



Export Member Profile Form

Let Sam's Club help you with your big volume needs. If your business is international trading, get bulk pricing with Sam's Club. Just fill out this submission form and fax or email it to Sam's Club.

Fax: 877-795-8809 | Email: trkload@samsclub.com

Include the club number and city selected in the subject line.

Company Name: _____

Company Address: _____

City, State, ZIP: _____

Company Phone: _____ Company Fax: _____

Company Contact Person: _____

Email: _____ Membership#: _____

Individuals who will be authorized to do business on behalf of your company:

Please rank your top 3 purchasing considerations: (1 = Most Important, 2 = 2nd Importance, 3 = 3rd Importance)

_____ U.S. Products _____ Competitive Pricing _____ Alternatives to Brand-Name Products

_____ Brand-Name Products _____ Large Assortment Selection _____ Transportation Assistance

Dun & Bradstreet # Business License # & State _____

How many years has your company been exporting? _____

Amount of export business done each year? _____

Number of ocean containers sent per year? _____



Countries where you export product? _____

U.S. ports typically used?

Ocean containers typically used? (Check one) 20' _____ 40' _____ 40'HC _____

Reefer _____

Typical number of items per container? _____

Type of customers in to whom you sell? _____ Wholesalers _____ Retail Chains _____ Distributors

What services currently being provided would you like Sam's Club to offer your company?

Primary categories of product for which you have an interest (check one or more):

_____ Electronics _____ Health/Beauty Aids _____ Paper Goods _____ Housewares _____ Apparel

_____ Toys _____ Furniture _____ Sporting Goods _____ Pet Supplies _____ Foods _____ Office Supplies

_____ Appliances _____ Janitorial _____ Automotive _____ Beverages _____ Other (Please specify)

Which U.S. agent(s)/(carrier(s) will you use?



Check the Sam's Club distribution location where you will pick up merchandise:

CLUB # | LOCATION

_____ 6612 | Concord, CA

_____ 6616 | Fullerton, CA

_____ 6235 | San Diego, CA

_____ 6626 | Southgate, CA

_____ 8253 | Jacksonville, FL

_____ 8140 | Lantana, FL

_____ 6217 | Miami, FL

_____ 8173 | Miramar, FL

_____ 6341 | Sunrise, FL

_____ 8157 | West Palm, FL

_____ 6653 | Gaithersburg, MD

_____ 4967 | Linden, NJ

_____ 4774 | Secaucus, NJ

_____ 8280 | El Paso, TX

_____ 4712 | Houston, TX

_____ 8156 | Laredo, TX

_____ 8250 | McAllen, TX

_____ 4711 | Virginia Beach, VA

_____ 6688 | Seattle, WA

Member Name and Signature

Date

Fax or email this form to Sam's Club. Include the club number and city selected in the subject line.

Fax: 877-795-8809

Email: trkload@samsclub.com

Re: Export-Related Procedures for Sales to International Members

Sam's Club appreciates your business. We also appreciate your assistance in making sure that we have current and complete information on file. It is very important that we keep current files and make certain that we have accurate information regarding your authorized agents. We have made some changes to some of our documentation and while you have seen much of this information before, we have tried to make our process more streamlined and user-friendly and to provide you with information that you may find helpful.

As you are aware, Sam's Club only delivers merchandise F.O.B. and your designated U.S. agent (a carrier or freight forwarder) will be picking up the products on your behalf from our facility. Therefore, each Member will be taking delivery of the products in the United States. The carrier/forwarder, which you hired and paid to act as your agent, will be arranging the shipment on your behalf. The carrier/forwarder (as your agent) will complete and file the required export forms with the U.S. Government (Sam's Club will not be filing any export forms). You may identify multiple U.S. carriers/forwarders as U.S. agents.

This arrangement is allowed under U.S. law—it is known as the "routed export transaction" because your U.S. agent (the carrier/forwarder of your choice) is acting on your behalf with respect to the exportation of goods from the United States. In this case, your U.S. agent will be considered to be the "exporter" under U.S. law.

To comply with the applicable legal requirements, you need to:

- Provide Sam's Club with a written statement so that Sam's Club can enter into a contract, purchase agreement, or otherwise execute a sale and deliver the items to your U.S. agent for export from the United States; and
- Provide your U.S. agent(s) with a written authorization (a power of attorney or similar authorization) to pick up the merchandise from Sam's Club and arrange shipment on your behalf (including the completion of required forms).

With respect to the first item, please have the attached statement (Attachment A) signed by an authorized person in your company. You can elect to designate multiple U.S. agents retained by you who will be picking up merchandise and arranging shipments on your behalf. Please send this signed form either electronically or via facsimile to: Sara Fiallos, Phone: 479-277-7808 Fax: 877-795-8809. We ask that you return this form no later than ten (10) days from the date of this letter. Please know that we will keep your information confidential to the extent allowed by U.S. law.

With respect to the second item, you should contact your agent directly and they can provide you with their form for power of attorney or other written authorization that you need to execute. You should instruct your U.S. agent(s) to specify the "routed export transaction" indicator in the Automated Export System (AES) entry, when they are completing and filing the export forms with U.S. Government.

As you may know, U.S. law requires the carrier/forwarder to file AES records within a specified period prior to the shipment's departure from the United States. Sam's Club will work with your U.S. agent(s) to provide in a timely manner the information necessary for the completion of the AES record.

Please find enclosed the Frequently Asked Questions (FAQs) (Attachment B) that Sam's Club prepared for your benefit, explaining in more detail the role of each party in a routed export transaction and relevant obligations under U.S. law.



Sam's Club®

Thank you for your attention to this matter and thank you for your business. We look forward to continuing working with you to meet your needs and the needs of your business.

Sincerely,
Sam's Club
Sara Fiallos

Attachments:

- A. Export Responsibility Statement
- B. List of Frequently Asked Questions on Sales to International Members



Attachment A

(Please fill in, sign, and return to SAM'S CLUB)

Exporter Responsibility; U.S. Merchandise Acknowledgment

TO: Sam's Club Wholesale Trading

FROM: _____
Member (Company) Name

This letter notifies Sam's Club that the Member identified above assumes responsibility for export clearance. Under U.S. law, this is called a "routed export transaction." Further, this letter evidences the Member's acknowledgement that any merchandise that may be supplied by Sam's Club to the Member was intended for sale to end users in the United States, and the Member is solely responsible for the legality of exports to and resale of such merchandise within other countries.

PART I: EXPORTER RESPONSIBILITY

The Member assumes the responsibility to determine any U.S. export requirements, to obtain, as needed, any export license or other official authorization, to report export statistics as required by U.S. laws and regulations, and/or to comply with applicable U.S. regulations related to the export from the United States of the items purchased from Sam's Club.

The Member has retained a U.S. agent (e.g., forwarder, carrier) to perform these actions on its behalf. The agent is located in the United States. The Member identified above has designated the following U.S. agent(s):

Name and Address of Member's U.S. Agent Contact Name

Name and Address of Member's U.S. Agent Contact Name

Name and Address of Member's U.S. Agent Contact Name

This notification covers multiple transactions until further notice. The Member also confirms that it has provided a power of attorney or other written authorization to its U.S. agent(s) for this purpose.

PART II: U.S. MERCHANDISE ACKNOWLEDGMENT

The Member acknowledges that all Merchandise that may from time to time be supplied by Sam's Club was intended for resale within the United States. Sam's Club makes no representations, express or implied, as to the Merchandise under the laws of any other country. The export, distribution, marketing and sale of the Merchandise in countries outside the U.S. is at the Member's sole risk.



Without limiting the foregoing, the Member understands that:

- 1.The Merchandise and its production was intended to meet U.S. legal and regulatory requirements only.
- 2.The Merchandise was intended to be non-infringing of the trademarks, trade dress, patents and other intellectual property rights of third parties applicable within the U.S. only.
- 3.Any packaging, labels, instructions, warnings or other materials for the Merchandise were intended for the U.S. market only.

To the extent the Merchandise bears a proprietary brand, trademark or trade dress of Sam's Club (including Artisan Fresh, Daily Chef, Member's Mark or Simply Right products), the Member acknowledges that Sam's Club reserves all rights in such intellectual property, and the Member will obtain no interest in such rights from its distribution of the Merchandise.

Member acknowledges that Sam's Club reserves the right to discontinue supply of any Merchandise at any time for any or no reason.

SIGNATURE OF MEMBER:

Member: _____

By:

Print Name Signature Title Date