

Curriculum vitae European

Personal information

Last name/first Name	Nicolescu Ciprian
Address	Bucharest, Sector 3 , Postal code 031166, Romania
Phone	0040 021 3191967 0040724 557 188
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E-mail	ciprian.nicolescu@gmail.com
Nationality	Romanian
Birth date	05.13.1970
Sex	Male

Professional experience

Period	2002 - present
Position	Assistant, Assistant Ph.D., Lecturer Ph.D.
Main activities and responsibilities	Teaching: Management Basics, SMEs management, Management methodologies, Knowledge management and organisation Scientific activity: projects, studies, research and analysis in field of management of SMEs
Name and address of employer	University of Economic Studies from Bucharest, Romana Square, no. 6, sector 1, Bucharest, Romania
Domain	Education
Period	1994 - present
Position	Consultant
Main activities and responsibilities	Consultant in domains of assessment, feasibility studies, economic and financial analysis, diagnosis and management reengineering
Name and address of employer	S.C Internațional Manager S.R.L, Plevnei Street No. 145 B, Blok 1, P 104, Sector 6, Bucharest, Romania
Domain	Consultancy and training
Period	2005- 2008
Position	Executive Director
Main activities and responsibilities	Coordinate of organization activities
Name and address of employer	Association for Economic Development in the European Context, Magheru Blvd. 27, Entrance A, Floor 7, Flat 50, Sector 1, Bucharest
Domain	Consultancy and training
Period	1999 - 2005
Position	Vice President Counsellor / Director of Vice President Cabinet
Main activities and responsibilities	Coordination of activities carried out within the cabinet Vice CNAS
Name and address of employer	National Health Insurance House, Calarași Street, No. 248 Sector 3, Bucharest
Domain	Health Insurance

Period 1997 - 1999
 Position Board Member and Director of Operations
 Main activities and responsibilities Coordination of organization activities and transactions related to Bucharest Stock Exchange and RASDAQ
 Name and address of employer ALPHA SVM SA, Lipscani Street, No. 18-20, Sector 3, Bucharest
 Domain Financial investment

Period 1996 - 1997
 Position Economist in the general department of treasury, securities and synthesis
 Main activities and responsibilities Implementation of activities related to capital market in the Agricultural Bank
 Name and address of employer Agricultural Bank, Smârdan Street, No. 3, Sector 3, Bucharest
 Domain Banking / capital market activities

Education

Period 18 -25 July 2008
 Qualification/diploma Harvard Business School Diploma: Entrepreneurship Education Colloquium on Participant - Centered Learning
 Disciplines/professional competences Domains studied: Active methods of training in entrepreneurial management
 Acquired competencies: Development of capacity for implementation and use of participant-centered learning methods
 Name of educational institutions Harvard Business School, Boston, USA
 National or international classification

Period 2001 - 2005
 Qualification/diploma PhD in Economics
 Disciplines/professional competences Domains studied: Management organization and management of SMEs
 Acquired competencies: Elaboration and implementation of strategies, use of systems, methods and techniques of management, achievement of management reengineering, accomplishment, of diagnostic analysis, SWOT analysis and business plans
 Name of educational institutions University of Economic Studies - Bucharest, Faculty of Management
 National or international classification 6 ISCED

Period 1998
 Qualification/diploma Broker certificate/ license issued by Bucharest Stock Exchange
 Disciplines/professional competences Domains studied: Capital Market - BSE
 Acquired competencies: Securities trading on BSE
 Name of educational institutions Bucharest Stock Exchange
 National or international classification

Period 1998
 Qualification/diploma Certificate/ license issued by R.A.S.D.A.Q.
 Disciplines/professional competences Domains studied: Capital Market - R.A.S.D.A.Q.
 Acquired competencies: Trading of shares on R.A.S.D.A.Q.
 Name of educational institutions Roumanian Association Securities Automatic Dealers Quotation (R.A.S.D.A.Q)

National or international classification

Period 1997
Qualification/diploma Certificate/ license issued by National Association of Securities Companies
Disciplines/professional competences Domains studied: Capital Market
Acquired competencies: Providing brokerage services for securities transactions
Name of educational institutions National Association of Securities Companies (ANSVM)
National or international classification

Period 1994 - 1995
Qualification/diploma Master
Disciplines/professional competences Domains studied: Strategies and financial - monetary policies, management of investments, monetary market, capital market, macroeconomics
Acquired competencies: Working with specific elements of the capital market, conducting financial analysis (technical, fundamental, etc.), investment research, macroeconomic analysis
Name of educational institutions University of Economic Studies - Bucharest, Faculty of Finance, Insurance, Banking and Stock Exchange
National or international classification

Period 1994
Qualification/diploma Certificate/ license of assessor
Disciplines/professional competences Domains studied: Valuation of the organization assets
Acquired competencies: Conducting assessments of the organizations assets
Name of educational institutions National Agency for Privatization in collaboration with the National Association of Evaluators from Romania
National or international classification

Period 1989 - 1994
Qualification/diploma License in economics/ Diploma in Economic Science
Disciplines/professional competences Domains studied: Political Economy, services management, marketing, tourism economy, economic analysis, negotiation techniques, science of commodities
Acquired competencies: Elaboration of marketing studies, strategies of organization promotion, financial and economical analysis
Name of educational institutions University of Economic Studies - Bucharest, Faculty of Commerce
National or international classification 5 ISCED

Period 1984 -1988
Qualification/diploma Baccalaureate
Disciplines/professional competences Domains studied: Political economy, accounting, law, science of commodities, geography, philosophy, history, sociology, mathematics
Acquired competencies: operating in fields of commercial and accounting activities
Name of educational institutions Economic and Administrative Law School No.1 - Bucharest
National or international classification

Aptitudes and personal competences

Genuine Language

Romanian

Foreign languages

Self-evaluation

European level (*)

English

Understanding		Speaking		Writing
Listening	Reading	Conversation	Oral discourse	Writing
B2	B2	B2	B2	B2

(*) *Cadrului european de referinta pentru limbi*

Social competence and aptitudes

- Communication skills (teaching activities, meetings, conferences, seminars, forums, symposia, scientific communications, training, management and entrepreneurship investigations based on interviews, leisure, family, etc.)

- Team spirit (cooperation with other specialists in order to carry out projects / studies / research / studies etc., publishing of books, articles, studies, etc. in collaboration with other teachers / experts, participative management within organizations, activities coordination, participation in workshops, sports, family, etc.)

- High adaptability to various environments (collaboration/ contact with entrepreneurs, managers, professors, experts, etc.. in various fields)

Organizational competence and aptitudes

- Leadership: Management of organizations and projects, programs, studies, research, etc..

- Spirit of organization: Organization of the entities, projects, programs, studies, papers, analysis, investigations, research, etc.

Technical competence and aptitudes

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Computer competence and aptitudes

- Word (editing of own works, studies, research, articles, books, etc..)

- Excel (operating)

- Internet (information and communication with others)

Artistic competence and aptitudes

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Other competence and aptitudes

- High capacity of research (numerous studies, analyzes, surveys, publications, etc.)

- High potential to use entrepreneurial and management instruments (achievement of management reengineering, diagnostic and SWOT analysis, strategies, business plans, opportunity studies, economic and financial analysis, feasibility studies, evaluation studies etc.)

- Pedagogical skills (courses and seminars based on classical, active and mixed teaching/ training methods)

Driving License

B Class

Additional information

Published books:

- White Charter of Romanian SMEs 2012 (co-author), Sigma Publishing House, Bucharest, 2012, ISBN 978-973-649-770-4;
- The health of Romanian management in 2011 (co-author), Pro Universitaria Publishing House, Bucharest, 2012, ISBN: 978-606-647-293-7;
- Management Dictionary (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-882-5;
- Management minidictionary „Management of competitiveness and benchmarking” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-883-2;
- Management minidictionary „Organizational Culture” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-884-9;
- Management minidictionary „Management science” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-885-6;
- Management minidictionary „Entrepreneurship and SMEs management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-886-3;
- Management minidictionary „Knowledge Management” ((co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-887-0;
- Management minidictionary „Commercial management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-888-7;
- Management minidictionary „International Comparative Management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-889-4;
- Management minidictionary „Economic management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-890-0;
- Management minidictionary „Research&development management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-891-7;
- Management minidictionary „Management of production” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-892-4;
- Management minidictionary „Managers and leaders” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-894-8;
- Management minidictionary „Organizational management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-895-5;
- Management minidictionary „Managerial reengineering” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-896-2;
- Management minidictionary „Decision system” ((co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-897-9;
- Management minidictionary „Information system” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-898-6;
- Management minidictionary „Methodological-managerial system” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-899-3;
- Management minidictionary „Organizational system” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-900-6;
- Management minidictionary „Strategy and strategic management” (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-901-3;
- White Charter of Romanian SMEs 2011 (co-author), Sigma Publishing House, Bucharest, 2012, ISBN 978-973-649-661-5;
- Knowledge organization and management (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN 978-973-129-824-5;
- The health state of Romanian management in 2010 (co-author), Pro Universitaria Publishing House, Bucharest, 2011, ISBN: 978-973-129-860-3;
- SMEs potencial to create value added - analysis and perspectives in the field of manufacturing industry (co-author), Expert Publishing House, Bucharest, 2010, ISBN 973-618-231-2;
- White Charter of Romanian SMEs 2010 (co-author), Olimp Publishing House, Bucharest, 2010, ISBN 978-973-1806-42-6;
- The health state of Romanian management and out of crisis, (co-author), Media 10 Publishing House, Bucharest, 2010;
- White Charter of Romanian SMEs 2009 (co-author), Lidana Publishing House, Suceava, 2009, ISBN 978-973-7679-81-9;
- Case studies of autochthonous and international management (co-author), University Publishing House, Bucharest, 2009, ISBN 978-973-749-547-1;
- Entrepreneurship and management of SMEs (co-author), Economic Publishing House,

- Bucharest, 2008, ISBN 978-973-709-420-9;
- Management of SMEs and international comparative management - 232 tests (co-author), Olimp Publishing House, Bucharest, 2008, ISBN 978-973-1806-21-1;
 - White Charter of Romanian SMEs 2008 (co-author), Olimp Publishing House, Bucharest, 2008, ISBN 978-973-1806-31-0;
 - White Charter of Romanian SMEs 2008 – english version (co-author), Olimp Publishing House, Bucharest, 2008, ISBN 978-973-1806-33-4;
 - Charte Blanche des PME de la ROUMANIE 2008 (co-author), Olimp Publishing House, Bucharest, 2008, ISBN 978-973-1806-34-1;
 - White Charter of Romanian SMEs 2007 (coautor), Olimp Publishing House, Bucharest, 2007, ISBN 978-973-1806-06-8;
 - White Charter of Romanian SMEs 2007 – english version (co-author), Olimp Publishing House, Bucharest, 2007, ISBN 978-973-1806-14-3;
 - Charte Blanche des PME de la ROUMANIE 2007, (co-author), Olimp Publishing House, Bucharest, 2007, ISBN 978-973-1806-15-0;
 - Carta Blanca de las PYME de RUMANIA 2007 (co-author), Olimp Publishing House, Bucharest, 2007, ISBN 978-973-1806-17-4;
 - Carta Bianca delle PMI della Romania (co-author), Olimp Publishing House, Bucharest, 2007, ISBN 978-973-1806-16-7;
 - The economist, manager in company (co-author), Tribuna Economică Publishing House, Bucharest, 2007, ISBN 978-973-688-072-8;
 - “Mittelstand” and trade in South Eastern Europe – Social market economy as a compass of development (co-author), Konrad Adenauer Stiftung, e.V., Sankt Augustin/ Berlin, printed by MAG Plus, Sarajevo, 2007, COBISS.BH-ID 16174086;
 - Support Course - Training and consulting programs in pragmatic management of companies, human resources management and management of projects with national and international funding (co-author), Cronos Publishing House, Bucharest, 2007, ISBN 978-973-1806-10-5;
 - Case studies in the areas of pragmatic management of companies, human resources management and management of projects with national and international funding (co-author), Cronos Publishing House, Bucharest, 2007, ISBN 978-973-1806-13-6;
 - Tests - Training and consulting in fields of pragmatic management of companies, human resources management and management of projects with national and international funding (co-author), Cronos Publishing House, Bucharest, 2007, ISBN 978-973-1806-12-9;
 - The best managerial practices within the project „Training and consulting in fields of pragmatic management of companies, human resources management and management of projects with national and international funding” (co-author), Gutenberg Universe Publishing House, Bucharest, 2007, ISBN 978-973-1869-01-85;
 - Applications and schemes for training and consulting in fields of pragmatic management of companies, human resources management and management of projects with national and international funding (co-author), Cronos Publishing House, Bucharest, 2007, ISBN 978-973-1806-11-5;
 - Competitive advantages of manufacturing industry from Romania in the European Union, ASPES Publishing House (coauthor), Bucharest, 2007, ISBN 978-973-0-05527-6;
 - Ways to get performances in life and business - Entrepreneurial education (coauthor), Economic Publishing House, Bucharest, 2006, ISBN 973-709-227-9;
 - Entrepreneurial Strategies, Olimp Publishing House, Bucharest, 2006, ISBN 973-7744-29-2;
 - White Charter of Roumanian SMEs in 2006 (co-author), Olimp Publishing House, Bucharest, 2006, ISBN 973-7744-34-9;
 - White Charter of Romanian SMEs 2006 – english version (co-author), Olimp Publishing House, Bucharest, 2006;
 - Charte Blanche des PME de la ROUMANIE 2006/ Carta Bianco de las PYME de RUMANIA 2006 (co-author), Olimp Publishing House, Bucharest, 2006, ISBN 973-7744-34-9;
 - Weissbuch der KMU's in Rumänien 2006 (co-author), Olimp Publishing House, Bucharest, 2006, ISBN 973-7744-37-3;
 - Management of International Human Resources in transition and developed countries from Europe - Manual of case studies for master programs and post-university courses (co-author), case studies No. 2, 14 (in collaboration) and 30, Olimp Publishing House, Bucharest, 2006, ISBN (10) 973-7744-38-1, ISBN (13) 978-973-7744-38-8;
 - White Charter of Romanian SMEs in 2005 (co-author), Olimp Publishing House, Bucharest, 2005;
 - White Charter of Romanian SMEs in 2005 – english version (co-author), Olimp Publishing

- House, Bucharest, 2005, ISBN 973-7744-25-x;
- The Organization System of Company (co-author), Chapter 5 - Specificity of organizational systems in SMEs (in collaboration), Economic Publishing House, Bucharest, 2004, ISBN 973-590-765-8;
 - White Charter of Romanian SMEs in 2004 (co-author), Olimp Publishing House, Bucharest, 2004, ISBN-973-7744-15-2;
 - White Charter of Romanian SMEs 2004 – english version (co-author), Olimp Publishing House, 2004, ISBN 973-7790-20-9;
 - Managers and human resources management, Chapter 17 - Characteristics, typology and functions of entrepreneurs and intrapreneurs (in collaboration), Economic Publishing House, Bucharest, 2004, ISBN 973-709-034-9;
 - Management of small and medium enterprises and international comparative management - tests (co-author), Olimp Publishing House, Bucharest, 2003, ISBN: 973-9180-98-1;
 - Modern approaches in the management and economy of organization - I vol General Management of Organization (co-author), Chapter 6 (6.9 and 6.10) - Modern Ways for development of entrepreneurial activities (in collaboration), Economic Publishing House, Bucharest, 2003, ISBN 973-590-860-3, vol.1 979-590-861-1;
 - Preparing and managing business - seminar book - Virtual Business University (co-author) SNSPA, Faculty of Communication and Public Relations David Ogilvy, Bucharest, 2003, ISBN 973-8376-69-6.

Articles / studies published in professional journals and proceedings of scientific meetings:

- Best practices method, International Conference - Modern Approaches in Organisational Management and Economy 2011, Fifth Edition, November 24-25th, 2011, Academy of Economic Studies Publishing House, Bucharest, ISSN-L 2284 -7634;
- Knowledge cycle and changes of knowledge based organisation functions (coauthor), Future Management Science and Engineering, vol.5, IERI (Information Engineering Research Institute), 2011, ISBN: 978-1-61275-001-9, ISSN:2070-1918;
- NETIMM - A Romanian Successful Project Regarding Creating Networks of SMEs, Proceedings of 2011 3rd International Conference on Computer Engineering and Applications, Vol. 2, Haikou, China, July 15-17, 2011, IACSIT PRESS, ISBN 978-981-08-9196-1;
- Romanian Management Status and Performance in the European Environment (co-author), Review Of International Comparative Management, Vol. 12, Issue 4, Bucharest, 2011, ISSN 1582-3458;
- Decreasing the Resistance of the Human Resources to Organizational Changes (co-author), Review Of International Comparative Management, Vol. 12, Issue 1, 2011, Bucharest, ISSN 1582-3458;
- Perceptions of Entrepreneurs Regarding Romanian Business Environment in 2010, Review Of International Comparative Management, Vol. 12, Issue 6, 2011, Bucharest, ISSN 1582-3458;
- Intellectual Capital an Strategic Knowledge (co-author), Proceedings of 3rd International Conference on Engineering and Business Education (ICEBE) and 3 rd Conference on Innovation and Entrepreneurship (ICIE), Manila, Philippines, November 16-18, 2010, ISSN 2094-7607;
- Strategic Managerial Change and Organisational Innovation (co-author), Review Of International Comparative Management, Vol. 11, Issue 4, 2010, Bucharest, ISSN 1582-3458;
- SME's organizational characteristics (co-author), Review of Management and Economic Engineering, Volume 9, No. 4(38), Iași, 2010, ISSN: 1583-624X;
- Getting out of Crisis of SME Sector (co-author), Review Of International Comparative Management, Vol. 11, Issue 2, 2010, Bucharest, ISSN 1582-3458;
- Coordinates of Policy Concerning SMEs Development in Romania (co-author), Review Of International Comparative Management, Vol. 11, Issue 1, 2010, Bucharest, ISSN 1582-3458;
- Determinants of The National SMEs Strategy (co-author), Metalurgia International, Special Issue no 1, 2010, Romanian Metallurgical Foundation Scientific Publishing House, Bucharest, ISSN 1582-2214;
- Impact of economic crisis on SMEs, Review Of International Comparative Management, Special number 1, 2009, Bucharest, ISSN 1582-3458;
- A New University Course in Romania - Knowledge Based Management (co-author),

Conference Proceedings of Balkan Region Conference on Engineering and Business Education&International Conference on Engineering and Business Education, Volume I, 15-17 October, 2009, Sibiu, ISBN 978-973-739-848-2/ ISSN 1843-6730;

- Main Features and Trends of Romanian SMEs Sector – Results of an Investigation Made in 2009, Conference Proceedings of Balkan Region Conference on Engineering and Business Education&International Conference on Engineering and Business Education, Volume I, 15-17 October, 2009, Sibiu, ISBN 978-973-739-848-2/ ISSN 1843-6730;
- Revealing the discrepancies in performance between Romanian manufacturing small and medium enterprises in order to strengthen development strategies (co-author), Management of Technological Changes, proceedings of the 6th International Conference on Management of technological Changes, Democritus University of Thrace Publishing House, September 3rd-5th, 2009, Alexandroupolis, Greece, ISBN 978-960-89832-6-7, ISBN vol.1 978-960-89832-7-4, ISBN vol. 2 978-960-89832-8-1;
- Evaluation of the Romanian's integration effects in European Union on the SMEs, Proceedings of the International Conference „The European Entrepreneurship in the Globalizing Economy - Challenges and Opportunities, 9-12 September 2008, Varna Buglaria”, BADME 2009, ISBN: 9549827097, 9789549827095;
- Procesual and Structural Organisational Features of Small Business (co-author), Review Of International Comparative Management, Vol. 10 No. 4, 2009, Bucharest, ISSN 1582-3458;
- Organisational, structural and functional features of the SMEs (co-author), Metalurgia Magazine No. 7-8, Bucharest, 2009, ISSN 0461-9579;
- Organisational, structural and functional features of the SMEs (co-author), Metalurgia International, vol XIV, Special issue no 11, 2009, Romanian Metallurgical Foundation Scientific Publishing House, Bucharest, ISSN 1582-2214;
- Objectives, competitive advantages, managerial priorities and main activities of Romanian SMEs, Review of International Comparative Management, Volume 10, Issue 2, 2009, Bucharest, ISSN 1582-3458;
- Innovation in Romanian SMEs and Its Impact on Performance (coauthor), Computer Engineering and Technology, 2009 International Association of Computer Science and Information Technology - Spring Conference (IACSIT-SC) - Singapore, ISBN: 978-0-7695-3521-0;
- Level and Dynamics of Romanian SMEs Performances (coauthor) - Computer Engineering and Technology, 2009 International Association of Computer Science and Information Technology - Spring Conference (IACSIT-SC) - Singapore, ISBN: 978-0-7695-3521-0;
- Consultancy and Counselling for Romanian SME's (coauthor), Review of International Comparative Management, Volume 9, Issue 2, 2008, Bucharest, ISSN 1582-3458;
- Barriers, Constraints and Opportunities for Romanian SME's, Proceedings of the 53rd ICSB World Conference, Halifax, Canada, 22nd-25th June, 2008, ISBN 978-0-9736502-1-1;
- The influence of strategy on the SMEs managerial functions, management sub-systems and economical performances, Review of International Comparative Management, New Issue, no. 9, 2007, Bucharest, ISSN 1582-3458;
- Criteria for evaluation of employees, Tribuna Economică Magazine No. 5/31.01.2007, Bucharest, ISSN 1018-0451;
- Strategic approaches, Tribuna Economică Magazine No. 7/14.02.2007, Bucharest, ISSN 1018-0451;
- Quality of business environment: Perceptions of entrepreneurs, Tribuna Economică Magazine No. 36/06.09.2006, Bucharest, ISSN 1018-0451;
- European Integration: opportunity or threat? Tribuna Economică Magazine No. 38/20.09.2006, Bucharest, ISSN 1018-0451;
- Professionalisation of strategies elaboration and implementation within Romanian SMEs taking into consideration the european context), Review of International Comparative Management, Issue 7/2006), Bucharest, ISSN 1582-3458;
- Organizational transition and change resistance (co-author), Review of Theoretical and Applied Economics no. 7/ 2006, Bucharest, ISSN 1841-8678 (print edition) și ISSN 1844-0029 (online edition);
- The relationship of small entrepreneurs - local and central administration (co-author), International Symposium „Intelligent and interactive management systems for improvement of government relationship with citizens and business environment”, november, 2006, Academy of Economic Studies Publishing House, Bucharest, 2006, ISBN 973-594-871-0, ISBN 9789735948719.

Relevant projects:

- ANTREMAN – Foundation of the School of Entrepreneurial and Managerial Studies - innovative way of promoting entrepreneurship in Romania; POSDRU/92/3.1 / S/60896 (October 2010 - September 2013, project manager of ASE / long-term expert);
- PERFORMAN - Elaboration and implementation of an innovative methodology of analysis and evaluation of entrepreneurial characteristics and management performances in Romania, 92-124 / PARTNERSHIPS (October 2008 - September 2011, project manager of ASE);
- Strategic directions of value added increasing in SMEs from Romania in the context of knowledge management, PN2 IDEI 1469/2009 (2009, expert / research team member);
- NETIMM - Creating Networks of SMEs - an innovative way to increase competitiveness and adaptability of SMEs in Romania - POSDRU/9/3.1/S/4 (November 2008 - October 2011, expert / management team member);
- VALAD - Increasing the capacity of Romanian manufacturing SMEs to create added value, ways of action and necessary measures, Program: "Partnerships in priority areas," - MECT, contract no. 91-044 / 21.09.2007 (expert / member of the research team);
- INOVIM – Elaboration of a methodology for the design and implementation of innovative strategies in Romanian industrial SMEs, Program: "Partnerships in priority areas," - MECT, contract no. 91-046 / 18.09.2007 (September 2007 - August 2010, expert / member of the research team);
- Training and consulting programs in field of pragmatic management of firms, human resource management and management of projects with national and international funding in order to develop human capital in Arad - PHARE grant contract 2004/016-772.04.02.02.01.01.509 (01.11.2007-09.12.2008, expert / research team member);
- MANVIS - Manufacturing Visions - Contract MANVIS N10NM02-CT-2003-507139 incheiat cu Fraunhofer Institute for Systems and Innovation Research Department Industrial and Service Innovations (Breslauer Strasse 48 D- 76139 Karlsruhe Germany) - F 6 - European Research Project (2003-2006, expert / membru in echipa de cercetare);
- MANVIS - Visions Manufacturing - Contract MANVIS N10NM02-CT-2003-507139 concluded with the Fraunhofer Institute for Systems and Innovation Research Department Industrial and Service Innovations (Breslauer Strasse 48 D-76139 Karlsruhe Germany) - F 6 - European Research Project, 2003-2006 (expert / member of the research team);
- Analysis and fundamentation of launching "Regional Centre for supporting the development of SMEs in the counties of Tulcea and Galati (2004, expert / member of the research team).

Other specializations and qualifications:

- Pedagogical and methodological training courses organized by the Department for training of didactic personal from Academy of Economic Studies - 2009;
- Seminar dedicated to operational elements of custody and related services, Bucharest -1997;
- Capital Markets Course, organized by Romanian Institute for Banks, Sinaia – 1997.

Anexes