

ANGOVE

SINCE 1886

FAMILY WINEMAKERS

NOTES:

QUEENSLAND CONTACTS

North Queensland
VANESSA CLAUDATOS

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Central Queensland
+ Sunshine Coast
ADRIAN PAINE

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Gold Coast
NICOLE KNIGHTS

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Brisbane
LEIGH WOODROW

Ph: 0438 391 191
Email: leigh.woodrow@angove.com.au

Any other area please contact
Queensland Sales Manager
SEAN TROTTER

Ph: 0438 391 186 or 07 3394 3699
Email: sean.trotter@angove.com.au

Or Contact Queensland Rugby
JAMES KYLE
Ph: 0419 670 146 or 07 3354 9303
Email: james.kyle@qru.com.au

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FAMILY WINEMAKERS



**EXCLUSIVE OFFER FOR
QUEENSLAND RUGBY CLUBS**

**WE ARE QUEENSLAND
WE ARE RED**



Angove Family Winemakers is proud to be an Official Sponsor of the St George Queensland Reds - Super Rugby Champions of 2011.

Like the Reds, Angove Family Winemakers have a rich history of success with a focus on excellence and achievement moving forward. Whilst we partner with the Reds, we also feel we can support the growth of rugby in clubs across all Queensland.

Queensland Rugby’s aggregation program enables us the opportunity to offer additional benefits to all Queensland Rugby clubs. This offer is there to support clubs in a number of areas:

- A unique pricing structure provides clubs with attractive discounts on a selection of quality products.
- A rebate offer to clubs rewarding them for every carton of our product purchased.
- A ‘Special Event Package’ suitable for those special occasions and functions your club hosts throughout the year.

Be it an Annual Lunch, a Ladies Day, or fundraising function, Angove can provide support in a number of ways to benefit your club and make your event all the more special.
(please contact Queensland Rugby or your Angove Representative for further information)

We recognise the challenges for grassroots sporting clubs in this current age. That is why Angove Family Winemakers is using our Partnership with Queensland Rugby to assist in allowing your clubs to prosper.

FEATURE WINES

Chalk Hill Blue

STUDIO SERIES

LONG ROW

VINEYARD SELECT

SINGLE SERVE OPTIONS

LONG ROW
187mL



Product Description	UPC	Wholesale Price	LUC ex GST	10% QRU Discount	QRU LUC ex GST	Volume (sales)	Development Fund (\$2/case)	Total Contribution
Chalk Hill Blue Bubbles NV	12	\$42.00	\$4.52	\$4.20	\$4.06		\$2.00	
Chalk Hill Blue Semillon Chardonnay	12	\$42.00	\$4.52	\$4.20	\$4.06		\$2.00	
Chalk Hill Blue Sauvignon Blanc Semillon	12	\$42.00	\$4.52	\$4.20	\$4.06		\$2.00	
Chalk Hill Blue Shiraz Cabernet	12	\$42.00	\$4.52	\$4.20	\$4.06		\$2.00	

Studio Series Pinot Noir Chardonnay NV	12	\$52.00	\$5.59	\$5.20	\$5.03		\$2.00	
Studio Series Sauvignon Blanc	12	\$52.00	\$5.59	\$5.20	\$5.03		\$2.00	
Studio Series Chardonnay	12	\$52.00	\$5.59	\$5.20	\$5.03		\$2.00	
Studio Series Merlot	12	\$52.00	\$5.59	\$5.20	\$5.03		\$2.00	
Studio Series Cabernet Sauvignon	12	\$52.00	\$5.59	\$5.20	\$5.03		\$2.00	

Long Row Sauvignon Blanc	6	\$35.00	\$7.52	\$3.50	\$6.77		\$2.00	
Long Row Verdelho	6	\$35.00	\$7.52	\$3.50	\$6.77		\$2.00	
Long Row Chardonnay	6	\$35.00	\$7.52	\$3.50	\$6.77		\$2.00	
Long Row Cabernet Sauvignon	6	\$35.00	\$7.52	\$3.50	\$6.77		\$2.00	
Long Row Shiraz	6	\$35.00	\$7.52	\$3.50	\$6.77		\$2.00	
Zibibbo Sweet Sparkling	6	\$35.00	\$7.52	\$3.50	\$6.77		\$2.00	

(note - Development contribution is \$4 per dozen on Long Row range of wines)

Vineyard Select Clare Valley Riesling	6	\$60.00	\$12.90	\$6.00	\$11.61		\$2.00	
Vineyard Select Adelaide Hills Sauv Blanc	6	\$60.00	\$12.90	\$6.00	\$11.61		\$2.00	
Vineyard Select Mt Benson Chardonnay	6	\$60.00	\$12.90	\$6.00	\$11.61		\$2.00	
Vineyard Select Coonawarra Cabernet	6	\$60.00	\$12.90	\$6.00	\$11.61		\$2.00	
Vineyard Select McLaren Vale Shiraz	6	\$60.00	\$12.90	\$6.00	\$11.61		\$2.00	

(note - Development contribution is \$4 per dozen on Vineyard Select range of wines)

Single Serve Options

Long Row Sauvignon Blanc 187ml	24	\$35.00	\$1.88	\$3.50	\$1.69		\$2.00	
Long Row Chardonnay 187ml	24	\$35.00	\$1.88	\$3.50	\$1.69		\$2.00	
Long Row Cabernet Sauvignon 187ml	24	\$35.00	\$1.88	\$3.50	\$1.69		\$2.00	
Long Row Chardonnay Pinot Noir 200ml	24	\$48.00	\$2.58	\$4.80	\$2.32		\$2.00	

- NOTES
- Pricing may vary slightly in some areas
 - All products are availbel through ALM & HLW Warehouses across Queensland
 - This offer is exclusively available for Queensland Rugby Clubs and is effective from 1st January to 31st December 2012
 - Development fund is paid quarterly in arrears and is offered for mutually agreed activity.

PARTNERSHIP AGREEMENT

Account Name: _____ Acc Wholesaler No. _____

Address: _____

Contact Person: _____ Contact Phone: _____

This agreement commences from 1st January until 31st December 2012

Signed for on behalf of Venue: _____ Date: _____

Signed For on Behalf of Angove Family Winemakers: _____ Date: _____