



WASHINGTON
BANKERS ASSOCIATION

Commercial Loan Documentation

May 30, 2014

Seattle, WA

Attend this proactive seminar and receive a thorough overview of commercial lending “loan documentation” with an emphasis on “secured” transactions.

Basic “business” structure, loan “structure,” and loan “support” will be highlighted along with a review of “secured” loan documentation including promissory notes, business loan agreements, security agreements, UCC financing statements (Article 9), Small Business Jobs Act certificates, and other supporting documents including corporate resolutions, guarantees, and Reg B notices.

Additionally, the related concept of Commercial & Industrial (C&I) lending will be covered including documenting secured working capital lines, ABL facilities, and equipment financing (loans/leases) and the use of the BSA Loan Rating Matrix, Collateral Rating Matrix, and C&I Borrower Rating Matrix. This section will also cover accounts receivable assessment and the use of the “Borrowing Base Certificate (BBC),” the valuation and quality of inventory, and equipment issues.

The seminar will be summarized via a “hands-on” comprehensive “loan documentation” case study.

Course Objectives:

- Be introduced to commercial loan documentation
- Highlight “secured” loan documentation including promissory notes, security agreements, and guarantees
- Discuss related concept of C&I lending including “secured” working capital lines, ABL facilities, and equipment financing and the Loan, Collateral, and Borrower Matrices
- Review the BBC, inventory, and equipment issues
- Analyze comprehensive “loan documentation” case study

Date/Time:

May 30, 2014 9am - 4pm

Cost:

WBA/OBA Members: \$325, \$375 after May 16
Non-Members: \$650, \$750 after May 16

Location:

Washington Bankers Association
1601 Fifth Avenue, Suite 1120, Seattle, WA 98101

Registrant Information

Name _____ Title _____

Company _____

Address _____ City/ST/Zip _____

Email _____ Phone _____

Payment Information

Please charge my VISA/MasterCard Check is enclosed

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Make check out and send registration information to:
Washington Bankers Association, 1601 Fifth Avenue, Suite 1120, Seattle, WA 98101.
Call us at (206) 447-1700. Fax your registration to (206) 223-6453.

Cancellation Policy: For all cancellations that occur up to seven days prior to the start date, a \$50 cancellation fee will be charged. For cancellations with less than seven days notice, there will be no refunds. A substitute can attend at no fee. For cancelled courses and/or seminars, full fees will be refunded. Cancellation Procedure: Cancellations must be sent in writing to the WBA office via email, fax, or mail. No refunds will be granted until a written cancellation request is received by WBA.