

Advanced Skills for Influential Leadership in Higher Education

Dates **June 24-26, 2012**
Begins Sunday, 1pm
Ends Tuesday, 6pm

Fee **\$1,750***
GISC Members: \$1,700

CE hours **22**

Faculty **Nancy Hardaway, MEd, and Bob Ross, EdD**

**An educator's scholarship of \$1,000 is available to any qualified member of an accredited institution of higher learning thanks, in part, to donor funding of GISC's Education Initiative.*



This specially designed workshop for educational leaders is based on the Skills for Influential Leadership program, an introduction to GISC's model of influential leadership. The program will present the interpersonal skills required to build highly effective groups and organizations. It will focus on college leaders and team members expanding self-awareness including work-style preferences and personal impact. Participants will develop an understanding for how their patterns and those of colleagues impact each other, their work and their students. Participants will learn about the cycle of change and its central role in institutional culture and personal growth and how to productively handle resistance to change while practicing techniques of managing teams.

Using a variety of feedback tools, including a pre-workshop assessment instrument, participants will experience a rare opportunity to understand their impact and build awareness of their competencies. Practical opportunities will be provided to explore how to increase influence and accomplish objectives. Through small group leadership exercises and using their own challenging work situations as casework, participants will practice how to support effective group behavior, effectively manage differences, and work with the dynamics of change and resistance in an academic setting.

The program will present the research and theory of this leadership model and its application in collegiate settings but will emphasize practice, reflection, and feedback. Through a combination of presentations, individual and small group exercises, and discussion, participants will gain a new understanding of what characterizes effective leadership— both for themselves and for others. Pre-workshop personal assessment instrument will be included.

Benefits

Participants will:

- Learn how their own presence influences their impact on others.
- Develop the ability to recognize and support specific skills of influential leadership among colleagues and students and team members.
- Identify and understand the interactions of small groups with more clarity.
- Develop skills to better understand and cope with resistance and change processes that frequently color the academic environment.
- Learn to interact with strategic intent to accomplish objectives.

Participants

This program is suitable for higher education leaders, division, department and program heads, and educators who seek a new approach to their roles. It will also be of interest to those who want to move into educational leadership roles or support those who do.

“Skills for Influential Leadership deepened my understanding, both of leadership, and of myself as a leader. I now lead more thoughtfully than before, and with greater awareness of what's happening around me, and why. My goals for the organization are more appropriately challenging. I am able to mentor others with more insight. I find it hard to imagine the leader who will not find GISC a valuable professional experience.”

Mike Gradone
Superintendent of Schools
Chatham Public Schools

Registration Form

Name: _____ Male: Female:

Company Name: _____ Position: _____

Preferred Mailing Address - Work / Home : _____

City/State/Province/Postal Code/Country: _____

Work Phone: _____ Home Phone: _____

Mobile Phone: _____ Email: _____

Current Profession (please check all that apply):

Coach Consultant/OD Leader/Executive Psychotherapist Nonprofit Other _____

Professional Affiliations/Associations:

ICF (Int'l Coach Federation) OD Network APA Other (please specify) _____

How did you hear about this program? _____

If by referral, from whom? _____

Please register me for:

Program Title	Date	Fee
_____	_____	_____
_____	_____	_____

I am a GISC Member: I would like to join GISC: \$125/year

Total: _____

Invoice my organization: _____

I have enclosed a check or money order payable to GISC (US funds only):

Charge my: Visa Mastercard American Express

Name as it appears on card: _____

Account Number: _____ Expiration Date: _____

Signature: _____

Cancellation Policy: Refunds are available up to 21 days prior to a program, less a \$35 administration fee. When cancellation is made with a notice of 20 days or less, tuition will not be refunded, but may be applied to a future program within 2 calendar years.

Mail or fax along with your payment to:
GISC, PO Box 515, South Wellfleet, MA 02663-0515, USA