

1. THE EXHIBITION ORGANIZER

ExpoNAT JSC, called further as the Organizer.

2. VENUE and OPERATING SCHEDULE of NATEXPO-2013

Venue of exhibition is IEC "Crocus Expo", pavilion 2, hall 8.

Official opening ceremony of the Exhibition takes place on November, 19th, 2013 at 12.00

November 19	10.00 - 18.00
November 20	10.00 - 18.00
November 21	10.00 - 17.00

3. EXHIBITION SPACE RENTAL RATES

The exhibition space rental rates will be charged in Euros, V.A.T. included.

3.1 Mandatory Registration Fee

There are two types of registration fee at the discretion of Exhibitor:

- 475 EUR includes one page with the information and official logo of the exhibitor company in the Official Catalogue;

- 635 EUR includes two pages with the information, official logo and full-color advertisement (AD) in the Official Catalogue.

Layout of AD is at Organizer discretion.

3.1.1 The cost of the Registration Fee includes badges and invitations (pg. 10), as well as official Catalogues.

3.2 The cost of 1 sq.m:

3.2.1 If the contract is signed during "NATEXPO 2012":

Free design space. Before November, 09 th , 2012	265 EUR
Shell scheme space. Before November, 09 th , 2012	315 EUR

3.2.2 Regular prices:

Free design space (min 30 sq.m.):

Before March, 1 st , 2013	285 EUR
After March 1 st , 2013	315 EUR

Shell scheme space (min 9 sq.m.).

Before March, 1 st , 2013	335 EUR
After March 1 st , 2013	370 EUR

Shell scheme space Advantec (min 9 sq.m.).

Before March, 1 st , 2013	
After March 1 st , 2013	415 EUR

- In case of a double deck stand the cost of the 1sqm of the second layer is - 80 EUR.
- Rent of the outdoor exhibition space (min 3 sqm) – 90 EUR per sqm.
- Rent free design exhibition space for the OB truck (min 9 sqm) - 215 EUR.
- Rent second floor space - 80 EUR.

3.3 Special conditions: from November 06th, 2012 to February 28th, 2013:

3.3.1 In case a company-participant of "NATEXPO 2012" is expanding its exhibit space on 10 sq.m. minimally, it receives the 10 % discount on all additional meters.

3.3.2 In case a company-participant, except of expanding the exhibit space, is covering the invoice in 10 days in 100%, it receives a 5 % discount on all square meters of its exhibit space.

from March 1st to June 30th, 2013

3.3.3. In case if 100 % of the invoice is paid out in a lump sum before July, 1st, 2013, the Exhibitor receives 2% discount on total invoice amount. The invoice should be paid during 10 days after the date of issue.

3.4. IABM members receive 2,5 % discount.

3.5 Discounts are not summarized.

4. BOOKING AND PAYMENT ORDER

4.1 Please note that the Exhibition space remains provisional until 25% deposit has been received by the Organizer. If the payment has not been received by the due date, the allocated exhibition space will become void and may be made available to other Exhibitors.

4.2 Exhibition space is considered booked only after prepayment received by the Organizer during the 10 days after the invoice:

- for the contracts signed during November, 6th 2012 – March, 1st, 2013 is 25% deposit;
- for the contracts signed during March, 1st, 2013 – July, 1st, 2013 is 50% deposit.

4.3 Final payment schedule:

- 50% should be covered by July, 1st, 2013;
- the total contract amount should be covered by October, 1st, 2013.

In case if 100% of the payment for the exhibition space has not been received by October 1, the Organizer reserves the right to void the allocation and to offer this space to any exhibitor, who is ready to pay for that space or who has made all payments by the due date and is willing to change its location. The Organizer reserves the right to offer to the Exhibitor space at different location of the exposition at the amount of the advance payment.

4.4 Bank commission charges.

All bank commission charges are borne by the Payer's Company. In case of violation of this condition, all underpayments will be summed up and the Organizer will draw an additional invoice for all underpayments with the 100% fine from the invoice amount.

5. ADDITIONAL SERVICES

5.1 The ordering of additional services (booth equipment, constructions, furniture, electric equipment, connections and etc.) through official website starts from February, 1st, 2013. Wire transfer payments for the exhibit space as well as all additional services must be effected during 10 days after invoice.

5.2 After November 1st, 2013 all orders will be charged with double rate.

The applications and orders changed by the Exhibitor after November, 1st 2013 are considered as new orders and will be charged according to the present term.

5.3 Companies with free design stand are not allowed to order shell scheme construction, furniture and electricity equipment (sockets, lights).

5.4 The ordering of advertising (promo) services starts from February, 1st, 2013. After November, 1st, 2013 all services for promo will be charged with double rate and can be order by agreement with Organizer.

5.5 Attention! No services will be provided without payment!

Debtor companies will not be allowed to the assembling.

5.6 The Organizer's website. www.natexpo.ru

All Order Forms, except for the Contract for Participation at "NATEXPO", can be filled out and effected at the Organizer's official website and have legal force equal to the documents and payments, issued on paper bearers.

6. The deadline for changing of stand type is November, 1st, 2013

7. REDUCTION OR CANCELLATION OF STAND SPACE

Cancellation of accepted stands and reduction in stand space contracted for must be immediately notified to the Organizer in writing. A reduction in stand space shall be treated as a pro rata cancellation. The following percentages of accepted stand space rental cost will be charged (by way of liquidated damages) depending on the date when written notice of cancellation is received:

- from November, 6th, 2012 to May, 31st, 2013: 10%
- from June, 1st to August, 1st, 2013: 50%
- from August, 1st, 2013: 100%

8. EXHIBIT SPACE

8.1 Exhibit space is rented to the Exhibitor in a ready-to-use conditions for the period of exhibition's assembling, exposition and

dismantling periods, i.e. November 16 – 22, 2013 inclusive.

8.2 Power connection and consumption of electricity up to 10 kW is included only to the shell scheme space. Power connection isn't included to the free design space, it is ordered for extra charge on the official website www.natexpo.ru.

8.3 Exhibitor can use the leased areas only in accordance with the Exhibition profile.

8.4 Exhibitor cannot sub-lease the Exhibition space to any third party without The Organizer's written permission.

9. CO-EXHIBITOR

The Exhibitor has the right to give its booth at the partial disposal of its partner, whose activity complies with the Exhibition's subject as to the co-exhibitor.

In this case, co-exhibitor has to sign the application form (without choosing the amount of square meters), the Contract for Participation at "NATEXPO 2013" and to pay the Registration Fee. The Exhibitor, who is giving its booth at the co-exhibitor's disposal, has to inform the Organizer about it in writing.

10. BADGES AND INVITATION TICKETS

According to the IABM's recommendations, badges and invitation tickets are given to the Exhibitor at the unlimited amount on a free basis, regardless of the booth size.

11. BUILD-UP, CONNECTIONS

11.1 Build up and design of the shell scheme booths and booths, made out of the standard exhibitory constructions are executed only by the General Contractor the Exhibition – LTD "BuildExpo".

11.2 The Exhibitors are not allowed to dismantle or assemble the shell scheme booth constructions for applying any other changes without permission of the General Contractor.

11.3 Shell scheme booths (in accordance with the sketch and the set of furniture) are inspected and accepted by the Exhibitor's representatives from the Organizer on November, 18th 2013 from 8:00 to 21:00 only. No claims are accepted after this time.

The Exhibitor is fully responsible to return the booth, furniture and additional rental equipment in the same conditions it has been accepted. Otherwise the Exhibitor will be fined.

11.4 The Catalogue, the booth sign

The name of the company, shown on the booth (the booth sign in case of standard booth construction) can not be different to the company name, submitted to the Catalogue. The name in the booth sign can be extended at the additional cost, but it cannot contain names of any other companies with the exception of the co-exhibitor (pg. 9). Deadline of submitting the information is on October, 01st, 2013.

11.5 Booth construction

Neither part of the booth including equipment, signboards, etc. should break the space limits from the floor to the ceiling stipulated by the Contract. The Organizer keeps the right to demand from the Exponent to put away such parts of the booth at Exhibitor's account.

Designs should ensure that neighbouring stands will not be boxed-in or blocked from view. The maximum length for outside walls is 3 metres, after which there must be a break of at least 2 metres.

11.6 Booth expertise

The Exhibitors, which do not use the shell scheme booth construction, carried out by the company LTD "BuildExpo" have to undergo the expertise of the materials, equipment and power connections at the engineering service of the IEC "Crocus Expo" and "BuildExpo" at the IEC "Crocus Expo" prices. Independent construction of the booths of any types is allowed only after receiving permission of the Engineering Service of the IEC "Crocus Expo".

To avoid of penal sanctions, please, apply for the expertise 45 days prior to the beginning of booth assembling works.

12. BOOTH ASSEMBLING WORKS AND EQUIPMENT DELIVERY ORDER

12.1 Move-in time schedule:

Deliver the equipment to the booth: November 18th from 08:00 to 20:00

Booth assembling : November 16th, 17th, 18th, 2013 from 08:00 to 20:00

12.2 Move-out time schedule:

Booth disassembling: November 21nd, 2013 from 17:00 to 20:00; November 22nd, 2013 from 08:00 to 20:00

Take back the equipment from the booth:

November 21nd, 2013 from 17:00 to 20:00

Official closing of the Exhibition is on November, 21st at 17.00.

12.3 Overtime usage of the exhibit space.

Permission for the overtime usage of the exhibit space can be obtained from the IEC "Crocus Expo". Information about prices for the overtime usage of the exhibit space during assembling and dismantling periods are specified at the IEC "Crocus Expo"

12.4 Delivery/Removal of the equipment.

Exhibitor has to fill out the proper order form for the delivery/removal of the equipment.

Delivery or removal of equipment will be permitted only on the basis of the registered order form where model/serial number of exhibits will be listed. Delivery or removal of any other equipment will not be permitted.

According to the fire safety rules, exhibitors will not be permitted to store any packing material, containers or boxes in their stands during the show. Secure storage of IEC "Crocus Expo" will be available at the exhibition center facilities at the additional cost.

13. COMMERCIAL ACTIVITIES

All business activities, including contracts' signing, sale of the exhibits and equipment are subject to present legislation of Russian Federation.

14. FREIGHT FORWARDING SERVICE

All information about our partners and official On-Site-Exhibition Freight Forwarders are published on the official website www.natexpo.ru in the part "Transport/handling/ customs".

Please get in contact with the partners for all questions regarding transport to and from fairground, on-site-handling and customs procedure.

If the Exhibitor is using the alternative carriers, they have to sign a contract with the Official carrier for customs clearance and shipping handling services in the exhibition center territory.

15. TRAVEL ARRANGEMENT

The information of special offers for hotel accommodations, tickets, transfer visa support are presented by official tourism partner on the website www.natexpo.ru in the part "Your travel arrangement".

16. DAMAGE TO PROPERTY

Exhibitor is responsible for any damage caused to walls, floor, columns, shell scheme stand equipment or other Exhibitors' property. The Exhibitors should not use paints, varnishes, adhesive and other coatings for walls, floor, columns or shell scheme stand equipment.

17. RESPONSIBILITY AND INSURANCE

The Exhibitor takes the obligation to waive from any claims to the Organizer for:

-any damage or harm done to anybody of the staff, agents or visitors of the Exhibitor regardless of the reason for such damage or harm;

-any damage or losses to the exhibits or other values, belonging to the Exhibitor, his staff, agents or visitors, as well as for losses caused by fire,

explosion and other risks through the Exponent's fault or negligence.

The Exhibitor takes the responsibility to follow all the rules and order drawn by the participation in the Exhibition, including security and fire-prevention measures, as well as all the illegal actions, stated by Russian legislation.

The Exhibitor takes the obligation to compensate to the Organizer all the losses and damages to exhibition and warehouse space, power and water supply and sanitary communications, as well as to the equipment of the Organizer, including potential damage, which can be caused through the fault of the Exhibitor.

The Organizer provides for the civil insurance of any damage to life and health and/or property and values of the third party including the Exhibitor and the visitors of the Exhibition at its own expense.

18. SECURITY

18.1 Security guards are located at the visitors' entrance, transport gates and in the pavilions on a twenty-four-hour basis. A security service is aimed at providing public safety and anti terror actions. Security guards are responsible for the officially delivered to the exhibition centre equipment only at the night time from 20.00 to 08.00 during the move in time, from 20.00 to 9.00 on November, 18th and from 20.00 to 9.00 during the exhibition time.

18.2 The Organizer is not responsible for the security of the exhibits at the booths and recommends that the Exhibitor's property should be insured. The Organizer provides private booth security. To assure availability, please order all your security services in advance, 14 days prior the move-in date.

18.3 The Exhibitor shall remain responsible for the Exhibitor's property and belongings. In case of loss of your personal belongings no claims will be accepted.

19. SOUND LIMITS DEMANDS

For the period of the Exhibition, the sound level at the booth of the Exhibitor should not exceed 75 decibels.

The Exhibitors violating this demand will be fined for 500 EUR.

20 All deadlines in this document, as well as at the Organizer's website are final. If your order received after the deadline the service cannot be guaranteed.

20.1 All Payments for the Additional services Must be made according to the term 5 of the present Contract.

21. JURISDICTION

The present document is a Contract and it is governed by the Russian Federation law.

22. LEGAL ADDRESS AND BANK DETAILS OF THE EXHIBITOR:

Organizer:

JSC "ExpoNAT"
Legal address: 71/5, Pyatnitskaya street, bld. 3, Moscow, 115054, Russia
Mailing address: 49 off., 15, Neglinnaya str., bld. 1, Moscow, 127051, Russia
Tel: +7 (495) 651- 0834, Fax: +7 (495) 651- 0835, WEB: www.natexpo.ru
BENEFICIARY
JSC "EXPONAT" 7705498677
BENEFICIARY 'S ACCOUNT
4070297800000000655
BENEFICIARY'S BANK
LEGION JSCB, Moscow, Russia
SWIFT CODE: LEGIRUMM
INTERMEDIARY 0104450390
VTB DEUTSCHLAND (GERMANY) AG, FRANKFURT, GERMANY
SWIFT: OWHBDEFF

General Director ExpoNAT JSC

N.K. Piskunova _____

Date _____

Company, which will be paying by the invoice:

Name:
Address: <input type="text"/>
Name of the Bank:
Address of the Bank: <input type="text"/>
Code of the Bank:
SWIFT:
Account of the Company in this Bank:
Code IBAN

On behalf of the Exhibitor

Name _____

Signature _____

Date _____

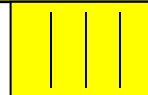
Stamp

Application - Contract for Participation at NATEXPO 2013 №/ID _____

IEC VVC, November 19-21, 2013 Contract №/ID _____

Please complete the following in BLOCK CAPITAL LETTERS and Fax it to +7 (495) 651-0835

Name (a brand you will be participating under):



RUS
ENG

In the alphabetical listing you want your company name to be placed under letter:

РУС (А-Я)

ENG (A-Z)

Contact person name:	Job title:
Address:	
Tel:	Fax:
E-mail:	WEB:

Please mark the quantity of sqm in the square.

We hereby apply for the following allotment of Exhibition space for NATEXPO 2013:	Free design space (min 30 sqm)		Shell Scheme Space (min 9 sqm)		Shell Scheme Space Advantec (min 9 sqm)		Outdoor space (min 3 sqm)		Free design space for OB truck (min 9 sqm)	
	During NATEXPO 2012:	<input type="checkbox"/>	€265 per sqm	<input type="checkbox"/>	€320 per sqm	<input type="checkbox"/>	€365 per sqm	<input type="checkbox"/>	€90 per sqm	<input type="checkbox"/>
Early rate: (until March 1 st , 2013)	<input type="checkbox"/>	€285 per sqm	<input type="checkbox"/>	€345 per sqm	<input type="checkbox"/>	€385 per sqm	<input type="checkbox"/>	€90 per sqm	<input type="checkbox"/>	€215 per sqm
Regular rate: (after March, 1 st , 2013)	<input type="checkbox"/>	€315 per sqm	<input type="checkbox"/>	€370 per sqm	<input type="checkbox"/>	€415 per sqm	<input type="checkbox"/>	€90 per sqm	<input type="checkbox"/>	€215 per sqm
Second floor:	<input type="checkbox"/>	€80 per sqm								

The booth location at the exhibition is discussed with the Organizer only after receipt of the 25% deposit of the total invoice amount.

Choose your type of the Registration Fee:

- Submitting you logo and the Exhibitor information to the Catalogue **475€:**

- Two pages in the Catalogue for submitting full-color advertisement and the Exhibitor information **635€:**

Special conditions from November 6th to February 28th, 2013:

- In case a company-participant of the "NATEXPO 2012" is expanding its exhibit space on 10 sq.m. minimally, it receives the 10 % discount on all additional meters.
- In case a company-participant of the "NATEXPO 2012", except of expanding the exhibit space, is covering the invoice in 10 days in 100%, it receives a 5 % discount on all square meters of its exhibit space.

Special conditions from March 1st to June 30th, 2013:

- In case 100 % of the invoice is covered in a lump sum before July, 1st, 2013 the Exhibitor receives 2% discount on total invoice amount. The invoice should be paid during 10 days after the date of issue.

Payment terms:

- In case of signing of preliminary application the 25% deposit must be received by the Organizer before February 15th, 2013. If the payment has not been received by February, 15th, 2013, the prices will be changed according the standard rates and the allocated space will become void and made be available to other exhibitors.
- 50% deposit must be received by the Organizer before July 1st, 2013.
- 100% of the exhibition space rental charge must be paid before October 1st, 2013.

All NATEXPO 2013 documents contain prices with V.A.T. included! All bank commission charges are borne by the Payer's Company. There is no extra charge for type and location of the exhibition booth. We have read and agree to the terms and conditions for NATEXPO 2013" which are printed in this document.

General Director "ExpoNAT" JSC:

N.K. Piskunova _____

Date _____

Stamp

On behalf of the "NATEXPO 2013"

Exhibitor:

Name _____

Signature _____

Date _____