| PROGRAM                | LENDER PAID MORTGAGE INSURANCE  |                        |                                     |  |  |
|------------------------|---|------------------------|-------------------------------------|--|--|
| REVISED                | 10/25/2013  |                        |                                     |  |  |
| DESCRIPTION            | <ul> <li>A program that allows the Mortgage Insurance premium to be paid by<br/>Crescent. Guides and Rates subject to change with MI Company.</li> <li>Borrower to sign attached disclosure when the loan is submitted to<br/>Underwriting.</li> <li>Approved MI Companies – Radian, Genworth, and MGIC.<br/>(IF ANY OTHER MI COMPANY USED – SUBJECT TO<br/>REPRICING AND MUST CONTACT THE MARKETING<br/>DEPARTMENT)</li> </ul> |                        |                                     |  |  |
| TERM                   | 30-Year and 15-   | Year Fixed <b>ONLY</b> |                                     |  |  |
| MAX LTVs               | PRIMARY 1 UNIT  |                        |                                     |  |  |
|                        | Purchase  | Up to 95% LTV          | DU/LP, No secondary financing       |  |  |
|                        | Rate & Term   | Max 95% LTV            | DU/LP, No secondary financing       |  |  |
|                        | Cash Out  | Max 85% LTV            | No secondary financing allowed      |  |  |
|                        |   | 1                      |                                     |  |  |
|                        | SECOND HOM  |                        |                                     |  |  |
|                        | Purchase  | Max 90% LTV            | No secondary financing allowed      |  |  |
|                        | Rate & Term   | Max 90% LTV            | No secondary financing allowed      |  |  |
| ELIGIBLE<br>BORROWERS  | Purchase – Rate/<br>No Condos   | /Term – 1-Unit Only    | – Primary Residence and Second Home |  |  |
| COVERAGE               | Standard, per DU or LP findings   |                        |                                     |  |  |
| MAXIMUM LOAN           | Maximum Loan \$417,000  |                        |                                     |  |  |
| INELIGIBLE<br>PROPERTY | Condos, 2-4 Units, Investor Loans, Manufactured Homes.  |                        |                                     |  |  |
| CREDIT                 | Credit score requirement 680 for primary residence, single family purchase<br>transactions. All LTVs<br>720 for all other transactions and LTVs.<br><b>Debt to Income Ratio 45%.</b><br>LP – "Accept" Only<br>DU – "Approve-Eligible"   |                        |                                     |  |  |

| DOCUMENTS             | Standard Full Doc as required by LP or DU                           |
|-----------------------|---|
| RATE                  | See Crescent Price Sheet  |
| ELIGIBLE<br>PRODUCTS: | 30-Yr Fixed and 15 Yr Fixed<br>N/A – My Community and Home Possible |

Loan MUST be approved by one of the 3 authorized MI companies: Radian, Genworth, or MGIC.

## NOTICE CONCERNING PRIVATE MORTGAGE INSURANCE LPMI INITIAL DISCLOSURE – FIXED RATE

You have applied for a mortgage loan that requires private mortgage insurance ("PMI"). PMI protects lenders and others against financial loss when borrowers default. Your loan will have "lender paid" mortgage insurance ("LPMI").

Lender paid mortgage insurance differs from "borrower paid" mortgage insurance ("BPMI") in several ways, and each form of insurance has advantages and disadvantages.

- First, LPMI may not be canceled by you, the borrower and is nonrefundable under any circumstance. By contrast, borrowers may be able to cancel BPMI on either (1) the date the principal balance of the mortgage loan is first scheduled to reach 80% of the original value of the property or (2) the date the principal balance actually reaches 80% of the original value of the property. In addition, assuming the borrower is current on payments, BPMI automatically terminates on the date the principal balance of the loan is first scheduled to reach 78% of the original value of the property. Even if the lender does terminate the private mortgage insurance, the lender does not have to decrease the interest rate on the loan.
- Second, LPMI usually (1) results in a mortgage loan with a higher interest rate than one with BPMI, and (2) terminates only when the loan is refinanced, paid off, or otherwise terminated.
- Third, LPMI may be tax deductible for purposes of federal income taxes if you itemize deductions on your return. Consult your tax advisor for details.

The following analyses reflect the differing costs and benefits of LPMI versus BPMI for the stated program types:

| 30-Year Fixed-Rate  | Lender-Paid<br>Mortgage Ins  | Borrower-<br>Paid Mtg Ins.   | Difference  | Loan Assumptions   |  |
|---|--|--|---|--|--|
| Monthly Principal & Interest<br>PaymentMonthly Mortgage Ins. Pymt.Total Monthly PaymentMortgage Ins Funds at Closing10-Year Principal Reduction10-Year Interest Payment10-Year Mortgage Ins Payment10-Year Totall PaymentPrincipal Balance After 10 YearsEstimated LTV ratio after 10<br>years, based on original valueEstimated LTV ratio after 10 | \$1,093.70<br>\$0.00<br>\$1,093.70<br>\$0.00<br>\$28,865.85<br>\$102,378.15<br>\$0.00<br>\$131,244.00<br>\$151,134.15<br>75.567% | \$1,064.77<br>\$78.00<br>\$1,142.77<br>\$0.00<br>\$29,871.66<br>\$97,900.50<br>\$7,956.00<br>\$135,728.16<br>\$150,128.34<br>75.064% | \$28.93<br>(\$78.00)<br>(\$49.07)<br>\$0.00<br>(\$1,005.81)<br>\$4,477.65<br>(\$7,956.00)<br>(\$4,484.16)<br>\$1,005.81<br>0.503% | Original Value:<br>Original Balance:<br>Original Loan-to-Value Ratio ("LTV")<br>Initial Mortgage Insurance Coverage:<br>Rate for Typical 30-Yr Loan w/BPMI:<br>Estimated Rate Increase for LPMI:<br>Rate for Typical 30-Yr Loan w/ LPMI:<br>Estimated Appreciated Value: | \$200,000<br>\$180,000<br>90.000%<br>25%<br>5.875%<br>0.250%<br>6.125% |
| years, based on appreciated value   | 59.033%  | 58.640%  | 0.393%  | \$256,016.91 at end of 10 years based on 2.<br>appreciation per year.  | .5%  |

## **30-Year Fixed-Rate Loan Example**

## 15-Year Fixed-Rate Loan Example

| 15-Year Fixed-Rate   | Lender-Paid<br>Mortgage Ins  | Borrower-<br>Paid Mtg Ins.  | Difference  | Loan Assumptions   |  |
|--|--|---|---|--|--|
| Monthly Principal & Interest<br>Payment<br>Monthly Mortgage Ins. Pymt.<br>Total Monthly Payment<br>Mortgage Ins Funds at Closing<br>10-Year Principal Reduction<br>10-Year Interest Payment<br>10-Year Mortgage Ins Payment<br>10-Year Totall Payment<br>Principal Balance After 10 Years<br>Estimated LTV ratio after 10<br>years, based on original value<br>Estimated LTV ratio after 10<br>years, based on appreciated value | \$1,482.72<br>\$0.00<br>\$1,482.72<br>\$0.00<br>\$102,609.54<br>\$75,316.86<br>\$0.00<br>\$177,926.40<br>\$77,390.46<br>38.695%<br>30.229% | \$1,458.84<br>\$34.50<br>\$1,493.34<br>\$0.00<br>\$103,394.53<br>\$71,666.27<br>\$1,207.50<br>\$176,268.30<br>\$76,605.47<br>38.303%<br>29.922% | \$23.88<br>(\$34.50)<br>(\$10.62)<br>\$0.00<br>(\$784.99)<br>\$3,650.59<br>(\$1,207.50)<br>\$1,658.10<br>\$784.99<br>0.392%<br>0.392% | Original Value:<br>Original Balance:<br>Original Loan-to-Value Ratio ("LTV")<br>Initial Mortgage Insurance Coverage:<br>Rate for Typical 30-Yr Loan w/BPMI:<br>Estimated Rate Increase for LPMI:<br>Rate for Typical 30-Yr Loan w/ LPMI:<br>Estimated Appreciated Value:<br>\$256,016.91 at end of 10 years based on 2 | \$200,000<br>\$180,000<br>90.000%<br>12%<br>5.375%<br>0.250%<br>5.625% |

## I / WE HEREBY ACKNOWLEDGE RECEIPT OF THIS DISCLOSURE

| Borrower | Date | Borrower | Date |
|----------|------|----------|------|
| Borrower | Date | Borrower | Date |