Instruction: This is a model letter. Adapt to fit your facts and circumstances.

Date

Return address: Company Address Line 1 Address Line 2 City, State Zip Code

Name Address Line City, State Zip Code

:

Re: Thank You for Referring Our Company

Dear

We have received several new clients based upon your referrals. We just wanted to say thank you for your confidence in our services and our products. We can assure you that we will continue to offer all customers the same quality and integrity that the community has come to know and trust.

We appreciate your business and we offer our thanks.

Sincerely,

NAME