MISSION TRAILS REGIONAL OCCUPATIONAL PROGRAM

1. COURSE TITLE: MEDICAL/DENTAL CLERICAL ADMINSTRATIVE SPECIALIST

2. CBEDS TITLE: Medical Office Services

3. CBEDS NUMBER: 4242

4. JOB TITLES:	Hospital or Medical/Dental Secretary	201.362.014
	Hospital or Medical/Dental Clerk	205.362.018
	Hospital or Medical/Dental Appointment Clerk	237.367.010
	Hospital or Medical/Dental Insurance Clerk	214.362.022
	Hospital Admitting Clerk	205.362.018
	Hospital Outpatient Admitting Clerk	205.362.030
	Hospital or Medical/Dental Collection Clerk	241.357.010
	Hospital or Medical/Dental Records Clerk	245.362.010
	Hospital or Medical/Dental Records Technician	079.367.018
	Hospital or Medical/Dental Fee Clerk (Insurance)	214.482.018

5. COURSE DESCRIPTION: This course is designed to enable students to develop skills for successful job placement in a Medical or Dental Clinic/Office. Students will gain competence in are such as: oral and written communication skills, electronic and manual scheduling and appointment control, records management, preventative recall, business confidentiality etiquette, electronic and manual processing of insurance forms and claim management, gain knowledge of different patient insurance plans, Hospital or Medical/Dental terminology, dental charting, accounts receivable, and computer use in a medical or dental office This course outline reflects the Business Education Model Curriculum Standards and Program Framework in Office Education from the California State Department of Education. The class emphasis is on competency-step programs assisting students to acquire skills for the following jobs named above:

6. **HOURS:** 180 up to 360

7. **PREREQUISITES:** Students qualified to take Community Classroom require:

-own transportation to assigned doctor's office, clinic, or hospital sites. -proof of childhood communicable diseases, TBN Skin test (or negative

219.362.010

chest x-ray)

-must have good oral and written communication skills

Hospital or Medical/Dental Administrative Clerk

8. REVISION DATE: March 11, 2008

COURSE OUTLINE:

- a) CONTENT AREA SKILLS
 - i) **EXPECTED STUDENT OUTCOMES**
 - ii) HOURS OF INSTRUCTION

COURSE OUTLINE

CONTENT AREA SKILLS	EXPECTED STUDENT OUTCOMES		HOUR	
			Classroo Comm. (
		CP = 0	Co-op Eo	1.
Instruction will include:	Student will be able to:	CL	CC	CP
1. The Administrative Hospital or	1.a) Understand Hospital or Medical/Dental Office	10	10	
Medical/Dental Assistants Career.	opportunities			
a) Hospital or Medical/Dental Office opportunitiesb) Qualifications for success	discuss possible job settings available			
c) Hospital or Medical/Dental Ethics and Law	 list tasks performed by Hospital or Medical/Dental Administrative Assistant 			
110spital of Wedlean Dental Etilles and Law				
	explore Career opportunities and projected trendsdescribe steps in a job search			
	write a resume, cover letter			
	write an interview follow-up letter			
	complete a job application form			
	demonstrate punctuality and regular attendance			
	 explain job interview preparation steps 			
	 participation in a mock interview and critique 			
	1.b) Understand Qualifications for success	1.0	1.0	
	describe appropriate appearance of a well groomed	10	10	
	assistant			
	• discuss the appropriate appearance of a well groomed			
	assistant.			
	• discuss social relationship between: assistant and staff,			
	and assistant and patients			
	• discuss how to handle a talkative coworker, inquisitive			
	patient, and communication barriers			
	 work cooperatively, share responsibilities, accept 			
	supervision and assume leadership roles.			
	recognize problem situations; identify, locate and			
	organize needed information or data; and purpose, evaluate and select from alternative solutions.			
	demonstrate cooperative working relationships and			
	prepare etiquette across gender and cultural groups			
	1.c)Understand Hospital or Medical/Dental Ethics and	10	10	
	Law			
	define ethics, etiquette, and medical liability			
	• discuss the principles of medical ethics as they apply to			
	both physicians and medical assistants			
	• explain what is meant by implied, informed, expressed,			
	and written consent			
	 demonstrate appropriate behavior when asked for 			
	information about a patient and when a patient requests			
	treatment advice			
	• Identify situations requiring a release of information or			
	a consent form			
	Identify and understand the terms of confidentiality			
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2. Administrative Responsibilities	2.a) Demonstrate proficiency in Telephone Procedures	25	10
a) Telephone Procedures	describe components of a phone greeting, answering a		
b) Appointmentsc) Records Management	Hospital or Medical/Dental office phone, handling		
d) Written Communications	emergency calls, and putting callers on hold		
d) Written Communications	understand the importance of proper message		
	documentation		
	provide feedback of accomplished tasks in written		
	format		
	list and explain the important qualities of a good talenhous value.		
	telephone voice,		
	list and explain the steps necessary to answer; place on held and transfer a hydrogen telephone cell.		
	hold, and transfer a business telephone call.		
	list and explain the steps used to screen calls in a Hospital or Medical/Dental office or clinic.		
	list what is needed to record telephone messages for		
	another person.		
	list and explain the types of outgoing telephone calls		
	made in a Hospital or Medical/Dental office or clinic.		
	list and explain the special features of telephone		
	equipment used in a Hospital or Medical/Dental office		
	or clinic.		
	use of fax machine to transmit documents		
	2.b) Understand and practice proper appointment	25	1.5
	scheduling	25	15
	apply proper technique in maintain an electronic and		
	manual appointment book		
	• provide appropriate responses according to the urgency,		
	availability of appointment time, or doctor		
	unavailability		
	describe the use of a recall list		
	• list the steps in performing the daily routine associated		
	with the appointment schedule		
	2.c) Demonstrate proficiency in Records Management	25	15
	correctly use an alphabetic filing system		
	describe use of a tickler file		
	prepare patients files in alphabetical order		
	• identify the types of filing equipment and supplies		
	review techniques to locate misfiled or lost records		
	describe the essential factors for recordkeeping on retirent about.		
	patient charts		
	explain the legal ramifications associated with records and their transfer/retention		
	2.d) Demonstrate proficiency in Written	25	10
	Communications		
	process incoming and outgoing mail		
	describe mail classifications		
	compose written communications for a variety of		
	situations in the Hospital or Medical/Dental office or		
	clinic, electronically and manually		
	apply correct letter formatting and letter styles		
	electronically and manually		
	use and implement word processing in generating		
	medical documents		
	use and implement procedures and equipment involved		
	in machine transcription		

3. Patient Records a) Preparing Medical Records	3.a) Demonstrate proficiency in Preparing Hospital or Medical/Dental Records	25	5	
b) Billing	list reasons for maintaining a patient's records			
,	discuss components of the medical records format			
	referred to as SOAP			
	• transcribe dictation and enter into patient's chart			
	• explain method for correcting an error made in a patient's chart			
	interpret dental charting symbols			
	distinguish between different tooth numbering systems			
	implement knowledge of diagnostic coding			
	3.b) Demonstrate proficiency in electronic and manual	1.0	1.0	
	Billing procedures	10	10	
	explain how fees are determined			
	obtain necessary credit information about patient			
	compute charges and make appropriate entries for			
	services rendered, charges, and payments			
	• prepare payment for services rendered			
4 E'm	prepare effective collection letters	25	1.5	
4. Financial Responsibilities a) Health Insurance	4.a) Understand and implement procedures in electronic and manual Health/Dental Insurance	23	15	
b) Financial Records	discuss the assistant's role in processing insurance			
-,	claims			
	describe the various types of health/dental insurance			
	coverage			
	define health insurance terms			
	understand, process, and complete HIPPA, ADA Dental forms			
	explain: Medicare's Part A and Part B; the purpose of			
	the Medicaid program; the purpose of Worker's compensation insurance			
	define and discuss HMO's IPA'S and PPO'S			
	process insurance claims forms			
	define and use terms associated with dental insurance			
	 discuss the purpose of insurance coding and differentiate between categories 			
	demonstrate and complete claim forms for submission			
	in manual and computerized method			
	describe types of benefits offered by dental insurance			
	planscomprehend standard and custom reports in the			
	Hospital or Medical/Dental office or clinic			
	4.b) Demonstrate proficiency in maintaining Financial	15	5	
	Records			
	 list the essential records in a doctor's office 			
	prepare a daily journal			
	maintain monthly summary record			
	explain and illustrate different payment plans including collections management.			
	collections managementdescribe the functions of accounts payable and accounts			
	receivables			
	list, discuss, and identify the information needed for			
	payroll records			
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	.a) Demonstrate proficiency in entering information into a Hospital or Medical/Dental Software Program recording patient information set up and Maintain patient case file understand overview on transaction entries apply payments or adjustments able to print walkout receipts able to edit and delete transactions identify insurance carrier and/or guarantor with financial responsibility provide an account summary	30	10	
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10.COURSE OUTLINE:

- b) CAREER PERFORMANCE STANDARDS
 - i) **EXPECTED STUDENT OUTCOMES**
 - ii) HOURS OF INSTRUCTION

COURSE OUTLINE

CAREER PERFORMANCE STANDARDS	EXPECTED STUDENT OUTCOMES	HOURS
Instruction will include: 1. Personal Skills • Classroom policies & procedures • Ethics → Work → Business • Sexual harassment laws • Personal skills, including positive attitude, self-confident, honesty, perseverance & self-discipline • Professional appearance • Time management • Lifelong learning	Student will be able to: 1. Understand how personal skill development, including positive attitude, honesty, self-confidence, time management, & other positive traits affect employability. Demonstrate and understand classroom policies & procedures Define work and business ethics & demonstrate the importance of ethical standards & social responsibilities in the business environment. Discuss the laws applicable to sexual harassment & discuss tactics for handling harassment situations. Demonstrate personal skills in class and/or business environment: → Positive attitude → Self-confidence → Honesty → Perseverance → Self-discipline Demonstrate and model personal hygiene and acceptable professional attire Prioritize tasks and meet deadlines Explain the importance of lifelong learning	Integrated in content area skills

CAREER PERFORMANCE STANDARDS	EXPECTED STUDENT OUTCOMES	HOURS
Instruction will include: 2. Interpersonal Skills Group dynamics Conflict resolution and negotiation Team work Etiquette across gender and cultural groups	 Student will be able to: Understand principles of effective interpersonal skills, including group dynamics, conflict resolution, and negotiation. Identify and explain the key concepts of group dynamics Discuss and demonstrate the dynamics of conflict resolution and negotiation, and their importance within the business environment Demonstrate effective teamwork, share responsibilities, accept supervision and assume leadership roles Demonstrate cooperative working relationships and proper etiquette across gender and cultural groups 	Integrated in content area skills
 Thinking and Problem-Solving Skills Logical reasoning and problem-solving skills Numerical estimation, measurement, and calculation Identify, locate, and organize needed information and propose, evaluate, and select alternative solutions 	 3. Understand the importance of critical thinking and problem-solving skills in the workplace. ■ Apply critical and creative thinking skills in a work environment and implement a plan of improvement as needed ■ Demonstrate logical reasoning and problem solving skills in a work environment ■ Apply numerical estimation, measurement and calculation skills to business applications including the following: → Whole number math → Decimals & fractions → Counting & monetary functions → Use of tables & graphs ■ Recognize problem situations; identify, locate and organize needed information, and propose, evaluate and select from alternate solutions 	Integrated in content area skills

CAREER PERFORMANCE STANDARDS	EXPECTED STUDENT OUTCOMES	HOURS
 Instruction will include: 4. Communication Skills Written communications Verbal and Nonverbal communications Active and effective listening Proper etiquette in business communications Writing and editing skills Use of reference material and handbooks Oral presentations 	Student will be able to: 4. Understand principles of effective communication. Read and implement written instructions, technical manuals, written communication, and reference books Present a positive image of verbal and nonverbal communication through use of appropriate methods Demonstrate active and effective listening skills	Integrated in content area skills
	through verbal, nonverbal and written feedback ■ Demonstrate proper etiquette in business communications, including an awareness of requisite for international communications (languages, customs, and time zones) ■ Demonstrate the following writing and editing skills: → Use correct grammar, punctuation, capitalization, vocabulary and spelling → Write, proofread and edit → Select and use appropriate forms of communication ■ Exhibit a proficiency in the use of reference materials such as dictionary, thesaurus, telephone directory, almanac, zip code directory, and office handbooks	
 5. Occupational Safety Good safety practices 	 5. Understand occupational safety issues, including avoidance of physical hazards ■ Model and implement good safety practices including: Avoidance and reporting of physical hazards in the work environment Safe operation of equipment Proper handling of hazardous materials 	Integrated in content area skills

CAREER PERFORMANCE STANDARDS	EXPECTED STUDENT OUTCOMES	HOURS
Instruction will include: 6. Employment Literacy Expand awareness of career opportunities Set employment goals and objectives Aptitudes, personal characteristics and interests Develop portfolio to C-TAP standards Develop interviewing techniques	 Student will be able to: 6. Understand career paths and strategies for obtaining employment. ■ Explore career opportunities and develop a career plan ■ Identify steps for setting goals and writing personal goals and objectives ■ Examine aptitudes related to career options; relate personal characteristics and interests to educational and occupational opportunities ■ Develop a portfolio to include the following: → Letter of Introduction → Cover letter → Resume → Thank you letter → Job application → Licenses, Certificates and Awards → Transcripts → Letters of Recommendation → Work Samples 	Integrated in content area skills
 7. Technology Literacy Apply Industry specific technology Use Industry specific software Demonstrate Keyboarding Accessing information Lifelong enhancement of technology skills 	 7. Understand and adapt to changing technology. Identify and demonstrate use of appropriate technology Identify and use industry specific software Demonstrate proficiency in alphanumeric keyboarding Input and retrieve information Understand the importance of lifelong learning in adapting to changing technology 	Integrated in content area skills

11. ADDITIONAL RECOMMENDED /OPTIONAL ITEMS

a. VOCATIONAL CREDIT: 10-20 units

b. ACADEMIC CREDIT:

c. INSTRUCTIONAL STRATEGIES: Cooperative team work

Individualized instruction

Individual practice

Lab practical experience Community Classroom SDAIE techniques Drill and practice

d. INSTRUCTIONAL MATERIALS: Textbooks: Medical Office Procedures, Business

Administration for the Dental Assistant, Computers for the Medical Office, Computers for the Dental Office, Being a Medical Records/Health Information Clerk, Hospital Billing,

Patient to Patient, Patient Billing

Reference Manuals

Speakers from the Community and Advisory Board

Classroom Posters

Newspapers Videos

e. CERTIFICATES: Course Certificate

Successful completion of established proficiencies

leading to certificate competency levels

Achievement Certificate

Minimum of one proficiency completed leading to certificate competency levels