R-Miss.), and DOT Deputy Inspector General Todd Zinzer.

During the workshop, USCTA Policy Board Chair Tim Rogers, A.A.E., presented the 2007 Willie Card Award to the Trenton-Mercer (N.J.) tower.

Workshop sponsors were: AirServices Pacific Inc.; AJT & Associates Inc.; Berkeley Aviation LLC; CTBXaviation; L-3 Communications ILEX Systems Inc.; Lockheed Martin TSS; Midwest Air Traffic Control Service Inc.; Quadrex Associates Inc.; Raytheon Co.; Robinson Aviation (RVA) Inc.; Serco Management Services, and SolaCom Technologies Inc.