



# SHORT SALE CLIENT CHECKLIST

ITEMS	S NEEDED
	Copy of Mortgage Coupons / Statements
	Any recent correspondence from lender or lender's attorney
	Copy of any bankruptcy, petitions, discharges, or dismissals, divorce decrees, and loan modifications
	2 months bank statements (all pages)
	Hardship Letter
	Support for Hardship such as medical records, divorce decree, or a letter of termination
	One month of pay stubs
	HOA documents
	Last 2 years W-2's/ 1099's and tax returns (signed)
If a clied the IRS	ill only need the first two pages of the Federal tax returns and only Federal tax returns are necessary.  ent has filed their tax returns, but cannot find them, have your client call 1-800-829-1040, which is  automated tax request line and have them mail copies of their tax returns free of charge.  PLETED FORMS
001111	Client Information Form
	Property Information Form
	Lender Information Form
	Authorization Release Form (one for each lender/lien holder)
	Income Form
	Asset Form
	Expense Form
	Hardship Letter
	Statement of Explanation (if you are unable to provide pay stubs, bank statements, tax returns)
	Payoff Request
	Authorization and Acknowledgement
	4506T Form



# **CLIENT INFORMATION**

BORROWER Name:		Date of birth:	SSN:
Current address:			Cell: Work:
Other address(s):			Fax: Home: E-mail:
Marital status:		# of dependents:	Ages of dependents:
Employer:		Full or part time:	Years on current job:
Employer address:			Employer phone#:
Additional employer:	Employer address:	Years on job & positions held:	Employer phone#:
CO-BORROWER Name:		Date of birth:	SSN:
Current address:			Cell: Work: Fax:
Other address(s):			Home: E-mail:
Marital status:		# of dependents:	Ages of dependents:
Employer:		Full or part time:	Years on current job:
Employer address:			Employer phone#:
Additional employer:	Employer address:	Years on job & positions held:	Employer phone#:



# PROPERTY INFORMATION

SUBJECT PROPERTY ADDRESS:			Assessor/tax parcel#:		
Purchase price: \$	Purchase date:		Current value estimate: \$		
Has the property been listed for sale rece	ntly?	If so, for how long?	Is the property rental or owner occupied?		
If so, are there current tenants?  Name (s):		Are the taxes current?	Do you wish to stay in the home?		
Phone #(s):					
Are there any liens, assessments, judgments, etc. against the property other than your mortgages? If so, explain:					
WHEN YOU SECURED THE LOAN	FOR 1	ΓHE SUBJECT PROPER	TY WAS IT DESIGNATED:		
primary residence owner occupied		investment	second home		



# LENDER INFORMATION

### FIRST MORTGAGE:

Lender Name:					Lender p	hone#:
Loan#:		Loan type: (Circle O		er:		
Mortgage payment:		# of months behind:	Which months	are you	be-	Total ages?
Including tax, insurance?			hind?			
Is a foreclosure date set?	,	If so when is it?		L	Lender's attorney & phone#(s):	
Have you had a previous work out?		Is so what are terms	s?	If	so when	was it?
Was previous work out successfully compl	eted? Ple	ease explain:				
Total arrears on this loan?	Leg	al & late fees:		Сору	of mortg	age statement
SECOND MORTGAGE:	'			•		
Lender Name:	Le		_ender phone#:			
Loan#:		Loan type: (Circle One)  Conventional FHA VA Other:				
Mortgage payment: Including tax, insurance?		# of months behind: Which months are you be hind?		ı be-	Total ages?	
Is a foreclosure date set?		If so when is it?		L	ender's a	I attorney & phone#(s):
Have you had a previous work out?  Is so what are terms?		s?	If	f so wher	n was it?	
Was previous work out successfully compl	eted? Ple	ease explain:		<u> </u>		
Total arrears on this loan?	-			of coupo	on or mortgage statement?	
I certify that the information I have	provid	led above is truth	ful and accur	ate.		
Client signature:			Date: _			
Client signature:			Date:			



# LETTER OF AUTHORIZATION

I/We hereby give our conse	ent to "SHORT SALE REFERE		and
information concerning my	ich "Short Sale Referee or its	al services company, persons, lender associates shall designate, to obtain ions, and all other credit matters as r cated at:	any and all
Address:			
Lender Name:	Account #:	Phone#:	
Lender Name:	Account#:	Phone#:	
or modification to our loan communications must be n This authorization is valid for complete and initial below.  This authorization is This authorization is This information is for confidence.	payoff. All necessary corresponded to "Short Sale Referee, for 90 days. However, if you we say a valid until//s valid until revoked by the until dential use in compiling the opy of this authorization may be	ssociates, on our behalf, negotiate a ondence – meaning written or verball and its associates for processing of ould like to have a different expiration and are also and are also be deemed the equivalent of the original and are also as a second of the original and are also as a second of the original and are also as a second of the original and are also as a second of the original and are also as a second or a real estate second or a second or a real estate second or a	of this request.  on date, please  on full.  red transaction.
Signature	S.S. #	Date	
Signature	S.S. #	 Date	
For Office Use only:			_
	Short Sale I	Referee	
	P.O. Box 937 Ocean		
	Direct Ph: #:		
	Fax:		

Email: \_\_\_\_\_



# **INCOME FORM**

BORROWER	CO-BORROWER
Gross Wages:	Gross Wages:
Est. Overtime Pay:	Est. Overtime Pay:
Commissions / Bonuses:	Commissions / Bonuses:
Pension:	Pension:
Unemployment Income:	Unemployment Income:
Child Support / Alimony:	Child Support / Alimony:
Disability Income:	Disability Income:
Rental Income:	Rental Income:
Ssi:	Ssi:
Other:	Other:
Interest Dividends	Interest Dividends
-Fed Income Tax:	-Fed Income Tax:
-Fica	-Fica
-State Income Tax	-State Income Tax
-Other	- Other
I. Total Net Income:	Ii. Total Net Income:
	lii. Income (I + Ii):
I certify that the information I have provid	ed above is truthful and accurate.
Client signature:	Date:
Client signature	Date



### **ASSET FORM**

ESTIMATED VALUE	AMOUNT OV	VED NET VALUE
\$	\$	\$
\$	\$	\$
\$	\$	\$
BORROWER	CO-BORROWER	TOTAL
\$	\$	\$
\$	\$	\$
\$	\$	\$
\$	\$	\$
\$	\$	\$
\$	\$	\$
\$	\$	\$
\$	\$	\$
\$	\$	\$
	Attorney's Name	
	Attorney's Phone #	
	Active Now? (Y/N)	
	Home Included?	
	\$  BORROWER  \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$



### **EXPENSE FORM**

#### MONTHLY EXPENSES (ALL BORROWERS)

Mortgage/ Land Contract	\$ CREDIT CARDS	\$
	Visa	
Other Mortgages/ Liens	\$ Mastercard	\$
Real Estate Taxes	\$ Discover	\$
Alimony Or Child Care	\$ Am Ex	\$
Auto Loan	\$ Other	\$
Auto Loan	\$ Other	\$
Boat Loan	\$ Other	\$
Furniture Loan	\$ Other	\$
Utilities – ELECTRIC	\$ MEDICAL Doctor/Dentist	\$
Water / Sewer	\$ Pharmaceutical Drugs	\$
Food	\$ Hospital	\$
Ноа	\$ Other	\$
Other	\$ MISC Home	\$
	Phone	\$
INSURANCE	\$ Cell Phone	\$
Auto		
Health	\$ Internet	\$
Life	\$ Clothing	\$
Dental	\$ Cable Tv	\$
Homeowners	\$ Entertainment	\$
AUTOMOBILE Gas	\$ Vacation	\$
Parking	\$ Gifts	\$
Maintenance	\$ Other	\$
Other	\$ Vii. Total	\$

Enter Total Income:	Total Of Section Iii And V:	\$
Enter Total Expenses:	Total Section Vii:	\$
Enter Real Estate Net:	Total Section Iv:	\$
Subtract Total Expenses From Total	Difference:	\$
Income And Enter Difference:		

Client signature:	Date:



### HARDSHIP LETTER OUTLINE

#### (REMEMBER LENDERS LIKE TO SEE "SACRIFICE")

- 1) The First 3 or 4 sentences should be about how life was when the house was purchased (or when the loan was taken out).
- 2) The next few sentences should talk about what changed or turned around that makes the hardship.
- 3) Explain all expenses you have eliminated, for example, cut off cable TV, cut off cell phones, eliminated outside entertainment, no more long distance phone calls, cut back on food costs by bagging lunches instead of eating out, cut back on dry cleaning, have reduced utility expenses, no more pay-per-view cable TV, movies or anything else you have cut back on.
- 4) If you have gone or are scheduled to go on a budgeting class or a credit counseling company that specialized in helping reduce credit card debt, please be sure to mention it.
- 5) Please be sure to mention anything else you have done to help you get back on your feet.
- 6) The last 3 or 4 sentences should explain what life is like now for you and that you have decided to sell and do not want to stay in the home.
- 7) Remember anything you say in the hardship letter about what caused your delinquency needs to be verified. Get any and all documents you can to verify everything written in hardship letter about what caused your delinquency.
- 8) Thank them for their consideration and <u>BE SURE TO SIGN THE HARDSHIP LETTER</u>. Do not misrepresent, do not over exaggerate and *TELL IT HOW IT IS*.

HANDWRITING IS REQUIRED AND PREFERABLY LESS THAN A FULL PAGE.



to whom it may concern:

MY NEW WIFE AND I DECIDED tO BUY A HOME AS WE HAD TWO INCOMES AND A SMALL DOWN PSYMENT, WE WERE TOLD THAT WE GOULD AFORD A HOME IF WE WENT WITH AN AGUSTABLE PATE LOAN. WE FELT CONFIDENT THAT IN TWO YEARS THINGS WOULD BE BETTER.

THEN MY WIFE LOST HER JOB & SHE HAD OUR BABY JUST BEFORE THE PATES ADJUSTED UDWARD, AND NOW WITH JUST MY INCOME WE CAN'T MAKE THE PAYMENTS. EVEN WITH MY GEHING A SECURITY GUARD JOB IN THE EVENINGS. OUR HOUSE VALUE WE ARE TOUD HAS GONE UP SOME BUT NOT ENDUGHT TO COVER THE LOANS AGAINST THE HOUSE.

WE TRIED SAVING MONEY BY RENTING A ROOM to MY BROTHER, SELLING MY WIFES CAR, AND NOT TAKING VACATIONS OR TIME OFF, BESIDES WE GOT COUNSELING, FROM CONSUMER CREDIT COUNSELING.

WE ARE NOW SO FRUSTRATED WITH THIS WHELE SITUATION WE HAVE DECIDED TO MOVE BACK WHERE WE ARE FROM IN APKANSAS AND JUST START OVER. AT LEAST WE HOPE TO IF WE CAN SAVE OUR CREDIT BY NOT GOING THRU BANKRUPTCY OR FORE CLOSURE. THANK YOU KINDY FOR YOUR CONSIDERATION OF THIS REQUEST FOR A SHOPT SALE OF OUR HOME.



### STATEMENT OF EXPLANATION

COPIES OF LAST 2 PAY STUBS

I AM UNABLE TO PROVIDE YOU WITH THE FOLLOWING INFORMATION. REASONING HAS BEEN INCLUDED IN MY/OUR HARDSHIP LETTER:

(I am / we are) unemployed and	have no Pay stubs to provide.			
Further Explanation:				
Borrower signature:	Co Borrower signature:			
Date:	Date:			
COPIES OF LAST 2 MONTHS (I / we) no longer have a checkin	BANK STATEMENTS g account, so (I am / we are) unable to provide any bank statements			
Further Explanation:				
Borrower signature:	Co Borrower signature:			
Date: Date:				
Further Explanation:	CRETURN Our) taxes for the past 2 Years, and (I / we) failed to file any extensions.			
Borrower signature:	Co Borrower signature:			
	Date:			
MISC:				
Further Explanation:				
Borrower signature:	Co Borrower signature:			
Date:	Date:			



Office: 609.234.2702

# PAYOFF REQUEST

Short Sale Referee PO Box 937 Ocean City, NJ 08226

CLIENT NAME:	
PROPERTY ADDRESS:	
To Whom It May Concern:	
I/We hereby authorize E Real Estate & Loans, Inc. to receive infolioans(s), credit line loan(s), credit card account(s), and/or judgm	0 1 7
This information is confidential and to be used for processing the	ne sale of our home.
A photographic or carbon copy of this authorization (being a photographic or the undersigned) may be deemed equivalent of the originals	- 1
YOUR PROMPT REPLY AND RELEASE WILL BE VERY MUCH AF	PPRECIATED!
Borrowers Signature:	Date:
Co-Borrowers Signature:	Date:
Borrower's Social Security Number:	
Co-Borrower's Social Security Number:	
1 <sup>st</sup> Mortgage Company:	Account #:
2 <sup>nd</sup> Mortgage Company:	Account #:



### **AUTHORIZATION AND ACKNOWLEDGEMENT**

I obtained a mortgage loan secured by the above referenced, mortgage property. I certify that all the information presented herein as well as attachments are true, accurate and correct to the best of my knowledge. I understand that submission of this information in no way obligates my mortgage servicer, owner or my mortgage insurer to provide assistance to me.

By signing this Financial Statement, I hereby authorize my mortgage servicer and/or mortgage insurer to order a credit report from any credit reporting agency and, if deemed necessary, verify current or previous employment, bank accounts, tax returns or assets.

I agree that is the financial information provided here is incorrect and such errors have inducted actions by the mortgage servicer, owner of my mortgage or mortgage insurer that would have been taken had the true facts been known, I shall be liable for any and all losses or damages to those persons.

Borrower:	Date:	_
Co-Borrower:	Date:	_

# Form 4506-T

(Rev. January 2011)

Department of the Treasury Internal Revenue Service

### **Request for Transcript of Tax Return**

▶ Request may be rejected if the form is incomplete or illegible.

OMB No. 1545-1872

our aut	se Form 4506-T to order a transcript or other rel tomated self-help service tools. Please visit us a 4506, Request for Copy of Tax Return. There is	t IRS.gov and click on "Order a Trans				
	Name shown on tax return. If a joint return, e first.		social security number on tax per, or employer identification	return, individual taxpayer identification n number (see instructions)		
2a	If a joint return, enter spouse's name shown	on tax return. 2b Seconden	ond social security numbe tification number if joint t	er or individual taxpayer ax return		
3 (	Current name, address (including apt., room,	or suite no.), city, state, and ZIP co	ode (See instructions)			
4 F	Previous address shown on the last return file	ed if different from line 3 (See instru	actions)			
	If the transcript or tax information is to be mai and telephone number. The IRS has no contro			third party's name, address,		
	on. If the transcript is being mailed to a third pilled in these lines. Completing these steps he	3,	line 6 and line 9 before sign	ning. Sign and date the form once you		
6	Transcript requested. Enter the tax form r number per request. ►	number here (1040, 1065, 1120, et	c.) and check the appropri	ate box below. Enter only one tax form		
a b	Return Transcript, which includes most of changes made to the account after the referred 1065, Form 1120, Form 1120A, Form and returns processed during the prior 3 priors.	turn is processed. Transcripts are n 1120H, Form 1120L, and Form rocessing years. Most requests wil	only available for the follo 1120S. Return transcripts I be processed within 10 b	owing returns: Form 1040 series, are available for the current year usiness days		
	assessments, and adjustments made by you or the IRS after the return was filed. Return information is limited to items such as tax liability and estimated tax payments. Account transcripts are available for most returns. Most requests will be processed within 30 calendar days.					
С	Record of Account, which is a combination of line item information and later adjustments to the account. Available for current year and 3 prior tax years. Most requests will be processed within 30 calendar days					
7	<b>Verification of Nonfiling,</b> which is proof from the IRS that you <b>did not</b> file a return for the year. Current year requests are only available after June 15th. There are no availability restrictions on prior year requests. Most requests will be processed within 10 business days					
8	Form W-2, Form 1099 series, Form 1098 series, or Form 5498 series transcript. The IRS can provide a transcript that includes data from these information sturns. State or local information is not included with the Form W-2 information. The IRS may be able to provide this transcript information for up to 10 years. Information for the current year is generally not available until the year after it is filed with the IRS. For example, W-2 information for 2007, filed in 2008, will not be available from the IRS until 2009. If you need W-2 information for retirement purposes, you should contact the Social Security Administration at 1-800-772-1213. Most requests will be processed within 45 days.					
	on. If you need a copy of Form W-2 or Form our return, you must use Form 4506 and requ			Form W-2 or Form 1099 filed		
9	Year or period requested. Enter the endi years or periods, you must attach another each quarter or tax period separately.					
informa matters	ture of taxpayer(s). I declare that I am eith ation requested. If the request applies to a job partner, executor, receiver, administrated 4506-T on behalf of the taxpayer. Note. For the	pint return, <b>either</b> husband or wife or, trustee, or party other than	must sign. If signed by a community the taxpayer, I certify to	corporate officer, partner, guardian, tale hat I have the authority to execute		
	Signature (see instructions)		Date			
Sign Here		tnership estate or truet				
11616	Time (it little to above is a corporation, parti	inoronip, colucto, or ituoly				
	D		1 .			

Form 4506-T (Rev. 1-2011) Page 2

#### **General Instructions**

Purpose of form. Use Form 4506-T to request tax return information. You can also designate a third party to receive the information. See line 5.

Tip. Use Form 4506, Request for Copy of Tax Return, to request copies of tax returns.

Where to file. Mail or fax Form 4506-T to the address below for the state you lived in, or the state your business was in, when that return was filed. There are two address charts: one for individual transcripts (Form 1040 series and Form W-2) and one for all other transcripts.

If you are requesting more than one transcript or other product and the chart below shows two different RAIVS teams, send your request to the team based on the address of your most recent

Automated transcript request. You can quickly request transcripts by using our automated self help-service tools. Please visit us at IRS.gov and click on "Order a Transcript" or call 1-800-908-9946.

#### Chart for individual transcripts (Form 1040 series and Form W-2)

#### If you filed an individual return and lived in:

Mail or fax to the "Internal Revenue Service" at:

Florida, Georgia (After June 30, 2011, send your transcript requests to Kansas City, MO)

**RAIVS Team** P.O. Box 47-421 Stop 91 Doraville, GA 30362 770-455-2335

Alabama, Kentucky, Louisiana, Mississippi, Tennessee, Texas, a foreign country, American Samoa, Puerto Rico, Guam, the Commonwealth of the Northern Mariana Islands, the U.S. Virgin Islands, or A.P.O. or

Stop 6716 AUSC Austin, TX 73301

**RAIVS Team** 

F.P.O. address

512-460-2272

Alaska, Arizona, Arkansas, California, Colorado, Hawaii, Idaho, Illinois, Indiana. lowa, Kansas, Michigan, Minnesota, Nevada, New Mexico, **RAIVS Team** Stop 37106 Fresno, CA 93888

Montana, Nebraska, North Dakota, Oklahoma, Oregon, South Dakota, Utah, Washington, Wisconsin, Wyoming

559-456-5876

Arkansas. Connecticut. Delaware. District of Columbia, Maine, Maryland, Massachusetts. Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, West

Virginia

**RAIVS Team** Stop 6705 P-6 Kansas City, MO 64999

816-292-6102

#### Chart for all other transcripts

#### If you lived in or your business was in:

Mail or fax to the "Internal Revenue Service" at:

Alabama, Alaska, Arizona, Arkansas, California, Colorado, Florida, Hawaii, Idaho, Iowa, Kansas, Louisiana, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oklahoma, Oregon, South Dakota, Texas, Utah, Washington, Wyoming, a foreign country, or A.P.O. or F.P.O. address

RAIVS Team P.O. Box 9941 Mail Stop 6734 Ogden, UT 84409

801-620-6922

Connecticut, Delaware, District of Columbia, Georgia, Illinois, Indiana, Kentucky, Maine, Maryland, Massachusetts, Michigan, New Hampshire, New Jersey, New York, North Carolina, Ohio. Pennsylvania. Rhode Island, South Carolina, Tennessee, Vermont, Virginia, West Virginia,

Wisconsin

**RAIVS Team** P.O. Box 145500 Stop 2800 F Cincinnati, OH 45250

859-669-3592

Line 1b. Enter your employer identification number (EIN) if your request relates to a business return. Otherwise, enter the first social security number (SSN) or your individual taxpayer identification number (ITIN) shown on the return. For example, if you are requesting Form 1040 that includes Schedule C (Form 1040), enter your SSN.

Line 3. Enter your current address. If you use a P. O. box, include it on this line.

Line 4. Enter the address shown on the last return filed if different from the address entered on line 3.

Note. If the address on Lines 3 and 4 are different and you have not changed your address with the IRS, file Form 8822, Change of Address.

Line 6. Enter only one tax form number per request.

Signature and date. Form 4506-T must be signed and dated by the taxpayer listed on line 1a or 2a. If you completed line 5 requesting the information be sent to a third party, the IRS must receive Form 4506-T within 120 days of the date signed by the taxpayer or it will be rejected

Individuals. Transcripts of jointly filed tax returns may be furnished to either spouse. Only one signature is required. Sign Form 4506-T exactly as your name appeared on the original return. If you changed your name, also sign your current name.

Corporations. Generally, Form 4506-T can be signed by: (1) an officer having legal authority to bind the corporation, (2) any person designated by the board of directors or other governing body, or (3) any officer or employee on written request by any principal officer and attested to by the secretary or other officer.

Partnerships. Generally, Form 4506-T can be signed by any person who was a member of the partnership during any part of the tax period requested on line 9.

All others. See Internal Revenue Code section 6103(e) if the taxpayer has died, is insolvent, is a dissolved corporation, or if a trustee, guardian, executor, receiver, or administrator is acting for the taxpayer.

Documentation. For entities other than individuals, you must attach the authorization document. For example, this could be the letter from the principal officer authorizing an employee of the corporation or the Letters Testamentary authorizing an individual to act for an estate.

Privacy Act and Paperwork Reduction Act Notice. We ask for the information on this form to establish your right to gain access to the requested tax information under the Internal Revenue Code. We need this information to properly identify the tax information and respond to your request. You are not required to request any transcript; if you do request a transcript, sections 6103 and 6109 and their regulations require you to provide this information, including your SSN or EIN. If you do not provide this information, we may not be able to process your request. Providing false or fraudulent information may subject you to penalties.

Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation, and cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You are not required to provide the information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. Generally, tax returns and return information are confidential, as required by section 6103.

The time needed to complete and file Form 4506-T will vary depending on individual circumstances. The estimated average time is: Learning about the law or the form, 10 min.; Preparing the form, 12 min.; and Copying, assembling, and sending the form to the IRS,

If you have comments concerning the accuracy of these time estimates or suggestions for making Form 4506-T simpler, we would be happy to hear from you. You can write to the Internal Revenue Service, Tax Products Coordinating Committee, SE:W:CAR:MP:T:T:SP, 1111 Constitution Ave. NW, IR-6526, Washington, DC 20224. Do not send the form to this address. Instead, see Where to file on this page.