

# Financial Statements Trust Business Questionnaire – 2016

Ensure this questionnaire is completed and included with your records

Client Name		Phone:	
Balance Date		Fax:	
		Email:	

## **Terms of Engagement**

I/We hereby instruct Lawson Avery Ltd to prepare my/our Financial Statements and Taxation Returns for the year/period ending 2016. I/We undertake to supply all information necessary to carry out such services, and will be responsible for the accuracy and completeness of such information. I/We understand that you will rely upon the information provided by me/us. Your services are not intended to, and accordingly will not result in the expression by you of an opinion on the Financial Statements in so far as third parties are concerned, or in the fulfilling of any statutory audit requirements. I/We understand that during preparation of the Financial Statements and Taxation Returns you will not be specifically investigating non-compliance with laws and regulations – however should anything come to light of this nature during this process, you will bring that to my/our attention.

I/We understand that the Financial Statements and Taxation Returns are prepared for my/our own use and to determine my/our taxation liabilities. If this should change in any material respect, I/we will inform you immediately. You will not accept any responsibility to any person, other than me/us, for the contents of the Financial Statements.

All other terms and conditions of this engagement are the same as those referred to in the original Engagement Letter I/we signed when I/we became a client.

I/We also accept that you have the right to charge interest on overdue accounts at the rate of 1.5% per month, and that all accounts are due for payment by the 20<sup>th</sup> of the month following invoice date. The charging of such interest will be at your discretion. I/We accept that any collection costs you incur will be fully recoverable from me/us.

You are hereby authorised to communicate with my/our bankers, solicitors, finance companies and all government agencies to obtain such information as you require in order to complete the above assignments.

You are to represent me/us as my/our tax agent. All income tax returns will be signed by me/us however you are authorised to sign any other taxation return on behalf of myself/ourselves or any of my/our associated entities.

Signature \_\_\_\_\_

Date \_\_\_\_\_

Convenient time to call you is:	
Alternative phone numbers are:	
When do you want your accounts completed by?	
Would you like us to supply a copy to your bank?	Yes <input type="checkbox"/> No <input type="checkbox"/> (Tick One)
If your accounts are to be supplied to your bank, please advise the name of your current bank manager:	
Has the nature of your business changed in any way during the past 12 months? If yes, please provide brief details:	
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Records Required	✓	Comment
<p><b>Bank Statements, Cheque butts, Cash books, etc</b></p> <p>Where <b>no Cashbook</b> is supplied, please provide and <b>include one month past</b> balance date:</p> <ul style="list-style-type: none"> <li>▪ Bank statements including any savings account or term deposit</li> <li>▪ Cheque &amp; Deposit butts showing the nature of each payment/deposit</li> <li>▪ Receipt books. Make sure any items not for business sales are clearly marked</li> <li>▪ Suppliers' invoices filed in cheque number order</li> </ul> <p>Where you supply a <b>written Cashbook</b>, please provide and <b>include one month past</b> balance date:</p> <ul style="list-style-type: none"> <li>▪ Cashbook, written up, analysed and reconciled to the bank statements monthly</li> <li>▪ Bank statements including any savings account or term deposit</li> <li>▪ Cheque &amp; Deposit butts showing the nature of each payment/deposit</li> </ul> <p>Where you supply a <b>computerised Cashbook</b>, please provide:</p> <ul style="list-style-type: none"> <li>▪ Backup file as at the end of financial year or email files to us</li> <li>▪ Copy of Bank Reconciliation as at balance date for all bank accounts</li> <li>▪ Final Bank Statement for year for all bank accounts</li> <li>▪ Transaction Listing for Accounts Payable and Accounts Receivable as at balance date</li> </ul>	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>  <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>  <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	<p><b>We prefer backup files to be emailed or supplied on a USB stick.</b></p>
<p><b>Loan Statements</b></p> <p>Supply a copy of any loan transaction statements for the financial year up to your balance date.</p>	<input type="checkbox"/>	
<p><b>Employers – Wages paid to Employees</b></p> <p>Please send a month-by-month summary of gross wages and PAYE deductions as returned to the IRD.</p> <p><b>OR</b></p> <p>Send a copy of your Employer Monthly Deduction Schedule (IR 348).</p>	<input type="checkbox"/> <input type="checkbox"/>	
<p><b>Fringe Benefit Tax (FBT) Returns</b></p> <p>Supply copies of Fringe Benefit Tax (FBT) returns and work papers.</p>	<input type="checkbox"/>	
<p><b>Goods &amp; Services Tax (GST) Returns</b></p> <ul style="list-style-type: none"> <li>▪ Please supply copies of Goods &amp; Services Tax (GST) returns and work papers</li> </ul>	<input type="checkbox"/>	
<p><b>Interest and Dividend Certificates</b></p> <p>Supply copies of certificates.</p>	<input type="checkbox"/>	
<p><b>Accounts Receivable (Debtors) – see attached Schedule 1</b></p> <p>All accounts or amounts owing to you at balance date should be scheduled. <b>Exclude</b> any bad debts. To enable bad debts to be excluded from income, these must be written off prior to balance date.</p>	<input type="checkbox"/>	<p>Total at Balance Date: \$ _____ <b>GST Included</b> <input type="checkbox"/> <b>Excluded</b> <input type="checkbox"/></p>
<p><b>Accounts Payable (Creditors) – see attached Schedule 2</b></p> <p>All accounts or amounts owing by you at balance date should be scheduled indicating name of creditor, amount and what the debt is for. Alternatively, mark on cheque butts or highlight in cash book those items in the month following your balance date, which should be included. Holiday pay or bonuses paid within 63 days of your balance date may be included.</p>	<input type="checkbox"/>	<p>Total at Balance Date: \$ _____ <b>GST Included</b> <input type="checkbox"/> <b>Excluded</b> <input type="checkbox"/></p>

<b>Cash on Hand</b> *Cash on Hand      \$ _____      Date banked ____/____/____ Petty Cash              \$ _____ Till Floats/Cash Floats    \$ _____ *(Include cash sales prior to balance date but not banked until after balance date)	<input type="checkbox"/>  <input type="checkbox"/>  <input type="checkbox"/>	
<b>Stock on Hand</b> <b>Stock</b> Stock should be physically counted at balance date and adequate records retained to substantiate the dollar value arrived at.  Please note that if you estimate your stock to be less than \$10,000 at the end of your income year, you may have the option of not physically counting your stock. In these circumstances we will assume that your closing stock is the same as your opening stock. Please indicate if you would like to use this option. (Please note that if your annual turnover is more than \$1.3million, you are not able to use this option). <b>Work in Progress</b> Include material costs, labour costs and overhead costs.  <b>Prepayments received</b>	<input type="checkbox"/>  <input type="checkbox"/>  <input type="checkbox"/>	Valued at lower of: ▪ cost <input type="checkbox"/> ▪ net realisable value <input type="checkbox"/> ▪ market value <input type="checkbox"/> \$ _____ <b>GST Included</b> <input type="checkbox"/> <b>Excluded</b> <input type="checkbox"/>  \$ _____ <b>GST Included</b> <input type="checkbox"/> <b>Excluded</b> <input type="checkbox"/>  \$ _____ <b>GST Included</b> <input type="checkbox"/> <b>Excluded</b> <input type="checkbox"/>
<b>Capital Expenditure</b> Attach details of assets purchased or sold during the year such as motor vehicles, plant and equipment and properties. Where applicable please provide the following details: ▪ Hire purchase or loan agreements ▪ Lease agreements ▪ All legal statements and agreements ▪ Trade-in details ▪ Lost, stolen or scrapped items ▪ Copy of Tax Invoices	<input type="checkbox"/>  <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	
<b>Transactions Not Through the Business</b> Were all sales banked into your business trading bank account? Yes <input type="checkbox"/> No <input type="checkbox"/> If No, list amounts not banked and when they were lodged: _____ _____ _____		Personal                      \$ _____ Business                        \$ _____ Other bank accounts        \$ _____
<b>Legal and Loan Documents</b> Please attach any solicitor's statements and Sale and Purchase Agreements relating to any legal transactions during the year. Please also include Statements and Agreements relating to any mortgages, hire purchase, leases or loans. Please include a copy of your latest Rateable Valuation for any properties you own.	<input type="checkbox"/>	
<b>Business Expenses</b> There are a number of invoices that we specifically require. Please ensure the records you provide us with include all paid accounts for: ▪ Insurance premiums ▪ Legal fees ▪ ACC payments and arrangements	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	
<b>Private Use</b> Value of goods taken for private use at their <b>cost</b> price.	<input type="checkbox"/>	\$ _____  <b>GST Included</b> <input type="checkbox"/> <b>Excluded</b> <input type="checkbox"/>

<b>Gifting Programme</b> Please advise the date of gifts made to your trust during the financial year. If you have copies of the gifting documentation from your solicitor, please attach this.	<input type="checkbox"/>	<b>Date of Gift</b> _____																																						
<b>Expenses paid in Cash or from Personal Funds</b> Please provide a list if applicable.	<input type="checkbox"/>																																							
<b>Major Transactions</b> Please provide a list of any major transactions that have occurred during the financial year that affect the Trust.	<input type="checkbox"/>	_____ _____ _____ _____																																						
<b>Motor Vehicles</b> The proportion of motor vehicle business use as established by your vehicle log book(s) is/are:  <b>Vehicle Description:</b> _____  <table style="width: 100%; border: none;"> <tr> <td style="width: 15%;">Business</td> <td style="width: 15%;">_____</td> <td style="width: 15%;">km</td> </tr> <tr> <td>Total</td> <td>_____</td> <td>km</td> </tr> <tr> <td>Percentage Business</td> <td>_____</td> <td>%</td> </tr> </table> <b>Vehicle Description:</b> _____  <table style="width: 100%; border: none;"> <tr> <td style="width: 15%;">Business</td> <td style="width: 15%;">_____</td> <td style="width: 15%;">km</td> </tr> <tr> <td>Total</td> <td>_____</td> <td>km</td> </tr> <tr> <td>Percentage Business</td> <td>_____</td> <td>%</td> </tr> </table> <ul style="list-style-type: none"> <li>▪ Please note that a detailed and accurate log book must be completed for a three month period every three years or vehicle expense claims will be limited to a maximum of 25% of expenses incurred</li> <li>▪ If you are operating as a Company, please indicate which vehicles you are currently paying Fringe Benefit tax for:</li> </ul> _____ _____	Business	_____	km	Total	_____	km	Percentage Business	_____	%	Business	_____	km	Total	_____	km	Percentage Business	_____	%	<b>Home Office Expenses</b> If part of your home is set aside principally for use as an office/workshop/storage area, please provide the following details:  Area used for Business: _____ m <sup>2</sup>  Total Area of House & Workshop: _____ m <sup>2</sup>  <table style="width: 100%; border: none;"> <tr> <td style="width: 60%;">Power</td> <td style="width: 40%;">\$ _____</td> </tr> <tr> <td>Insurance (Building &amp; Contents)</td> <td>\$ _____</td> </tr> <tr> <td>Interest (House Mortgage)</td> <td>\$ _____</td> </tr> <tr> <td>Rates</td> <td>\$ _____</td> </tr> <tr> <td>Repairs &amp; Maintenance</td> <td>\$ _____</td> </tr> <tr> <td>Other</td> <td>\$ _____</td> </tr> <tr> <td><b>Total</b></td> <td><b>\$ _____</b></td> </tr> <tr> <td>Cost of House and Section</td> <td>\$ _____</td> </tr> <tr> <td>Cost of Section</td> <td>\$ _____</td> </tr> <tr> <td colspan="2">Construction materials: (timber, brick, etc)</td> </tr> </table> _____		Power	\$ _____	Insurance (Building & Contents)	\$ _____	Interest (House Mortgage)	\$ _____	Rates	\$ _____	Repairs & Maintenance	\$ _____	Other	\$ _____	<b>Total</b>	<b>\$ _____</b>	Cost of House and Section	\$ _____	Cost of Section	\$ _____	Construction materials: (timber, brick, etc)	
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<b>Mixed Use Holiday Home</b> Do you have a property (such as a holiday home or a bach) that is used privately and also to derive income? <div style="text-align: right;">Yes <input type="checkbox"/> No <input type="checkbox"/></div> <b>NB:</b> If yes we will contact you for additional; information we will require																																								

**Thank you for completing this questionnaire  
Don't forget to sign it**

## Schedule 1 – Accounts Receivable (Debtors)

Amounts owing to you at the end of 2016

Client Name	
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[illegible]

<b>Totals</b>	
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## Schedule 2 – Accounts Payable (Creditors)

Amounts owing by you at the end of 2016

Client Name	
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[illegible]

<b>Totals</b>	
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