

Cartus Contact bLIT \_\_\_\_\_  
 Broker \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Agent \_\_\_\_\_ Phone \_\_\_\_\_



Date Submitted \_\_\_\_\_  
 File # \_\_\_\_\_  
 Owner \_\_\_\_\_  
 Subject Property \_\_\_\_\_

### showings

# Since Last Report  
 # Since Listed  
 # to Date  
 # of 2<sup>nd</sup> Showings (Past 2 weeks)

### open house

Date of Last Open House  
 Type of Open House  
 # of Attendees

Initial bma date:

### feedback

Buyer

Broker

bma probable sale price:

if listed, expiration date:

### competition

Price Range  
 # of Total Competing Listings  
 # of New Competing Listings  
 # In Same Subdivision  
 Absorption Rate  
 Competition? New Homes REO  
 # In Same subdivision  
 % of Market

Incentives

### subject property

STYLE	APPROX GROSS LIVING AREA	TOT RMS	BED RMS	BATHS	GAR & TYPE	LOT SIZE	YEAR BUILT	DAYS ON MARKET	ORIGINAL LIST PRICE	CURRENT LIST PRICE	DATE OF LAST REDUCTION

Comments (please include current incentives)

### most comparable recent sales

COMPARABLE SALE # 1 \_\_\_\_\_ Inspected? ☐ Yes ☐ No

Original List Price \_\_\_\_\_ Final List Price \_\_\_\_\_ Contract Price \_\_\_\_\_ Closing Date \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market

Included on  
Original BMA

☐

Similar to subject - Incentives

Superior to subject -

Inferior to subject -

COMPARABLE SALE # 2 \_\_\_\_\_ Inspected? ☐ Yes ☐ No

Original List Price \_\_\_\_\_ Final List Price \_\_\_\_\_ Contract Price \_\_\_\_\_ Closing Date \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market

Included on  
Original BMA

☐

Similar to subject - Incentives

Superior to subject -

Inferior to subject -

COMPARABLE SALE # 3 \_\_\_\_\_ Inspected? ☐ Yes ☐ No

Original List Price \_\_\_\_\_ Final List Price \_\_\_\_\_ Contract Price \_\_\_\_\_ Closing Date \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market

Included on  
Original BMA

☐

Similar to subject - Incentives

Superior to subject -

Inferior to subject -

subject property				File #				Date			
STYLE	APPROX GROSS LIVING AREA	TOT RMS	BED RMS	BATHS	GAR & TYPE	LOT SIZE	YEAR BUILT	DAYS ON MARKET	ORIGINAL LIST PRICE	CURRENT LIST PRICE	DATE OF LAST REDUCTION

Comments

## most comparable competitive listings

COMPETITIVE LISTING # 1 \_\_\_\_\_ Inspected? ☐ Yes ☐ No

Original List Price \_\_\_\_\_ Current List Price \_\_\_\_\_ Incentives \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market	Included on Original BMA
										<input type="checkbox"/>

Similar to subject -

Superior to subject -

Inferior to subject -

COMPETITIVE LISTING # 2 \_\_\_\_\_ Inspected? ☐ Yes ☐ No

Original List Price \_\_\_\_\_ Current List Price \_\_\_\_\_ Incentives \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market	Included on Original BMA
										<input type="checkbox"/>

Similar to subject -

Superior to subject -

Inferior to subject -

COMPETITIVE LISTING # 3 \_\_\_\_\_ Inspected? ☐ Yes ☐ No

Original List Price \_\_\_\_\_ Current List Price \_\_\_\_\_ Incentives \_\_\_\_\_

Proximity To Subject	Style	Approx. Gross Living Area	Total Rooms	Bed Rooms	Baths	Garage and Type	Lot Size	Approx. Yr Built	Days On Market	Included on Original BMA
										<input type="checkbox"/>

Similar to subject -

Superior to subject -

Inferior to subject -

## additional marketing information

**MARKETABILITY OF SUBJECT** (positives, negatives, recommendations- comment on location, architectural style, floor plan, economic conditions, etc)

Impact of foreclosures\short sales that are comparable to the subject property?

Any new/recent/additional marketing obstacles since last report?

Steps taken to network and advertise the subject property in the last 2 weeks? (include all forms of media)

In your opinion, what is necessary to sell this house in the next 30 days? *(the information above should support your request)*

### agent recommendations

New Recommended List Price: \$ \_\_\_\_\_

Most Probable Sales Price: \$ \_\_\_\_\_

RECOMMENDED INCENTIVES:

Did you discuss this with the homeowner? ☐ Yes ☐ No Please provide homeowner response.

**For Cartus Relocation Properties:** Please confirm that you placed the Cartus State Contract with the Cartus Disclosure Package in the house for easy access for the buyer(s) agents to see and pick up. \*This is only applicable if you are in 1 of the following 25 States: PA, PR, CA, KY,

59th St, MD, MO, MS, NE, NJ, NY, OH, WV, AL, AR, VT, GA, SC, KS, FL, VA, MT\* ☐ Yes ☐ No