2016 Pathways Sponsorship Opportunities



Partner with Pathways where every program, every employee, every activity is shaped by a simple yet distinctive philosophy: compassionate patient care comes first

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PATHWAYS

EVENT HIGHLIGHTS

Legacy Society Luncheon April 20, 2016	A luncheon for those who have notified us that they have named Pathways in their estate plan. Held each Spring to say thank you and to keep members abreast of Pathways current programs.
Evenings of Remembrance May 15 and 22, 2016	Those who have lost a loved one over the past year gather for music, readings, and support. Together the attendees create a collective bouquet to remind them of the beauty and love the departed brought to their lives.
Summer Reception June 23, 2016 Atherton	Join other One from the Heart, Links to the Heart, and corporate supporters for a delightful evening of fun and friends.
Links to the Heart Golf Tournament July 11, 2016 Stanford Golf Course	Pathways 4 th annual golf tournament at the acclaimed Stanford University Golf Course provides an opportunity for a great day on the course with colleagues or clients while supporting Pathways Clinical Team for Inpatient Hospice Services at Stanford Hospital.
Speaker Reception October 12, 2016 Los Altos	Held the evening before our annual One from the Heart Awards Breakfast, this distinctive event gives donors and sponsors the opportunity to meet our featured speaker, Alexander McCall Smith and awardees in an exclusive setting.
26th Annual One from the Heart Awards Breakfast October 13, 2016 Palo Alto	This inspirational event has become a "must attend" for over 600 corporate and community leaders as well as friends of Pathways. One from the Heart honors individuals and organizations that have made an enduring contribution to Pathways and end-of-life care. The event features our speaker and noted author, Alexander McCall Smith.
Celebration of Life December 2016	This heartwarming celebration of life acknowledges the challenges and joys the holidays present. Open to family members served through the years and Pathways staff, as well as the community at large.
	s exist to underwrite specific costs of each Pathways event sponsorship package can be created to meet your unique needs

Please call 408.730.1200 or email events@pathwayshealth.org for further information

2016 One from the Heart

Award Breakfast Information

- When Thursday, October 13, 2016 7:30 - 9:30 am
- Where Crowne Plaza 4290 El Camino Real, Palo Alto
- What 26th Annual One from the Heart Awards Breakfast with the presentation of awards to honorees and a talk by the featured speaker
- Who Over 600 corporate and community leaders as well as Pathways families and friends
- Why To raise funds for Pathways patients, families, and programs and to increase community awareness of hospice, home health, and end-of-life issues

To honor individuals and organizations who have made enduring contributions to Pathways and end-of-life care

Speaker Featured speaker Alexander McCall Smith, CBE, FRSE is the author of more than 75 works of fiction for adults and children. He is best known as the creator of The No. 1 Ladies' Detective Agency series, which features Mma Precious Ramotswe, the most famous fabricated person in all of Botswana.

> Professor Emeritus of Medical Law at Edinburgh University, McCall Smith is a respected expert on medical law and bioethics, and has served on British and international committees concerned with these issues.

Join us to hear this internationally renowned author share his insights as a keen observer of human nature who believes kindness and love are what we need most of all.

Book signing following the breakfast.

The One from the Heart Awards Breakfasts have raised over \$5.4 million for Pathways programs.

PAST SPEAKERS INCLUDE:

- Michael Krasny, PhD (radio broadcaster)
- Roz Chast (New Yorker cartoonist)
- Tony Mendez (ret. CIA agent and author)
- Jon Katz (author, hospice volunteer)
- Mitch Albom (author, columnist)
- Isabel Allende (author)
- Dave Dravecky (athlete, author)
- Steve Ford (actor, hospice advocate)

Sponsorship Levels

\$30,000	Diamond Sponsor
\$25,000	Lead Underwriter
\$15,000	Underwriter
\$10,000	Champion
\$6,000	Patron
\$4,000	Advocate
\$2,000	Pacesetter

CORPORATE SPONSORS & DONORS INCLUDE

Wells Fargo Alhouse-Deaton Management & Leasing, Inc. American Baptist Homes of the West Avidbank **Barney & Barney LLC California Home Medical Equipment Dignity Health Sequoia Hospital** Dignity Providers of the Bay Area El Camino Healthcare District Ferrari Ottoboni Caputo & Wunderling LLP Kayne Anderson Rudnick Wealth Advisors Medline Industries, Inc. Palo Alto Commons Palo Alto Medical Foundation **Prodigy Press** Rambus Inc. Stanford Children's Health Stanford Health Care VALIC Washington Hospital Healthcare System Wilson Sonsini Goodrich & Rosati Foundation

Please note that Tuesday, September 8, 2016 is the deadline for event program listing as a 2016 One from the Heart sponsor.

2016 One from the Heart Sponsorship Levels and Benefits

DIAMOND SPONSOR \$30,000

Exclusive - one sponsor at this level

Acknowledgement as Diamond Sponsor CEO may introduce speaker VIP table for ten Logo/name with highest visibility in event materials, publicity, website Logo/name prominently displayed during event Invitation to events and receptions Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings Right of first refusal for Diamond Sponsorship for the next year

LEAD UNDERWRITER \$25,000

Acknowledgement as Lead Underwriter Table for ten in VIP section Logo/name with high visibility in event materials, publicity, website Logo/name prominently displayed during event Invitation to events and receptions Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings

UNDERWRITER \$15,000

Acknowledgment as Underwriter Table for ten with prominent placement Logo/name prominently displayed during event Invitation to events and receptions Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings 2016 One from the Heart SPONSORSHIP LEVELS AND BENEFITS

CHAMPION \$10,000

Acknowledgment as Champion Sponsor Table for ten with highly preferred placement Logo/name featured in event materials, publicity, website Logo/name displayed during event Invitation to events and receptions Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings

PATRON \$6,000

Acknowledgment as Patron Sponsor Table for ten with preferred placement Logo/name featured in event materials, publicity, website Logo/name displayed during event Invitation to events and receptions Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings

Advocate \$4,000

Acknowledgement as Advocate Sponsor Table for ten with preferred placement Logo/name featured in event materials, publicity, website Logo/name displayed during event Invitation to events and receptions Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings

PACESETTER \$2,000

Acknowledgment as Pacesetter Sponsor Table for ten Logo/name featured in event materials, publicity, website Logo/name displayed during event Invitation to events and receptions Recognition in Pathways publications, social media, office donor screens Recognition in Pathways corporate partners listings

> Other sponsorship opportunities available Contact the Foundation for more information: 408.730.1200

2016 Links to the Heart Golf Tournament Information

When Monday, July 11, 2016

Where Stanford University Golf Course

What 4th Annual Golf Tournament Registration at 10:00 am Putting Contest 10:00 - 11:00 am Shotgun start at 11:30 am Scramble format Box lunch Refreshments on the course Contests and prizes Dinner and awards following the tournament 30 free practice balls on driving range

Who Sponsors and individual players

Why Tournament supports the Pathways Clinical Team for Inpatient Hospice Services at Stanford Hospital

Join Pathways for a rare opportunity to play the renowned Stanford University Golf Course with friends, colleagues, or clients while supporting Pathways.

Designed in 1930 by celebrated golf course architects William Bell and George C. Thomas and located in the foothills above the Stanford University campus, this course is consistently rated one of the finest in the world.

Space on the course is limited, so if you would like to play, reserve sponsorships that include foursomes early!

SPONSORSHIP LEVELS

\$15,000	Presenting
\$12,000	Dinner
\$7,000	Lunch
\$5,000	Eagle
\$2,500	Birdie
\$1,500	Hole-in-One
\$1,000	Putting Contest
\$1,000	Closest to Pin
\$1,000	Longest Drive
\$500	Hole
\$450	Photo
\$300	10 Carts

Customized sponsorships available. Call Holly Smith at 408.773.4109 for details.

CORPORATE SPONSORS INCLUDE

Alameda Family Funeral & Cremation Brannons Medical Crosby-N.Gray & Co. **Delta Care Rx** Ferrari Ottoboni Caputo & Wunderling LLP iRhythm Technologies. Inc. Jack London Kitchen and Bath Kayne Anderson Rudnick Wealth Advisors Magnussen Lexus of Fremont Menlo ParkChevron Moss Adams LLP Pillsbury Winthrop Shaw Pittman, LLP **Royal Ambulance** Service by Medallion Significant Cleaning Services LLC Superior Healthcare Equipment and Services Trahan Winerv The Willow's Market U.S. Bank

Agile Physical Therapy • Best Cremation Care • California Home Medical Equipment • De Martini Orchard • Littler Mendelson P.C. • Stuart's Apparel • Supergoop! • Treasury Curve • Whole Foods Market • Zanotto's Market

Please note that Monday June 13, 2016 is the deadline for event program listing as a 2016 Links to the Heart sponsor

2016 Links to the Heart Sponsorship Levels and Benefits

PRESENTING SPONSOR \$15,000 Exclusive - one sponsor at this level

Lunch, golf, refreshments, and dinner for two foursomes Highest visibility VIP seating and sponsor recognition at dinner CEO may present prizes at dinner Display of corporate banner and logo at lunch and dinner Highest visibility VIP listing on event signage Logo/name featured prominently in event program, publicity, and website Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Invitation to events and receptions Recognition in Pathways corporate partners listings

DINNER SPONSOR \$12,000

Lunch, golf, refreshments, and dinner for one foursome VIP seating and sponsor recognition at dinner Display of corporate banner at dinner VIP listing on event signage Logo/name featured prominently in event program, publicity, and website Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Invitation to events and receptions Recognition in Pathways corporate partners listings

LUNCH SPONSOR \$7,000

Lunch, golf, refreshments, and dinner for one foursome Display of corporate banner at lunch Premiere listing on event signage Logo/name featured prominently in event program, publicity, and website Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Invitation to events and receptions Recognition in Pathways corporate partners listings

EAGLE SPONSOR \$5,000

Lunch, golf, refreshments, and dinner for one foursome Premiere listing on event signage Logo/name featured prominently in event program, publicity, and website Press release announcing sponsorship Recognition in Pathways publications, social media, office donor screens Invitation to events and receptions Recognition in all Pathways' corporate partners listings

BIRDIE SPONSOR \$2,500

Listing on event signage Logo/name in event program, publicity, and website Logo/name on office donor screens Invitation to events and receptions Recognition in Pathways corporate partners listings

2016 Links to the Heart **Sponsorship Levels and Benefits**

HOLE-IN-ONE SPONSOR \$1.500

Company sign at Hole-in-One tee Listing on event signage Logo/name in event program, publicity, and website Logo/name on ofifce donor screens Invitation to events and receptions Recognition in Pathways corporate partners listings

PUTTING CONTEST SPONSOR \$1,000

Company sign at the putting contest tee Listing on event signage Logo/name in event program, publicity, website Logo/name on office donor screens Invitation to events and receptions Recognition in Pathways corporate partners listings

CONTEST SPONSORS: \$1,000 EACH

Closest to the Pin or Longest Drive

Company sign at contest hole Listing on event signage Logo/name in event program, publicity, website Logo/name on office donor screen Invitation to events and receptions Recognition in Pathways corporate partners listings

HOLE SPONSOR

\$500 / HOLE

Company sign at sponsored hole Listing on event signage Logo/name in event program, publicity, website **Recognition in Pathways corporate partners listings**

PHOTO SPONSOR \$450

Company sign at Photo Table Logo/name on frame of each player's individual foursome photo Listing on event signage Logo/name in event program, publicity, website

CART SPONSOR \$300

Sponsorship is for 10 carts Company sign on sponsored carts Listing on event signage Logo/name in event program, publicity, and website

> Customized sponsorships available. Call Holly Smith at 408.773.4109 or events@pathwayshealth.org for details

Please note that Monday, June 13, 2016 is the deadline for event program listing as a 2016 Links to the Heart sponsor

PATHWAYS Sponsorship Pledge Form

Please fill out both pages

Evenings of Remembrance May 15 and 22, 2016	Presenting Sponsor - Skylawn Funeral Home and Memorial Park Customized sponsorships available. Call Holly Smith at 408.773.4109			
4 th Annual Links to the Heart Golf Tournament Monday, July 11, 2016 Stanford Golf Course	 Presenting Sponsor \$15,0 Lunch Sponsor \$7,000* Birdie Sponsor \$2,500 Putting Sponsor \$1,000 Longest Drive Sponsor \$ Photo Sponsor \$450 	000** □ Dinner Sponsor \$10,000* □ Eagle Sponsor \$5,000* □ Hole-in-One Sponsor \$1,500 □ Closest to Pin Sponsor \$1,000 1,000 □ Hole Sponsor \$500 □ Cart Sponsor \$300 (10 carts)		
	** includes two foursomes* includes one foursome	able. Call Holly Smith at 408.773.4109		
	Nor	n-tax deductible portion is \$295 per golfer		
26 th Annual One from the Heart Awards Breakfast October 13, 2016 Palo Alto	 Diamond \$30,000 Underwriter \$15,000 Patron \$6,000 Pacesetter \$2,000 	 Lead Underwriter \$25,000 Champion \$10,000 Advocate \$4,000 Donation \$ 		
	Non-tax deductible po	rtion is \$50 per seat (\$500 per table of 10)		
Celebration of Light December 2016	Presenting Sponsor - Skylaw Customized Sponsorships av Call Holly Smith at 408.773.4			
Challenge Grant \$5,000 мімімим	Pathways website and in sele end of the match period. This includes regular mailings San Francisco, Contra Costa increase your philanthropic in compassionate care.	nd your name will be mentioned on the ected letters and publications until the s throughout Santa Clara, San Mateo, , and Alameda counties. You can mpact while helping Pathways deliver 4109 or email hsmith@pathwayshealth.org		

Corporate Partner

lacksquare We cannot sponsor right now but will make a contribution to Pathways in the amount of \$ _____

PATHWAYS Sponsorship Pledge Form

	ENCLOSED IS OUR SPONSORSHIP OF \$*					
	U WE PLEDGE \$	то	BE SENT B	(_ (DATE)	
ONLY SEND	CREDIT CARD INFOR	MATION BY MAIL	OR CALL	THE FOUNDATIO	N AT 408.730.120 0)
	WILL BE MAILED	PLEASE CHARGE	UISA		AMERICAN EXPRESS	
Card #		SEC	E	kp date		
Account name		Signature	9			
Company/Organization_	nam	e as it should ap	opear in p	ublications and	lists	
Contact Person						
Street Address						
City			S	tate Zi	p	
Phone	en	nail				
Authorizing Signature _						
Print Name and Title						
* One from	n the Heart: Non-tax Links to the Hea					
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Mail form and cheo Path	ck to: 585 North N ways is a 501(c)(3)					0.1200
For mor	re information, cal	I 408.730.1200	or email	events@pathv	vayshealth.org	

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PATHWAYS

2015 CIRCLE OF CARING

CORPORATE, ORGANIZATION, & FOUNDATION PARTNERS

VISIONARIES \$50,000+

Anonymous (2) El Camino Healthcare District El Camino Hospital Sobrato Family Foundation Wells Fargo

BENEFACTORS \$25,000 - \$49,999

Dignity Health Sequoia Hospital John and Marcia Goldman Philanthropic Fund Hurlbut-Johnson Charitable Trust Howard and Betty White Foundation

CHAMPION \$10,000 - \$24,999

Anonymous William G. Gilmore Foundation Palo Alto Medical Foundation Stanford Health Care Washington Hospital Healthcare System

PATRON \$5,000 - \$9,999

Anonymous (2) Myrtle L. Atkinson Foundation Barney and Barney, LLC City of Menlo Park Ferrari Ottoboni Caputo & Wunderling LLP Francis S. North Foundation

Intero Foundation Outrageous Foundation Rambus Foundation Roberts Foundation See's Candies, Inc. U.S. Bank

ADVOCATE \$2,500 - \$4,999

Anonymous Asset Managment Company California Home Medical Equipment Carl Gellert & Celia Berta Gellert Foundation Foothills Congregational Church Kayne Anderson Rudnick Wealth Advisors Moss Adams LLP Palo Alto Commons San Jose Woman's Club

PACESETTER \$1,000 - \$2,499

Anonymous Alhouse-Deaton Management & Leasing, Inc. American Baptist Homes of the West Avidbank Brannons Medical Delta Care Rx Dignity Providers of the Bay Area iRhythm Technologies, Inc. Stanford Children's Health McCorduck Properties, LLC Medline Industries, Inc. Prodigy Press Significant Cleaning Services, LLC Superior Healthcare Equipment and Services United Methodist Women VALIC Valley Presbyterian Church Wilson Sonsini Goodrich & Rosati Foundation Woodmont Management Services

Listings reflect gifts from January 1, 2015 - December 31, 2015 Every attempt has been made for accuracy of this list. Please contact us at 800.753.3071 with any errors or omissions.

PATHWAYS PROGRAMS and SERVICES OVERVIEW

HOME HEALTH, HOSPICE, AND PRIVATE DUTY

Pathways is the leading provider of not-for-profit home-based health care services in the Bay Area, promoting comfort, independence and dignity. Our services are comprehensive and reflect the highest standards of care.

Since 1977, Pathways has been at the forefront of our evolving healthcare system which increasingly enourages provision of services in the home. Each day, the Pathways "hospital without walls" offers a continuum of services, around the clock, for approximately 1,000 patients recovering from an injury or illness, managing a chronic disease, or facing the end of life.

Pathways is set apart by the exceptional care offered to all our patients, communicated by dedicated staff and volunteers, generous community support and strong collaborative relationships.

Community support makes possible an array of programs to meet special needs and deliver the highly personalized care each patient deserves. Please refer to page 12 for just some of these special programs supported by generous corporations, foundations and individuals.

We provide bereavement services and grief support to families and friends. This comprehensive spectrum of free services is available only because of your generosity.

PROVEN EXCELLENCE

"I was always well aware of the fine work of Pathways Hospice, but not until I experienced your care first hand did I fully appreciate the work you do. Pathways is one of the best, if not the best, service organizations in the community." - the late Robert Jamplis, MD former CEO & President of Palo Alto Medical Foundation

Accolades from patients, families and professional organizations honor our Pathways caregivers and staff. One family member described the care he received as "the kind of compassionate service I thought no longer existed in this world."

Reflecting excellence across all areas of operations and patient care, Pathways Home Health and Hospice is accredited by The Joint Commision, the nation's foremost standards-setting body in the US.

Pathways is sought after as a trusted partner in the Bay Area healthcare community. We are a primary service provider to Stanford, including Pathways Clinical Team for Inpatient Hospice Service, Dignity Health Sequoia, El Camino, Washington, Lucile Packard Children's, Kaiser, Saint Francis, St. Mary's and UCSF hospitals.

We have special partnerships with senior care facilities throughout the five counties we serve, including the Pathways Hospice at Manor Care.

PATHWAYS' MISSION

Pathways provides highquality patient and familycentered care in the home with kindness, promoting comfort, independence and dignity.

- Established in 1977
- Not-for-profit 501(c)(3)
- Community based
- Offices in Sunnyvale South San Francisco Oakland

WE SERVE

- People recovering from an injury or illness, managing a chronic disease, or facing the end of life
- Children and adults
- Over 5,000 patients annually
- Five Bay Area counties: Alameda County
 West Contra Costa County
 San Francisco County
 San Mateo County
 Santa Clara County
- Those living in private homes, group residential settings, and nursing facilities

STAFF & VOLUNTEERS

- Staff includes physicians, nurses, home health aides, social workers, physical, occupational and speech therapists, dietitians, spiritual counselors, homecare aides, geriatric managers and pharmacists
- 480 volunteers



COMMUNITY GIFTS AT WORK How your Support Makes a Difference

ENSURING CARE AND COMFORT FOR PATIENTS AND FAMILIES

UNINSURED/UNDERINSURED CARE Ensures comprehensive services for those with no insurance or insufficient coverage.

DREAM TEAM Addresses pain and symptoms and assists at the time of death—no matter the hour. When problems arise, immediate assessment and skilled intervention are crucial. Knowing help is just a phone call away gives families the peace of mind and confidence to care for loved ones at home.

GRIEF SUPPORT PROGRAM Helps family members understand and cope with grief and loss and empowers them to move forward in their lives with greater hope and wellness. The program addresses the needs of adults and children, experiencing both common and complex grief responses such as depression, illness, and social withdrawal following the loss of a loved one.

FACILITY HOSPICE PROGRAM Provides residents in skilled nursing and residential facilities with care that addresses their particular needs at the end of life. These patients may have especially challenging diagnoses, such as Alzheimer's, which make providing care in the home difficult for families.

VOLUNTEER PROGRAM Brings a caring presence, extra helping hands and special skills. Our volunteers are key members of the hospice team. Volunteers also help the organization more widely in a variety of valuable ways.

PATHWAYS KIDS **PROGRAM** Supports families whose children have life-threatening illnesses. An individually tailored program is developed for each family, whether their goals are to preserve hope for a cure, a remission, or a death without pain.

DEDICATED INPATIENT HOSPICE Provides inpatient hospice rooms at Stanford and Manor Care Skilled Nursing facility for those who need extra help to ease the transition from hospital to home.

BEAR HUGS FROM PATHWAYS Provides huggable, loveable, comfort bears to patients and families dealing with a serious illness.

ENABLING PATHWAYS TO INNOVATE TO MEET COMMUNITY NEEDS

COMPLEX CARE MANAGEMENT PROGRAM Addresses the unique needs of community elders suffering from chronic illnesses which can cause repeated hospitalizations and a reduced ability to live independently.

CARE-ORIENTED TECHNOLOGY Includes telemonitoring which allows rapid response to changing medical conditions, bedside technology that ensures coordinated care at home, and information systems that ensure medical records are immediately available in care of a disaster.

PALLIATIVE CARE PROGRAM Assists patients and families to manage troubling symptoms so that their family member with a serious illness can be more comfortable. Generally these patients have advanced illnesses and may be receiving treatments for these illnesses.

PATHWAYS

BOARDS AND KEY EXECUTIVES

Pathways Home Health and Hospice Board

Greg Walton, *President* Diana Russell, *Vice President* Kim Osborne, *Treasurer* Anita Chandrasena, MD Wiliam Graham Rev. Tom Harshman Sangeeta Kopardekar, MD Steve Lai, MD R.J. Salus Nan Strauss

Pathways Foundation Board

Mark Kelsey, *Chair* Christine Alloo, *Vice-Chair* Cameron Bianchi Ronald A. Castellino, MD Mari Chazen Minda Cutcher Clarence Ferrari, Jr., JD Gunilla Follett Harvey Hinman Kingsley Jack Gina Peloso Carol Proffitt

Pathways Honorary Board

Kingsley Jack, *Chair* Richard Babb, MD Patti Cavender Jo Darius Gary Dunker Jeff Dunker Gunilla Follett Tom Follett Kris Klint Paula Kushlan, MD Kathryn Ladra Janet Larson Phillip Maresca Rosemary Maresca Diane Spirandelli Suzanne Small Spitters Isaac Stein Madeline Stein Rita Williams

Key Executives

Barbara Burgess, *CEO* Gayle Mattson, *COO*

Satu Johal, *CFO/CAO* Georgia Rock, *CSO* Sandra K. Coolidge, *President of Philanthropy*

Development Staff

Karen Krueger Director of Development	kkrueger@pathwayshealth.org	408.773.4101
Holly Smith Event and Sponsorship Manage	hsmith@pathwayshealth.org r	408.773.4109
Molly Raven Database Manager	mraven@pathwayshealth.org	408.773.4106
Lisa Walstrum Grants Manager	lwalstrum@pathwayshealth.org	408.773.4111
Ellen Hoebeke Development Associate and Pro	ehoebeke@pathwayshealth.org ject Coordinator	408.773.4108

PATHONALS Moving Care Forward

A 501(c)(3) not-for-profit, community-based organization

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888.755.7855 FAX 408.730.1223

foundation@pathwayshealth.org www.pathwayshealth.org