Instruction: This is a model letter. Adapt to fit your facts and circumstances.

Return address: Name Address Line 1 Address Line 2 City, State Zip Code

Date

Name Company Address Line City, State Zip Code

Re: Return of Late Payment and Denial of Discount

Dear

The limited offer of an extra 35% off was for the period of {date} to {date}. Your payment had to be postmarked by the last date to receive the special discount. You payment was marked {date}. This is two days past the last day. We are sorry, but we are unable to apply the special discount to your account. We have included your late payment with this letter.

We are sorry for any inconveniences. Please be aware of the period allotted to special rates and offers. If you have any questions, please do not hesitate to contact us.

Sincerely,

NAME