

ENROLLMENT KIT ORDER FORM

Important: Please complete this form in its entirety to request enrollment kits with the investment lineup effective August 22, 2011 and fax the completed form to 260 455-0200. Delivery of kits may take **7-10 business days** from receipt of a fully completed form. For enrollment meeting support services, please complete the Enrollment meeting support request form for new sales, EM60811-LDN-TB.

SECTION 1: GENERAL INFORMATION

• **Requestor information**

Name _____
Phone _____ - _____ - _____ E-mail _____

• **Plan information – check one box per row**

Company name _____
Contract: Existing New
Contract number (if assigned) GP _____

• **Plan type:** 401(k) Money Purchase Profit Sharing

• **Roth:** Yes No

• **QDIA selected?** Yes No

If yes, which QDIA? Managed Account Option (*Stadion*)

Life Cycle Options (*LVIP Protected Profiles: SAL1, SAL2, SAL3, SAL4, SALL*)

Balanced Options:

____ SA95 LVIP Delaware Foundation® Conservative Allocation ____ SA1L American Funds Income Fund of America®
____ SA96 LVIP Delaware Foundation® Moderate Allocation ____ SA2I FTVIPT Franklin Income Securities
____ SA97 LVIP Delaware Foundation® Aggressive Allocation ____ SA2R Franklin Balanced
____ SA1B American Funds American Balanced Fund® ____ SALE BlackRock Global Allocation
____ SA1F American Funds Capital Income Builder®

• **Service provider information** TPA name _____

SECTION 2: OPTIONS AND QUANTITIES

• **Customized enrollment materials**** **English QTY:** _____ **Spanish QTY:** _____
(Complete section 3 & 4 – May include Financial Advisor name and phone on kit)

• **Additional materials:**

Participant rollover forms* **QTY:** _____

• **Educational materials:** Additional participant materials, including Spanish materials, which do not contain time-sensitive or plan-specific information, can be ordered at no charge with UPS Ground Shipping via our web site at www.LincolnFinancial.com or through our sales desk.

*Only available in English

**Available in both Spanish and English

SECTION 3: CUSTOMIZATION

• Plan name/title on kit front cover _____

• Financial Advisor information on kit back cover (optional)

Name _____
Firm _____
Phone _____ - _____ - _____ E-mail _____

SECTION 4: SELECT INVESTMENT OPTIONS

OFFER ALL investment options in the following list to participants.
 OFFER ONLY investment options that are check marked in the following list for a custom lineup: (If Stadion Account Management Services are offered, a custom lineup cannot be selected.)

OFFER (EX) Lincoln Ibbotson Insight EXPANDED Series to participants.
 OFFER (CO) Lincoln Ibbotson Insight CORE Series to participants.

Conservative

- Guaranteed Account/Guaranteed Stable Value Account* - EX/CO
- SA14 LVIP Money Market - EX/CO

Moderate Conservative

- SA92 American Century VP Inflation Protection - EX
- SA1C American Funds American High-Income TrustSM
- SA1E American Funds Bond Fund of AmericaSM
- SA1G American Funds Capital World Bond Fund[®]
- SA1M American Funds Intermediate Bond Fund of America[®]
- SA1T American Funds U.S. Government Securities FundSM
- SA12 Delaware Corporate Bond
- SA93 Delaware VIP[®] Diversified Income
- SA20 Delaware VIP[®] High Yield - EX
- SA87 Delaware VIP[®] Limited-Term Diversified Income
- SA86 FTVIPT Templeton Global Bond Securities
- SA16 LVIP SSgA Bond Index - EX/CO
- SALM PIMCO Total Return - EX

Moderate

- SA1B American Funds American Balanced Fund[®]
- SA1D American Funds American Mutual Fund[®]
- SA1F American Funds Capital Income Builder[®]
- SA1H American Funds Capital World Growth and Income FundSM
- SA1J American Funds Fundamental InvestorsSM
- SA1L American Funds Income Fund of America[®]
- SA1U American Funds Washington Mutual Investors FundSM
- SALF BlackRock Equity Dividend
- SALE BlackRock Global Allocation - EX
- SA80 BlackRock Large Cap Value
- SA61 Delaware VIP[®] Value
- SA2I FTVIPT Franklin Income Securities
- SA2J FTVIPT Mutual Shares Securities
- SA57 Fidelity[®] VIP Equity Income
- SA2R Franklin Balanced
- SAL1 LVIP Protected Profile 2010 - EX
- SAL2 LVIP Protected Profile 2020 - EX
- SAL3 LVIP Protected Profile 2030 - EX
- SAL4 LVIP Protected Profile 2040 - EX
- SALL LVIP Protected Profile 2050 - EX
- SA97 LVIP Delaware Foundation[®] Aggressive Allocation - EX/CO
- SA95 LVIP Delaware Foundation[®] Conservative Allocation - EX/CO
- SA96 LVIP Delaware Foundation[®] Moderate Allocation - EX/CO
- SA28 LVIP MFS Value - EX
- SAL8 SSgA Russell Large Cap Value[®] Index Non-Lending Series - EX/CO

Moderate Aggressive

- SA39 AllianceBernstein VPS Small/Mid Cap Value
- SA1A American Funds AMCAP Fund[®]
- SA1I American Funds EuroPacific Growth Fund[®] - EX
- SA1K American Funds Growth Fund of America[®]

Moderate Aggressive (cont.)

- SA1N American Funds Investment Company of America[®] - EX
- SA1P American Funds New Economy Fund[®]
- SA1Q American Funds New Perspective Fund[®]
- SA81 BlackRock Capital Appreciation - EX
- SALG BlackRock Large Cap Growth
- SA83 BlackRock Mid-Cap Value Equity
- SA56 Delaware VIP[®] Small Cap Value
- SA23 Delaware VIP[®] U.S. Growth
- SA35 Fidelity[®] VIP Contrafund[®]
- SA58 Fidelity[®] VIP Growth
- SA70 Janus Aspen Janus
- SA55 LVIP Cohen & Steers Global Real Estate - EX
- SA11 LVIP Delaware Growth and Income
- SA33 LVIP Delaware Social Awareness
- SAL7 LVIP Delaware Special Opportunities - EX
- SA38 LVIP Mid-Cap Value
- SA22 LVIP Mondrian International Value - EX
- SAL5 LVIP SSgA International Index
- SA27 LVIP SSgA S&P 500 Index - EX/CO
- SA29 LVIP T. Rowe Price Growth Stock
- SA62 LVIP Templeton Growth
- SA19 LVIP Vanguard Domestic Equity ETF
- SA59 LVIP Vanguard International Equity ETF - EX/CO
- SA67 MFS[®] VIT Utilities
- SAL9 SSgA Russell Large Cap Growth[®] Index Non-Lending Series - EX/CO
- SALB SSgA Russell Small Cap Value Index Non-Lending Series - EX/CO
- SALA SSgA S&P MidCap[®] Index Non-Lending Series - EX/CO

Aggressive

- SA31 AllianceBernstein VPS Global Thematic Growth
- SA1R American Funds New World Fund[®]
- SA1S American Funds SMALLCAP World Fund[®]
- SA77 BlackRock Energy & Resources
- SA76 BlackRock Small/Mid-Cap Growth
- SA2C Delaware Small Cap Core
- SA94 Delaware VIP[®] Emerging Markets - EX
- SA24 Delaware VIP[®] Smid Cap Growth
- SA84 Fidelity[®] VIP Mid Cap
- SA64 Janus Aspen Enterprise
- SA1X LVIP Baron Growth Opportunities
- SA36 LVIP SSgA Small-Cap Index - EX/CO
- SA17 LVIP T. Rowe Price Structured Mid-Cap Growth - EX
- SA65 MFS[®] VIT Growth
- SALD SSgA Real Asset Non-Lending Series
- SALC SSgA Russell Small Cap Growth Index Non-Lending Series - EX/CO
- SA63 Wells Fargo Advantage[®] Discovery

100% = Total

*There are restrictions on the amount that can be withdrawn from the Guaranteed Account in a 12-month period. Transfers from the Guaranteed Stable Value Account may be subject to a 90-day equity wash. A market value adjustment may apply. Contact Lincoln Life & Annuity Company of New York at 800 248-0838 for further information.

SECTION 5: PROVIDE SHIPPING ADDRESS

Give street address – NO deliveries are made to a P.O. Box.
 Kits are sent via our vendor's "best way."

Company name _____ Phone _____ - _____ - _____

Contact name _____

Address _____

City _____ State _____ Zip _____

Special instructions _____

Lincoln Life & Annuity Company of New York
 1300 South Clinton Street, Suite 500
 P.O. Box 2248
 Fort Wayne, IN 46801-2248
 Phone: 800 248-0838
 Fax: 260 455-0200

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