

2014 U.S. Company Member Application and Agreement

This application is for businesses and firms located in the 50 United States that are performing services related to the accounts receivable management industry, including but not limited to third-party consumer debt collection, billing and outsourced first-party debt collection, asset buying, judgment recovery, litigation and collection or creditor defense law firms. Please note:

- If your company is located outside of the 50 United States and meets all other requirements above, please complete the International Company Member Application and Agreement.
- If your company is a supplier and does not contact debtors, ask about membership in ACA's Affiliate (Vendor) Division.
- If your company only collects debt it originated or owned before it went into default, ask about ACA's Creditors International (CI) Division, which offers membership for professionals in credit management and lending.

ACA membership by location

- Each office wanting ACA member benefits (access to the members-only website including compliance resources; business discounts; training for employees; risk management products and services; mailed publications; and more) must complete an application and pay dues. Multi-office dues discounts may be available for companies holding memberships for 50 percent or more of their locations; please contact us for more information.
- This is a joint application for dual membership in ACA and the affiliated state/regional association (unit) serving your area. Company membership is a combined package of national and unit benefits. Units consist of one or more states and are your local source for information, education, networking, legislative advocacy and more.

Apply at any time

• ACA's membership year is Jan. 1 – Dec. 31. If you apply mid-year, you still pay full annual dues. If a prorated credit applies when your membership is made effective, it will be reflected on your first renewal statement.

ACA's governing documents

Applicants and members agree to abide by the ACA International and Unit Bylaws, Standard Operating Procedures, Code of
Ethics and Code of Operations, and Procedural Rules for the Ethics Committee as these documents currently exist or as they may
be amended. A copy of the ACA International Code of Ethics and Code of Operations is included at the end of this application.
All other ACA documents are available for review at www.acainternational.org/governance.

Questions?

• ACA's Membership Department is happy to answer your questions about ACA member benefits or the application process. Contact us at (952) 926-6547 or *membership@acainternational.org*.

Complete and print all pages. Sign the member application and agreement where indicated. The person who signs the application must be a controlling principal with the authority to bind the applicant to the terms and conditions of this Application and Agreement. (See Section I on page 10.)
Include copy or equivalent documentation of Letter of Good Standing issued by your Secretary of State in last 90 days. Note: Law firms and sole proprietors are generally exempt from this requirement. (See Section B, item 3 on page 4.)
Include a copy of city/county busines license(s). (See Section B, item 4 on page 4.)
Include an employment record (or resume) for all owners or partners. (See Section B, item 7 on page 5).
ACA accepts Visa, MasterCard and American Express. Enclose a check drawn from a U.S. bank in U.S. funds payable to ACA International for total (national + unit) dues. You may add your optional contribution to the ACA International Education Foundation to this amount.
Applications paid by credit card may be faxed to (952) 926-1624. For your security, please do not e-mail applications. If you don't receive confirmation of receipt within a day or two, please resend or contact us at (952) 926-6547.
Applications paid by check or credit card may be sent with supporting documents to: Membership Department ACA International 4040 W 70th St. Minneapolis, MN 55435-4104

How information in this application is used by ACA and its affiliated units

Checklist for submitting your application

ACA reviews your application to determine eligibility for membership and obtain the information we need to provide you with member benefits, as well as marketing of ACA services and products. ACA will confirm membership status to any individual upon request whether or not there is a member directory listing; however, only basic directory contact information is shared.

When ACA has completed its review, your application will be forwarded to and shared with the unit's staff and/or volunteers in official leadership capacities for their review. This review process varies by unit and they have up to 45 days to complete the review.



U.S. Company Member Application and Agreement

Please notify ACA International if any of the information you provide changes after submitting this application

ACA USE ONLY	
ID#	

Se	ction A: Applicant (Company) Information
1.	Date of application
2.	Company name: The name applicant wants used in ACA membership record and directory; must be a documented d/b/a.
	Company legal name: The name under which applicant is incorporated or organized.
3.	Physical location address: The street address where applicant is physically located; the "ship to" address used by delivery services Address
	City
í.	Preferred mailing address or P.O. Box: The address at which applicant wants to receive mail from ACA, if different than physical location address. City State ZIP Code+
5.	Company phone: Must be a working number; can be updated later. ()
5.	Company phone toll-free ()
7.	Company fax ()
3.	Company website
Э.	Sponsor. Optional. ACA would like to thank the unit/ACA member most responsible for your decision to apply for membership. Print name Company name
	City State

Se	ction B:	Business Verification	n		
1.	Type of Co	ompany – Check one:	☐ Corporation ☐ Partnership: LLP, LP or GP	☐ Limited Li	ability Company (LLC) ietor
2.	a) Employe	er Identification Numbe	r (EIN)/Federal Tax ID:	(Do	not use a Social Security number here.)
	b) Year con	npany was established (1	ınder EIN above), if applicable:		
	c) Please in	dicate your company's s	service areas from the following (se	lect ALL that a	pply):
	☐ Third	-party collections	☐ Outsourced first-party collection	ons or billing	☐ Asset Buying
	☐ Law F	irm	☐ My company performs no coll	lections	☐ Other:
3.	Letter of G	ood Standing – Please o	heck appropriate box:		
	Copy of and in a of this a	f Letter of Good Standing good standing with the sta pplication. Qualified doc	g or other documentation of active state in which the applicant is physical	ly located/domic f official state we	Proof that your business is registered ciled, dated within 90 days of the date ebsite indicating active status or copy of
	☐ Exempt	from state registration rec	quirement; e.g., exempt law firm, solo	e proprietor.	
_A	ND-				
4.	Submit a co		e complete, you must submit city/ce issued by the city and/or county in the city.		
	-AND-				
5.	If applicant	is physically located in a	te, you must also submit a Collection state requiring a license to transact of the state licensing authority. Also, see	ollection-related	business, submit a copy of the
	☐ Not a c	ant is taking steps to sec	tempt law firm, judgment recovery, ure Collection Agency License/Reg gency License/Registration or bon	istration or bor	nd paperwork/registration.
	☐ Applica	ant is located in State of	which does not t	equire a license	registration or bond paperwork.
			lication, ACA requires licensing docu other requirements may apply.	imentation for a	pplicant's physical location only.
	services incl are fees asso these service	luding assistance with the ociated with these services es may be available to cur		fulfill state licens CIA's services. D members, who h	ing and bond requirements. There Depending on your business activities, have fulfilled all other requirements of
		because your business is not of this fact in lieu of a licen	located in and/or not collecting from i se.	ndividuals in the	licensing city(s), please submit a

· · · · · · · · · · · · · · · · · · ·						
Address						
City	State		ZIP Coc	le	+ _	
Contact Name		_ O Miss	○ Mr.	\bigcirc Mrs.	○ Ms.	\bigcirc D:
Contact Title						
Telephone Number	Fax Numbe	er				
E-mail						
This is a: O Client Reference O Business Refe	erence (see note above)					
b) Client Company Name						
Address						
City	State		ZIP Coo	le	+ _	
Contact Name		_ O Miss	○ Mr.	\bigcirc Mrs.	○ Ms.	O D:
Contact Title						
Telephone Number	Fax Numbe	er				
E-mail						
This is a: O Client Reference O Business Refe	erence (see note above)					
c) Client Company Name						
Address						
City	State		ZIP Coc	le	+ _	
Contact name		_ O Miss	○ Mr.	○ Mrs.	○ Ms.	\bigcirc D ₁
Contact Title						
Telephone Number	Fax Numbe	er				
E-mail						
	erence (see note above)					

6. References. Required. References are used by the affiliated units and may or may not be contacted. Client references are

Section C: Company Owners/Officers/Controlling Individuals

1. List owners and officers. List everyone who holds an interest of 10 percent or more in the applicant and what percentage they hold. Please ensure that at least 90 percent of ownership is identified. If owner is another corporation, list corporation name and percentage of ownership held. In addition, list the officers and other individuals who have day-to-day control, if different than the owner(s). If necessary or more convenient, attach separate sheet.

	P	lease	chec	k all	posi	tions	held	. For	own	ers, spe	cify j	percentage.
Print Name:	Owners (List %)	President	CEO	COO	Vice President	Secretary	Treasurer	CFO	Director	Managing Manager/Member	Partner/Shareholder	Other position (specify):
			·									

2.	Do any owners	hold ownership	in any	other ACA member com	pany or location?	\bigcirc No	○ Yes
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3.	Have any of the owners or officers been convicted of a crime or found liable in a civil action for actions or inactions that relate
	to credit or collection industry practices or procedures, including but not limited to: crimes related to the misuse of funds, client
	trust accounts, fraud, forgery, embezzlement, tax evasion, identity theft, or other theft or larceny within the past 10 years?

O Yes.	Please state th	e name of the	individual	, the date	, the nature	e of the pro	oceeding an	d outcome

Section D: Size of Business

O No.

Dues are based on business/firm size (see Section H) and this is determined by a count of all people associated with the applicant/member location.

Size of Business must be greater than zero (0) and is to include all owners, officers and partners, where each person counts as one (1). In addition, it includes all managers, attorneys, collectors, paralegals, support and all other staff*, where the hours of part-time people may be added together to determine a full-time equivalent (FTE) number. This FTE number added to the number of owners, officers, partners and full-time people equals your total count.

*Other staff includes, but is not limited to, staff working off-site but reporting to the member location; i.e., outside sales personnel, virtual support, etc.

1.	The total count of 1	people as defined	above who work	at or are associated wi	ith the ani	plicant at this office location
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^{*}Diversified entities (such as a law firm with consumer litigation defense and real estate practice areas) may exclude individuals working solely in areas unrelated to accounts receivable management.

Section E: Contact Person(s) for Unit/ACA Membership Benefits

1.	Ethics Contact. Required. The on-site person applicant designates to receive, handle and respond to complaints (if any). This name will be included in your company's online member directory listing.											
	Please add the e-mail address <i>ethics@acainternational.on</i> important ACA ethics-related communications.	<i>rg</i> to your "safe-sender" li	ist to ensur	e your coi	npany's tir	nely recei	pt of					
	Print name		○ Miss	\bigcirc Mr.	\bigcirc Mrs.	\bigcirc Ms.	○ Dr.					
	Position Title											
	Direct phone											
	Direct fax											
	Direct e-mail*											
2.	Main Contact. Required. The on-site person applicant de faxes and e-mail, and who can determine which Unit/ACA											
	Print name		O Miss	○ Mr.	\bigcirc Mrs.	\bigcirc Ms.	○ Dr.					
	Position Title											
	Direct phone											
	Direct fax											
	Direct e-mail*											
3.	Main Contact Backup. Optional. The person applicant designates as also able to set up ACA website users/passwords for other employees at this location (if different than the main contact).											
	Print name		\bigcirc Miss	○ Mr.	\bigcirc Mrs.	\bigcirc Ms.	○ Dr.					
	Position Title											
	Direct phone											
	Direct fax											
	Direct e-mail*											
4.	Preferred Billing Contact. Optional. The person applications statements (if different than the main contact).	ant designates to receive U	Init/ACA in	woices inc	luding men	ıbership re	enewal:					
	Print name		\bigcirc Miss	○ Mr.	\bigcirc Mrs.	\bigcirc Ms.	○ Dr.					
	Position Title											
	Billing address											
	City	State		ZIP Coo	le	+ _						
	Direct phone											
	Direct fax											
	Direct e-mail*											
	mail addresses, if provided, must be unique to each individ	lual, as ACA's database an	d website d	o not accep	ot entry of a	ı duplicate	e e-mail					
ade	dress already on file for another individual.											

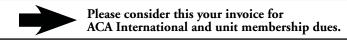
Section F: ACA Online Member Directory

Your company's listing in ACA's member directory at http://www.acainternational.org/memberdirectory is complimentary. So that we may set up an initial listing for you, please answer the questions below.

Please note: Your listing will include an e-mail address if you provide it. The e-mail address will display only to ACA members logged in to the website. Member e-mails are not visible to the general public.

Company to be listed in ACA Online Member Directory? O Yes O No
Business name
Directory contact name
Position title
Phone to list in directory
Fax to list in directory
E-mail to list in directory
Website address
Section G: ACPAC — ACA International Political Action Committee
Essential to the success of an association's lobbying efforts is a strong political arm. ACPAC, the Political Action Committee of ACA International, is bipartisan and supports candidates for federal office who share and support ACA members' views. Before ACPAC can share information or solicit contributions from company members, corporate approval is required. Completing this section is optional, and organizations choosing not to enroll will not be disadvantaged.
I am an appropriate designee able to request that ACA enroll my company as a member of ACPAC for the years indicated. As a member of ACPAC, our company authorizes ACPAC to solicit voluntary contributions from my company's executive, administrative and management personnel in the U.S. This authorization does not obligate the company to contribute to ACPAC. It does allow ACPAC to keep us informed of political and legislative issues and activities. Authorization can be given to only one trade association federal PAC per year. My company may withdraw its authorization at any time. Federal law prohibits political contributions from foreign nationals. Contributions to ACPAC are not tax deductible.
2014 signature

Section H: Membership Dues Statement/Invoice



ACA International & Virginia Unit Dues 2014 All lines required except optional Foundation contribution.	ACA dues effective as of Oct. 1, 2013			
ACA International Association Dues based on business size	\$			
Plus: Industry Advancement Fund <i>based on business size</i>	\$			
*People is defined in Section D.	Subtotal ACA Dues	\$		
Virginia Unit Dues	\$ 300.00			
Plus: Legislative assessment	\$ 50.00			
Plus: One-time processing fee	\$ 50.00			
	Subtotal Virginia Dues	\$ 400.00		
ACA Plus Virginia Dues = Total Dues				
ACA International Education Foundation	* Contribution (optional)	\$		
	TOTAL	\$		
Select Payment Option:				
O Payment Enclosed. Make check for total amount due to: ACA International				
○ Charge to credit card: ○ Visa ○ MasterCard ○ American Express				
Print name as it appears on the card				
Account # Exp. Date _	Security Cod	le		
ACA International and U.S. Unit dues and fees are not tax deductible as charitable cont but may be partially deductible as a business expense. ACA International estimates 20 p because of the Association's lobbying activities on behalf of its members. The Virginia U 51 percent.	ercent of your dues are non	deductible		
*The ACA International Education Foundation is a non-profit, public educational foun program and other activities of value to the credit and collection industry as a whole. Dedeductible as a charitable contribution.				

Section I: Membership Agreement and Signature

By signing below I certify on behalf of the applicant, myself and all individuals identified in this application:

- To be bound by and support the purposes of ACA's governing documents, including the association's bylaws, standard operating
 procedures, and the codes, procedures and rules governing member conduct which may be found at www.acainternational.org/governance
 and which may be amended from time to time. I further renew the company's obligation to be bound by applicable unit bylaws.
- 2. Membership is not transferable. Membership dues are not refundable except when ACA determines an applicant is ineligible for membership or if an application is denied.
- 3. Applicant has satisfied or is in the process of satisfying all applicable licensing and regulatory requirements as they relate to applicant's business, whether or not ACA has requested documentation of such.
- 4. To notify ACA International if any of the information provided in this application changes after it is submitted. I understand that if any of the information provided is or becomes obsolete or inaccurate, membership may be delayed, the application may be rejected or membership in ACA International may be terminated.
- 5. I pledge that neither I nor anyone within the company's employ will directly or indirectly assist any nonmember in gaining access to ACA exclusive member benefits and privileges or share with them in any form, any information originating from ACA, including ACA Online. I acknowledge the importance of this provision to fellow ACA members, and for the advancement of, and avoidance of prejudice to, the industry's collective interests. I acknowledge that members-only content is confidential and proprietary to ACA International, the wrongful dissemination of which may cause irreparable harm to the Association and to its members.
- 6. I attest:
 - A. This company is not a law firm. OR –
 - B. This company is a law firm. No attorney at this firm currently initiates, threatens or maintains consumer-protection related actions against members of ACA International. OR –
 - C. This company is a law firm. There are individuals (including attorneys, administrative legal and non-legal professional staff) employed at this firm who may threaten, initiate or maintain consumer-protection related actions against members of ACA International. I do not supervise, manage, oversee the work of, or otherwise provide assistance to any legal professionals who threaten, initiate or maintain consumer-protection related actions against members of ACA International. I will not directly or indirectly assist such attorneys or professionals, nor any other individuals providing assistance to them, in gaining access to ACA exclusive member benefits and privileges, or share with them any information originating from ACA.

To the extent the above attestation becomes inaccurate, I acknowledge the continuing obligation to immediately notify ACA International.

I further certify by signing below on behalf of the applicant, myself and all individuals identified in this application, that:

- 1. I have accurately reported the number of people (as defined in the Business/Industry section of this application) working for the applicant at this office location.
- 2. All statements and information provided in this application are true.
- 3. I have verified the accuracy of the statements and information provided.
- 4. I have the authority to bind the applicant to the terms and conditions of this membership agreement.

Signature		
Date		

Return completed application to ACA Membership Department at address or fax listed on page 2.

Code of Ethics and Code of Operations of ACA International

The Association of Credit and Collection Professionals • Adopted July 25,2007.

Code of Ethics

Rule I. Conditions of Membership in ACA International.

To qualify for and maintain a membership in ACA the applicant or Member shall:

- A. Abide by the ACA Code of Ethics, Code of Operations and Procedural Rules for the Ethics Committee and the Bylaws and Standard Operating Procedures of the Association (hereinafter collectively referred to as "Rules").
- B. Supply information on the nature of the applicant or Member's business and background information about company principals and management personnel.
- C. Not have been convicted of a crime or have been found liable in a civil action for actions or inactions that relate to credit or collection industry practices or procedures, including but not limited to: crimes relating to the misuse of funds, client trust accounts, fraud, forgery, embezzlement, tax evasion, identity theft, or other theft or larceny within the past 10 years.
- D. Cooperate with and abide by the Association's self-regulation efforts, its formal and informal complaint resolution programs and comply with the Association's Rules.
- E. Designate a contact person having sufficient responsibility within the organization to deal with consumer complaints and provide information about this contact person to the Association in accordance with the Procedural Rules for the Ethics Committee.
- F. Promptly respond to all complaints forwarded by the Association or from any other official complaint resolution program adopted by the Association, make a good faith effort to resolve all such complaints in accordance with generally accepted good business practices and the Procedural Rules for the Ethics Committee as amended from time to time and comply with the terms of any findings issued in such proceedings.
- G. Meet its financial obligations, including, without limitation, financial obligations to the Association.
- H. Require each collector within the organization to adopt and agree to abide by the Collector's Pledge which states
 - I believe every person has worth as an individual.
 - I believe every person should be treated with dignity and respect.

I will make it my responsibility to help consumers find ways to pay their just debts.

I will be professional and ethical.

I will commit to honoring this pledge.

Rule II. Ethical Conduct Required of Members of ACA International.

A. In addition to a continuing duty to adhere to the

requirements of any applicable laws, regulations and rules concerning credit and collection industry practices, each Member has a duty to:

- . Treat consumers with consideration and respect.
- 2. Communicate with consumers with honesty and integrity.
- 3. If the Member is a debt collector (as defined in Section 803(6) of the FDCPA) upon receipt of a written request for verification of a debt from a consumer, suspend collection activities on the account, and provide verification of the debt. If such Member does not or is unable to provide verification of the debt in response to a consumer's written request for verification, the Member will:
 - a.) Cease all collection efforts;
 - b.) Direct or request removal of the item from the consumer's credit report or report the item as disputed to the appropriate credit reporting agency, at the member's next available opportunity (if applicable); and
 - c.) When closing and returning an account, notify the credit grantor, client, or owner of legal title to the debt that collection activity on the account was terminated due to the inability to provide verification of the debt.
 - d.) If requested by the consumer in writing, notify the consumer that collection efforts have been terminated by the Member. [This provision will only take effect upon ACA's receipt of a formal advisory opinion from the FTC addressing a third party debt collector's ability to provide this notice.]
- 4. In addition to any requirements imposed by law or regulation, in instances of alleged identity theft, fraud or mistaken identity, conduct a reasonable investigation to determine the validity of the debt, the identity of the obligor on the account and the accuracy of the information in the possession of the Member.
- 5. Comply with its contractual obligations to the National Automated Clearing House Association (NACHA).
- Not threaten or initiate collection litigation on time barred debts.
- Seek to obtain access to accurate and complete information about any accounts being purchased by the Member and obtain evidence of the chain of title to the debts being purchased.
- 8. Adopt an internal code of conduct.
- B. In addition to a continuing duty to adhere to the requirements of any applicable laws, regulations and rules concerning credit and collection industry practices, each Member will:
 - Not engage in conduct involving dishonesty, fraud, deceit, or misrepresentation including but not limited to misrepresentation for the purpose of obtaining

- membership in the Association, a license, a certificate of registration, a certificate, a credential or business related insurance.
- 2. Not harass, threaten, or coerce a person, including but not limited to, on the basis of race, sex, age, creed, religion, color, national origin, disability, sexual preference, gender or marital status in connection with a Member's professional business, Association activities or while acting in a representative capacity of the Association.
- Not engage in dishonorable, unethical or unprofessional conduct of a nature or character likely to deceive, defraud, or harm a consumer, customer, member of the Association or the public.
- 4. Use reasonable efforts to safeguard the confidentiality, integrity and availability of consumer information entrusted to the Member's possession and control.
- Refrain from using the name or logo of the Association for commercial sales or advertising purposes in a manner not specifically authorized by the Association.
- 6. Refrain from knowingly representing that it is affiliated with, or endorsed by an institution or organization when such an affiliation or endorsement does in fact not exist or that the Member has achieved a professional designation when such achievement does in fact not exist.
- 7. Make reasonable efforts to ensure the Member, its principals and its employees comply with the laws, regulations and rules under which the Member performs credit or collection services or debt purchasing and the Association's Rules.
- 8. Take adequate precautions to distinguish between the Member's personal views and the views of the Association, its subsidiaries and affiliates when communicating with third parties.
- 9. Not communicate, share or distribute any proprietary or confidential information which the Member acquires in the course of performing duties as an Association Member, officer, director, committee member or instructor which could have a detrimental impact upon the business or reputation of this Association, its affiliates, alliances or subsidiaries or any other member of the Association; nor shall any Member use any such information described herein to promote the Member's self interest or business interest.
- 10. Place any member of the Association or the industry who they suspect, or know, to be violating the ACA Code of Ethics, Code of Operations or Rules on notice of the alleged violation and seek to identify a solution. Report such member of the Association or the industry to the Association's Ethics Committee for further action if such party's continued violation of the ACA Code of Ethics, Code of Operations or Rules appears to be willful.

Rule III. Enforcement Actions.

Any Member may be admonished, suspended or expelled for cause due to conduct, acts or omissions contrary to the Rules. Such conduct, acts or omissions can result in review of

membership status by the Association's Membership Board of Review Committee and can result in an investigation and review by the Association's Ethics Committee in accordance with the Procedural Rules for the Ethics Committee. All final actions of the Ethics Committee regarding the suspension or expulsion of a Member shall become a matter of public record. At the request of the Member, a notice of exoneration may become a matter of public record.

Rule IV. Amendments.

The foregoing may be amended or altered in whole or in part by a majority vote of the Association's Ethics Committee. Any such amendments are then subject to final approval of the Association's Executive Committee. Notification of approved changes shall be sent promptly to the Association Membership using the most appropriate communications medium(s).

Code of Operations

Rule I. Scope and Purpose.

This Code of Operations shall govern all Members of the Association and be enforced pursuant to the terms of the Procedural Rules for the Ethics Committee. It is intended to apply to the extent it does not conflict with applicable federal and state laws, statutes, rules, regulations, licensing requirements, or other authority. Members shall apply this Code of Operations to their business practices in order to promote positive business relationships among clients, vendors, and outsourcing partners.

Rule II. Member Responsibilities - Business Relationships.

- A. In business relationships with clients Members are encouraged to perform services subject to a written agreement.
 - In the absence of a written agreement Members shall make settlement with clients at least once each calendar month. Such settlement shall not be later than thirty (30) calendar days after the close of the calendar month for which the settlement is made or as otherwise controlled by state law.
- B. When furnishing data on a consumer credit report, a Member has a duty to:
 - First obtain the authorization of the creditor, forwarder or party holding title to the account to perform credit reporting services;
 - 2. Accurately report the date of delinquency as required by the Fair Credit Reporting Act;
 - Take reasonable steps to avoid furnishing data to a consumer credit reporting agency about an account that is presently subject to reporting by another data furnisher; and
 - Delete data furnished to a consumer credit reporting agency upon cancellation and return of an account to

the creditor, forwarder or party holding title to the

C. A Member may at no time engage in unlawful activities, schemes, financial arrangements or kickbacks with clients, employees of clients, agencies, entities or collection professionals, including but not limited to acts or omissions giving rise to allegations of bribery, malfeasance or unprofessional conduct as determined by the Association's Ethics Committee.

Rule III. Member To Member Responsibilities.

In relationships with fellow Members, each Member shall:

- A. Not knowingly, negligently or with disregard of the truth, misrepresent its own qualifications, record, collection rates, capacity, experience or abilities or of any other Member or employee of any Member.
- B. Not recruit or solicit prospective employees at any Association sponsored seminar, program, conference, convention, meeting or activity, or use their status or position within the Association to accomplish the same.
- C. Not knowingly or with reckless disregard of the truth, misrepresent the qualifications, record, collection rates, capacity, experience or abilities of any Member.

Rule IV. Member Responsibilities as Forwardees and Forwarders.

In the absence of a written agreement between the Forwarder and Forwardee, Member and non-member Forwarders and Forwardees who engage in a forwarding arrangement, agree:

- A. Rates of commission and fees are matters of contract between Forwarder and Forwardee and the Association does not presume to establish or suggest any fixed rate or policy that is intended to be binding upon its Members. The Forwarder shall state in the originating forwarding document the net commission rates or fees which shall be paid to the Forwardee upon collection of the items so forwarded. If the rates or fees stated are not satisfactory to the Forwardee, he or she shall return the item(s) of collection within ten (10) business days to the Forwarder along with all original documentation thereof.
- B. Any change in rates concerning any items forwarded for collection shall be agreed to and acknowledged in writing by both the Forwarder and Forwardee.
- C. Unless otherwise agreed to by both parties, in writing and signed by both parties, the method for computing compensation for internationally forwarded accounts will be based upon a contingent fee method. This means that compensation will be based solely upon a percentage of the amount collected and remitted in the Forwarder's currency. If no funds are collected, no charges or expenses will be paid to the Forwardee. This applies to all collection efforts including legal proceedings (court costs, attorney fees, etc.) unless the parties otherwise agree in writing, in advance of any work being done and /or in advance of any legal action being started. Members who forward accounts for collection should determine whether the country or political unit wherein the Forwardee conducts business, imposes any prohibition or restrictions on the remittance of funds or

- assets to Forwarders, before forwarding accounts for collection to any such Forwardee.
- D. In the instance when an account is forwarded for collection of an amount which includes charges in addition to the principal balance due, the forwarding documents shall include an itemization of each such additional charge. Moreover, unless otherwise prohibited by law, any decision to collect such charges from the consumer shall be the sole responsibility of the Forwarder and said Forwarder shall indemnify and hold Forwardee harmless for any damages including compensatory, actual and punitive which Forwardee incurs as a result of Forwarder's decision and demand to collect such additional charges. As used in the Association Code of Operations, charges subject to this provision shall include, but are not limited to, interest, penalties, court costs, sheriffs' fees, bank charges, garnishment fees, attorney fees and costs of service of process.
- E. The Forwarder shall disclose any disputes of which the Forwarder has knowledge and advise whether or not an itemized statement can be produced upon request of the Forwardee.
- F. The Forwardee shall, within ten (10) calendar days of receipt of the originating forwarding letter or document acknowledge all items forwarded for collection by accepting or rejecting them in writing. If the Forwardee rejects an account or item forwarded for collection, he or she may, but is not required to, inform the Forwarder of the reason for so doing.
- G. Forwardee shall respond promptly to requests for reports from Forwarders.
 - Reports shall not be requested or expected sooner than one hundred fifty (150) calendar days after the forwarded account has been either acknowledged, payment received thereon or following the last report, unless otherwise agreed to in writing by the parties.
 - 2. After two (2) requests for reports have been made by a Forwarder, without response from the Forwardee, the Forwarder may give fifteen (15) business days' notice of cancellation of the forwarded account by certified mail, and if no report is given within this time (15 business days), the forwarded account shall be considered canceled and returned to the Forwarder.
- H. Except as provided in paragraph I below, allow the Forwarder or the client of the Forwarder the right to withdraw any account or item forwarded for collection, six months after they have been listed for collection, within thirty (30) calendar days of receipt of such a request in writing, if there has been neither payment, promise of payment or legal action filed since the account or item was forwarded which reasonably entitles the Forwardee to retain the item or account for further collection effort.
- I. Allow the Forwarder or the client of the Forwarder the right to withdraw any account or item forwarded for collection immediately upon evidence that the Forwardee has breached the contract in effect between the Forwarder and Forwardee.
- J. The Forwarder shall promptly report to Forwardee any direct payments made either to Forwarder, or to the creditor. The Forwarder shall remit such amounts to the Forwardee within thirty (30) calendar days after being rendered a statement by

- the Forwardee or otherwise settle with Forwardee in a manner acceptable to both Forwarder and Forwardee.
- K. Where a forwarded account is paid directly to the creditor or to the Forwarder after the account or item for collection has arrived at the office of the Forwardee and the Forwardee has acknowledged receipt of same and commenced work on the account, the Forwardee shall be entitled to the usual commission.
- L. Unless otherwise agreed by both parties in writing, the Forwardee shall make settlement with the Forwarder within thirty (30) calendar days of receipt of negotiable, collected funds on forwarded account. Forwardee shall be entitled to retain its court costs and attorney fees before application of principal amount. The costs of transmitting funds are to be paid by the agency forwarding the funds unless otherwise agreed to in writing by the parties.
- M. Within thirty (30) calendar days of discovering that a check used as the manner of payment by a consumer was dishonored or recalled by bankruptcy petition, the Forwardee shall provide Forwarder with actual notice of this information. If after having complied with the preceding notice provision, the proceeds of a collection item are received by a Forwarder, and the check that was the manner of payment by the consumer is dishonored by the drawee bank or recalled by bankruptcy petition, the Forwarder shall be obligated to restore to the Forwardee all the remitted funds including the shares of both the creditor and the Forwarder, irrespective of whether the Forwarder has actually remitted the proceeds to the creditor, or not.
- N. Upon receipt of an account forwarded for collection, the Forwardee shall, within thirty (30) calendar days of receipt determine whether the consumer resides in a geographic area serviced by Forwardee. If the Forwardee learns that the consumer is located in a geographic area other than that serviced by the Forwardee, the Forwardee shall return the forwarded account to the Forwarder. However, if the Forwardee has made settlement arrangements with the consumer, the Forwardee will be permitted to retain the account so long as payments are being timely received in accordance with the terms of the settlement arrangement.
- O. The Forwardee may not reforward a claim without the written consent of the original Forwarder.
- P. In cases where the item forwarded is a judgment which includes costs, the Forwardee shall be entitled to receive the regular commission due on the collection of the entire judgment, unless different arrangements have been made in advance between the parties.
- Q. A Forwardee, having relinquished an account, and after giving notice to that effect to the Forwarder, may accept payment from the consumer with the understanding that said Forwardee is not entitled to compensation on any such payment unless expressly authorized by the original Forwarder.
- R. No Forwardee shall charge and retain from one account the commissions claimed on another, where there is no authority to do so. This means that no Forwardee may offset one account against another, even if from the same Forwarder.
- S. The Forwardee shall limit all written and oral communication to the Forwarder's client to only those

- matters which the Forwardee agency has been expressly authorized by Forwarder to communicate.
- T. When returning, relinquishing or terminating an account or item for collection, the Forwardee shall return all of the original documents evidencing the obligations which were provided to the Forwardee by the Forwarder.
- U. Before reforwarding an account, Forwarder shall request return of the account and secure its release from the original Forwardee in writing. Failure to comply with this provision may result in liability for multiple commissions by the Forwarder to the Forwardees.
- V. No Forwardee shall compromise or settle any account forwarded for collection without first obtaining the written consent of the Forwarder. In addition to other sanctions and penalties, a Forwardee who violates this provision shall be liable to the Forwarder for the full amount of the account, less commission, unless the Forwarder ratifies the settlement or compromise.
- W. It shall be assumed that all accounts forwarded by any Member of this Association and, all related activity to any other Member of this Association, is pursuant to this Code of Operations, the related Code of Ethics, and the Procedural Rules for the Association Ethics Committee.
- X. Any healthcare account forwarded for collection must be serviced according to a business associate agreement between the Forwarder and Forwardee.

Rule V. Amendments.

The foregoing may be amended or altered in whole or in part by a majority vote of the Association's Ethics Committee. Any such amendments are then subject to final approval by the Association's Executive Committee. Notification of approved changes shall be sent promptly to the Association Membership using the most appropriate communications medium(s).

Rule IV. Effective Date.

This Code of Ethics and Code of Operations shall be effective as of this 25th day of July 2007.

Note: The Code of Ethics and Code of Operations, the Procedural Rules for the Ethics and Professional Responsibility Committee, and other ACA International governing documents may be viewed at http://www.acainternational.org. Select "About" and "ACA Governance and Self Regulation."

This information is not intended as legal advice and may not be used as legal advice. It should not be used to replace the advice of your own legal counsel. Any information contained in this material is based on current research into the issues on the specific facts involved herein.

The Association of Credit

and Collection Professionals

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