

**PLEASE PURCHASE Excel Export To Multiple PDF Files Software**

**Responders** Responders may submit an offer for one or more District City Locations, in any combination. Responders must copy this Master Price

<b>MnDOT District / City Location</b>	<b>DISTRICT 7 Windom, Mankato</b>
<b>District Location by CITY LOCATION (see table below)</b>	<b>Windom</b>

**1.0 Dealer Information for this location:**

- 1.1 Authorized Dealer Name:
- 1.2 Dealer Street Address
- 1.3 Dealer City / State / Zip
- 1.4 Dealer Point of Contact Name
- 1.5 Dealer Point of Contact Phone
- 1.6 Dealer Point of Contact Email
- 1.7 Non-Warranty 'Shop' Labor Rate
- 1.8 Non-Warranty 'Field' Labor Rate
- 1.9 Non-Warranty Parts: Cost Plus Percent Mark-Up
- 1.10 Equipment Delivery or Pick Up Charge (if any)

*Orders are to be placed through the Auth CaseIH Distributor*

Jaycox Imp
410 W. Koeh n
Luverne, MN 56156
Mark Omman
507-283-2319
<a href="mailto:jimcmark@iw.net">jimcmark@iw.net</a>
\$99.50
\$99.50
30%
\$

CNH

**2.0 Tractor(s) Offered - Tractor Option A**

- 2.1 Type of Tractor(s) Make/Model Offered
- 2.2 Min. & Max. Nbr. of Tractors offered annually
- 2.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 2.4 Cost Per each Engine Hour / Summer
- 2.5 Cost Per each Engine Hour / Winter
- 2.6 Delivery Lead Time After Receipt of Order
- 2.7 Loader Availability (Yes or no)

Case IH Maxxum 130
8-Apr
249
\$0.01
\$0.01
4months
yes

**3.0 Tractor(s) Offered - Tractor Option B**

- 3.1 Type of Tractor(s) Make/Model Offered
- 3.2 Min. & Max. Nbr. of Tractors offered annually
- 3.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 3.4 Cost Per each Engine Hour / Summer
- 3.5 Cost Per each Engine Hour / Winter
- 3.6 Delivery Lead Time After Receipt of Order
- 3.7 Loader Availability (Yes or no)

Case IH Puma
8-Apr
249
\$0.01
\$0.01
4 months
yes

**4.0 Tractor(s) Offered - Tractor Option C**

- 4.1 Type of Tractor(s) Make/Model Offered
- 4.2 Min. & Max. Nbr. of Tractors offered annually
- 4.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 4.4 Cost Per each Engine Hour / Summer
- 4.5 Cost Per each Engine Hour / Winter
- 4.6 Delivery Lead Time After Receipt of Order
- 4.7 Loader Availability (Yes or no)

\$
\$

<b>Estimates By District</b>			
<b>District</b>	<b>District City Location</b>	<b>Total Engine Hour Forecast by District</b>	<b>Tractor Forecast</b>
<b>1</b>	Virginia and Duluth	4,275	19
<b>2A</b>	Bemidji	3,150	14
<b>2B</b>	Crookston	2,925	13
<b>3A</b>	Brainerd, Wadena, Long Prairie, Aitkin, Motley, Baster, Little Falls, and Garrison	1,750	7
<b>3B</b>	St. Cloud: St. Cloud, Milaca, Mora, Paynesville, Buffalo, Elk River	3,200	14
<b>4</b>	Detroit Lakes & Morris: Benson, Henning, Morris, Hawley, Alexandria, Wheaton, Moorhead, Perham Appleton, Mahnomen, Barnesville, Fergus Falls	4,250	17
<b>6</b>	Rochester and Owatonna	3,150	21
<b>7</b>	Mankato and Windom	6,525	29
<b>8</b>	Marshall and Willmar	3,600	16
<b>Metro</b>	Twin Cities	2,700	12
	<b>Total Annual Forecast All Districts Combine</b>	<b>35,525</b>	<b>162</b>

**ASSUMPTIONS:** The number of Engine Hours is based on historical usage. The Tractor Forecast is based on the number of Engine Hours allowable per

**PLEASE PURCHASE Excel Export To Multiple PDF Files Software**

**Responders** Responders may submit an offer for one or more District City Locations, in any combination. Responders must copy this Master Price

<b>MnDOT District / City Location</b>	<b>DISTRICT 7 Windom, Mankato</b>
<b>District Location by CITY LOCATION (see table below)</b>	<b>Windom</b>

**1.0 Dealer Information for this location:**

- 1.1 Authorized Dealer Name:
- 1.2 Dealer Street Address
- 1.3 Dealer City / State / Zip
- 1.4 Dealer Point of Contact Name
- 1.5 Dealer Point of Contact Phone
- 1.6 Dealer Point of Contact Email
- 1.7 Non-Warranty 'Shop' Labor Rate
- 1.8 Non-Warranty 'Field' Labor Rate
- 1.9 Non-Warranty Parts: Cost Plus Percent Mark-Up
- 1.10 Equipment Delivery or Pick Up Charge (if any)

*Orders are to be placed through the Auth CaseIH Distributor*

Jaycox Imp
410 W. Koehn
Luverne, MN 56156
Mark Omman
507-283-2319
<a href="mailto:jimcmark@iw.net">jimcmark@iw.net</a>
\$99.50
\$99.50
30%
\$

CNH

**2.0 Tractor(s) Offered - Tractor Option A**

- 2.1 Type of Tractor(s) Make/Model Offered
- 2.2 Min. & Max. Nbr. of Tractors offered annually
- 2.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 2.4 Cost Per each Engine Hour / Summer
- 2.5 Cost Per each Engine Hour / Winter
- 2.6 Delivery Lead Time After Receipt of Order
- 2.7 Loader Availability (Yes or no)

Case IH Maxxum 130
8-Apr
249
\$0.01
\$0.01
4months
yes

**3.0 Tractor(s) Offered - Tractor Option B**

- 3.1 Type of Tractor(s) Make/Model Offered
- 3.2 Min. & Max. Nbr. of Tractors offered annually
- 3.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 3.4 Cost Per each Engine Hour / Summer
- 3.5 Cost Per each Engine Hour / Winter
- 3.6 Delivery Lead Time After Receipt of Order
- 3.7 Loader Availability (Yes or no)

Case IH Puma
8-Apr
249
\$0.01
\$0.01
4 months
yes

**4.0 Tractor(s) Offered - Tractor Option C**

- 4.1 Type of Tractor(s) Make/Model Offered
- 4.2 Min. & Max. Nbr. of Tractors offered annually
- 4.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 4.4 Cost Per each Engine Hour / Summer
- 4.5 Cost Per each Engine Hour / Winter
- 4.6 Delivery Lead Time After Receipt of Order
- 4.7 Loader Availability (Yes or no)

\$
\$

<b>Estimates By District</b>			
<b>District</b>	<b>District City Location</b>	<b>Total Engine Hour Forecast by District</b>	<b>Tractor Forecast</b>
<b>1</b>	Virginia and Duluth	4,275	19
<b>2A</b>	Bemidji	3,150	14
<b>2B</b>	Crookston	2,925	13
<b>3A</b>	Brainerd, Wadena, Long Prairie, Aitkin, Motley, Baster, Little Falls, and Garrison	1,750	7
<b>3B</b>	St. Cloud: St. Cloud, Milaca, Mora, Paynesville, Buffalo, Elk River	3,200	14
<b>4</b>	Detroit Lakes & Morris: Benson, Henning, Morris, Hawley, Alexandria, Wheaton, Moorhead, Perham Appleton, Mahnomen, Barnesville, Fergus Falls	4,250	17
<b>6</b>	Rochester and Owatonna	3,150	21
<b>7</b>	Mankato and Windom	6,525	29
<b>8</b>	Marshall and Willmar	3,600	16
<b>Metro</b>	Twin Cities	2,700	12
	<b>Total Annual Forecast All Districts Combine</b>	<b>35,525</b>	<b>162</b>

**ASSUMPTIONS:** The number of Engine Hours is based on historical usage. The Tractor Forecast is based on the number of Engine Hours allowable per

**PLEASE PURCHASE Excel Export To Multiple PDF Files Software**

**Responders** Responders may submit an offer for one or more District City Locations, in any combination. Responders must copy this Master Price

<b>MnDOT District / City Location</b>	<b>District 7</b>
<b>District Location by CITY LOCATION (see table below)</b>	<b>Mankato</b>

**1.0 Dealer Information for this location:**

- 1.1 Authorized Dealer Name:
- 1.2 Dealer Street Address
- 1.3 Dealer City / State / Zip
- 1.4 Dealer Point of Contact Name
- 1.5 Dealer Point of Contact Phone
- 1.6 Dealer Point of Contact Email
- 1.7 Non-Warranty 'Shop' Labor Rate
- 1.8 Non-Warranty 'Field' Labor Rate
- 1.9 Non-Warranty Parts: Cost Plus Percent Mark-Up
- 1.10 Equipment Delivery or Pick Up Charge (if any)

*Orders are to be placed through the Auth CaseIH Distributor*

Arnolds of Mankato
1715 Howard Drive
North Mankato MN 56003
Brent Mueller
507-381-8982
<a href="mailto:bmueller@arnoldsinc.com">bmueller@arnoldsinc.com</a>
\$99.50
\$109.50
30%
\$5.00/Mile

CNH

**2.0 Tractor(s) Offered - Tractor Option A**

- 2.1 Type of Tractor(s) Make/Model Offered
- 2.2 Min. & Max. Nbr. of Tractors offered annually
- 2.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 2.4 Cost Per each Engine Hour / Summer
- 2.5 Cost Per each Engine Hour / Winter
- 2.6 Delivery Lead Time After Receipt of Order
- 2.7 Loader Availability (Yes or no)

Case IH 150 Maxxum
Five
100 min. 245 max
\$0.01
\$N/A
6 months
Yes

**3.0 Tractor(s) Offered - Tractor Option B**

- 3.1 Type of Tractor(s) Make/Model Offered
- 3.2 Min. & Max. Nbr. of Tractors offered annually
- 3.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 3.4 Cost Per each Engine Hour / Summer
- 3.5 Cost Per each Engine Hour / Winter
- 3.6 Delivery Lead Time After Receipt of Order
- 3.7 Loader Availability (Yes or no)

Case IH 120C Farmall
Five
100 min. 245 max
\$0.01
\$N/A
6 months
Yes

**4.0 Tractor(s) Offered - Tractor Option C**

- 4.1 Type of Tractor(s) Make/Model Offered
- 4.2 Min. & Max. Nbr. of Tractors offered annually
- 4.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 4.4 Cost Per each Engine Hour / Summer
- 4.5 Cost Per each Engine Hour / Winter
- 4.6 Delivery Lead Time After Receipt of Order
- 4.7 Loader Availability (Yes or no)


Estimates By District			
District	District City Location	Total Engine Hour Forecast by District	Tractor Forecast
1	Virginia and Duluth	4,275	19
2A	Bemidji	3,150	14
2B	Crookston	2,925	13
3A	Brainerd, Wadena, Long Prairie, Aitkin, Motley, Baster, Little Falls, and Garrison	1,750	7
3B	St. Cloud: St. Cloud, Milaca, Mora, Paynesville, Buffalo, Elk River	3,200	14
4	Detroit Lakes & Morris: Benson, Henning, Morris, Hawley, Alexandria, Wheaton, Moorhead, Perham Appleton, Mahanomen, Barnesville, Fergus Falls	4,250	17
6	Rochester and Owatonna	3,150	21
7	Mankato and Windom	6,525	29
8	Marshall and Willmar	3,600	16
Metro	Twin Cities	2,700	12
<b>Total Annual Forecast All Districts Combine</b>		<b>35,525</b>	<b>162</b>

**ASSUMPTIONS:** The number of Engine Hours is based on historical usage. The Tractor Forecast is based on the number of Engine Hours allowable per

**PLEASE PURCHASE Excel Export To Multiple PDF Files Software**

**Responders** Responders may submit an offer for one or more District City Locations, in any combination. Responders must copy this Master Price Schedule tab. Copy and submit Price Schedule sheet for each District City Location offer. Paste all new Price Schedules in this workbook. Use the Excel copy function. Label each tab by City Location. Fill in each YELLOW CELL with your offer. If you have questions about the submittal instructions or requirements, call LuAnn Olson, 651-201-2447, or email: luann.olson@state.mn.us

<b>MnDOT District / City Location</b>	<b>Dist 7</b>
<b>District Location by CITY LOCATION (see table below)</b>	<b>Windom &amp; Mankato</b>

**1.0 Dealer Information for this location:**

- 1.1 Authorized Dealer Name:
- 1.2 Dealer Street Address
- 1.3 Dealer City / State / Zip
- 1.4 Dealer Point of Contact Name
- 1.5 Dealer Point of Contact Phone
- 1.6 Dealer Point of Contact Email
- 1.7 Non-Warranty 'Shop' Labor Rate
- 1.8 Non-Warranty 'Field' Labor Rate
- 1.9 Non-Warranty Parts: Cost Plus Percent Mark-Up
- 1.10 Equipment Delivery or Pick Up Charge (if any)

*Orders are to be placed through the Auth CaseIH Distributor*

Jaycox Imp
410 W Koehn
Luverne Minn 56156
Mark Omman
507-283-2319
<a href="mailto:jiimcmark@iw.net">jiimcmark@iw.net</a>
\$99.50
\$99.50
30%
\$

CNH

**2.0 Tractor(s) Offered - Tractor Option A**

- 2.1 Type of Tractor(s) Make/Model Offered
- 2.2 Min. & Max. Nbr. of Tractors offered annually
- 2.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 2.4 Cost Per each Engine Hour / Summer
- 2.5 Cost Per each Engine Hour / Winter
- 2.6 Delivery Lead Time After Receipt of Order
- 2.7 Loader Availability (Yes or no)

Case Ih Maxxum 130
8-Apr
249
\$0.01
\$0.01
4months
yes

**3.0 Tractor(s) Offered - Tractor Option B**

- 3.1 Type of Tractor(s) Make/Model Offered
- 3.2 Min. & Max. Nbr. of Tractors offered annually
- 3.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 3.4 Cost Per each Engine Hour / Summer
- 3.5 Cost Per each Engine Hour / Winter
- 3.6 Delivery Lead Time After Receipt of Order
- 3.7 Loader Availability (Yes or no)

Case Ih Puma
8-Apr
249
\$0.01
\$0.01
4 months
yes

**4.0 Tractor(s) Offered - Tractor Option C**

- 4.1 Type of Tractor(s) Make/Model Offered
- 4.2 Min. & Max. Nbr. of Tractors offered annually
- 4.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 4.4 Cost Per each Engine Hour / Summer
- 4.5 Cost Per each Engine Hour / Winter
- 4.6 Delivery Lead Time After Receipt of Order
- 4.7 Loader Availability (Yes or no)

\$
\$

Estimates By District			
District	District City Location	Total Engine Hour Forecast by District	Tractor Forecast
1	Virginia and Duluth	4,275	19
2A	Bemidji	3,150	14
2B	Crookston	2,925	13
3A	Brainerd, Wadena, Long Prairie, Aitkin, Motley, Baster, Little Falls, and Garrison	1,750	7
3B	St. Cloud: St. Cloud, Milaca, Mora, Paynesville, Buffalo, Elk River	3,200	14
4	Detroit Lakes & Morris: Benson, Henning, Morris, Hawley, Alexandria, Wheaton, Moorhead, Perham Appleton, Mahnomen, Barnesville, Fergus Falls	4,250	17
6	Rochester and Owatonna	3,150	21
7	Mankato and Windom	6,525	29
8	Marshall and Willmar	3,600	16
Metro	Twin Cities	2,700	12
<b>Total Annual Forecast All Districts Combine</b>		<b>35,525</b>	<b>162</b>

**ASSUMPTIONS:** The number of Engine Hours is based on historical usage. The Tractor Forecast is based on the number of Engine Hours allowable

**PLEASE PURCHASE Excel Export To Multiple PDF Files Software**

**Responders** Responders may submit an offer for one or more District City Locations, in any combination. Responders must copy this Master Price

<b>MnDOT District / City Location</b>	<b>District 7</b>
<b>District Location by CITY LOCATION (see table below)</b>	<b>Windom</b>

**1.0 Dealer Information for this location:**

- 1.1 Authorized Dealer Name:
- 1.2 Dealer Street Address
- 1.3 Dealer City / State / Zip
- 1.4 Dealer Point of Contact Name
- 1.5 Dealer Point of Contact Phone
- 1.6 Dealer Point of Contact Email
- 1.7 Non-Warranty 'Shop' Labor Rate
- 1.8 Non-Warranty 'Field' Labor Rate
- 1.9 Non-Warranty Parts: Cost Plus Percent Mark-Up
- 1.10 Equipment Delivery or Pick Up Charge (if any)

*Orders are to be placed through the Auth Case/H Distributor*

Miller Sellner
22024 state hwy 4 s
Sleepy Eye, MN 56085
Doug Miller
507-794-2131
<a href="mailto:dougm@millersellner.com">dougm@millersellner.com</a>
\$99.00
\$99.00
% Retail Price
\$

**CNH**

**2.0 Tractor(s) Offered - Tractor Option A**

- 2.1 Type of Tractor(s) Make/Model Offered
- 2.2 Min. & Max. Nbr. of Tractors offered annually
- 2.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 2.4 Cost Per each Engine Hour / Summer
- 2.5 Cost Per each Engine Hour / Winter
- 2.6 Delivery Lead Time After Receipt of Order
- 2.7 Loader Availability (Yes or no)

Maxxum 140
2
225
\$0.01
\$0.01
Yes

**3.0 Tractor(s) Offered - Tractor Option B**

- 3.1 Type of Tractor(s) Make/Model Offered
- 3.2 Min. & Max. Nbr. of Tractors offered annually
- 3.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 3.4 Cost Per each Engine Hour / Summer
- 3.5 Cost Per each Engine Hour / Winter
- 3.6 Delivery Lead Time After Receipt of Order
- 3.7 Loader Availability (Yes or no)

Maxxum 125
2
225
\$0.01
\$0.01
Yes

**4.0 Tractor(s) Offered - Tractor Option C**

- 4.1 Type of Tractor(s) Make/Model Offered
- 4.2 Min. & Max. Nbr. of Tractors offered annually
- 4.3 Min. & Max Nbr. of Engine Hours Per Tractor
- 4.4 Cost Per each Engine Hour / Summer
- 4.5 Cost Per each Engine Hour / Winter
- 4.6 Delivery Lead Time After Receipt of Order
- 4.7 Loader Availability (Yes or no)

Farmall C Series
1
225
\$0.01
\$0.01
Yes

<b>Estimates By District</b>			
<b>District</b>	<b>District City Location</b>	<b>Total Engine Hour Forecast by District</b>	<b>Tractor Forecast</b>
<b>1</b>	Virginia and Duluth	4,275	19
<b>2A</b>	Bemidji	3,150	14
<b>2B</b>	Crookston	2,925	13
<b>3A</b>	Brainerd, Wadena, Long Prairie, Aitkin, Motley, Baster, Little Falls, and Garrison	1,750	7
<b>3B</b>	St. Cloud: St. Cloud, Milaca, Mora, Paynesville, Buffalo, Elk River	3,200	14
<b>4</b>	Detroit Lakes & Morris: Benson, Henning, Morris, Hawley, Alexandria, Wheaton, Moorhead, Perham Appleton, Mahanomen, Barnesville, Fergus Falls	4,250	17
<b>6</b>	Rochester and Owatonna	3,150	21
<b>7</b>	Mankato and Windom	6,525	29
<b>8</b>	Marshall and Willmar	3,600	16
<b>Metro</b>	Twin Cities	2,700	12
	<b>Total Annual Forecast All Districts Combine</b>	<b>35,525</b>	<b>162</b>

**ASSUMPTIONS:** The number of Engine Hours is based on historical usage. The Tractor Forecast is based on the number of Engine Hours allowable per

**PLEASE PURCHASE Excel Export To Multiple PDF Files Software**

**Responders** Responders may submit an offer for one or more District City Locations, in any combination. Responders must copy this Master Price Schedule tab. Copy and submit Price Schedule sheet for each District City Location offer. Paste all new Price Schedules in this workbook. Use the Excel copy function. Label each tab by City Location. Fill in each YELLOW CELL with your offer. If you have questions about the submittal instructions or requirements, call LuAnn Olson, 651-201-2447, or email: luann.olson@state.mn.us

<b>MnDOT District / City Location</b>	<b>District 7</b>
<b>District Location by CITY LOCATION (see table below)</b>	<b>MANKATO</b>

**1.0 Dealer Information for this location:**

1.1 Authorized Dealer Name:	KIBBLE EQUIPMENT
1.2 Dealer Street Address	1150 SOUTH VICTORY DRIVE
1.3 Dealer City / State / Zip	MANKATO MN 56001
1.4 Dealer Point of Contact Name	TRAVIS HACKER
1.5 Dealer Point of Contact Phone	507-387-8201
1.6 Dealer Point of Contact Email	<a href="mailto:travis.hacker@kibbleeq.com">travis.hacker@kibbleeq.com</a>
1.7 Non-Warranty 'Shop' Labor Rate	120
1.8 Non-Warranty 'Field' Labor Rate	120
1.9 Non-Warranty Parts: Cost Plus Percent Mark-Up	35
1.10 Equipment Delivery or Pick Up Charge (if any)	5.00 loaded mile

**2.0 Tractor(s) Offered - Tractor Option A**

2.1 Type of Tractor(s) Make/Model Offered	John Deere 6140D
2.2 Min. & Max. Nbr. of Tractors offered annually	10
2.3 Min. & Max Nbr. of Engine Hours Per Tractor	225
2.4 Cost Per each Engine Hour / Summer	50
2.5 Cost Per each Engine Hour / Winter	50
2.6 Delivery Lead Time After Receipt of Order	120 days
2.7 Loader Availability (Yes or no)	yes

**3.0 Tractor(s) Offered - Tractor Option B**

3.1 Type of Tractor(s) Make/Model Offered	
3.2 Min. & Max. Nbr. of Tractors offered annually	
3.3 Min. & Max Nbr. of Engine Hours Per Tractor	
3.4 Cost Per each Engine Hour / Summer	\$
3.5 Cost Per each Engine Hour / Winter	\$
3.6 Delivery Lead Time After Receipt of Order	
3.7 Loader Availability (Yes or no)	

**4.0 Tractor(s) Offered - Tractor Option C**

4.1 Type of Tractor(s) Make/Model Offered	
4.2 Min. & Max. Nbr. of Tractors offered annually	
4.3 Min. & Max Nbr. of Engine Hours Per Tractor	
4.4 Cost Per each Engine Hour / Summer	\$
4.5 Cost Per each Engine Hour / Winter	\$
4.6 Delivery Lead Time After Receipt of Order	
4.7 Loader Availability (Yes or no)	

**Estimates By District**

District	District City Location	Total Engine Hour Forecast by District	Tractor Forecast
<b>1</b>	Virginia and Duluth	4,275	19
<b>2A</b>	Bemidji	3,150	14
<b>2B</b>	Crookston	2,925	13
<b>3A</b>	Brainerd, Wadena, Long Prairie, Aitkin, Motley, Baster, Little Falls, and Garrison	1,750	7
<b>3B</b>	St. Cloud: St. Cloud, Milaca, Mora, Paynesville, Buffalo, Elk River	3,200	14
<b>4</b>	Detroit Lakes & Morris: Benson, Henning, Morris, Hawley, Alexandria, Wheaton, Moorhead, Perham Appleton, Mahnomen, Barnesville, Fergus Falls	4,250	17
<b>6</b>	Rochester and Owatonna	3,150	21
<b>7</b>	Mankato and Windom	6,525	29
<b>8</b>	Marshall and Willmar	3,600	16
<b>Metro</b>	Twin Cities	2,700	12
	<b>Total Annual Forecast All Districts Combine</b>	<b>35,525</b>	<b>162</b>

**ASSUMPTIONS:** The number of Engine Hours is based on historical usage. The Tractor Forecast is based on the number of Engine Hours allowable per tractor as defined by the OEM. The number of Tractors may vary depending on the number of allowable Engine Hours as dictated by the OEM. The OEM shall define the Engine Hour parameters.