# THE DISTRICT MUNICIPALITY OF MUSKOKA

# CONTRACT NO. 15-130080-05

BID FOR: Purchase by the District of Muskoka of

One (1) - 7 Passenger Minivan

BIDS CLOSE: 12:00 NOON, Tuesday, April 28, 2015

THE DISTRICT MUNICIPALITY OF MUSKOKA
70 PINE STREET
BRACEBRIDGE, ONTARIO
P1L 1N3

# THE DISTRICT MUNICIPALITY OF MUSKOKA

#### CONTRACT NO. 15-130080-05

Bids will be received by:

The District Municipality of Muskoka

Until: 12:00 Noon, Tuesday, April 28, 2015

Type of Vehicle Required: One (1) – 7 Passenger Minivan

Potential suppliers may register through written email notice to <a href="mailto:ncoxgodfrey@muskoka.on.ca">ncoxgodfrey@muskoka.on.ca</a> until 12:00:00 Noon, Local Time, Thursday, March 26, 2015. Tenders are only available off the District of Muskoka's website at <a href="https://www.muskoka.on.ca">www.muskoka.on.ca</a>

Bids must be submitted by 12:00 Noon, local time on, <u>Tuesday, April 28, 2015</u> and will be opened publicly at 1:00 p.m., Local Time on April 28, 2015 at the Muskoka District Administration Building, 70 Pine Street, Bracebridge, Ontario.

Take note that the Manager of Purchasing and Support Services will be unavailable from March 30<sup>th</sup> to April 27<sup>th</sup>. Therefore, all enquiries must be voiced on or before March 27, 2015.

Bids from potential suppliers who have not pre-registered will not be accepted. The lowest or any bid not necessarily accepted.

Nancy Cox-Godfrey
Manager of Purchasing and Support Services
District Municipality of Muskoka
70 Pine Street
Bracebridge, Ontario
P1L IN3

# PART A -INFORMATION AND INSTRUCTIONS TO POTENTIAL SUPPLIERS AND BIDDERS

#### A. BID INVITATION

#### 1. Background

The District Municipality of Muskoka (The District of Muskoka) is looking to purchase of One (1) 7-Passenger Vehicle in the form of a Minivan for use by multiple users within the District Community Services staff.

# 2. Bid Invitation

This bid package consists of the following components:

- a) Part A Information and Instructions to Potential Suppliers and Bidders;
- b) Part B Bid Form;
- c) Part C Specifications

The District of Muskoka shall have the option of awarding or cancelling a contract for the purchase of the required vehicle up to a maximum of 1.

# 3. A Bid is Required

Potential suppliers may participate in the procurement process by submitting a bid in accordance with the instructions herein. Proposals and/or quotations will not be accepted.

#### B. ELIGIBILITY AND PRE-BID INFORMATION

# 4. Registration and Timing

Potential suppliers are not eligible to bid unless they provide their name, address, telephone number, fax number and email address and request inclusion by email to <a href="mailto:ncoxgodfrey@muskoka.on.ca">ncoxgodfrey@muskoka.on.ca</a> by 4:00 pm, Local Time on Thursday, March 26, 2015. **Those suppliers who were sent an email and invited to bid on this documentation from The District of Muskoka will automatically be considered on the Register.** 

# 5. <u>Omissions, Discrepancies and Interpretations</u>

Should a potential supplier find omissions from or discrepancies in any of the bid documents or should he be in doubt as to the meaning of any part of such documents, he is required to contact The District of Muskoka, in writing not later than five (5) days before the closing date for bids. If The District of Muskoka considers that a correction, explanation or interpretation is necessary or desirable, it will issue an Addendum to all that have taken out bid documents. The bidder will note any Addenda in Part 4 of Schedule "B" – Schedule of Prices and Other Information of Part B. No additional Addenda will be issued after Friday, March 27, 2015.

All potential suppliers are required to declare in their bids that in bidding for the supply they did not and do not rely upon information furnished by The District of Muskoka or any of its servants or agents other than information furnished in writing by The District of Muskoka for or in connection with this bid.

# 6. Forms and Inquiries

Potential suppliers are advised that requests for forms and inquiries are to be directed to Nancy Cox-Godfrey, ext 297, Telephone 705-645-2231. Email: <a href="mailto:ncoxgodfrey@muskoka.on.ca">ncoxgodfrey@muskoka.on.ca</a>

# 7. <u>Inspection of Available Trade in</u>

There is no trade-in vehicle available with this tender.

#### 8. Delivery of the Vehicles

The successful supplier, if any, will be required to deliver the vehicle to Muskoka and take possession of the trade ins in accordance with Section 2 of Part C - Specifications.

# 9. Permits

The successful bidder shall apply for, obtain and pay for all necessary permits and licences required to supply the vehicle and register the vehicle in the name of The District of Muskoka. Bidders shall include the costs of any such permits and licences in the Vehicle Purchase Agreement.

# 10. Notices, Laws and Rules

The successful bidder shall give all necessary notices and pay all fees required by law and comply with all laws, ordinances, rules and regulations relating to the supply of the vehicle. Bidders shall include all such fees and costs in their bid prices. The successful bidder shall be responsible for the safety of the vehicle and the successful bidder's personnel in accordance with all applicable safety legislation passed by Federal, provincial and local authorities governing safety.

# 11. Inquiries

Potential suppliers are required to make inquiries as detailed in Sections 5 and 7 herein. Bidders shall not, at any time, complain about a lack of information.

# 12. Vehicles must be New

The vehicle to be supplied is required to be a new 2015 or 2016 production model and delivered complete and fully operational.

# 13. Freedom of Information and Protection of Privacy

Potential suppliers are advised that all written communications received by Muskoka as part of this procurement are subject to the provisions of the Municipal Freedom of Information and Protection of Privacy Act.

Questions about the collection, use and/or access to such communications should be directed to the Freedom of Information Co-ordinator, 70 Pine Street, Bracebridge, Ontario, P1L 1N3, 705-645-2231.

# C. BID PROCEDURES

#### 14. Muskoka's Bid Form is Required

Bids are required to be submitted on the Bid Form included in Part B of this bid package, together with any further forms or attachments that the bidder is instructed elsewhere herein, or in any addendum hereto, to include with his/her bid. Bidders may retain the rest of the bid documents issued to them.

#### 15. Withdrawal of Bids

A bidder who has already submitted a bid may submit a further revised bid at any time up to the official closing time. The last bid received shall supersede and invalidate all bids previously submitted by that bidder for this contract.

A bidder may withdraw his bid at any time prior to 11:00 AM, Local Time on Tuesday, April 28, 2015, by submitting a letter bearing his/her signature to The District of Muskoka Municipality of Muskoka, 70 Pine Street, Bracebridge, Ontario, P1L 1N3 or an email showing the bidders name in the email address along with the tender number to <a href="mailto:ncoxgodfrey@muskoka.on.ca">ncoxgodfrey@muskoka.on.ca</a>. Such a submission must be received in sufficient time to be marked before 12:00 Noon on the date of closing of bids.

# 16. <u>Irrevocability of Bid</u>

Bids shall be irrevocable until 4:00 pm on June 30, 2015.

# 17. <u>Delivery of Bids</u>

Bids must be submitted in sealed envelopes and shall be clearly marked with the Bidder's Company name and address, Contract Title and the Bid Number, to The District Municipality of Muskoka at 70 Pine Street, Bracebridge, Ontario, P1L 1N3, on or before 12:00 Noon, Local Time on Tuesday, April 28, 2015. The use of the mails and couriers for delivery of a bid will be at the risk of the bidder. At 1:00 PM Local Time on that same day, the envelopes will be opened and the bids will be read and recorded publicly at the above-mentioned address. Bids will then be checked and analyzed.

#### 18. Standard Terms and Conditions

Participants in this procurement process are advised that in order for The District of Muskoka to properly evaluate bids, standard specifications are included in Part C of this package. The successful bidder, if any, will be required to supply the vehicle on the terms and conditions therein.

#### 19. Agreement/Dealer Forms

The successful supplier shall compare his/her Vehicle Purchase Agreement form against the Specifications attached hereto, note any variances and make arrangements to deal with any conflicts or other issues on his/her own accord

# D. COMPLETION OF BID FORM

# 20. Legibility and Unauthorized Revisions or Additions to Forms

All entries in Bid Forms shall be made in ink or by typewriter. Entries or changes made in pencil shall, unless otherwise decided by The District Muskoka, be invalid or informal. Bids which are incomplete, conditional, illegible or obscure, or that contain additions not called for, reservations, qualifications, erasures, alterations (unless properly and clearly made and initialled by the bidder's signing officer) or irregularities of any kind, may be rejected as informal.

# 21. Vehicle Bidder Proposes to Supply (Schedule "A")

In Schedule "A" Part B, bidders are required to fully describe the vehicles they propose to supply. The District of Muskoka's specifications (Part C) are the minimum requirements and subject to Section 24 (Premium Vehicles), all vehicles supplied shall meet or exceed the requirements.

#### 22. Schedule of Prices and Other Information (Schedule "B")

(a) Bidders shall give the total bid price and shall fill in all blank spaces for prices, time for delivery and other information in Schedule "B".

If a bidder has omitted to enter a price for an item set out in the Bid Form, he shall, unless he has specifically stated otherwise in his bid, be deemed to have allowed elsewhere in his

prices and, unless otherwise agreed to by The District of Muskoka, no increase shall be made in the total Bid Price on account of such omission.

- (b) Bidders are required to include in their prices, all costs of delivering the vehicles to The District of Muskoka's Administration Offices, 70 Pine Street, Bracebridge, Ontario.
- (c) Bid unit prices shall NOT include H.S.T. The District of Muskoka will add the HST at the time it evaluates any bids received. All other taxes or fees must be added into the cost of each vehicle. Bidders are required to include in Part 3 of Schedule "B" the H.S.T. Registration Number of the bidder.
- (d) Bidders are required to include in Part 2 of Schedule "B" the additional costs of an extended warranty, if required. The details of any extended warranties should be attached to bid forms as Schedule "C".
- (e) Bidders are advised that the available trade in will be operated and used by The District of Muskoka until The District of Muskoka receives the new vehicle. In recognition that, as a result of unforeseen circumstances, the available trade may not ultimately be available, bidders are required to provide, as additional information, the value they have assigned to the trades in Part 3 of Schedule "B".

# 23. Warranties (Schedule "C")

Bidders are required to attach to their bid as Schedule "C", copies of any and all standard warranties including rust protection warranties that may apply to the vehicles they propose to supply. Details of available extended warranties should be attached as well. Details of a Full Maintenance Plan (A, B & C Maintenance Guide) should also be attached.

It is The District of Muskoka's preference that all maintenance and repair work be available at any authorized dealer of the manufacturer of the vehicle within The District of Muskoka's boundaries. Bidders are required to specify in Schedule "B" (Schedule of Prices and Other Information) where warranty work will be available.

# 24. Premium Vehicle (Schedule "D")

Bidders are advised that bids will be evaluated on a total costs basis and accordingly, it is recommended that bidders submit their bids on the basis of the specifications only. When a bid is submitted on the basis of premium vehicles that may increase The District of Muskoka's total costs, bidders are required to include as Schedule "D" to their bid any additional information detailing the impacts (both operating costs and benefits) of exceeding the specifications (ie. fuel consumption or vehicle longevity) to enable The District of Muskoka to evaluate the bid on a total cost accounting basis.

The District of Muskoka shall have the right to reject bids based on the supply of premium vehicle.

# 25. Copy of Dealer's Vehicle Purchase Agreement (Schedule "E")

The bidder must supply a sample copy of the Dealer's Vehicle Purchase Agreement as Schedule "E" to ensure all terms and conditions of the agreement meet with The District of Muskoka's approval.

#### 26. Assignment of Agreement

The Agreement contemplated by this bid is between The District of Muskoka and the successful bidder. Where the bidder proposes to assign the agreement to a financing company or anyone else, the bidder shall include with its bid, details of the proposed assignment. Any such assignee shall be bound by the terms and conditions of this bid.

6

# E. OPENING AND EVALUATION OF BIDS

# 27. Disqualification of Bids

Under no circumstances will bids be considered which:

- (a) are received after 12:00 Noon, Local Time on Tuesday, April 28, 2015;
- (b) are submitted by potential suppliers not on the Register;
- (c) include bid qualifications or other conditions not authorized by Muskoka; or
- (d) are in the determination of Muskoka, incomplete.

# 28. Right to Accept or Reject Bids

The lowest or any bid will not necessarily be accepted. The District of Muskoka has the right to reject any and all bids for any reason whatsoever. The District of Muskoka shall not be responsible for and Bidders shall not be entitled to reimbursement for any liability costs, expenses, loss, economic loss, damages or consequential damages incurred, sustained or suffered, including loss of profit, by any bidder prior or subsequent to or by reason of the acceptance or the non-acceptance by The District of Muskoka of any bid or by reason of any delay in the acceptance of a bid. Bids are subject to formal acceptance by The District of Muskoka and a formal contract being prepared and signed.

BIDDERS ARE ADVISED THAT ACCEPTANCE OF ANY BID WILL BE DONE BY RESOLUTION OF DISTRICT COUNCIL. ANY ACTION TAKEN BY ANY BIDDER IN THE ABSENCE OF ANY SUCH RESOLUTION IS AT THE SOLE RISK OF THE BIDDER.

# 29. Evaluation Process

- (1) The District of Muskoka will, as part of the evaluation of bids, compare the vehicle proposed against the Specifications. In the event that The District of Muskoka, in its sole discretion, requires additional information to evaluate a bid, the bidder shall provide The District of Muskoka with such additional information. If a bidder fails to provide the requested information within the timeline specified by The District of Muskoka, The District of Muskoka may reject the bid.
- (2) The price component of bids will be evaluated on the basis of the offered price (Part 1, Schedule "B") plus extended warranty charges (Part 2, Schedule "B"), if applicable.
- (3) Bids that contain prices which appear to be so unbalanced as likely to affect adversely the interests of The District of Muskoka, may be rejected.
- (4) The District of Muskoka reserves the right to waive formalities at its discretion.
- (5) There shall be no obligation on The District of Muskoka to advise any bidder of the reasons as to why any bid is rejected or to justify the rejection of any bid.

# F. <u>ACCEPTANCE</u> OF BID

#### 30. Award of Bid

The lowest or any bid will not necessarily be accepted. The District of Muskoka may, in its sole discretion:

- (a) award a contract to the bidder that The District of Muskoka, in its sole discretion, determines is the lowest qualified and compliant bid; or
- (b) determines that the bidder meets the best possible vehicle efficiencies; or
- (c) not award any contract at all.

The determination of the lowest qualified and compliant bid shall be in the sole discretion of The District of Muskoka, which decision shall be final and not challengeable. It is a condition of bidding that bidders shall not, at any time, under any circumstances, challenge The District of Muskoka's decision or attempt to have such decision reviewed. Any such attempt to challenge or review The District of Muskoka' decision shall result in automatic disqualification.

# 31. Payment

The successful bidder will be paid for the vehicles at the price provided in the tender.

The successful bidder will be paid by direct bank deposit. Prior to the payment being made, the successful bidder will be required to provide all information necessary to make such deposit. All such information will be used solely for the purposes of making such payment.

# 32. Post-bid Documentation

# (1) Notice of Acceptance

Notice of acceptance shall be made by fax or email to the successful bidder at the fax number or email address given by the bidder and will be deemed to be received on the date it is faxed or emailed.

End of Part A - March, 2015

# PART B - BID FORM **VEHICLE DESCRIPTION:** Supply One (1) 7-Passenger minivan with trade-ins **DELIVERY POINT:** The District of Muskoka Administration Building 70 Pine Street, BRACEBRIDGE, Ontario OWNER: THE DISTRICT MUNICIPALITY OF MUSKOKA **BIDDER** Bidder's Name (Dealership) Bidder's Address City Province Postal Code Telephone Number E-mail Address Authorized Signature Printed Name and Position of Signer

# **BIDS RECEIVED BY**

Attention: Nancy Cox-Godfrey

Manager of Purchasing and Support Services

The District Municipality of Muskoka

70 Pine Street

BRACEBRIDGE, Ontario

P1L 1N3

TO: The District Municipality of Muskoka

#### 1. BID

I/WE, the undersigned, having carefully examined the Specifications and made all inquiries necessary or desirable in establishing the vehicles required, hereby offer to supply the vehicles described in the Bid Documents to The District of Muskoka in accordance with the said documents at the price set forth in the attached Schedule of Prices and Other Information. I/We also understand and accept the said prices set forth in the attached Schedule of Prices and Other Information is full and satisfactory compensation.

I/We acknowledge receipt of each of the Bid Documents and acknowledge that each forms an integral part of this bid.

Notification of Acceptance of this bid may be given by fax or email, addressed to me/us at the address contained in this Bid.

This bid shall remain valid and irrevocable until 4:00 p.m., Local time on June 30<sup>th</sup>, 2015.

In submitting this bid the I/we hereby certify I/we have made all such inquiries as may be necessary or useful in understanding the requirements and submitting a valid bid. I/We further certify that I/we have inspected the available trades. I/We shall not claim that the requirements have, or are in any way, different or changed.

I/We understand that if the contract terminates in the event that I/we fail to supply the vehicles and/or meet warranty obligations to the satisfaction of The District of Muskoka, The District of Muskoka reserves the right to declare me/us ineligible to participate in any procurement projects by The District of Muskoka for a 12-month period.

I/We also declare that I/we did not rely on information provided by The District of Muskoka, or its employees, other than written information specifically given in response to an inquiry made by me/us.

I/We hereby certify that, at the time of submitting this bid, I am/we are in full compliance with all laws of Canada and the Province of Ontario.

If this bid is accepted, I/we undertake and agree to supply the vehicles in full compliance with the specifications of this tender.

DATED at	this	day of	, 2015.
Signature of Bidder		Fax Number	
Print Name		E-mail Address	
Address		Telephone Number	
Postal Code			

# SCHEDULE "A" - VEHICLE DESCRIPTION

Description of Vehicle

Describe in detail the vehicle the bidder proposes to supply if awarded the contract. Include in the detail a copy of a promotional breakdown or pamphlet with a picture of the vehicle and any information that may assist Muskoka in determining whether or not the proposed vehicle meets the specifications.

Unit Price

# SCHEDULE "B" - SCHEDULE OF PRICES AND OTHER INFORMATION

# PART 1 – VEHICLE PRICES

to be Supplied		including all <b>Standard</b> Warranties and fees but <b>before</b> H.S.T.	
PART	2 – WARRANTIES		_
(1) Ad	dditional costs of Extended Warranty per	vehicle, if warranty is not completely covered ur	ider the
st	andard warranty	(Attach details as Sche	dule C).
<b>5</b> \		Based on an A, B & C Maintenance Guide) per veh e basic warranty and/or extended warranty (attach	
PART	3- OTHER INFORMATION		
(1)	Location where warranty work, if nece	ssary, will be available (specify)	
(2)	Rust protection delivered with vehicle (specify)		
(3)	Proposed delivery date (specify)		
(4)	I certify that this bidder's G.S.T. Registration Number is		
PART	4 – ADDENDA		
		in Section 5, Part A, the bidder must acknowledge ddendum number and date in the spaces provided b	
	Addendum Number	Date Received	
		<del></del>	

It is understood and agreed that the above noted prices do not include H.S.T. but include any and all
other fees, charges, or other amounts to supply and/or warranty the vehicle in accordance with the
Contract Documents.

# SCHEDULE "C"- WARRANTIES

Bidders are directed to Part A, Section 23.

# SCHEDULE "D" - PREMIUM VEHICLES INFORMATION

Bidders are directed to Part A, Sections 24.

# SCHEDULE "E" - SAMPLE COPY OF DEALER'S VEHICLE PURCHASE AGREEMENT

As noted in Part A, Section 25.

End of Part B – March, 2015

# PART C - SPECIFICATIONS

# SECTION 1 – VEHICLE REQUIREMENTS

Vehicle Supplied must include the following features and meet or exceed the following standards.

	MUSKOKA'S MINIMU	M REQUIREMENTS	SUPPLIER PROPOSAL
1	Body Style  - minimum 7-passenger minivan - on-board hidden seat storage to also allow for cargo- type use - all-around windows - 4 passenger doors and a rear liftgate		
	- **must meet the following ratings of: Maximum 13.5 litres city/10 litres highway per 100 kms or less Based on the Natural Resources Canada's Fuel Consumption Guide for 2015 <a href="https://www.nrcan.gc.ca">www.nrcan.gc.ca</a>		State: L/100Kms:
2	Model Year and Date of Manufacture	-2015 or 2016 model year -vehicle must have 200 km or less on odometer on delivery to Muskoka	
3	Wheel Base	-109" MINIMUM	WB
4	Engine	-minimum 4-cylinder gasoline powered - HD radiator protected to -40°C	
5	Transmission	-automatic, automatic select-shift or automatic continuously -FWD or RWD	
6	Brakes	-power or power assisted -ABS anti-lock	
7	Suspension	-standard to model	
8	Airbags	- two front and on both sides of vehicle	
9	Tires	<ul> <li>5 - high performance or touring tires including a spare that is standard to the vehicle</li> <li>Set of 4 Winter Ice and Snow tires on rims</li> <li>BSW</li> <li>state size and make of summer and winter tires</li> <li>tire pressure sensors in all tires</li> <li>tire pressure monitoring system</li> </ul>	Size
10	Steering	- power steering	
11	Electrical	<ul><li>standard to model</li><li>12 Volt HD maintenance free battery</li><li>block heater</li></ul>	
12	Body Interior	<ul><li>front bucket seats,</li><li>middle row bucket seats with easy</li></ul>	

	T		T
		access to rear rear bench seat	
		preference to stowaway seating in	
		middle and rear seating	
	_	Heavy cloth seating material	
	_	Colour to match exterior	
	_	Heater/defroster/air conditioner	
	_	Dome light	
	_	Intermittent wipers/washer	
	_	carpeted flooring with reversible floor mats	
	_	cupholders	
	_	am/fm radio	
	_	automatic locks and windows	
	_	Availability of basic hands-free phone	
		communication system that can easily	
		link to multipe drivers' phones and will	
		not require any additional devices for	
		communications (ie. ear buds)	
13	Additional -	Rear window defroster and wiper	
	Vehicle -	mud flaps on front and back wheel wells	
	-	WINTER wiper blades for year-round use	
	-	One tone medium to dark Blue Colour	
	-	Tinted glass	
	-	Interior adjustment side mirrors	
14	STANDARD WARRANTY		
	-	minimum warranty package for	
		5 years/100,000 kms.	
	-	where kms. are greater than a warranty	
		package allows, please quote on an	
		extended warranty	
	-	A full maintenance plan at a premium level	
		(or equivalent) for a 5-year term is to be	
		priced based on minimum warranty	
		package of 5 yrs/100,000 kms.	
	-	Roadside Assistance coverage for 5	
		yrs/100,000 kms.	
		provide warranty information include provision of a replacement vehicle	
	_	repairs require more than 24 hours. This	
		vehicle can be any type of courtesy	
		vehicle the dealer wishes to use to	
		accommodate the driver	
	-	rust protection and warranty must be	
		included (state type)	
	NOTE: TI	at traduction and the second s	
		ot include service required due to abuse or	
	accident caused by The D	ISTRICT OF MUSKOKA.	

15	INSURANCE AND LICENCE - insurance will be arranged by	
	The District of Muskoka	
	- Vehicle permit and plates must be	
	arranged for and supplied by successful	
	bidder but will be expenses to the	
	District	

# **SECTION 2 – DELIVERY REQUIREMENTS**

- 1. The successful bidder is required to deliver the vehicle satisfactory to Muskoka on or before September 30, 2015. In the event that the successful bidder is able to make the vehicle available prior to September 30, 2015, The District of Muskoka may, but is not obliged to, accept delivery prior to that date.
- 2. The vehicles shall remain the responsibility of and at the sole risk of the successful bidder until The District of Muskoka accepts delivery.

End of Part C - March, 2015