



Maloof Administration Building, 1300 Commerce Drive, 2nd Floor, Decatur, Georgia 30030

September 23, 2016

TO: All Bidders under Invitation to Bid No. 16-100729

FROM: Department of Purchasing and Contracting, DeKalb County, Georgia

ADDENDUM NO. 2

Invitation to Bid (ITB) No. 16-100729, Certain Portion of the Blue Sky Condominium Complex Located at 3106 Memorial Drive, Decatur, Georgia 30032, is hereby amended as follows:

- 1. This bid opening has been extended to September 30, 2016.
- 2. Modification to the bid follows.
- 3. We have received questions pertaining to this Invitation. The questions and their resulting answers appear below:

A.	Question:	Also it looks like Real Estate Alliance Partners/ Pellerin & Salomon Real Estate Services has ownership of about 100 condos. Will it be the responsibility of whoever wins the bid to come to an agreement with the owner of the other 40 or so condos before demo can begin on the property?
	Answer:	Yes.
B.	Question:	Does the county intend to provide a bid submission form itemized by line items?
	Answer:	This is not a line item bid. The ITB is for the payment of a purchase price in exchange for DeKalb County directing REAP/PSRES to convey its real property interest in a certain portion of the Blue Sky Condominium development to the successful bidder. The ITB is not for a development services agreement or construction agreement or any other agreement for services.
C.	Question:	Is the \$5K bid deposit refundable, if the bidder is not selected? Thereafter, what is the expected reimbursement turnaround time?
	Answer:	If the bidder is not selected, it will take a maximum of 14 calendar days to process a refund of the bid deposit.
D.	Question:	Will the contractor be required to purchase the property upfront and receive reimbursement thereafter. If so what is the expected time frame for reimbursement, once the county has been invoice?

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	Answer:	Except as specifically indicated in the ITB, DeKalb County will not reimburse bidders for any funds expended by bidders during the bid process. The ITB is for the payment of a purchase price in exchange for DeKalb County directing Real Estate Alliance Partners/Pellerin & Salomon Real Estate Services, LLC's ("REAP/PSRES") to convey its real property interest in a certain portion of the Blue Sky Condominium development to the successful bidder. The ITB is not for a development services agreement or construction agreement or any other agreement for services.
E.	Question:	Default of deposit states the balance of the purchase price must be paid in
	Answer:	a timely manner. What is that time frame? The successful bidder must pay the purchase price at the closing of the transfer of REAP/PSRES' real property interest to the successful bidder. The closing will occur on a date to be determined after DeKalb County's board of commissioners identifies the successful bidder and accepts the successful bid.
F.	Question:	If demolition is decided is the contractor expected to bear such costs?
	Answer:	Yes, the successful bidder will be responsible for the demolition costs.
G.	Question:	Will selected contractor oversee the entire project from start to finish: Acquisition/Demolition/Redevelopment?
	Answer:	The ITB is not for a development services agreement or construction agreement for any other agreement for services. After the property is transferred to the successful bidder, the successful bidder will be responsible for the demolition and redevelopment of the property.
H.	Question:	Will the contractor be expected to include pricing for such within the bid amount? How can the contractor determine the type and the amount of insurance that will be needed, if it will not be determined until later after the bid has been submitted?
	Answer:	The amount bid for the property should represent the amount that the bidder is willing and able to pay for the property. The ITB is not for a development services agreement or construction agreement for any other agreement for services.
I.	Question:	Do you have a list of the unit numbers that you would acquire from the County? At the pre-bid meeting, approximately 120 units were mentioned as being included in the ITB, but only 70 are shown in the documents. Can you clarify which units are being offered?

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	Answer:	The property to be transferred to the successful bidder by REAP/PSRES at DeKalb County's direction pursuant to the ITB is will consist of all real property interest in the Blue Sky Condominium Complex held by REAP/PSRES as revealed by a current title search.
J.	Question:	You mentioned that the County would be conveying the property via quit claim without any representations or warranties. Will the county agree to waiver and relinquish any outstanding taxes for 2016 or existing tax liens on those titles in the ITB?
	Answer:	DeKalb County will not waive or extinguish any unpaid tax obligations regarding the property.
K.	Question:	Will the county forgive the large outstanding water bill on the property prior to transfer of the deeds?
	Answer:	DeKalb County will and does reserve its right to collect any unpaid water bills regarding the property incurred within the applicable statute of limitations.
L.	Question:	Since this was an NSP project, can the county provide copies of the asbestos and lead-based paint risk assessments that were provided to the county by the previous developers as part of their due diligence?
	Answer:	The previous project did not include demolition or assessments; therefore, the County does not possess any documentation responsive to this request.
M.	Question:	Is it possible for the procurement team to provide bidders with digital copies of the site plans distributed during the pre-bid site visit? The three (3) documents include 1) a survey/sketch of the site, 2) a FEMA FIRM map and 3) The site survey appears to have been distorted during scanning which makes scaling site elements difficult.
	Answer:	The requested documents are attached hereto as Exhibit 1.
N.	Question:	In researching each address for reference purposes, the units and parcel numbers appear to be inconsistent with the unit numbers listed on the ITB. Can you please provide a list of all physical addresses with the parcel numbers for each of the units?
	Answer:	DeKalb County expects that interested bidders will conduct a search of the real property records, and rely upon those search results, to identify and analyze the state of title to the real property interests comprising the Blue Sky Condominium project, including tax parcel numbers and physical addresses.

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0.	Question:	Will the awarding contractor be able to facilitate the entire closing process?
	Answer:	No. DeKalb County will facilitate the closing process.
P.	Question:	What caused the relationship to end with Pellerin & Salomon and what was the amount of their contract award?
	Answer:	DeKalb County still has a relationship with REAP/PSRES such that DeKalb Count may direct REAP/PSRES to transfer its real property interest to the successful bidder.
Q.	Question:	Is there any outstanding litigation between DeKalb County or the award agency against Pellerin & Salomon or vice versa?
	Answer:	No.
R.	Question:	Will the awarding contractor be responsible for satisfying any outstanding water liens or will the county work in partnership to have these amounts waived?
	Answer:	The successful bidder will be responsible for any outstanding water liens. DeKalb County will and does reserve its right to collect any unpaid water bills regarding the property incurred within the applicable statute of limitations.
S.	Question: Answer:	Can additional and independent site visits be conducted if needed? There will not be any additional site visits.
Τ.	Question:	In the ITB, the units listed were noted as properties that Pellerin & Salomon had already acquired. If this is the case, why do the properties still show owners names instead of Pellerin & Salomon?
	Answer:	As provided in the ITB, DeKalb County makes no representation or warranty as to the accuracy of the information provided regarding the current state of title to the property. Instead, DeKalb County expects that interested bidders will conduct a search of the real property records, and rely upon those search results, to identify and analyze the state of title to the real property interests comprising the Blue Sky Condominium project.
U.	Question:	Can you provide all points of contact involved with the previous award for Pellerin & Salomon?
	Answer:	No.

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V:	Question:	Can you explain the connection between Real Estate Alliance Partners and Pellerin & Salomon and if the entities are affiliated?
	Answer:	DeKalb County's understanding is that Real Estate Alliance Partners/Pellerin & Salomon Real Estate Services, LLC is a joint venture between Real Estate Alliance Partners and Pellerin & Salomon.
W.	Question:	If both entities are affiliated, which entity was the recipient of the previous award as the prime awarding contractor?
	Answer:	The parties to the contract were DeKalb County and Real Estate Alliance Partners/Pellerin & Salomon Real Estate Services, LLC.
X.	Question:	No details are provided on how the contractor will be compensated. Can you please provide details on how compensation will occur to include the terms?
	Answer:	The successful bidder will not receive any compensation from DeKalb County. The ITB is for the payment of a purchase price in exchange for DeKalb County directing REAP/PSRES to convey its real property interest in a certain portion of the Blue Sky Condominium development to the successful bidder. The ITB is not for a development services agreement or construction agreement or any other agreement for services.

- 4. If a bid has been submitted and anything in this Addendum causes the bidder to change the item offered or to increase or decrease the proposal price, the new price and / or changes will be inserted below:
- 5. It is the responsibility of each bidder to ensure that he is aware of all addenda issued under this ITB. Please sign and return this addendum. You may call Cathryn Horner, Procurement Deputy Director, at 404-371-6334 before the bids are due to confirm the number of addenda issued.

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6. All other conditions remain in full force and effect.

Cathryn Horner

Cathryn Horner, CPPB Procurement Deputy Director Department of Purchasing and Contracting

ACKNOWLEDGMENT

Date: _____

The above Addendum is hereby acknowledged:

(NAME OF BIDDER)

(Signature)

(Title)

EXHIBIT 1

SUBJECT FLOOD PLAIN MAP



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EXHIBIT 1

SKETCH OF SUBJECT TRACT WITH PERTINENT DIMENSIONS





1



75' Stream Buffer

THE DECLARATION OF COMDOMINAUM FOR BLUE SICY RESIDENTIAL COMDOMINAUM, 19332, PAGE 522 OF THE SUMPHYOR COURT OF DEMALB COUNTY, GEDRGIA REC THE DECLARATION OF CONDOMINION FOR BLUE SKY MASTER CONDOMINUUM, IS RECORDED 19332, PAGE 451 OF THE SUPERIOR COURT OF DENALB COUNTY, GEORGIA RECORDS. THE PROPERTY SUBMITTED TO BLUE SKY RESERVITAL CONDUMINIUM CONSTITUTES ONLY THE "COM OF BLUE SKY MASTER CONDOMINIUM AND ALL LIMITED COMMON ELEMENTS ASSEMED TO SAD COM

RECORDED IN DEED BOOK

