

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #1**  
 Andrews Building  
 Service, Inc.

11503 Reeder Road  
  
 Dallas, TX 75229  
 Peter S. Kim  
 Tel: 972-406-2792  
 Fax: 972-406-2740

**VENDOR #2**  
 D&A Building Services,  
 Inc.

401 S. Sherman St., Ste  
 211  
 Richardson, TX 75081  
 Albert Sarabasa  
 Tel: 972-664-1823  
 Fax:

**VENDOR #3**  
 Global Building  
 Maintenance Inc.

11055 Dennis Rd. #15  
  
 Dallas, TX 75229  
 Hilberto Castillo  
 Tel: 972-620-7338  
 Fax: 972-620-7271

**VENDOR #4**  
 James Janitorial Services,  
 LLC

706 N. Hwy. 67  
  
 Cedar Hill, TX 75104  
 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

**DESCRIPTION:** Est.  
Qty.

**NCTRCA Certified Vendor (M/Wbe)** Yes  
**Was the EE01 Form returned with bid?** Yes  
**Was Addendum No. 1 returned with bid?** Yes

**NCTRCA Certified Vendor (M/Wbe)** Yes  
**Was the EE01 Form returned with bid?** Yes  
**Was Addendum No. 1 returned with bid?** Yes

**NCTRCA Certified Vendor (M/Wbe)** No  
**Was the EE01 Form returned with bid?** Yes  
**Was Addendum No. 1 returned with bid?** No

**NCTRCA Certified Vendor (M/Wbe)** Yes  
**Was the EE01 Form returned with bid?** Yes  
**Was Addendum No. 1 returned with bid?** Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.*

**Section 1.0 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 1 will be awarded to one (1) Contractor**

1. Location: Garland Government Center, 140 N Garland Rd., Garland, Tx 75040	35,537 square feet	\$0.0276	\$11,769.85	\$0.0398	\$16,972.47	\$0.0400	\$17,057.76	\$0.0500	\$21,322.20
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

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2

3

3

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 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

DESCRIPTION:	Est. Qty.										
2. Location: CSCD - Garland Annex - Adult Probation, 1111 N. Jupiter Rd, Garland, Tx75042	4,500	square feet	\$0.0286	\$1,544.40	\$0.0395	\$2,133.00	\$0.0400	\$2,160.00	\$0.0520	\$2,808.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				1		1		1		1	
3. Location: CSCD - Garland Adult Probation, 1137 S. Jupiter Rd., Garland, Tx 75042	8,700	square feet	\$0.0286	\$ 2,985.84	\$0.0395	\$4,123.80	\$0.0400	\$4,176.00	\$0.0520	\$5,428.80	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				1		1		1		1	
4. Location: Mesquite Tax Office, 210 W Grubb, Mesquite, Tx 75149	4,000	square feet	\$0.0286	\$1,372.80	\$0.0400	\$1,920.00	\$0.0400	\$1,920.00	\$0.0520	\$2,496.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				1		1		1		1	
5. Location: Mesquite Sub-Courthouse, 823 N. Galloway, Mesquite, Tx 75149	5,500	square feet	\$0.0286	\$1,887.60	\$0.0400	\$2,640.00	\$0.0400	\$2,640.00	\$0.0520	\$3,432.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.				1		1		1		1	

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DESCRIPTION:	Est. Qty.										
6. Location: Road & Bridge #1, 715 Rowlett Road, Garland, TX 75043	2,100	square feet	\$0.0380	\$957.60	\$0.0468	\$1,179.36	\$0.0450	\$1,134.00	\$0.0520	\$1,310.40	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		
7. Cost for On-Site Daytime Janitorial Cleaning Personnel at Garland Government Center, as per bid specifications	1,004	hours	\$10.15	\$10,190.60	\$9.25	9,287.000	\$10.25	\$10,291.00	\$9.50	\$9,538.00	
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>											
<b>Total - Section 1</b>				<b>\$30,708.69</b>		<b>\$38,255.63</b>		<b>\$39,378.76</b>		<b>\$46,335.40</b>	
1. Location: Household Hazardous Waste and Chemical Collection Center, 11234 Plano Rd., Dallas, Tx 75243	2,000	square feet	\$0.0286	\$686.40	\$0.0522	\$1,252.80	\$0.0400	\$960.00	\$0.0520	\$1,248.00	
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2. Location: Richardson Sub-Courthouse, 1411 W Beltline Rd., Richardson, Tx 75080	5,500	square feet	\$0.0286	\$1,887.60	\$0.0420	\$2,772.00	\$0.0400	\$2,640.00	\$0.0520	\$3,432.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		

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DESCRIPTION:	Est. Qty.									
3. Location: Richardson Tax Office, 516 Twilight Trail, Richardson, Tx 75080	4,000	square feet	\$0.0286	\$1,372.80	\$0.0400	\$1,920.00	\$0.0400	\$1,920.00	\$0.0520	\$2,496.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			1	1	
4. Location: Immunization/Wellness Clinic, 8202 Spring Valley Road, Dallas, TX 75240	3,010	square feet	\$0.0286	\$1,033.03	\$0.0488	\$1,762.66	\$0.0400	\$1,444.80	\$0.0520	\$1,878.24
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			1	1	
5. Location: Immunization Clinic, 2774 Valwood Pkwy., Farmers Branch, Tx 75234	2,800	square feet	\$0.0286	\$960.96	\$0.0499	\$1,676.64	\$0.0400	\$1,344.00	\$0.0520	\$1,747.20
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1			1	1	
<b>Total - Section 2</b>				<b>\$5,940.79</b>		<b>\$9,384.10</b>		<b>\$8,308.80</b>		<b>\$10,801.44</b>

**Section 3 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix.**  
**Note to all Bidders: All the locations stated in Section 3 will be awarded to one (1) Contractor**

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 706 N. Hwy. 67  
  
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 Tel: 469-272-0021  
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DESCRIPTION:	Est. Qty.										
1. Location: East Dallas Government Center, 3443 St. Francis, Dallas, Tx75228	6,000	square feet	\$0.0286	\$2,059.20	\$0.0395	\$2,844.00	\$0.0380	\$2,736.00	\$0.0520	\$3,744.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		
2. Location: Immunization Clinic, 3312 N Buckner Blvd., Ste. 200, Dallas, Tx 75228	3,400	square feet	\$0.0286	\$1,166.88	\$0.0395	\$1,611.60	\$0.0380	\$1,550.40	\$0.0520	\$2,121.60	
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3. Location: CSCD – Buckner Annex: Adult Probation, 3650 E. Buckner Blvd., Ste. 110, Dallas, Tx 75228	5,900	square feet	\$0.0286	\$2,024.88	\$0.0395	\$2,796.60	\$0.0380	\$2,690.40	\$0.0520	\$3,681.60	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		
4. Location: CSCD – Buckner Adult Probation, 3650 E. Buckner Blvd., Ste. 211, Dallas, Tx 75225	20,000	square feet	\$0.0286	\$6,864.00	\$0.0395	\$9,480.00	\$0.0380	\$9,120.00	\$0.0520	\$12,480.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				2				2		
<b>Total - Section 3</b>				<b>\$12,114.96</b>		<b>\$16,732.20</b>		<b>\$16,096.80</b>		<b>\$22,027.20</b>	

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**DESCRIPTION:** Est.  
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**Section 4 Cost of Janitorial Services (Based on**  
**3 Days per week Evening/Night Services on**  
**Sunday, Tuesday and Thursday and**  
**Maximum Cleaning Production Rate of 5,000**  
**sq. ft. per hour) - per the terms and**  
**conditions set forth in the bid solicitation this**  
**includes the general and technical**  
**requirements and cleaning schedule matrix.**  
**Note to all Bidders: All the locations stated in**  
**Section 4 will be awarded to one (1) Contractor**

1. Location: Sheriff's Patrol, 2311 Joe Field Rd., Dallas, Tx 75229	5,530	square feet	\$0.0286	\$1,897.90	\$0.0400	\$2,654.40	\$0.0380	\$2,521.68	\$0.0520	\$3,450.72
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		1		1	
2. Location: Letot Center, 10505 Denton Dr., Dallas, Tx 75220	18,040	square feet	\$0.0280	\$6,061.44	\$0.0400	\$8,659.20	\$0.0380	\$8,226.24	\$0.0520	\$11,256.96
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				2		2		2	
3. Location: Irving Sub-Courthouse, 842 W. Irving Blvd., Irving, Tx 75060	5,500	square feet	\$0.0286	\$1,887.60	\$0.0400	2,640.000	\$0.0380	\$2,508.00	\$0.0520	\$3,432.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		1		1	
<b>Total - Section 4</b>				<b>\$9,846.94</b>		<b>\$13,953.60</b>		<b>\$13,255.92</b>		<b>\$18,139.68</b>

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**DESCRIPTION:** Est.  
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**Section 5 Cost of Janitorial Services (Based on**  
**3 Days per week Evening/Night Services on**  
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**Maximum Cleaning Production Rate of 5,000**  
**sq. ft. per hour) - per the terms and**  
**conditions set forth in the bid solicitation this**  
**includes the general and technical**  
**requirements and cleaning schedule matrix.**  
**Note to all Bidders: All the locations stated in**  
**Section 5 will be awarded to one (1) Contractor**

1. Location: CSCD – Zelrich Adult Probation, 2627 Zelrich Ln., Dallas, Tx 75229	6,600	square feet	\$0.0286	\$2,265.12	\$0.0395	\$3,128.40	\$0.0400	\$3,168.00	\$0.0520	\$4,118.40
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1	
2. Location: North Dallas Government, 10056 Marsh Ln., Dallas, Tx 75229	41,245	square feet	\$0.0279	\$13,808.83	\$0.0385	\$19,055.19	\$0.0350	\$17,322.90	\$0.0500	\$24,747.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2				2		3		3	
3. Cost for On-Site Daytime Janitorial Cleaning Personnel at North Dallas Government Center, as per bid specifications	1,004	hours	\$10.15	\$10,190.60	\$9.25	\$9,287.00	\$10.25	\$10,291.00	\$9.50	\$9,538.00
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign- out/logout daily.</b>										
<b>Total - Section 5</b>				<b>\$26,264.55</b>		<b>\$31,470.59</b>		<b>\$30,781.90</b>		<b>\$38,403.40</b>

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 Qty.

**Section 6 Cost of Janitorial Services (Based on**  
**3 Days per week Evening/Night Services on**  
**Sunday, Tuesday and Thursday and**  
**Maximum Cleaning Production Rate of 5,000**  
**sq. ft. per hour) - per the terms and**  
**conditions set forth in the bid solicitation this**  
**includes the general and technical**  
**requirements and cleaning schedule matrix.**

1. Location: CSCD – Adult Probation at Cook Chill Facility, 2121 French Settlement, Dallas, Tx 75212	11,500	square feet	\$0.0279	\$3,850.20	\$0.0522	\$7,203.60	\$0.0400	\$5,520.00	\$0.0520	\$7,176.00
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Specify the exact/actual number of employees to  
 be assigned to each evening/night crew to perform  
 janitorial services in the area stated above: (Please  
 use whole number only and please do not use  
 ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm  
 chose to use ranges the smaller of the range  
 number will be used for Dallas County calculation  
 for staffing ratio.

1

1

1

1

<b>Total - Section 6</b>				<b>\$3,850.20</b>		<b>\$7,203.60</b>		<b>\$5,520.00</b>		<b>\$7,176.00</b>
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**Section 7 Cost of Janitorial Services (Based on**  
**3 Days per week Evening/Night Services on**  
**Sunday, Tuesday and Thursday and**  
**Maximum Cleaning Production Rate of 5,000**  
**sq. ft. per hour) - per the terms and**  
**conditions set forth in the bid solicitation this**  
**includes the general and technical**  
**requirements and cleaning schedule matrix.**  
**Note to all Bidders: All the locations stated in**  
**Section 7 will be awarded to one (1) Contractor**

1. Location: Oak Cliff Sub-Courthouse, 410 S. Beckley Ave., Dallas, Tx 75203	24,000	square feet	\$0.0286	\$8,236.80	\$0.0400	\$11,520.00	\$0.0365	\$10,512.00	\$0.0520	\$14,976.00
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Specify the exact/actual number of employees to  
 be assigned to each evening/night crew to perform  
 janitorial services in the area stated above: (Please  
 use whole number only and please do not use  
 ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm  
 chose to use ranges the smaller of the range  
 number will be used for Dallas County calculation  
 for staffing ratio.

1

2

2

2



**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #1**  
 Andrews Building  
 Service, Inc.

11503 Reeder Road  
  
 Dallas, TX 75229  
 Peter S. Kim  
 Tel: 972-406-2792  
 Fax: 972-406-2740

**VENDOR #2**  
 D&A Building Services,  
 Inc.

401 S. Sherman St., Ste  
 211  
 Richardson, TX 75081  
 Albert Sarabasa  
 Tel: 972-664-1823  
 Fax:

**VENDOR #3**  
 Global Building  
 Maintenance Inc.

11055 Dennis Rd. #15  
  
 Dallas, TX 75229  
 Hilberto Castillo  
 Tel: 972-620-7338  
 Fax: 972-620-7271

**VENDOR #4**  
 James Janitorial Services,  
 LLC

706 N. Hwy. 67  
  
 Cedar Hill, TX 75104  
 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

DESCRIPTION:	Est. Qty.										
2. Location: Grand Prairie Government Center, 106 West Church Street, Grand Prairie, TX 75050	28,507	square feet	\$0.0286	\$9,783.60	\$0.0366	\$12,520.27	\$0.0365	\$12,486.07	\$0.0520	\$17,788.37	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				2				2		
3. Cost for On-Site Daytime Janitorial Cleaning Personnel at Oak Cliff Sub-Courthouse, as per bid specifications	1,004	hours	\$10.15	\$10,190.60	\$9.25	\$9,287.00	\$10.25	\$10,291.00	\$9.50	\$9,538.00	
4. Cost for On-Site Daytime Janitorial Cleaning Personnel at Grand Prairie Government Center, as per bid specifications	1,004	hours	\$10.15	\$10,190.60	\$9.25	\$9,287.00	\$10.25	\$10,291.00	\$9.50	\$9,538.00	
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>											
<b>Section 7A Cost of Janitorial Services (Based on 3 Days per week Services on Monday, Wednesday and Friday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 7 and 7A will be awarded to one (1) Contractor</b>											
1. Location: Sheriff's - Kovar, 1512 E. Langdon Rd., Hutchins, Tx 75241	6,800	square feet	\$0.0286	\$2,333.76	\$0.0427	\$3,484.32	\$0.0400	\$3,264.00	\$0.0520	\$4,243.20	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

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 Andrews Building  
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 Fax: 972-406-2740

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 D&A Building Services,  
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 211  
 Richardson, TX 75081  
 Albert Sarabasa  
 Tel: 972-664-1823  
 Fax:

**VENDOR #3**  
 Global Building  
 Maintenance Inc.

11055 Dennis Rd. #15  
  
 Dallas, TX 75229  
 Hilberto Castillo  
 Tel: 972-620-7338  
 Fax: 972-620-7271

**VENDOR #4**  
 James Janitorial Services,  
 LLC

706 N. Hwy. 67  
  
 Cedar Hill, TX 75104  
 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

DESCRIPTION:	Est. Qty.									
2. Location: Road & Bridge #3, 1506 E. Langdon Rd., Hutchins, Tx 75216 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	3,207	square feet	\$0.0286	\$1,100.64	\$0.0427	\$1,643.27	\$0.0400	\$1,539.36	\$0.0520	\$2,001.17
	1				1		1		1	
3. Location: Mosquito Lab, 1506 E. Langdon Rd., Hutchins, Tx 75216 Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	532	square feet	\$0.0386	\$246.42	\$0.0427	\$272.60	\$0.0500	\$319.20	\$0.0520	\$331.97
	1				1		1			
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>										
<b>Total - Section 7 and 7A</b>				<b>\$42,082.42</b>		<b>\$48,014.46</b>		<b>\$48,702.63</b>		<b>\$58,416.71</b>

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

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 Peter S. Kim  
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 Fax: 972-406-2740

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401 S. Sherman St., Ste  
 211  
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 Albert Sarabasa  
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 Fax:

**VENDOR #3**  
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 Maintenance Inc.

11055 Dennis Rd. #15  
  
 Dallas, TX 75229  
 Hilberto Castillo  
 Tel: 972-620-7338  
 Fax: 972-620-7271

**VENDOR #4**  
 James Janitorial Services,  
 LLC

706 N. Hwy. 67  
  
 Cedar Hill, TX 75104  
 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

**DESCRIPTION:** **Est.**  
**Qty.**

**Optional Services (As Requested by Dallas**  
**County Project Coordinator or Designee)**

Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract	Hr.	\$11.75	\$12.00	\$11.95	\$15.00
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6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____ % of Total Bid Cost	25%	3.5%	5%	3%
--	-----	------	----	----

Specify any additional comments/cost/etc. included with your bid proposal, if applicable:

Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:	None
--	------

Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts	1% 30 days	0%
---	------------	----

**Please answer the questions listed below**

Did your company check Dallas County website ( <a href="http://www.dallascounty.org/department/purchasing/currentbids.html">http://www.dallascounty.org/department/purchasing/currentbids.html</a> ) for any addendums, dates, and/or changes to the bid solicitation	Yes	Yes	Yes	Yes
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Is this an all or none bid (Note: To be considered responsive each bidder must submit pricing for each location within each section – this bid will be awarded by section)	No	Yes	No	No
--	----	-----	----	----

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**DESCRIPTION:**                      **Est.**  
**Qty.**

Is the required reference information and documentation included with your proposal?

Specify the name, telephone number and e-mail address of the account representative who will be handling this account

Specify the name, telephone number and e-mail address of the alternative account representative who will be handling this account

Would your company be willing to serve as secondary contractor for janitorial services based on the same terms, conditions requirements and pricing stated in your bid proposal? Yes \_\_\_ No \_\_\_

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage?

**VENDOR #1**  
 Andrews Building  
 Service, Inc.

11503 Reeder Road  
  
 Dallas, TX 75229  
 Peter S. Kim  
 Tel: 972-406-2792  
 Fax: 972-406-2740

Yes

Peter Kim  
 972-841-3191  
 pkim3191@aol.com

Chong Kwak  
 972-406-2792  
 andrewsbuilding  
 service@yahoo.com

No answer listed

Yes

Yes

No

No

**VENDOR #2**  
 D&A Building Services,  
 Inc.

401 S. Sherman St., Ste  
 211  
 Richardson, TX 75081  
 Albert Sarabasa  
 Tel: 972-664-1823  
 Fax:

Yes

Antonio Espinel  
 972-664-1823  
 antonio@dabuilding  
 services.com

Lydia Garcia  
 972-664-1823  
 lgarcia@dabuilding  
 services.com

Yes

No

Yes

Yes

Yes

**VENDOR #3**  
 Global Building  
 Maintenance Inc.

11055 Dennis Rd. #15  
  
 Dallas, TX 75229  
 Hilberto Castillo  
 Tel: 972-620-7338  
 Fax: 972-620-7271

Yes

Hilberto Castillo  
 469-230-8681  
 hcas@gylaninc.com

Ky Kim  
 469-878-1177  
 gyland@gylaninc.com

No

Yes

Yes

No

N/A

**VENDOR #4**  
 James Janitorial Services,  
 LLC

706 N. Hwy. 67  
  
 Cedar Hill, TX 75104  
 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

Yes

JoAnna James  
 469-272-0021  
 james\_enterprises@  
 sbcglobal.net

Darrell James  
 469-272-0021  
 mjames7408@aol.com

Yes

Yes

Yes

No

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

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 Fax: 972-406-2740

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 Dallas, TX 75229  
 Hilberto Castillo  
 Tel: 972-620-7338  
 Fax: 972-620-7271

**VENDOR #4**  
 James Janitorial Services,  
 LLC  
  
 706 N. Hwy. 67  
  
 Cedar Hill, TX 75104  
 Jo Anna James  
 Tel: 469-272-0021  
 Fax: 972-293-1010

**DESCRIPTION:**                      **Est.**  
    **Qty.**

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)  
 No

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?  
 No

Yes  
 Yes  
 N/A  
 N/A

Company Legal Name  
 Andrews Building Service, Inc.  
 Company Legal Status (corporation, partnership, sole proprietor, etc.)  
 Corporation  
 Is your firm a sole proprietorship doing business under a different name?  
 No  
 If yes, please indicate sole proprietor's name and the name you are doing business under:

D&A Building Services Inc.  
 Corporation  
 No  
 No

Global Building Maintenance Inc.  
 Corporation  
 No  
 No

James Janitorial Services, LLC  
 LLC  
 No

What is your company primary type of business:  
 Janitorial service provider  
 Length of time the company has been in business: (must be verifiable):  
 18 yrs.  
 Length of time the company has been in janitorial/custodian service business (must be verifiable)?  
 18 yrs.  
 What is total number of janitorial service employees your company/firm has on staff  
 277

Janitorial Services  
 Window Cleaning  
 28 years  
 26 years  
 700

Janitorial  
 26 years  
 26 years  
 37

Building Maintenance  
 24 years  
 24 years  
 110

Please indicate whether the principal company owner is a:  
 Dallas County Tax Payer                      X  
 Other County Tax Payer

X

X

X  
 X

Please indicate the manner in which you were notified of this solicitation:  
 Daily Commercial Record  
 Dallas County Website  
 Letter from Dallas County Purchasing Department  
 Other: Specify  
 Bid Sync

X

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #5**  
 Kemp & Sons General  
 Services Inc.

P.O. Box 24731  
 Fort Worth, TX 76124  
 Reginalda Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

**VENDOR #6**  
 Member's Building  
 Maintenance, LLC

11363 Denton Drive  
 Suite 127  
 Dallas, TX 75229  
 Odes Kim  
 Tel: 972-241-8131  
 Fax: 972-241-7691

**VENDOR #7**  
 Oriental Building  
 Services, Inc.

2526 Manana Dr., Suite  
 208  
 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 Premier Cleaning Services

2156 W. Northwest Hwy.  
 Suite 311  
 Dallas, TX 75220  
 John Guthrie  
 Tel: 214-351-4036  
 Fax:

**DESCRIPTION:** Est.  
 Qty.

**NCTRCA Certified Vendor (M/Wbe)** Yes  
**Was the EE01 Form returned with bid?** Yes  
**Was Addendum No. 1 returned with bid?** Yes

Yes  
 Yes  
 Yes

Yes  
 Yes  
 Yes

Yes  
 Yes  
 Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.*

**Section 1.0 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 1 will be awarded to one (1) Contractor**

1. Location: Garland Government Center, 140 N Garland Rd., Garland, Tx 75040	35,537	square feet	\$0.0410	\$17,484.20	\$0.0850	\$36,247.74	\$0.0450	\$19,189.98	\$0.0450	\$19,189.98
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2				1		2		2	
2. Location: CSCD - Garland Annex - Adult Probation, 1111 N. Jupiter Rd, Garland, Tx75042	4,500	square feet	\$0.0410	\$2,214.00	\$0.0850	\$4,590.00	\$0.0450	\$2,430.00	\$0.0450	\$2,430.00

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #5**  
 Kemp & Sons General  
 Services Inc.

P.O. Box 24731  
 Fort Worth, TX 76124  
 Reginalda Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

**VENDOR #6**  
 Member's Building  
 Maintenance, LLC

11363 Denton Drive  
 Suite 127  
 Dallas, TX 75229  
 Odes Kim  
 Tel: 972-241-8131  
 Fax: 972-241-7691

**VENDOR #7**  
 Oriental Building  
 Services, Inc.

2526 Manana Dr., Suite  
 208  
 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 Premier Cleaning Services

2156 W. Northwest Hwy.  
 Suite 311  
 Dallas, TX 75220  
 John Guthrie  
 Tel: 214-351-4036  
 Fax:

DESCRIPTION:	Est. Qty.										
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		2
3. Location: CSCD - Garland Adult Probation, 1137 S. Jupiter Rd., Garland, Tx 75042	8,700	square feet	\$0.0410	\$ 4,280.40	\$0.0850	\$8,874.00	\$0.0450	\$4,698.00	\$0.0450	\$4,698.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		2
4. Location: Mesquite Tax Office, 210 W Grubb, Mesquite, Tx 75149	4,000	square feet	\$0.0410	\$1,968.00	\$0.0850	\$4,080.00	\$0.0450	\$2,160.00	\$0.0450	\$2,160.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		2
5. Location: Mesquite Sub-Courthouse, 823 N. Galloway, Mesquite, Tx 75149	5,500	square feet	\$0.0410	\$2,706.00	\$0.0850	\$5,610.00	\$0.0450	\$2,970.00	\$0.0450	\$2,970.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		2
6. Location: Road & Bridge #1, 715 Rowlett Road, Garland, TX 75043	2,100	square feet	\$0.0410	\$1,033.20	\$0.0850	\$2,142.00	\$0.0450	\$1,134.00	\$0.0450	\$1,134.00	

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

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 Fax: 817-457-5368

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 Fax: 469-522-0003

**VENDOR #8**  
 Premier Cleaning Services

2156 W. Northwest Hwy.  
 Suite 311  
 Dallas, TX 75220  
 John Guthrie  
 Tel: 214-351-4036  
 Fax:

DESCRIPTION:	Est. Qty.											
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1					1		2
7. Cost for On-Site Daytime Janitorial Cleaning Personnel at Garland Government Center, as per bid specifications	1,004	hours	\$11.35	\$11,395.40	\$0.085	\$85.34	\$9.00	\$9,036.00	\$11.75	\$11,797.00		
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>												
<b>Total - Section 1</b>				<b>\$41,081.20</b>		<b>\$61,629.08</b>		<b>\$41,617.98</b>		<b>\$44,378.98</b>		
<b>Section 2 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 2 will be awarded to one (1) Contractor</b>												
1. Location: Household Hazardous Waste and Chemical Collection Center, 11234 Plano Rd., Dallas, Tx 75243	2,000	square feet	\$0.0410	\$984.00	\$0.0850	\$2,040.00	\$0.0700	\$1,680.00	\$0.0450	\$1,080.00		
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1					1		2
2. Location: Richardson Sub-Courthouse, 1411 W Beltline Rd., Richardson, Tx 75080	5,500	square feet	\$0.0410	\$2,706.00	\$0.0850	\$5,610.00	\$0.0700	\$4,620.00	\$0.0450	\$2,970.00		



**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #5**  
 Kemp & Sons General  
 Services Inc.

P.O. Box 24731  
 Fort Worth, TX 76124  
 Reginala Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

**VENDOR #6**  
 Member's Building  
 Maintenance, LLC

11363 Denton Drive  
 Suite 127  
 Dallas, TX 75229  
 Odes Kim  
 Tel: 972-241-8131  
 Fax: 972-241-7691

**VENDOR #7**  
 Oriental Building  
 Services, Inc.

2526 Manana Dr., Suite  
 208  
 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 Premier Cleaning Services

2156 W. Northwest Hwy.  
 Suite 311  
 Dallas, TX 75220  
 John Guthrie  
 Tel: 214-351-4036  
 Fax:

DESCRIPTION:	Est. Qty.										
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1				1		2	
3. Location: Richardson Tax Office, 516 Twilight Trail, Richardson, Tx 75080	4,000	square feet	\$0.0410	\$1,968.00	\$0.0850	\$4,080.00	\$0.0700	\$3,360.00	\$0.0450	\$2,160.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1		2		
4. Location: Immunization/Wellness Clinic, 8202 Spring Valley Road, Dallas, TX 75240	3,010	square feet	\$0.0410	\$1,480.92	\$0.0850	\$3,070.20	\$0.0700	\$2,528.40	\$0.0450	\$1,625.40	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1		2		
5. Location: Immunization Clinic, 2774 Valwood Pkwy., Farmers Branch, Tx 75234	2,800	square feet	\$0.0410	\$1,377.60	\$0.0850	\$2,856.00	\$0.0700	\$2,352.00	\$0.0450	\$1,512.00	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1		2.00000		
<b>Total - Section 2</b>				<b>\$8,516.52</b>		<b>\$17,656.20</b>		<b>\$14,540.40</b>		<b>\$9,347.40</b>	

**TABULATION SHEET**  
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 John Guthrie  
 Tel: 214-351-4036  
 Fax:

**DESCRIPTION:** Est.  
 Qty.

**Section 3 Cost of Janitorial Services (Based on**  
**3 Days per week Evening/Night Services on**  
**Sunday, Tuesday and Thursday and**  
**Maximum Cleaning Production Rate of 5,000**  
**sq. ft. per hour) - per the terms and**  
**conditions set forth in the bid solicitation this**  
**includes the general and technical**  
**requirements and cleaning schedule matrix.**  
**Note to all Bidders: All the locations stated in**  
**Section 3 will be awarded to one (1) Contractor**

1. Location: East Dallas Government Center, 3443 St. Francis, Dallas, Tx75228	6,000	square feet	\$0.0410	\$2,952.00	\$0.0850	\$6,120.00	\$0.0650	\$4,680.00	\$0.0450	\$3,240.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		1		2.00000	
2. Location: Immunization Clinic, 3312 N Buckner Blvd., Ste. 200, Dallas, Tx 75228	3,400	square feet	\$0.0410	\$1,672.80	\$0.0850	\$3,468.00	\$0.0650	\$2,652.00	\$0.0450	\$1,836.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		1		2.00000	
3. Location: CSCD – Buckner Annex: Adult Probation, 3650 E. Buckner Blvd., Ste. 110, Dallas, Tx 75228	5,900	square feet	\$0.0410	\$2,902.80	\$0.0850	\$6,018.00	\$0.0650	\$4,602.00	\$0.0450	\$3,186.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		1		2.00000	
4. Location: CSCD – Buckner Adult Probation, 3650 E. Buckner Blvd., Ste. 211, Dallas, Tx 75225	20,000	square feet	\$0.0410	\$9,840.00	\$0.0850	\$20,400.00	\$0.0500	\$12,000.00	\$0.0450	\$10,800.00

**TABULATION SHEET**  
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 Fax:

DESCRIPTION:	Est. Qty.									
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1				2		2
<b>Total - Section 3</b>		\$17,367.60		\$36,006.00		\$23,934.00		\$19,062.00		

**Section 4 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 4 will be awarded to one (1) Contractor**

1. Location: Sheriff's Patrol, 2311 Joe Field Rd., Dallas, Tx 75229	5,530	square feet	\$0.0410	\$2,720.76	\$0.0850	\$5,640.60	\$0.0650	\$4,313.40	\$0.0450	\$2,986.20
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1	2.00000		
2. Location: Letot Center, 10505 Denton Dr., Dallas, Tx 75220	18,040	square feet	\$0.0410	\$8,875.68	\$0.0850	\$18,400.80	\$0.0650	\$14,071.20	\$0.0450	\$9,741.60
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1			1	2		
3. Location: Irving Sub-Courthouse, 842 W. Irving Blvd., Irving, Tx 75060	5,500	square feet	\$0.0410	\$2,706.00	\$0.0850	\$5,610.00	\$0.0650	\$4,290.00	\$0.0450	\$2,970.00

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
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2156 W. Northwest Hwy.  
 Suite 311  
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 John Guthrie  
 Tel: 214-351-4036  
 Fax:

DESCRIPTION:	Est. Qty.											
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1				1		2.00000		
<b>Total - Section 4</b>			<b>\$14,302.44</b>				<b>\$29,651.40</b>			<b>\$22,674.60</b>	<b>\$15,697.80</b>	
<b>Section 5 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 5 will be awarded to one (1) Contractor</b>												
1. Location: CSCD – Zelrich Adult Probation, 2627 Zelrich Ln., Dallas, Tx 75229	6,600	square feet	\$0.0410	\$3,247.20		\$0.0850	\$6,732.00		\$0.0700	\$5,544.00	\$0.0450	\$3,564.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1						2.00000	
2. Location: North Dallas Government, 10056 Marsh Ln., Dallas, Tx 75229	41,245	square feet	\$0.0410	\$20,292.54		\$0.0850	\$42,069.90		\$0.0450	\$22,272.30	\$0.0450	\$22,272.30
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2				1						No figure listed	
3. Cost for On-Site Daytime Janitorial Cleaning Personnel at North Dallas Government Center, as per bid specifications	1,004	hours	\$11.35	\$11,395.40		\$7.25	\$7,279.00		\$9.00	\$9,036.00	\$11.75	\$11,797.00

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
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**Government Center**

**Opening Date: 25-Nov-2013**

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 Tel: 214-351-4036  
 Fax:

**DESCRIPTION:** Est.  
 Qty.

**Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.**

**Total - Section 5** **\$34,935.14** **\$56,080.90** **\$36,852.30** **\$37,633.30**

**Section 6 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 6 will be awarded to one (1) Contractor**

1. Location: CSCD – Adult Probation at Cook Chill Facility, 2121 French Settlement, Dallas, Tx 75212	11,500	square feet	\$0.0410	\$5,658.00	\$0.0850	\$11,730.00	\$0.0850	\$11,730.00	\$0.0450	\$6,210.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				2.00000	

**Total - Section 6** **\$5,658.00** **\$11,730.00** **\$11,730.00** **\$6,210.00**

**Section 7 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 7 will be awarded to one (1) Contractor**

1. Location: Oak Cliff Sub-Courthouse, 410 S. Beckley Ave., Dallas, Tx 75203	24,000	square feet	\$0.0410	\$11,808.00	\$0.0850	\$24,480.00	\$0.0370	\$10,656.00	\$0.0450	\$12,960.00
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**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

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DESCRIPTION:	Est. Qty.										
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1				1		2
2. Location: Grand Prairie Government Center, 106 West Church Street, Grand Prairie, TX 75050	28,507	square feet	\$0.0410	\$14,025.44	\$0.0850	\$29,077.14	\$0.0370	\$12,657.11	\$0.0450	\$15,393.78	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2				1				1		2
3. Cost for On-Site Daytime Janitorial Cleaning Personnel at Oak Cliff Sub-Courthouse, as per bid specifications	1,004	hours	\$11.35	\$11,395.40	\$7.25	\$7,279.00	\$8.70	\$8,734.80	\$11.75	\$11,797.00	
4. Cost for On-Site Daytime Janitorial Cleaning Personnel at Grand Prairie Government Center, as per bid specifications	1,004	hours	\$11.35	\$11,395.40	\$8.50	\$8,534.00	\$8.70	\$8,734.80	\$11.75	\$11,797.00	
<p><b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b></p> <p><b>Section 7A Cost of Janitorial Services (Based on 3 Days per week Services on Monday, Wednesday and Friday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 7 and 7A will be awarded to one (1) Contractor</b></p>											
1. Location: Sheriff's – Kovar, 1512 E. Langdon Rd., Hutchins, Tx 75241	6,800	square feet	\$0.0410	\$3,345.60	\$0.0850	\$6,936.00	\$0.0470	\$3,835.20	\$0.0450	\$3,672.00	

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DESCRIPTION:	Est. Qty.									
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1				1		2.00000
2. Location: Road & Bridge #3, 1506 E. Langdon Rd., Hutchins, Tx 75216	3,207	square feet	\$0.0410	\$1,577.84	\$0.0850	\$3,271.14	\$0.0470	\$1,808.75	\$0.0450	\$1,731.78
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1				1		2
3. Location: Mosquito Lab, 1506 E. Langdon Rd., Hutchins, Tx 75216	532	square feet	\$0.0410	\$261.74	\$0.0850	\$542.64	\$0.0470	\$300.05	\$0.0450	\$287.28
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1			1				1		1
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>										
<b>Total - Section 7 and 7A</b>				<b>\$53,809.42</b>		<b>\$80,119.92</b>		<b>\$46,726.71</b>		<b>\$57,638.84</b>
<b>Optional Services (As Requested by Dallas County Project Coordinator or Designee)</b>										

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #5**  
 Kemp & Sons General  
 Services Inc.

P.O. Box 24731  
 Fort Worth, TX 76124  
 Reginalda Kemp  
 Tel: 817-457-5367  
 Fax: 817-457-5368

**VENDOR #6**  
 Member's Building  
 Maintenance, LLC

11363 Denton Drive  
 Suite 127  
 Dallas, TX 75229  
 Odes Kim  
 Tel: 972-241-8131  
 Fax: 972-241-7691

**VENDOR #7**  
 Oriental Building  
 Services, Inc.

2526 Manana Dr., Suite  
 208  
 Dallas, TX 75220  
 Steve Gye  
 Tel: 469-522-0001  
 Fax: 469-522-0003

**VENDOR #8**  
 Premier Cleaning Services

2156 W. Northwest Hwy.  
 Suite 311  
 Dallas, TX 75220  
 John Guthrie  
 Tel: 214-351-4036  
 Fax:

DESCRIPTION:	Est. Qty.				
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract	Hr.	\$17.02	\$12.00	\$25.00	\$14.50
6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____% of Total Bid Cost		2%	1.5%	3%	0%
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:			None		
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:		Floor Maintenance - Stripping & Waxing; Carpet cleaning	Janitorial Service	Floor Care	None
Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts		.005% 10 days		1% 7 days	0% 0 days
<b>Please answer the questions listed below</b>					
Did your company check Dallas County website ( <a href="http://www.dallascounty.org/department/purchasing/currentbids.html">http://www.dallascounty.org/department/purchasing/currentbids.html</a> ) for any addendums, dates, and/or changes to the bid solicitation	Yes	Yes	Yes	Yes	Yes
Is this an all or none bid (Note: To be considered responsive each bidder must submit pricing for each location within each section – this bid will be awarded by section)	No	No	No	No	Yes
Is the required reference information and documentation included with your proposal?	Yes	Yes	Yes	Yes	Yes



**TABULATION SHEET**  
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**Janitorial Services - East/North/West Sections**  
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**Government Center**

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**DESCRIPTION:**                      **Est.**  
**Qty.**

Specify the name, telephone number and e-mail address of the account representative who will be handling this account

Reginalea Kemp  
817-457-5367  
estimating@kempand  
sons.net

Harvey Burger  
972-241-8131  
harvey@membersltd.  
com

Nixon Shum  
469-522-0001  
nshum@obsusa.net

John Guthrie  
214-236-9709  
johnguthrie@premier  
cleansbetter.com

Specify the name, telephone number and e-mail address of the alternative account representative who will be handling this account

Larry Kemp  
817-457-5367  
larry@kempandsons.net

Monica Bridges  
972-241-8131  
mbridges@membersltd.  
Com

Steve Gye  
469-522-0001  
obsco@msn.com

Randy Clark  
214-351-4036  
randyclark@premier  
cleansbetter.com

Would your company be willing to serve as secondary contractor for janitorial services based on the same terms, conditions requirements and pricing stated in your bid proposal? Yes \_\_\_ No \_\_\_

Yes

Yes

Yes

Yes

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

Yes

Yes

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

No

Yes

No

Yes

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage?

90% -Yes 65% -No

No

No

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Fort Worth, TX 76124  
Reginalea Kemp  
Tel: 817-457-5367  
Fax: 817-457-5368

**VENDOR #6**  
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Maintenance, LLC

11363 Denton Drive  
Suite 127  
Dallas, TX 75229  
Odes Kim  
Tel: 972-241-8131  
Fax: 972-241-7691

**VENDOR #7**  
Oriental Building  
Services, Inc.

2526 Manana Dr., Suite  
208  
Dallas, TX 75220  
Steve Gye  
Tel: 469-522-0001  
Fax: 469-522-0003

**VENDOR #8**  
Premier Cleaning Services

2156 W. Northwest Hwy.  
Suite 311  
Dallas, TX 75220  
John Guthrie  
Tel: 214-351-4036  
Fax:

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 Dallas, TX 75220  
 John Guthrie  
 Tel: 214-351-4036  
 Fax:

**DESCRIPTION:** **Est.**  
**Qty.**

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

Yes

Yes

No

No

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

No

Yes

No

N/A

Company Legal Name

Kemp & Sons general  
 Services, Inc.

Member's Building  
 Maintenance, LLC  
 Limited Liability  
 Company

Oriental Building  
 Services, Inc.  
 Corporation

J.E.SV. Inc dba Premier  
 Cleaning Service  
 Corporation

Company Legal Status (corporation, partnership, sole proprietor, etc.)

Corporation

Limited Liability  
 Company

Corporation

Corporation

Is your firm a sole proprietorship doing business under a different name:

No

No

No

N/A

If yes, please indicate sole proprietor's name and the name you are doing business under:

N/A

What is your company primary type of business:

Janitorial Services

Janitorial Service

Janitorial Services

Janitorial Services

Length of time the company has been in business: (must be verifiable):

40 years

31 years

Since 1992

16 years

Length of time the company has been in janitorial/custodian service business (must be verifiable)?

40 years

31 years

Since 1992

16 years

What is total number of janitorial service employees your company/firm has on staff

63

420

138

1679

Please indicate whether the principal company owner is a:

Dallas County Tax Payer

X

X

X

Other County Tax Payer

X

Please indicate the manner in which you were notified of this solicitation:

Daily Commercial Record

Dallas County Website

X

X

X

Letter from Dallas County Purchasing Department

Other: Specify

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
**of Dallas County and Grand Prairie**  
**Government Center**

**Opening Date: 25-Nov-2013**

**VENDOR #9**  
 Sherwood Services, Inc.

P.O. Box 71  
 Kentland, IN 47951  
 Jerri Shields  
 Tel: 972-809-3203  
 Fax: 972-364-1243

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** **Est.**  
**Qty.**

NCTRCA Certified Vendor (M/Wbe)	No	Yes
Was the EE01 Form returned with bid?	Yes	Yes
Was Addendum No. 1 returned with bid?	No	Yes

*NOTE: Dallas County does not guarantee any quantities (cleanable square footage) to be serviced or purchased under this contract. The quantities (cleanable square footage) indicated in the bid are based on prior year data and may not reflect the actual quantity required during the duration of the contract. All pricing below shall include all labor, personnel, service, supervision, administration, management, reports, forms, documentation, insurance, material, supplies, chemicals, tools, equipment, paid all benefits, overhead, taxes, fees, fuel surcharges, shipping, transportation, freight, and all other incidentals necessary to provide the highest quality of janitorial services.*

**Section 1.0 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 1 will be awarded to one (1) Contractor**

1. Location: Garland Government Center, 140 N Garland Rd., Garland, Tx 75040	35,537	square feet	\$0.0400	\$17,057.76	\$0.0380	\$16,204.87
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.			2		2	
2. Location: CSCD - Garland Annex - Adult Probation, 1111 N. Jupiter Rd, Garland, Tx75042	4,500	square feet	\$0.0456	\$2,462.40	\$0.0700	\$3,780.00

**TABULATION SHEET**  
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 Fax: 972-364-1243

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

DESCRIPTION:	Est. Qty.						
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
3. Location: CSCD - Garland Adult Probation, 1137 S. Jupiter Rd., Garland, Tx 75042	8,700	square feet	\$0.0400	\$	4,176.00	\$0.0600	\$6,264.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
4. Location: Mesquite Tax Office, 210 W Grubb, Mesquite, Tx 75149	4,000	square feet	\$0.0375	\$	1,800.00	\$0.0700	\$3,360.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
5. Location: Mesquite Sub-Courthouse, 823 N. Galloway, Mesquite, Tx 75149	5,500	square feet	\$0.0373	\$	2,461.80	\$0.0600	\$3,960.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
6. Location: Road & Bridge #1, 715 Rowlett Road, Garland, TX 75043	2,100	square feet	\$0.0710	\$	1,789.20	\$0.0900	\$2,268.00

**TABULATION SHEET**  
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11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

DESCRIPTION:	Est. Qty.						
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		
7. Cost for On-Site Daytime Janitorial Cleaning Personnel at Garland Government Center, as per bid specifications	1,004	hours	\$11.00	\$11,044.00		\$10.63	\$10,672.52
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>							
<b>Total - Section 1</b>				<b>\$40,791.16</b>			<b>\$46,509.39</b>
<b>Section 2 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 2 will be awarded to one (1) Contractor</b>							
1. Location: Household Hazardous Waste and Chemical Collection Center, 11234 Plano Rd., Dallas, Tx 75243	2,000	square feet	\$0.0750	\$1,800.00		\$0.0900	\$2,160.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1		
2. Location: Richardson Sub-Courthouse, 1411 W Beltline Rd., Richardson, Tx 75080	5,500	square feet	\$0.0373	\$2,461.80		\$0.0600	\$3,960.00

**TABULATION SHEET**  
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 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

DESCRIPTION:	Est. Qty.						
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
3. Location: Richardson Tax Office, 516 Twilight Trail, Richardson, Tx 75080	4,000	square feet	\$0.0375	\$1,800.00		\$0.0700	\$3,360.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
4. Location: Immunization/Wellness Clinic, 8202 Spring Valley Road, Dallas, TX 75240	3,010	square feet	\$0.0500	\$1,806.00		\$0.0800	\$2,889.60
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
5. Location: Immunization Clinic, 2774 Valwood Pkwy., Farmers Branch, Tx 75234	2,800	square feet	\$0.0540	\$1,814.40		\$0.0800	\$2,688.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1						
<b>Total - Section 2</b>				<b>\$9,682.20</b>			<b>\$15,057.60</b>

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 Jerri Shields  
 Tel: 972-809-3203  
 Fax: 972-364-1243

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** **Est.**  
**Qty.**

**Section 3 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 3 will be awarded to one (1) Contractor**

1. Location: East Dallas Government Center, 3443 St. Francis, Dallas, Tx75228	6,000	square feet	\$0.0375	\$2,700.00	\$0.0600	\$4,320.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.			1		1	
2. Location: Immunization Clinic, 3312 N Buckner Blvd., Ste. 200, Dallas, Tx 75228	3,400	square feet	\$0.0660	\$2,692.80	\$0.0800	\$3,264.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.			1		1	
3. Location: CSCD – Buckner Annex: Adult Probation, 3650 E. Buckner Blvd., Ste. 110, Dallas, Tx 75228	5,900	square feet	\$0.0380	\$2,690.40	\$0.0600	\$4,248.00
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.			1		1	
4. Location: CSCD – Buckner Adult Probation, 3650 E. Buckner Blvd., Ste. 211, Dallas, Tx 75225	20,000	square feet	\$0.0380	\$9,120.00	\$0.0380	\$9,120.00

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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

**Total - Section 3** **\$17,203.20** **\$20,952.00**

**Section 4 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 4 will be awarded to one (1) Contractor**

1. Location: Sheriff's Patrol, 2311 Joe Field Rd., 5,530 square feet Dallas, Tx 75229 \$0.0480 \$3,185.28 \$0.0600 \$3,981.60

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

2. Location: Letot Center, 10505 Denton Dr., 18,040 square feet Dallas, Tx 75220 \$0.0370 \$8,009.76 \$0.0380 \$8,226.24

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

3. Location: Irving Sub-Courthouse, 842 W. Irving Blvd., Irving, Tx 75060 5,500 square feet \$0.0480 \$3,168.00 \$0.0600 \$3,960.00



**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
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**VENDOR #9**  
 Sherwood Services, Inc.

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 Jerri Shields  
 Tel: 972-809-3203  
 Fax: 972-364-1243

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** **Est.**  
**Qty.**

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

**Total - Section 4** **\$14,363.04** **\$16,167.84**

**Section 5 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 5 will be awarded to one (1) Contractor**

1. Location: CSCD – Zelrich Adult Probation, 2627 Zelrich Ln., Dallas, Tx 75229 6,600 square feet \$0.0420 \$3,326.40 \$0.0600 \$4,752.00

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

1

2. Location: North Dallas Government, 10056 Marsh Ln., Dallas, Tx 75229 41,245 square feet \$0.0360 \$17,817.84 \$0.0380 \$18,807.72

Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1

2

3. Cost for On-Site Daytime Janitorial Cleaning Personnel at North Dallas Government Center, as per bid specifications 1,004 hours \$11.00 \$11,044.00 \$10.63 \$10,672.52

**TABULATION SHEET**  
**Bid No. 2014-013-6395 - Annual Contract for**  
**Janitorial Services - East/North/West Sections**  
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**Government Center**

Opening Date: 25-Nov-2013

**VENDOR #9**  
 Sherwood Services, Inc.

P.O. Box 71  
 Kentland, IN 47951  
 Jerri Shields  
 Tel: 972-809-3203  
 Fax: 972-364-1243

**VENDOR #10**  
 UBM Enterprise, Inc.

11102 Ables Ln.  
 Dallas, TX 75229  
 Nancy Kim  
 Tel: 972-243-5273  
 Fax: 972-243-0737

**DESCRIPTION:** Est.  
 Qty.

Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.

**Total - Section 5** \$32,188.24 \$34,232.24

**Section 6 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 6 will be awarded to one (1) Contractor**

1. Location: CSCD – Adult Probation at Cook Chill Facility, 2121 French Settlement, Dallas, Tx 75212	11,500 square feet	\$0.0430	\$5,934.00	\$0.0420	\$5,796.00
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Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.

1	1
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**Total - Section 6** \$5,934.00 \$5,796.00

**Section 7 Cost of Janitorial Services (Based on 3 Days per week Evening/Night Services on Sunday, Tuesday and Thursday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 7 will be awarded to one (1) Contractor**

1. Location: Oak Cliff Sub-Courthouse, 410 S. Beckley Ave., Dallas, Tx 75203	24,000 square feet	\$0.0370	\$10,656.00	\$0.0400	\$11,520.00
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 Nancy Kim  
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DESCRIPTION:	Est. Qty.						
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2				1		
2. Location: Grand Prairie Government Center, 106 West Church Street, Grand Prairie, TX 75050	28,507	square feet	\$0.0390	\$13,341.28	\$0.0380	\$12,999.19	
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	2				1		
3. Cost for On-Site Daytime Janitorial Cleaning Personnel at Oak Cliff Sub-Courthouse, as per bid specifications	1,004	hours	\$11.00	\$11,044.00	\$10.63	\$10,672.52	
4. Cost for On-Site Daytime Janitorial Cleaning Personnel at Grand Prairie Government Center, as per bid specifications	1,004	hours	No offer submitted		\$10.63	\$10,672.52	
<p><b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b></p>							
<p><b>Section 7A Cost of Janitorial Services (Based on 3 Days per week Services on Monday, Wednesday and Friday and Maximum Cleaning Production Rate of 5,000 sq. ft. per hour) - per the terms and conditions set forth in the bid solicitation this includes the general and technical requirements and cleaning schedule matrix. Note to all Bidders: All the locations stated in Section 7 and 7A will be awarded to one (1) Contractor</b></p>							
1. Location: Sheriff's – Kovar, 1512 E. Langdon Rd., Hutchins, Tx 75241	6,800	square feet	\$0.0390	\$3,182.40	\$0.0600	\$4,896.00	

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 Fax: 972-243-0737

<b>DESCRIPTION:</b>	<b>Est.</b>					
	<b>Qty.</b>					
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1	
2. Location: Road & Bridge #3, 1506 E. Langdon Rd., Hutchins, Tx 75216	3,207	square feet	\$0.0830	\$3,194.17	1	\$0.0700 \$2,693.88
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1	
3. Location: Mosquito Lab, 1506 E. Langdon Rd., Hutchins, Tx 75216	532	square feet	\$0.2820	\$1,800.29	1	\$0.3000 \$1,915.20
Specify the exact/actual number of employees to be assigned to each evening/night crew to perform janitorial services in the area stated above: (Please use whole number only and please do not use ranges (i.e. 1-2, 3-4, 19-20, etc.). If your firm chose to use ranges the smaller of the range number will be used for Dallas County calculation for staffing ratio.	1				1	
<b>Note to All Bidders: Dallas County will only pay for services rendered. Deductions will apply in the event of absenteeism at the hourly rate. All on-site Daytime Janitorial Cleaning Personnel must sign-in/login and sign-out/logout daily.</b>						
<b>Total - Section 7 and 7A</b>				<b>\$43,218.14</b>		<b>\$55,369.31</b>
<b>Optional Services (As Requested by Dallas County Project Coordinator or Designee)</b>						

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DESCRIPTION:	Est. Qty.		
Specify cost for Additional Service Hour: This line is for special scheduled events and emergency-type services, such as responding to a roof leak during periods when there is no company staff on-site (i.e., early morning or late evening hours or weekends). Services provided in such circumstances must be requested by the Project Coordinator or designee, and will be charged to the contingency line in the contract	Hr.	\$25.00	\$12.50
6. Specify Cost for Performance Bond (if any), please refer to insurance requirements for details: _____ % of Total Bid Cost		2.5%	2%
Specify any additional comments/cost/etc. included with your bid proposal, if applicable:			
Should your firm be awarded this contract, describe what (if any) portion of the bid requirements will be subcontracted out:	None		Labor
Specify Prompt/Early Payment Discount Terms (if any): Payment terms with no discount are Net 30 days, upon receipt of proper invoice and verification that the services and products have been completed in accordance with specification requirements in the Dallas County Auditor's Office. The award of this bid will not be based on prompt/early payment discounts	1% 10 days		0% 30 days
<b>Please answer the questions listed below</b>			
Did your company check Dallas County website ( <a href="http://www.dallascounty.org/department/purchasing/currentbids.html">http://www.dallascounty.org/department/purchasing/currentbids.html</a> ) for any addendums, dates, and/or changes to the bid solicitation	Yes		Yes
Is this an all or none bid (Note: To be considered responsive each bidder must submit pricing for each location within each section – this bid will be awarded by section)	No		Yes
Is the required reference information and documentation included with your proposal?	Yes		Yes

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**DESCRIPTION:** **Est.**  
**Qty.**

Specify the name, telephone number and e-mail address of the account representative who will be handling this account

Jerri Shields  
 jshields@sherwood  
 services.com

Nancy Kim  
 214-690-6828  
 nancy.kim@ubmhq.com

Specify the name, telephone number and e-mail address of the alternative account representative who will be handling this account

Tim Benson  
 860-614-4876  
 tbenson@sanitary  
 maintenance.com

Jinah Kim  
 469-853-2848  
 jinah.kim@ubmhq.com

Would your company be willing to serve as secondary contractor for janitorial services based on the same terms, conditions requirements and pricing stated in your bid proposal? Yes \_\_\_ No \_\_\_

Yes

Yes

**Cooperative Purchasing:** Should other Governmental Entities decide to participate in this contract, would you, the awarded Contractor agree that all terms, conditions, specifications, and pricing would apply to that entity?

Yes

Yes

Does your firm/company have the required insurance coverage stated under SECTION 3 - INSURANCE REQUIREMENTS and agree to comply with these requirements during the duration of this contract?

Yes

Yes

If No, will your firm be able to acquire the required coverage within ten (10) days upon notification of contract award?

**Information on Provision of Health Insurance Coverage for Employees**

Dallas County may consider the provision of health insurance coverage for employees in the bid evaluation process (see page 5, paragraph 5). Please complete the information below to assist in this evaluation.

a) Does your company provide health insurance coverage to its employees?

No

No

b) If your company does provide health insurance coverage to its employees, does the company share in the cost a minimum of 90% for employee only coverage and 65% for family coverage?

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**DESCRIPTION:** **Est.**  
**Qty.**

c) If your company provides health insurance coverage to its employees, is the coverage comparable to the services provided by Dallas County as described in the attached summary plan description? (See Attachment A)

d) If your company plans to utilize subcontractors in the fulfillment of this bid, does each of the subcontractors provide health insurance coverage to their employees that compares to Dallas County's health insurance coverage and share in the cost?

Company Legal Name Sherwood Services, Inc.

Company Legal Status (corporation, partnership, sole proprietor, etc.) Corporation

Is your firm a sole proprietorship doing business under a different name: No

If yes, please indicate sole proprietor's name and the name you are doing business under: N/A

What is your company primary type of business: Facility Care/Maintenance Janitorial Services

Length of time the company has been in business: (must be verifiable): 15 years 21 years

Length of time the company has been in janitorial/custodian service business (must be verifiable)? 15 years 21 years

What is total number of janitorial service employees your company/firm has on staff 125 800

Please indicate whether the principal company owner is a:  
 Dallas County Tax Payer X  
 Other County Tax Payer X

Please indicate the manner in which you were notified of this solicitation:  
 Daily Commercial Record  
 Dallas County Website X  
 Letter from Dallas County Purchasing Department  
 Other: Specify E-mail from Dallas County