

### Free Exhibitor Pass

2009 APWA International Public Works Congress & Exposition Sept. 13–16, 2009 | Greater Columbus Convention Center | Columbus, Ohio

## Deadline: August 3, 2009

# Improve Your Response by Sending Free Invitations to Your Most Important Customers and Prospects!

Free Exhibitor Passes allow you to offer the buyers you most want to meet FREE exhibit hall admission—a \$35 savings over the regular price.

Distributing Free Exhibitor Passes has proven to be one of the easiest, most effective methods of increasing booth traffic—yet many exhibitors simply do token mailings or even worse, don't use them at all! An effective Free Exhibitor Pass campaign is the most important step to exceeding your goals at the 2009 APWA International Public Works Congress and Exposition.

Research conducted by the *Center for Exhibition Industry Research* confirms that exhibitors who use Free Exhibitor Passes attract better, more qualified traffic at their booths than exhibitors who do not. Furthermore, invitations from exhibitors rank as the number one incentive for trade show attendance.

Here's how to obtain your Free Exhibitor Passes: Fill out and return this order form and tell us how many passes you need. Please note: No matter what quantity you order, there is no charge to you for Free Exhibitor Passes.

1	YES! I want to maximize my booth traffic at APWA with Free Exhibitor Passes!					
		ty Requested:		Date Ordered:		
2	SHIP F	PASSES TO:				
Name (firs	t, last)				Title	
Company						
Address						
City						
State/Prov	ince			Zip Code/Postal Code		Country
Phone			Fax		E-mail Address	

## 3 MAILING INFORMATION

You will automatically receive 10 passes per 100 square feet of booth space rented. Show management must receive this completed order form to process your request for additional passes.

#### Mail to:

National Trade Publications Attn: Jenny Kamalian, Customer Relations 313 South Patrick Street Alexandria, VA 22314-3567

#### OR Fax to:

National Trade Publications Attn: Jenny Kamalian 703-706-8229