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40-HOUR GENERAL CIVIL MEDIATION TRAINING 12CK-0445	09/27/12-09/29/12 & 10/19/12-10/20/12	<input type="radio"/> \$1895 GENERAL <input type="radio"/> \$1645 ICLE PARTNER

PAYMENT INFORMATION

SEMINAR REGISTRATION TOTAL \$ _____	CHECK PAYABLE TO: ICLE # _____	CHARGE MY: <input type="radio"/> VISA <input type="radio"/> MASTERCARD <input type="radio"/> DISCOVER <input type="radio"/> AMEX
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Pre-registration is required. Seating limited to 30 registrants. Lunches included in registration fee.

NOTE: You must attend all 40 hours to qualify for court appointment.

Cancellation Policy: For a full refund, notify ICLE by September 13, 2012. Registrants who cancel after that date will be charged a \$250 cancellation fee. No refunds will be issued after September 20, 2012.

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ONLINE (with credit card) www.icle.org/mediation-sept
CALL (with credit card) 877-229-4350
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Take Your Practice in a New Direction



Rethinking your career focus? Want to apply your problem-solving skills outside your law practice? Time to acquire new skills and freshen your approach?

ICLE's award-winning,* SCAO-approved,** hands-on *40-Hour General Civil Mediation Training* is for you! Whether you plan to mediate cases, reinvent your practice, serve on boards of organizations, do volunteer work, or just become a better lawyer, this top-notch training will meet your needs. Facilitative mediation is an entirely new approach to reaching agreement—it's nothing like litigation, arbitration, or old-style mediation. This program is the best mediation skills training offered anywhere in Michigan and consistently earns our highest ratings year after year.

Learn from the best! Expert faculty and coaches deliver hands-on training in this limited-enrollment seminar.

In this interactive training, expert faculty lead you through demonstrations, skill building, hands-on role-plays, mini-lectures, and roundtable discussions. We limit enrollment to 30 registrants, allowing you close contact with trainers. Plus, return to the office with a binder of SCAO-approved seminar materials, articles, checklists, and aids to help you build your skills and establish a successful mediation practice.

Training Includes:

- Listening skills
- Moving past impasse
- Risk assessment
- Reality testing
- Mediator opening statements
- Negotiation coaching
- Reframing
- Role plays

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*Winner of an Association of Continuing Legal Education Administrators Best Award for a CLE Program.

**Attendance at all 40 hours is required to qualify for court appointment. Supervised experience is also required. See MCR 2.411(F)(2).

Trainers



Tracy L. Allen

Global Resolutions PLLC
Mt. Clemens

Mediator, arbitrator, educator, and attorney, Tracy L. Allen has more than 25 years'

experience. An approved lead mediation trainer in Michigan, Ms. Allen has served as an ADR educator for national and international organizations.



Anne Bachle Fifer

Grand Rapids

Anne Bachle Fifer, lead trainer for ICLE's award-winning* mediation training, is Michigan's most experienced general

civil mediation trainer, and regularly teaches advanced mediation trainings.



Sheldon J. Stark

Mediator and Arbitrator
Ann Arbor

Sheldon J. Stark is a distinguished visiting professor at the University of Detroit Mercy School

of Law, joining the faculty of UDM in August 2010. In addition, he offers mediation and arbitration services. Previously, Mr. Stark was employed by the Institute of Continuing Legal Education.

PAST ATTENDEES RAVE

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