

**Recruit More
and
Sell More**

**THIS
TRAINING
IS FOR
ALL
ASSOCIATES**

**Mr. Stonecipher's
special
incentive**

We're putting together a DVD/CD that will include a message from one of the icons of Pre-Paid Legal's history. Woody Alexander delivered one of the most compelling speeches in our history at our convention in 1999. He was in the final stages of his battle against cancer, a battle he lost very soon following convention. His message was one of urgency. If you haven't seen it, you should.

Also, we're putting "Playing to Our Strengths", an audio piece from Jeff Olson on how and why now is the time to join Pre-Paid Legal.

This DVD/CD will **only be made available** to those associates who pre-register to attend the **November 15th APT**.

APT



ADVANCED PRODUCT TRAINING

Ways to Register for the Advanced Product Training

1. Complete this form and fax to Group Marketing 580.421.6311.
2. Call Group Marketing 580.421.6326.
3. Login under Associates Only and click on the **Advanced Product Training Map** and register for the training in your area.

Don't miss your chance to get the special rate for this training!

**Register Today by Calling Group Marketing 580.421.6326
or On-line at prepaidlegal.com inside Associates Only**

Learn selling techniques This training will provide you with confidence to sell the product, detailed title coverage and so much more. You will also learn how to close and how to get a check!

Associates who attend an Advanced Product Training statistically sell 30 times more and recruit 10 times more than associates who do not attend an APT!

FOR THE OCTOBER SPECIAL AMOUNT, PAYMENT MUST BE RECEIVED ON OR BEFORE OCTOBER 31. FOR THE SPECIAL NOVEMBER AMOUNT, PAYMENT MUST BE RECEIVED ON OR BEFORE NOVEMBER 1ST

CHECK ONE: Associate Only: ☐ \$12 Associate & Spouse: ☐ \$24 (Until October 31st)
Associate Only: ☐ \$15 Associate & Spouse: ☐ \$30 (From Nov. 1 thru 14)
ALL WALK-INS \$20

Non-refundable, non-transferable. Example: husband & wife on same agreement would each need to pay

**Fill out Information
at Right and Fax to
Group Marketing
at 580.310.6827 or
580.421.6311**

Date: _____ Event No. # _____

Associate Name: _____ Associate # _____ / _____ / _____

City and State of Training: _____

Acc# _____ / _____ / _____ Exp. Date _____ / _____