

A. EXHIBITOR DETAILS

Signatory :

Designation :

Signature & Company Stamp :







B. EXHIBITION SPACE REQUIREMENT



INTERNATIONAL TRADE MALAYSIA

Qube Integrated (M) Sdn Bhd

INTRADE 2014

(627777-A)
Wisma Qube, No 32-3, Jalan Nautika B U20/B,
Seksyen U20, TSB Commercial Centre, Sg. Buloh,
40160 Shah Alam, Selangor Darul Ehsan, Malaysia
Tel : +603-6151 9973 / 9673 / 9873
Fax : +603-6151 3973 / 3673

EXHIBITION SPACE APPLICATION & CONTRACT FORM

Company Name (In Full)	EARLY BIRD PACKAGE (before 30. June. 2014)
	# of Booths Type Rates / booth Amount
Co. Reg. No.	Bare Space RM4,000
Address	Shell Scheme RM4,000
Post Code	MATRADE Member (before 31. Aug. 2014)
State Country	# of Booths Type Rates / booth Amount
Tel # Fax #	Bare Space RM4,800
Website	Shell Scheme RM4,800
Contact Person For The Event	Non-Member (before 31. Aug. 2014)
Salutation Mr Mrs Ms	# of Booths Type Rates / booth Amount
Others :	Bare Space RM7,000
Name	Shell Scheme RM8,000
Designation	
Mobile #	Late Sign-Ups* (after 31. Aug. 2014)
Email	# of Booths Type Rates / booth Amount
	Bare Space RM8,400
	Shell Scheme RM9,600
Please select if relevant	*Late sign-ups are strictly subject to booth availability
Small & Medium Enterprise*	
Bumiputera Entrepreneur*	1) Booths will be assigned according to product category,
Women Entrepreneur*	strictly on a first-come-first-served basis.
Association Government Body	2) Exhibition hours are from 10am to 6pm daily. A penalty of
	RM1,000 will be imposed on exhibitors who move out or
Please select relevant categories	leave booths unmanned during exhibition opening hours.
#1. Fashion, apparels & textiles	
#2. Fashion accessories, jewellery & footwear	<u>C. PAYMENT DETAILS</u>
#3. Cosmetics, toiletries, health & wellness	50% Deposit, payable immediately
#4. Gifts, souvenirs, stationery & toys	50% Balance, payable before <u>15-Sept 2014</u>
#5. Home products & services	
#6. Lifestyle electricals & electronics	By Cheque. All cheques made payable to :
#7. Interiors, furnishings & fittings	QUBE INTEGRATED MALAYSIA SDN BHD
	Direct Remittance. Banking details :
	QUBE INTEGRATED MALAYSIA SDN BHD
WE ACCEPT	Bank : MALAYAN BANKING BERHAD
WE ACCEPT WE HEREBY APPLY FOR EXHIBITION BOOTH SPACE AT INTRADE 2014. WE	Account #: 5143-9231-0009
UNDERSTAND THAT UPON ACCEPTANCE, THIS APPLICATION BECOMES A	
LEGALLY BINDING CONTRACT UNDER THE TERMS & CONDITIONS CONTAINED	Address : 7&8 Jalan Tanjung SD 13/1, Bandar Sri Damansara
OVERLEAF WHICH WE HAVE READ, UNDERSTOOD AND ACCEPT. WE AGREE TO	52200 Kuala Lumpur, Malaysia
FULLY COMPLY WITH SAID TERMS & CONDITIONS WITHOUT RESERVATION OR RESTRICTION, AND WE RELINQUISH ANY CLAIMS AGAINST THE EVENT	Definitions:
MANAGER. WE UNDERSTAND THAT EXHIBITION BOOTH SPACE SHALL BE	* Bumiputera Entrepreneur :- Bumiputera-owned company with majority or at least
ASSIGNED ACCORDING TO CATEGORY, AND THE ORDER IN WHICH	51% of equity of the company is owned by Bumiputera. * Women Entrepreneur :- Women-owned company with majority or at least 51% of
APPLICATIONS ARE RECEIVED, AND WE ACCEPT THE BOOTH ASSIGNED, AND	equity of the company is owned by women.
SHALL ACCEPT ANY REASSIGNMENT IF DEEMED NECESSARY BY THE EVENT MANAGER TO CREATE A MORE EFFECTIVE EXHIBITION. IN MAKING THIS	* Youth Entrepreneur :- Malaysian youth between 18 to 40 years of age and owning
APPLICATION, WE AGREE TO EXHIBIT AND COMPLY WITH THE RULES &	a business.
REGULATIONS IN THE EXHIBITOR MANUAL AND ANY OTHER SUBSEQUENT	* Small & Medium Enterprise :- Fulfill any of the following criteria in (i) or (ii). (i) Manufacturing: Sales turnover not exceeding RM50 million or full-time employees
CIRCULARS FROM THE EVENT MANAGER, WHICH I UNDERSTAND FORMS PART	not exceeding 200 workers
OF THIS CONTRACT.	(ii) Services and other sectors: Sales turnover not exceeding RM20 million or full-time
	employees not exceeding 75 workers
EXHIBITOR'S CONFIRMATION Date :	FOR OFFICIAL USE ONLY
Company Name:	Date :

Ref :

Remarks :

Authorized Signatory :











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D. TERMS & CONDITIONS OF PARTICIPATION

TERMS OF REFERENCE

UNDER THESE RULES & REGULATIONS THE TERM "EXHIBITOR" SHALL INCLUDE ALL EMPLOYEES, SERVANTS, AND AGENTS OF ANY COMPANY, PARTNERSHIP, ORGANIZATION OR INDIVIDUAL TO WHOM EXHIBITION SPACE HAS BEEN ALLOCATED. THE TERM "EXHIBITION" SHALL MEAN THE EXHIBITION REFERRED TO ON THE APPLICATION AND CONTRACT FORM. THE TERM "EVENT MANAGER" SHALL MEAN QUBE INTEGRATED (M) SDN BHD. THE TERM "CONTRACT" MEANS THE APPLICATION AND CONTRACT FOR EXHIBITION SPACE AT THE EXHIBITION ENTERED INTO BETWEEN THE EVENT MANAGER AND THE EXHIBITION WHICH INCORPORATES THE RULES & REGULATIONS.

APPLICATION FOR PARTICIPATION

ALL APPLICATIONS FOR EXHIBITION SPACE SHALL BE MADE ON THE PRESCRIBED APPLICATION AND CONTRACT FORM OVERLEAF, WHICH SHALL BE COMPLETED AND RETURNED TO THE EVENT MANAGER OR THEIR AUTHORIZED REPRESENTATIVES. ALL SAID APPLICATION SUBMISSIONS SHALL BE DEEMED CONFIRMATION OF THE EXHIBITOR PARTICIPATION AND ACCEPTANCE OF THE TERMS OF CONTRACT. UPON ACCEPTANCE, THESE APPLICATIONS SHALL BECOME A LEGALLY BINDING CONTRACT UNDER THE TERMS AND CONDITIONS SET FORTH HERE.

EXHIBITOR COVENANT

THE EXHIBITOR ACCEPTS AND AGREES TO ABIDE BY ALL RULES & REGULATIONS ADOPTED BY THE EVENT MANAGER, AND ANY LAWS, BY-LAWS AND RULES & REGULATIONS AS SET FORTH BY ANY RELEVANT AUTHORITY. THE EXHIBITOR FURTHER AGREES THAT THE ORGANIZER SHALL HAVE THE FINAL DECISION IN ADOPTING ANY RULE OR REGULATION DEEMED NECESSARY PRIOR TO, DURING AND AFTER THE EXHIBITION.

ALLOCATION OF EXHIBITION SPACE

THE EVENT MANAGER SHALL ALLOCATE EXHIBITION SPACE ACCORDING TO THE NATURE OF THE EXHIBITS OR IN ANY MANNER THEY MAY DEEM FIT. THE EVENT MANAGER RESERVES THE RIGHT TO RELOCATE ANY BOOTHS AT ANY TIME SHOULD EXCEPTIONAL CIRCUMSTANCES WARRANTS IT AND MODIFY THE FLOOR PLAN AS THEY MAY DEEM FIT. SUCH RELOCATIONS AND MODIFICATIONS SHALL BE AT THE DISCRETION OF THE EVENT MANAGER AND THE EXHIBITOR SHALL HAVE NO CLAIM FOR COMPENSATION AS A RESULT OF SUCH CHANGES.

ASSIGNMENT AND SUBLETTING

THE EXHIBITOR SHALL NOT ASSIGN ANY RIGHTS UNDER THIS APPLICATION, SUBLET THE EXHIBITION SPACE NOR ADVERTISE OR DISPLAY GOODS OTHER THAN THOSE MANUFACTURED OR SOLD BY THEM IN THE REGULAR COURSE OF THEIR BUSINESS WITHOUT THE PRIOR WRITTEN CONSENT OF THE EVENT MANAGER WHICH CONSENT MAY BE WITHHELD WITHOUT GIVING ANY REASON. ANY INFRINGEMENT MAY, AT THE EVENT MANAGER'S DISCRETION, RESULT IN THE PROMPT REMOVAL OF THE OFFENDING PERSON(S) AND/OR GOODS.

TERMS OF PAYMENT

50% DEPOSIT DUE FOR PAYMENT UPON SUBMISSION OF THIS DOCUMENT. 50% BALANCE DUE ACCORDING TO STIPULATED PAYMENT SCHEDULE. IN ADDITION TO THE BOOTH SPACE CHARGES, A REFUNDABLE DEPOSIT MAY BE CHARGEABLE FOR EACH APPLICATION WHICH, IF NOT UTILIZED DURING THE EVENT, WILL BE REFUNDED WITHIN 30 DAYS AFTER THE CLOSE OF THE EVENT.

NON PAYMENT OF ANY PART OF THE CONTRACT MAY, AT THE DISCRETION OF THE EVENT MANAGER, RESULT IN:-

- A. IMMEDIATE TERMINATION OF THE CONTRACT
- B. EXHIBITOR NOT ENTITLED TO ANY REFUND
- C. EXHIBITOR AND THEIR CONTRACTORS NOT PERMITTED ON-SITE UNTIL THE ACCOUNT HAS BEEN SETTLED IN FULL
- D. EVENT MANAGER UTILIZING THE EXHIBITION SPACE FOR PURPOSES THEY DEEM FIT

CANCELLATION TERMS

NOTICE OF CANCELLATION OF SPACE, INCLUDING SPACE REDUCTION, SHALL BEMADE BY THE EXHIBITOR IN WRITING AND ITS CONFIRMATION SHALL BESUBJECT TO THE DISCRETION OF THE EVENT MANAGER, SUBJECT TO THEPAYMENT OF CANCELLATION FEES BY THE EXHIBITOR TO THE EVENT MANAGERAS CONSIDERATION FOR RELEASE FROM THE CONTRACT AS FOLLOWS :BEFORE 31-MARCH 2014FULL REFUNDBETWEEN 01-APRIL & 31-MAY 201430% OF CONTRACT AMOUNTBETWEEN 01-JUNE & 31-AUGUST 201450% OF CONTRACT AMOUNTAFTER 31-AUGUST 2014100% OF CONTRACT AMOUNT

SUPPLEMENTARY CLAUSES

WHENEVER NECESSARY, THE EVENT MANAGER SHALL ISSUE SUPPLEMENTARY REGULATIONS IN ADDITION TO THE TERMS AND CONDITIONS OF CONTRACT TO ENSURE THE SMOOTH MANAGEMENT OF THE EXHIBITION. ANY ADDITIONAL WRITTEN REGULATIONS SHALL FORM PART OF THE CONTRACT AND SHALL BE BINDING ON THE EXHIBITORS.

RIGHT OF REFUSAL

THE EVENT MANAGER RESERVES THE RIGHT TO REFUSE ANY APPLICATION.

EXHIBITOR'S CONFIRMATION Company Name: Signatory : Designation : Signature & Company Stamp :

Date :





Development Corporation







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E. PRODUCTS & SERVICES CATEGORY

Please select the categories which your exhibits fall within. You may select more than one.

#1. FASHION, APPAREL & TEXTILES #5. HOME PRODUCTS & SERVICES ladies' children's kitchenware tableware men's babv's towels hangers unisex nightwear bedding & furnishing sportswear batik bathroom accessories t-shirts & singlets lingerie baby products curtains linens knitted apparel men's undergarments decorative items gloves first-aid kits apparel accessories cotton products detergents disposable products pottery garden accessories yarns & thread fabrics uniforms water filters air purifier polyester fabrics leather & synthetic materials solar panels | landscape services elastic products & webbing others:others:-**#2. FASHION ACCESSORIES, JEWELLERY & FOOTWEAR #6. LIFESTYLE ELECTRICALS & ELECTRONICS** multimedia caps & hats belts neckties umbrellas audio video equipment & accessories handbags, wallets, luggage & briefcases household electrical appliances camera scarves, shawls, handkerchiefs & muslim hijab personal computers security products sunglasses & optical frames printers computer peripherals & accessories hosiery & socks fashion jewellery gold & silver jewellery telephone related devices & accessories jewellery of other precious metals men's shoes telephones / mobile phone air conditioner & refrigerator ladies' shoes children's shoes others:sports shoes sandals & slippers **#7. INTERIORS, FURNISHINGS & FITTINGS** customised shoes safety & work shoes footwear accessories & components awnings & blinds lightings tiles architectural & decorative products casual footwear others:carpets doors, windows, gates, fences, frames & related products **#3. COSMETICS, TOILETRIES, HEALTH & WELLNESS** sanitary fittings kitchen furniture cosmetics toiletries essential oil & perfume outdoor furniture wooden furniture healthcare products herbal, traditional products plastic furniture rattan & cane furniture plants for therapeutic use herbal, traditional services metal furniture office furniture beauty & physical well-being services condoms cabinets & racks chairs & sofa others:home furniture dining furniture children's furniture bedroom furniture #4. GIFTS, SOUVENIRS, STATIONERY & TOYS hospital furniture living furniture pewterware ceramic & porcelain articles industrial & commercial furniture glass & crystal wooden & rattan articles knockdown/DIY furniture wooden flooring & panels plastic & acrylic articles clocks & watches furniture parts/components interior design services picture frames silverware handicrafts others:works of art candles artificial flowers EXHIBITOR'S CONFIRMATION diaries & calendars office & school supplies Date : greeting cards photo albums Company Name: paper products books/magazines Signatory : pens/pencils/rulers/erasers/correction pens Designation : decorative packaging & containers wheel toys Signature & Company Stamp : electronic toys fitness equipment dolls & stuffed toys camping equipment playground equipment sporting goods scale-model toys / puzzles balloons

others:-











Qube Integrated (M) Sdn Bhd

(227777-4) Wisma Qube, No 32-3, Jalan Nauki B U20/B, Seksyen U20, TSB Commercial Centre, Sg. Buloh, 40160 Shah Alam, Selangor Darul Ehsan, Malaysia Tel : +603-6151 9973 / 9673 / 9873 Fax : +603-6151 3973 / 3673

F. FACIT@INTRADE (Fashion, Art, Cosmetics, Interior, Textile) Partcipation Evaluation

COMPULSORY TO BE COMPLETED FOR FACIT@INTRADE APPLICANTS **BRAND DETAILS** 11) Explain why participation at FACIT@INTRADE is important for your business 1) Brand Name (if any) 2) Brand Positioning Bottom Middle Тор of the range of the range of the range Others (please specify) : **BUSINESS & PRODUCTION DETAILS** Please tick where applicable 3) Where are your products made? **IMPORTANT NOTICE** In-house Outsource. Please specify which country: • All applicants are required to submit lookbook / images of products or designs / product catalogue. 4) Business Activity Distributor Manufacturer Agent • Application will be evaluated and your company will be notified within 2 weeks upon receipt of complete Retailer Trader Wholesaler documentation Others (please specify) : 5) Are you already exporting? • LOOKBOOK/IMAGES/CATAOGUE Yes. Countries exporting to: No The lookbook/images/catalogue must be submitted in the hardcopy to address : 6) Which market do you wish to penetrate/develop? Please specify: 10-2, 10th Floor, West Wing, Menara MATRADE Jalan Khidmat Usaha, Off Jalan Duta 7) Are your products available in a store? 50480 Kuala Lumpur Yes No Please specify: OR softcopy to : departmental store intrade.lookbook@gmail.com own store 8) Contact Person Note: to indicate name of person in charge of export market FACIT@INTRADE FACIT@INTRADE is a segment within INTRADE which is a trade exhibition of the Malaysia Fashion Week. 9) Manager & Sales Ma Criteria for participation at FACIT@INTRADE to indicate name, if such designation exists in the (i) high-style quality products and services or unique products organisation. If not, this information can be left out that create a differentiation (ii) Ability to supply on a commercial scale internationally. 10) PR Agency complete this information if company has a PR agency **EXHIBITOR'S CONFIRMATION** in Malaysia or other parts of the world Date : Name of Signatory : Authorized Designation : Signature & Company Stamp :











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G. SHOW DIRECTORY EXHIBITOR LISTING

Compulsory for all exhibitors

Each exhibiting company at INTRADE 2014 is entitled to a FREE insertion of 100 words in the Show Directory, which describes the exhibited products/services, to enable Trade Visitors to identify your products/services with ease. Exhibitors are encouraged to take full advantage of this service, but should not exceed the specified length. Excess text will be edited without further consultation. Detailed description of company and/or product/service to be exhibited* (100 words only)

Company Nar	ne
Address	
	Post Code
State	Country
Tel #	Fax #
Website	
Contact Perso	on for trade enquiries (exports)
Salutation	Mr Mrs Ms
•	Others :
Name	
Designation Mobile #	
Email	
2	
Nature of Bus	iness
Agent	Association Govt Body Manufacture
Media	Retailer Trader Wholesaler
Others:	
(please specify)	
• All informa	tion provided must be accurate at time of
submission	tion provided must be accurate at time of
	ed must be <u>in English only</u> .
	ation received after specified deadline may
•	d from the INTRADE 2014 Show Directory.
	Manager reserves the right to edit the
	n provided for grammar and typo errors.
DEADLINE	FOR SUBMISSION 31. Aug. 2014
	CONFIRMATION
Date :	
Name of Signa	•
Authorized De	esignation :

Signature & Company Stamp :

Name

Name	
Designation	
Mobile #	
Email	

Our person in charge of Exhibitor Publicity is :-











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H. SHOW DIRECTORY ADVERTISING

The Show Directory is distributed to hosted buyers and VIPs, It is a source of reference and information for trade visitors, and is available for sale throughout show days. You are invited to advertise in the Show Directory to enhance the visibility of your participation.

SPECIFICATIONS

Size:	148.5mm (W) x 210mm (H) – A5 size
Format:	Softcopy in Illustrator (.ai) or PDF only
Bleed:	158.5mm (W) x 220mm (H)
Text Area:	128.5mm (W) x 195mm (H)
Resolution:	High Resolution (min 300dpi)
Submission:	01-October 2014

ADVERTISEMENT BOOKINGS

Outside Back Cover (1 only)	RM5,000
Inside Front Cover (1 only)	RM4,500
Inside Back Cover (1 only)	RM4,000
Run-On-Page (ROP)	RM3,500

• All advertisements are full page full colour

• Advertisement space is allocated strictly on first-comefirst-served basis

BOOKING DEADLINE 31. Aug. 2014

Payment for Advertisement

Full payment, payable before <u>15-Sept 2014</u>

 By Cheque. All cheques made payable to :

 QUBE INTEGRATED MALAYSIA SDN BHD

 Direct Remittance. Banking details :

 QUBE INTEGRATED MALAYSIA SDN BHD

 Bank :
 MALAYSIA SDN BHD

 Bank :
 MALAYAN BANKING BERHAD

 Acccount # : 5143-9231-0009

 Address :
 7&8 Jalan Tanjung SD 13/1,

Bandar Sri Damansara 52200 Kuala Lumpur, Malaysia

Date :

EXHIBITOR'S CO	NFIRMATION
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Company Name: Signatory : Designation :

Signature & Company Stamp :

I. EXHIBITOR PUBLICITY

Please provide us with interesting and relevant information on your participation. The information provided will be used where possible for visitor promotions and/or dissemination to media.

NEW PRODUCTS

Please list any new products you will be showcasing for the first time in Malaysia or in the region :-

	Brand Name	Product Name	Description
Product #1			
Product #2			
Product #3			
Product #4			
Product #5			

Please attach separate sheet if space is insufficient

PRODUCT LAUNCHING

Please list your product launching at INTRADE 2014, if any, for Inclusion in the list of activities.

Product Name	
Brand Name	
Launch Date	Launch Time
Launch Details	
Product	
Description	
• usage	
 new features 	
 benefits 	
• competitive	
edge	

Please attach separate sheet if space is insufficient

Our person in charge of Exhibitor Publicity is :-

Name	
Designation	
Mobile #	
Email	