



appointed coordinator



sponsored package deal Vakantiebeurs 2017

What is it? For whom is it? What are the benefits?

page 3

83 selected countries

Which countries are eligible?

page 4

what are the costs?

Go to the application form

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Go to the index of the package deal offer

page 2



Sponsored

package deal

offer for selected

developing countries

to participate in

Vakantiebeurs 2017







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Sponsored package deal Vakantiebeurs 2017

What is it?

The sponsored package deal offer is an advantageous opportunity for tourism parties from developing countries to participate on a sponsored basis in Vakantiebeurs 2017, the no. 1 tourism fair in The Netherlands

The offer makes participation

- easy
- low-cost
- successful

The package includes:

- stand space
- stand construction
- stand decoration
- exhibition services
- visitor promotion
- exhibitor assistance

For whom is it?

Official tourism bodies

- tourism boards
- tourism associations
- Ministries of Tourism

Private tourism organizations

from any of the **83** selected developing countries are eligible for sponsored participation.

See page 4 for an overview of the <u>selected</u> <u>countries</u>.

Your benefits

reduced rates

- guaranteed corner stand as of 16m2
- AA-location
- high eye-catcher in stand
- free choice of stand colors
- free admission of co-exhibitors (max. 10)
- free branding decoration
- Inclusion in both online and printed catalogue
- free decorator assistance
- pre-fair trade visitor promotion by Intraservice
- (multi-lingual) assistance
- full-service assistance before, during and after Vakantiebeurs.

Must-knows

Since 1991 and for the 27th consecutive year Intraservice is the organizer's official, appointed coordinator for sponsored participation from developing countries.

In Vakantiebeurs 2016 134 organizations participated through Intraservice.

In 2016 Vakantiebeurs attracted 1200 exhibitors from over 160 countries, and 121.573 visitors, of whom 19.154 trade professionals.





Cire professionals appointed coordinator



List of selected countries eligible for sponsored participation

Afghanistan		THE PARTY OF	W		Sierra Leone
Albania			C. C.		Slovakia
Algeria		4			Sri Lanka
Armenia			12		Sudan
Azerbaijan		- Total			Syria
Bahrain	Chile	***	71	1 4	Swaziland
Bangladesh	China			Myanmar	Tajikistan
Belize	Congo			Namibia	Tanzania
Benin	Ecuador	Guyana	Lesotho	Nepal	Togo
Bhutan	El Salvador	Honduras	Madagascar	Nicaragua	Turkmenistan
Bolivia	Estonia	India *	Malawi	Pakistan	Uganda
Bosnia-Herzegovina	Ethiopia	Iran	Maldives	Papua New Guinea	Ukraine
Botswana	Fiji Islands	Ivory Coast	Mali	Paraguay	Uruguay
Burkina Faso	Gabon	Kazakstan	Mauritius	Peru	Uzbekistan
Burundi	Gambia	Kenya	Mexico	Philippines	Vietnam
Cambodia	Georgia	Korea	Moldova	Russian Federation	Yemen
Cameroon	Ghana	Kosovo	Mongolia	Rwanda	Zambia
Cape Verde	Guatemala	Kyrgyzstan	Montenegro	Senegal	Zimbabwe
		Libia	Mozambique		

^{* =} sponsoring only applicable to participants from regional tourism boards, tourism associations and private companies

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Reference list – A selection of organizations & companies who have used our services

Albania	Albturist/Albanian Airlines	C	Grenada Board of Tourism	A11	Adventure Pokhara Tours	Surinam	Surinam Safari Tours
Albania Algeria	Office National du Tourisme	Grenada Guatemala	Guatemala Tourist Office	Nepal	Cho-Oyu Trekking	Surinam	Surinam Sarari Fours Suriname Tourism Foundation
Antiqua	High Com. for Antigua & Barb.	Guyana	Tourism Association of Guyana		E - Tour Channel . Com		The Torarica Group of Hotels
rgentina	Aerolineas Argentinas	India	India Tourist Office		Everest Sherpa Resort Pvt. Ltd.		Tropical GEM Tours
	Arg. Secretaria de Turismo		Tourism & Recreational Org.		Explore Dolpo Treks & Expedition		Quality Lodging Suriname
	Argentina National Institue	Iran	Int. Dep. Office of the Dpty. Min.		Firante Treks & Expeditions		Waterproof Tours Suriname
	Flyer Viajes Sur Turismo		Irantourist Co. Iran Silk Road Reizen		Gorkha International Travels Nature Trail Trekking		Wanna Tours White Beach
Armenia	Princess Maneh Tours		Embassy Islamic Republic of Iran		Environmental Treks & Expedition		white Beach Zeelandia Suites
- Timerina	Saberatours		Pardisan Tour Operator		Nepal Intern. Air Travels	Syria	Allied Tours
	Armenia Holidays		Iran Air		Nepal Trail Blazer Trekking		Ministry of Tourism
	Armenia Travel	Iraq	Nineveh Travel & Tourism		Nepal Tourism Board		Syrian Air
	National Competitiveness	Jamaica	Jamaica Tourist Board, UK / NL		Royal Mt. Trekking Village Travel & Tours		Al Shiraa- Travel & Tourism
Aruba Barbados	Arubaans Verkeersbureau Barbados Tourism Authoritu	Jordan	Al Thuraga Travel Amani Tours		Village Travel & Tours Nicragua Tourist Board		Al Tawasol Travel & Tourism Aleppo Chamber opf Tourism
Barbados Relize	Belize Tourist Board		Amani Fours Ashtar Tours International	Nicarágua	Entre Islas		Syrian Holidays – Tour Operator
belize	Belize Hotel Association		Dahlan Tours And Travel		Gray Line		Damascus Chamber of Tourism
	Belize Vacation partners		Dakkak Tours Intern.		Incentive, Culture & Nature	Swaziland	The Kingdom of Swaziland
Bonaire	Bonaire Tourism Corporation		Desert Horizons Tours		Matagalpa Tours	Tanzania	Aardvark Expeditions
	Bonaire Tourist Office		Discovery ECO Tourism		Ntur		Africa Safari Experts
Botswana	Sunset Resorts Embassy of Botswana (Belgium)		Green Arrows Tours Jordan Circle Tours		Somar Lodge Vapues Tours		African Breakaway Safaris LTD. Blue Bay Beach Resort
Brazil	Embassy of Botswaria (Beigidin) Embassy of Brazil (NL)		Jordan Tourism Board	Panama	Panama Tourism Bureau		Bobby Tours & Safaris
JI dizii	Embratur		Boual Jordanian	Peru	Peru Incas Explorer		Breezes Beach Club
Cameroon	Cameroon Ministry of Tourism	Kazakhstan	Silk Road Adventures	, ., .	Peru Planet Travel Services		Drumbeat Safaris
Cape Verde	Allinaca Crioula		KZ Union Travel		Promperu cło Aeroperu		Kilidove Tours And Safaris
	Barraoudatours	Kenya	Kenya Tourist Office		SATS		Makasa Tanzanian Safaris
	Direção Geral de Turismo (DGT) Cabo Verde Airlines		The Express Travel Group		Varnos Expeditions Cultural Immersion		Mbalageti Safari
	Cabo Verde Airlines Câmara do Turismo de Cabo Verde		Ostrich Holidays Adventures Victoria Safaris	Dr. III I	Cultural Inmmersion Philippines Dep. of Tourism		Ngorongoro Conservation Area Au Nature Responsable Safaris
	Camara do Turismo de Cabo verde Cape Verde Investments	Lesotho	Lesotho Tourism	Philippines Rwanda	Access Rwanda Safaris LTD.		Olpopongi Maasai Cultural Village
	Hotel Morabeza	Macedonia	Min. of Econ. Affairs/DG. Tour.	anda	Amahoro Tours		Paradise Beach Resort
	Zebra Travel	Madagascar	Ramartour		East Africa Eco Explorer		Predators Safari Club
Cayman Isl.	Cayman Isl. Dep. of Tourism		Atuu Travel		Jambo Travel & Tours Rwanda		Tanzania National Parks
Chile	Trade Commission of Chile in The		Le Voyageur		Rwanda Development Board		Tanzania Tourism Board
	Cruceros Australis		Mora-Travel S.A.B.L		New Dawn Associates Ltd		Wildlife Dep. of Min. of Tourism Zanzibar Comm. for Tourism
Colombia	The Singular Hotels DE UNA Colombia Tours	Malaysia Malawi	Sarawak & Sabah TB Malawi Tourist Office		Mountain Gorilla Safaris Nyungwe Top View Hill Hotel	Thailand	Zanzibar Comm. For Tourism Thai Airways International
Colombia	Vitramar Ltda	Warawi	Travel Centre		Wildlife Tours - Rwanda	Uganda	Uganda Tourist Board
	Voyage Colombia		Ultimate Travel		Embassy of Rwanda (NL)	Oganua	Alpha Rent a Car
	Pro export		Sunbird Tourism	Saba	Saba Tourist Office		Cheetah Safaris Uganda
	Promotra Neptuno		Protea Hotel Ryalls	Senegal	Ministère du Tourisme		Crystal Safaris
	World Tours SAS-Voyage Colombia		Malawian Style		Agence Sénégalaise de Prom. Touristique		Great Lakes Safaris
Costa Rica Curacao	Costa Rica Tourist Board Curação Tourist Bureau Europe	Maldives	AAA Hotels & Resorts Adaaran Resorts	Seychelles Sri Lanka	Seychelles Tourist Office Airwing Tours (PVT) LTD		Kagera Safaris Limited PearlAfric Tours & Travel
Curação Cuba	Papagauo Beach Travel		Bandos Island Resort	Sri Lanka	Andrew the Travel Company(Pvt) Limited		Uganda Tourist Board
Cuba	Cubanisches Fremdenverkehrsbüro		Barefoot Holidays		Asian Adventures Travel	U.K.	SuperClubs
Dominican	Dom. Rep. Tourism Board		Capital Travel & Tours		Ayubowan Tours & Travels	Uzbekistan	Uzbekistan Airlines
Ecuador	Academia Latinoamericana de		Inner Malediven Holidays		Ceylon Tours Limited	Venezuela	Corp. de Turismo de Venezuela
	Embassy of Ecuador (NL)		Island Pearl Holidays		Eco Team (Pvt) Ltd.	Vietnam	Discover East
_	Wakani Expediciones Egyptian Tourist Office		Lhohifushi Tourist Board Ministry of Tourism		Green Holiday Centre (PVT) LTD Heritage Expediciones		Huong Hai Luxurg Travel
Egypt	Egypt Air, Netherlands		Maldives Tourism Promotion Board		Heritage Expediciones Jetwing Travels		Orient Tours
	Farao's Reizen, Netherlands		Sunny Maldives		Lanka Sportreisen		Victoria Investment & Trade Serv.
	Isropa Reizen, Netherlands		Villa Hotels		Mihin Tours S.N.C.		Vietnam Airlines
	Oppenheim Travel, Netherlands	Mali	Safeway Voyages		Paradise Holidays (Pvt) Ltd.		Vietnam Nat. Adm. of Tourism
El Salvadore	Corsatur		Papillon		Serendib Holidays (Pvt) Ltd.		Vietnam Nat. Travel Agency
	Decameron Eco Maiian Tours	Mauritius	Air Mauritius Elegant Travel		Silver Shore Holidays		Vietnam Trading & Tourism Compan Vietnamnathfinder travel
	Eco Mayan Tours Gray Line - Avitours		Erco Travels		Zenith Expeditions (Pvt) Ltd. Sri Lankan Airlines		Vietnampathlinder travel Tourism Board Yemen
	Green Blue red		Mauritius Tourism Promotion Authority		Sri Lankan Airlines Sri Lanka Tourist Board	Yemen	Al Mamoon Int. Tours
	Mayan Escapes	Mexico	Mexican Min. of Tourism	St. Eustatius	St. Eustatius Tour. Dev.		Oriental Tours Agencies
	Network Travel	Moldova	TatraBis SRL	St. Kitts & Nev.	St. Kitts Tourim Office		Yemen Explorer Tours
	Papagayo Adventures		Amadeus Travel Lufthansa CC	St. Maarten	St. Maarten Tourist Bureau	Zambia	Acacia Safaris
	Salvadorean Tours		Comp. Enhancem./Ent. Dev. Project	St. Martin	St. Martin Tourist Office		Going places Tours and Travel
Ethiopia	Addis Ababa City Culture Tourism	Mongolia	Horizontes Comerciales	St.Vincent/Gren.	St. Vinc. & the Gren. TO		Mukambi Safari Lodge
	Adika Tour & Travel Ashenge Tour & Travel and Car Rental		Explore Mongolia	Sudan	Sudan Tour. & Hotels Corp. Access Suriname Travel		Sigo Adventure & Tours Savannah Southern Safaris
	Dinknesh Ethiopia Tour	Mozambique	Battour Travel Agency Mozaic Travel	Surinam	Access Suriname Travel Anaula Nature Resort		Savannah Southern Safaris Track And Trail River Camp
	Ethiopian Ministry of	wozambique	Transfrontier Parks		Bergendal Resort		Winning Travel & Tours
	Ethiopian Tourism Commission	Namibia	Albatros Travel & Safaris		Best Western Elegance		Zambia Tourism Board
	Jacaranda Tours		Air Namibia Benelux		Buscovery Tours	Zimbabwe	Best of Africa Safaris
	Shangirila Ethiopia Tour		Namibia Capital Centre		Coord. Toerisme en Horeca		Rail Safaris
	Travel Ethiopia		Explore Namibia		Courtyard By Marriott		Shearwater Adventures
	Yoel Tour		Finesse Hospitality Support Namibia Tourism Board		Does Travel & Cadushi Tours		Zimbabwe Tourism Services Zimbabwe Tourist Office
C	Gambia Tourist Authority Caucasus Travel		Namibia Tourism Board Namibia Trails		Felisa Apartments Guesthouse Albergo Alberga		Zimbabwe Tourist Office Civil Aviation Authority
			Palmwag Lodge & Travel		Krasnapolsky		The Hide
	Discover Georgia		Southern Cross Safaris		Mets Travel & Tours		Wenhau Safaris
	Levon Travel						
	Levon Travel State Department of Tourism	Netherlands	Transfrontier Safaris		Min. van Transp., Comm. & T.		Cresta Hospitality
Georgia	Levon Travel State Department of Tourism Tika Tours	Netherlands	Transfrontier Safaris ABC Travel		Nature Resort Kabalebo		Africa Sun Hotels & Resorts
Georgia	Levon Travel State Department of Tourism Tika Tours Ghana Tourist Board	Netherlands	Transfrontier Safaris ABC Travel Avila Reizen		Nature Resort Kabalebo Oetsi Tours		Africa Sun Hotels & Resorts Africa Albida Tourism (AAT)
Georgia	Levon Travel State Department of Tourism Tika Tours Ghana Tourist Board African Orig. Trav./Sports Tourism	Netherlands	Transfrontier Safaris ABC Travel Avila Reizen BMS-Travellers		Nature Resort Kabalebo Oetsi Tours Orange Travel		Africa Sun Hotels & Resorts Africa Albida Tourism (AAT) African Bush Camps
Georgia	Levon Travel State Department of Tourism Tika Tours Ghana Tourist Board African Orig. Trav./Sports Tourism Xplore Africa Travel Ltd.	Netherlands	Transfrontier Safaris ABC Travel Avila Reizen BMS-Travellers Caribbean Tourism Organization		Nature Resort Kabalebo Oetsi Tours Orange Travel Queen's Hotel & Casino		Africa Sun Hotels & Resorts Africa Albida Tourism (AAT) African Bush Camps Rainbow Tourism Group
Georgia	Levon Travel State Department of Tourism Tika Tours Ghana Tourist Board African Orig, Trav./Sports Tourism Xplore Africa Travel Ltd. Forestry Commission, Wildlife Div.	Netherlands	Transfrontier Safaris ABC Travel AVIIA Reizen BMS-Travellers Caribbean Tourism Organization CBI		Nature Resort Kabalebo Oetsi Tours Orange Travel		Africa Sun Hotels & Resorts Africa Albida Tourism (AAT) African Bush Camps Bainbow Tourism Group Zimba Safaris
Gambia Georgia Ghana	Levon Travel State Department of Tourism Tika Tours Ghana Tourist Board African Orig. Trav./Sports Tourism Xplore Africa Travel Ltd.	Netherlands	Transfrontier Safaris ABC Travel Avila Reizen BMS-Travellers Caribbean Tourism Organization		Nature Resort Kabalebo Oetsi Tours Orange Travel Queen's Hotel & Casino Ramada Paramaribo Princess		Africa Sun Hotels & Resorts Africa Albida Tourism (AAT) African Bush Camps Rainbow Tourism Group





Official coordinator statement





This is to certify that the company

INTRASERVICE BV

Raadhuisplein 45, 2914 KM Nieuwerkerk aan den IJssel, The Netherlands, is recommended and appointed by us to act as the co-ordinating office for the participation by national tourist offices and private sector tourism organisations in selected countries in the fair for tourism and recreation

VAKANTIEBEURS 2017

INTRASERVICE BV will act as the contractor for stand space, will allocate stand space, arrange stand facilities and promotional activities through a package offer.

INTRASERVICE BV is further expected to provide free guidance to the participants during the fair.

Jaarbeurs

Ms. A.C.M. Uytterhoeven Segment manager Travel

Utrecht, April 2016

IT FEELS LIKE YOU'RE ALREADY THERE



General information - Vakantiebeurs 2017

Visitor opening hours 2017 (preliminary)

Tuesday, 10	10:00 – 20:00 <u>only trade</u>
Wednesday, 11	10:00 – 18:00 public (and trade)
Thursday, 12	10:00 – 18:00 public (and trade)
Friday, 13	10:00 – 20:00 public (and trade)
Saturday, 14	10:00 – 18:00 public (and trade)
Sunday, 15	10:00 – 18:00 public (and trade)

Exhibitor opening hours 2017 (preliminary)

Tuesday, 10	07:30 – 20:00 only trade
Wednesday, 11	07:30 – 19:00 public (and trade)
Thursday, 12	07:30 – 19:00 public (and trade)
Friday, 13	07:30 – 21:00 public (and trade)
Saturday, 14	07:30 – 19:00 public (and trade)
Sunday, 15	07:30 – 19:00 public (and trade)

Name

Vakantiebeurs 2017

Character

International tourism exhibition for trade & public

Organizer

VNU Exhibitions Europe, Utrecht, the Netherlands

Location

Jaarbeurs Exhibition Centre, Utrecht, the Netherlands

Trade day

Tuesday, January 10, 2017

Public days

Wednesday, January 11 – Sunday January 15, 2017

Segmentation

By geographic area and type of tourism

First edition

1970

2017 edition

47th

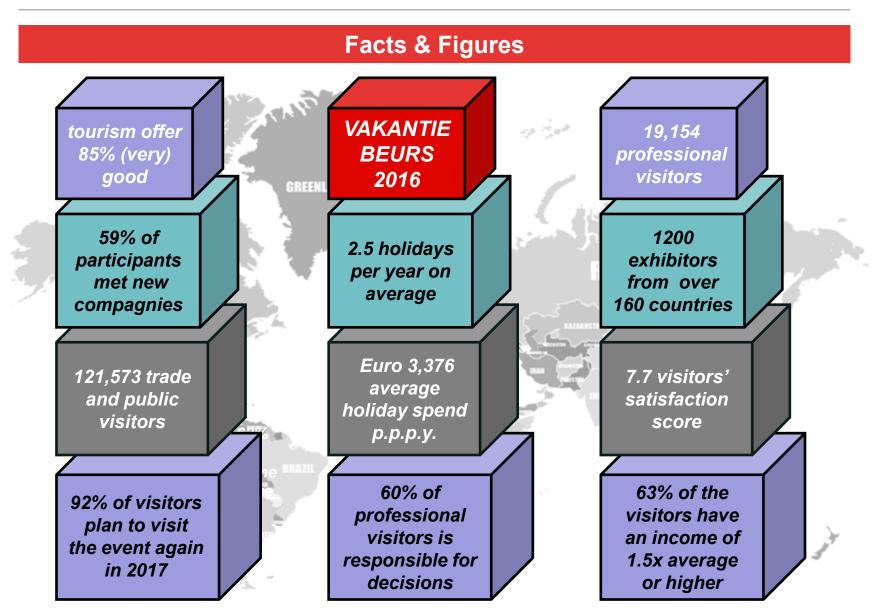


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How to participate (STEPS TO TAKE)

1

Fill-out & send the application form, page 14 of this project documentation, to:

Registration

info@intraservice.nl

Confirmation of your registration will be sent to you upon receipt of application.

2

Design your stand

Shortly after your confirmation of registration you will receive additional information concerning your stand preferences, how to order prints, lettering, and other additional services.

3

Order furniture

A furniture & equipement list and order form is included in this project information. To order fill-out the furniture order form, and send it to:

info@intraservice.nl.



Cire professionals



3 specials benefits that will get you visitors and deals

Choose the stand that fits you



Create an instant desire for your tourism offer just by a look at your stand with 1 of the following design options;

- Holiday Contact (page 11) (standard)
- Holiday Business (page 12)
- Holiday Branding (page 13)
- colours to be standard colours
- one single colour per element

1 on 1 contact



Vakantiebeurs is an excellent opportunity to meet up with both consumer and trade visitors in person.

The special Trade Day is the largest one in the Benelux

New leads, new contacts, new opportunities, new business

.

Impacting the eye from a distance



Your stand has a eye-catcher of 5 meters high. For direct and distant identification - from different angles - it carries your country name on both sides. A free of charge silhouette decoration of your choice on top makes sure that your stand will not escape the attention of the visitors.

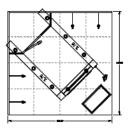
* 1-2 colours of vinyl, only front of panel decorated



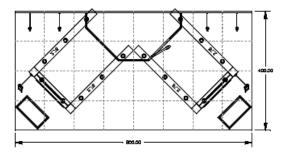
Stand design - Holiday Contact (SOME INDICATIVE EXAMPLES FOR YOUR REFERENCE)



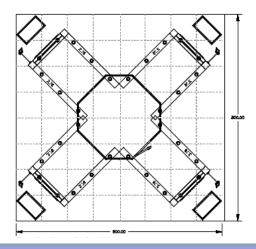
16m2 corner stand



32m2 head stand



64m2 island stand

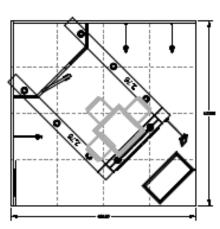






Stand design - Holiday Business (INDICATIVE EXAMPLE FOR YOUR REFERENCE)





Holiday Business

Choose the Holiday Business design option for effective one-to-one meetings.

Available as of 16 sqms.

Price upon request

EXTRAs

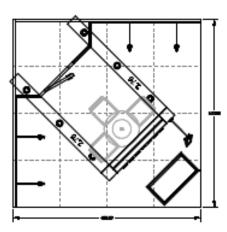
- partition with top shelf
- square table (1x)
- chairs (3x)
- extra power socket (1x)
- 46 inch LED television (including media player)
- wifi connection for 1 (one) user (1x)





Stand design - Holiday Branding (INDICATIVE EXAMPLE FOR YOUR REFERENCE)





Holiday Branding

Choose the Holiday Branding design option for complete and impactful destination branding

Available as of 16 sqms.

Price upon request

EXTRAs

- f/c print on walls sizes 2.50 x 2.50 (2x)
- f/c print on front side stand. size 1.40 x 3.90
- round table (1x)
- chairs (3x)
- wifi connection for 1 (one) user (1x)





Application form 2017 - 16m2 - 64m2

Organization/Company	
Contact person	
Street / P.O.B.	
Postal code	
City	
Country	
Phone	
Fax	
E-mail	

Declares to participate

in the fair VAKANTIEBEURS '17, January 10 - 15, 2017, organized by Jaarbeurs, Utrecht, Netherlands;

to rent

for official tourist offices*

from countries mentioned in the list of Selected Countries (page 4 of this project information)
□ a stand package of 16m2 at EUR 3,987.00 [] additional sqms. at EUR 256.00 per m2 (rate for 16–31 m2, based on corner stand) □ a stand package of 32m2 at EUR 8,493.00 [] additional sqms. at EUR 276.00 per m2 (rate for 33–48 m2, based on head stand) □ a stand package of 64m2 at EUR 17,572.00 (based on island stand)
for exhibitors of the private sector*

for exhibitors of the private sector*

from countries mentioned in the list of Selected Countries (page 4 of this project information)

*Prices apply to the Holiday Contact stand design option

for <u>all other exhibitors</u> - of countries <u>not</u> mentioned in the List of Selected Countries- quotation upon request.

to pay strictly as indicated on the invoice which will be send as soon as possible.

Walk-on Package Long Haul Destinations

All payments have to be received before **September 16, 2016** Applications are only taken into consideration upon receipt of payment. Intraservice by reserves the right to cancel this application when payment has not been received in time.

rental (i.e. 16m2 corner stand) includes

stand space and stand construction* consisting of walls, floor covering, 1 power socket in storage** incl. 3 KW electric main power connection and consumption, 4 stem lights, 1 skipper beam, spots in fascia, lockable storage area, 2 x country name on eye-catcher (front + back) and 1 company name on fascia (max. 25 characters), 1 plant (ficus or palm), daily cleaning, pre-fair assistance of professional decorators, official waste disposal of packaging materials and left-over brochures.

- * design as per separate sketch. Colour scheme in sketch is indicative and the sketch is an impression.
- ** one power socket inside storage wall included per contract (additional sockets to be ordered separately)

admission fee

our offer includes the organizers admission fee up to a total of 10 exhibitors on your stand.

co-exhibitors from the Netherlands or Belgium

for a co-exhibitor on your stand from the Netherlands or Belgium an additional admission fee of Euro 200,00 will be charged, for which this co-exhibitor may dispose of maximum 9m2 space within your stand. More space is possible also. Admission fee surcharge for additional m2 upon request.

furniture

furniture is not included. Furniture can be ordered by completing and returning the separate **Furniture and equipment order form** (which can be found on page 16 of this project information)

<u>Participant further declares;</u> to compensate

all costs made by Intraservice for the preparation and realization of the project in case of cancellation of the participation for any reason;

to accept the responsibility

for any damage to or loss of stand materials and equipment and third party liability; safeguarding Intraservice by against any claim from third parties;

to adhere to the conditions for participation stipulated by the fair authorities, safeguarding Intraservice by against any claim that may result from its participation;

Return before September 2th, 2015 by mail or fax to:

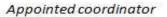
Intraservice bv, Raadhuisplein 45, 2914 KM, Nieuwerkerk a/d IJssel, the Netherlands Phone +31-180-321346, Fax +31-180-324875,

E-mail: info@intraservice.nl

Date	:	Name applicant :
Stamp	÷	Signature :

INTRASERVICE

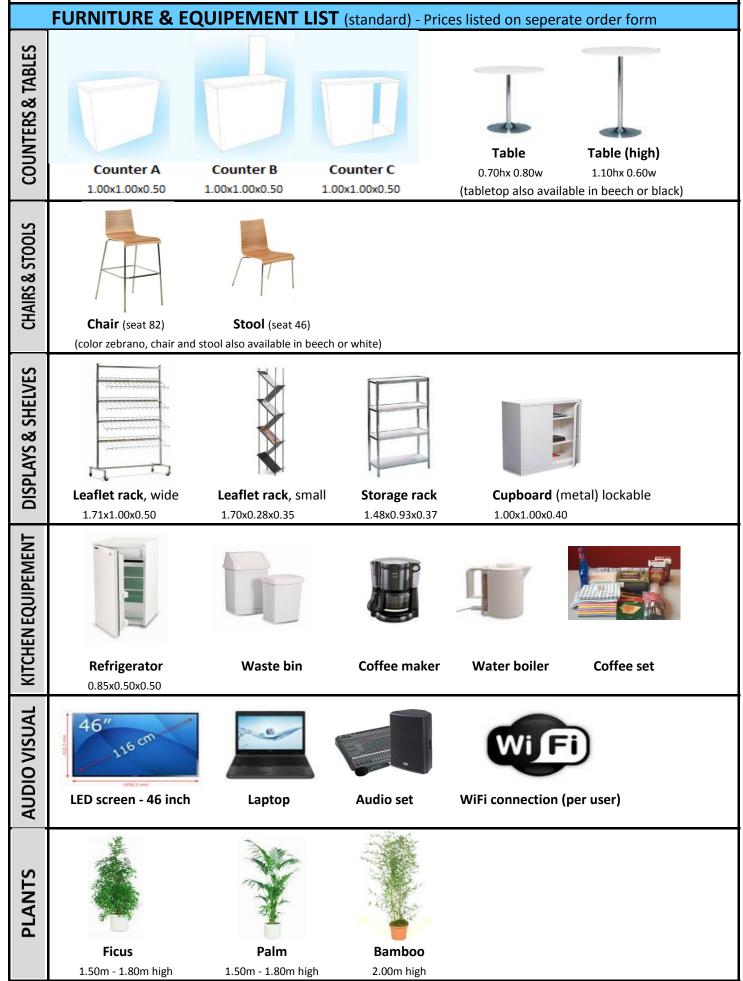
Cire professionals







January 10th - 15th 2017



FURNITURE OR EQUIPEMENT YOU ARE LOOKING FOR NOT LISTED?

CONTACT US! We can supply all.

(pictures are indicative)

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January 10th - 15th 2017

	Price *	Order	Total
	EURO	qty.	EURO
Counter - Type A	155		
Counter - Type B	175		
Counter - Type C	195		
Table Color: o White o Beech	44		
Table (high) Color: o White o Beech	54		
Chair Color: o Zebrano o White o Beech	41		
Stool Color: o Zebrano o White o Beech	39		
Leaflet rack (wide)	70		
Leaflet rack (small)	89		
Cupboard (metal) lockable	68		
Storage rack	58		
Refrigerator	77		
Waste bin	18		
Coffee maker	30		
Water boiler	30		
Coffee set	50		
LCD screen - 46 inch	385		
WiFi connection (one user for 6 days: Jan 10th - 15th)	95		
Laptop	155		
Sound set	460		
Ficus plant	45		
Palm plant	48		
Bamboo plant	55		
Power socket double 220V, on outside storage wall	47		
Power socket double 220V, on exact location in stand	68		
		TOTAL	

^{* =} Rental prices are for the whole fair period

** = Orders placed after DEC 1, 2016 are subject to a surcharge of 15%

Note: Please keep in mind that prices for orders placed at the fair are significantly higher

FURNITURE OR EQUIPEMENT YOU ARE LOOKING FOR NOT LISTED? CONTACT US! We can supply all.

COMPANY NAME: DATE: ADDRESS: CONTACT PERSON:

CITY: SIGNATURE:

COUNTRY:

Return to: Intraservice BV, Raadhuisplein 45, 2914 KM, Nieuwerkerk a/s Ijssel, The Netherlands

Phone +31-180-321346, Fax +31-180-324875, E-mail: INFO@INTRASERVICE.NL



The sponsoring explained

Since 1991 Intraservice BV is the Vakantiebeurs' 2017 official coordinator for sponsored participation from selected countries. Official tourism boards and private tourism organizations from 83 countries may benefit from sponsored package deal participation through Intraservice.

The sponsored participation concerns package deals based on full-service participation including: stand space plus stand construction, promotions and exhibition services. As to the stand construction you may opt for the pavilion design offered herewith or you may opt for having Intraservice provide you a packed deal offer with a customized design. In either case, the sponsoring remains available to you.

The sponsored participation is an initiative of Intraservice BV and the Vakantiebeurs to support selected countries in the promotion and development of their tourism offer on the very travel-minded Dutch market. The sponsoring offered to you is a partial sponsoring allowing you to benefit both from financial as well as material and services advantages. The sponsoring is obtained through partners of which the organizer of the Vakantiebeurs, Jaarbeurs, is one of the main ones providing substantial discounts on the costs for the stand space of the packages: 16m2 (72%), 32m2 (47%) and 64m2 (41%). All in all through our partners you may benefit from inclusive cost reductions for stand space, cost reductions on stand construction, stand design branding extras, co-exhibitor costs reduction, special trade visitor promotions, project management services and coordination support. Our partners;

















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