

Just Multifamily

645 Mayport Rd, Suite 5, Atlantic Beach, FL 32233

Phone: 904-247-5334 • Fax: 904-853-6926

COMMERCIAL REAL ESTATE INVESTOR QUESTIONNAIRE

ALL INFORMATION IS FOR THE PRIVATE USE OF JUSTMULTIFAMILY REAL ESTATE INVESTMENT ADVISORS, LLC. WE WILL NOT SELL OR SHARE THIS INFORMATION.

Name: ☐ **Mr.** ☐ **Mrs.** ☐ **Ms** _____

Address: _____

City: _____ **State** _____ **Zip** _____

Phone# _____ **Mobile#** _____

Fax# _____ **Email** _____

HAVE YOU EVER PURCHASED COMMERCIAL REAL ESTATE? ☐ **Yes** ☐ **No**

IF YES, WHAT TYPE OF COMMERCIAL REAL ESTATE HAVE YOU PREVIOUSLY INVESTED?

- | | |
|---|--|
| <input type="checkbox"/> Multi-Family 5 - 25 Units | <input type="checkbox"/> New Construction |
| <input type="checkbox"/> Multi-Family 25 - 100 Units | <input type="checkbox"/> Vacant Land |
| <input type="checkbox"/> Multi-Family 100 - 200 Units | <input type="checkbox"/> Portfolios |
| <input type="checkbox"/> Multi-Family 200 or more Units | <input type="checkbox"/> Condo Conversions |
| <input type="checkbox"/> Commercial: Industrial | <input type="checkbox"/> Rehab(s) |
| <input type="checkbox"/> Commercial: Office / Retail | <input type="checkbox"/> Mortgage Notes |
| <input type="checkbox"/> Commercial: Development | <input type="checkbox"/> Tax Liens |
| <input type="checkbox"/> Senior Housing | <input type="checkbox"/> Foreclosures |
| <input type="checkbox"/> Pre-Sale(s) | <input type="checkbox"/> Other _____ |

ARE YOU CURRENTLY INVESTED IN COMMERCIAL REAL ESTATE? ☐ **Yes** ☐ **No**

IF YES, WHAT TYPE OF COMMERCIAL REAL ESTATE ARE YOU CURRENTLY INVESTED?

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IF YES, DO YOU (or) WILL YOU MANAGE YOUR OWN COMMERCIAL PROPERTY? ☐ Yes ☐ No

WHAT IS YOUR APPROXIMATE COMMERCIAL REAL ESTATE INVESTMENT BUDGET?

- | | |
|--|--|
| <input type="checkbox"/> Less than \$100,000 | <input type="checkbox"/> \$500,000 - \$1,000,000 |
| <input type="checkbox"/> \$100,000 - \$250,000 | <input type="checkbox"/> \$1,000,000 - \$3,500,000 |
| <input type="checkbox"/> \$250,000 - \$500,000 | <input type="checkbox"/> \$3,500,000 - _____ |

WHEN DO YOU PLAN ON INVESTING? ☐ 0 - 3 mo. ☐ 3 - 6 mo. ☐ 6 - 12 mo. ☐ 1 - 2 yr.

WHAT IS YOUR APPROXIMATE DOWN PAYMENT BUDGET?

- | | |
|--|--|
| <input type="checkbox"/> Less than \$100,000 | <input type="checkbox"/> \$500,000 - \$1,000,000 |
| <input type="checkbox"/> \$100,000 - \$250,000 | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> \$250,000 - \$500,000 | |

WHAT AREAS ARE YOU PLANNING TO INVEST?

- ☐ Florida / Specify Location(s) _____
- ☐ Georgia / Specify Location(s) _____
- ☐ Other / Specify Location(s) _____

WHAT TYPES OF COMMERCIAL REAL ESTATE ARE YOU CURRENTLY INTERESTED IN INVESTING?

- | | |
|---|---|
| <input type="checkbox"/> Multi-Family 5 - 25 Units | <input type="checkbox"/> Vacant Land |
| <input type="checkbox"/> Multi-Family 25 - 100 Units | <input type="checkbox"/> Condo / Hotel |
| <input type="checkbox"/> Multi-Family 100 or more Units | <input type="checkbox"/> Mortgage Notes |
| <input type="checkbox"/> Commercial: Industrial | <input type="checkbox"/> Tax Liens |
| <input type="checkbox"/> Commercial: Office / Retail | <input type="checkbox"/> Foreclosures |
| <input type="checkbox"/> Commercial: Development | <input type="checkbox"/> Other _____ |

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WHICH PROPERTY CLASSES INTEREST YOU?

- | | |
|---|--------------------------------------|
| <input type="checkbox"/> Class A | <input type="checkbox"/> Class B |
| <input type="checkbox"/> Class C | <input type="checkbox"/> Class D |
| <input type="checkbox"/> Property ready to take over and run | <input type="checkbox"/> Any |
| <input type="checkbox"/> Property needs work but is ready to rent | <input type="checkbox"/> Other _____ |

WHAT IS YOUR INVESTMENT STRATEGY?

- | | |
|--|------------------------------------|
| <input type="checkbox"/> Short Term (Flip / Pooled Investment) | <input type="checkbox"/> Both |
| <input type="checkbox"/> Long Term (Buy / Hold) | <input type="checkbox"/> Indecided |

HOW WILL YOU FINANCE YOUR COMMERCIAL REAL ESTATE INVESTMENT(S)?

- | | |
|--|---|
| <input type="checkbox"/> Conventional | <input type="checkbox"/> 2 nd Mortgage |
| <input type="checkbox"/> Non Conventional | <input type="checkbox"/> Cash |
| <input type="checkbox"/> Creative (Owner Carry Back) | <input type="checkbox"/> Self Directed IRA |
| <input type="checkbox"/> Hard Money Loan | <input type="checkbox"/> 1031 Exchange |
| <input type="checkbox"/> Private Money Loan | <input type="checkbox"/> Other _____ |

WHAT ARE YOUR KEY MOTIVATORS FOR INVESTING IN COMMERCIAL REAL ESTATE?

- | | |
|--|--|
| <input type="checkbox"/> Cash Flow | <input type="checkbox"/> Career Change |
| <input type="checkbox"/> Tax Shelter | <input type="checkbox"/> Retirement |
| <input type="checkbox"/> Life Style Change | <input type="checkbox"/> Other _____ |

WHAT SERVICES WILL YOU NEED FOR YOUR COMMERCIAL REAL ESTATE INVESTMENT(S)?

- | | |
|---|--|
| <input type="checkbox"/> Real Estate Broker | <input type="checkbox"/> Inspector(s) |
| <input type="checkbox"/> Mortgage Broker / Lender | <input type="checkbox"/> Contractors |
| <input type="checkbox"/> Lawyer | <input type="checkbox"/> 1031 Intermediary |
| <input type="checkbox"/> CPA | <input type="checkbox"/> Property Manager |
| <input type="checkbox"/> Asset Management | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Insurance | |

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IDENTIFY ANY SPECIAL SKILL, TRADES OR RESOURCES YOU HAVE THAT WILL HELP DEVELOP YOUR COMMERCIAL REAL ESTATE INVESTMENT PORTFOLIO.

Professional Skill / Experience _____

Special Skill / Trade _____

Other Resources _____

ARE YOU INTERESTED IN INVESTING WITH AND/OR PARTNERING WITH OTHER INVESTORS WITH LIKE KIND INTEREST AND GOALS? ☐ YES ☐ NO

PLEASE SELECT ALL TOPICS YOU WOULD FIND HELPFUL WITH YOUR COMMERCIAL REAL ESTATE INVESTMENT(S)

- ☐ Finding a Good Deal
- ☐ Rehabbing Properties
- ☐ Due Diligence
- ☐ Property Management

- ☐ Reliable Contractors
- ☐ Exit Strategies
- ☐ 1031 Exchanges
- ☐ Other _____

Thank you for helping us serve you better.

Please return pages 1 -3 by Fax: (904) 853-6926 or Email: info@JustMultifamily.com



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