Sample Record Label Budget for New Recording Project

Recording Expenses:

Studio fee: \$ 52,500 Drum Amp, Mic and Phase: \$ 3,000 Recording tape: \$ 8,000 Equipment rental: \$ 5,000 Cartage and Transportation: \$ 5,000 Lodgings while in studio: \$ 10,000 Catering: \$ 3,000 Mastering: \$ 10,000 Tape copies, reference CDs, shipping tapes, misc. expenses: \$ 2,000 **Total= \$98,500**

Additional Expenses for Recording:

Professional drum kit: \$ 5,000 Professional guitars [2]: \$ 5,000 Professional guitar amp rigs [2]: \$ 4,000 Professional bass guitar: \$ 1,000 Rehearsal space rental: \$ 2000 Total= \$17,000

Video Expenses (paid from a separate recoupable advance from Record Label):

Cameras: \$ 8,000 Crew: \$ 5,000 Processing and transfers: \$ 3,000 Off-line: \$ 2,000 On-line editing: \$ 3,000 Catering: \$ 1,000 Stage and construction: \$ 3,000 Copies, couriers, transportation: \$ 2,000 Director's fee: \$ 3,000 **Total= \$30,000**

Promotional Expenses:

Album Artwork: \$ 5,000 Promotional photo shoot and duplication: \$ 5,000 Events: \$ 5000 Total: \$15,000

Tour Expenses (paid from a separate recoupable advance from Record Label): Bus: \$ 25,000 Crew [3]: \$ 7,500 Food and per diems: \$ 7,875 Fuel: \$ 3,000 Consumable supplies: \$ 3,500 Wardrobe: \$ 1,000 Promotion: \$ 3,000 Agent's cut: \$ 7,500 Manager's cut: \$ 7,500 Total: \$58,375

TOTAL EXPENSES: \$316,375

Performing artist income:

Record sales: 250,000 @ \$12 = \$3,000,000 Gross retail revenue

\$ 390,000 Artist Royalty due: [13% of retail]:

Less advances: \$317,000 (\$ 250,000- Recording Fund + 67,000 Promotional Support) = \$73,000

Less Producer's points/royalties: -\$ 40,000 (3%-6%)

Net Artist royalty: <u>\$ 33,000</u>

Record company income:

Record wholesale price: \$6.50 x 250,000 = \$1,625,000 Gross Income

Artist Royalties due: \$ 390,000 before recoupables; \$33,000 after recoupables Manufacturing, packaging and distribution: @ \$2.20 per record: \$ 550,000

Approximate Gross profit: \$1,042,000

How each player gets paid at the end of the recording project. Record company: \$ 1,042,000 Producer: \$ 90,000 Manager: \$ 45,000 Studio: \$ 52,500 Agent: \$ 7,500 Lawyer: \$ 12,000 Performing Artist (If in a band of 4), net income each: \$ 8250.00