October 2012



'The Voice of Texas Locksmiths'



Professional Locksmiths Serving Texas Since 1964

www.texaslocksmiths.org

AUTOMOTIVE

More Tools...

More Product...

More Educated Sales Reps...

Our Auto Guys









1.800.231.4105 www.hlflake.com

7im 218

2012 Board

| President | | | |
|--|--|--|--|
| John C. Helweg, <i>Houston, TX</i> | | | |
| 713-467-6666 | | | |
| president@texaslocksmiths.org | | | |
| 1 st Vice President | | | |
| Don Hiser, <i>Houston, TX</i> | | | |
| 713-742-8000 - (Fax) 713-692-5212 | | | |
| 1st@texaslocksmiths.org | | | |
| 2 nd Vice President | | | |
| Steven Sharp, <i>Cedar Park, TX</i> | | | |
| 2nd@texaslocksmiths.org | | | |
| Secretary | | | |
| Kim Brookshire, El Paso, TX | | | |
| Treasurer | | | |
| Don Meyers, <i>San Antonio, TX</i> | | | |
| Parliamentarian | | | |
| Steve Stanhope, <i>Amarillo, TX</i> | | | |
| 806-290-7969 | | | |
| parl@texaslocksmiths.org | | | |
| Membership Director | | | |
| Mark Dawson, <i>The Woodlands, TX</i> | | | |
| 281-364-0500 - (Fax) 281-292-0911 | | | |
| membership@texaslocksmiths.org | | | |
| Editor | | | |
| Lauren Hollon, <i>Corpus Christi, TX</i> | | | |
| 361-461-9396 | | | |
| editor@texaslocksmiths.org | | | |
| Sorgoont-ot-Arms | | | |

Sergeant-at-Arms

John Laughlin, *Mineola, TX* 903-569-5753 sgt@texaslocksmiths.org

Chair, Board Of Trustees

Troy Maynard, *Austin, TX* 512-563-7815 - (Fax) 512-264-3060 trustee@texaslocksmiths.org

Webmaster

Glenn Koons, *Austin, TX* 512 346 2326 - (Fax) 512 346 3871 webmaster@texaslocksmiths.org

Table of Contents

| 3 | Table of Contents & Board |
|-------|--------------------------------------|
| 4 | President's Message |
| 5 | 1st VP's Report |
| 6 | Membership Report |
| 7 | Parliamentarian Report |
| 8 | Secretary's Report |
| 9 | A Note From the Editor |
| 10-13 | The Oakley Report |
| 14 | Calendar of Events |
| 15 | ALOA South Central Director's Report |
| 16 | NTLA Report |
| 17 | LockPAC |
| 18-19 | 2013 Convention Floor Plan |
| 20 | Locksmith Laughter |
| 21-22 | Associate Members |
| | |
| | |
| | |
| | |

TEXAS LOCKSMITHS ASSOCIATION P. O. BOX 15242 AUSTIN, TX 78761-5242

President's Message John C. Helweg

We mailed out an invitation state wide last week to every registered Locksmith and Access Control company in Texas, which were approximately 1330 invitations. The invitation was to join us at the 2012 Lubbock Roadshow, the 2013 Corpus Christi Convention and to join the Texas Locksmiths Association. We also included a registration form for the roadshow and a TLA membership application within the invitation. Everyone should have received it by now.

The distribution list we've compiled is pretty amazing. It's not just TLA members. We were able to get data from DPS, but we were only able to get companies, not all the licensed Locksmiths and the data was not is a usable format. With a little technical magic and data clean-up we were able to massage the data so we could use it for the mail distribution.

We are discussing doing a similar distribution in the next few weeks by distributing the convention booklet state wide to the same distribution list. We are also working with our Associate Member supply houses to help get our messages out. We previewed a couple versions of the cover art for the convention booklet and it, as always, looks amazing.

I would like to wish my Dad a happy birthday. He's 72 years young.

Regards,

John C. Helweg

1st Vice President's Report Don Hiser

Hello Members,

Our trade show is shaping up nicely; we have 44 booths reserved as of the road show with 17 booths left. Our vendors have been very supportive and I look forward to a great show. I will keep everyone informed of the progress. You can go to the website and see the <u>convention floor plan</u>. (It is labeled to let you know which vendors have signed up so far)

We had our road show in Lubbock on October 18-19 2012, I was fortunate to be able to attend. I think it went very well and I can't wait till our next road show. We get to travel and see members of TLA that we don't regularly see and meet prospective members.

I hope everyone one is planning to go to the PSB meeting on October 30 in Austin Texas (9:00AM). I always find it very informative and it is firsthand view of how our PSB works for all of us. I have gained a greater understanding of how our system works. I also remind you that attending gives you CEU's. Just contact one of the BOD members after the meeting, give them your name mailing address and pocket card ID number and we will Email you your certificate.

Please, remember to invite a locksmith to join TLA as there is strength in numbers.

Thanks for your support

Don Hiser, CRL

Membership Report Mark Dawson

No report submitted.

Parliamentarian's Report Steve Stanhope

I enjoyed the roadshow met new people to network with and got a day off.

I have a new bylaws proposal. Since we have a school now, the board voted to summit for member approval that the second vice president would be the chairperson of the school. The second vice president is already in charge of education.

This would give TLA more control of how we offer education. This proposal will be voted on at the membership meeting in January.

Steve Stanhope

Secretary's Report Kim Brookshire

Hello all!!

My husband, Bobby and I ventured up to Lubbock this past weekend for the Roadshow and had a wonderful time. It was great to meet some of my fellow board members and put a face with a voice. Thank you to those locksmiths that came for the classes and tradeshow. The door prizes from our vendors were awesome!

I can't believe that this year is almost over which means the 2013 Convention in Corpus Christi is right around the corner. I hope everyone is planning to attend so I can meet more of your lovely faces. The board members have been working very hard to put together an awesome time for you. Don't procrastinate.....make your reservations today!!

Have a great month and Happy Thanksgiving!!

A Word from the Editor Lauren Lee Hollon

Hello everyone! I hope you are all doing well. I have not heard a peep out of anyone in regards to what they would like to see or do while in Corpus Christi this January. Please call, email, text... let me know your thoughts!

I wish I could give you a good idea on what it might be like here in January but winters are VERY unpredictable in South Texas. It can be in the 40's or the 90's or both in the same day! Either way there is plenty to do while here. I look forward to seeing locksmiths and vendors in just a few short months!!

The Oakley Report Keith Oakley

As Texas Locksmiths gear up for the next Legislative session, we are beginning to get a better picture of whom and what we will be facing. We will have at least 34 new members of the Texas House of Representatives and five new Senators.

The Speaker of the House is elected at the beginning of each session by the membership. The current Speaker, Joe Straus, R-San Antonio, is expected to be re-elected, but Rep. Byron Hughes, R-Marshall, has announced that he plans to challenge him. The one thing in politics that you can be certain about, is that you can't be certain about anything.

The Speaker will appoint Chairmen to all of the committees in the House around the end of January. Capitol insiders have plenty of guesses about who will be granted chairmanships, but they are just guesses.

The Senate however does not wait until the legislative session begins to name chairs. Lieutenant Governor Dewhurst named his chairmen this past week.

Senator Kel Seliger (R-Amarillo) is appointed as Chair of the Senate Committee on Higher Education. He recently served as Chair of the Senate Committee on Redistricting.

Senator Robert Nichols (R-Jacksonville) is appointed as Chair of the Senate Committee on Transportation, succeeding Senator Tommy Williams (R-The Woodlands) who was recently appointed as Chair of the Senate Committee on Finance. Senator Nichols has a distinguished background in Texas transportation, having served as a Commissioner of the Texas Department of Transportation.

Senator Judith Zaffirini (D-Laredo), is appointed as Chair of the Senate Committee on Government Organization, where important Sunset legislation – including bills relating to the Higher Education Coordinating Board – will be considered this Session.

Senator Rodney Ellis (D-Houston), who has served as Chair of the Senate Committee on Government Organization, is appointed as Chair of the Senate Committee on Open Government to work on rewriting appropriate sections of the Open Government laws and increase transparency in state government operations in this age of modern communications.

Senator Craig Estes (R-Wichita Falls) is appointed as Chair of the Senate Committee on Agriculture, Rural Affairs and Homeland Security, with the important responsibility of Homeland Security transferred to his Committee. This new responsibility will compliment Senator Estes' personal priorities and military presence in his District.

Senator Dan Patrick (R-Houston) has been appointed as Chair of the Senate Committee on Education. Senator Patrick succeeds Senator Florence Shapiro (R-Plano) who announced her retirement from the Texas Senate in September 2011.

Senator Juan "Chuy" Hinojosa (D-McAllen) is appointed as Chair of the Senate Committee on Intergovernmental Relations, which deals with local government issues.

Senator Glenn Hegar (R-Katy) is appointed as Chair of the Senate Committee on Nominations, which handles the important job of considering Gubernatorial appointments.

Senator Royce West (D-Dallas), who served as Chair of the

Senate Committee on Intergovernmental Relations, is appointed as Chair of the Senate Committee on Jurisprudence.

Senator Bob Deuell (R-Greenville) is appointed as Chair of the Senate Committee on Economic Development to help grow the Texas economy and create new jobs. This position was formerly filled by Senator Mike Jackson (R-La Porte).

As previously announced, Senator Tommy Williams (R-The Woodlands) will serve as Chair of the Senate Committee on Finance, succeeding Senator Steve Ogden (R-Bryan) who announced his retirement following the 82nd Legislature.

With looming Medicaid costs and the implementation of Obamacare, Senator Jane Nelson (R-Flower Mound) has been reappointed as Chair of the Senate Committee on Health and Human Services to help the Senate address federal healthcare and Obamacare challenges.

In light of complicated challenges facing Texas relating to tort reform, property rights and health insurance, Senator Robert Duncan (R-Lubbock) has been reappointed as Chair of the Senate Committee on State Affairs.

Senator John Carona (R-Dallas) is reappointed as Chair of the Senate Committee on Business and Commerce after previously serving as Chair of the Senate Committee on Transportation and Homeland Security.

Senator Troy Fraser (R-Horseshoe Bay) is reappointed as Chair of the Senate Committee on Natural Resources after previously serving as Chair of the Senate Committee on Business and Commerce.

Senator Kevin Eltife (R-Tyler) is reappointed as Chair of the

Senate Committee on Administration.

Senator John Whitmire (D-Houston) is reappointed as Chair of the Senate Committee on Criminal Justice.

Senator Leticia Van de Putte (D-San Antonio) is reappointed as Chair of the Senate Committee on Veteran Affairs and Military Installations.

TLA congratulates the newly appointed Senate Chairmen, and we look forward to working with them during the upcoming session.

Calendar of Events

- TLA Board conference calls are held the first Thursday of each month from 7-9pm
- MLA meetings are held the first Monday (every other month) from 7-9pm @ Michael's Keys, 4003 Colleville Blvd, Colleville, TX 76034
- LASA meetings are held the second Thursday of each month from 7-9pm @ Oak Ridge Baptist Church
- GHLA meetings are held the second Tuesday of each month from 7-9pm @ HL Flake
- NTLA meetings are held the second Monday of each month from 7-9pm @ Hans Johnsen
- El Paso meetings are held the fourth Wednesday of each month at the Wyndham Hotel, 2027 Airway Blvd from 11:30am-1pm

November 2012

11/1 - TLA conference call 11/8 - LASA Elections 11/12 - NTLA meeting 11/13 - GHLA meeting 11/28 - El Paso meeting

December 2012

12/3 - MLA meeting 12/6 - TLA conference call 12/10 - NTLA meeting 12/11 - GHLA Elections 12/? - LASA Banquet

January 2013

1/3 - TLA conference call
1/5 - GHLA Banquet
1/10-12 - TLA Convention in Corpus Christi, TX
1/10 - LASA meeting
1/14 - NTLA meeting
1/23 - El Paso meeting

2014 TLA Celebrates 50 Years

ALOA South Central Director's Report John Arnold

I have just arrived back from the ALOA convention in Las Vegas. I had a really good time. I visited with locksmiths from all over the world, ate late a king, and even did a little gambling. I also learned of some new products that will be a future part of my business. We will be in Baltimore next July and you should start planning to attend now. We just completed the Fall ALOA board meeting here in Dallas. Mary May is to be the permanent Executive Director. SAVTA has been owned by ALOA for several years and we are dissolving it as a separate corporation as of January 2013. This will make little difference to our members. It will save a lot money required to maintain it as a separate business entity. Also SAVTA will receive a voting seat on the ALOA board. IAIL (International Association of Forensic Locksmiths) will now be a part of ALOA. IAIL sets the standards for this important and growing field. We provide them with the infrastructure to continue their ongoing recertification process and help educate others about this field. Don't forget I sti;; have matching funds for the TLA legislative fund. These funds ill disappear forever if not used before the end of the year. Email me at arnold61@usa.net for more information. We have a show called ALOA Latino coming in February in Guadalajara Mexico. I already have several Texans heading south of the border for this important show. A group is going to attend the meeting then head to Porta Viarta for a few days. We are currently working on the agenda. Stay tuned if interested. I am really excited.

Good luck and Good Locks, John Arnold, CML

NTLA Report

NTLA next meeting is November 12 at Hans Johnsen at 7:00pm in Dallas as usual. We will be doing a webinar on Ethics. We are doing the webinar format to demonstrate how ALOA has been able to spread a lot of classes around the country to those who do not have time to get their education. Also it will be election time, so please get word in. We need new leaders. December is the Christmas party at Soulmans BBQ at 183 and Regal row. We like to start early around 6 so we can have a god time. Everyone and their families are invited. Last Dave McOmie will be here Nov 2 thru 4. Unfortunately this is sold out but you can catch him this Spring. You can email <u>Northtexaslocksmiths@usa.net</u> or call

Eagle 214-914-1516 to find out more.

LockPAC Pledge Card

It began as early as August 2005. It was published in the Advisor that there was a need for the locksmiths of the TLA to help with additional contributions to the Legislative Fund. The need was great then and even greater now. Just as in 2005 you are being encouraged to help with the following:

1. Would you pledge one service call fee a month for one year?

2. Would you make an honest attempt to sign up a non-member. There are many locksmiths who are not members, but should be.

If each member of TLA pledges the above, we could continue to fund our lobbyist, Keith Oakley, as he works on our behalf in the legislature and with the PSB board. We could also increase our membership to approx. 800 members.

We are anticipating many positive legislative changes this year, but those changes do not automatically happen. Will you join with other locksmiths in Texas affect changes for the future of our industry? Please sign up today!

I, _____ will pledge one service call fee per month for one year to support our lobbyist efforts, and I will contact one non-member and ask him to join TLA.

It's that simple! You may mail in your pledge monthly, quarterly, or yearly. Thank you in advance for those who will pledge and for those who continue to honor there pledges.

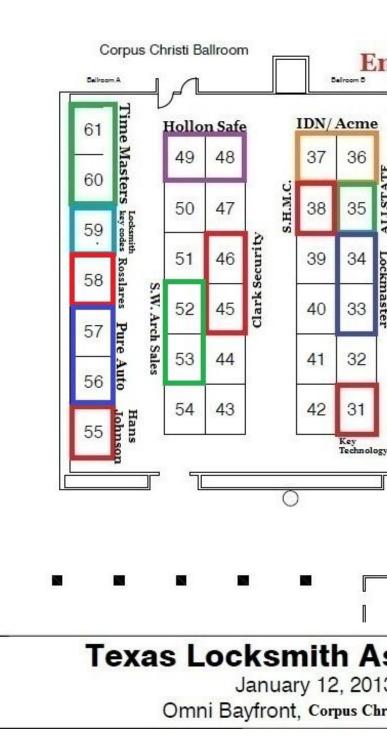
TLA Board of Directors.

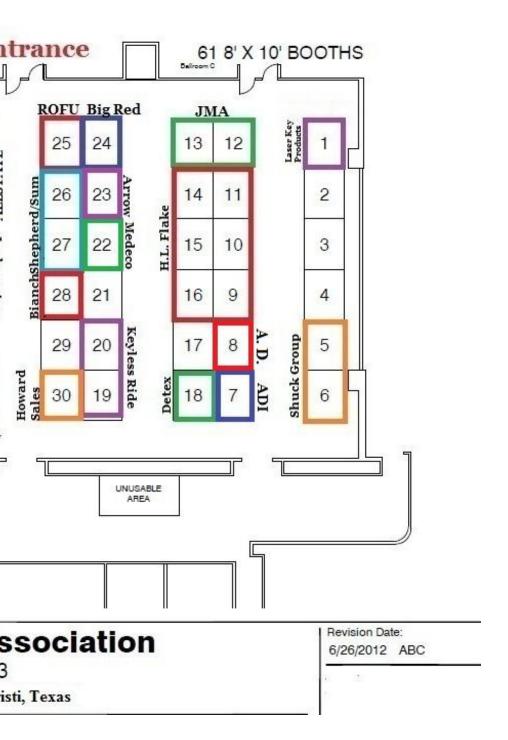
Member & Company Name:

TLA Member Number:

Address:_____

City:_____Zip Code__







Associate Members Associated Locksmiths of **Clark Security Products** 1601 Water Ridge America (ALOA) Lewisville, TX 75057 3500 Easy Street Dallas, TX 75247 **P** 214-654-3933 P 214-827-1701 **F** 888-682-3329 www.clarksecurity.com www.aloa.org **ClearStar Security Network** Dugmore & Duncan Inc. 30 Pond Park Road 4454 Lopez Ave Hingham, MA 02043 Port Townsend, WA 98368 **P** 888-384-6673 F 866-850-9926 **F** 888-329-3846 www.clearstar.com literartu@dugmore.com www.dugmore.com Elite CEU Gardall Safe Corporation Brendan Driscoll 16238 Ranch Road 620 N Ste F Box 240 Austin, TX 78717 Svracuse, NY 13206-0240 **P** 866-556-5512 **P** 800-722-7233 F 512-351-3746 bdriscoll@gardall.com www.eliteceu.com www.gardall.com **Greater Houston Locksmiths** Hans Johnsen Company Association Reid Hill 8901 Chancellor Row P.O. Box 541894 Houston, TX 77254-1894 Dallas, TX 75247 P 281-GHLA-INF **P** 214-879-1550 281-445-2463 **F** 214-879-1520 board@houstonlocksmiths.org rhill@hjc.com www.houstonlocksmiths.org www.hjc.com

| H L Flake 5235 Glenmont Dr Houston, TX 77081 P 800-231-4105 F 888-329-0601 info@hlflake.com www.hlflake.com | Hollon Safe Company Lauren L. Hollon 277 44th St. Corpus Christi, TX 78412 P 888-455-2337 F 866-408-7303 hollon@hollonsafe.com www.hollonsafe.com |
|--|--|
| IDN Acme 14020 N Welch Rd, Dallas, TX 75244 P 972-664-1240, 800-372-2263 F 972-664 1252 7555 Pebble Dr, Ft. Worth, TX 76118 P 817-284-5696, 800-859-2263 F 817-284-3501 www.idnacme.com | IDN ACME 1308 N. First St., Houston, TX 77401 P 713-668-0022, 800-359-2263 F 713-668-8050 12919 Delivery Dr, San Antonio, 78247 P 210-545-3396, 800-431-2263 F 210-545-2198 www.idnacme.com |
| The Shuck Group 11142 Shady Trail Dallas, TX 75229 P 972-247-4692 F 972-247-3606 gregshuck@theshuckgroup.com www.theshuckgroup.com | TimeMaster Inc. 157 Venture Court, Suite #9 Lexington, KY 40511 P 888-798-8465 www.time-master.com |
| | |







Get In, Get Out, Get the Job Done!

At IDN-Acme we know your time is valuable, so the less time you spend in line at will call the more time you have to focus on your next job. Check out our On-Demand Get In, Get Out Will Call Service. Then get on with your life!

Houston 1308-A North First St. Bellaire, TX 77401 P. 713.668.0022 F. 713.668.8050 Dallas 14020 Welch Road Farmers Branch, TX 75244 P. 972.664.1240 F. 972.664.1252 Fort Worth 7555 Pebble Drive Ft. Worth, Texas P. 817.284.5696 F. 817.284.3501 San Antonio 12919 Delivery Drive San Antonio, TX P. 210.545.3396 F. 210.545.2198

www.idnacme.com

TEXAS LOCKSMITHS ASSOCIATION P. O. BOX 15242 AUSTIN, TX 78761-5242 «Member» «Company Name» «Billing Street» «Billing City», «Billing State» «Billing Zip»

HELP SAVE TREES, TIME AND MONEY PLEAS E PROVIDE A CURRENT E-MAIL ADDRESS TO: editor@texaslocksmiths.org