

EUROPEAN FUNDING ACADEMY

2-MONTH PROGRAMME ON **EC** PROJECT DEVELOPMENT AND MANAGEMENT

- » 2 OCTOBER - 22 OCTOBER, 2006 FULL-FEATURED DISTANCE LEARNING SOLUTION
- » 23 OCTOBER - 13 NOVEMBER, 2006 INTERACTIVE DEMO PROPOSAL PREPARATION
- » 20-24 NOVEMBER, 2006 FIVE-DAY PRACTICAL WORKSHOP IN BUDAPEST

THE NEW COMPREHENSIVE TRAINING PACKAGE BY **EUROPA MEDIA**

EU 2007-2013



A TRAINING PROGRAMME BY

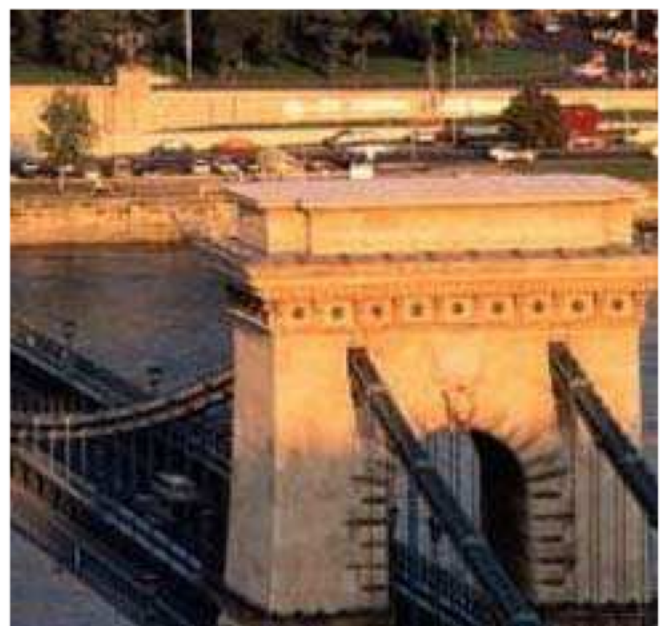
EUROPA MEDIA PSC

GEONARDO LTD.

UNIVERSITY OF MISKOLC -

DIGITAL VILLAGES &

COMMUNITY CENTERS





ABOUT THE PROGRAMME

The European Commission has reorganised its funding strategy for the 2007-2013 period. There will be more funds available for virtually any European organisation. The total budget available for the 2007-2013 period is approximately EUR 780 billion.

At the same time understanding the funding mechanisms is getting increasingly complex and putting together proposals is becoming more and more difficult. There is also increased competition from the 25 EU countries. This requires different skills and competences from the proposers.

In order to meet the challenges of the new training needs, Europa Media has launched a 2-month integrated training programme designed to provide a

- » comprehensive theoretical overview of the upcoming programmes,
- » practical training on the development of bulletproof project proposals under the new competitive environment
- » understanding the means and methods of day-to-day EC project management

The new, innovative features such as the combination of e-learning and distance tutoring together with the personal interaction with Europe's leading project managers during the 5-day in-house training programme provide efficiency that other programmes are unable to match.

With the help of this complex training programme, you will be able to develop proposals from your project ideas and manage the accepted projects successfully:

The objectives of your project proposal will be fully in line with the EC objectives. You will manage to put together an excellent consortium, where all tasks are clearly allocated to the partners. The work plan is transparent and the allocated resources guarantee the successful implementation of the project. As a result of your improved proposal development skills, your project is positively evaluated.

Can you now sit back and relax? Definitely not!

Lets presume that you did your best during the contract negotiations successfully avoiding any reduction in your budget or any increase in your workload. You have managed to set up a simple but robust project management system. You have managed to manoeuvre within the EC contractual framework in terms of costs and performance. You have successfully put together your cost statements that comply with your national accounting rules and the EC legislation. So you did a fine job in managing your project.

But did you get the maximum out of it?!

At the end of the training you will know...



ABOUT THE ORGANISERS

Geonardo Ltd,
www.geonardo.com



GEONARDO Ltd. is a high-tech consulting firm specialized in business consulting. Over the past few years, the company has participated successfully in a variety of European Union funded projects, laying the foundation for combining various types of project finance mechanisms, such as domestic and European grants, venture capital and bank loans. The professional competence and experience of the Geonardo team regarding EU project development is truly exceptional in Central-Eastern Europe.

Training courses presented by the experts of the company have attracted thousands of participants from all over Europe. In addition to its own projects, company experts have developed over a hundred EC project proposals on a consulting basis.

All our lecturers have several years of direct experience with the management of EC contract.

The training will be moderated by Mr. Balazs Bodo, the CEO of Geonardo, who has personally developed, managed and coordinated several projects under the FP5/FP6/EIE and other programmes. All our trainers have similar day-to-day practical experiences with the management and reporting of EC projects.

Europa Media PSC,
www.eucenter.org



The main objective of the Europa Media Public Service Corporation is compile and disseminate information about the European Union to potential stakeholders in Europe and beyond. The founding members of the corporation have a wide range of expertise and knowledge of the European Union, which is reflected in the high quality of its services and activities. Europa Media PSC is an independent, non-profit organisation based in Budapest, Hungary.

University of Miskolc - Digital Villages & Community Centres,
www.dcc.uni-miskolc.hu



University of Miskolc is the second largest high-educational center of the country. The graduates of the university are respected not only in the city, but also meet the expectations of national and international employers.

The Hungarian Digital Community Centre (DCC) was established in December 2002 and has since become a national centre of excellence for education. Considering also the lacking of technological infrastructures in schools (multimedia libraries), the purpose of the DCC is also to create a point of reference where schools can take advantage of all available technology.

TRAINING AGENDA

E-LEARNING - 2 OCTOBER - 12 NOVEMBER (1,5 MONTH COURSE)

The program is designed to be user-friendly and can be handled by users with average computer skills.

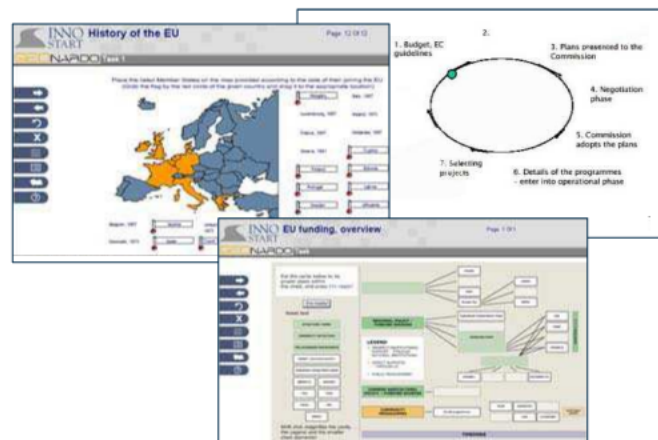
Duration of the training: There is a 2 month period to complete the training; however based on previous experience the material could be learnt in a matter of weeks.

This relatively new teaching method, based on cost-effective digital technology, meeting all possible user requirements has many advantages compared with traditional training courses:

- Flexibility, study in comfort, easy access - users can work through the material according to their own schedule, there are no time restrictions

- Cost-effectiveness is a major advantage, as there are no travel or accommodation costs

- E-learning technology provides an interactive training environment, where participants can also contact each other, share information, ask questions and test their abilities



THEORETICAL MODULES (27 HOURS)	
1st module: - History of the European Union (2 hours) The module's aim is to give a short introduction to the European Union and its institutions.	2nd module: European Union funding - overview (2 hours) The 2nd module introduces the most basic European funding.
3rd module: Pre-accession Funds (4 hours) The Pre-accession funds are financial supports for non-EU countries.	4th module: - Structural Funds I. (4 hours) Structural Funds are the major source of finance of the regional and social cohesion policy in the European Union.
5th module: Structural Funds II. - Community Initiatives (6 hours) Community Initiatives are measures which seek common solutions for problems related to Europe.	6th module: Cohesion Fund (1 hour) The Cohesion fund finances long-run environmental and infrastructural investments in the less developed EU countries (Greece, Portugal, Spain, and ten New Member States).
7th module: Community Programs I. (8 hours) The primary objective of Community Programs is to strengthen the cooperation among the Member States regarding Community policies for a long period of time. • Programme introduction: FP6; LIFE III	8th module: Community Programs II. (2 hours) Introducing other relevant Community Programs: • Intelligent Energy for Europe; eEurope; Support for SMEs; Education - Culture - Social - Other
All modules include a sub-modul describing the funding scheme of the 2007-2013 financial perspective.	
PRACTICAL MODULES (75 HOURS)	
9th module: Project preparation in practice (15 hours) General principles, criteria for success, ideas and partners, establishing international cooperation in practice, preparation of proposals, filling in the administrative forms, tricks and useful tips, contract signing, legal background	10th module: After submission (10 hours) Evaluation and negotiation procedure of Community Programmes are clear and transparent procedures and very useful to know in-depth before project development.
11th module: Project management of running projects (15 hours) Reporting, cost statements, how to deal with partners, preparation to audit, budget-proof time-sheets and accounting system	Exam Based on ready-made proposal schemes participants can prepare a sample project with on-line assistance. Proposals will be "evaluated" by experienced project developers and evaluators. • Opportunities: FP6, LIFE-III. (23 October - 12 November)
	After completing the training, participants will take an on-line examination. Following satisfactory completion, they will receive a certificate.

IN 1,5 MONTHS YOU WILL:

» HAVE A MUCH BETTER APPRECIATION OF WHAT EU FUNDS ARE AVAILABLE;

» UNDERSTAND WHAT IS REQUIRED FOR EACH OF THE FUNDS;

» BE ABLE TO WRITE AN APPLICATION.

TRAINING AGENDA

WORKSHOP I.

EC PROPOSAL DEVELOPMENT

BUDAPEST, 20-22 NOVEMBER, 2006

Theoretical lectures

I. Short introduction to institutional and funding system of the European Union

- History of the EU
- Common Policies
- Construction of the EU, the role of the Commission
- Legislation

II. Classification of funding opportunities open for companies and other organisations from Europe

2007-2013 structure

- EU as a global partner:
 - IPA
 - ENPI
- Sustainable growth
 - Cohesion for growth and employment: Structural Funds, Cohesion Fund and new objectives
 - Competitiveness for growth and employment: research, lifelong learning, innovation
- Other

III. Information sources, how to find a relevant document on the Net, National Contact Points

IV. Institutional supports, Community Programmes and tenders - funding system, most important differences, how to apply

V. Detailed introduction of different Community Programmes

- The 7th Framework Programme (FP7),
- LIFE + environmental programme,
- Integrated Action Programme for Lifelong Learning,
- Competitiveness and Innovation Framework Programme,
- eContet*plus*,
- eTen,
- Other Community Programmes.

Practical lectures, interactive workshops

VI. Introduction of successful project proposals financed by the programmes mentioned above

VII. How to submit a successful project proposal?

- Tricks, hints,
- Real life examples from FP6 and other programmes

VIII. Financial and administrative conditions of project proposals

- before the submission
- during the proposal development
- during the negotiation

IX. What happens after the submission - Evaluation of proposals - introduction held by an evaluator from Brussels

By the end of the third day, the participants will know the entire procedure of proposal preparation as well as the management of successful EU funded projects.

All formal and technical requirements, which arise during the implementation of the project are clarified and discussed:

- Proposal preparation, filling out the administrative forms and technical part of the proposal, useful tips,
- Preparation of financial parts of the proposal.

The participants will prepare an own project proposal in groups, that will be evaluated by Geonardo experts.

The proposal prepared during the e-learning course will be also evaluated in small groups.



TRAINING AGENDA

LOCATION

WORKSHOP II.

EC PROJECT MANAGEMENT -

BUDAPEST, 23-24 NOVEMBER, 2006

Day 1

- » Contract negotiations - the process, the tricks, typical mistakes. Examples: successful and unsuccessful negotiations. What went wrong?
- » Understanding the EC contract - do you really know the Belgian law?
- » Consortium agreement - how to protect your interest, how to protect your Intellectual Property Rights?
- » Getting started - advance payment, bank guarantees. How to get things right from the beginning? The kick-off meeting: typical mistakes.
- » Keeping your records - efficient project management systems in practice. Eligible and non-eligible costs. The Cost Statements:
- » Workshop I: Contract negotiation roleplay. Creative thinking in project accounting. Bulletproof Cost Statements

Day 2

- » Coordinating a project - how to deal with the difficulties. Any problematic partners? Methods and means of keeping the project on track. The Coordinator's responsibilities.
- » Managing your participation - how to work with the others, your relationship with the Coordinator. The Contractor's responsibilities.
- » Reporting - Milestones and Deliverables. Critical path, threats
- » Project closure and monitoring - getting prepared to EC audits. Examples: projects that suffered heavy losses during audits. What went wrong?

Workshop II: Maximising the indirect benefits of your participation. PR and marketing. Getting the most out of your participation. The question of co-financing: how to come up with the 50%?



BUDAPEST

The capital city of Hungary, Budapest, is a meeting point of North and South, East and West. The intercrossing cultures are blended into a unique synthesis, while remaining characteristically Hungarian.

Budapest possesses a rich and fascinating history as well as a vibrant cultural heritage. Recognizing the unique value of its traditions it has managed to maintain its magic and charm, and is rightly known as the Queen of the Danube. It has also been called the City of Spas, as there are a dozen thermal baths complexes served by over a hundred natural thermal springs.

PRICE

Standard fee: 2250 EUR+ VAT (20%)

SPECIAL OFFER FOR THE ACADEMIC SECTOR AND NON-PROFIT ORGANISATIONS: 1690 EUR + VAT (20%) - deadline for application 1 October 2006

All rates include the official training material (electronic+hard copy), tutoring during the distance learning, plus coffee breaks, lunches for the five days and a common dinner.

VENUE & ACCOMMODATION

VENUE

Adina Apartment Hotel Budapest *****

Adina Apartment Hotels offer standards of space, style and privacy. The difference Adina offers is lifestyle - your own private apartment, a place to entertain or simply a great place to relax. Staying at Adina Apartment Hotel makes it easy for guests to experience all the wonderful sightseeing, shopping & cultural events whilst in town. Guests can also enjoy many lifestyle facilities offered, such as restaurants, fully equipped gymnasium, swimming pool, sauna and spa. A complete in-room service is also available, catering to requests for grocery & liquor supplies, with guests able to arrange to have their fridges stocked prior to arrival. Other services also include 24-hour reception, undercover parking, same day dry-cleaning & laundry service.

Accommodation at Adina Apartment Hotel Budapest

Preferential rates have been negotiated for training delegates who wish to stay at the location of the seminar. Registered participants can stay at Adina Hotel from **120 EUR/room/night** excluding taxes & buffet breakfast. Breakfast is available from 15 EUR.

Delegates wishing to take advantage of the rates offered or enquiring about other hotel facilities will be provided with further information upon returning the application form to Europa Media.

OTHER ACCOMMODATION FACILITIES

Hotel Ibis Budapest Váci út ***

The 3-star hotel is situated just 5 minutes of walk away from the training venue and only 1 metro stop away from the Western Rail Station. IBIS is the right choice without leaving a hole in your budget! Enjoy the atmosphere of the city centre.

The hotel has 322 simple but well equipped, and air-conditioned rooms being available for **62 EUR/room/night**.

Address: Dózsa György út 65, 1134, Budapest, Hungary

Phone: +36 1 329 0200, Fax: +36 1 340 8316

Internet: <http://www.accorhotels.com>

*Europa Media can guarantee accommodation **only** in Adina Apartment Hotel, and only if reservation is made before 15 July 2006!*



Radisson SAS Béke Hotel - Budapest ****

The four-star business hotel, is located in downtown Budapest on the Grand Boulevard, in the shopping area and close to the main business district, Cathedral, Heroes' Square and Margaret Island. The training venue - Hotel Adina - is only 10 min. of walking away from here. Rooms available from **149 EUR/room/night** excluding taxes and breakfast.

Address: Teréz krt.43. 1067 Budapest, Hungary

Phone: +36 1 889 3939, Fax: +36 1 889 3915

E-mail: Sales.Budapest@RadissonSAS.com

Internet: www.danubiushotels.com/beke

Danubius Thermal & Conference Hotel Helia ****

The four-star Danubius Thermal & Conference Hotel Helia spa, wellness and conference hotel, built in Scandinavian style was opened in 1990. Natural thermal water is pumped to the hotel spa from springs on the nearby Margaret Island. The training venue is within 8 min. walking distance. Rooms available from **122 EUR/night** including taxes and breakfast.

Address: Kárpát u. 62-64, 1133, Budapest, Hungary

Phone: +36 1 889 5800, Fax: +36 1 889 5801

E-mail: helia@danubiusgroup.com

Internet: www.danubiushotels.com/helia

APPLICATION FORM

www.eucenter.org

European Funding Academy

Adina Apartment Hotel, Budapest, 2 October - 24 November, 2006

Please use block capitals.

Title (Mr., Ms.)

Surname

First name

Name of Institution

Field of activity
of Institution or Company

Account Address:

City:..... Postcode:..... Country:

Other details required (VAT No, etc.):

Postal Address

(if different from above)

City:..... Postcode: Country:

E-mail

Telephone

Fax

Other comments

Standard fee: 2250 EUR+ VAT (20%)

SPECIAL OFFER FOR THE ACADEMIC SECTOR AND NON-PROFIT ORGANISATIONS: 1690 EUR + VAT(20%)

- deadline for application 1 October

All rates include the official training material (electronic+hard copy), tutoring during the distance learning, plus coffee breaks, lunches for the five days and a common dinner.

I have carefully read the terms and conditions mentioned in the Disclaimer and by sending this registration form to Europa Media hereby agree to be bound by the terms and conditions outlined therein.

Please fill in and forward the application form to our fax number: +36 1 436 9038

Upon registration applicants will receive a confirmation letter via e-mail. This letter will inform them that an invoice is being prepared and will be sent to the indicated address by regular mail. All accounting details will be provided on the invoice. Cancellation Policy: Should you be unable to attend, a substitute delegate is always welcome. Alternatively, should you need to cancel, we will refund the registration fee less a 15% service charge provided you notify us by e-mail or fax at least 15 business days prior to the seminar. Regrettably, no refunds will be made if cancellation notice of less than 15 business days is given.

Detailed thematics and additional information will be sent upon the receipt of the payment.

DISCLAIMER

Europa Media is not linked or related to the European Commission or to any European governments in any respect. The EU CENTER website is maintained and managed by Europa Media. It is an independent forum, intended primarily for those proposing projects. The name "EU Center" refers to the portal's aim to unite and classify all information related to EC programmes through a single portal. These services are not supported by the EC or by any public funds and the portal cannot by any means be considered as an "official" initiative of the EU. The official website of the EU can be reached through the Europa Server at www.europa.eu.int. Europa Media does not re-sell or otherwise commercially exploit freely available public information and they do not imply that this information is restricted or that it is only accessible through the EU Center.org website or its trainings.

All interested parties are strongly advised to consult the official website of the EC at www.europa.eu.int, the websites of ministries, various helpdesks, Information Relay Centres (IRCs), Euro Info Centres (EICs), Business Innovation Centres (BICs) and/or other official networks, supporting organisations or EC representations (e.g. EU Delegations in countries outside the EU) before taking advantage of services delivered by commercial providers.

The information provided at our training courses is intended for information purposes only. Under no circumstances shall Europa Media or any of their employees, partners or agents be held liable for any direct, incidental, indirect, special, consequential or other damages including, without limitation, lost revenues or lost profits, arising from or in connection with the use of the information provided in the training materials or during the training courses. No advice or information given by the trainers, employees, invited lecturers shall create any warranty or liability including, without limitation, the accuracy, completeness, or reliability of content of the training courses.

Cancellation policy, money back guarantee

Should you be unable to attend, a substitute delegate is always welcome. Alternatively, provided you notify us in e-mail or fax prior to the session Europa Media will forward you the refund consisting the registration fee, minus certain % of service charge as follows:

- » Over 30 days before starting date - 15% of the amount
- » 29 to 15 days before starting date - 50 % of the amount
- » 14 to 8 days before starting date - 75 % of the amount

Regrettably, no refunds will be made if less than 8 days notice of cancellation is given.

Each transfer of registration to other course dates filed one month prior to beginning of the course will be charged an extra 15 % for administrative costs. No additional charge for substitute participants will be added.

Europa Media PSC reserves the right to cancel the course up to 2 weeks before the starting date of the session. Europa Media accepts no responsibility for costs incurred in relation with the course (travel, hotel, etc.) for the participants.

You agree that any claim, action, or proceeding arising out of the use of our services shall take place in Hungary, be governed in accordance with the laws of Hungary and you agree to fully submit to the jurisdiction of the city Court of Budapest.

How to apply?

- » To be registered participants of the seminar, applicants first shall fill in the application form and send it back to the given fax number! (+36 1 436 9038)
- » Applicants will receive a confirmation letter of the reception of the application form via e-mail, in which EUCenter Team will inform them that the invoice is being prepared and sent (via fax, e-mail and regular registered mail) to the indicated address. All accounting details will be indicated on the invoice.
- » In order to take part in the international training course, applicants shall effect advanced payment at least 10 working days prior to the event. Please, do not forget to indicate the number of your invoice and the name of the applicant on the bank transfer order!
- » The official confirmation of your registration will be provided to participants via fax and/or e-mail once the transferred registration fee appears on the account of the organisation or EUCenter receives the confirmation of bank money order. (A copy of the bank money order as confirmation is accepted only from governmental bodies, public authorities or universities.)

Please note that if EUCenter does not receive the necessary confirmations 10 working days prior to the course, participant is requested to pay the course fee in cash on the day of the event.

Upon the official confirmation of application, participants will receive a detailed thematic program and other useful information.

How to pay the registration fee? - Payment policy

Options:

- Bank money transfer to Europa Media's account
- Cheque payable to Europa Media (in EUR)

Participants are requested to pay the registration fee after they received the invoice issued on their names. The invoice will include all information (account number, SWIFT number, etc.), which is necessary for bank money transfer. The confirmation of the bank money transfer shall be sent to Europa Media either via e-mail (info@europamedia.hu), or fax (+36 1 436 9038).

Conditions of participation

Participants are allowed to take part in the course if they can present their official confirmation letter - sent by Europa Media - on the venue. The official confirmation letter is provided to delegates after their payments are made.

SELECTED LIST OF PARTICIPANTS FROM PREVIOUS COURSES

International Organisations

European Space Agency
 International Solar Energy Society
 United Nations Economic and Social
 Commission for Western Asia (UNESCWA)
 The Regional Environmental Center for CEE
 (REC)
 UNESCO-IHE Institute for Water Education
 U.S. Mission to the EU
 Euroasia Development & Cooperation

Foundation
 International Water Association

Albania
 Ministry of Environment
 Ministry of European Integration

Australia
 University of South Australia
 United Water International

University of New South Wales
 University of Queensland

University of Technology Sydney
 University of Wollongong

Austria
 BOKU - Environmental Biotechnology
 E.V.A. Austrian Energy Agency

ENERGIECOMFORT GmbH.
 GREENPEACE

Municipal Department 27

Belgium
 Belconsulting N.V.
 Brussels Institute for Management of the

Environment
 Flemish Environment Agency

University of Leuven
 Eurocontrol

Bosnia and Herzegovina
 Bosnalijek D.D.

Bulgaria
 Black Sea Regional Energy Centre

CIBOLA 2000 LLC
 Green Bulgaria Energy Agency

HVB Bank Biochim AD
 KAVEY Ltd.

Kozloduy Regional Economic Development
 Initiative

Nemetschek OOD
 Toplofikacija Rouse

Utilities Ltd.
 V&K Ltd. Rouse

VEC "Energy" Ltd.
 Via Expo Ltd.

China
 China Academy of Transportation

Croatia
 Croatian Bank for Reconstruction &
 Development

Croatian Environment Agency
 Croatian Railways

ERICSSON Croatia
 Erste doo.

University of Zagreb
 GFK - Croatia

Hypo Alpe - Adria - Bank d.d.
 Ministry of European Integration

PODRAVKA d.d.
 Pricewaterhousecoopers

SAP d.o.o.
 Thysses European Consulting Network

Werkos d.o.o.
Cyprus

Ministry of Health
 University of Cyprus

Cyprus Police
Czech Republic

Centre for Regional Development
 H2MHILL Ceska republika s.r.o.

University of South Bohemia
 Institute for Economic and Environmental

Policy
 Ministry of Finance

Ministry of Industry and Trade
 Ministry of the Environment

Ministry on Education, Youth and Sports
 Nuclear Research Institute Rez plc

Palacky University
Denmark

COWI A/S Denmark
 Danish Outdoor Council

DHI Water & Environment
 Geological Survey of Denmark and Greenland

Novi Innovation A/S
 Technical University of Denmark

Estonia
 EESTI Energia AS.

Estonian Woodworking Federation
 Tartu City Government

Finland
 Energy and Environmental Technology

Expathuse
 Finnish Environment Institute, SYKE

HAFMEX WINDFORCE OY
 Jyuaskyla Science Park

Northern Dimension Research Centre
 RAMBOLL Finland Ltd.

University of Kuopio
 Vantaa Energy

WATREC Ltd.
 Technology Centre Merinova

France
 Chambre de Commerce et d'Industrie des Côtes

d'Armor
 IGBMC Institute

Riskaudit
 SAS Compte R.

STEP
 Union Internationale des Chemins de fer

Surveillance de L'environnement
 Ministry for Infrastructure, Transport,

Regional Development, Tourism and Sea
 BRGM (Bureau de Recherches Geologiques et

Minieres)
 CNIM

Hitachi Europe SAS
 ARMINES

Georgia
 REC Caucasus

Germany
 Forschungszentrum Karlsruhe GmbH - PTKA

GRS
 Max - Planck - Institute of Biochemistry

Physikalisch- Technische Bundesanstalt
 Planbar - Büro für Stadtplanung und Beratung

Umicore AG+Co KG.
 Technical University Munich

Hungary
 Budapest University of Technology

Hungarian Oil and Gas Company Plc
 Kopint Datorg Hungary

AUDI Hungary Ltd.
 T-Com Hungary

Philips Hungary Ltd.
 IBM Hungary Ltd.

PanTel Hungary
 OTP Bank

Iceland
 Environment and Food Agency of Iceland

Ireland
 An Bord Iascaigh Mhara (BIM)

MEATH Emergency Management Agency
 City of Reykjavik

Italy
 ALPS Innovation Relay Centre

At Information Technology SRL.
 Engineer Free - Lance

Euro Service S.r.l.
 Fondazione Centro San Raffaele Del Monte

Tabor
 Infrastrutture S.r.l.

Ministry of Environment and Territory
 Project Automation S.p.A.

SELC P.S.C.A.R.L.
 University of Naples Federico II

Kenya
 Ozone Secretariat UN Environment

Programme
Latvia

Estonian, Latvian & Lithuanian Environment
 Ltd.

Latvian Railway
 Ministry of Environment

PROFIN Ltd.
 State Projects Agency "Vides Projekti"

Lithuania
 Law University of Lithuania

State Mental Health Centre
Macedonia

Electric Power Company of Macedonia
 KEDING Skopje

Malta
 Malta Environment and Planning Authority

Malta Financial Services Authority
Norway

City of Oslo
 Institute of Marine Research

NOVA
 Oslo Region European Office

The Norwegian Radium Hospital
Poland

Air Force Institute of Technology
 Centrum Techniki Okretowej S.A.

F. Chopin Academy of Music
 Institute of Geophysics (PAS)

N. Copernicus University
 Nicolaus Copernicus University

Office of the Committe for European
 Integration

Office of the Marshal of the Pomorskie
 Voivodeship

Oil and Gas Institute
 Silesian University of Technology

University of Warmia and Mazury in Olsztin
Portugal

Instituto do Ambiente
 Prospectiva, Projectos, Servicos e Estukos, Lda.

EIC Caixa Geral de Depositos
 Agencia de Inonacao S.A.

Laboratoio Nacional de Engenharia Civil
 Net Green Developments Lda.

Edhidrica - Consultores de Engenharia
 Ambiental, Lda

Republic of South Africa
 Council for Geoscience

Romania
 Agency for the Management of Energy and

Environmental Protection, Brasov
 CARDS Related Services

Information Office of the Council of Europe in
 Bucharest

National Communications Research Institute
 National Council of Private SMEs in Romania

Society for Education on Contraception &
 Sexuality

University of Bucharest
 VULCASCOT Romania S.r.l.

WAPO Service S.R.L.
Serbia and Montenegro

European Movement in Serbia
 University of Novi Sad

Petroleum Industry of Serbia
Slovakia

S & K Management Systems
 Centre for Project Cooperation

Institute of Landscape Ecology, SAS
 Ministry of Finance

Sempol Holding
 Slovensko Elekárne a.s.

Slovenia
 Chamber of Craft of Slovenija

Institute of Public Health M. Sobota
 Notranjska Environmental Center

OIKOS Development Consulting inc.
 SRC BISTRA PTUJ

National Institute of Biology
Spain

AINIA - Centro Tecnologico
 CIMNE

Hynergreen Technologies, S.A.
 Iniciativas Innovadoras S.A.L.

Instituto Enerxético De Galicia
 Instituto Tecnologico de Canarias S.A.

ISOFOTON S.A.
 Research Center of Catalunya

ISDEFE
 European Union Satellite Centre

University of Salamanca
Sweden

Casa Minunata/Foundation Speranta
 City of Stockholm

County council of Jämtland
 Hallakra Finanskonsult AB

Malardalen Energy Agency
 Royal Institute of Technology

SEEL Scandinavian Energy Efficiency L.
 Swedish Society for Nature Conservation

Volvo Technology Corporation
The Netherlands

ECOSECURITIES
 IMEC Netherlands

Royal Dutch Association of the Printing &
 Allied Industries

Open Universiteit Nederland
 Pyxis Discovery B.V.

Swilion Business Development
 Yuksel Consultancy

Leiden University
Turkey

Banks Association of Turkey
 Bogazici University

CNR International Trade Fairs
 Dedeman Holding AS

Delta Petroleum Products Trade CO.
 FORD Otomotiv San A.S.

University of Istanbul
 KOC University

TUBITAK MRC Food Institute
 Sabanci University

United Kingdom
 Institute of Cancer Research

UHI Millenium Institute
 Energy Projects Plus

E-ON UK PLC.
 Multi - Technologies Group

Renewables Northwest
 University of Wales Swansea - Space

Applications Services
 London Metropolitan University

UK Health Protection Agency
 University of Brighton

University of Edinburgh
 Westcountry Rivers Trust

Rolls - Royce
 Medical Research Council

Ukraine
 Yuzhnoye SDO