





APPLICATION

FORM

Executive Doctorate in Business Administration (EDBA)



Family Name: _____ First Name: _____

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CONTACT

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1 - HOW TO APPLY

- **1.0** Rename this form. The filename should be "EDBA2014-FAMILYNAME FirstName-application.doc" where you replace «FAMILY NAME First Name» with your identity.
- 1.1 Fill in this form directly and send it with the essay and the research project by e-mail to— à edba@dauphine.fr

Deadlines at which you have to send the application:

Before **March 10**, if you want to apply to the **March 19** interview session (from 10AM to 5PM)

Before **April 28**, if you want to apply to the **May 6** interview session (from 10AM to 5PM)

Before **June 23**, if you want to apply to the **July 1st** interview session (from 10AM to 5PM)

Before **September 1st**, if you want to apply to the **September 8** interview session (from 10AM to 5PM)

All applicants are called to a selection interview in Paris. Results are given at the latest 2 weeks after the interview. **The start of the EDBA program is October 10.**

- **1.2** Join the description of a **research project** to your application (Word file, 5 pages, Times 12, single spacing). Two examples can be downloaded on the EDBA website. See section 8 for further information. The filename should be EDBA2014-FAMILYNAME FirstName-Project.doc.
- **1.3** Join a **preliminary essay** to your application. The essay is a structured thinking on a management question (Word file, 10 pages, Times 12, single spacing). See section 9 for further details. The filename should be EDBA2014-FAMILYNAME FirstName-Essay.doc.
- **1.4** Obtain **two letters of recommendation**, to be sent directly to Programme EDBA –DEP (Executive Education) Université Paris-Dauphine Place du Maréchal de Lattre de Tassigny 75775 Paris Cedex 16 FRANCE. See section 10 for further details.
- **1.5 Attend an interview with a panel in Paris**. Part of the interview will take place in English (for French natives). The interview last at least 30 minutes.

2 - PERSONAL INFORMATION

Mr or Ms:
Family Name:
First name:
Date of birth:
Place of birth:
Address:
Nationality:
Phone n°1 (*):
Phone n°2 (*):
Email n°1:
Email n°2:
Other personal information you want to give:
Other information you want to give:

^{*} For non-French phone numbers, please indicate the numbers with the country code, as it can be called from France.

3 - EDUCATION AND QUALIFICATIONS

3.1 - Degree you have most recently obtained Give the following information: name of the degree / year of award / grade / awarding university or institution / city and country / specialisation (iany) / number of years' study.
Degree most recently obtained:
3.2 - Other qualifications - for each degree, please give the same information as mentioned in 3.1. Fill one box for each degree.
Other degree n°1:
Other degree n°2:
Other degree n°3:

3 - EDUCATION AND QUALIFICATIONS (1)

Other degree n°4:
Other degree n°5:
3.3 - Training courses attended not leading to a degree (some are continuing education programs, in-service training, etc.). For each, indicate date specialisation, length, dispensing organisation.
Other training program n°1:
Other training program n°2:

3 - EDUCATION AND QUALIFICATIONS (2)

Other training program n°3:	
Other training program n°4:	
Other training program n°5:	
3.4 - Other helpful information about training you have received.	

4 - PROFESSIONAL EXPERIENCE

4.1 - Current position. Please indicate: title, employer, department / division / service, number of years / months in the position and with the employe
Please give details about your responsibilities: mains projects and areas of activities, number of people managed, assets and resources, etc.
Current position:
4.2 - Previous positions (2 to 10 lines each, stating the title, employer, department, managerial responsibilities, time spent in the position).
Previous position n°1:
Previous position n°2:
Previous position n°3:

4 - PROFESSIONAL EXPERIENCE (1)

Previous position n°4:	
Previous position n°5:	
Trevious position in 5.	
4.3 - Other helpful information about your professional experience.	

5 - PERSONAL MOTIVATION

Please describe the reasons that have led you to apply for this programme. Please be as precise and specific as you can.

6 - RELATIONS WITH YOUR EMPLOYER AND FINANCING PLAN

About your employer: Name of the company or organization: Activity of the company or organization: Number of employees in the local section or site, and in the total firm or organization: Name and title of the correspondent in the company or organization: Address: n° / street / city / postal code / country: Phone: E-mail: Name and title of the person who will sign the agreement: Address: n° / street / city / postal code / country: Phone: E-mail: Name and title of the direct supervisor: Address: n° / street / city / postal code / country: Phone: E-mail:

6 - RELATIONS WITH YOUR EMPLOYER AND FINANCING PLAN (1)

Financing plan

The program duration is three years. The total cost of the program is 25 000€ (twenty five thousand euros) for three years (this amount is subject to final approval by Dauphine authorities); the final amount will not be in excess of the sum above for the three years.

1 - By the employer: All: €	Partiel amount:€
2 - By a funding organization: All:€	Partiel amount: €
3 - By the participant: All:€	Partiel amount:€
Information about the financer (if not the amployer)	
Financing organization:	
Name and title of the person to be in charge of the case:	
Address: n° / street / city / postal code / country):	
Phone:	
E-mail:	

7 - OTHER INFORMATION ABOUT YOU

If you wish to provide other relevant information about yourself, your profile or your career, please do so below.

8 - RESEARCH PROJECT

You are asked to describe in 5 pages (Times 12, single spacing) the research topic on which you plan to work in the programme.

The research project described in the application form is always adapted afterwards to take account of existing knowledge. It may also be fine-tuned according to opportunities or constraints that emerge as the project matures (interactions with your peers, your professors and your research supervisor, etc.).

However, you are asked to state your intentions as precisely as possible, for example giving details about:

- Where the idea for the research came from?
- Whom you have discussed it with in order to assess its relevance and feasibility?
- What initial reading you have done? Such reading should include some academic references (some websites where you can find articles and research papers are given in section 9 below)?
- What personal action or information-gathering have you been able to undertake in order to start your project off?
- Who you expect might be interested in the results of the research and what they might use it for?
- What ideas you have about the type of persons from whom or situations in which it would be important or instructive to collect data?

9 - PRELIMINARY ESSAY

The preliminary essay is a 10 pages piece of personal written work (Times 12, single spacing) on either of the following two subjects below:

Subject n°1 - The digital revolution is deeply transforming most of the business models, if not all. What are the consequences of these transformations on organizational structures and management practices? What would be your recommendations to help companies (or other type of organizations) deal with these challenges?

Subject n°2 - It is not enough to have a good strategy. Successes and failures often lie in a fast and sound implementation. Based on the current academic debates, what would be your thoughts on helping companies at better executing their strategic plans

The essay should be a structured piece of work containing:

- A structured plan, solid arguments and a conclusion.
- References to models and to management research.
- Practical examples.

You may use all the information you wish in your essay. Give the precise references of books, articles or web pages or references to statements made by people other than yourself, either in public information sources or in interviews you have conducted with them. Mention the references in the core of the essay (foot notes), not at the end of the essay. It is mandatory that you mention each source of information, with the author(s) and date in brackets, when you cite the reference (it is an essential part of academic style).

Helpful sources of research data include articles in academic journals, papers at scientific conferences and specific chapters of research books. You can find references to research, and downloadable papers and articles, on research institute and conference websites.

Concerning research data and research models, it is suggested that you focus on those coming from universities and research labs.

9 - PRELIMINARY ESSAY (1)

Examples of sources:

- Use Google Scholar to identify research documents linked to your topic (www.scholar.google.com or www.scholar.google.fr).
- Social Science Research Network (http://papers.ssrn.com)
- DSpace@MIT (http://dspace.mit.edu)
- Knowledge @ Wharton (http://knowledge.wharton.upenn.edu)
- Knowledge @ INSEAD (http://knowledge.insead.edu)
- Dauphine database of publications (http://basepub.dauphine.fr)
- Academic associations and societies, like the Academy of Management (http://aom.org)
- http://www.fnege.net/Liens_utiles_Ressources/22-FR-Associations_scientifiques_de_gestion

You can find practical examples from your own professional experience or by asking executives, managers, consultants and other relevant individuals.

10 - LETTERS OF RECOMMENDATION

You are asked to obtain that two letters of recommendation be sent by surface mail to the EDBA Program secretariat at the address in Section 1.4 above.

Referees are asked to give a substantiated opinion on the applicant's qualities and characteristics and whether he or she is a suitable candidate for the Paris-Dauphine EDBA.

They are also asked to state (1) how long they have known the applicant, (2) whether they work directly with the applicant and (3) what is their current position.

The applicant may give the following information about the programme, for example, to their referee:

The University of Paris-Dauphine Executive Doctorate in Business Administration (EDBA) is a research doctorate that focuses upon business practice. The EDBA's emphasis on applied research makes it suitable for senior executives looking to make a significant contribution to the advancement of knowledge in their area of expertise. The EDBA includes a part-time programme of training compatible with professional activity (seminars mainly over week-ends, three days à month). This program equips executives with up-to-date knowledge on management sciences and research methods. Each EDBA participant then continues with the production of a personal research contribution helped by faculty guidance. Completion of the program requires substantial effort during three years and a lot of rigour.

Thank you for your interest in the EDBA program from Université Paris-Dauphine.

Looking forward to reading to you...