



## Thursday, August 26th, 2010

### ***Downtown Development Surges, Believe it or Not***

Downtown Indianapolis continues to attract investment and new development despite the current economic climate. Join ULI Indiana as Terry Sweeney, Vice President of Real Estate Development for Indianapolis Downtown Inc., discusses new development, how it will change Downtown, and what the affects are regionally.

Since joining IDI in 1994 Mr. Sweeney has worked to recruit new businesses, strategically plan Downtown development, and increase Downtown office occupancy and residential base. As manager of the Wholesale District Task Force, Terry has led the revitalization of the District. More than 60 new businesses occupying more than 600,000 square feet have opened since the formation of this task force. Other initiatives Terry has led include developing and implementing the Mass Ave Commercial Development Plan and the North Meridian Neighborhood Plan, managing the Downtown Office Initiative, and creating and implementing façade and merchandising grant programs and business promotional programs focused on Downtown Indianapolis. Terry also helped lead six Indianapolis Cultural Districts in developing and implementing cultural development plans.



Mr. Sweeney is often called upon to speak about such topics as economic development, retail trends, and urban revitalization and has been honored for his leadership by being selected to the Indianapolis Business Journal's Forty under 40 as well as the Stanley K. Lacy Leadership Class XXIV. Terry graduated from Wabash College with a major in Political Science and minor in Economics and obtained a Masters of Public Affairs degree from Indiana University.

***Katz, Sapper, & Miller  
800 E. 96<sup>th</sup> St. Suite 425  
Indianapolis, IN 46240  
KSM Training Room  
Time: 7:30am – 9:00am***

Register Now at <http://indiana.uli.org> or 1-800-321-5011