

PROPONENT PROPOSAL TEMPLATE

APPENDIX 1

RFP NUMBER: 34/16

RFP TITLE: Three (3) Only – Tandem Dump Trucks

PROPONENT INFORMATION AND AGREEMENT FORM

PROPONENT INFORMATION

Legal Business Name: _____

Address: _____

Contact Person: _____

Contact Information: Tel: _____ Fax: _____ Cell: _____

Contact Information Email: _____

PROPONENT AGREEMENT

The enclosed proposal is submitted in response to the above-referenced Request for Proposals, including any addenda. Through submission of this proposal we agree to all of the terms and conditions of the Request for Proposals and agree that any inconsistent provisions in our proposal will be as if not written and do not exist. We have carefully read and examined the Request for Proposals, including the Instructions to Proponents and the Form of Contract, and have conducted such other investigations as were prudent and reasonable in preparing the proposal. We agree to be bound by statements and representations made in our proposal.

Signature of Authorized Representative: _____

Printed Name of Authorized Representative: _____

Title of Authorized Representative: _____

Note: This page should be printed and signed and the original version with the original signature should be submitted to the District by the Proponent with their Proposal.

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MANDATORY CRITERIA CHECKLIST

- The Proposal must be received at the Delivery Location before the Closing Date and Time specified on the **Summary of Key Information** this RFP. Late Proposals will not be considered and will be returned unopened to the Proponent. E-mailed and/or faxed Proposals will not be accepted.

- The Proposal must include a completed Declaration of Social & Environmental Practices as described in 2.4 of Instructions. The Declaration is on page 22 of this Proponent Template.

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EXECUTIVE SUMMARY

Please provide a brief (1 or 2 page) summary of the key features of your proposal.

Add text

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Appendix 1 – PROPONENT PROPOSAL TEMPLATE

PROPONENT RESPONSE

Proponents should ensure that this Proponent Response section is completed in full. Evaluators are under no obligation to search for information that is not provided where the information has been requested. Evaluators are only able to evaluate information that has been included in a Proponent’s proposal, information that is known to evaluators or information that is available on the intranet or from other public sources cannot be considered by evaluators during the evaluation process.

NOTES FOR USING THIS FORM:

- The proposal should maintain the same format and layout of this form. Additional lines or cells may be added.
- Unless referenced, information provided outside this Appendix may not be assessed.

The following sections detail what factors will be considered by the evaluation team during their assessment of a Proponent’s ability to fulfil this RFP’s scope of work and responsibilities. The highest scoring Proponent (preferred Proponent) will proceed to the next stage of the evaluation process.

5.2.1 Specification Compliance – weighting 45

1. Specification Compliance
<p><u>Criterion</u></p> <p>For this criterion, the evaluation team will be considering the Proponent’s ability to provide the equipment as specified in this document. Preference will be given to Proponents who are able to meet all specifications and are also able to provide all optional items.</p>
<p><u>Proposal Submission Requirements</u></p> <p>Proponents are to state how their proposed equipment will meet the specifications and optional items defined.</p>
<p><u>Proposal:</u></p> <p>Complete the following sections. Proponents are to provide sufficient detail for the evaluation team to determine you meet or exceed the specifications requested.</p>
A. Equipment Specification
<p>Quantity = 3 Each</p> <p>Description of Equipment: Three Tandem Dump Trucks complete with the following specifications:</p>

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
1. Equipment	a) Three Tandem Dump Trucks		
	b) Current Year and Model or newer		
	c) Gross vehicle weight rating 27,200 kg		
2. Application	a) Municipal use to haul road construction and excavation material, salting and ploughing of roads in urban settings. Frequent tight turns, starts and stops Speed ranging from a maximum of 110 kmh to a normal of 60 kmh Hill grade percentage of about 15		
3. Engine	a) Cummins ISL 370 HP		
	b) Enable regen in all zones		
	c) Prompt for manual regeneration included		
	d) Jacobs engine exhaust brake with dash switch		
4. Transmission	a) Allison 3500		
	b) Transmission cooler required		
	c) Aux trans filter		
5. Chassis	a) Regular conventional cab State Length		
	b) Cab to axle approx 144 inches State length		
	c) Approx frame ground to top of frame height 44 inches		
	d) Steel C- channel double frame		
	e) Front double frame rail extension for accommodation of front drive PTO and front plow		
	f) Body builder to confirm CA		
6. GVWR	a) 27,200 KG		
7. Front axle	a) 20,000 lbs		
	b) Set back axle		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
8. Rear axle	a) 40,000 lbs Meritor		
	b) Magnetic drain plugs		
	c) Single speed c/w inter-axle lock up		
	d) Full wheel lock up (both axles) driver controlled		
	e) Fore & after transverse control rods		
9. Suspension	a) Multi leaf /air ride		
10. Front	b) 20,000 lbs taper leaf spring		
11. Rear	a) 46,000 lbs Air ride		
	b) Load limit gauge to read off air ride		
	c) 55 inch axle spacing		
12. Brakes Full Air	a) "S" cam type Anti lock brake system automatic slack adjusters		
	b) Front & both rear axle dust shields		
	c) Rear brake chambers mounted forward of the last rear axle		
13. Parking Brake	a) Spring set both rear axles		
	b) Park brake valve push/pull style		
14. Air Dryer	a) Bendix AD-9 air dryer c/w heater mounted by air reservoirs		
15. Air Reservoirs	a) All steel c/w petcock drain valves		
	b) Mounted below driver or pass cab doors (not mid frame)		
16. Compressor	a) 19 cu. ft. per minute		
17. Rims	a) Budd 10 hole hub piloted		
	b) Front 22 x 12.5		
	c) Rear 22.5 x 8.25		
18. Tires	a) Front 425/65 22.5 Bridgestone M8 44 or equivalent		
	b) 11R 22.5 ground grip Bridgestone or equivalent		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
19. Battery Box	a) Frame mounted on the drivers side by air tanks		
20. Fuel Tank	a) Left side step mounted approximately 45-55 gallons with DEF tank 13 gallon min		
21. Mud Flaps	a) Mud flaps forward & rear of duals		
22. Cab Exterior	a) State make and model details		
	b) Conventional steel cab		
	c) Painted steel front bumper		
	d) Front tow hooks required		
	e) Air horn cab mounted		
	f) Fibreglass forward tilting hood		
	g) Stationary grille		
	h) Outside fibreglass cab visor		
	i) 5 inch fender extensions		
	j) Grab handles left and right sides		
	k) Dual break away type west-coast mirrors heated		
	l) Left and right 8 inch stainless convex mirrors		
	m) Right door down view mirror		
	n) Passenger side door small lower window required		
	o) Trucks key code all the same		
	p) Tinted glass package required		
	q) Safety glass throughout		
r) Low and high slip resistant cab steps			
s) Paint colour white with black frame			
23. Exhaust	a) Single vertical right hand side c/w turned outward stack		
	b) Appropriate safety shielding provided		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
24. Cab Interior	a) Colour dark grey or black		
	b) Vinyl or rubber floor mats		
	c) Coat hooks		
	d) Interior door storage or door pockets		
	e) Forward roof mounted console		
	f) Driver and passenger sun visors		
	g) Adjustable tilt & telescopic steering column		
	h) Driver seat high back air suspension best in class, heavy duty cloth State		
	i) Passenger seat high back non-suspension all vinyl State		
	j) Passenger and driver seat belts		
	k) Air conditioning required		
	l) Power windows		
	m) Recirculation filters required		
	n) Factory interior cab warmer- Espar type or equivalent. Operator to set cab temperature before leaving his shift for the evening so as cab is warm and windows are clear		
	o) Provision for snow plough control console		
p) Interior grab handles			
25. Electrical	a) 12 volt negative ground		
	b) 145 amp alt minimum State		
	c) 3 x 12 volt batteries total of 3000 cca		
	d) Reset circuit breakers in panel		
	e) Radio AM/FM c/w blue tooth		
	f) Coded wiring		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
25. Electrical (cont'd)	g) Backup alarm on when in reverse		
	h) Engine block heater required		
	i) Two speed wipers c/w intermittent		
	j) Steering wheel electric horn		
26. Lights (LED where available)	a) High intensity headlights		
	b) Daytime running lights		
	c) Signal/parking lights		
	d) Rear lights LED system tail/brake signal combination chassis & box mounted		
	e) Side and box marker lights		
	f) Licence plate light Grote 60681		
	g) Backup lights (on when transmission is put into reverse)		
	h) Step mounted backup/flood lights left and right sides switched		
	i) Cab dome/ kick panel lights		
	j) Instrument panel lights c/w dimmer		
	k) Roof mounted light bar c/w strobe type 23803 Star & overhead plough lights		
27. Switches	a) Two extra unused dash mounted fused switches required		
28. Gauges	a) Tachometer		
	b) Hour meter		
	c) Lube pressure		
	d) Coolant temperature		
	e) Voltmeter		
	f) Air system pressure gauge		
	g) Air application gauge		
	h) Air ride load limit in cab gauge		

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Category	Specification	Proponent Response	
		Comply Yes/No	Details
29. Fail Safe Kit	a) Low air pressure		
	b) Low oil pressure		
	c) High temp		
	d) Low coolant		
30. Line ticket (Paper or online)	a) As used by the factory on all components		
	b) Details to include part # model, etc, for chassis upon delivery of completed unit		
31. Manuals For Chassis (Paper or online)	a) Operators		
	b) Maintenance and repair of all components		
	c) Schematics' for electrical and air systems		
	d) Complete parts manual		
32. Warranty Cab And Chassis (Paper or online)	a) Complete bumper to bumper		
	b) Cab and chassis		
	c) Engine		
	d) Transmission		
	e) Drive line		
33. Installation Of Dump Box And Winter Road Maintenance Equipment	a) Body builder to provide and install the dump box fixed discharge under body plough, sander & salting valves as well as road brine system		
34. Hydraulic System	a) To have sufficient capabilities for operation of under body & front mounted ploughs as well as the dump hoist, salting requirements		
	b) System to operate and laid out same as present unit 16-469 available to view at 1040 Mackenzie Ave. 7-8 pm Mon - Fri		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
35. Tank	a) Approximately 30 gal hydraulic tank c/w baffles sight/temperature gauge, breather/filler cap		
	b) Gate valve mounted above frame between box and cab on left side of hoist cylinder		
36. Power Source	a) Pump is engine driven via driveshaft from front crankshaft flange		
37. Pump	a) Air shift operation c/w warning light when engaged		
	b) Pump location front mount between grill and bumper		
	c) Dry valve pump c/w bypass mode		
	d) PL19 (19 gpm @ 1000 rpm)		
	e) Steel cage over pump		
38. Central Hydraulics	a) All functions will be located on the operations tower, located between seats for easy operator access		
	b) Controls to be air operated (air over hydraulic)		
	c) Hard steel plumbed lines to rear of truck frame c/w quick couplers for slip in salter operation		
	d) Ample hydraulic hose left at front of truck for front plough hook up (min two feet beyond extended front bumper)		
39. Brine Operation	a) Electric over air operation		
	b) Three rocker switch panel to installed at tower		
	c) Three electric over air valves plumbed within the tower		
	d) Air lines run to back left of truck		

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Category	Specification	Proponent Response		
		Comply Yes/No	Details	
39. Brine Operation (cont'd)	e) Mounted are three stainless quick couplers though a plate with bulk head fittings to thread couplers air lines to. Photos will be attached for specific layout design to follow			
40. Brine set up parts numbers used	f) 13564-FOR multi lane switch package			
	g) Muncie solenoid 35M30692 PTO			
	h) Parker stainless quick couplers			
	i) One of NS-371-6FP			
	j) One of NS-372-6FP			
41. Control Valves	k) One of FF-371-6FP			
	a) Front pump			
	b) Front plough			
	c) Under body plough			
	d) Salter operation			
	e) Dump hoist			
	f) Air trip gate			
42. Control Tower	g) Hi-lift gate			
	a) Tower # RMU-S1			
	43. Valves and Controls	a) 90V-4433 Valve bank		
		b) SVS3079 Valve shifters		
		c) DAV 1221 (x2)		
		d) DAV 1205 (x2)		
		e) DAV 1224 (x1)		
f) 46766-0041S1 Salter control				
g) FC 2FFL 1/15 Salter valve				
44. Under-body Plough	a) Taper 10 foot "Highways" plough fixed angle curb side discharge (UBP1000)			
	b) 3 Inch double acting cylinder			
	c) Paint colour black			

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
45. Lighting	a) All box lighting to be LED		
46. Paint	a) Dump box sandblasted, epoxy primed and painted poly urethane grey		
47. Dump Body	a) 15 foot long box 8 feet wide 34 inch sides		
	b) 86 inches inside box minimum		
	c) 57 inches to top of the box floor		
	d) ¼ inch T1 or better abrasive one piece floor		
	e) Double wall sides		
	f) 3 inch cross members @14 inch centres		
	g) Inside step at front of box left side		
	h) 24 inch cab protector		
	i) Walk rails down both sides of dump box		
	j) Fold up style access ladders both sides at front		
	k) Flat front c/w outside mount cover style hydraulic cylinder		
	l) Key holes for spreader chains		
	m) Gusset tie in for high-lift tower posts		
	n) Minimum 25 ton hoist		
	o) 2 inch rear hinges c/w replaceable Cat style bushings		
p) 2 x 10 Fir side boards			
q) Mud flaps front and rear of axles			
48. Dump Body Option (Or equivalent)	a) 15 foot Beuroc DCS hardox dump body-trapezoidal design c/w the above dump body spec outline		
	b) State cost differential if applicable		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
49. Tow Apron	a) Pin type suitable for towing or pulling unit will not be required to pull a trailer		
50. Tailgate	a) 44 inch tailgate		
	b) Angle iron peak on tailgate top		
	c) Hydraulic Hi-Lift style		
	d) ¼ inch T1 on inside		
	e) 3 clam shell type asphalt doors in tailgate (Only on one of three units) Two others to be standard – no-door tailgates		
51. Tarp System	a) Automatic arm system		
	b) One HP gear motor c/w cover		
	c) Fully enclosed arms		
	d) Bushing kits in arms		
	e) 3 way switch/two safety breakers c/w power indicator light		
	f) Minimum 6 gauge wire		
	g) Heavy duty asphalt tarp		
	h) System to be designed for easy repair in case of damage from loading		
52. Commercial Transport and Registration	a) Must comply with Commercial Transport Regulations of British Columbia in all aspects for completed truck, body, systems, controls and features		
	b) Must be in compliance with Work Safe regulations		
	c) Unit to fit as per chassis above		
53. Weigh Tickets and Registration	a) All completed trucks must be weighed and accompanied with an official weigh ticket supplied with the registration		

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5.2.1 Specification Compliance (cont'd)

Category	Specification	Proponent Response	
		Comply Yes/No	Details
54. Body Builder Parts List From	a) Complete list of build out valves switches, cylinders, electrical and other components used by the body must be supplied at the time of delivery		
	b) List to include any part number change ups		
55. Manuals From Body Builder	a) One parts & service		
56. Delivery	a) Sate number of days after date of PO		
57. To Be Included	a) Auto grease system to be installed on all three units		
	b) Stainless Steel or Aluminum Tool Box on pass side. SIZE 16"D x 24"W x 17.5" H minimum.		
	c) Shovel holder on driver side of truck box front		
	d) Wheel chock holder on driver side lower front of truck box		
58. Trades	<p>a) Unit 16-463 2004 Sterling LT 8500 12 yd dump Vin # 2FZHAWAK54AM78463 Approximate KM 202,000</p> <p>Unit 16-464 2004 Sterling LT 8500 12 yd dump Vin # 2FZHAWAK94AM78465 Approximate KM 194,000</p> <p>Unit 16-466 2006 Freightliner M2 12 yd dump Vin # 1FVHC3DC56HW39702 Approximate KM 218,000</p>		

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5.2.2 Warranty – weighting 10

Warranty

Criterion

The evaluation team will be assessing the warranty coverage and period, and anticipated downtime. Preference will be given to Proponents who provide longer warranty periods and more encompassing coverage. Preference will also be given to Proponents who provide onsite warranty coverage.

Proposal Submission Requirements

Proponents are state the warranty coverage, period and service location.

Proposal:

State full warranty details for parts, labour and technicians travel time and expenses.

Bumper to bumper	
Power train and components	
Hydraulic components	
Onsite availability for warranty work	
Extended warranty	State the number of years and/or hours for the extended warranty coverage and the additional costs:
Other Warranty Options	Provide details and any costs

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5.2.3 Parts Availability and Services – weighting 5

Parts Availability and Services

Criterion

For this criterion, the evaluation team will be considering the Proponent's ability to provide parts and services in a timely manner. Preference will be given to Proponents who are capable of delivering the stocked items within 24 hours at no additional charge. To ensure the District's requirements are addressed in a timely manner, consideration will be given to the Proponent's proposed designated account manager.

Proposal Submission Requirements

Proponents are to provide a list of parts locations they will be using to ensure parts are readily available for use by the District. If different, Proponents are to state the service locations. Proponents are to provide information on parts pricing, parts listings and labour rates. Proponents are also to indicate the name and position of their proposed designated account manager.

Proposal:

List parts locations. Able to deliver stocked items within 24 hours at no additional charge.	
Service locations, if different from parts locations.	
Parts List Price - provide the discount offered eg % off of List.	
Is the Parts List available online? Is an electronic copy available?	
Labour Rate per hour for future repairs as and when requested	
State the name and position of the designated account manager proposed for this requirement.	

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5.2.4 Environmental Considerations and Corporate Sustainability Practices – weighting 5

Environmental Considerations and Corporate Sustainability Practices

Criterion

For this criterion the evaluation team will be assessing the Proponent's equipment environmental considerations. The team will also be assessing the Proponent's corporate sustainability practices

Proposal Submission Requirements

Proponents are to provide the information on the environmental considerations. Proponents are to provide details on corporate sustainability practices which may include but not be limited to the categories listed.

Proposal:

Equipment environmental considerations: Provide measurements in each area.

Fuel economy highway:	
Fuel economy city:	
Emission standards Greenhouse gases Tail pipe emissions Other standards (specify)	
Green Score EPA Consumer Reports Other standards (specify)	

Corporate sustainability practices:

Energy efficiency	
Greenhouse gas reductions	
Recycling and waste reductions	
Corporate social responsibility initiatives Consumer Reports	

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5.2.5 Delivery Time – weighting 5

Delivery Time

Criterion

For this criterion, the evaluation team will be assessing the Proponent's ability to deliver the equipment and have it operationally ready for use. Preference may be given to Proponents who provide a shorter delivery date.

Proposal Submission Requirements

Proponents are to provide the number of weeks from Purchase Order to delivery of the three tandem dump trucks to the District and list all assumptions made using the Proponent Proposal Template.

Proposal:

Earliest delivery date from receipt of Purchase Order: _____

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5.2.6 Price – weighting 30

Price

Criterion

For Proposals meeting or exceeding the minimum score requirement for the first five (5) desirable criteria, the evaluation team will award the lowest price the highest number of points. For other Proposals, meeting or exceeding the minimum score requirement for the first five (5) desirable criteria, will be assigned points based on their relationship to the lowest price proposed using the following formula.

$$\frac{\text{Lowest Priced Proposal} \times \text{Points Available for Price}}{\text{Proposal Being Evaluated}} = \text{Score for Price}$$

In determining price, the District will take into consideration the value for the trade in. The District reserves the right to accept or reject in whole or in part proposed trade in amount.

The District may also take into consideration the travel cost to transport units for repairs to closest service location, payment discounts, etc.

Proposal Submission Requirements

Proponents are to provide their pricing and assumptions made using the Proponent Proposal Template.

Proposal:

State Assumptions

Pricing is to be in Canadian funds with FOB Destination.

1. Price for one (1) tandem dump truck \$ _____ x 3 vehicles = \$ _____ taxes excluded
 2. Less trade in amount for Unit **16-463** (\$ _____) taxes excluded
 3. Less trade in amount for Unit **16-464** (\$ _____) taxes excluded
 4. Less trade in amount for Unit **16-466** (\$ _____) taxes excluded
 5. Environmental fees \$ _____
- TOTAL: \$ _____ (TAXES EXCLUDED)

Early payment discount if offered: _____ % _____ Days

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References

Criterion

For this criterion Proponents are to provide a list of references who can attest to the Proponent's ability to meet this RFP's requirements, including the supply of equipment and the ability to provide parts and services in a timely manner. Preference will be given to Proponents who are capable of delivering the stocked items within 24 hours at no additional charge.

Proposal Submission Requirements

Proponents are to provide a list of references.

Reference 1

Name of Organization

Address of Organization

Contact Person

Contact Person's Title

Contact Person's Tel and Email

Reference 2

Name of Organization

Address of Organization

Contact Person

Contact Person's Title

Contact Person's Tel and Email

Reference 3

Name of Organization

Address of Organization

Contact Person

Contact Person's Title

Contact Person's Tel and Email

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DECLARATION OF SOCIAL AND ENVIRONMENTAL PRACTICES

(must be completed and returned with response)

The Corporation of the District Saanich expects that any applicant has and will comply with all applicable labour, human rights, work place safety, employment standards and corruption of foreign public officials legislation (herein called 'labour legislation'); environmental standards related to the protection of air, water and land resources (herein called 'environmental legislation'). The purpose of collecting data with this declaration is informational only. Convictions listed do not affect awards.

Please fill in, sign and read over the following for submission with your proposal.

I have authority to sign, declare and submit with the proposal, on behalf of the proponent
 _____ that:

- 1) The proponent has not been convicted of a violation or found to be in non-compliance with any labour or environmental legislation by a regulatory body, administrative body, court or other tribunal having jurisdiction over the proponent within the past 3 years; other than those set out in the table below (if any):

Legislation/Regulatory Body	Date of violation or conviction	Description of violation or conviction	Document file number

- 2) All information contained herein is true, accurate, and complete, and I understand that a false declaration may result in the disqualification of the proposal from consideration or termination of the resulting contract, without any cost or penalty to the Corporation of the District of Saanich.

Qualification criteria may be further specified to meet the needs of a particular purchase. Additional information on the social & environmental practices of any proponent may be requested.

Signature Authority:

 (Corporate Name of Proponent)

 (Signature of Proponent)

 (Date)