**Organization Information** 

EMS Agency: No

Organization Name: TIDEWATER EMS COUNCIL

Address First Line: 1104 Madison Plaza

Organization Structure: Regional EMS Council

Address Second Line: SUITE 101

State: VA City: **CHESAPEAKE** Zip: 23320

City/County: **CHESAPEAKE** Phone Number: (757)963-0632 Regional Council:

FIN#: 54-0977032 Tidewater EMS Council

Organization Type: Non-Governmental

**Personnel Information** 

**Number of Certified Personnel** 

First Responder: 0 Paramedic: 0 Advance EMT: 0 Enhanced: 0

Intermediate 0 Advanced Life Support Coordinator:0 Education Coordinator: 0

Certification

Paramedic: 0 Advance EMT: 0 First Responder: 0 EMT: 0 Enhanced: 0

Intermediate 0 Advanced Life Support Coordinator:0 Education Coordinator: 0

Total: 0 Driver: 0 Other: 0

<u>Personnel</u>

Total: 0 Career: 0 Volunteer: 0

Comments:

**Call Activity and Demographic Information** 

BLS Calls: 0 ALS Calls: 0 Calls Unable To Respond: 0

Calls Outside Primary Service Area: 0 Avg Call Time(minutes): 0 Average Round Trip Mileage: 0

Avg Mileage To Nearest Hospital: 0

Square Miles of Service Area: 0 Total Number of Stations: 0 Population of Service Area: 0

Comments:

EMS Regional Council

## **Financial Information**

**Assets** 

Cash Balance: \$622,919.00

\$722,340.00 Real Estate:

\$0.00 Investments (unrestricted): \$0.00

Equipments, Vehicles, etc: \$1,400,443.00

Restricted Funds:

Restricted Funds Description:

Technical Rescue Team Funds

Eastern Shore Funds

Metropolitan Medical Response System Funds

Hospital Preparedness Program Funds

Liabilities

\$112,603.00 Balance of Open Accounts:

\$263,918.00 Notes or Mortgages Owed:

\$0.00 Indebtedness / Obligations:

Description of Indebtedness / Obligations:

## **Other Fees**

Amount received from EMS Fee for Service for Last Fiscal Year:\$0.00

Cost Recovery: 0.00% Service Fee Charged:N Service Fee per Call: \$0.00

Receipts/Revenue

\$50,798.00 Local Government:

26% Return to Locality: \$28,950.00

\$49,100.00 Donations:

EMS Fee for Service: \$0.00

\$0.00 Fund Raising:

Interest Dividends: \$19,898.00

Grants: \$31,890.00

\$2,324,297.00 Other Revenue:

Description of Receipts/ Revenue:

**Expenditures** 

\$576,803.00 Operational Expenses:

Personnel Costs: \$941,691.00

Capital Expenditures: \$0.00

Other Expenses: \$0.00

\$647,885.00 Non Operational:

Definition of Capital Expenditures:

**Finance Summary** 

\$2,745,702.00 \$2,369,181.00 **Total Assets:** Net Worth:

\$376,521.00 **Total Liabilities: Beginning Balance:** \$622,919.00

\$2,504,933.00 \$338,554.00 **Total Receipts:** Cash Difference:

\$2,166,379.00 **Ending Balance:** \$961,473.00 **Total Expenditures:** 

Comments:

# Requested Items Information

## Item Name: 45 mm Needle Set - Region Wide

Item Type: Special Priority - Multi-Jurisdictional or Agency Projects Req. Quantity: 55 Current Quantity:0 Funding Level: 100 / 0 Action Add Matching Funds: \$0.00

\$30,300.00 State Funds: \$30,300.00 Total Price:

> This grant request is to expand on the capabilities of a previous region wide grant of the EZ-IO Drill/Needles that council received some years ago. The Tidewater EMS Council is requesting 100% funding to purchase 45 mm Needles for the existing 200 EZ-IO Kits that have been deployed to the field and to provide the "seed" stock to the hospitals to restock after they have been used. The hospitals will then provide the

replacement needles for the sustainability of the program.

Hardship Justification: This grant request is to expand on the capabilities of a previous region wide grant of the EZ-IO

Drill/Needles that council received some years ago. The Tidewater EMS Council is requesting 100% funding to purchase 45 mm Needles for the existing 200 EZ-IO Kits that have been deployed to the field and to provide the "seed" stock to the hospitals to restock after they have been used.

The hospitals will provide the replacement needles for the sustainability of the program

Supporting Documents								
Name Type Description								
F19230/TEMS Multi-Jurisdictional Request.pdf	Agreement	TEMS Multi-Jurisdictional Request	56 KB					
F28000/Tideater EMS EZ-IO Grant 2015.pdf	Quote	Quote	172 KB					

#### **Technical Information**

Please give a brief description of the project (2-3 sentences).

This grant request is to expand on the capabilities of a previous region wide grant of the EZ-IO Drill/Needles that council received some years ago. The Tidewater EMS Council is requesting 100% funding to purchase 45 mm Needles for the existing 200 EZ-IO Kits that have been deployed to the field and to provide the "seed" stock to the hospitals to restock after they have been used. The hospitals will then provide the replacement needles for the sustainability of the program.

What are the specific objectives of the project and anticipated time frames?

To provide 45 mm needles to the pre-hospital agencies and to provide "seed" stock to the hospitals that will sustain the program by providing replacement needles after use.

Explain anticipated impact of the project on agency, customer service, or community. Who will benefit from the project/initiative?

The EMS agencies will be able to provide a more standard of care in the area of Pre-Hospital IO insertions

What do you expect will be the two most crucial issues or challenges facing your agency in completing this project?

Funding is the only issues at this time

Does your agency have adequate resources (money, equipment, facilities, personnel, etc.) to achieve the goals of the project?

With this grant requests yes.

Describe how you will evaluate what changes or positive progress can be directly linked to the project.

QA/QI program.

# **Item Name: Laptop Replacement X2**

Req. Quantity: 2 Item Type: Computer Hardware Current Quantity:2 Funding Level: 80 / 20 Action Replace

# **Requested Items Information**

Item Name: Laptop Replacement X2

Total Price: \$2,735.96 Matching Funds: \$547.19 State Funds: \$2,188.77

Comments: This grant request is to replace 2 older laptops that have gone the required 5 year life cycle. The Tidewater

EMS Council's electronic equipment is on a 5 year replacement plan as an attempt to stay current with latest

technology

Hardship Justification:Limited funds for the regional EMS Council budgeted for equipment replacement.

Supporting Documents						
Name Type Description Size						
F15434/Tideater EMS Computer Grant 2015.pdf	Quote	Computer Quote	169 KB			

## **Item Name: Tidewater EMS/Nursing Expo**

Item Type: Special Priority - Innovative (Special) ProjectsReq. Quantity: 1Funding Level: 80 / 20Action AddCurrent Quantity: 0

Total Price: \$25,000.00 Matching Funds: \$5,000.00 State Funds: \$20,000.00

Comments: This request is for funding assistance for the Tidewater EMS (TEMS) Council Education EMS/Nursing Expo.

This "mini-symposium" is a joint effort between TEMS and OEMS. This event will be held in spring of 2016. Information about the 2015 Expo will be made available to OEMS and FARC when produced. Multiple regional public safety agencies and health care systems will also collaborate to assist in presenting this conference. This training has primary objectives of allowing providers an additional avenue for Category 1 CE as well as a chance to network with other providers and allied health personnel from around the state. Funding for this event is obtained mainly through sponsorships and registration fees, and will be used as the matching part of the funds. Benefits of this training are that it provides an inexpensive option for providers to attend a full 4-day training event where up to 16-24 CE credits may be earned, allows for networking opportunities and increase EMS awareness, education and training. Funds will be used cover the following

areas:

Hilton Garden Inn (conference associated fees)

Instructional Materials Student Materials

Instructor Related expenses (including travel, honorarium, materials, etc.)

Audio Visual

Administrative costs (mailings, printing, copying, supplies, etc.)

Hardship Justification: We have no budgeted money to cover the cost of this Expo and rely on the support of OEMS to offer it each year.

Supporting Documents							
Name Type Description Size							
F18414/2014 Tidewater EMS E EXPO Wrap Up Report.pdf	ducation Other	2014 Tidewater EMS Education EXPO Wrap Up Report. Most Recent Expo Data Sheet.	198 KB				

#### **Technical Information**

Please give a brief description of the project (2-3 sentences).

This request is for funding assistance for the Tidewater EMS Council Education Expo. This "mini-symposium" is a joint effort between TEMS and OEMS. This event will be held in spring of 2016. Multiple regional public safety agencies and health care systems will also collaborate to assist in presenting this conference. This request normally

# **Requested Items Information**

# Item Name: Tidewater EMS/Nursing Expo

#### **Technical Information**

would came with the Fall cycle of RSAF. We have moved it to the Spring cycle to allow for additional time to market it to the agencies and vendors.

What are the specific objectives of the project and anticipated time frames?

This training has primary objectives of allowing providers an additional avenue for Category 1 CE as well as a chance to network with other providers and allied health personnel from around the state.

Explain anticipated impact of the project on agency, customer service, or community. Who will benefit from the project/initiative?

Benefits of this training are that it provides an inexpensive option for providers to attend a full 4-day training event where up to 16-24 CE credits may earned, allows for networking opportunities and increase EMS awareness, education and training.

What do you expect will be the two most crucial issues or challenges facing your agency in completing this project? Not receiving this grant.

Does your agency have adequate resources (money, equipment, facilities, personnel, etc.) to achieve the goals of the project?

With the funding of this grant request yes.

Describe how you will evaluate what changes or positive progress can be directly linked to the project.

Student survey that is conducted at the end of the symposium.

# **Affirmation**

Brief Project Description:

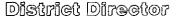
- 1-This grant request is to expand on the capabilities of a previous region wide grant of the EZ-IO Drill/Needles that council received some years ago. The Tidewater EMS Council is requesting 100% funding to purchase 45 mm Needles for the existing 200 EZ-IO Kits that have been deployed to the field and to provide the "seed" stock to the hospitals to restock after they have been used.
- 2-This request is for funding assistance for the Tidewater EMS Council Education Expo. This "mini-symposium" is a joint effort between TEMS and OEMS. This event will be held in spring of 2016. Multiple regional public safety agencies and health care systems will also collaborate to assist in presenting this conference. This request normally came with the Fall cycle of RSAF. We have moved it to the Spring cycle to allow for additional time to market it to the agencies and vendors.
- 3-This request for funding assistance is to replace 2 laptops computers that have reached their end of life cycle. The 2 systems that we are looking to replace are greater than 5 years of age. There is no software with this purchased.

Project /Equipment Sustainability:

- 1-The hospitals will provide the replacement needles for the sustainability of the program.
- 2-Successful grants and partnerships/sponsors.
- 3-Extended warranties/service agreements.

Supporting Documents						
Name	Type	Description	Size			
F32232/F26176-IRS Non-Profit	IRS Letter / 990 / W9	TEMS IRS Letter	180.08			
Letters.pdf			KB			

Authorized Agent		
First Name: WILLIAM	Last Name: COULLING	Phone#:
Email: COULLING@VAEMS.ORG		Signature: W David Coulling Jr
Finacial Officer		
First Name: KENT	Last Name: WEBER	Phone#:
Email: KJCURLY1@YAHOO.COM		Signature: Kent J. Weber



# Internal Revenue Service

in reply refer to: Case 503380

June 20, 1975

E0:113:R.Warner

Telephone: (301) 962-4773

Tidewater Emergency Medical Services Council. Incorporated 11 Koger Executive Center, Suite 203 Norfolk, Virginia 23502

Accounting Period Ending: 6/30 Form 990 Required: 😰 Yes 🛘 No Advance Ruling Period Ends: 6/30/80

IDEWATER REGIONAL HEALTH PLANNING COUNCIL

Based on the information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code

Because you are a newly created organization, we are not now making a final determination of your foundation status under section 509(a) of the Code However, we have determined that you can reasonably be expected to be a publicly supported organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Accordingly, you will be treated as a publicly supported organization, and not as a private foundation, during an advance ruling period This advance ruling period begins on the date of your inception and ends on the date shown above

Within 90 days after the end of your advance ruling period, you must submit to us information needed to determine whether you have met the requirements of the applicable support test during the advance ruling period If you establish that you have been a publicly supported organization, you will be classified as a section 509(a)(1) or 509(a)(2) organization so long as you continue to meet the requirements of the applicable support test If, however, you do not meet the public support requirements during the advance ruling period, you will be classified as a private foundation for future periods. Also, in the event you are classified as a private foundation, you will be treated as a private foundation from the date of your inception for purposes of sections 507(d) and 4940

Grantors and donors may rely on the determination that you are not a private foundation until 90 days after the end of your advance ruling period In addition, if you submit the required information

within the 90 days, grantors and donors may continue to rely on the advance determination until the Service makes a final determination of your foundation status. However, if notice that you will no longer be treated as a section 170(b)(1)(A)(vi) organization is published in the Internal Revenue Bulletin, grantors and donors may not rely on this determination after the date of such publication. Also, a grantor or donor may not rely on this determination if he was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of section 170(b)(1)(A)(vi) status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section 170(b)(1)(A)(vi) organization

Donors may deduct contributions to you as provided in section 170 of the Code Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code

You are not liable for social security (FICA) taxes unless you file a waiver of exemption certificate as provided in the Federal Insurance Contributions Act You are not liable for the taxes imposed under the Federal Unemployment Tax Act (FUTA)

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code However, you are not automatically exempt from other Federal excise taxes. If you have any questions concerning these taxes, please let us know

If your sources of support, or your purposes, character, or method of operation is changed, you should let us know so we can consider the effect of the change on your status. Also, you should inform us of all changes in your name or address

If the yes box at the top of this letter is checked, you are required to file Form 990, Return of Organization Exempt From Income Tax, only if your gross receipts each year are normally more than \$5,000 The return is due by the 15th day of the fifth month after the end of your annual accounting period. The law imposes a penalty of \$10 a day, up to a maximum of \$5,000, for failure to file the return on time

You are not required to file Federal income tax returns unless you are subject to the tax on unrelated business income under section 511 of the Code If you are subject to this tax, you must file an income tax return on Form 990-T In this letter we are not determining whether any of your present or proposed activities are unrelated trade or business as defined in section 513 of the Code

You need an employer identification number even if you have no employees If an employer identification number was not entered on your application, a number will be assigned to you and you will be advised of it Please use that number on all returns you file and in all correspondence with the Internal Revenue Service

11/ Jour

District Director

Form L-391 (4-73)

# Internal Revenue Service District Director

Department of the Treasury

Date:

DOT 1 6 1988

Tidewater Emergency Medical Services Council, Incorporated 11 Koger Executive Center Suite 201 Norfolk, VA 23502 Our Letter Dated:
June 20, 1975
Person to Contact:
F.H. Limpert, Jr.
Contact Telephone Number:
(301) 962-4773

DEGETTIVE ()

OCI 20 1980

TIDEWATER EMS COUNCIL

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period

Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Internal Revenue Code, because you are an organization of the type described in section \_\_\_\_\_\* Your exempt status under section 501(c)(3) of the code is still in effect

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records

If you have any questions, please contact the person whose name and telephone number are shown above

Sincerely yours,

Teddy R. Kern District Director

\*509(a)(1) & 170(b)(1)(A)(vi)

This grant request is to provide 45 mm needles to the 200 EZ-IO kits that have been deployed to the filed from a regional grant a few years back. No agency has expressed a negative comment about the Council pursuing this grant at this time.

This grant request is to expand on the capabilities of a previous region wide grant of the EZ-IO Drill/Needles that council received some years ago. The Tidewater EMS Council is requesting 100% funding to purchase 45 mm Needles for the existing 200 EZ-IO Kits that have been deployed to the field and to provide the "seed" stock to the hospitals to restock after they have been used.

The hospitals will then provide the replacement needles for the sustainability of the program.

# 2014 Tidewater EMS Education EXPO Wrap-up Report

March 20-23, 2014 ♦ Suffolk Hilton Garden Conference Center ♦ Suffolk, VA

- 176 Attendees (includes 34 nurse attendees), compares to 168 in 2013 and 123 in 2012
- 37 Instructors
- 1 16 hour Class (Emergency Nursing Pediatric Core Core), 3 4 hour Classes, 11 2 hour
   Classes and 33 1.5 hour Classes
- Total Available CEs 99.5 hours
- 1 "Lunch and Learn" on Palliative Care
- 1 "Dinner and Learn" on History of EMS
- 18 Different ALS Topic Areas offered
- 9 Different BLS Topic Areas offered
- EMS CE awarded:
  - o Thursday 726
  - o Friday 761
  - o Saturday 536
  - Sunday 189
- Nursing CEUs Credited:
  - o Thursday 181
  - o Friday 197
  - Saturday 60
  - Sunday 19.5
- Total CE/CEUs 2669.5
- Total Cost per CEU approximately \$12.32
- Social networking events included a movie night, a casino night and door prizes
- Evening vendor/exhibit hall
- Participant written evaluations of each topic and instructor were collected on-site after each class. An online overall event satisfaction and recommendation survey was conducted following the Expo. Summaries attached.

The Tidewater EMS Education Expo was funded by Sentara Healthcare (the five Southside Sentara hospitals) as the Tidewater EMS Council's Platinum Partner for 2014, a grant from the Office of EMS, Virginia Department of Health, the Tidewater EMS Council, Physio-Control, Bon Secours Hampton Roads, the Eastern Virginia Healthcare Coalition, Tidewater ENA and participant registration. Various businesses and individuals also contributed door prizes.

# Sentara as Platinum Partner for 2014

Throughout 2014 the Tidewater EMS Council recognized Sentara and the five Sentara Southside hospitals as our Platinum Partner. This includes ongoing recognition on our website home page as well as on our sponsor page, during all of our EMS educational events, during other events such as our EMS family picnic and awards presentation, in our office conference room, in our Response newsletter and in our annual report.

During the 2014 EMS Education Expo all promotional materials highlighted Sentara as our Platinum Partner and primary Expo sponsor, and on-site signage, exhibit space and announcements promoted this as well.

Participant Evaluation S	ummary							
Question 1. What is your overall evaluation of the conference?								
(Check one)	5	4	3	2	1			
	28	14	6	0	0			
Average score - 4.458								
Comments								
I really liked how flexible it was and how they allowed people	to attend	classes	even if th	ney don't	pre			
register								
Great Conference Please have casio	n night a	gain						
Had agreat time								
good conference								
Great job great instructo	rs							
different styles of presentations- some highly interactive some	dynamic	prestnta	tions at f	ast, cleaı	r pace			
Variety of classes for various ceus and variety of learning variet	y of pers	pects wa	s excelle	nt as wel	ll Dr.s			
flight nurses ems provide	ers							
this was my first time attending. I found the speakers and topi	cs to he t	on notch	n They w	iere exce	ellent			
			·		Inchie			
Would love to see medical response again. What kids ar	e smokin	g was rea	ally good	as well				
Loved the classes. Would like to have the mental health that wa					a class			
Only complaint is lots of confusion on room assignr	nents an	d techno	logy issue	es				
This has been the best expo, I ever attended. Good plan	ning, wel	l thought	t out. Gr	eat Pen				
Very nice to be able to mix and match to ge	et catego	ries need	led					
Even more smooth than last	year							
better variety of classes	5							
always very well organize	ed							
Presenters evaluators knowledg	eble good	1						
fantastic value vendor night was small but ha	ad a few r	nice prod	lucts					
only change would be to update classes that am so I ca	n make c	hanges	l missed l	Dr. Lo				
cancellations or juxto position of classes to another time slot	on day p	refer wh	en havin	g charts	fro			
medicine classes oxygen delivery systms etc on scene have han	douts to	take hon	ne and st	udy and	keep			
for reference				·	·			
always great instructors	5							
a little more information about class when sign	ing up w	ould be h	nelpful					
some instructors had difficulty with powerpoint presentation	s that wo	uld not i	play on o	lder vers	sion			
software on computers proje	ectors							
some more organization would have		ice						
great instructors great topics great location								
great venue supportive staff good instructors								
Thank you great speakers learned a lot great food								
Poor choice in food								
food selection was bad menu should have been made prior to serving								
food could have been bet			<u> </u>					
nice and organized								

Participant Evaluation 3	a,							
Qestion 2. What is your overall evaluation of the conference								
facilities and location ( check one)?	5	4	3	2	1			
	26	19	3	0	0			
Average score - 4.479								
Comments								
the facility was amazing but it was far away from VB								
great service								
more BLS and hands or								
would love to see casino night in		e						
good food great coffee								
thank you for a job well do								
good food great coffee	!							
good location very good facility for classrooms advantage havi	ng adjoin	ing hotel	I food ve	ry good a	away			
from distractionsp quiet Beth TorresRN very good presenter i								
large enough to see, do not overload slide. Idea- wear your i	nost inte	resting E	MS t-shir	t day, lo	gos			
sayings humor, etc Excellent instructor and good topics Eli	zabeth B	eatty. Ca	rdiac An	atomy w	ell			
presented with hands on. Western Medicine- DAvid Keeler dyn	amic pre	senter ar	nd preser	itation b	ut not			
intereactive with audience+/- situation Can absorb only so much	ch they ca	n loose o	connectio	on. Use I	David			
Keeler wiht folk medicin	e							
location was great facilities we	re good							
this was a great location facilities w		lent						
I would have liked to see an EMS vendor that sold EMS equi	pment vo	ou can bu	ıv for vol	ır persor	nal			
jumpbag for example pulse-ox stethesco								
would like cheaper roon			<u> </u>					
very good, only complaint is the water had a lot o		nt in it. ?	Dirty ice	<u> </u>				
Good Hotel, good service, very clea								
Resturant prices are a little pricey Room pr			er					
Food was even better than las			-					
Convinient location attentive hotel s		food						
there are always things taught her anad I have never been t			Lalways	come ha	rk			
there are arways trinigs taught her and a mave hever been t	augiit iii	Detroit.	Taivays	conic bu	CK			
First room smalled like old ashtrov. Dool was fitting for our class	. Anoth	مامینمام	wore tel	d :+oc	alacad			
First room smelled like old ashtray. Pool was fitting for our class Good location / facility		er couple	were to	u it was	cioseu			
· · · · · ·								
Game night staff was fantastic. Please make sure fluids are alwa	-		out of ic	ed tea se	erveral			
times and tea was gone from lunch in th								
Variations in room temps during E	NPC train	ing						
Food delicious that was in conference areabut actual grill too	k half an	hour to	fix salad	with sea	red			
steakwhich resulted in eating in 10 min	utes befo	re class						
Make sure room is adequate for numb	er of atte	endees						
Pleasant, helpful staff								
Food was always cold. Need 1/2 covers for hot food								
Heat / AC always feast or famine								
some roomss cold / some hot. Noisy hallway during class. [	Dinner Fri	day nigh	t was not	very go	od			
Very clean / great staff		<del>z</del>						
,								

Participant Evaluation Summary
Nice location. Heat AC problems at times
Great Location ?????Prices. Great Instructors
Very Good and strong instructors
Question 3. What parts of the conference were of most value to you?
CKD, Peds Trauma
LVAD, Trapped when time is ticking, Bad Bugs, Project Lifesaver, EMS Medical Response
Great lecturers bring back gene mcdaniel
Trauma
Enjoyed all portions, The Casino Night
Casino Night!!
Convenience to my area
CEUs, networking
the educational experience and the Casino Night was a blast
Hands on and interactions
12 lead ECG, STEMI, Pediatrics
Thomas Schalenberg's Cardiac Anatomy was outstanding
Everything
Ability to Change classes without a penalty, Elizabeth Beatty blood thinners, brain injuries. Pallative Care
Good pediatrics education
All segments were extremely valuable
I loved the hands on classes
refresher training and would like to see that as a stand alone class. Liked the vendors with EMT stuff had very good presenters
Hands on classes were a good learning tool Instructors were very positive with feedback
I enjoy all the lectures I had attended
Beth Torres Lecture eat and learn classes ability to change classes
social night, lunch and learn, dinner and learn
Hands on tracks classes
The lunch and learn and meals with CEUs
nice variety of topics. Knowledgeble speakers Casino night was fun
Casino night much fun
Pallaitive care lunch and learn. I have an elderly family membernuff said. LVADs
Good classes in categories hard to get
EMS on hands scenario
Classes were great and recievedthe CEUS that I needed. Game night was fun and very organized better
than last year.
Appreciate all the Peds talks
Quality classes
OB deliveries, Pediatric Trauma and Pediatric Emergencies, CHF class. Most intersting- Air Medical
Decisions
EMS Medical response, Broken Heart- need more than 1 session
Education always helpful. Pediatric classes
Instructor choice / Excellent presentations, Instructor interactions
Instructors and their knowledge / Casino night

Participant Evaluation Summary
Recert hours. Networking
Really enjoyed East vs West and What Kids are Smoking now
The classes that were educational and fun or interactive
Heart and Lung lab; and ??????? Capt. Gene McDaniel classes
All classes were awesome
Question 4. What segments of the conference were of least value to you?
N/A
None All Good
None
None to Speak Of
Nothing
To use a public restroom for training> I find it very alarming to walk into the woman's restroom to find a scenario with men in the restroom. The hotel staff were not advised and vere very upset and concerned of what had happened. Very poor planning and unacceptable!!
East vs West
The class changes made at the last moment
Needs better computer campatability
Classes bing switched or confusing
Need to provide feedback form in packet so notes/ideas can be added during attendance
N/A the switch in classrooms at last minute was confusing- signs on doors to indicate change would have
been helpful
None, I found all segements to be extremely infformative
There wasn't anything not valuable to me
Variety of CEU hours offered / time slot
Sitting through ALS sessions that didn't pertain to my role
East vs West- no audience interaction
It's all useful
The Movie night and nightly activities
Would like vendors that have EMT stuff
None- enjoyed them all. Thanks for the meals also (good and saved time)
Breakfast
Too many changes and confusion
Trauma Case Studies
Vendor portion. Movie night
Night time activities, did not attend
Movie night
There were classes that had nothing to do with EMS
Due to duty the special events and gatherings  Vendors this year / more displays than vendors
None - always great
None awesome job by TEMS Staff Thanks again!
They wer all great! No complaints.
Food selection. Some classes were very dry and not related to EMS.
Having a part of training in a public restroom.
having a part of training in a passic restroom.



 SAP Code
 141053
 Created Date
 3/5/2015

 Quote Number
 00003933
 Expiration Date
 4/4/2015

Prepared By Brian Hardy Contact Name David Coulling

E-mail brian.hardy@vidacare.com Phone (757) 963-0632 ext 303

Email coulling@vaems.org

Bill To Name Tidewater Ems Council Ship To Name Tidewater Ems Council
Bill To 1104 Madison Plz Ship To 1104 Madison Plz

Chesapeake, VA 23320-5163 Chesapeake, VA 23320-5163

Product Code	Code Product Description		Quantity Sales Price Each per Case		Each Price	Total Price	
9079-VC-005	EZ-IO 45MM NEEDLE (BOX OF 5)	55.00	USD 550.00	5	USD 110.00	USD 30,250.00	

Subtotal USD 30,250.00
Shipping and USD 50.00
Handling
Grand Total USD 30,300.00

US

Thank you for the opportunity to quote Teleflex products. To place your order please call 866-246-6990 or visit TELEFLEX.COM/EMS

\*Unless Shipping and Tax costs are specified, they are not included in the Grand Total.

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US



## **ORDERING INFORMATION**

# GovConnection, Inc.

Please contact your account manager with any questions.

Ordering Address GovConnection, Inc. 732 Milford Road Merrimack, NH 03054 Remittance Address GovConnection, Inc. Box 536477 Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

#### **TERMS & CONDITIONS**

Payment Terms: NET 30 (subject to approved credit)
FOB Point: DESTINATION (within Continental US)

Maximum Order Limitation: NONE

 Delivery Time:
 1-30 DAYS ARO

 FEIN:
 52-1837891

 DUNS Number:
 80-967-8782

 CEC:
 80-068888K

 Cage Code:
 OGTJ3

 Business Size:
 LARGE

WARRANTY: Manufacturer's Standard Commercial Warranty

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com, or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

If you require a hard copy invoice for your credit card order, please visit the link below and click on the

Proof of Purchase/Invoice link on the left side of the page to print one: <a href="https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm">https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm</a>

Please forward your Contract or Purchase Order to:

SLEDOPS@GovConnection.com

QUESTIONS: Call 800-800-0019

FAX: 603.683.0374



**SALES QUOTE** 

# 23829723.01

GovConnection, Inc. 7503 Standish Place Rockville, MD 20855 Account Executive: Todd Ohl

Phone: (800) 800-0019 ext. 75538

**Fax:** 603-683-0829

Email: tohl@govconnection.com

PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING

Date: 3/5/2015 rough: 3/31/2015

Valid Through:
Account #:

Phone: (757) 963-0632 x303

Account Manager:

Phone: Fax: Email:

Customer Contact: David Coulling

Email: coulling@vaems.org Fax:

QUOTE PROVIDED TO:

AB#: 13211619

TIDEWATER EMS COUNCIL INC

1104 MADISON PLZ

STE 101

CHESAPEAKE, VA 23320

SHIP TO:

AB#: 13211622

**Tidewater EMS Council** 

David Coulling

1104 Madison Plz Ste 101 CHESAPEAKE, VA 23320

(757) 963-0632 (757) 963-0632

DELIVERY FOB		SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
1-30 Days A/R/O Destination		Small Pkg Ground Service Level	31.00 lbs	NET 30	

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*	Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price		Ext
	1	2	16483764	F2R74UT#ABA	Smart Buy ProBook 650 G1 Core i5- 4200M 2.5GHz / 4GB / 500GB / DVD SM / abgn / GNIC / BT / WC / 6C / 15.6" HD / W7P64-W8 Hewlett Packard Commercial PCs	Hewlett Packard Commercial PCs	\$ 806.06	\$	1,612.12
	2	2	16011290	H6Y75UT#ABA	4GB PC3-12800 204-pin DDR3 SDRAM SODIMM□ HP Workstations Accessories	HP Workstations Accessories	\$ 45.34	\$	90.68
	3	2	16964568	PCCDC00024	Simple Memory Install ☐ Wilmington Config SVC	Wilmington Config SVC	\$ 8.00	\$	16.00
	4	2	7381951	U7876E	5-Year eCarePack 9x5 Next Business Day Hardware Support for Notebook, CPU Only□ HP PSG/Services	HP PSG/Services	\$ 336.47	\$	672.94
	5	2	14436251	A7E36UT#ABA	Smart Buy 2012 120W Advanced Docking Station□ Hewlett Packard Accessories	Hewlett Packard Accessories	\$ 172.11	\$	344.22
							Subtotal	\$	2,735.96
							Fee		0.00
							Shipping and Handling	4	0.00
							Tax		0.00
							Total	\$	2,735.96

\*Lease for as low as: \$91.22/Mo.

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