

**Checklist Regarding Matters that must be Disclosed to Prospective Franchisee in  
Accordance with FTC Franchise and Business Opportunity Rule**

1. Identifying information as to franchisor.
2. Business experience of franchisor's directors and executive officers.
3. Business experience of franchisor.
3. Litigation history.
4. Bankruptcy history.
5. Description of franchise.
6. Initial funds required to be paid by franchisee.
7. Recurring funds required to be paid by franchisee.
8. Affiliated persons that franchisee is required or advised to do business with by franchisor.
9. Obligations to purchase.
10. Revenues received by franchisor in consideration of purchases by franchisee.
11. Financing arrangements.
12. Restriction of sales.
13. Personal participation required of franchisee in operation of franchise.
14. Termination of franchise.
15. Cancellation of franchise.
16. Renewal of franchise.
17. Statistical information concerning number of franchises and company-owned outlets.
18. Site selection.
19. Training programs.
20. Public figure involvement in franchise.
21. Financial information concerning franchisor.