

Progress in Motion

City of Frisco, Texas
POPULAR
ANNUAL
FINANCIAL REPORT
SEPTEMBER 30, 2013

CITY OF FRISCO, TEXAS



POPULAR ANNUAL FINANCIAL REPORT

SEPTEMBER 30, 2013

Prepared by: Financial Services Department

Assistant City Manager
Director
Assistant Director - Controller
Assistant Director - Budget

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The Popular Annual Financial Report (PAFR) is intended to summarize the statistical, economic and financial information contained in the 2013 Comprehensive Annual Financial Report (CAFR). The CAFR was prepared in conformance with generally accepted accounting principles (GAAP) and was independently audited by Crowe Horwath LLP. The PAFR, while unaudited, provides a brief analysis of where the City's revenues come from and where the dollars are spent as well as trends and local economic information. It is presented as a means of increasing public awareness about the City's financial condition through a more user-friendly presentation. Most of the detailed financial information in this report refers to our operating accounts, not all the individual funds and component unit funds. For a more detailed, GAAP basis, full disclosure review of the individual funds and component unit financial statements, one should refer to the City's CAFR that is accessible through the City's website: www.friscotexas.gov

CITY MANAGER MESSAGE

Frisco Residents,

I am pleased to present the City of Frisco's 2nd publication of the Popular Annual Financial Report. With this report, we summarize our City's financial operations for the fiscal year ended September 30, 2013, in a clear concise presentation. Continuing to provide open communications and transparency in financial presentation to our Citizens is a priority for the City and our elected officials.

The report highlights our City's financial position at a point in time, with financial forecasts for FY 2014. As we continue to foster further development and growth we must, at the same time, maintain our healthly financial reserves. Basic demographics about the City, which I hope you find interesting, are provided, with more details available from our *Development Services Annual Report* which is posted on the City's website. Economic Development activity for 2013 is provided with more detailed analysis also available from our Frisco Economic Development Corporation website. Growth maps for new construction permits during 2013 outline our development, as we near 60% buildout. It is our hope that this summarized data gives the reader a snapshot of the challenges and opportunities we are managing in Frisco today.

A condensed analysis of our revenues and expenses is provided, and it is designed to help you understand Frisco government financing and growth drivers. We provide summarized trend data for the City finances as a whole and then for our major operating fund - the General Fund. The Popular Annual Financial Report is based on audited financial statements and schedules contained in the 2013 Comprehensive Annual Financial Report and is a summary of our financial outcomes for the year.

This report is about your City financials in a summarized format. If you have questions or comments, or would like more details, please contact me or our Financial Services Department. We welcome your feedback.

George Purefoy, City Manager 6101 Frisco Square Frisco, TX 75034 972-292-5050



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FRISCO CITY COUNCIL - 2013

The City of Frisco, incorporated in 1908, is located in west central Collin County and east central Denton County, approximately 25 miles north of downtown Dallas at the intersection of the Dallas North Tollway (DNT) and State Highway 121, now known as Sam Rayburn Tollway (SRT). US Highway 380 is the northern border for the City, FM 423 is the western border, Custer Road the eastern border and State Highway 289 is a major north/south corridor. DFW Airport and Love Field are within a short 30 minute drive.

Frisco is a political subdivision that operates as a home-rule city under the laws of the State of Texas and a charter approved by the voters in 1987 and amended in 2002 and 2010.

The City operates under the Council/Manager form of government. Policy-making and legislative authority are vested in the governing council, which consists of a Mayor and a six-member Council. The governing council is responsible for, among other things, passing ordinances, adopting the budget, appointing committees, and hiring the government's manager, attorney and municipal judge.



Tim Nelson Place 5

Jeff Cheney Mayor Pro Tem Place 2

Place 1

Bob Allen

Will Sowell Place 3

Scott Johnson Place 6

Maher Maso Mayor John Keating Deputy Mayor Pro Tem Place 4

QUICK FACTS

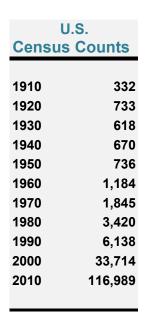
The data shown below provides a quick "at-a-glance" version of the most commonly requested statistics for Frisco as of January 1, 2014.

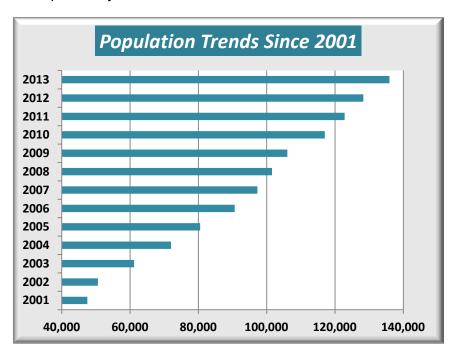
| Population | | Housing | | Economy | |
|--------------------------|---------|----------------------------|-------------------|---|----------------|
| Total Population: | 137,330 | Total Housing Units: | 49,240 | Median HH Income: | \$111,690 |
| Males: | 50% | Single Family: | 82.5% | Workforce Estimate: | 66,400 |
| Females: | 50% | Multi-Family or Mixed Use: | | | |
| A | 0.4 | Other: | 0.6% | Educational Attainment: | 00.5% |
| Median Age: | 34 | Housing Unit Typ | 00 | High-School / GED: Bachelor's or greater: | 96.5% 58.7% |
| Children: | 33.3% | | | Bachelor's or greater. | 36.7 % |
| Under 5 | 8.9% | Other | • | Unemployment Rate: | 4.3% |
| 5 - 17 | 24.3% | MultiFamily & | | | |
| | | Mixed | | Top Occupations: | |
| Adults (18 - 64): | 60.5% | Use | | Mgmt, Science, Bus: | 54.9% |
| | | | CircL- | Sales & Office: | 26.9% |
| Seniors (65+): | 6.2% | | Single- Family | Service: | 11.3% |
| Population w/Disability: | 5.2% | | ranny | Average Commute (minutes) | 27.6 |
| Seniors w/Disability | 26.2% | Tenure Type: | | Method of Commute: | |
| • | | Owner Units: | 74.4% | Drive Alone: | 80.6% |
| Population by Age G | iroups | Rental Units: | 25.5% | Carpool: | 7.2% |
| Children_ | · | | | Public Transit: | 0.3% |
| | _Adults | Vacancy Rate: | 4.4% | Work at Home: | 10.5% |
| | | | | Median SF Appraisal: | \$300,620 |
| Seniors | | Households (HH): | | Median Monthly Mortgage: | \$2,080 |
| | | Married Couple: | 67.8% | Median Monthly Rent | \$1,250 |
| Minority Population: | 34.4% | w/children | 42.8% | Housing Burden (>30% Income) | |
| White Alone: | 65.6% | w/o children | 25.0% | Homeowner: | 20.7% |
| Black Alone: | 7.7% | Single Person: | 15.5% | Renter: | 41.0% |
| Asian Alone: | 10.0% | Other: | 16.7% | | |
| Hispanic (Any Race): | 12.7% | Seniors: | 13.2% | Poverty Rate: | 4.5% |
| Other: | 4.0% | w/Child(ren): | 53.0% | Families: | 3.8% |
| | | Single Parent: | 8.6% | Children: | 5.9% |
| | | | | Seniors: | 1.7% |

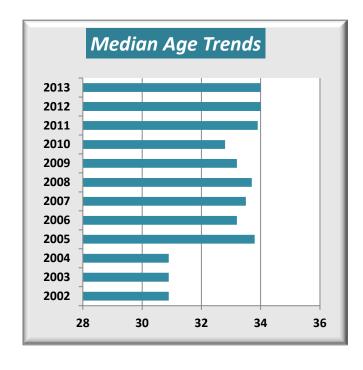
Source: City of Frisco Development Services Annual Report www.friscotexas.gov

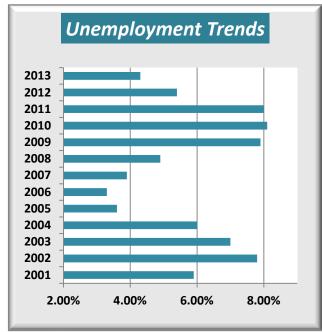
POPULATION AND DEMOGRAPHIC TRENDS

Frisco continues to experience a substantial population growth and has been considered one of the fastest growing cities in the U.S. over the past ten years.









ECONOMIC DEVELOPMENT

Frisco is home to a diversified group of companies. The Frisco Economic Development Corporation (FEDC) continues implementing concepts identified in the comprehensive economic development strategy adopted in 2010. The areas of industry focus are: Computers & Electronics, Medical Services, Telecommunications, Financial Services, Software & Media, Entertainment & Recreation and Renewable Energy. Also included in the strategy are four major focus goals for the FEDC:

Attract jobs from outside the DFW metroplex; Retain & expand local businesses; Enhance Frisco's innovation culture through entrepreneurship; Improve product readiness & competitiveness.

For FY13, the FEDC facilitated 20 new projects in Frisco, potentially filling or adding over 2.6 million square feet, with a estimated capital investment exceeding \$1 billion and potentially creating/retaining over 3,100 jobs.

Summary of FEDC Projects for FY 2013

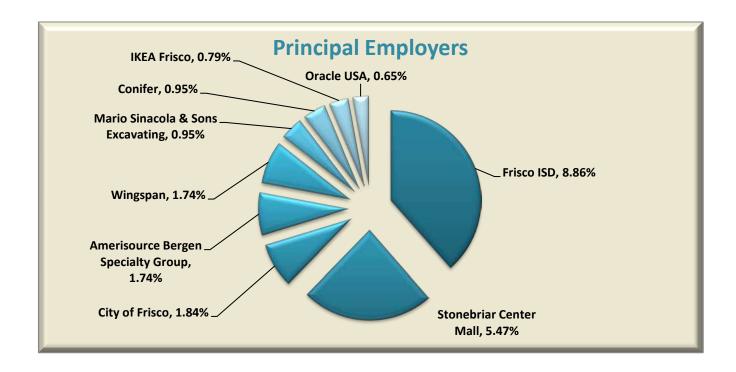
| Year | Number of Projects | | | Potential Direct Jobs Created/Retained |
|-----------|-----------------------|-----------|-----------------|---|
| Q1 | 4 | 1,578,500 | \$919,000,000 | 1125 |
| Q2 | 2 | 22,965 | \$2,780,000 | 21 |
| Q3 | 7 | 354,244 | \$67,323,000 | 1225 |
| Q4 | 7 | 684,081 | \$85,590,000 | 791 |
| Total YTD | 20 | 2,639,790 | \$1,074,693,000 | 3,162 |



CORPORATE PRESENCE

The City added two new companies to our community during the year: Provident Payment Solutions and Telligent Systems. We also had several of our local companies expand their office space. Conifer Health Solutions, Call-Em-All, Novus Health Services and Cornerstone Automation Systems were all retained and expanded during the year.

New development included: Forest City - Frisco North, a 320 acre, master mixed-use development; Rochester Frisco Medical, a retail/medical facility; Frisco Gun Club, a 43,000 square-foot facility with the largest indoor gun range in the United States; Skygroup Investments (dba iFLY), an indoor skydiving entertainment facility, the first in North Texas; and Blue Star HQ, Inc., a mixed-used development that will feature the Dallas Cowboys World Corporate Headquaters and Training Facility and will also be used by the school district and community for many different events.



Looking forward, the City anticipates continued development interest and investment as our business attraction and retention efforts, as well as our schools, public safety, infrastructure and parks systems make Frisco one of the best places to locate and grow a business or raise a family.



EDUCATIONAL FACILITIES

School-Aged Population

Children make up one-third of the population of Frisco. Approximately 24% are school-aged children, with another 9% under five years old. 53% of Frisco households have one or more children, with 43% of households married with children.

Frisco is served by four school districts, primarily the Frisco Independent School District (FISD). All four districts have seen growth from construction in Frisco. Educational facilities continue to open to meet the needs of our rapidly growing population.

NEW SINGLE-FAMILY PERMITS BY SCHOOL DISTRICT

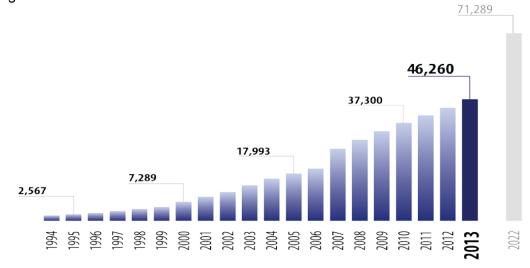
| | 2010 | 2011 | 2012 | 2013 |
|------------|-------|-------|-------|-------|
| FRISCO | 990 | 1,079 | 1,310 | 1,874 |
| LITTLE ELM | 205 | 151 | 210 | 216 |
| PROSPER | 80 | 49 | 47 | 98 |
| LEWISVILLE | 9 | 23 | 11 | 27 |
| | 1,284 | 1,302 | 1,578 | 2,215 |



FISD Enrollment History & Projections

Frisco Independent School District (FISD) had an enrollment of over 46,000 students as of January 6, 2014, up 7.8% from the prior year (see student enrollment chart below).

FISD has several new schools under construction. A new high school is set to open in August of 2014, along with 4 new elementary schools. Another elementary school is planned to open in the Fall of 2015. Prosper ISD has one new elementary school under design. FISD is proposing a Bond election for 2014 that includes 8 new elementary schools, 3 middle schools, and 3 high schools.



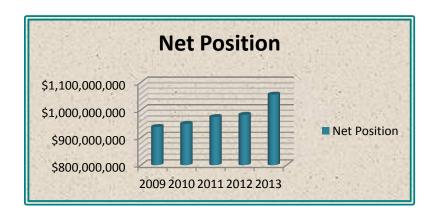
Source: City of Frisco Development Services Annual Report www.friscotexas.gov

GOVERNMENT-WIDE STATEMENT OF NET POSITION

Government-wide financial statements provide financial information about the City as a whole. The government-wide focus is on the sustainability of the City as an entity and the change in aggregate financial position resulting from the activities of the fiscal period for governmental activities and business-type activities.

| Summary Statement of Net Position - 5 year Analysis | | | | | | | | | | |
|---|------------------------------|---|--|---|---|--|--|--|--|--|
| | 2013 | | <u>2012</u> | | 2011 | | 2010 | | 2009 | |
| \$ | 1,710,011,787 654,530,778 | \$ | 1,608,208,729 625,938,922 | \$ | 1,631,533,265 657,451,026 | \$ | 1,638,443,923 688,935,567 | \$ | 1,645,137,750 706,901,795 | |
| | 925,126,294 | | 871,045,696 | | 877,640,841 | | 868,322,920 | | 859,082,251 | |
| | 22,282,772 | | 17,046,486 | | 14,810,125 | | 13,910,449 | | 11,862,314 | |
| | 108,071,943 | | 94,177,625 | | 81,631,273 | | 67,274,987 | | 67,291,390 | |
| \$ | 1,055,481,009 | \$ | 982,269,807 | \$ | 974,082,239 | \$ | 949,508,356 | \$ | 938,235,955 | |
| | | | | | | | | | | |
| | | 2013 \$ 1,710,011,787 654,530,778 925,126,294 22,282,772 108,071,943 | 2013 \$ 1,710,011,787 \$ 654,530,778 925,126,294 22,282,772 108,071,943 | 2013 2012 \$ 1,710,011,787 \$ 1,608,208,729 654,530,778 625,938,922 925,126,294 871,045,696 22,282,772 17,046,486 108,071,943 94,177,625 | 2013 2012 \$ 1,710,011,787 \$ 1,608,208,729 \$ 654,530,778 625,938,922 \$ 925,126,294 871,045,696 22,282,772 17,046,486 108,071,943 94,177,625 | 2013 2012 2011 \$ 1,710,011,787 \$ 1,608,208,729 \$ 1,631,533,265 654,530,778 625,938,922 657,451,026 925,126,294 871,045,696 877,640,841 22,282,772 17,046,486 14,810,125 108,071,943 94,177,625 81,631,273 | 2013 2012 2011 \$ 1,710,011,787 \$ 1,608,208,729 \$ 1,631,533,265 \$ 654,530,778 \$ 925,126,294 871,045,696 877,640,841 22,282,772 17,046,486 14,810,125 108,071,943 94,177,625 81,631,273 | 2013 2012 2011 2010 \$ 1,710,011,787 \$ 1,608,208,729 \$ 1,631,533,265 \$ 1,638,443,923 654,530,778 625,938,922 657,451,026 688,935,567 925,126,294 871,045,696 877,640,841 868,322,920 22,282,772 17,046,486 14,810,125 13,910,449 108,071,943 94,177,625 81,631,273 67,274,987 | 2013 2012 2011 2010 \$ 1,710,011,787 \$ 1,608,208,729 \$ 1,631,533,265 \$ 1,638,443,923 \$ 654,530,778 \$ 625,938,922 657,451,026 688,935,567 925,126,294 871,045,696 877,640,841 868,322,920 22,282,772 17,046,486 14,810,125 13,910,449 108,071,943 94,177,625 81,631,273 67,274,987 | |

Net Position, the amount that assets exceed liabilities, may serve over time as a useful indicator of a City's financial position. It is a snapshot of the City's entire resources and obligations, or net worth, at the close of the fiscal year. The City of Frisco's combined net position is \$1.055 billion as of September 30, 2013, which consists of \$816 million in governmental activities and \$239 million in business-type activities.



The three components of net position are:

Net Investment in Capital Assets, represent the City's investment in land, buildings, improvements other than buildings, machinery, equipment, vehicles and construction in progress, less unspent bond proceeds.

Restricted assets represent external restrictions imposed by creditors, grantors, contributors, or regulations of other governments and restrictions imposed by law through constitutional provisions or enabling legislation.

Unrestricted assets represent assets that may be used to meet the City's ongoing obligations to citizens and creditors.

GOVERNMENT WIDE-STATEMENT OF ACTIVITIES

| Su | Summary Statement of Activities - 5 year Analysis | | | | | | | | | |
|--------------------------|---|----------------|----------------|----------------|----------------|--|--|--|--|--|
| REVENUES | <u>2013</u> | <u>2012</u> | <u>2011</u> | <u>2010</u> | <u>2009</u> | | | | | |
| General: | | | | | | | | | | |
| Property tax | \$ 69,014,412 | \$ 67,161,904 | \$ 64,673,844 | \$ 65,648,801 | \$ 61,909,279 | | | | | |
| Sales tax | 29,158,661 | 24,489,084 | 21,852,287 | 20,068,824 | 18,753,757 | | | | | |
| Other tax | 30,448,373 | 33,053,515 | 32,276,834 | 29,867,176 | 28,586,689 | | | | | |
| Investment & other | 722,397 | 692,414 | 715,991 | 1,235,989 | 4,824,259 | | | | | |
| Program: | | | | | | | | | | |
| Charges for services | 95,659,529 | 84,119,979 | 83,484,121 | 75,197,468 | 65,928,452 | | | | | |
| Grants and contributions | 81,349,065 | 20,120,558 | 34,769,478 | 26,539,712 | 58,479,668 | | | | | |
| Total revenue | 306,352,437 | 229,637,454 | 237,772,555 | 218,557,970 | 238,482,104 | | | | | |
| | | | | | | | | | | |
| EXPENSES | | | | | | | | | | |
| Total expenses | 233,141,235 | 221,449,886 | 213,198,672 | 207,285,569 | 196,344,405 | | | | | |
| | | | | | | | | | | |
| Change in net position | 73,211,202 | 8,187,568 | 24,573,883 | 11,272,401 | 42,137,699 | | | | | |
| | | | | | | | | | | |
| Net position, beginning | 982,269,807 | 974,082,239 | 949,508,356 | 938,235,955 | 896,098,256 | | | | | |
| Net position, ending | \$ 1,055,481,009 | \$ 982,269,807 | \$ 974,082,239 | \$ 949,508,356 | \$ 938,235,955 | | | | | |

The **Statement of Activities** presents information showing how the government's net position changed during the most recent fiscal year. All revenues and expenses are taken into account as soon as the underlying event, regardless of the timing of related cash flows. Revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

FUNDS

The City utilizes several different fund types to track financial activity. Descriptions of the most common are :

General Fund - The chief operating fund of the local government. Generally accepted accounting principles prescribes that the general fund be used to account for all financial resources except those required to be accounted for in another fund.

Special Revenue Funds - Accounts for proceeds of specific sources that are legally restricted or have been restricted for specific purposes.

Capital Project Funds - Accounts for major capital acquisition and construction activities.

Debt Service Funds - Accounts for the accumulation of resources and the payment of general long-term debt.

Enterprise Funds- Accounts for services financed by fees charged for goods and services. Financially managed like a business and referred to as business-type activities.

REVENUE CLASSIFICATIONS

General: Taxes - Property taxes (ad valorem) are the largest revenue source for the City. Sales tax, franchise tax from utilities and mixed beverage taxes are also collected by the City. Details for the major governmental revenue sources can be found on the following pages of this report.

Program: Charges for Services - Revenues in this classification include our permits and licenses fees, ambulance and public safety fees, parks and recreation user fees, rentals, utility fees for water, sewer, garbage, and stormwater.

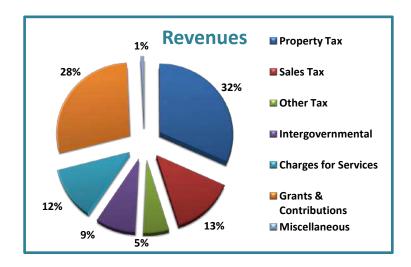
Program: Grants & Contributions - Revenues in this classification include any grants we have received during the year. Contributions include the developer contributions for infrastructure (roads and utilities), impact fee collections, assessment fee collections and various smaller donations for operations.

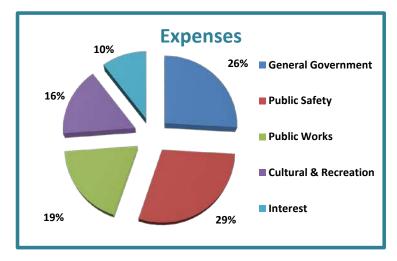
GOVERNMENTAL ACTIVITIES ANALYSIS

The City's governmental totals include the general fund, special revenue funds, capital project funds, and debt service funds; while business-type include the enterprise funds. The information below provides a short-term view of government operations and illustrates how services are financed.

The majority of the City's basic services, such as police, fire, libraries, parks, recreation, development, public services and operations, public works, technology services, and general administration are reported in governmental funds. Property taxes, sales taxes, and franchise fees finance most of these activities. Governmental funds focus on how money flows in and out of those funds and the balances left at year end that are available for spending. The City of Frisco maintains 15 individual governmental funds. As of September 30, 2013, the City of Frisco's governmental funds reported a combined ending fund balance of \$137 million, an increase of \$17 million in comparison to the prior fiscal year.

Total revenues for governmental activities increased when compared to the prior year by \$55 million. General revenue had a net increase of \$4 million attributed to an increase in property tax revenue and sales tax collections. Program revenues had an increase of \$51 million where we saw charges for services increase for recreation fees and building permits, and we saw major increases in capital contributions due in part to increases in developer contributions and intergovernmental revenue recognized for capital projects. Total expenses for governmental activities increased \$6.9 million or 4%. Major expenses include salaries and benefits of \$65.5 million or 40%, and depreciation expense of \$45.2 million or 27%.



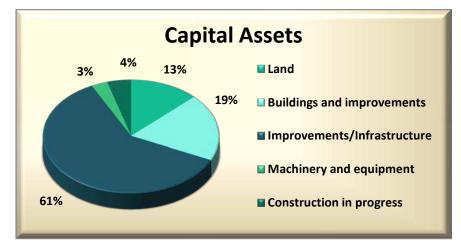


CAPITAL ASSETS - WHAT WE OWN

By far, the largest portion of the City's net position (88%) reflects its investment in capital assets (e.g. land, buildings, machinery and equipment) less any related debt used to acquire those assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources since the capital assets themselves cannot be used to liquidate the liabilities.

As of September 30, 2013, \$1.4 billion, of the City's assets are invested in a broad range of capital assets, such as roads, water & sewer lines, public buildings, park facilities, machinery & equipment and construction in

progress.

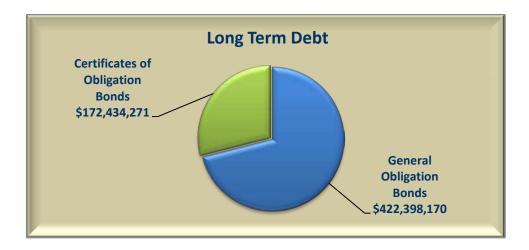


The last major City Bond Authorization Election was held in 2006, with a small Fire Department Bond Authorization Election held in 2013. The chart below summarizes the unissued authorized general obligation bonds remaining by proposition.

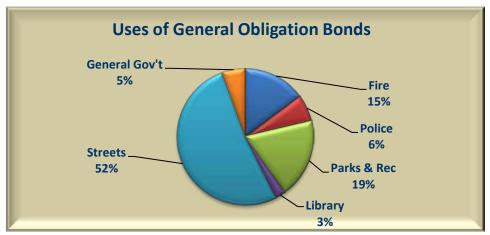
| | Authorized/Unissued Bonds | | | | | | | | | | | |
|-------------------------------------|---------------------------|------------|------------|------------|-----------|------------|---------------------|--|--|--|--|--|
| Election May 13, 2006 | Voted Bonds | FY 2006 | FY 2007 | FY 2008 | FY 2011 | FY 2013 | Unissued Balance | | | | | |
| Fire Dept Facilities (Prop. 1) | 20,000,000 | - | 6,500,000 | - | 8,000,000 | 5,500,000 | - | | | | | |
| Police Dept Facilities (Prop. 2) | 3,500,000 | 2,000,000 | - | | - | - | 1,500,000 | | | | | |
| Public Safety Comm System (Prop.3) | 8,000,000 | - | - | 8,000,000 | - | - | - | | | | | |
| Street Improvements (Prop. 4) | 100,000,000 | 30,000,000 | 30,000,000 | 16,000,000 | - | 12,000,000 | 12,000,000 | | | | | |
| Branch Library (Prop. 5) | 8,000,000 | - | - | - | - | - | 8,000,000 | | | | | |
| Heritage Center (Prop. 6) | 2,000,000 | 2,000,000 | - | - | - | - | - | | | | | |
| Senior Center Facility (Prop. 7) | 2,500,000 | - | - | - | - | - | 2,500,000 | | | | | |
| Community Cultural Arts & | 5,000,000 | - | - | 1,000,000 | - | - | 4,000,000 | | | | | |
| Science Center (Prop. 8) | | | | | | | | | | | | |
| Public Parking Facilities (Prop. 9) | 4,000,000 | 4,000,000 | - | - | - | - | - | | | | | |
| Improv & Renov Frisco Muni | 1,000,000 | - | - | - | - | - | - | | | | | |
| Complex (Prop. 10) (not issued) | | | | | | | | | | | | |
| Parks, Trails & Rec Fac (Prop. 11) | 21,500,000 | - | 5,000,000 | - | | - | 16,500,000 | | | | | |
| Dev of Grand Park (Prop. 12) | 22,500,000 | 12,000,000 | | | | | 10,500,000 | | | | | |
| Remaining 2006 | 198,000,000 | 50,000,000 | 41,500,000 | 25,000,000 | 8,000,000 | 17,500,000 | 55,000,000 | | | | | |
| Election May 13, 2013 | | | | | | | | | | | | |
| Fire Dept Facilities (Prop. 1) | 8,000,000 | | | | _ | 8,000,000 | _ | | | | | |
| Total Authorized/Unissued Bonds | 206,000,000 | 50,000,000 | 41,500,000 | 25,000,000 | 8,000,000 | 25,500,000 | 55,000,000 | | | | | |

LONG TERM DEBT SERVICE - WHAT WE OWE

As of September 30, 2013, the City's total long-term debt for its governmental and business-type activities amounted to \$594,832,441, which includes all debt for the city.



The chart below represents GO bonds issued for each type of City project over the past several years. As you can see, the major expend is to construct new streets.



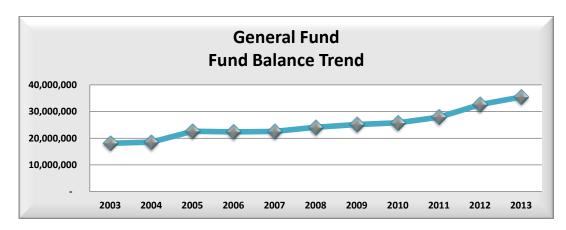
Current Bond Ratings

| | Standard & Poor's | Moody's Investor |
|---------------------------------|-------------------|------------------|
| | Corporation | Services |
| General Obligation Bonds | AA | Aa1 |
| Certificate of Obligation Bonds | AA | Aa2 |



GENERAL FUND TRENDS

The fund balance (equity) of the general fund increased \$2.8 million to \$35.4 million from the prior year balance of \$32.6 million. Fund balance is a particularly important measure in the general fund because it reflects the primary functions of the government and includes local tax revenues. At the end of the current fiscal year, unassigned fund balance for the general fund of \$31,295,715 is 35% of total general fund expenditures. City financial policy requires us to maintain at least three months of expenditures or 25% in fund balance.



| REVENUES: | 2013 | 2012 | 2011 | 2010 | 2009 |
|--|---------------|---------------|---------------|---------------|----------------------|
| Taxes: | | | | | |
| Property | \$ 38,344,822 | \$ 36,360,872 | \$ 34,568,461 | \$ 34,522,040 | \$ 31,507,819 |
| Sales | 29,158,661 | 24,489,084 | 21,852,287 | 20,068,824 | 18,753,757 |
| Franchise | 7,472,273 | 7,590,666 | 7,752,004 | 6,949,049 | 6,984,008 |
| Other | 491,559 | 423,237 | 520,843 | 455,675 | 413,989 |
| Charges for services | 19,147,046 | 16,049,400 | 15,071,719 | 13,626,470 | 12,753,117 |
| Intergovernmental | 875,654 | 944,210 | 1,321,345 | 687,885 | 819,152 |
| Investment earnings | 92,730 | 133,098 | 113,462 | 108,386 | 600,473 |
| Contributions, donations and grants | 143,452 | 194,263 | 122,443 | 79,858 | 36,832 |
| Payments from component units | 45,000 | 25,508 | - | 10,000 | - |
| Miscellaneous | 2,210,177 | 217,989 | 201,309 | 323,924 | 173,225 |
| Total revenues | 97,981,374 | 86,428,327 | 81,523,873 | 76,832,111 | 72,042,372 |
| EXPENDITURES: | | | | | |
| Current: | | | | | |
| General government | 25,215,566 | 21,229,301 | 20,900,494 | 20,659,292 | 18,710,599 |
| Public safety | 42,027,753 | 39,018,640 | 36,330,406 | 34,698,935 | 32,691,370 |
| Public works | 7,078,839 | 6,477,940 | 6,209,736 | 6,086,605 | 6,456,242 |
| Culture and recreation | 12,917,182 | 12,808,617 | 12,682,723 | 11,979,035 | 11,936,774 |
| Capital outlay | 2,692,240 | 1,803,334 | 1,791,451 | 883,773 | 25,072 |
| Debt service: | | | | | |
| Principal retirement | - | - | 718,456 | 1,586,668 | 1,373,537 |
| Interest and fiscal charges | | <u>-</u> | | 99,837 | 179,123 |
| Total expenditures | 89,931,580 | 81,337,832 | 78,633,266 | 75,994,145 | 71,372,717 |
| | 8,049,794 | 5,090,495 | 2,890,607 | 837,966 | 669,655 |
| | | | | | |
| OTHER FINANCING SOURCES (USES): | | | | | |
| Proceeds from sale of assets | 76,962 | 98,334 | 38,675 | 42,693 | 90,727 |
| Transfers in | 729,498 | 722,080 | 728,583 | 742,624 | 726,656 |
| Transfers out | (6,043,503) | (1,182,294) | (1,544,607) | (3,880,265) | (463,469) |
| Total other financing sources and uses | (5,237,043) | (361,880) | (777,349) | (3,094,948) | 353,914 |
| Net change in fund balances | 2,812,751 | 4,728,615 | 2,113,258 | (2,256,982) | 1,023,569 |
| Fund balances, beginning | 32,598,464 | 27,869,849 | 25,756,591 | 25,106,113 | 24,082,544 |
| Fund balance restatement GASB 54 | | | | 2,907,460 | |
| Fund balances, ending | \$ 35,411,215 | \$ 32,598,464 | \$ 27,869,849 | \$ 25,756,591 | <u>\$ 25,106,113</u> |
| | | | | | |

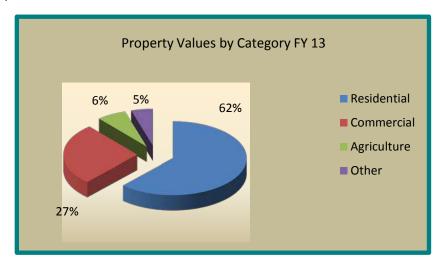
REVENUE SOURCES - PROPERTY TAX

Ad valorem property tax collections for operations and debt service are the City's largest revenue source and were \$69 million for FY 13. The Appraisal District's assessed value for the tax roll on January 1, 2012, (which the 2013 levy was based), totaled \$14.7 billion. This tax roll included \$459.4 million in new property and an increase of \$164 million or 1.16%, in existing property values. Overall, the January 1, 2012 tax roll increased \$623.4 million or 4.42% over the prior year. For illustration, we have also included our FY 14 assessed values of \$15.9 billion, an increase of 7.85% over FY 13.

The City is permitted by Article XI, Section 5 of the State of Texas Constitution to levy taxes up to \$2.50 per \$100 of assessed valuation.



89% of Frisco's property tax value is the combination of single-family residence and commercial real property. The City's top five taxpayers are Stonebriar Mall LTD, BPR Shopping Center, Tenet Frisco, Hall Office Portfolio and Specified Properties with a combined taxable value of \$549 million.



REVENUE SOURCES - PROPERTY TAX RATES

Frisco's tax rate was 46.191 cents per \$100 of assessed valuation for FY13. The total tax rate includes 27.2957 cents for operations and maintenance (O&M) with 18.8953 cents for debt service (I&S). Frisco continues to offer one of the lowest municipal tax rates in the area, based on a property tax base of \$14.7 billion, with a \$60,000 exemption for Seniors Over 65.

Where the Money Goes



Frisco Independent **School District** \$1.46



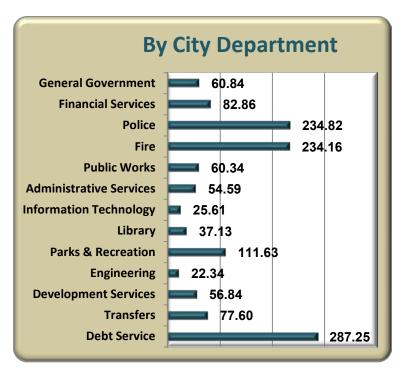
City of Frisco \$0.46191

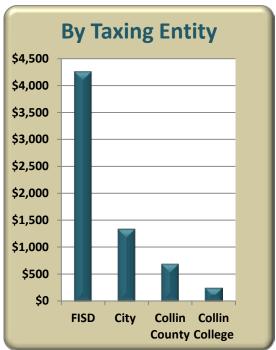
Collin County \$0.2400

Collin College \$0.0863

Value for Your Tax Dollars

The annual residential property tax bill for an average home valued at \$291,431 in Collin County, Frisco ISD was \$6,552. The City's share is \$1,346 per year or \$112.16 per month. The charts below show how much of the annual City tax bill is allocated to each department and then to each taxing entity.



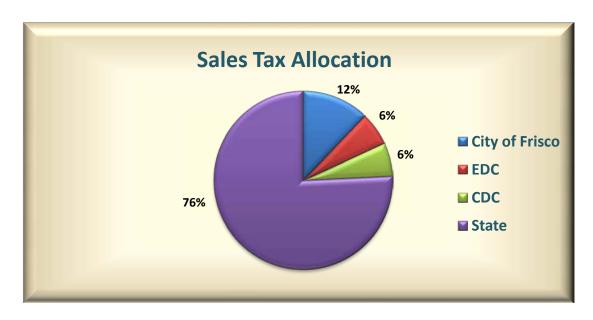


REVENUE SOURCES - SALES TAX COLLECTIONS

Total Sales Tax collections were over \$58 million for FY13, an increase of 12% over the prior fiscal year. The increase is due to overall collection increases particularly in retail and includes the 1% collected for our Type A and Type B Corporations (our component units).



The City's local portion of 1% of the 8.25% sales tax is used to fund the City's general fund expenses. The other 1% is used to fund our Type A & Type B corporations at .50% for economic development and park development. Sales tax collections are produced from Frisco's sizeable retail base, including a regional shopping mall, hundreds of specialty shops/boutiques and several other major retailers located in the City.

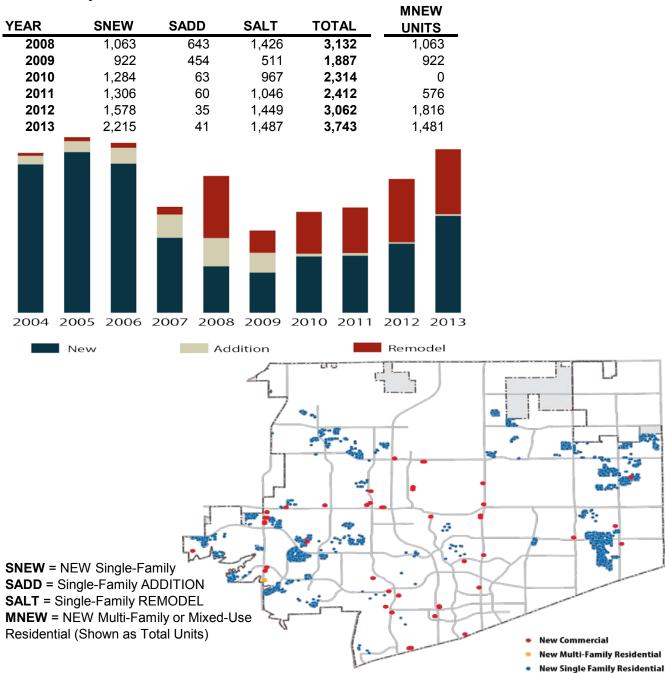


REVENUE SOURCES - BUILDING PERMITS

Residential Development - 2013 Residential Permit Activity

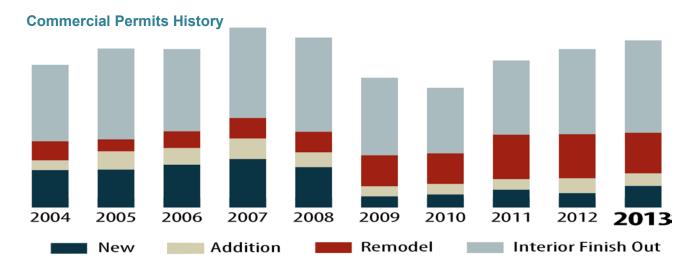
New Single-Family (SF) construction activity increased again in 2013, with 2,215 new permits issued compared to 1,578 in 2012. The City issued five multi-family permits in 2013 - one multi-family project (134 units) and four mixed-use projects (1,347 units).

Permit History



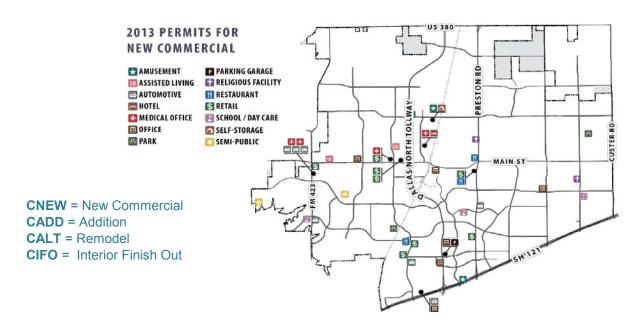
Source: City of Frisco Development Services Annual Report www.friscotexas.gov

REVENUE SOURCES - BUILDING PERMITS



| YEAR | c | NEW | CADD | | CALT | | (| TOTAL | |
|------|----|-----------|------|-----------|------|---------|-----|-----------|-----|
| 2008 | 84 | 1,201,971 | 39 | 2,531,351 | 39 | 491,563 | 194 | 1,104,852 | 356 |
| 2009 | 23 | 533,514 | 21 | 397,140 | 64 | 570,876 | 167 | 899,097 | 275 |
| 2010 | 27 | 737,898 | 22 | 148,367 | 66 | 325,578 | 138 | 998,229 | 253 |
| 2011 | 37 | 1,032,777 | 25 | 55,420 | 95 | 631,398 | 155 | 790,403 | 312 |
| 2012 | 30 | 815,653 | 31 | 70,777 | 92 | 953,749 | 178 | 620,829 | 331 |
| 2013 | 45 | 1,425,761 | 26 | 273,283 | 85 | 636,094 | 193 | 1,013,963 | 349 |

2013 Commercial Permits Issued

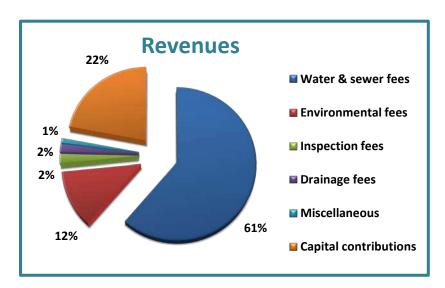


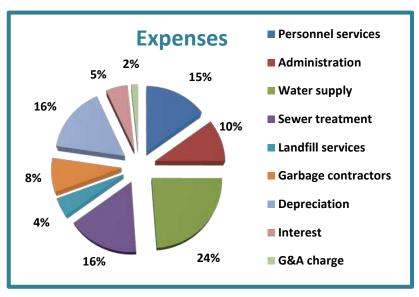
Source: City of Frisco Development Services Annual Report www.friscotexas.gov

BUSINESS-TYPE REVENUES AND EXPENSES

We maintain separate enterprise funds to account for water and sewer, environmental services and stormwater drainage activities. These funds account for "business-type activities", similar to those found in the private sector, that include services funded through user charges.

The City's water and sewer system recorded charges for services of \$57.8 million and impact fees and contributions of \$20 million. Revenues showed an increase during the year due to increases in the sale of water of \$2.5 million and sewer service charges increases of \$2.4 million. Total operating expenses were \$57.5. The most significant expenses of the water and sewer fund were \$16.6 million to purchase water, \$11.1 million for the cost of sewage treatment, \$10.9 million for depreciation and \$9.0 million for salaries and benefits.





BUDGET APPROPRIATIONS FY 2014-LOOKING AHEAD

Revenues by Type

Expenses by Object

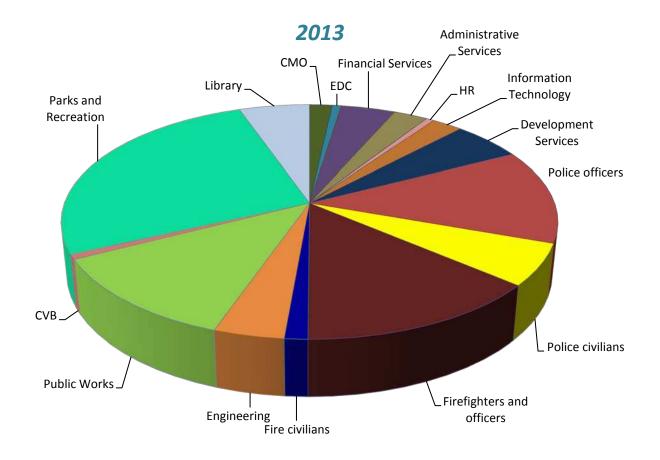
| | | | revenue | S by Type | | | | | Exhelises n | y Object | | |
|----------------------------------|---------------|-------------|------------|-------------|----------|---------------|------------|------------|-------------|-------------|------------|--------------|
| | Estimated | | | | | | Interfund | | | | Interfund | Estimated |
| | Beginning | | Licenses & | | | | Transfers | Salary & | Service & | Capital | Transfers | Ending |
| Fund Title | Balance 10/01 | Taxes | Permits | Fees | Interest | Miscellaneous | In | Benefit | Commodity | Outlay | Out | Balance 9/30 |
| General Fund | 27,430,638 | 86,168,188 | 6,156,500 | 9,831,412 | 101,000 | 1,664,001 | 1,575,746 | 70,718,598 | 31,205,371 | 2,814,542 | 503,140 | 27,685,834 |
| Insurance Reserve Fund | 3,056,410 | - | - | - | 4,000 | - | - | - | - | - | - | 3,060,410 |
| Downtown Improvement Fund | 201,791 | - | - | 87,900 | 150 | - | - | - | 28,972 | - | - | 260,869 |
| Special Events Fund | 193,809 | - | - | 225,000 | - | 75,000 | 25,000 | - | 212,500 | 46,925 | - | 259,384 |
| Workforce Housing Fund | 485,258 | - | - | - | 4,000 | - | - | - | 32,300 | - | - | 456,958 |
| Public Arts Fund | 287,386 | - | - | - | 600 | - | 24,850 | - | 25,450 | - | - | 287,386 |
| Superdrome Fund | 1,740,959 | - | - | - | 5,000 | - | - | - | 80,004 | - | - | 1,665,955 |
| TIRZ #1 Fund | 3,214,982 | 4,730,844 | - | 17,803,522 | 2,000 | 4,260,445 | 3,051,366 | - | 12,105,761 | - | 17,005,613 | 3,951,785 |
| Court Technology Fund | 438,994 | - | - | 196,500 | 1,000 | - | - | - | 130,195 | - | 108,000 | 398,299 |
| Traffic Control Enforcement | 160,332 | - | - | 336,572 | 136 | - | - | - | 220,980 | - | - | 276,060 |
| Hotel/Motel Tax Fund | 441,867 | 3,468,522 | - | - | 1,000 | 419,500 | - | 972,030 | 561,975 | 894,193 | 1,477,925 | 424,766 |
| Frisco Square MMD Fund | - | - | - | - | - | 490,292 | - | - | - | - | 490,292 | - |
| Panther Creek PID Fund | 6,242 | - | - | 140,000 | 75,000 | - | - | - | - | - | 215,000 | 6,242 |
| Grants Fund | - | - | - | - | - | 4,103,525 | 80,000 | - | 3,048,675 | - | 1,134,850 | - |
| CDBG Fund | - | - | - | - | - | 404,928 | - | - | 404,928 | - | - | - |
| Public Television Franchise Fund | 758,681 | 332,000 | - | - | 500 | - | - | - | - | 331,261 | - | 759,920 |
| Capital Projects Fund | 1,210,332 | - | - | - | - | 130,488,000 | 17,408,140 | - | - | 147,245,174 | 44,670 | 1,816,628 |
| Capital Reserve Fund | 3,347,544 | - | - | - | 3,500 | - | 350,000 | - | - | - | - | 3,701,044 |
| Thoroughfare Impact Fee Fund | 14,519,922 | - | - | - | - | - | - | - | - | - | 1,000,000 | 13,519,922 |
| Park Dedication Fee Fund | 8,009,895 | - | - | - | - | - | - | - | - | - | - | 8,009,895 |
| Debt Service Fund | 4,541,502 | 26,777,386 | - | - | 20,000 | 5,668,760 | 17,910,904 | - | 50,735,169 | - | - | 4,183,383 |
| Utility Fund | 30,287,384 | - | - | 61,628,483 | 17,000 | 199,200 | 2,217,736 | 10,658,629 | 51,511,998 | 1,412,653 | - | 30,766,523 |
| Utility Capital Projects Fund | 2,789,854 | - | - | - | - | - | - | - | - | - | - | 2,789,854 |
| Utility Impact Fee Fund | 16,374,858 | - | - | - | - | - | - | - | - | - | 2,000,000 | 14,374,858 |
| Stormwater Fund | 345,738 | - | - | 1,493,050 | 500 | - | - | 731,477 | 487,040 | 50,890 | 205,043 | 364,838 |
| Environmental Services Fund | 4,680,956 | - | - | 11,935,857 | 1,000 | - | 83,356 | 706,583 | 9,763,865 | 275,892 | 669,124 | 5,285,705 |
| Community Development Fund | 47,522,404 | 17,452,882 | - | - | 24,000 | 15,696,042 | - | - | 11,528,676 | 37,200,000 | 17,068,518 | 14,898,134 |
| Economic Development Fund | 48,699,365 | 17,452,882 | - | - | 44,000 | 26,566,949 | - | 963,464 | 39,295,323 | 26,446,399 | 804,923 | 25,253,087 |
| Charitable Foundation Fund | 28,452 | - | <u>-</u> | | | <u> </u> | | - | | | | 28,452 |
| | | | | | | | | | | | | |
| Totals | 220,775,555 | 156,382,704 | 6,156,500 | 103,678,296 | 304,386 | 190,036,642 | 42,727,098 | 84,750,781 | 211,379,182 | 216,717,929 | 42,727,098 | 164,486,191 |
| | | | | | | | | | | | | |

Total estimated revenues for FY14 include 31% for taxes, 22% for fees charged, 6% for interest income & miscellaneous, 9% for interfund transfers and 33% for bond proceeds to continue the Capital Improvement Program, which is classifed above in miscellaneous income.

Services account for 38% of the total expense, with salary and personnel costs totaling 15%. Capital outlay for the new budget year is projected to be 39% of the total outlay with interfund transfers accounting for 8%. This budget added 101 new positions, or 49 FTE.

STAFFING LEVEL HISTORY

| | Staffing Levels - 5 Year History | | | | | | | | |
|---------------------------|----------------------------------|-------------|-------------|-------------|-------|--|--|--|--|
| Function | 2009 | <u>2010</u> | <u>2011</u> | <u>2012</u> | 2013 | | | | |
| General government | 193 | 194 | 197 | 206 | 202 | | | | |
| Public safety | | | | | | | | | |
| Police | | | | | | | | | |
| Officers | 149 | 150 | 146 | 146 | 151 | | | | |
| Civilians | 49 | 49 | 58 | 59 | 67 | | | | |
| Fire | | | | | | | | | |
| Firefighters and officers | 142 | 142 | 140 | 161 | 161 | | | | |
| Civilians | 11 | 11 | 13 | 13 | 15 | | | | |
| Highways and streets | | | | | | | | | |
| Engineering | 46 | 46 | 46 | 48 | 46 | | | | |
| Maintenance | 49 | 49 | 49 | 49 | 42 | | | | |
| Culture and recreation | 367 | 366 | 355 | 360 | 378 | | | | |
| Environmental services | 12 | 12 | 12 | 12 | 12 | | | | |
| Water | 63 | 63 | 63 | 63 | 61 | | | | |
| Sewer | 16 | 16 | 16 | 16 | 19 | | | | |
| Stormwater | 0 | 4 | 6 | 7 | 6 | | | | |
| Total | 1,097 | 1,102 | 1,101 | 1,140 | 1,160 | | | | |



CITY ADMINISTRATORS - DEPARTMENT HEADS - DIVISION MANAGERS

George A. Purefoy **City Manager** Henry J. Hill, III **Deputy City Manager Assistant City Manager** Ron Patterson **Assistant City Manager** Nell Lange **City Attorney** Richard Abernathy **City Judge** Michael Drewry Jenny Page **City Secretary** Dana Baird **Director of Communications Director of Human Resources** Lauren Safranek **Economic Development President** James Gandy **CVB Executive Director** Marla Roe

| Director of Financial Services | Anita Cothran | |
|---|-----------------|--|
| Assistant Finance Director - Controller | Danny Collier | |
| Assistant Finance Director - Budget | Jennifer Hundt | |
| Municipal Court Administrator | Matthew Freeman | |
| Revenue Collections Manager | April Spann | |
| Director of Public Safety | Todd Renshaw | |
| Police Chief | John Bruce | |
| Assistant Police Chief | Darren Stevens | |
| Fire Chief | Mark Piland | |
| Assistant Fire Chief | Paul Siebert | |
| Assistant Fire Chief | Lee Glover | |
| Director of Public Works | Gary Hartwell | |
| Assistant Director - Public Works | Kevin Grant | |
| Business Manager | Danny Carroll | |
| Environmental Services Manager | Jeremy Starritt | |
| Director of Administrative Services | Tom Johnston | |
| Facilities Manager | Gerry Burns | |
| Fleet Services Manager | David McBurnett | |
| Purchasing Manager | Daniel Ford | |

| Director of Information Tech Services | Curt Balogh | |
|---|-----------------|--|
| Assistant Director - IT | Susan Olson | |
| MIS Computer Technology Manager | Steve LeBlond | |
| Director of Library Services | Shelley Holley | |
| Assistant Director Library Services | Gary Werchan | |
| Assistant Director Library Services | Mayra Diaz | |
| Director of Parks & Recreation | Rick Wieland | |
| Parks Manager | Vacant | |
| Recreation Facilities Manager | Steve Walsh | |
| Recreation Services Manager | Marcy Jones | |
| Parks Planning Manager | Dudley Raymond | |
| Director of Engineering Services | Paul Knippel | |
| Assistant Director of Engineering | Brian Moen | |
| Engineering Services Manager | Lori Chapin | |
| Engineering Services Manager | Jason Brodigan | |
| Chief Construction Inspector | Rick Kvaal | |
| Director of Development Services | John Lettelleir | |
| Chief Building Official | Steve Covington | |
| Planning Manager | John Webb | |
| Code Enforcement Manager | Mike Zapata | |

ACHIEVEMENTS



The Government Finance Officers Association of the United States and Canada (GFOA) has presented an Award for Outstanding Achievement in Popular Annual Financial Reporting to the City of Frisco, Texas for its Popular Annual Financial Report for the fiscal year ended September 30, 2012. This was the first Popular Annual Financial Report that the City published.

The City Finance Department has also received two other recognitions from GFOA including the Certificate of Achievement for Excellence in Financial Reporting for the Comprehensive Annual Financial Report (CAFR) for the last thirteen years and the Distinguished Budget Presentation Award for our Annual Budget for the past five years.

Our Purchasing Division has received the NPI Achievement of Excellence in Procurement for nine consecutive years. And, finally, the City has participated in the Texas Comptroller Leadership Circle Transparency Program since it was introduced in 2009. We have been receipents of the Gold Award for the past four years.



Contact Information

| Main Number | 972-292-5000 |
|---|----------------|
| | 972-292-5105 |
| City Manager | 972-292-5105 |
| City Secretary | 0.1 |
| Animal Services | 972-292-5303 |
| Budget | 972-292-5511 |
| Building Inspections | 972-292-5301 |
| Code Enforcement | 972-292-5302 |
| Communications & Media Relations | 972-292-5070 |
| Convention & Visitors Bureau | 972-292-5250 |
| Development Services | 972-292-5300 |
| Engineering | 972-292-5400 |
| Environmental Services | 972-292-5900 |
| Finance | 972-292-5500 |
| Fire Department (Central Station) | 972-292-6300 |
| Frisco Athletic Center | 972-292-6600 |
| Frisco Economic Development Corporation | 972-292-5150 |
| Health & Food Safety | 972-292-5304 |
| Heritage Museum | 972-292-5665 |
| Human Resources | 972-292-5200 |
| Library | 972-292-5669 |
| Municipal Court | 972-292-5555 |
| Parks & Recreation | 972-292-6500 |
| Police Department | 972-292-6000 |
| Public Works | 972-292-5800 |
| Purchasing | 972-292-5543 |
| Records Management | 972-292-5023 |
| Risk Management | 972-292-5543 |
| Senior Center | 972-292-6550 |
| U.S.P.S. Contract Postal Unit | 972-292-5550 |
| Utility Billing | 972-292-5575 |
| ounty bining | 31 Z-Z3Z-331 3 |

Websites

www.friscotexas.gov www.friscocvb.com www.visitfrisco.com www.friscoedc.com www.friscolibrary.com



